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AGENDA
MEMBERSHIP SERVICES COUNCIL
JANUARY 16, 1989/ 11:00 A.M.
CHAMBER OF COMMERCE OFFICE

I. CALL TO ORDER.....PETE SMART, CHAIRMAN

II. MISSION

III. SUB-COMMITTEES

A. TRAILBLAZERS
Ribbon Cuttings/ground breakings/grand openings
(need Chairman & 4 team captains)

B. MEMBERSHIP SERVICES
Business Card Exchanges
New Member Orientations
Coffees/receptions for existing members

C. MEMBERSHIP DEVELOPMENT
Implementing a membership drive
Carrying out a year-round membership development effort
Membership visitation program

D. MEMBERSHIP DIRECTORY

E. FIRST FRIDAY LUNCHEONS
Jack Gordon, Chairman

IV. OTHER BUSINESS

V. ADJOURN

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The Chamber * Angelina County / Lufkin

Membership Services Council

MISSION:

To provide a liason with the Chamber membership, to include but not limited to:

* First Friday Luncheons
* Business Mixers
* Ribbon Cuttings
* Increasing Membership
* Increasing Member Involvement, and

To improve membership services by developing a comprehensive marketing plan for membership development considering such ideas as:

* A Membership Directory of all members
* A Series of coffee/reception for existing members to explain Chamber activities and solicit their input, and
* New Member Orientations

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MEMBERSHIP SERVICES COUNCIL
Pete Smart, Chairman

Projects / Responsibilities

(A) First Friday Luncheons (Jack Gorden will Chair)

(B) Business Mixers (Need chairman) –

(C) Ribbon Cuttings (Need chairman and team captains)

(D) Membership Drive
In the past several years the Chairman-Elect has coordinated with each of the four Vice-Chairmen heading up a team. May want to look at a new approach, in particular something that concerns membership development year around.

(E) Membership Visitation program
Combination effort between volunteers and staff.

(F) Coffee/Reception for Members
Perhaps consider a series of coffees or receptions at the Chamber office for 15-20 existing members at a time. Prepare and present a compact overview of the Chamber, its operation, structure, Councils, etc and answer any questions they may have. Get Council Chairmen and Board involved.

(G) New Member Orientations
Have one or two orientations each year specifically for new members, similiar format as above.

(H) Membership Directory
Consider publishing a Chamber membership directory, both as a service to the membership as well as a possible source of additional income for the Chamber. There are several companies who will do this...decision is to let an outside company do it and take all the profits out of town or do in house with existing staff and volunteers.

(I) Create a new Chamber newsletter as a marketing, communication tool.

(J) Consider other ways to market Chamber to membership.

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 10:00 a.m.

November 6, 1989

Jim Dunlap called the meeting to order.

Minutes of the September 11, 1989 meeting were presented and approved. John Edmonds made the motion and Joe Smith gave the second.

Reports Given:
Coordinator, Barbara Davis gave a report of activities during the past month:

A. KYSSED PROGRAM: To date 1600 Parent Permission Packets (copy in packet) have been passed out to county schools. Drug Testing has commenced at Zavalla, Diboll, Hudson, and Huntington and completed in Zavalla schools. Most schools are showing 45% to 65% of the their student body to enroll in the initial sign-up period. Dicki Alston reported that Lufkin will commence in January 1990. Once initial testing is finished at a school, photo I.D. cards will be issued within a month. A letter and brochure will be sent to all Chamber members by November 10th requesting discounts from area merchants.

B. RED RIBBON WEEK: Red Ribbon Week was a tremendous success and the schools lead the way! The week's activities were everything from parades to pep rallys, poster contests to balloon launches. Every campus in the county was involved. Over 26,000 ribbons from the Texas Medical Auxiliary were passed out. All schools were asked to submit slides for the slide presentation to be organized by Temple-Inland. Suggestions for next year were: more ribbons to be made available to businesses, perhaps the Chamber could arrange to buy ribbon in quantity for distribution.

C. S.T.A.C.K. 356 students attended the Conference on October 21st. Conference was entirely paid for by donations from individual businesses, civic clubs or individuals. Volunteers from civic groups and businesses helped provide the manpower necessary for the conference. There are approximately 1,000 S.T.A.C.K. members on each of the junior high campuses. Schools should start thinking of selecting members to attend the Texas War on Drugs conference in July. Cost will be approximately $100 per student and only six students may go from each junior high. Suggestions for next year: increase the size of the conference if a larger facility can be found.

D. Grants: Barbara will attend a training on November 20th for training on a TCADA (Texas Commission on Alcohol and Drug Abuse) grant. This grant will be submitted in March and will be funding for Sept 90 to Sept 91.

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Gerald Goodwin was asked to report on the Town Summit Meeting held on October 24th.

Approximately 100 community leaders in attended. A copy of the proposed Board and letter announcing the next meeting was included in the packet. The Chamber Drug Program will coordinate closely with this newly formed committee.

New Business:

Project Celebration Type Parties: Barbara reported that she had been approached by business leaders and parents involved in passed parties about the possibility of coordinating the fund-raising for the parties. After discussion the group concluded that coordination of celebration parties was not a feasible idea. It was suggested that parents working on the parties be aware that fundraising for so many different schools may reduce the total amount raised.

RECOMMENDATION FOR NEW DRUG ADVISORY COMMITTEE MEMBERS: It was recommended that the Chamber committee for Drug Advisory be combined with the Hallmark Task Force Committee as the same people are requested as members for both. The Superintendents will submit suggested names to Bobbie for people to serve on the Task Force committees being appointed by the Hallmark group.

Bobbie recommended that we not have a Drug Advisory Committee meeting in December and that our January meeting be used for setting goals for the next year. Joe Smith made a motion to that effect and John Edmons seconded it.

The meeting was adjourned.

Members Present:
Bob Brown
Harold Chafin
Barbara Parker for Dr. Joe Crane
Dicki Alston for Jack Darnell
Jim Dunlap
John Edmons
Gerald Goodwin
Joe Smith
Barbara Davis

Members Absent: Jerry Huffman

Submitted by:

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/December 13, 1989/11:00 A.M./Chamber Office

The meeting was called to order by Chairman Cooper Castleberry at 11:07 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

II. REPORTS MADE

A. Cooper Castleberry shared the latest report on sales tax collections from the comptroller's office. Tax receipts in Lufkin are up 12.7% which placed Lufkin as 18th growth-wise in the state.

B. Cooper Castleberry reviewed the 1989 goals for the council stating that all were accomplished except for the following:

1. It was decided that an orientation of new members would be held by the Chamber staff rather than the council.
2. The council was unable to sponsor an explorer post because there was no interest from the scouts.
3. Plans to sponsor a SCORE chapter were abandoned because there were too many government reports and red tape involved.
4. The "Shop East Texas" campaign was not rekindled but it was felt that it should be in the future.

C. Cooper Castleberry solicited suggestions from the council for next year's program. The following were submitted:

1. Charge less for socials
2. Consider changing breakfast workshops to lunch time
3. Take on fewer projects but do them well
4. Reduce number of socials to two
5. Reduce the cost of seminars so that smaller businesses could afford them
6. Coordinate with Angelina College to conduct a survey to ascertain information concerning business vacancies, apartment vacancies, number of bankruptcies, etc.
7. Include the Students for Free Enterprise of Angelina College in one of our programs

D. Chuck Stemple reported that the East Texas Small Business Development Center had 97 clients this year. 47 were interested in starting a new business. Of them, 11 have opened their doors, representing the

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creation of 45 new jobs and a projected payroll of $650,000. Expansion plans for next year include offering full support services for government procurement as well as international trade.

III. ATTENDANCE

Committee members present: D. Overdorf, N. Newton, J. Benson, T. Morgan, R. Swor, J. Davis, C. Perry, D. Ashburn, M. Taylor, J. Adams, R. Pulaski

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Cooper Castleberry

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1990 COUNCILS / DIVISIONS / STAFF ASSIGNMENTS
THE CHAMBER ANGELINA COUNTY / LUFKIN

COUNCIL/DIVISONS	CHAIRMAN	STAFF
MEMBERSHIP SERVICES DIVISION: James Gibbs, Chairman of the Board-Elect		
Membership Services (membership development, business mixers, ribbon cuttings & First Friday)	Pete Smart	Georgia Hunt
COMMUNITY DEVELOPMENT DIVISON: Bill Moreau, Vice-Chairman		
Agri-Business Council (Jr. Livestock Show)	Trey Henderson & Mack Coward	Georgia Hunt
Community Affairs Council (Drug Education, Red Ribbon Week, law enforcement recognition, L.E.A.D.)	Gerald Goodwin	Barbara Davis
Lufkin Assn. Downtown Board	Gene Toigo	Jo Mathis
TOURIST DEVELOPMENT DIVISION: Jerry Highnote: Vice-Chairman		
Promotions Council (Visitor/Conv. promotion, Texas Forest Festival, attractions, cultural activities, Lake Association, Hotel/Motel Assn)	Joyce Jackson	Curtis Doolan
ECONOMIC DEVELOPMEN DIVISION: Buddy Temple, Vice-Chairman		
Small Business Council (Small Business Dev. center advisory, breakfasts, seminars, socials)	Jack Davis	Chuck Stemple
Economic Development Council (Economic development, transportation, industrial recognitions, prospecting, etc.)	Mike Mathis	Jerry Huffman
EDUCATION DIVISION: John Wood, Vice-Chairman		
Leadership Lufkin Council (Leadership Lufkin class advisory, alumni activities)	Mark Gipson	Georgia Hunt
Education Council (Youth Fair, Adopt-A-School, Sumitt recommendations, etc.)	Trish Inselman	Georgia Hunt
FINANC E DIVISION: Ted Lankford, Vice-Chairman		
Budget, Audit, Re-Evaluation Task Forces (Assisting with overall Chamber financial status)		Jerry Huffman

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OFFICIAL MINUTES/AGRI-BUSINESS COUNCIL MEETING/JANUARY 10, 1990/ CHAMBER OFFICE/4:00 P.M.

Chairman Trey Henderson called the meeting to order at 4:00 p.m.

ACTIONS AGREED UPON:

A. Council members present asked the Rules Committee to draft rules for the Dairy Goat Division, with the assistance of Gerald Goodwin.

B. Rodney Swor was appointed to chair the Good Herdsman Award Committee, recruiting four or five more people to assist him. The same guidelines and rules will be used as last year.

C. Council members agreed that a paragraph regarding complying with medicines and drugs should be put on the certification for students, requiring the signature of a parent or guardian as well as that of the exhibitor.

REPORTS MADE:

A. Hugh Anderson, superintendent of the Broiler Division, told those present that the type of chicks we needed would not be hatched until January 15, and they could be distributed on January 16. It was agreed that we should wait until then to get the birds.

B. Georgia Hunt explained to ag teachers and agents that certification forms would not be returned with entry form this year but would be submitted at check in at show.

ANNOUCEMENTS:

A. The next Agri-Business Council meeting was scheduled for Feburay 13, 1990 at 4:00 p.m.

B. Mike Whiteman invited everyone to attend the invitational judging contest at the Expo Center on February 10.

ATTENDANCE:

S. Rhoades, R. V. Swor, Rod Swor, R. Washington, B. Chapman, R. Lindren, J. Dixon, F. Yancy, C. Boulware, H. Daniel, P. Fenley, G. Stephenson, J. Bradford, B. Smith, R. Bridges, J. Ivy, E. Smith, C. Cheshire, L. Vann, M. Cowart, D. Wilson, M. Whiteman, S. Gardner, J. Belk, G. Lowery, B. Jones, G. Hunt, T. Henderson.

Submitted by:

_____ _____

Georgia Hunt, Administrative Assistant

Trey Henderson, Chairman

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AGENDA
AGRI-BUSINESS COUNCIL
FEBRUARY 12, 1990
4:00 P.M. - CHAMBER OFFICE

I. CALL TO ORDER.....TREY HENDERSON

II. SHOW SUPERINTENDENT REPORTS
(Judge, Scales, Ring Stewarts, Clerical, etc)

A.	Steers Breeding Show	Bo Smith
B.	Hogs	Charles Caver
C.	Lambs	Tom Crespin
D.	Broilers	Hugh Anderson
E.	Dairy Goats	Gerald Goodwin
F.	Pee Wee	Saundra O'Neill
G.	Rabbits	Cecil Ferguson

III. BUYERS COMMITTEE
A. RESALE BUYERS
B. RECOGNITION FOR BUYERS

IV. RIBBONS

V. PROGRAMS

VI. STEER CLASSES

VII. COMMERCIAL BREEDER EXHIBITS

VIII. OTHER BUSINESS

IX. ANNOUNCEMENTS:
Next Agri-Business Meeting - March 6, 1990 at Expo Center - NO NOTICE WILL BE SENT
4:00 p.m.

X. ADJOURN

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OFFICIAL MINUTES/AGRI-BUSINESS COUNCIL/APRIL 11, 1990/ 4:00 P.M./ CHAMBER OFFICE

Chairman Mack Coward called the meeting to order at 4:00 p.m.

