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THE LUFKIN LINE

Published monthly to advance and promote friendly service with the customers of The Lufkin Foundry & Machine Co., Lufkin, Texas

Vol. IV No. 3, AUGUST—SEPTEMBER 1925



R. W. Wier Marries

A recent wedding of much social interest not only in New Orleans and other parts of Louisiana, but also in Texas, was that of Miss Mary Randolph Norwood, daughter of Mr. and Mrs. Abel John Norwood of New Orleans, to Robert W. Wier of Houston, Texas.

The wedding was celebrated at 8 o'clock Tuesday evening, July 14th, in the Norwood home, 2405 Prytania Street. The ceremony was performed by Rev. C. C. Wier, presiding elder of the Methodist Church in Alexandria, Louisiana, and a brother of the groom.

The parlors of the home had been transformed into a bower of gold for the ceremony. Yellow roses, dahlias, and other yellow flowers were entwined in palms and potted plants, and yellow ribbons and draperies hung everywhere.

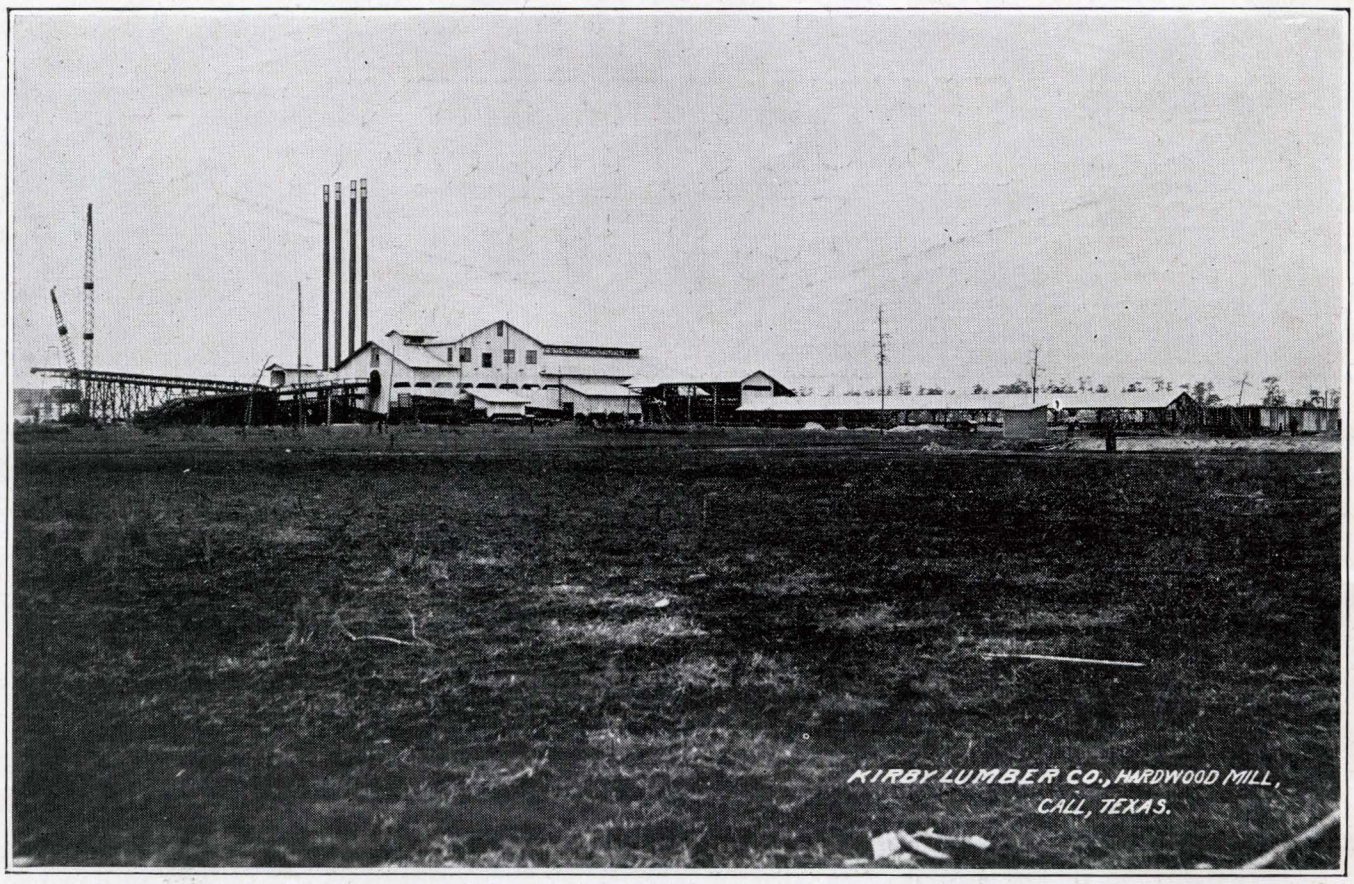
Miss Norwood had as her attendants her two sisters, Misses Susan and Virginia Norwood, who wore pretty summery gowns of different tints of yellow, and who carried bouquets of deep yellow roses. Her matron of honor was also her sister, Mrs. Evelyn Norwood Smith, who wore a costume of yellow shaded to bronze.

Mr. Wier was attended by his brother, Dr. Stewart Wier, of Texas, as best man, and had no other attendants. The bride formerly lived at Norwood, Louisiana, where the family has extensive plantation interests. She is a charming and lovely member of the younger set of New Orleans, and is prominently connected with the oldest families of the state.

Mr. Wier is a leading lumberman of Houston and well known in both financial and social circles of both Louisiana and Texas.

Immediately after the ceremony, and before their Texas friends, who had arranged several surprises, could muster their forces, Mr. and Mrs. Wier left for New York, where they boarded the steamer Paris to tour Europe until October 1. On their return they will make their home in Houston, Texas, at the Rice Hotel.

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Kirby Lumber Company Hardwood Mill at Call, Texas—Called Finest in the World

After eighteen months of service, the Kirby Lumber Company was so well pleased with the design and performance of their Hardwood Mill at Voth that they placed their order with us for another mill, which has recently been erected at Call. This mill has been built along the same general lines as the one at Voth, except that the capacity has been doubled.

This mill has an output of one hundred to one hundred and twenty-five thousand feet per day, and is probably the largest Hardwood Mill that has ever been built.

The main frame of the mill is 66 feet wide and 206 feet long. It contains two eight-foot band mills, one eight-foot band resaw, and two Lufkin 72-inch Edgers. The 13 saws of the 24-foot Slashers are spaced 16 inches apart, so as to cut firewood. The Lufkin 11-saw 20-foot overhead trimmer is operated by air lifts.

All the logs coming into the mill are handled by two Lufkin four-block 54-inch carriages, equipped with Trout Set Works. The steam feeds are both 12 inches in diameter by 40 feet long, and are equipped with Trout Improved Valves.

One 60-inch Harvey Hog furnishes fuel for four 72x18 horizontal return tubular boilers. The mill is driven by a 22x30 twin engine.

Every improved method known for sawing the logs into lumber, and handling them, is provided throughout the mill. Lubrication—a very much neglected necessity—has been properly taken care of by the installation of automatic sight feed

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lubricators, feeding approximately every bearing in the mill.

As in the Voth mill, the gum and oak lumber are automatically separated behind the trimmers, the gum going to an overhead drop sorter, while all other material goes to the ground sorter, where it is graded, loaded on buggies, and hauled to the yard for air drying. The gum lumber is loaded on kiln cars and placed in the kiln, the same as used in drying pine, except that dry steam is turned on the lumber to remove the sap. It is then placed on the yard, where it dries in about half the usual time. Sap stain is avoided by this process.

The timber dock, 200 feet long, is provided with a car, running full length through the center, giving ample room for grading, sorting, and loading from both sides.

The lumber is trucked over the yards on two miles of concrete trams, while the lumber is stacked on concrete piers set with railroad iron. The ground floor of the mill and boiler house, as well as the floor in the engine room, are of concrete. In line with this permanent construction, the framework of the mill is of hardwood treated with creosote to prevent rotting.

The contract for this mill was placed by Mr. J. W. Link, Vice President and General Manager of the Kirby Lumber Company, with Mr. E. H. Bounds and Mr. C. B. Edwards of the Lufkin Foundry & Machine Company. Mr. Fred L. Burdett supervised the construction.

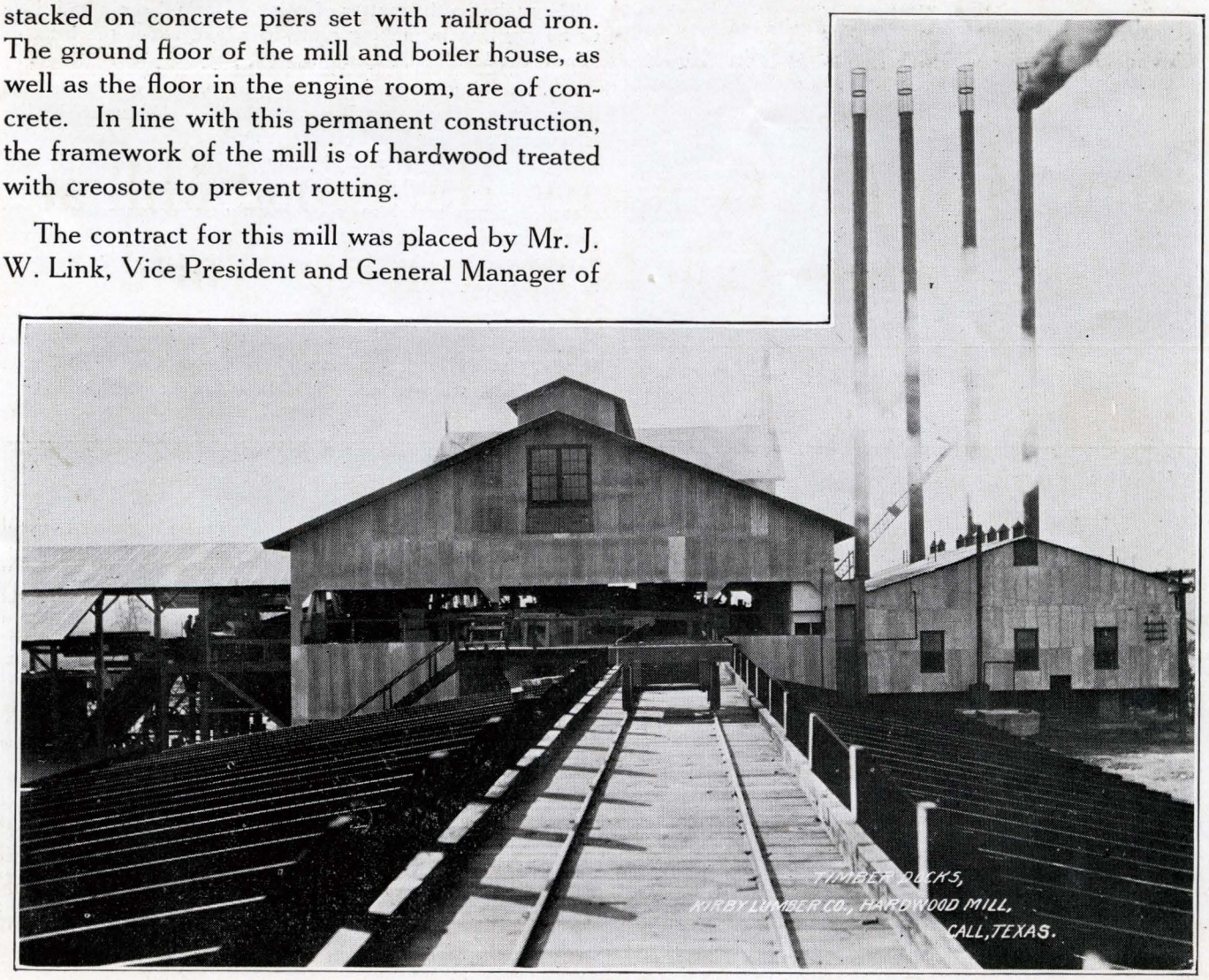
You will find it worth your while to make a trip to Call and see this mill. Compare it with any hardwood mill you have ever seen. Then ask yourself this question: "Honest, now, is it as good as Kirby's?"

REMEMBER—

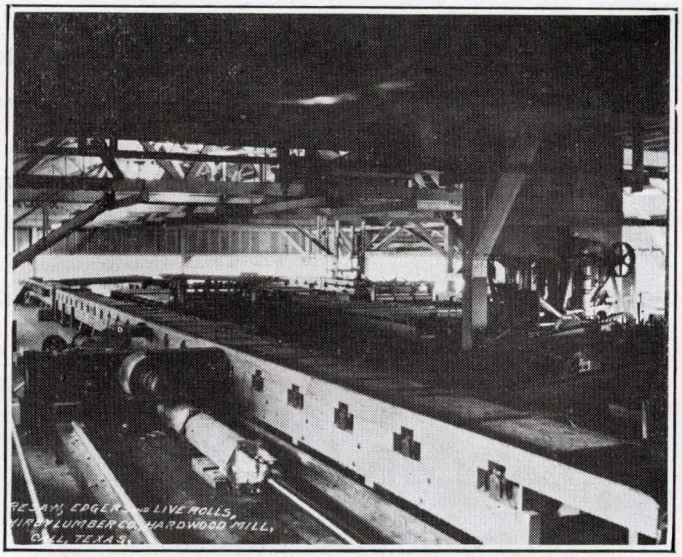
If it's for a sawmill

Lufkin Foundry & Machine Co.

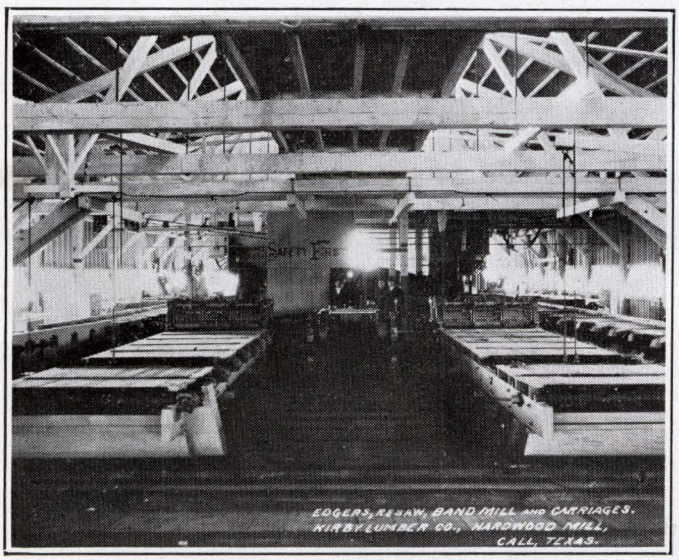
make it—and no better can be bought.



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Resaw, Edgers and Live Rolls



Carriage, Band Mill and Log Jack

What Kind of Grate Bars Do You Buy?

There are several small foundries scattered around the country that are specializing on grate bars and other rough castings, their aim being to make a bar to sell on a price basis only. They are careful not to solicit any machine casting business because the grade of the metal is too easily detected when a tool is put into it.

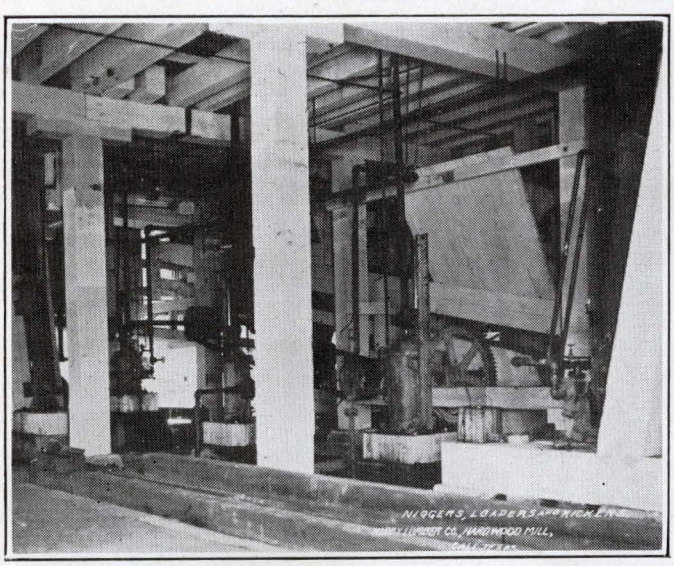
The August issue of the "Lumber Worker" discusses this in some length in an article "Some Worthwhile Suggestions For the Boiler Room" and says in part:

. . . . . there are many men in charge of the power generating end of representative plants who still regard grate bars and grate equipment as merely "something to hold up fuel" as probably Noah did in his time, giving little or only casual consideration to the design of grate, or if it has the proper air spaces or openings best suited to efficient burning of the kind or class of fuels used. **Nor does the material of which they are made** come in for much consideration, until probably he notes a slowing down of steam pressure and then upon investigation finds many are warped and bent and his fuel and fires are falling through to the ash pit, thus decreasing production and output for the time being.