ACTIONS AGREED UPON:

A. A projected financial statement (attached) for the 1990 Angelina County Youth Fair was presented to the Agri-Business Council members. It was agreed that Mack Coward ask the Board of Directors of the Chamber of Commerce that any excess be set aside for the use of the Agri-Business Council.

B. There was some discussion of what rules would be for the 1991 Youth Fair would be, and whether or not to delete the weight limit at validation for steers. Committee members agreed the 650 weight limit should be kept.

DISCUSSION ITEMS:

A. Expenses for the Annual Youth Fair were discussed. The question of free days at the Expo Center came up. Committee members were directed to the Expo Center Board for questions concerning who could use them and for what purposes.

B. Mack Coward told committee members that the Timberlands Division of Champion International would like to sponsor a forest related competition at the Youth Fair in 1991, and would like to meet with Ag Teachers and 4-H Leaders for their input. There was some concern about timing for another activity during the youth fair.

C. Scheduling of the 1991 Youth Fair was discussed, with the suggestion being we begin on Wednesday morning, showing at the same time weigh in take place, and possible doing away with Saturday's show. A scheduling committee will be appointed.

D. Mack Coward told committee members that some sub-committees would be formed to work on details for 1991. He said that rules would be ready for presentation at the June, 1990 meeting. A sub-committee will be appointed to examine and possibly consolidate the rules and also one to write rules for the herdsman award.

ANNOUNCEMENTS MADE:

A. Chairman Coward told committee members that a forestry tour was being planned, with details to come later.

B. 1991 Show Superintendents were announced as follows:
   a. Steer & Beef Heifer - Bo Smith
   b. Market Hog Show - R. V. Swor
   c. Lamb Show - Royce Shaw
   d. Broiler Show - Hugh Anderson

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e. Rabbit Show - Cecil Ferguson
f. Dairy Show - Mike Penn
g. Dairy Goat Show - Gerald Goodwin

C. Bo Smith announced the Beef Judge would be Jerry McPeak from Oklahoma in 1991.

APPOINTMENTS MADE:

A. Bo Smith was appointed to serve as Chairman of a Finance Committee for 1991, given the task of figuring a budget, and some possibilities of fund raising. Those who agreed to serve on this Finance Committee were: Saundra O'Neill, Hugh Anderson, Rodney Swor and Raymond Moore.

B. Sub-Committee members who will enforce and interpret the rules are: John Ivy, Emmett Smith, and Bob McCurry.

ATTENDANCE:

COMMITTEE MEMBERS PRESENT: R. V. Swor, Royce Shaw, John Ivy, Bo Smith, Randy Brodges, Jesse Bradford, Hugh Anderson, Larry Vann,k Raymond Moore, Mack Carnes, Charles Boulware, Saundra O'Neill, Jim Riggs, Clyde Cheshire, Jimmy Dixon, Rodney Swor, Emmett Smith, Mack Coward.

OTHERS PRESENT: George Stephenson, Hayne Daniel, Joe Belk, Robert Washington, Billy Jones, George Lowery, Ronald Lindgren, Georgia Hunt (staff) and Jerry Huffman (staff).

Submitted By: Signed By:

Georgia Hunt, Adm. Asst. Mack Coward, Chairman

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MINUTES/AGRI-BUSINESS COUNCIL/AUGUST 14, 1990/ 4:00 P.M./ CHAMBER BUILDING

John Ivy, Acting Chairman, called the meeting to order at 4:05 p.m.

ACTIONS TAKEN:

A. Motion was made by Trey Henderson, seconded by Floyd Yancy the minutes of the May 8, 1990 Agri-Business Council Meeting be approved. Motion carried.

B. Motion was made by Jesse Bradford, seconded by R. V. Swor, that the council approve a raffle to raise money for the Jr. Livestock Show to offset expenses. Raffle items would be: First Place - 19" color television; Second Place - Picnic Table; Third Place - BBQ Pit. A cash award of $200 would be given to the individual selling the most tickets, and $100 to the person selling the second highest number. Motion carried.

C. A motion was made by Jimmy Dixon, seconded by Bo Smith, the entry fees paid at registration would not be refundable should the student not show for some reason. Motion carried.

D. Jesse Bradford made a motion changing the rules allowing the market animal of an ineligible student to be shown by an alternate approved by the division superintendent. Bo Smith seconded by the motion. Motion carried.

E. A motion was made by Charles Arnold, seconded by Charles Boulware to change the weights of the market hogs at weigh in, minimum from 200 to 210 pounds, and maximum from 250 to 260 pounds.

F. Jimmy Dixon made a motion recommending that the number of hogs sold be increased to 40 or 50%, whichever is less. Lynn Baker seconded the motion.

G. Motion was made by Vernon Swor, seconded by Charles Boulware that only one beef showmanship award be given. Motion carried.

H. The attached Jr. Livestock Show Schedule was approved as presented by a motion made by George Lowery, and seconded by R. V. Swor.

REPORTS MADE:

A. Bo Smith, Cattle Superintendent, announced that the classifier for the 1991 show would be Bill Turner and the judge would be Jerry McPeak.

B. R. V. Swor, Market Hog Superintendent, reported the hog judge would be Sam Spurger in 1991.

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APPOINTMENTS AND ASSIGNMENTS:

A. Hudson Ag Department agreed to build additional pig pens for the show. Central Ag Department agreed to paint them. Hudson will get the cost involved, then we would decide how to pay for them.

B. Jimmy Dixon agreed to chair a work-day committee. He will get with Charles Arnold and find out what needs to be done, then 4-H Clubs and FFA Chapters can divide the tasks.

C. Charles Boulware agreed to chair a committee to investigate selling concessions at the 1991 Youth Fair.

ATTENDANCE:

F. Yancy, R. Lindgren, J. Dixon, B. Smith, G. Stephenson, T. Henderson, J. Bradford, C. Arnold, V. Swor, R. V. Swor, D. Wilson, M. Whiteman, W. Conrad, S. Rhoades, R. Washington, H. Daniel, L. Watkins, P. Fenley, C. Boulware, S. O'Neill, J. Ivy, G. Hunt.

Submitted by:

_____

Georgia Hunt, Adm. Asst.

Approved by:

_____

John Ivy, Acting Chairman

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MINUTES/AGRI-BUSINESS COUNCIL/SEPTEMBER 11, 1990/4:00 P.M./CHAMBER OFFICE

Chairman Mack Coward called the meeting to order.

ACTIONS TAKEN:

1. Minutes of the August 8, 1990 minutes were approved by a motion made by Rodney Swor and seconded by Jimmy Dixon.

2. Rodney Swor made a motion to approve the Jr. Livestock Show Rules as submitted. Floyd Yancy seconded the motion. Motion carried.

3. Bo Smith presented a proposal for a raffle as follows:

   $1.00 per ticket donation. Drawings will be held for
   1st place - 19 inch color television
   2nd place - octagon picnic table with 6 chairs
   3rd place - barbecue pit.

   Tickets will be sold by organizations participating in the youth fair.

   Awards will be given for top ticket sellers:
   1st place - $200
   2nd place - $100

   It was agreed that ticket sales would begin after the January meeting of the Agri-Business Council. The drawing will be held before the Livestock Sale on March 8, 1990.

REPORTS MADE:

1. Rodney Swor said the Herdsman Award Committee would have a proposal for the October meeting.

2. George Stephenson reported that he would have an estimated cost for the pig pens for the October meeting.

3. Jimmy Dixon reported he had met with Charles Arnold. The following things need to be done for the equipment belonging to the Agri-Business Council:

   A. Pig pens and lamb pens need to be painted. Lamb pens need to be sandblasted first.

   B. Cattle tie racks need to be repaired and repainted.

   C. Rabbit and chicken cages are scattered all over. We need some place to store them. They need to be repaired and put up.

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D. We need to make a background for pictures.

Agreements were made as follows:

A. Mack Coward will find out about vans for rabbit and chicken cages.

B. Saundra O'Neill will find out if Lufkin Industries can help with sandblasting lamb pens.

C. Hudson will pick up all hog pens, build new ones and paint them all. They will provide paint if what they have is still good. Otherwise, Mack Coward will check on price of paint.

D. Diboll will paint lamb pens when they are sandblasted.

E. It was agreed that a day should be set and everyone bring their portable welding machines and repair tie racks.

4. Charles Boulware asked what concessions the Agri-Business as interested in for the Youth Fair. He agreed to check on selling hot dogs, nachos, cokes, chips, drinks, and barbecue.

5. Ronnie Julian from Farmers Insurance presented an insurance program available to owners of show livestock

ATTENDANCE:

B. Smith, V. Swor, S. Gardner, P. Johnson, B. Jones, J. Belk, G. Lowery, J. Bradford, C. Boulware, R. Bridges, S. Cotaine, H. Daniel, G. Stephenson, P. Fenley, E. Smith, R. Swor, S. O'Neill, R. Lindgren, J. Dixon, F. Yancy, D. Wilson, S. Rhoades,M. Coward, W. Conrad, G. Hunt.

Prepared by:

Georgia Hunt, Adm. Asst.

Approved by:

Mack Coward, Chairman
Agri-Business Council

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AGENDA
AGRI-BUSINESS COUNCIL
OCTOBER 9, 1990
4:00 P.M./CHAMBER OFFICE

I. CALL TO ORDER — MACK COWARD, CHAIRMAN

II. APPROVAL OF SEPTEMBER 11, 1990 MINUTES

III. HERDSMAN AWARD COMMITTEE REPORT — RODNEY SWOR

IV. WORK DAY UPDATE — JIMMY DIXON

V. PIG PEN COST REPORT — HAYNE DANIEL

VI. YOUTH FAIR CONCESSIONS — CHARLES BOULWARE

VII. STEER VALIDATION AND ENTRY - October 27, 1990
1. Ear Tags
2. Scales
3. Workers
4. Others

VIII. ENTRY FORMS

IX. OTHER BUSINESS

X. ADJOURN

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MINUTES/AGRI-BUSINESS COUNCIL/OCTOBER 15, 1990/3:30 P.M./CHAMBER OFFICE

Chairman Mack Coward called the meeting to order.

ACTIONS TAKEN:

1. Minutes of the September 11, 1990 minutes were approved by a motion made by Emmitt Smith and seconded by Saundra O'Neill.

2. A motion was made by R. V. Swor and seconded by Bo Smith that the cost of approximately $3,000 to build 50 additional pig pens, repaint the existing pig pens and to sandblast and paint lamb pens, be split 50/50 between all the FFA clubs except Hudson and the county 4-H program. Motion carried with only one vote against. (Hudson is repainting the existing pens, building and painting the new ones. Cost to build the 50 pens was estimated to be $2,033.50.)

3. Hayne Daniel made a motion that the Expo Center set up all the pens and exhibit areas except that for the chicken and rabbits. Superintendents for these divisions are responsible for setting up their own areas. Motion carried.

REPORTS MADE:

1. It was reported that Lufkin Industries has donated a van type trailer for the storage of chicken and rabbit cages. It will be delivered to the Expo Center within the week. A letter was read (attached) from Raymond Moore, Chairman of the Expo Board, giving permission to put the trailer at the Expo Center.

2. Concessions at the youth fair was discussed. While Expo Board Chairman Raymond Moore would not allow the committee to sell concessions, they agreed to put a concesson stand in the back barns to make it more convenient for those in the lower barns.

3. Bo Smith reported everything is ready for steer validation on October 27. Everyone was reminded that entry fees and registration forms would be due that day also. The number of steers sold will be based on the number of entries received on validation dayy. Mack Coward agreed to get the scales at Hudson checked prior to weigh in. Teachers and leaders were given entry forms for their members.