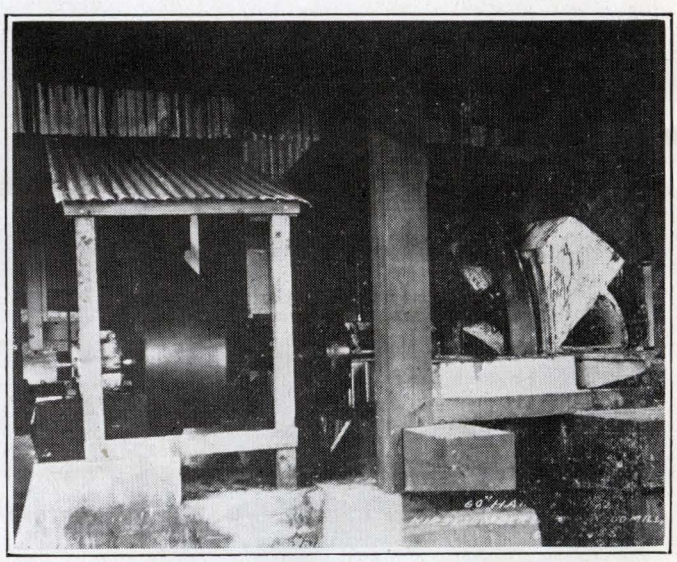
They take up the matter of using re-melted scrap and little or no pig iron in making grate bars, and under the head of "Poor Grade Metal," continue,

. . . . . using scrap metal that has probably been melted many times. Each time it passes through the cupola its life is reduced and has less heat-resisting qualities. Much of this metal begins to melt and give way under comparatively low temperatures. While so-called grate bars made of this low class of scrap metal may be bought at a **correspondingly low price,** from the local foundry, they more often prove expensive when the plant has to shut down for want of needed power.

Lufkin Grate Bars and other rough castings are made of the same material that goes into the smallest pulleys and the largest flywheels, and are therefore of first quality cast iron. They are not made to sell on a price basis.



Niggers, Loaders and Kickers



60-inch Harvey Hog

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When Is a Nickel as Big as a Five Dollar Bill? Answer—When Farmer Jones Spent It.

"When we got to Los Angeles, the porter brushed my bag and shined mine and Miranda's shoes. I guess he recognized who I was and knew that back home I was considered the leading farmer in the southern part of our county.

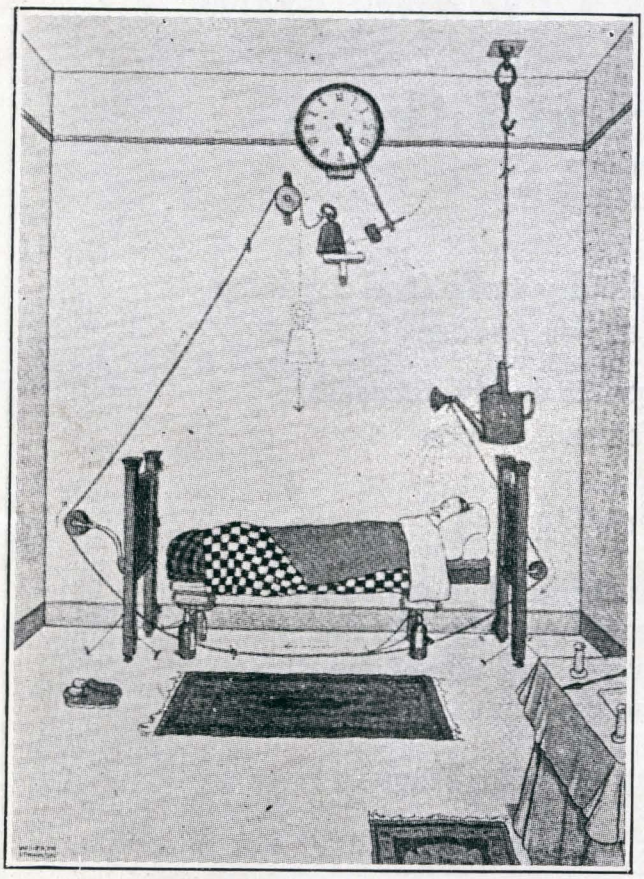
"I thanked him kindly, and when we started to leave he held out his hand. I gave it a hearty shake and told him we had had a pleasant trip. The porter kinda coughed and says to me: 'Ain't yer forgettin' sump'in, Boss?" I looked over our packages carefully and told him no. Then he says he is feeling purty bad 'cause I haven't give him a tip.

"Well, Miranda shakes her head and tries to pull me away, but I have always been proud of my record back home for generosity, so I digs a nickel from out of my jeans and hands it to him. 'If I was a real wealthy man,' I says, 'I would make that a dime, for I am generous and free and likes to do something for my fellowman.' I'll bet that boy will remember me a long time."

The manager of the Southern Pacific Hotel at Truckee is credited with the following safety slogan:

Stop! and let the train go by,
Hardly takes a minute;

Your car starts out again intact,
And better still—you're in it.



A MATTER OF THE MOMENT

Simple expedient to accustom oneself to earlier rising in view of the presence of summer-time.

—the Bystander (London).

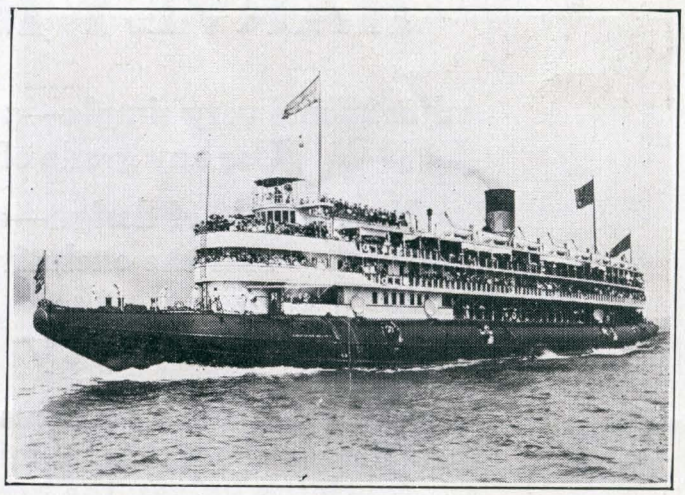


MON-O-LITH

Plaster Furnace Lining Insures Fewer Furnace Failures

Mon-O-Lith Plastic Furnace Lining has no joints,—it is a one-piece gas and air-tight furnace lining that withstands 3100 degrees. It takes the place of fire brick in every way, without the inherent weakness of brick.

Always ready for use—always plastic
Easily handled—quickly put on.
Write us for prices and quick deliveries.