ATTENDANCE:

S. Rhoades, G. Lowery, L. Watkins, B. Smith, R. Moore, S. O'Neill, S. Smith, J. Bradford, D. Dodds, H. Anderson, J. Ivy, R. Ivy, W. Conrad, F. Yancy, M. Whiteman, H. Daniel, P. Fenley, R. Washington, W. Johnson, R. V. Swor, V. Swor, J. Dixon, R. Bridges, M. Penn, G. Stephenson, C. Boulware, L. Baker, M. Coward, G. Hunt, J. Huffman, C. Arnold.

Prepared by:

Georgia Hunt, Adm. Asst.

Approved by:

Mack Coward, Chairman
Agri-Business Council

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AGENDA
AGRI-BUSINESS COUNCIL
NOVEMBER 13, 1990/4:00 P.M.
CHAMBER OFFICE

I. CALL TO ORDER.....MACK COWARD, CHAIRMAN

II. APPROVAL OF OCTOBER MINUTES

III. LAMB & PIG VALIDATION

IV. STEER VALIDATION REPORT

V. SUPERINTENDENTS REPORTS

VI. BROILERS

VII. EQUIPMENT STATUS

VIII. OTHER BUSINESS

IX. ADJOURN

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AGENDA COMMUNITY AFFAIRS COUNCIL

February 12, 1990

I. Call to order.....Gerald Goodwin

II. Presentation of Council Packets and Training.....Bobbie Davis

III. Discussion of plans and goals for Year

IV. Membership of Task Forces

V. Set meetings for year, notification of meetings

VI. Adjournment

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AGENDA

COMMUNITY AFFAIRS COUNCIL

March 12, 1990

I. Call to order.....Gerald Goodwin

II. Approval of Minutes....February 12, 1990

III. Discussion of plans and goals for Year....
Each Task Force Chairman will report on the activities and goals of their Task Force:

- Law Enforcement..Mike Lawrence
- KYSSED.....Danny Ray
- STACK.....Susan Scott
- Red Ribbon.....John Havard
- Media.....Carolyn Elmore
- DETPlanning Task Force...Marty Walker

IV. Establish Membership Lists for each Task Force

V. Membership of Community Affairs Council

VI. New Business

VII. Adjornment

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AGENDA

COMMUNITY AFFAIRS COUNCIL

April 16, 1990

I. Call to order.....Gerald Goodwin

II. Approval of Minutes....March 12, 1990

III. Reports from Task Force Chairman :

Law Enforcement..Mike Lawrence
KYSSED.....Danny Ray
STACK.....Susan Scott
Red Ribbon.....John Havard
Media.....Carolyn Elmore
DETPlanning Task Force...Marty Walker
L.E.A.D..... Bob Brown
Drug Advisory...Jim Dunlap

IV. Reports on Goals for 1990

V. New Business

VI. Adjornment

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AGENDA

COMMUNITY AFFAIRS COUNCIL

June 20, 1990

I. Call to order.....Gerald Goodwin

II. Approval of Minutes....April 16, 1990

III. Reports from Task Force Chairman :

Law Enforcement..Mike Lawrence
KYSSED.....Danny Ray
STACK.....Susan Scott
Red Ribbon.....John Havard
Media.....Carolyn Elmore
DETPlanning Task Force...Marty Walker
L.E.A.D..... Bob Brown
Drug Advisory...Jim Dunlap

IV. New Business

V. Adjornment

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August 6, 1990

Dear Community Affairs Council Member:

The next meeting of the Community Affairs Council will be held:

Thursday , August 16

10:00 a.m.

at the Chamber.

A tentative agenda for the meeting is as follows:

1. Reports from Task Force Chairman:

   Law Enforcement...Mike Lawrence
   K.Y.S.S.E.D.....Danny Ray
   S.T.A.C.K.....Susan Scott
   Red Ribbon.....John Havard
   Media .....Carolyn Elmore
   Deep East Texas Planning...Marty Walker
   L.E.A.D..... Bob Brown
   Drug Advisory..... Jim Dunlap

2. Discuss the parts each committee will play in the upcoming Red Ribbon Campaign...October 20 to 28th.

If you will be unable to attend the meeting, please contact me at 634-6644.

Sincerely,

Barbara Davis, Coordinator
Drug Education Program

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AGENDA

COMMUNITY AFFAIRS COUNCIL

September 24, 1990

I. Call to order.....Murphy George

II. Minutes....of June and August 16 Meeting

III. Reports from Task Force Chairman :

Law Enforcement..Mike Lawrence
KYSSED.....Danny Ray
STACK.....Susan Scott
Red Ribbon.....John Havard
Media.....Carolyn Elmore
DETPlanning Task Force...Marty Walker
L.E.A.D..... Bob Brown
Drug Advisory...Jim Dunlap

IV. Report from Grant Sub-committee on Office of Substance Abuse Prevention Community Coalition Grant

V. Coordinator's Report
A. Sign -up for Volunteer Activities
B. Tabloid for Red Ribbon Week
C. Red Ribbon Video Available

VI. New Business

VI. Adjournment

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AGENDA

COMMUNITY AFFAIRS COUNCIL

November 29, 1990

I. Call to order.....Chairman Gerald Goodwin

II. Minutes....of September 24, 1990 Meeting

III. Reports from Task Force Chairman :

Law Enforcement..Mike Lawrence
KYSSED.....Danny Ray
STACK.....Susan Scott
Red Ribbon.....John Havard
Media .....Carolyn Elmore (No report)
DETPlanning Task Force...Marty Walker
(Report by Bobbie Davis)
L.E.A.D..... Bob Brown
Drug Advisory...Jim Dunlap (No report)

IV. Coordinator's Report
A. School/Team Training Feb 4,5,6
B. Committee for Next Year
1. Meeting Jan, Mar, May, July, Sept, Nov
2. Task Force Assignments
C. O.S.A.P. Grant Planning

V. New Business

VI. Adjournment

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 10:00 a.m.

January 15, 1990

Jim Dunlap called the meeting to order.

Minutes of the November 6, 1989 meeting were presented and approved. John Edmonds made the motion and Jack Darnell gave the second.

Gerald Goodwin presented an update on the KYSSED program. To date bills totaling approximately $11,000 for drug testing at the five high schools have been paid from forfeiture funds. Gerald sees two possible problems for the program: future funding and coordination of activities and the solicitation of discounts. After discussion of the problems and possible solutions, Jack Darnell made a motion for Bobbie Davis to direct all her time toward the KYSSED program for the next one to two months. Harold Chafin seconded the motion and it passed unanimously.

The Proposed organizational structure for the Community Affairs Council was presented calling for task forces to be developed for KYSSED, STACK, LEAD, the Media, Drug Advisory, Substance Abuse Planning Task Force, Red Ribbon, and Law Enforcement. Each task force chairman will be responsible for the program in their assigned area. Jack Darnell moved that the committee accept the assigned task force chairman and goals as written. John Edmonds seconded the motion.

Russ Robinett of the Alcohol and Drug Abuse Council was introduced to the committee. Russ reported working on a grant funded through the Texas Commission of Alcohol and Drug Abuse for supportive outpatient services in Angelina County and asked for letters of support from the superintendents.

Bobbie Davis presented a rough draft of a Resource Guide of Alcohol and Drug Abuse Services for Angelina County. The Superintendents were asked to review the draft and return it by January 31 if corrections or comments needed to be made. Bobbie hopes to find some community group to sponsor the publication of the guide.

The Drug Advisory Task Force of the Community Affairs Council decided to continue meeting the second Monday of each month. Jim Dunlap was asked to continue to serve as the chairman of this group.

Financial report was presented and it was noted that the new year for the program would begin in February. Jerry Huffman announced that he would send bills to each school for their proportionate amount.

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New Business:

Bobbie passed out copies of the Bainbridge High article for information. KYSSED and STACK buttons were passed out to each member. These buttons were provided through the generous donation of Temple-Inland through the interest of Joe Sample.

The meeting was adjourned.

Members Present:

Harold Chafin
Chief Sherman Collins
Dr. Joe Crane
Jack Darnell
Jim Dunlap
John Edmons
Gerald Goodwin
Jerry Huffman
Mary Ann Adams for Joe Smith
Barbara Davis

Members Absent: Bob Brown

Submitted by:

Barbara Davis

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 10:00 a.m.

February 12, 1990

Jim Dunlap called the meeting to order.

Minutes of the January 15, 1990 meeting were presented and approved. Dr. Joe Crane made the motion and Joe Smith gave the second.

Bobbie Davis reported that the KYSSED program is progressing on schedule. Over 40 businesses have returned cards indicating that they will give discounts to students. Dairy Queen has been a major supporter and offered a Valentine gift of a blizzard to every student in KYSSED and featured the KYSSED students in radio promotions. The upcoming events are the KYSSED Dance scheduled at the Diboll Civic Center for February 17, and the Lock-In at Lufkin Mall on April 6th.

KYSSED has received media attention from the T.V., Radio, and both Lufkin and Diboll newspapers. We would like to have a KYSSED representative from each high school present at First Friday on March 2nd to focus attention on the program.

Information about the D-FY-IT conference in Tyler was passed out and Bobbie encouraged delegations from each high school to attend if possible.

Initial Planning for goals for 1990 was begun. Bobbie presented a list of recommendations for school programing. Each member of the committee was to think about the items and be prepared to address the recommendations at the next meeting.

The Resource Guide will be published once the KYSSED project is completed.

The Drug Advisory Committee will continue to meet on the second Monday of the month, but will change their meeting time to 10:00 am to allow the Community Affairs Council to meet on the same day at 11:00 am.

The Chamber Calendar will serve as notice for the next meeting on March 12th, and Dr. Joe Crane volunteered his secretary to call the members of the committee on the Friday preceding the meeting.

Jerry Huffman reported on the financial status of the program,and told the Board that the year ended with about $1700. Discussion followed on possible salary increase for Barbara Davis. Harold Chafin made the motion to take $1200 of the $1700 balance and increase Mrs. Davis's Salary by $100 per month. Dr. Joe Crane seconded the motion, motion passed unanimously.

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New Business: none

The meeting was adjourned.

Members Present:

Harold Chafin
Chief Sherman Collins
Dr. Joe Crane
Jim Dunlap
John Edmons
Jerry Huffman
Joe Smith
Barbara Davis

Members Absent: Jack Darnell

Bill Moreau

Submitted by:

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 11:00 a.m.

March 12, 1990

Jim Dunlap called the meeting to order.

Minutes of the February 12, 1990 meeting were presented and approved. Joe Smith made the motion for acceptance and Harold Chafin gave the second.

Planning for 1990 occurred in a discussion format. Some of the suggestions to be incorporated in the goals for 1990 were as follows:

1. Use the training and expertise of schools with ongoing Peer Helper programs to train and assist other schools in the county with implementing Peer Helper programs.

2. Concentrate on adding quality to the framework of the programs already in existence, rather than implementing additional programs for 1990.

3. Continue to look for additional funding for the existing program and for implementation of any new program ideas.

4. Each of the schools in the county are committed to the continuance of a unified drug education program.

5. A five- year plan for the drug education program should be developed by Bobbie for presentation to the school boards of each district to indicate their long-term commitment to the continuance of the program.

Joe Smith moved that the above recommendations be incorporated in the planning and Harold Chafin gave the second. The motion passed unanimously.

A discussion of the KYSSED program identified the need for a KYSSED coordinator. Bobbie will present a proposed job description of the KYSSED Coordinator at the next meeting. Funding for such a position will require a cooperative effort with other city and county groups.

New Business: none

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The meeting was adjourned.

Members Present:

Harold Chafin
Chief Sherman Collins
Dr. Joe Crane
Jack Darnell
Jim Dunlap
John Edmons
Jerry Huffman
Joe Smith
Barbara Davis
Jerry Campbell

Members Absent:

Bill Moreau

Submitted by:

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 11:00 a.m.

April 17, 1990

Jim Dunlap called the meeting to order.

Minutes of the March 12, 1990 meeting were presented and approved. Joe Smith made the motion for acceptance and Dr. Crane gave the second.

Barbara Davis reported on drug education activities held during the month. The KYSSED Lock-In was held April 6th and was attended by over 800 students. Over 75 adult volunteers donated either time or services to help with the lock-in.

The Texas War on Drugs Conference will take place on August 6-9 in Conroe and all secondary schools are asked to send representatives. Applications were due to Bobbie on April 16th to insure that our students are accepted for the Conroe Conference. Bobbie will need school buses for transporting these students to camp this summer.

Saturday, April 21st 580 S.T.A.C.K. students from Angelina County will go to Astroworld for the day.

A Comprehensive drug-plan is being developed with the help of all six curriculum coordinators. The plan will address general goals for the county schools and will serve as a model for developing the specific goals for each district and school.

Jim Dunlap introduced the topic of the proposed position for a K.Y.S.S.E.D. Coordinator. He welcomed as guests Mayor Brounaugh and Harvey Westerholm from the City of Lufkin. Jim discussed the vision of the schools in the development of the Drug Education Program and explained that for this program to continue and grow community sponsorship and funding would be needed. The K.Y.S.S.E.D and S.T.A.C.K. programs are growing in our area junior high and high schools, but a staff person is needed to see that growth continues. Both the Mayor and Mr. Westerholm were supportive of the program and the idea, but suggested our first approach be to the county.

A discussion followed concerning the best method for solicitation of support from the county. It was suggested that a budget be developed for the proposed program and that members of the Advisory Board approach county commissioners on a personal basis to gain support for the program.

No financial report was given, but a statement was included in handouts at the meeting.

New Business: none

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The meeting was adjourned.

Members Present:	Members Absent:
Shirley Davis (for Huntington Supt.)	Bill Moreau
Chief Sherman Collins	Jack Darnell
Dr. Joe Crane	Jerry Huffman
Jim Dunlap	
John Edmons	
Joe Smith	
Barbara Davis	

Guests: Mayor Louis Brounaugh
Lufkin City Manager Harvey Westerholm

Submitted by:	Signed by:
Barbara Davis, Coordinator	Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 11:00 a.m.

May 21, 1990

Jim Dunlap called the meeting to order.

Minutes of the April 17, 1990 meeting were presented and approved. Joe Smith made the motion for acceptance and John Edmons gave the second.

Coordinator Barbara Davis reported on activities of the drug education program. Angelina County will send groups of students to two different camps because some forms were late and the Conroe conference had exceeded its enrollment. 23 students will attend the conference July 9-12 held at T.C.U. and the remaining 86 students and staff will attend the camp held at Conroe August 6-9. A total of 109 students and staff will attend the two camps, 64 to the junior high camp and 45 to the high school camp. Jack Darnell offered to provide two buses for the Conroe camp.

Bobbie announced that tentative plans had been made for the School Team/Community Training provided through the Southwest Regional Center for Drug-Free Schools. The program leader has agreed to come to Lufkin for free if we will find the facility and make arrangements for ten teams. A motion made by Joe Smith and seconded by Dr. Crane was made to schedule that training for November 4-7, 1990.

Bobbie announced that planning was underway for the Red Ribbon Campaign 1990 to take place during October 21 -28th. Additional ways will be sought to involve the business and church community in this drug awareness campaign. Superintendents were asked to inquire as to whether additional McGruff puppets are needed for K-3rd grade students. The Lion's Club will provide any additional ones that are needed.

The K.Y.S.S.E.D. Coordinator budget was presented with some changes. The position has been expanded to be a full time position and the title changed to be a School Program Specialist. Bobbie asked for permission to write a Temple Grant for support of this position and a secretary. Dr. Crane made the motion and Joe Smith seconded the approved motion. The job description will be amended. Discussion followed that the committee should also pursue contacting city and county officials to gain their support for the drug program. The board agreed to each contact one of the county commissioners and the county judge.

The Comprehensive Drug Education Plan for Angelina County was presented to the Board. Dr. Joe Crane made the motion that the board adopt the plan and Jack Darnell gave the second. The motion carried and will serve as a model for developing the specific goals for each district and school. A copy of this plan will be attached to the minutes.

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The financial report was made by Jerry Huffman who reported that the program was in good shape.

The board agreed to set the monthly meeting for the Drug Advisory Committee as the second Monday of the month at 10:30 a.m. Notices of the meeting will be mailed to members.

New Business: none

The meeting was adjourned.

Members Present:	Members Absent:
Bob Brown	
Shirley Davis (for Huntington Supt.)	Bill Moreau
Chief Sherman Collins	
Joe Crane	
Jack Darnell	
Jim Dunlap	
John Edmons	
Jerry Huffman	
Joe Smith	
Barbara Davis	
Guests: Murphy George	
Editor Bill Martin	

Submitted by: Signed by:

Barbara Davis, Coordinator Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 11:00 a.m.

Monday September 10, 1990

Chairman Jim Dunlap the meeting to order.

Minutes of the June 11, 1990 meeting were presented and approved as submitted. It was noted that the meeting scheduled for July 23rd was cancelled due to a superintendents meeting and that no meeting was scheduled for August.

Chief Sherman Collins reported that the D.A.R.E. (Drug Abuse Resistance Education) Program in Lufkin I.S.D. Elementary schools was funded through a grant from the Texas Commission on Alcohol and Drug Abuse. One officer is presenting the information to all fifth grade students in L.I.S.D. Dr. Morris suggested that information about a county program for D.A.R.E. could be obtained from the McClendon County Commissioners who fund a county-wide program.

Coordinator Bobbie Davis asked the board for direction concerning the grant application for a K.Y.S.S.E.D Coordinator. It was the consensus of the board to proceed with the application to the Temple Foundation. Bobbie was asked to contact Philip Leach immediately to insure that the grant could be accepted for the last funding cycle.

Bobbie also reviewed the plans of the planning task force of the Community Affairs Committee to apply for a grant through O.S.A.P.(Office of Substance Abuse Prevention). The grant will provide funds for planning a substance abuse coalition to coordinate alcohol and drug abuse services for Angelina County. Members of the board approved of the concept of the grant and will await a formal application at the next meeting.

An update on the Texas War on Drugs Conference detailed that 109 students from Angelina County attended the conferences held in Fort Worth and Conroe. Bobbie suggested that funds for next summer's conference be included in the Drug Free Schools Grant being prepared in each district for next year.

Red Ribbon Week activities were reviewed for the Board. The week will begin with the S.T.A.C.K. Conference for junior high students to be held at Diboll High School on October 20th. 650 students will be allowed to attend. The Red Ribbon Parade will be held on October 20th and participation by the various school bands was requested. Information about the "Kick-It" program through Texas Dept. of Corrections was handed out. Schools have requested all time slots for the three days the inmates will be in town.

New dates for the School/Community Team Training were announced as January 14 - 16. Superintendents requested that information about the composition of the team and a list of the

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members of the Community Affairs Council be available at the next meeting. Bobbie announced that Stan Paprocki of the Southwest Regional Center for Drug-Free Schools has requested a meeting with the superintendents on December 10, at 9:30 a.m. to discuss the plans for the Training.

The next meeting was set for October 15th at 11:00 a.m.

New Business: none

The meeting was adjourned.

Members Present:	Members Absent:
	Bob Brown
Chief Sherman Collins	
Jack Darnell	
Jim Dunlap	
John Edmons	Gerald Goodwin
Dr. J.B. Morris	Jerry Huffman
Joe Smith	
Lloyd Treadwell	
Barbara Davis	

Submitted by:

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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Minutes/Executive Committee Drug Education Advisory Board
Meeting at Chamber Committee Room, 11:00 a.m.

Monday October 15, 1990

Chairman Jim Dunlap called the meeting to order.

Minutes of the September 10, 1990 meeting were presented and approved as submitted. It was noted that the meeting scheduled for July 23 was cancelled due to a superintendent's meeting and that no meeting was scheduled for August.

The School/Community Team Training date was changed to January 28, 29, and 30 to prevent conflicts with school administrators who would be giving finals. The members of the board identified that the January date would conflict with the Mid-Winter Meeting of the Superintendents and asked that another date be selected.
Superintendents were asked to begin selecting their team members and bring the names of those selected to the next meeting. The anticipated outcome of the training will be the development of a written drug plan for each district in attendance.

Bobbie Davis gave a K.Y.S.S.E.D. program update. All school nurses have been contacted to request that drug testing commence after November 1. The K.Y.S.S.E.D. The Board is negotiating with a local laboratory to receive a lower price for the drug testing.

Bobbie Davis reported that Red Ribbon Week planning is going well. The main activities will be the S.T.A.C.K. Conference in Diboll and a county-wide parade on Monday, October 22. Red Ribbon Coordinators from each campus have been meeting and planning activities since May 1989 and school involvement is again expected to be high.

Bobbie reported that a grant task force of the Community Affairs Council had researched the Community Coalition grant from O.S.A.P. and recommended that we not submit a grant for the November grant cycle, but continue to pursue the idea for the April cycle.

Jerry Huffman presented the financial report.

Under new business, Joe Smith asked we considered doing another survey of the students during the spring of 1990. Bobbie was asked to contact the Texas Commission on Alcohol and Drug Abuse about the survey administered by Texas A & M.

New Business: none

The meeting was adjourned.

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Members Present:

Chief Sherman Collins
Jack Darnell
Jim Dunlap
John Edmons
Dr. J.B. Morris
Joe Smith
Lloyd Treadwell
Barbara Davis
Jerry Huffman

Members Absent:

Bob Brown

Gerald Goodwin

Submitted by:

Barbara Davis, Coordinator

Signed by:

Jim Dunlap, Chairman

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Official Minutes / Economic Development Council / January 9, 1990 / 11:00 am / Chamber Office

The meeting was called to order by Mike Mathis, 1990 Chairman. He welcomed the group and expressed appreciation for the large turnout.

REPORTS / APPOINTMENTS

Mathis reminded the Council their mission was "to work toward a continued increase in the number of job opportunities in Angelina County by (1) strong assistance to existing business and industry, striving to improve their ability to do business and (2) by creating a dynamic effort to secure NEW business and industry, and to act as a liaison with local State and national governments in the promotion of economic development and to constantly promote the continued improvement of our transportation systems, both surface and air, which are so vital to our continued progress."

With those ideas in mind Mathis appointed the following sub-committees with the following goals for 1990:

PERRYMAN REPORT ACTION SUB-COMMITTEE: Pat Foley, Chairman

Continue monitoring and implementing the six priorities recommended by the Perryman report:

PRIORITY #1: Seek short-term and long-term opportunities to other meaningful incentives to industrial prospects in a manner consistent with the overall growth objectives of the area

PRIORITY #2: Develop and maintain a focused recruiting strategy which utilizes a "target industry" approach as a basis to efficiently utilize local economic development resources

PRIORITY #3: Engage in concerted efforts to maintain and enhance the various types of infrastructure required for sustained economic prosperity over an extended horizon

PRIORITY #4: Establish and maintain ongoing programs to encourage both small business development and the retention and expansion of existing industries

PRIORITY #5: Initiate and facilitate efforts designed to encourage cooperative endeavors among the various counties, cities, and regional entities within the Deep East Texas area

PRIORITY: #6: Devise specific marketing strategies aimed at greater visibility within the Houston metropolitan area.

TRANSPORTATION SUB-COMMITTEE: Luther DeBerry, Chairman

Continue strong efforts to improve the transportation systems in and into Angelina County, continue efforts to improve the Angelina County Airport and secure commercial air service for the area.

SITES & INFRASTRUCTURE SUB-COMMITTEE: Bill Moreau, Chairman

Update and improve the Chamber's existing file of available land and buildings for industrial and commercial usage. Create a catalog of all available buildings and sites with specific information on each location.

Additionally, gather all available information on community infrastructure to include labor market,

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utilities, financing available, community incentive package and transportion resources available.

PRISON TASK FORCE SUB-COMMITTEE: Buddy Temple, Chairman

Continue efforts to secure a State prison facility for Angelina County and research possibility of securing a federal correctional facility.

RESOURCE DEVELOPMENT SUB-COMMITTEE: Ronnie Robinson, Chairman

Implement a visitation program to all Angelina County manufacturing facilities with a special questionnaire to be filled out on each providing input on existing industry needs and possible contacts for service related companies to our existing facilities. Additionally, implement an "Allies Day" and red carpet tour of the community to gain better networking with our allies in economic development efforts.

EXISTING INDUSTRY PROMOTION SUB-COMMITTEE: Annon Card, Chairman

Create a series of tours and recognition programs to existing industry.

MARKETING SUB-COMMITTEE: Alan Miller, Chairman

Create and package a dynamic marketing effort to (1) improve the attitude of business locally and (2) better position Angelina County as a location for new business and industry and (3) continue efforts to promote area as a regional center (medical, retail, etc). Areas to consider include: a first class printed community profile as well as a four color brochure on the area, a new dynamic video presentation on the area, selling community through media, a booth to be used at trade shows on prospecting for targeted industry, etc.

INDUSTRIAL RELATIONS SUB-COMMITTEE: Bob Brown, Chairman

Begin a quarterly meeting with all area plant managers to create a networking opportunity for the industrial firms in our area and the Chamber.