Goodrich Steamship "Christopher Columbus"

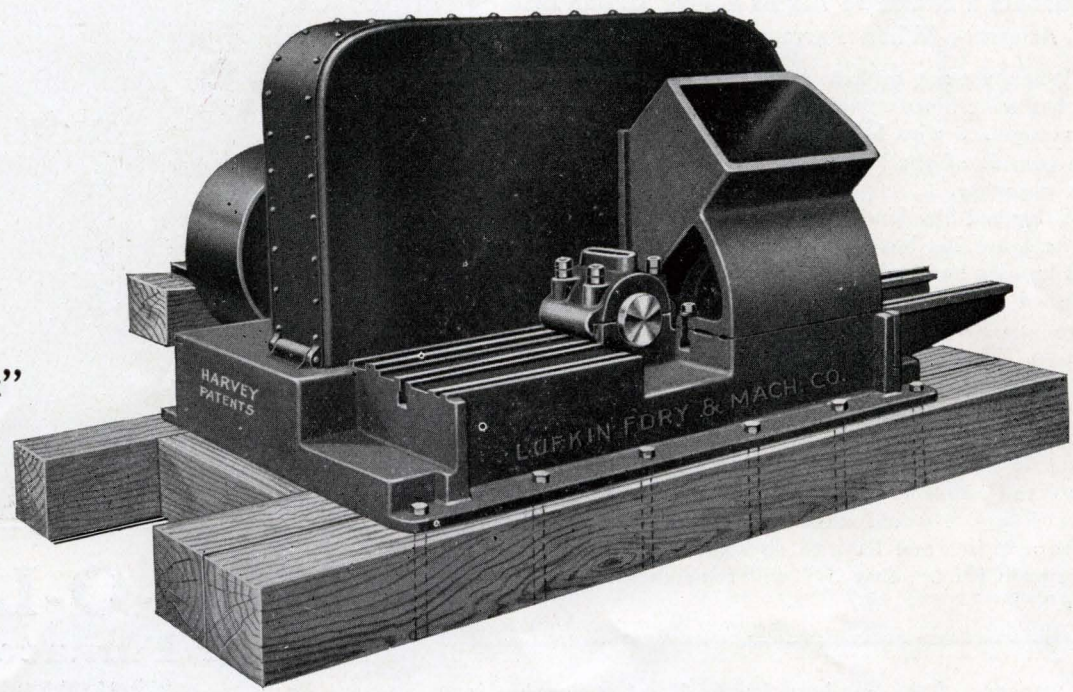
Here is the Goodrich Steamship "Christopher Columbus," running between Chicago and Milwaukee—not only running now, but has been for the past thirty years.

Quite a record for her engines, don't you think? But it just proves that it pays to buy good equipment. The chances are that thirty years ago there were cheaper engines for sale than the one selected for this boat, but some one used good judgment and said: "We want the best."

It's the same in sawmill equipment. Lasting performance is the real economy. That's why you should specify Lufkin Equipment.

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"You Can Depend on Lufkin Equipment"



"HARVEY HOGS"

for Saw Mills • Pulp Mills • Planing Mills, Etc.

There Is No Hog Like a HARVEY HOG •

Adjustments very simple—practically unlimited capacity
Use any grade of fuel you choose

Very simple of design—all parts easily accessible
Has the exclusive feature of the

Safety Device

Disc held in place by a thrust collar held in place by two lugs, the idea being that should any iron get into the spout and touch the knives, the lugs break and allow the disc to slide back, clearing the machine and saving the knives.

For Unusual Performance—specify the Harvey Hog

LUFKIN FOUNDRY & MACHINE COMPANY

NEW YORK CITY: 3009 Woolworth Bldg.
LOS ANGELES: 913 Petroleum Securities Bldg.

Lufkin, Texas

HOUSTON: 806 Carter Bldg.
TULSA: 317 Roberts Bldg.

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•Laugh These Off•

Took Warning

For a long time the restaurant man had a sign out reading: "Home Cooking." Then he removed it.

"I see," remarked a customer, "that the old sign is gone."

"Yes; I took it down."

"But why?"

"Because a great many would take a squint at that sign and then hurry on home."

Where They Go

The head of the firm caught the office boy telling falsehoods.

"I'm surprised at you," he said. "Don't you know what they do to boys who tell lies?"

"Yes, sir," was the reply. "When they get old enough the firm makes them Purchasing Agents."

Almost Right

"I don't like your heart action," the doctor said. "You have had some trouble with angina pectoris, haven't you?"

"You're right in a way, doctor," the young man said, "only that isn't her name."

Get Even Stephen

First Golfer: "Confound it, sir; you nearly hit my wife."

Second Dub: "Did I? Well, take a shot at mine."

No Need to Go to Africa for Ivory

"Could you tell me whether Mr. Smith is in?" said the good-looking young lady to the office boy. The future President nodded and pointed vaguely toward the inner door. The girl hesitated, and then faltered a final question: "Do you know whether he is engaged?"

"Engaged!" yelled our young hero; "hell, he's married and got two kids."

The Difference Between a Leader of Men and a Runner-Up Is—the Leader

Controls his temper.

Is seldom grouchy.

Thinks for himself, without letting opinions of others influence him too much.

Never "blows up" in an emergency, but keeps cool.
Calmly admits his mistakes, and profits by them.
Keeps the respect of the men under him, and gets their co-operation.

Is able to adjust difficulties without losing friends.
Has patience when patience is needed.
Seldom has to regret statements made in the heat of opposition.

Never quarrels over petty things.
Easily adjusts himself to the occasion.
Never lets embarrassment handicap him when in conference with his superiors.

Puts subordinates at their ease during any conference.
Gets his ideas across without being overbearing or considered narrow-minded.

Has an average of being right at least 75 per cent of the time.



—International News Photograph

Here Is One of the Stone Trees of California

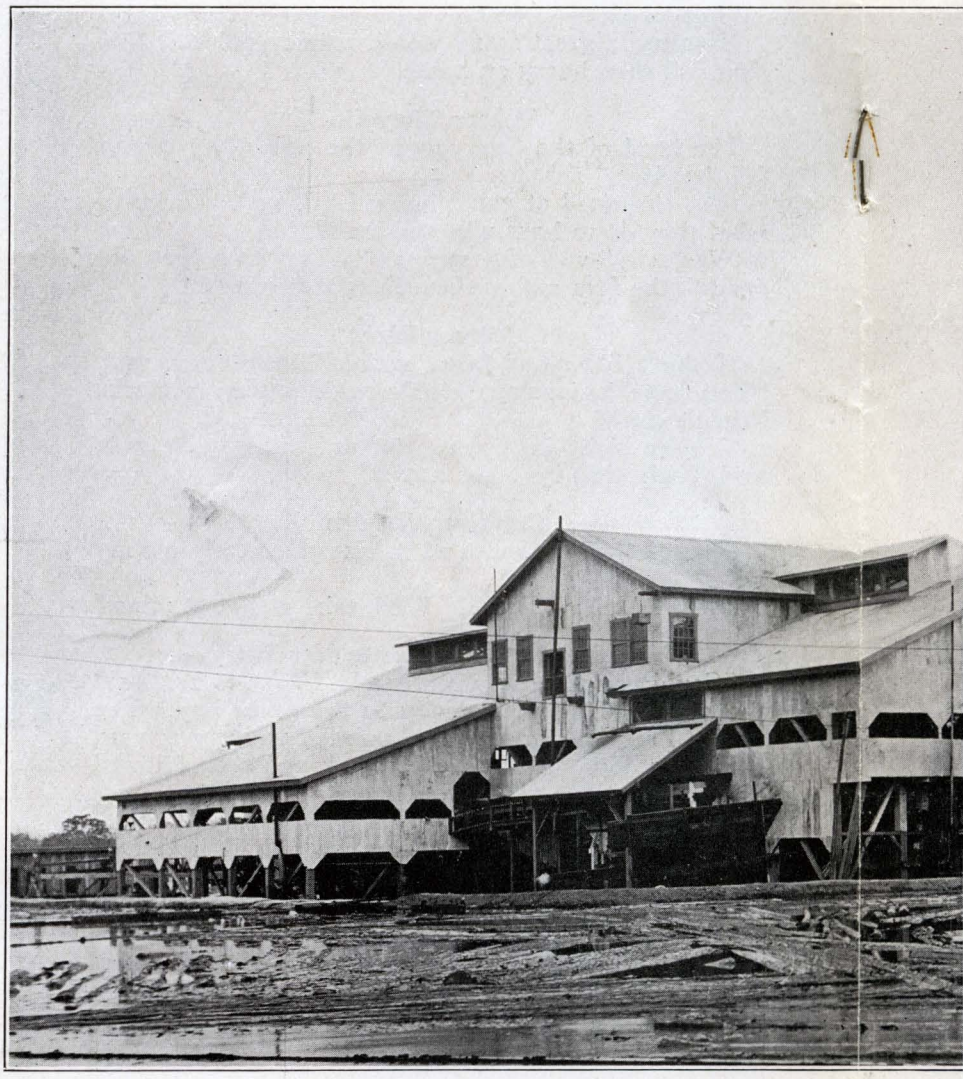
The picture above was made by the International News Service, and shows one of the petrified trees of California's famous Petrified Forest. This forest is located on the highway between Calistoga and Santa Rose. It is a stony record of the day when Mount Saint Helena poured out its volcanic fire and imbedded the great redwood trees in an ashy coffin, where time finally transformed them from wood to stone. Every thread of the bark has been preserved by this strange mummification of these forest giants of a bygone age. The grant is 25 acres and was first called to public attention back in 1871 by Charles Evans.