BUDGET / FUNDING NEEDS / FUNDING POSSIBILITIES

Mathis reported to the committee that at this point that the Economic Development Council had no budgeted funds. Once the above programs were in place and monetary needs established funding sources would be explored from the Chamber's existing budget, City and County funds and private foundations. He suggested each sub-committee meet as soon as possible and look at budget needs.

A suggested budget for economic development in 1990 could be $80-100,000 and a possible budget was handed to members as follows:

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Proposed Budget Requirements
1990 Economic Development Efforts

Item:	Cost Range:
Develop Marketing Plan	$1000-1500
PR/Marketing Firm Costs	6000-10000
Printed Community Profile	750-1000
Red Carpet Tour / Allies Day	1750-2500
Four Color Brochure	3000-4000
Economic Development Library	2500-3000
Direct Mail Campaign	3000-4000
Existing Industry Recognition	1500-2000
Memberships in EDC Organizations	800-1200
Attending EDC Meetings	2500-3500
Media Advertising	5000-7500
News Releases, Publicity	750-1000
Trade Show Booth	7500-10000
Trade Show Participation	5000-7500
New Video Presentation	10000-14000
Prospect Visitation	5000-7500
Postage	1500-2000
Labor Market Survey	1500-2000
Small Business Incubator Start-up	15000-25000
Regional Marketing Promotion	7500-10000

POTENTIAL COSTS: $82,000-122,200

REGULAR MONTHLY MEETINGS

Monthly meetings of the Council were set for the Second Thursday at 11:00 am at the Chamber office. Mathis asked for members who would volunteer their secretaries to assist in calling coucil members since the committee was so large. Volunteers included: Tom Crespin, Reed Amadon, Will Zbranek, Bill Jacobs, Arthur Temple, Bob Brown, Louis Bronaugh and Jack Darnell.

OTHER COMMENTS

Arthur Temple commented we should emphasize those areas in which we excel over other communities to include Crown Colony , Angelina College and continue the regional medical promotion effort. He said the College needed to be promoted as a better source of technical training and computer sciences.

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED.

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ATTENDANCE:

Reed Amadon, Bob Brown, Annon Card, Tom Crespin, Jack Davis, Pat Foley, Charles Foster, Jack Gorden, Dale Green, Larry Gunter, Bob Hill, Bill Jacobs, Jerry Hill, Dan Jones, Ken Marshall, Mike Mathis, Bill Moreau, Terry Morgan, Walter Borgfeld, David Overdorf, Eddie Overhultz, Ronnie Robinson, Bill Royle, H. G. Stubblefield, Robert Telford, Jim West, Harvey Westerholm, Bob Bashaw, Robert Grimes, J. L. Beaird, Billy Clemons, Jack Darnell, Luther DeBerry, Mark Gipson, Buddy Hamilton, Simon Henderson, Jake Lyon, H. H. Melton, Tom Paxson, Arthur Temple, Ed Wareing, Will Zbranek, Bruce Owens, Jack Sweeny, Jerry Huffman.

Submitted By:

Jerry Huffman, President

Mike Mathis, Chairman

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Official Minutes / Economic Development Council / February 8, 1990 / 11:00 am / Chamber Office

The meeting was called to order by Mike Mathis . He welcomed the group and expressed appreciation for the large turnout.

REPORTS:

SITES, BUILDINGS & INFRASTUCTURE: Bill Moreau, chairman reported his committee had met and was beginning to gather the information required on all buildings, sites and infrastucture. They had established a target date of the middle of March to complete the gathering of information.

MARKETING: Chairman Alan Miller reported his committee was studying the marketing needs for economic development efforts. His group would be meeting with the head of the economic development efforts for TU Electric to discuss what other communities were doing and get an idea what direction our marketing efforts could take. A lot of the information being gathered by the other sub-committees would be invaluable to looking at the assets and liabilities of the area.

SMALL BUSINESS COUNCIL: Jack Davis, chairman, reported the Small Business Council had held a planning retreat to establish its goals for the year. They would be pursuing the feasibility of a small business incubator for the area, a special visitation program to small business to better market the Chamber, carryout seminars for small business and look into other areas of service to small business.

COMMERCIAL AIR SERVICE: Mathis brought up for discussion the need for commercial air service at Angelina County Airport. Louis Bronaugh briefed the group on the proposal for Conquest Airlines to service Nacogdoches and the request from Nacogdoches that Angelina County assist them in the effort. Consensus of the Council was to recommend to the Chamber Board that the Chamber go on record in support of the Nacogdoches effort. Additionally, after other discussion the Council agreed to:

(1) Continue to pursue commercial air service for our Airport
(2) Look at raising money to support our own airline service
(3) Discuss with FAA what it would cost if we supported their facilities at the airport with local funds to keep it in operation

PRISON: Chairman Buddy Temple reported that the State is considering the bidding of four additional prisons, one large, 3 small. The special session of the legislature in March should pass the enabling legislation to allow this. He added that we had heard no comment from the TDC as to how or when the new bidding might occur.

OTHER COMMENTS: Kenzy Hallmark commented that the State under the new workers Compensation rules was considering having regional offices for hearing preliminary cases. If so, he felt the Chamber should pursue getting a regional facility in Angelina County. Mathis agreed and commented the Chamber would pursue such a goal. Bronaugh added he felt that the Chamber needed to designate a person to work more closely with new business concerning tax abatement, financing, etc. Arthur Temple commented the Chamber should work diligently to get as many people as possible from our area appointed to State Boards and Agencies. He suggested we monitor all boards and agencies and stay on top of any appointments as they become available.

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ATTENDANCE:

Present: Jack Davis, Jerry Hill, James Slack, Murphy George, Arthur Temple, Alan Miller, Ernest Langford, Pat Foley, Jo Mathis, Bob Hill, Dale Green, Buddy Hamilton, Don Neill, Bob Bowman, Rita Ellison, Harvey Westerholm, Louis Bronaugh, Jimmy Griffith, Bill Moreau, Terry Morgan, Will Zbranek, Mark Reily, Karl Lemke, David Overdorf, H. H. Melton, J. L. Beaird, Charles Foster, Gary Deer, Mark Swan, Bill Royle, Bob Brown, Ed Wareing, Thomas Moore, Jerry Benson, Jake Lyon, Reed Amadon, Tom Paxson, Kenzy Hallmark, Pitser Garrison, Buddy Temple, Dan Jones, Ronnie Robinson, Jerry Huffman

SUBMITTED BY:

_____	_____
Jerry Huffman	**Mike Mathis**
President	**Chairman**

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Agenda
Economic Development Council
March 8, 1990 / 11:00 am
Chamber Office

I. Call to Order: Mike Mathis, Chairman

HAS ANYONE HEARD OF ANY POSSIBLE NEW BUSINESS CONTACTS?

II. Sub-Committee Reports:

A. Sites, Buildings & Infrastructure, Bill Moreau, Chairman

B. Small Business Report: Jack Davis, Chairman

C. Resource Development: Ronnie Robinson, Chairman

D. Industrial Relations: Bob Brown, Chairman

III. Other Discussion:

A. Existing prospects: C-MAX
B. New Expansion
C. Letters to Haley & Clemons

IV. New Business / Comments from Members

V. Adjourn

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Agenda
Economic Development Council
May 18, 1990 / 11:00 am
Chamber Office

I. Call to Order: Mike Mathis, Chairman

HAS ANYONE HEARD OF ANY POSSIBLE NEW BUSINESS CONTACTS?

II. Reports:

A. Update on Area State Highway Projects: J. L. Beaird

B. Update on Texas Foundries Plans: Rod Paulette, CEO

D. Industrial Tour Announced:
Wednesday, June 26 / 1:30 - 5:30, will visit
* Texas Smokehouse
* Trinity Valley Fabricators
* Fancy Plants
* Paul Prewitt Chicken Farm

Wind up with meal at Expo following tour.

E. Five Year Economic Development Plan

III. New Business / Comments from Members

IV. Adjourn

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THE ANGELINA PARTNERSHIP

Five Year Economic Development Plan

MISSION:

The mission of the Angelina Partnership will be to improve the economic base of Angelina County, increase the number of job opportunities to area citizenry and monitor and improve the quality of life in the County.

GOALS:

Goals of The Partnership will be severalfold:

(1) to create a dynamic partnership effort combining the resources, leadership, finances and commitment of the City of Lufkin, Angelina County, Angelina College and the Angelina County Chamber of Commerce , all working as one unit to expand the economic base of the area.

(2) to add a minimum of 100 NEW jobs annually over the next five years. This will be accomplished by solicitation of new businesses, assisting in the expansion of existing business and working with the overall employment market as a consultant to assist with area business pronlems.

(3) to market the Angelina County / Lufkin area as a POSITIVE location for business, to create an internal pride throughout our business community and to target specific business and industry to locate in the area by better positioning Angelina County as a great place to do business.

(4) to solidify Lufkin as a regional market for a nine county region in the areas of retail, medical facilities, wholesale trade, entertainment etc.

ORGANIZATION:

The Angelina Partnership will be a separate 501 (c)(3) organization governed by a Board of Directors made of representatives of the entities which participate financially to include, but not limited to: the City of Lufkin, Angelina County, Angelina College and the Angelina County Chamber of Commerce. This Board will set policy for the direction of all economic development efforts, monitor all funds and coordinate the overall economic development plan for the Partnership.

STAFFING:

Staffing for the Angelina Partnership will be carried out by: the President of the Angelina County Chamber of Commerce, the Director of the Chamber's Small Business Development Center and the Planning and Zoning coordinator for the City of Lufkin. Staffing will be accomplished by contract with these separte entities.

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Angelina County Chamber of Commerce
Marketing Plan
for Economic Development

PROPOSED FIVE YEAR BUDGET

Development of Marketing Plan

To begin the effort of creating a dynamic economic development plan it is recommended the Chamber hire a professional economic development marketing consulting firm. This firm will analyze the assets and liabilities of the community to implement a plan for positioning Angelina County strategically as a good place to do business. Implementation of the plan will include the promotion of our quality of life assets and recommendations for offsetting any liabilities we may have.

Budget:	First Year	Second	Third	Fourth	Fifth
	$30,000	-0-	-0-	-0-	-0-

Marketing Costs / Community Pride Campaign

Following the completion of the analysis of the community and the recommendations from the consulting firm concerning our marketing needs, targeted industry list and direction of our economic development efforts, the Chamber will hire a professional advertising agency to (1) develop a theme for all promotional efforts to be utilized externally in carrying out our targeted marketing efforts and internally as a "community pride" campaign, (2) utilization of this theme in providing continuity to all Chamber brochures, advertising and audio visuals and the production of these items.

Budget:	First Year	Second	Third	Fourth	Fifth
Production	$12,000	-0-	-0-	$5,000	-0-
Printing	$ 6,000	-0-	$3,000	$3,000	-0-
Video	$14,000	-0-	-0-	$4,500	-0-
Advertisements	$ 7,500	$7,500	$7,500	$7,500	$7,500

Labor Market Survey

Carryout an extensive labor survey of all area business, industry and government to include wage rates, benefits, etc. Hire team to carryout this effort and compile results, possibly contract with Stephen F. Austin University.

Budget:	First Year	Second	Third	Fourth	Fifth
	$3,000	-0-	$3,000	-0-	$3,000

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Trade Show Booth and Participation

Develop a first class professional trade show booth for utilization at trade association meetings from the targeted industry list.

Budget	First Year	Second	Third	Fourth	Fifth
Booth Purchase	$14,000	-0-	-0-	-0-	-0-
Booth Space	$ 1,500	$1,500	$1,500	$1,500	$1,500
Travel, etc.	$ 5,000	$5,000	$5,000	$5,000	$5,000

Visitation Program / Prospects & Existing Industry Headquarters

Travel monies and expenses available for visiting potential industrial contacts as well as staying in direct touch with headquarter offices of existing business such as Champion, Pilgrim's Pride, Sullivan Graphics, etc.

Budget:	First Year	Second	Third	Fourth	Fifth
	$7,500	$5,000	$5,000	$5,000	$5,000

Direct Mail Campaign / Targeted List

Carryout a specific direct mail campaign to targeted industry list as developed by consultant. Consultant will develop the plan for the direct mail campaign.

Budget:	First Year	Second	Third	Fourth	Fifth
	$4,000	$1,000	$1,000	$2,000	$1,500

Existing Industry Recognition

Continue a dynamic campaign to recognize the impact of existing business and industry on the local economy.