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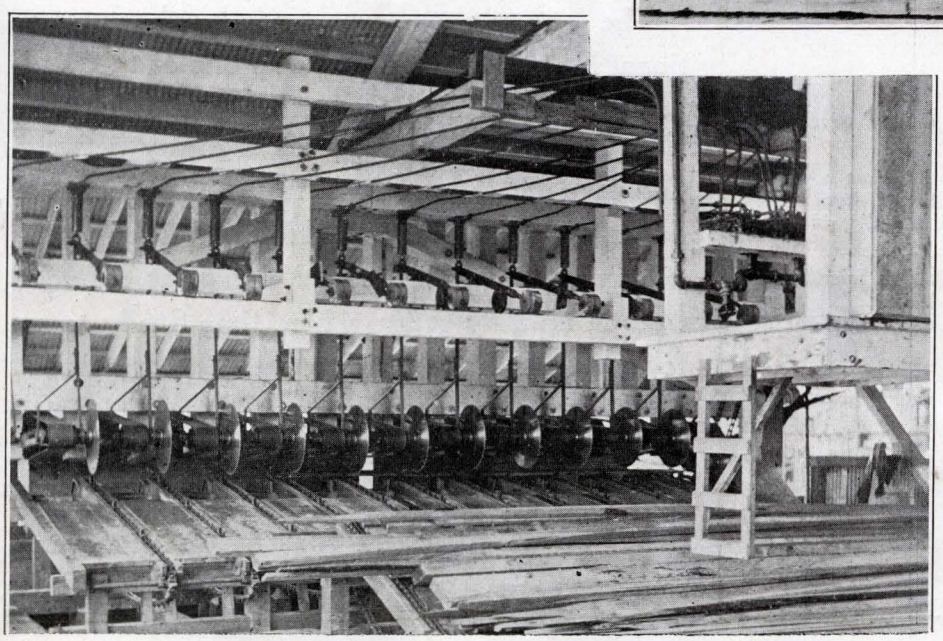
The Peavy-Moore Lumber Company's by Lufkin Foundry & Machine

Rebuilding a burned sawmill usually means redesigning the mill, improving the methods of handling, and the purchasing of improved equipment. The Peavy Moore Lumber Company mill at Deweyville, which burned after three years of operation, had given such satisfaction, in low production cost and little upkeep, that it was rebuilt on the same foundation as the old mill, with the same Lufkin Line equipment throughout.

Before the fire was really out, orders were given by wire to duplicate our 1922 contract for this mill. Shipment was promised in sixty working days, which was "some time" to deliver an order of this magnitude. This promise was not only lived up to, but the last carload of machinery went forward from Lufkin just 58 days from the date of the fire—or one week before our promise was up.



Front View of Mill and Log Pond—Containing Two

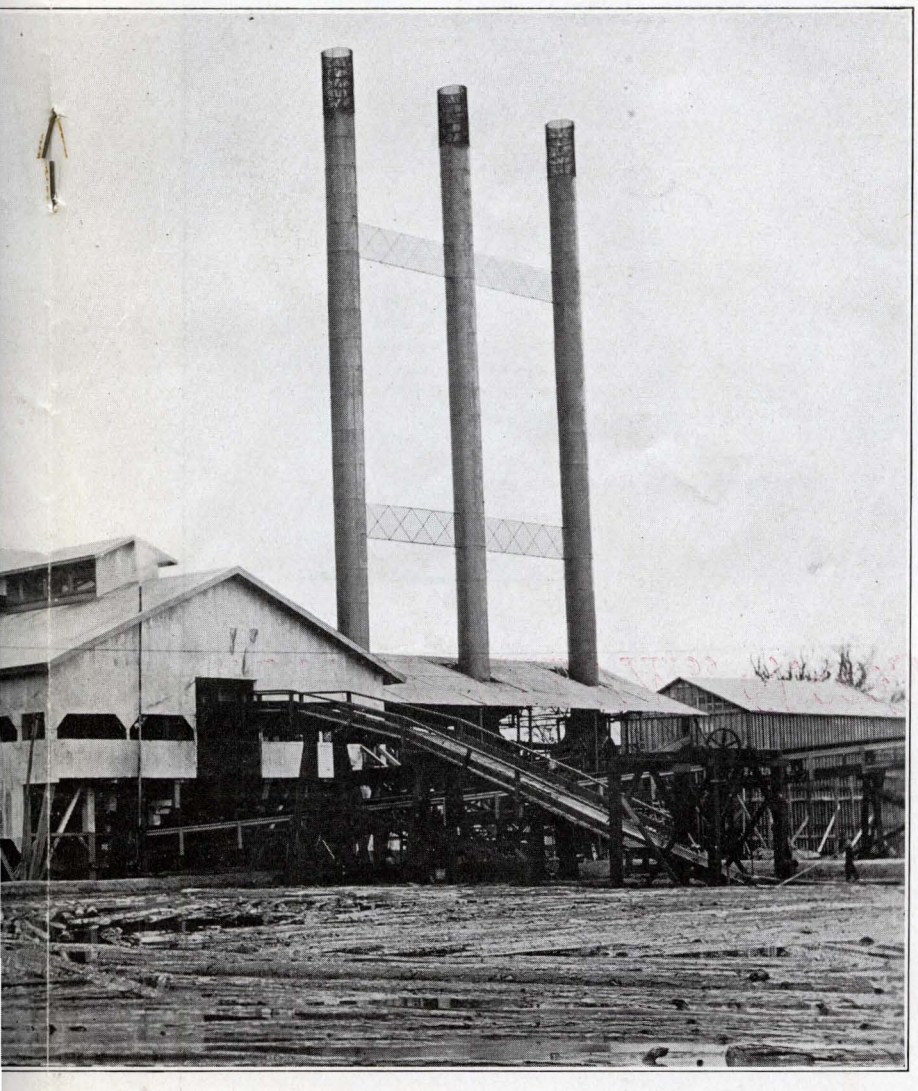


Our production scheduling system not only took care of this contract, but also about twice this amount of oil field equipment as well. We kept every promise during this period, which is, we believe, an excellent record.

The New Mill, as stated above, is a duplicate of the one described in the April (1923) issue of The Lufkin Line. It

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ny's Mill at Deweyville, Texas, Rebuilt hine Company, in Record Time



taining Two Double Cutting Band Saws and Gang

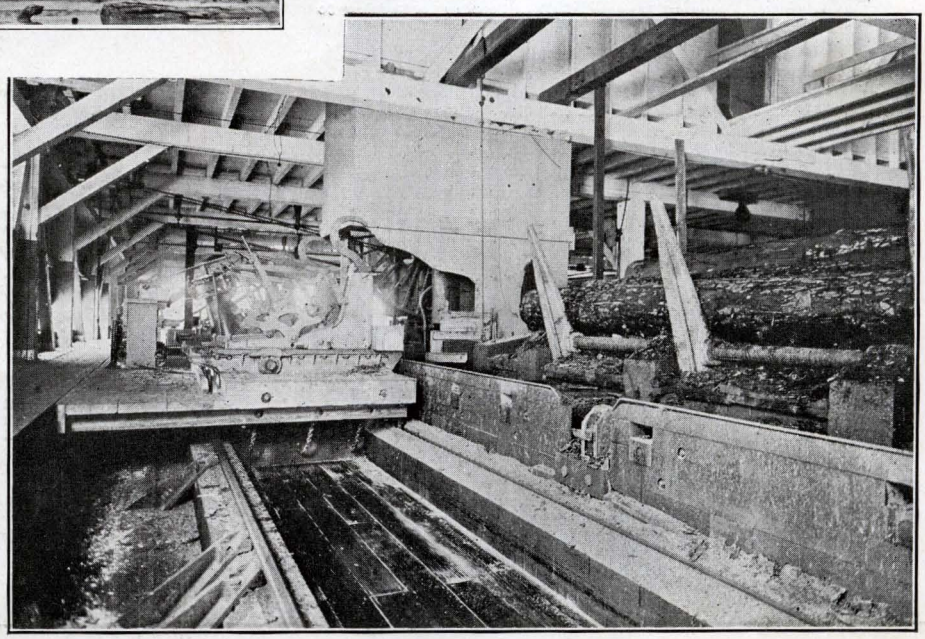
as contains two eight-foot double cutting band mills, one 32 x 12 Wicks Gang, two heavy duty Lufkin Edgers, a Lufkin Trimmer with air lifts, a Lufkin Slasher, and a complete lathe mill.