Budget:	First Year	Second	Third	Fourth	Fifth
	$2,000	$2,000	$2,000	$2,000	$2,000

Red Carpet Tour / Allies Day

Annually carryout a first class red carpet tour of the area with statewide industrial realtors, utility economic development staffs, Texas Department of Commerce key personnel, Texas Department of Agriculture, etc. Create a network environment to maintain contact with these individuals and the key community leaders of the area.

Budget:	First Year	Second	Third	Fourth	Fifth
	$3,000	$3,000	$3,000	$3,000	$3,000

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Regional Medical Promotion

Continue the cooperative effort of the Chamber and the medical community to promote Lufkin as the Regional Medical Center for Deep East Texas

Budget:	First Year	Second	Third	Fourth	Fifth
	$10,000	$10,000	$10,000	$10,000	$10,000

Small Business Development Center / Operations

To continue the operation of the Chamber's Small Business Development Center. Presently, the SBDC exists under a contract with the University of Houston at an annual budget of $70,000. U of H funds 50% of budgted through SBA funds, the other 50% must come from local sources.

Budget:	First Year	Second	Third	Fourth	Fifth
	$20,000	$35,000	$35,000	$35,000	$35,000

Small Business Incubator / Start-up & Operation

Implement a small business incubator for the Angelina County area. Budget includes purchase of an existing facility as well as operation costs which should decline as incubator begins functioning.

Budget:	First Year	Second	Third	Fourth	Fifth
	$25,000	$15,000	$10,000	$7,500	$7,500

Economic Development Library

Creating and implementing the purchase of an economic development library of research materials needed in the economic development effort, to include Thomas Register, Texas Manufacturers Guide, etc. Also includes the purchase of software to maintaining local demographics, industrial sites & buildings as well as tracking prospects.

Budget:	First Year	Second	Third	Fourth	Fifth
	$3,500	$500	$500	$500	$500

Memberships in EDC Organizations

Maintaining memberships in several ED organizations to include the American Economic Development Council, the Southern Economic Development Council, the Texas Industrial Development Council, Council on Urban Affairs etc. as well as attendance at their annual conferences.

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Budget:	First year	Second	Third	Fourth	Fifth
	$3,000	$3,000	$3,000	$3,000	$3,000

Miscellaneous

Postage, supplies, telephone, etc.

Budget:	First Year	Second	Third	Fourth	Fifth
	$3,600	$3,600	$3,600	$3,600	$3,600

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Angelina County Chamber of Commerce
Marketing Plan
for Economic Development

PROPOSED FIVE YEAR BUDGET

	1990	1991	1992	1993	1994
Developing Marketing Plan	$30,000	-0-	-0-	-0-	-0-
Community Pride Campaign	39,500	$ 7,500	$10,500	$20,000	$ 7,500
Labor Market Survey	3,000	-0-	3,000	-0-	3,000
Trade Show Participation	20,500	6,500	6,500	6,500	6,500
Travel / Prospecting	7,500	5,000	5,000	5,000	5,000
Direct Mail / Targeted	4,000	1,000	1,000	1,000	1,000
Existing Industry Recognition	2,000	2,000	2,000	2,000	2,000
Red Carpet Day / Allies	3,000	3,000	3,000	3,000	3,000
Regional Medical Promotion	10,000	10,000	10,000	10,000	10,000
Small Business Incubator	25,000	15,000	10,000	7,500	7,500
Economic Dev. Library	3,500	500	500	500	500
Memberships/Conventions	3,000	3,000	3,000	3,000	3,000
Miscellaneous	3,600	3,600	3,600	3,600	3,600
Small Business Dev. Center	20,000	35,000	35,000	35,000	35,000
TOTALS	$174,100	$92,100	$93,100	$97,100	$87,600

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Agenda
Economic Development Meeting
Monday, September 24, 1990
4:00 pm
Henderson Red Barn

1. Welcome / Remarks:
   Walter Borgfeld, Chairman of the Board

2. Comments / Economic Development Plan & Budget:
   Mike Mathis, Chairman, Economic Development Council

3. Overview of the Small Business Development Center:
   Chuck Stemple, Director

4. Questions / Comments

5. Adjourn

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Angelina County Chamber of Commerce
Marketing Plan for Economic Development

PROPOSED FIVE YEAR BUDGET

Printing/Demographics

(1) Develop a theme for all promotional efforts to be utilized externally in carrying out our targeted marketing efforts and internally as a "community pride" campaign, (2) utilization of this theme in providing continuity to all Chamber brochures, advertising and audio visuals and the production of these items.

Budget:	First Year	Second	Third	Fourth	Fifth
	$7,500	$5,000	$5,000	$5,000	$5,000

Visitation Program / Prospects & Existing Industry Headquarters

Travel monies and expenses available for visiting potential industrial contacts as well as staying in direct touch with headquarter offices of existing business such as Champion, Pilgrim's Pride, Sullivan Graphics, etc.

Budget:	First Year	Second	Third	Fourth	Fifth
	$7,500	$5,000	$5,000	$5,000	$5,000

Direct Mail Campaign / Targeted List

Carryout a specific direct mail campaign to targeted industry list as developed by consultant. Consultant will develop the plan for the direct mail campaign.

Budget:	First Year	Second	Third	Fourth	Fifth
	$4,000	$1,000	$1,000	$1,000	$1,000

Existing Industry Recognition

Continue a dynamic campaign to recognize the impact of existing business and industry on the local economy.

Budget:	First Year	Second	Third	Fourth	Fifth
	$2,000	$2,000	$2,000	$2,000	$2,000

Red Carpet Tour / Allies Day

Annually carryout a first class red carpet tour of the area with statewide industrial realtors, utility economic development staffs, Texas Department of Commerce key personnel, Texas Department of Agriculture, etc. Create a network environment to

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maintain contact with these individuals and the key community leaders of the area.

Budget:	First Year	Second	Third	Fourth	Fifth
	$3,000	$3,000	$3,000	$3,000	$3,000

Regional Medical Promotion

Continue the cooperative effort of the Chamber and the medical community to promote Lufkin as the Regional Medical Center for Deep East Texas

Budget:	First Year	Second	Third	Fourth	Fifth
	$10,000	$10,000	$10,000	$10,000	$10,000

Small Business Development Center / Operations

To continue the operation of the Chamber's Small Business Development Center. Presently, the SBDC exists under a contract with the University of Houston at an annual budget of $70,000. U of H funds 50% of budgted through SBA funds, the other 50% must come from local sources.

Budget:	First Year	Second	Third	Fourth	Fifth
	$35,000	$35,000	$35,000	$35,000	$35,000

Memberships in EDC Organizations

Maintaining memberships in several ED organizations to include the American Economic Development Council, the Southern Economic Development Council, the Texas Industrial Development Council, Council on Urban Affairs etc. as well as attendance at their annual conferences.

Budget:	First year	Second	Third	Fourth	Fifth
	$3,000	$3,000	$3,000	$3,000	$3,000

Land Purchase

The Lufkin Industrial Foundation has purchased a new tract for industry prospects on the new FM 819. Balance on the note requires additional funding. Purchase price was $255,000+ to be paid in five equal payment plus interest. First payment was made in January 1990. LIF has sold timber on the site and will be able to make the second payment January, 1991. Funds are needed for three final payments.

Budget:	First Year	Second	Third	Fourth	Fifth
	-0-	$71,000	$66,000	$62,000	-0-

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ANGELINA COUNTY CHAMBER OF COMMERCE
MARKETING PLAN FOR ECONOMIC DEVELOPMENT
PROPOSED FIVE YEAR PLAN

	1991	1992	1993	1994	1995
Printing/Demographics	7,500.00	5,000.00	5,000.00	7,500.00	5,000.00
Travel/Prospecting	7,500.00	5,000.00	5,000.00	5,000.00	5,000.00
Direct Mail	4,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Existing Industry Recog.	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
Allies Day Promo	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Regional Medical Promo	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Membership/Conventions	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Small Bus. Dev. Ctr.	35,000.00	35,000.00	35,000.00	35,000.00	35,000.00
SUB TOTAL	72,000.00	64,000.00	64,000.00	66,500.00	64,000.00
Land Purchase	0.00	71,000.00	66,000.00	62,000.00	0.00
TOTALS	72,000.00	135,000.00	130,000.00	128,500.00	64,000.00

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Agenda
Economic Development Council
October 11, 1990 / 11:00 am
Chamber Office

I. Call to Order: Mike Mathis, Chairman

HAS ANYONE HEARD OF ANY POSSIBLE NEW BUSINESS CONTACTS?

II: Reports:

A. Update on Area Activity....Good News
* Old Safeway location @ Hwy 94 and Loop to re-open as 1st Quality Foods
Contact: Tom Nixon, President
1st Quality
5600 Northwest Central Dr. Suite 185
Houston, Texas 77092
* Weiner's to open officially Oct. 31st, with a VIP reception Oct. 25th
Contact: John G. Vindiola, Regional Supervisor
Weiner's Stores Inc.
6005 Westview
Houston, Texas 77252
* Lufkin Industries Contract
* Texas Foundries Contract

B. Medical Promotions Update: Jerry Huffman
* First seminar set for Saturday, Oct. 13 @ Crown Colony

C. Fund Drive in Progress: Mathis

III. Announcements

A. Hardco Tour/Reception, this afternoon
* 4:30 pm at the site, with a reception following at the Chamber

B. Conquest Airlines Reception, Monday, October 15th
* Lufkin Civic Center, 5:30 pm

III. New Business / Comments from Members

IV. Adjourn

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MINUTES
LEADERSHIP LUFKIN EXECUTIVE COUNCIL
JUNE 5, 1990 \ 11:00 A.M.
CHAMBER OFFICE

Chairman Beauford Chapman called the meeting to order at 11:02 a.m.

ACTIONS TAKEN:

A. Mark Gipson make a motion seconded by Sharon Henderson to approve goals as presented by Beauford Chapman for Leadership Lufkin 1990-91. They are:
   1. Publish a Leadership Lufkin Alumni Directory.
   2. Complete a list of all boards and advisory councils that Leadership Lufkin Alumni should or might function on.
   3. Create an alumni liaison committee of Cooper Castleberry, Mike Taylor and Kevin Smithhart to coordinate events, planning and ideas among graduates and classes.
   4. Create an award recognizing an outstanding Leadership Lufkin graduate. This award would be presented at the annual Leadership Lufkin Graduation Banquet. It would honor Butch McMullen who gave so much to Leadership Lufkin and to the community. Motion carried.

B. Beauford Chapman presented a tentative program and schedule for Leadership Lufkin 1990-91 (attached). This program and calendar were approved by a motion made Mark Gipson and seconded by Raymond Fore.

APPOINTMENTS MADE:

A. Dale Green was recognized as the Chairman elect for Leadership Lufkin, to serve as chairman in 1991-92.

B. Bettie Williams was appointed to serve a one year term on the Executive Council. Also, she volunteered to work on the Leadership Lufkin Alumni Directory.

C. Raymond Fore was appointed to serve another one year term on the Executive Council.

ATTENDANCE:

B. CHAPMAN, R. FORE, D. GREEN, S. HENDERSON, M. GIPSON, W. BORGFELD, B. WILLIAMS, J. HUFFMAN, G. HUNT.

SUBMITTED BY:

Georgia Hunt, Adm. Asst.

Beauford Chapman, Chairman

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, FEBRUARY 2, 1990/12:00 NOON
HOLIDAY INN

I. **CALL TO ORDER/WELCOME:** James Gibbs

II. **INVOCATION:** John Withem, Pastor
Providence Baptist Church

III. **BEAUTIFICATION AWARDS:** Thomas Lowther

lst Bank & Trust of Diboll
Huntington Independent School District
Arthur Temple, Sr. Regional Cancer Center

IV. **LAW ENFORCEMENT AWARD:** Randy Bridges

Jerry Smith, Lufkin Police Dept.