The two Lufkin 46-inch four-block carriages are operated by 12-inch Lufkin steam feeds, and are equipped with Trout Power Set Works, and Trout Improved Valves.

The mill building is 64x180 feet, with a 32x75-foot Lathe Mill addition. The transmission machinery is extra heavy throughout, and is arranged in an exceedingly simple manner, as is the conveyor system, which takes care of the refuse from the entire mill. All of the slabs, trimmer blocks, and edgings are dumped into a 60-inch Harvey Hog, from which the fuel is conveyed to a central fuel house.

The steam for the mill is generated by six Shipping Board boilers carrying 225 pounds pressure, reduced to 140 pounds for the engines and guns. The sawmill is driven by a 20x28 H S & G twin engine.

This mill was constructed by Fred L. Burdett, and no small amount of credit is due him for getting this mill in operation less than 90 days after the fire. This feat was accomplished only thru the hearty co-operation between Mr. R. J. Wilson, Vice President and General Manager of the Peavy Moore Lumber Company; Mr. Burdett, and the Lufkin Foundry & Machine Company.



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TEXAS LONG LEAF LUMBER COMPANY

MANUFACTURERS OF

YELLOW PINE LUMBER

CAPITAL STOCK $750,000.00

NEW WILLARD, TEXAS,

July 28th, 1924.

Mr. A. E. Cudlipp,
Lufkin, Texas.

Dear Sir:

In reference to the Water King Belt we are running on our long side edger, will advise that this belt was ordered June 15th 1922 and was put on the pulleys June 22nd, 1922, and was not taken off at all until June 14th 1924. When it was put back on only 4 inches was taken out of the belt to square the laps.

This is by far the best record we have ever made with an edger belt, and the best I have ever known.

Yours very truly,

JWR JDR ASSISTANT MANAGER

WEST LUMBER COMPANY
HOUSTON, TEXAS

YELLOW PINE—ANNUAL PRODUCTION 98,000,000 FEET
HARDWOOD—ANNUAL PRODUCTION 26,000,000 FEET

WE OWN AND OPERATE MILLS AT THE FOLLOWING POINTS

TEXAS
ONALASKA—M. K. & T. RAILWAY
MILVID——G. C. & S. F. RAILWAY
DAYTON—T. V. & N.—B. S. L. & W. AND T. & N. O. RAILWAYS

MISSISSIPPI
BURNSIDE—G. M. & N. R. R.

Onalaska, Texas, February 3rd, 1925.

Lufkin Foundry & Mach. Co.,
Lufkin, Texas.
Gentlemen:

Replying to your letter asking our experience with Water King Belt, wish to advise that we average three and a half years on our edgers and band mill, and all other hard drives.

As a matter of fact our mill is practically equipt throughout with Water King, and we consider it one of the very best belts we have ever used.

Yours very truly,

WEST LUMBER COMPANY
BY B. F. Breeze Superintendent.

For Belt Satisfaction—Specify "WATER KING"

SANER RAGLEY LUMBER CO.

MANUFACTURERS OF

LONG LEAF
YELLOW PINE LUMBER

HEART TIMBERS A SPECIALTY

CARMONA, TEXAS

May 29, 1924.

Mr. W. C. Trout,
Vice Prest. & General Manager, Lufkin Foundry & Machine Co
Lufkin, Texas.

Dear Sir:

I am in receipt of your letter of the 28th inst., referring to the service we get from a Water King Hog Belt sold us by Mr. Geo. Blake.

The Belt in question was a fourteen inch Double Leather Water King Belt and was used on our Hog drive continuously for about eighteen months on double shift which would make about three years service for a shingle shift, only. Considering the bad features of our Hog drive, we consider this a very remarkable record. This drive has a short, eight foot eleven inch center, and the machine is driven from a ninety-two inch to a twenty-six inch pulley. The best service we were able to get from any Leather Belt before using the Water King was four months, and on most brands of Rubber Belting thirty days or less.

We cannot say too many good things about the Water King Belt, and are only too glad to use this means of giving it our whole hearted endorsement.

Yours very truly,

SANER RAGLEY LUMBER CO.

RME:DB Superintendent.

J. W. REYNOLDS, Vice President
ALEX THOMPSON, Vice President
J. W. FERGUSON, President
N. P. SANDERSON, Treasurer
J. W. RICHARDS, Secretary

TEXAS LONG LEAF LUMBER COMPANY

MANUFACTURERS OF

YELLOW PINE LUMBER

CAPITAL STOCK $750,000.00

NEW WILLARD, TEXAS,

June 5th, 1925.

Lufkin Fdry. & Machine Co.,
Lufkin, Texas.

Dear Sirs:

Replying to yours of the 1st relative to the Edger Belt ordered a few days ago.

This was for short side edger. The long side edger belt was replaced about the middle of November 1924.

Yours very truly,

JWR JDR ASST. MGR.

This is the belt that was installed June 22nd. 1922 and was not taken off the pulleys until June 14th. 1924, taking out only 4" to square the laps.

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"A Real Mill Crew"

Top row reading from left to right:

B. C. Hester, Oiler; Bill Whitcomb, Filer's Helper; A. F. Bryand, Millwright Helper; W. T. Young, Operating Millwright.

Center Row—W. B. Murphy, Construction Foreman; F. L. Burdette, Construction Superintendent; H. T. Dispean, Resaw Operator; H. Downs, Assistant Engineer.

Bottom Row—T. J. Buffington, Sawyer; W. H. Fuller, Chief Clerk; Mack Jones, Sawyer; J. D. LaVille, Mill Foreman; J. C. Renfro, Filer; E. Fuller, Chief Engineer; M. R. Crow, Fireman.

Carnegie Said—

"Your Own Business Should Be Best Investment"

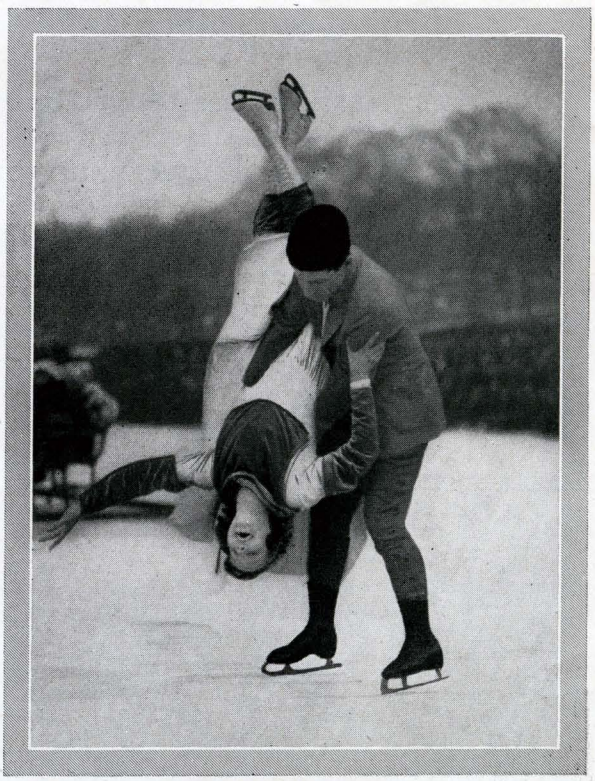
If the autobiography of Andrew Carnegie were confined merely to the following paragraph, it would still be considered a masterpiece of wisdom by those sufficiently progressive and modern to appreciate its significance. Bear in mind, too, that he was speaking from years of observation and experience when he said:

> "It is surprising how few men appreciate the enormous dividends derivable from investment in their own business. There is scarcely a manufacturer in the world who has not in his works some machinery that should be thrown out and replaced by improved appliances; or who does not for the want of additional machinery or new methods lose more than sufficient to pay the largest dividend obtainable by investment beyond his own domain. And yet most business men whom I have known invest in bank shares and in far-away enterprises, while the true gold mine lies right in their own factories."

The truth of this philosophy so forcibly brought home to us in the above paragraph, we have seen exemplified many times in our own experience, not only in our own business, but in selling new equipment, replacing old, worn-out, inefficient machinery that costs beyond reason to keep up.