V. **INTRODUCTION OF SPEAKER:** Jack Gorden

VI. **SPEAKER:** Dr. Sam Nixon, UT Medical Branch - Houston

VII. **ADJOURN**

HEAD TABLE: James Gibbs, John Withem, Thomas Lowther, Randy Bridges, Jack Gorden, Dr. Sam Nixon

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NEW MEMBERS
March, 1990 / First Friday
(for Pete Smart)

Name:	Business
Robert Tindall	KQ - 102 Radio
Cy Stapleton	The Printer
Dennis Berryhill	Burrous Trucking Company
Jerry Adams	Texas Bank
Gary Neighbors	Angelina & Neches River Authority
Larry Fuller	Hollywood Lakeside Inn

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, MARCH 2, 1990/12:00 NOON
DIBOLL CIVIC CENTER

I. **CALL TO ORDER/WELCOME:** Walter Borgfeld

II. **INVOCATION:** Father John Zabelskas
St. Patrick's Catholic Church

III. **BEAUTIFICATION AWARDS:** Rufus Duncan, Jr.

Diboll High School
Huntington Sub-Courthouse
Texas Highway Department, District 11

IV. **LAW ENFORCEMENT AWARD:** Randy Bridges

Eddie Horton, Constable-Precinct 5-Diboll

V. **INTRODUCTION OF NEW CHAMBER MEMBERS:** Pete Smart

VI. **INTRODUCTION OF SPEAKER:** Buddy Temple

VII. **SPEAKER:** Jerry Jones & Jimmy Johnson, Owner & Coach of Dallas Cowboys

VIII. **ADJOURN**

HEAD TABLE: Walter Borgfeld, Father John Zabelskas, Rufus Duncan, Jr., Randy Bridges, Pete Smart, Buddy Temple, Jerry Jones, Jimmy Johnson

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, APRIL 6, 1990/12:00 NOON
HOLIDAY INN

I. **CALL TO ORDER/WELCOME:** Walter Borgfeld

II. **INVOCATION:** Steve Shirley
Central Baptist Church

III. **AB/C RECOGNITION AWARDS:** Stacy George

Rufus Duncan, Jr. & Trey Henderson

IV. **LAW ENFORCEMENT AWARD:** Randy Bridges

Sgt. Leon Price, Investigator with Sheriff Dept.

V. **INTRODUCTION OF NEW CHAMBER MEMBERS:** Pete Smart

VI. **INTRODUCTION OF SPEAKER:** Jack Gorden

VII. **SPEAKER:** Rodney Paulette, Texas Foundries

VIII. **ADJOURN**

HEAD TABLE: Walter Borgfeld, Steve Shirley, Stacy George, Randy Bridges, Pete Smart, Jack Gorden, Rodney Paulette

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, MAY 4, 1990/12:00 NOON
HOLIDAY INN

I. CALL TO ORDER/WELCOME: James Gibbs

II. INVOCATION: Charles Roberts
Denman Avenue Baptist Church

III. LAW ENFORCEMENT AWARDS: Randy Bridges

Allen Wallace, Detective, Lufkin Police Department

IV. INTRODUCTION OF TEACHER OF THE YEAR: Pete Smart

Susan Chandler, Jr. High East

V. INTRODUCTION OF NEW CHAMBER MEMBERS: Pete Smart

VI. INTRODUCTION OF SPEAKER: Jack Gorden

VII. SPEAKER: Bill Haley, State Senator

VIII. ADJOURN

HEAD TABLE: James Gibbs, Charles Roberts, Randy Bridges, Pete Smart
Jack Gorden, Bill Haley

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, JUNE 8, 1990/12:00 NOON
HOLIDAY INN

I. CALL TO ORDER/WELCOME: Walter Borgfeld

II. INVOCATION: Frank Starr
First Lutheran Church

III. BEAUTIFICATION AWARDS: Stacy George

S & W Quality Body Repairs
Temple Inland Forest Products Corp.
Boles Food Market #1

IV. LAW ENFORCEMENT AWARDS: Randy Bridges

Ray Jones, Angelina County Sheriff Dept.

V. INTRODUCTION OF NEW CHAMBER MEMBERS: Pete Smart

VI. INTRODUCTION OF SPEAKER: Jack Gorden

VII. SPEAKER: Hubert McCullough, Pricor Corp.
Bob Williams, Pricor Corp.

VIII. ANNOUNCEMENTS: Beauford Chapman

VX. ADJOURN

HEAD TABLE: Walter Borgfeld, Frank Starr, Stacy George, Randy Bridges
Jack Gorden, Hubert McCullough, Pete Smart, Bob Williams

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, JULY 6, 1990/12:00 NOON
LOTTIE & ARTHUR TEMPLE CIVIC CENTER

I. **CALL TO ORDER/WELCOME:** Walter Borgfeld

II. **INVOCATION:** Dr. Charles McIlveene
First Baptist Church

III. **BEAUTIFICATION AWARDS:** Stacy George
Huntington united Methodist Church
City of Lufkin Recycling Center
Dr. C. H. Cathcart

IV. **INTRODUCTION OF NEW CHAMBER MEMBERS:** Pete Smart

V. **INTRODUCTION OF SPEAKER:** Bob Brown

VI. **SPEAKER:** Eddie Watson, TU Electric

VII. **ANNOUNCEMENTS**

VIII. **ADJOURN**

HEAD TABLE: Walter Borgfeld, Dr. Charles McIlveene, Stacy George, Pete Smart, Bob Brown, Eddie Watson

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, AUGUST 3, 1990/12:00 NOON
DAYS INN

I. **CALL TO ORDER/WELCOME: Walter Borgfeld**

II. **INVOCATION: Steve Shirley**
Central Baptist Church

III. **LAW ENFORCEMENT: Randy Bridges**

Ed Walker, Chief of District
Texas Parks & Wildlife

IV. **INTRODUCTION OF NEW CHAMBER MEMBERS: Jerry Huffman**

V. **INTRODUCTION OF SPEAKER: Jack Gorden**

VI. **SPEAKER: Jack Cagle, Marketing Director**
Texas Highways Magazine

VII. **ADJOURN**

HEAD TABLE: Walter Borgfeld, Steve Shirley, Randy Bridges, Jerry Huffman
Jack Gorden, Jack Cagle

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AGENDA
FIRST FRIDAY LUNCHEON
FRIDAY, OCTOBER 5, 1990/12:00 NOON
CROWN COLONY COUNTRY CLUB

I. CALL TO ORDER/WELCOME: Walter Borgfeld

II. INVOCATION: Randy Hageman , Associate Pastor
1st United Methodist Church

III. BEAUTIFICATION AWARDS : Emily Shelton

Museum of East Texas
City of Huntington

IV. INTRODUCTION OF SPEAKER: Jack Gorden

V. SPEAKER: Dr. Donald Bowen
President, SFA

VII. ADJOURN

HEAD TABLE: Walter Borgfeld, Randy Hageman, Emily Shelton, Jack Gorden, Dr. Donald Bowen, Jerry Huffman, Dr. Nancy Speck

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AGENDA
NEW MEMBER ORIENTATION
JULY 24, 1990 4:30 P.M.
CHAMBER OFFICE

I. WELCOME AND INTRODUCTION OF PETE SMART.....WALTER BORGFELD
CHAIRMAN OF THE BOARD

II. PRESENTATION OF NEW MEMBERS.....PETE SMART, CHAIRMAN
MEMBERSHIP SERVICES COUNCIL

III. OVERVIEW OF CHAMBER AND HOW TO GET INVOLVED..
.....JERRY HUFFMAN, PRESIDENT

IV. INTRODUCTIONS:
BOARD MEMBERS

COUNCIL CHAIRMEN

STAFF

V. QUESTIONS AND ANSWERS

VI. ADJOURN

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PROMOTIONS COUNCIL
Sub-Committee Programs of Action

MEDIA SUB-COMMITTEE

Obtain liaison with Promotions Council, its sub-committees, and other Chamber Councils, organize and implement media efforts aimed at promoting events, attractions and Chamber activities throughout the year.

TOURISM

Official liaison with Texas Forest Festival, appoint task forces to organize and implement ancillary activities to Festivals; work through task forces to create or upgrade other general tourist-related projects: i.e. highway billboards, wheel-and-spoke tourist brochure program, etc.

CULTURAL ARTS

Liaison with non-Chamber cultural arts organizations and attractions; develop complete calendar of cultural arts activities planned for 1990; help develop and promote major activities; continue monthly Calendar of Events; explore ways to augment existing programs and bring more cultural arts activities to our area.

CONVENTIONS

Work with LVCB to organize and implement programs to raise awareness of local public to the financial benefits of hosting conventions in Lufkin; plan and implement a reception for civic, church, gardening and other local club officers to enlist their help in procuring regional conventions and meetings of their respective groups; organize a "greeting" committee to welcome conventioneers when they arrive; work to bring more conventions and meetings to our area.

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MINUTES
PROMOTIONS COUNCIL
FEBRUARY 14, 1990/11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Chairperson Joyce Jackson, Jerry Hill, Charles Arnold, Buddy Millican, Kevin Smithhart, Don Hannabas, Susan Parker, Gorden Henley, Carol Riggs, Larry Fuller, Dawn Christy, Gina Lee, Barbara Ray.

The Meeting was called to order by Chairperson Joyce Jackson at 11:07 a.m.

Chairman Jackson gave a brief description of the four sub-committees and their basic program of work (see attached) under the Promotions Council and introduced sub-committee chairmen as follows: Media (Dawn Christy), Tourism (Kevin Smithhart), Cultural Arts (Carol Riggs), and Conventions (not yet named).

Media sub-committee chairman Dawn Christy announced the following members of the media that have volunteered for her committee: Steven Yates (KUEZ), Charlie Boswell (KFOX), Robert Tindel (KQ102), J.J. Hemingway (Q107), Carolyn Gage or Bill McClain (KJCS), Lufkin Daily News & Nacogdoches Sentinel (to-be-named by Bill Martin), Wayne Neil (KTRE-TV) and someone yet-to-be-named from KETK-TV management.

ATTRACTIONS REPORTS:

ELLEN TROUT ZOO--Gorden Henley reported that 174,000 people visited the zoo in 1989, making it the second largest attendance year in the history of the zoo. Work is continuing on the python, crocodile, and wolf exhibits.

MUSEUM OF EAST TEXAS--Susan Parker reported that construction and re-construction activities are still underway, the new additions are expected to be open to the public by mid-April, with the Victorian Ice Cream social and Grand Opening scheduled for May 4.

TEXAS FORESTRY MUSEUM--Carol Riggs reported that the popular Sawmill Supper fund raiser will be held May 11, in conjunction with the Texas Forestry Association equipment show at the Expo.

EXPO CENTER--Charles Arnold reported that every weekend for the next several months are booked up with horse shows,

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longhorn steers and other cattle shows, and company employee annual gatherings.

Chairman Jackson asked the Council to divide into the four sub-committees, with each member picking the committee he or she wanted to work on, and the remainder of the meeting was used for sub-committee planning sessions.

There being no further business, the meeting was adjourned at 11:59 a.m.

_____ _____

Joyce Jackson, Chairman **Curtis Doolan, LVCB**

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MINUTES
PROMOTIONS COUNCIL
MARCH 14, 1990/11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Chairperson Joyce Jackson, Abb Rocquemore, Charles Arnold, Buddy Millican, Kevin Smithhart, Don Hannabas, Susan Parker, Charlotte Henley, Carol Riggs, Sheila Telford, Dawn Christy, Gina Lee, Barbara Ray, Dubby Perry, Felton Lemke, Joe Rich,Jr., Gayle Courtney, Jo Mathis, Tim Diebel.

The Meeting was called to order by Chairperson Joyce Jackson at 11:11 a.m.

ATTRACTIONS REPORTS:

ELLEN TROUT ZOO--Charlotte Henley reported that the zoo had received two more otters, they will pick up two more American Crocodiles from San Antonio Zoo real soon, they had added a Myna Bird, the female tiger died of cancer and will be replaced by a female from the Philadelphia Zoo, and Ellen Trout Zoo will host the Herpilogical Society April 27-29.

MUSEUM OF EAST TEXAS--Susan Parker reported that construction and re-construction activities are still underway, but the grand opening has been delayed until June 4. The Victorian Ice Cream social will still be held May 4-5 with major activities at the Lufkin Civic Center.

TEXAS FORESTRY MUSEUM--Carol Riggs reported that the popular Sawmill Supper fund raiser will be held May 11, in conjunction with the Texas Forestry Association equipment show at the Expo; and that an traveling exhibit on Paper Dresses will be on display at the TFM April 13-May 31.

EXPO CENTER--Charles Arnold reported that every weekend for the next several months are booked up with horse shows, longhorn steers and other cattle shows, and company employee annual gatherings, such as the Champion Employee Picnic May 19.

DOWNTOWN--Jo Mathis reported there will be an Easter Egg hunt for kids on April 7; Friends of the Library will have their used-book sale April 21-22 and everyone is invited to join the FOL and participate in the book sale.