We have met many a sawmill man (whose old mill has just burned), with a long face, almost in despair, and a year later, after a new mill has been in operation, find him glad it happened. He made money using new methods and equipment; never dreamed of before. This doesn't mean it would be a good thing to go out and set a match to your property, but many a mill man is just in that shape, for a sawmill as a unit is one big machine, and unless it is designed right to operate economically with the fewest men and maximum production, the owners are losing money.

Mr. Carnegie was right—many a business man, too, seeking investments, overlooks his own business that has developed good profits under his own management.



Let Memory Take You Back!

—to the time when you buckled on the old skates and grabbed the mittens and rushed off to the big mill pond for a night of glorious sport. When the ice was frozen and so thick and so solid that you could build a big bon fire out in the center of the lake and enjoy yourself to the n-th degree.

Oh, boy! the music of chipping ice and whirring skates, the shout of happy voices and bloom of rosy cheeks. Those are some of the pleasures of the Northland, the place of ice and snow. Such memories, if you have them, are worth treasuring even though you must say with a sigh of regret—"Those Days Are Gone Forever."

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Martin Wagons Are Known Industry—*for* Strength

Martin Wagons, whether they be trailers or for teams; four wheel or two wheel logging carts, have proven themselves to the lumber industry throughout the country. In the first place, Martin Wagons are built to stand up under extremely hard service. They are manufactured by men who have built a reputation for knowing how to produce "Better Wagons," and who take pride in maintaining that reputation.

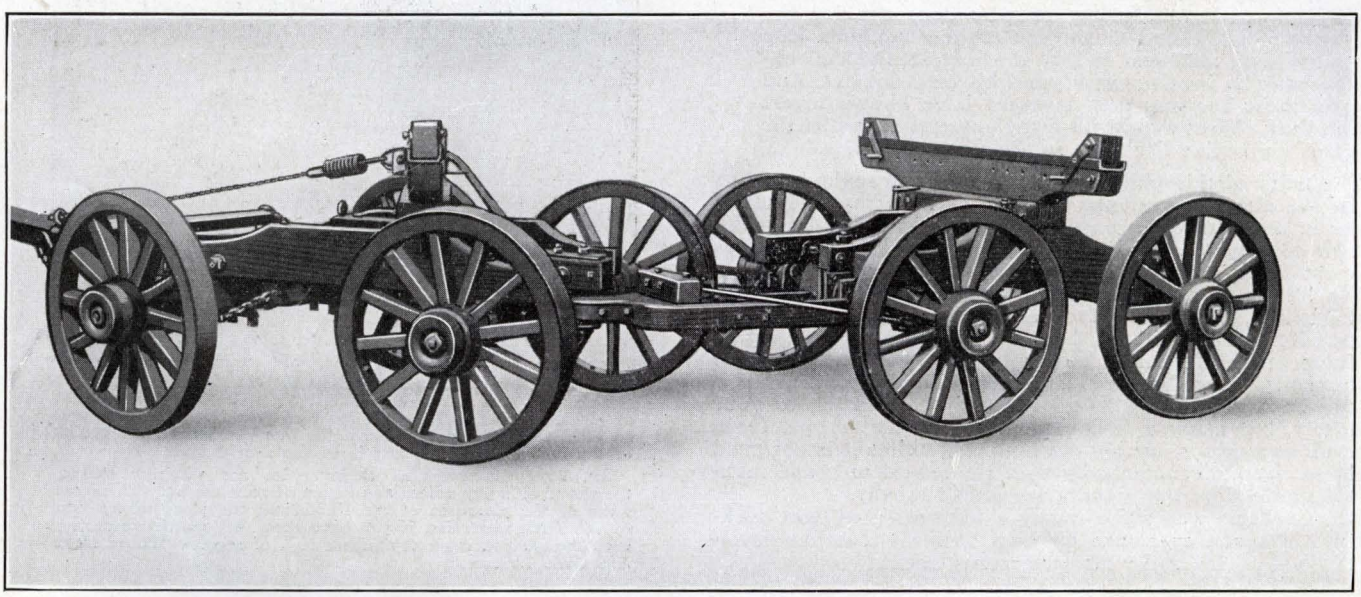
Martin Wagons are made of the most selected material.

The eight-wheel wagons are light running, track closely behind each other, and turn easily.

You will never go wrong by specifying a "Martin Wagon"

Let us know what your hauling problems are

MARTIN WAGON WORKS
LUFKIN, TEXAS



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Throughout the Lumber *and* Dependable Service!

The Martin Two-Wheel Slip-Tongue Logging Cart is made of selected hardwood frames, hickory axles, long sleeve steel skeins, yellow pine tongue, and with Martin Patent Log Lift or Drum.

Will carry four pairs of grab hooks, making a most economical operation in any size log for short hauls.
Easily and quickly loaded and unloaded, easy to handle, and easy on teams.

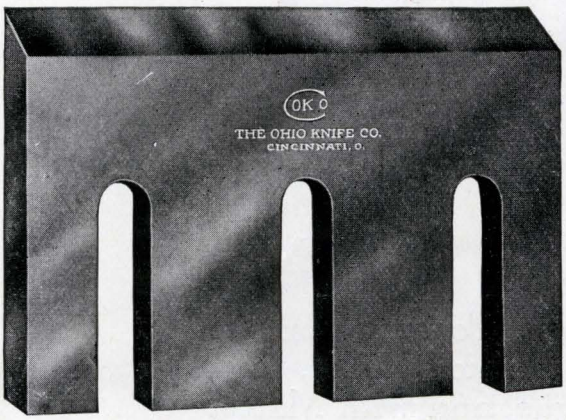
—No better logging cart made than a Martin



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Ready for Immediate Shipment Complete Stock of

"O. K." Hog and Planer Knives



HOG KNIVES—Both Solid and Laid Steel



O. K. Slotted Planer Knives



O. K. High Speed Steel Knives

Unusual Toughness, Great Strength, Correct Hardness —features That Mean Greater Cutting Efficiency

Ask for List of Our 20 Big Specialties

Ask for List of Our 20 Big Specialties

"Let Us Know Your Knife Needs"

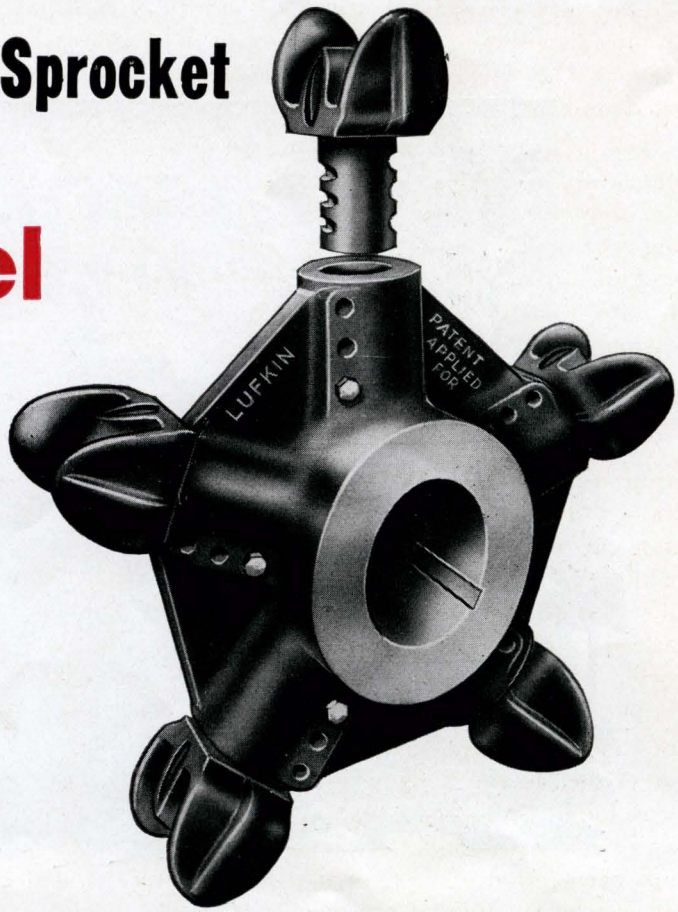
Here's a True Expansion Sprocket Made Entirely of Cast Steel

The only true expanding feature in a round link conveyor sprocket is contained in the new style Trout machine fitted Expansion Sprocket.

All teeth are machine fitted to jigs and templates, allowing you to take up as much as necessary when your chain wears.

Patterns furnished for most any size chain. Easily operated—exceptionally long life.

Write Us for Details and Prices



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No More Cold Rolled Shafting in Lufkin Line Equipment

Every first class mechanic knows that it is practically impossible to fit a long hub over a piece of cold rolled shafting without doing a certain amount of filing on the shaft. Filing takes up considerable time, and this is one reason why Cumberland turned, ground and polished shafting is now being used exclusively on Lufkin Line Equipment.

A bar of this shafting may be threaded its entire length with any type of standard thread—a bar may be turned for couplings or a journal, or it may be key seated full length, without fear of being distorted or sprung out of alignment. It will be perfectly straight when the machine work is finished. A sprung shaft is difficult to straighten, and is less serviceable afterwards; besides, when straightened, it is not likely to remain straight when in service and under stress.

Cumberland shafting is first turned and ground, and then highly polished. Even though taking into consideration these additional manufacturing processes, the price is very little different from that of cold rolled.

Practice economy by ordering Cumberland Turned, Ground, and Polished Shafting from the Lufkin Foundry & Machine Company.

Labor Day Picnic

The employees of the Lufkin Foundry & Machine Company will hold their annual picnic at Brookshire's lake on Labor Day; the "fatted calves will be barbecued, and the iced watermelons will be cut."

The program will consist of potato races, sack races, pie-eating contests, etc., and also the annual tug-of-war between the machine shop and the foundry. Five big negroes have been signed up for a battle royal and all have gone into training for the occasion. The Lufkin Booster band has been engaged for the occasion and will furnish music all day.

To Stage Badger Fight

A large portion of the interest seems to be centered around the Badger Fight, as both the dog and badger have a large following. A. E. Cudlipp claims that the dog can not win, even if the badger has false teeth, while W. D. Winston and E. H. Bounds are backing the dog to the limit with lots of "bull" and some money, both of which are being covered by the opposition.

The main difficulty is to find a neutral who will pull the badger. In the last fight held here, foul play was in evidence—the badger was pulled so hard that he was found to be minus an ear when the dust cleared away. It is rumored, however, that a true sportsman has been found who is suitable to both sides, and the success of the fight is apparently assured.

••• Last But Not Least •••

Wise Men Know—

That work is the greatest luxury on earth—

That an idle brain is a stagnant one—

That the right kind of credit makes a man, and the wrong kind breaks him—

That every horse race is not crooked; but some are—

That "painless dentistry" and the Darwin theory are synonymous—neither has ever been proved, nor will be—

That if you quit climbing before you reach the top of the hill, you will slide back to the bottom—

That prohibition not only affected the quantity of liquor sold, but also the quality and the price.

It's Not What You Make, But What You Don't Spend, That Counts

One man of our acquaintance earns $15,000 a year salary.

Another friend of ours earns but $3,000.

It happens that the $15,000-a-year man spends more than he earns, therefore he is in debt all the time, and should his income cease for even a short time, he would be dead broke.

The other man, who earns but $3,000, manages to live well within his income, protect his family with ample life insurance, and has managed by being thrifty to save approximately $10,000. He is a real success. He enjoys life because his mind is not cluttered up with worries.

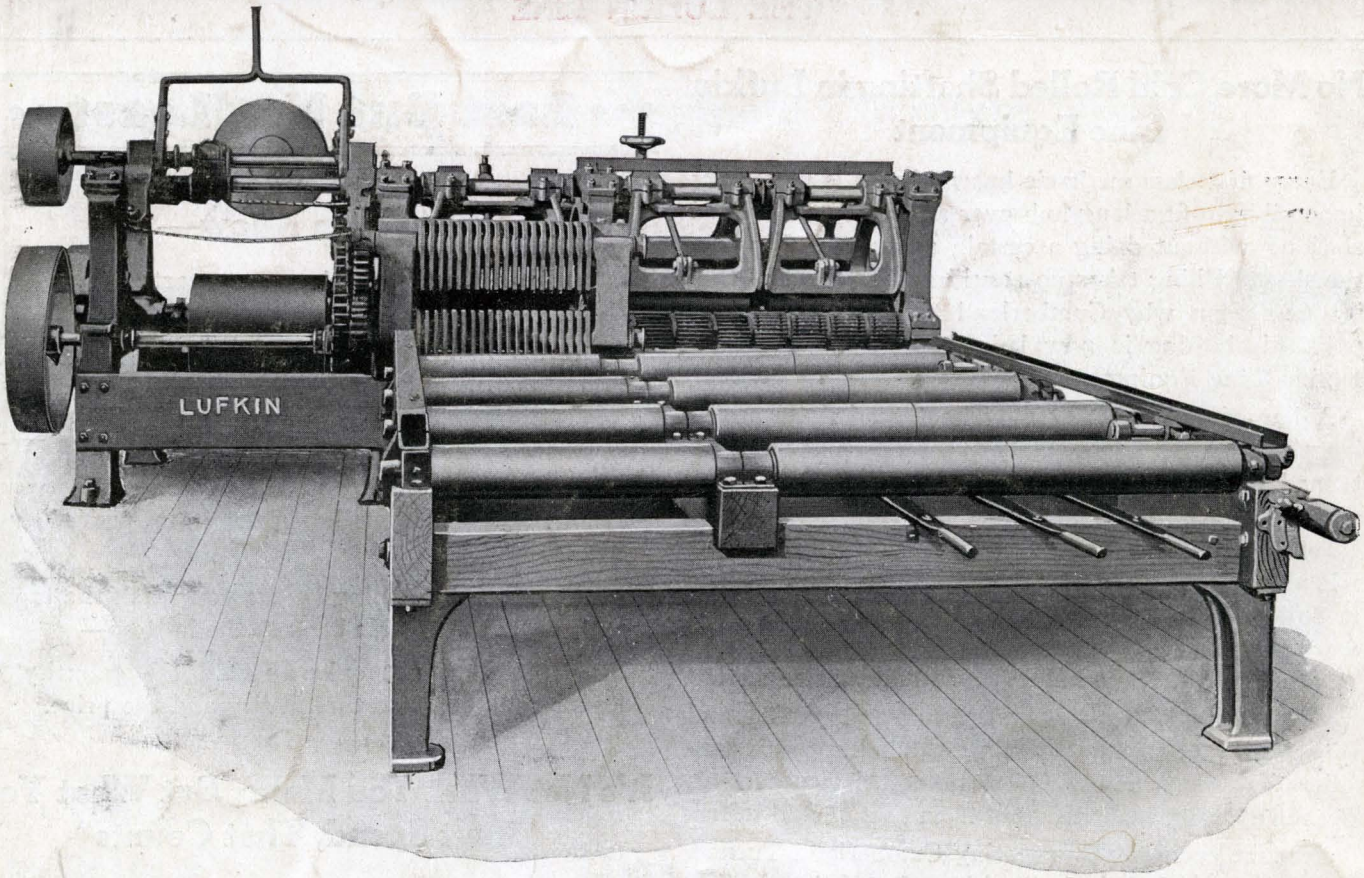
Is This An Executive You Know?

As I sat looking at him, it suddenly flashed upon me that if the news came to his associates tomorrow morning that he had died suddenly the night before, not one of them would shed a tear or feel even for an instant a sense of personal loss. To them he had been a machine—hard, unfair, unjust, unlovable.

Not once has he tried to persuade his associates to care for him. In their minds he is associated with unpleasant things.

His entrance into a room is like a cloud passing across the face of the sun. The sound of his voice over the telephone carries no delight to the ear of the hearer. When he goes away, his associates utter a fervent and heartfelt "Thank God!" and when he returns, gloom settles down and men look furtively at one another.

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Showing Machine with Automatic Steel Safety Fingers Above and Below—No Fly-Backs on this Machine

Unlimited Capacity—Lower Cost of Production When Using a —

Combination Edger and Rift Flooring Machine

Commonly Called

BULL EDGER

Usual Arrangement Consists of Two Batteries of Ten Saws—One Movable—All Saws for 1-inch Lumber. Both Batteries Are Nested Together for Rift Cants or Set Apart 2, 4, 6, or 8 Inches When Desired to Box the Heart of Small Logs Making 1-inch Boards on Sides.

For Complete Information Write

Lufkin Foundry & Machine Co.

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LOS ANGELES
913 Petroleum Securities Bldg.

Lufkin, Texas

HOUSTON
806 Carter Bldg.
TULSA
317 Roberts Bldg.