SUB-COMMITTEE REPORTS

Chairman Joyce Jackson introduced Joe Rich, Jr. as the new

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chairman of the Conventions Sub-Committee.

MEDIA--Chairman Dawn Christy reported that her committee will meet later this week; they will divide major Chamber projects with each member being in charge of promotion of one activity.

TOURISM--Chairman Kevin Smithhart reported that the quilt racks for the Texas Forest Festival had been constructed by Don Hannabas and his crew and were in storage at the Expo Center awaiting this year's contest; and that his committee was soliciting national sponsors for the Festival.

CULTURAL ARTS--Chairman Carol Riggs reported that her committee had met, and were working on promoting the Chamber as a central clearing house for all area activities in an attempt to coordinate the various calendars of the different volunteer and cultural arts groups and associations. This is expected to aid in keeping date conflicts to a minimum and in promoting the various cultural arts activities.

OTHER ITEMS OF INTEREST

The Pilot Club will sponsor a basketball game between the Houston Oiler football players and local celebrities as a fund-raising activity on Friday evening, May 18.

There being no further business, the meeting was adjourned at 11:59 a.m.

Joyce Jackson, Chairman **Curtis Doolan, LVCB**

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MINUTES (CORRECTED)
PROMOTIONS COUNCIL
APRIL 11, 1990/11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Abb Rocquemore, Charles Arnold, Buddy Millican, Don Hannabas, Susan Parker, Patti Draper, Carol Riggs, Emily Shelton, Dawn Christy, Gina Lee, Jo Mathis, Tim Diebel, Stephen Yates.

The Meeting was called to order by Curtis Doolan at 11:00 a.m.

ATTRACTIONS REPORTS:

ELLEN TROUT ZOO--Patti Draper reported that the Zoo was seeing a lot of action with Spring Tours and other visitors; Zoo-bi-lee has been suspended for one year as Friends of the Zoo rethink the idea and look at other areas of concern such as the getting current construction projects completed; and Ellen Trout Zoo will host the Herpilogical Society April 27-29.

MUSEUM OF EAST TEXAS--Susan Parker reported that construction and re-construction activities are still underway, but the grand opening has been delayed until June 8. The Victorian Ice Cream social will still be held May 4-5 with major activities at the Civic Center and on the Museum grounds.

TEXAS FORESTRY MUSEUM--Carol Riggs reported that "Thrifty Threads", the paper dress display from the 60s will open this Friday (April 13); the Boy Scouts will have a Merit Badge Mid-Way at TFM on Earth Day; and the popular Sawmill Supper fund raiser will be held May 11, in conjunction with the Texas Forestry Association equipment show at the Expo.

EXPO CENTER--Charles Arnold reported that every weekend for the next several months are booked up with horse shows, longhorn steers and other cattle shows, and company employee annual gatherings, such as the Champion Employee Picnic May 19.

DOWNTOWN--Jo Mathis reported that 150 children found 2,000 eggs in 9-11 minutes, destroying the theory of the event taking two hours, but that the Downtown Easter Egg Hunt was a great success; there will be a High School Juried Art Show downtown in the City Hall Atrium on May 3; and on June 2nd a Street Dance for teenagers will be held downtown.

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SUB-COMMITTEE REPORTS

MEDIA--Chairman Dawn Christy introduced her committee members in attendance and reported that they were ready to begin publicizing any event.

CULTURAL ARTS--Chairman Carol Riggs reported that her committee was still working on the Calendar idea. She also mentioned that her committee would like to work with the Media Committee to set up another seminar on "working with the media" for local club and organization leaders. The Council sponsored a similar seminar three years ago that was well attended and very successful.

There being no further business, the meeting was adjourned at 11:59 a.m.

Joyce Jackson, Chairman **Curtis Doolan, LVCB**

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MINUTES
PROMOTIONS COUNCIL
APRIL 11, 1990/11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Abb Rocquemore, Charles Arnold, Buddy Millican, Kevin Smithhart, Don Hannabas, Susan Parker, Patti Draper, Carol Riggs, Emily Kissler, Dawn Christy, Gina Lee, Barbara Ray, Jo Mathis, Tim Diebel.

The Meeting was called to order by Curtis Doolan at 11:00 a.m.

ATTRACTIONS REPORTS:

ELLEN TROUT ZOO--Patti Draper reported that the Zoo was seeing a lot of action with Spring Tours and other visitors; Zoo-bi-lee has been suspended for one year as Friends of the Zoo rethink the idea and look at other areas of concern such as the getting current construction projects completed; and Ellen Trout Zoo will host the Herpilogical Society April 27-29.

MUSEUM OF EAST TEXAS--Susan Parker reported that construction and re-construction activities are still underway, but the grand opening has been delayed until June 8. The Victorian Ice Cream social will still be held May 4-5 with major activities at the Civic Center and on the Museum grounds.

TEXAS FORESTRY MUSEUM--Carol Riggs reported that "Thrifty Threads", the paper dress display from the 60s will open this Friday (April 13); the Boy Scouts will have a Merit Badge Mid-Way at TFM on Earth Day; and the popular Sawmill Supper fund raiser will be held May 11, in conjunction with the Texas Forestry Association equipment show at the Expo.

EXPO CENTER--Charles Arnold reported that every weekend for the next several months are booked up with horse shows, longhorn steers and other cattle shows, and company employee annual gatherings, such as the Champion Employee Picnic May 19.

DOWNTOWN--Jo Mathis reported that 150 children found 2,000 eggs in 9-11 minutes, destroying the theory of the event taking two hours, but that the Downtown Easter Egg Hunt was a great success; there will be a High School Juried Art Show downtown in the City Hall Atrium on May 3; and on June 2nd a Street Dance for teenagers will be held downtown.

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SUB-COMMITTEE REPORTS

MEDIA--Chairman Dawn Christy introduced her committee members in attendance and reported that they were ready to begin publicizing any event.

CULTURAL ARTS--Chairman Carol Riggs reported that her committee was still working on the Calendar idea. She also mentioned that her committee would like to work with the Media Committee to set up another seminar on "working with the media" for local club and organization leaders. The Council sponsored a similar seminar three years ago that was well attended and very successful.

There being no further business, the meeting was adjourned at 11:59 a.m.

Joyce Jackson, Chairman **Curtis Doolan, LVCB**

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MINUTES
PROMOTIONS COUNCIL
MAY 9, 1990/11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Joyce Jackson, Barbara Ray, Susan Parker, Carol Riggs, Ruth Brandenburg, Dana Smithhart, Dubby Perry, Jerry Hill, Gorden Henley.

The Meeting was called to order by Chairman Joyce Jackson at 11:00 a.m.

ATTRACTIONS REPORTS:

LUFKIN CIVIC CENTER--Ruth Brandenburg reported that the Center was busy with daytime meetings. Among the activities scheduled were Brookshire Brothers, Angelina Commencement, Sr. Olympics, Pre-School graduations, Retirement reception, Brown Hearing Aid, LISD Award Banquet and much more.

MUSEUM OF EAST TEXAS--Susan Parker reported that the Ice Cream Social was a great success and will be held again next year. They are doing school tours, Chinese exhibit (a hands-on-project) is still up; and Summer Fun Shops for children. Museum Opening for members only will be held June 9 with public opening June 10.

TEXAS FORESTRY MUSEUM--Carol Riggs reported that "Thrifty Threads", the paper dress display from the 60s is now on display along with the Making Tracks exhibit (about the Turkey restocking program); and the popular Sawmill Supper fund raiser will be held this Friday (May 11) in conjunction with the Texas Forestry Association equipment show at the Expo Center.

SUB-COMMITTEE REPORTS

CULTURAL ARTS--Chairman Carol Riggs reported that her committee is planning on organizing another seminar on "working with the media" for local club and organization leaders similar to the seminar sponsored by the group three years ago. A tentative date of June 20 has been set for the three-hour program. It will be designed to introduce the Media Committee to the organization leaders and to teach them how to work with the media to promote their activities.

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There being no further business, the meeting was adjourned at 11:29 a.m.

Joyce Jackson, Chairman

Curtis Doolan, LVCB

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MINUTES
PROMOTIONS COUNCIL
JUNE 13, 1990/ 11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Ab Roquemore, Susan Parker, Dawn Christy, Charles Arnold, Patti Draper, Gina Lee, Joyce Jackson, Curtis Doolan.

MINUTES OF May 9, 1990: Approved as amended.

REPORTS:

MUSEUM OF EAST TEXAS--Susan Parker reported that the grand opening for the Museum renovation/expansion will be Saturday for members and Sunday for the general public. The Chapel has already been rented for two weddings; the summer "Fun Shops" are opening this week for children; and the current exhibits are getting good responses and will be up through September.

ELLEN TROUT ZOO--Patti Draper reported that letters are going out this week seeking "Friends of the Zoo" memberships; and the concessions have been upgraded and have some very nice products.

TEXAS FORESTRY MUSEUM--The paper dress exhibit is still up and receiving good response.

SUBCOMMITTEE REPORTS:

TOURISM--Kevin Smithhart sendt word that meetings are underway planning the Texas Forest Festival, which will be held September 17-23.

OTHERS--Gina Lee reminded all members of the Luncheon Pilot Club's basketball game between the Houston Oilers and the Lufkin "All-Stars" this Friday at 7:00 p.m. in the old Lufkin High School gym. Proceeds go to needy projects; and 200 State School children are being taken to the game free by the Pilot Club.

NEW BUSINESS

MEDIA WORKSHOP: The Media Workshop for Organization Leaders will be held at the Chamber June 20 from 1-5 p.m. Everyone was urged to attend.

There being no further business, the meeting was adjourned.

Joyce Jackson, chairman **Curtis Doolan, LVCB Mgr.**

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MINUTES
PROMOTIONS COUNCIL
JULY 11, 1990/ 11:00 A.M.
CHAMBER OF COMMERCE

PRESENT: Joann Roquemore, Susan Parker, Patti Draper, Gina Lee, Joyce Jackson, Lee Miller, Gayle Courtney, Connie Rhoades, Harvey Westerholm, Buddy Millican, Carol Riggs, Don Hanabas, Barbara Ray, Don McManus, Jerry Huffman, Curtis Doolan.

MINUTES OF June 13, 1990: Approved as amended.

REPORTS:

MUSEUM OF EAST TEXAS--Susan Parker reported that the grand opening for the Museum renovation/expansion was very successful; visitors are well above last year with a good portion coming from out of town; the Chinese exhibit is getting a good response and will be up through September; and a large number of children are attending the summer "Fun Shops".

ELLEN TROUT ZOO--Patti Draper reported that "Friends of the Zoo" memberships are coming in well; the new female tiger has now arrived; the male tiger has been sick for several years and a replacement is being sought--should be in sometime this Fall; and the Zoo grounds have been redone and are looking great!

TEXAS FORESTRY MUSEUM--The paper dress exhibit is still up and receiving good response; a major exhibit on "Forest Fires"--complete with simulated lightning--will go up September 15 through December 15.

SUBCOMMITTEE REPORTS:

MEDIA--Dawn Christy sent word that due to ratings, vacations, etc. the Media Committee was in a slow period, but gearing up for promoting Forest Festival, etc.

CULTURAL ARTS--Carol Riggs reported that 35 organization leaders attended the Media Workshop held June 20, and that it was very successful.

There being no further business, the meeting was adjourned.

_____ _____

Joyce Jackson, chairman **Curtis Doolan, LVCB Mgr.**

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AGENDA
PROMOTIONS COUNCIL
WEDNESDAY, SEPTEMBER 12, 1990
11:00 P.M. / CHAMBER OF COMMERCE

I. Call to order: Joyce Jackson

II. Attraction Reports

III. Discussion Items
- A. Forest Festival
- B. East Texas Tourism Assoc. Fam Tour
- C. Writers Tour
- D. Audio Tour
- E. Lukfin Ambassador Program

V. Other Business (Planning Session)

VI. Adjourn

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MINUTES
HOTEL/MOTEL ASSOCIATION
THURSDAY NOVEMBER 15, 1990
2:00 P.M./CHAMBER OF COMMERCE

PRESENT--JoAnn Jenkins, Ruth Brandenburg, Charles Arnold, Sandy Cherry, James Buikema, Danita Condray, Kirk Condray, Steve Pawlak, Jay Pandya

Meeting was called to order at 2:05 p.m.

Election of Chairman--Ruth Brandenburg suggested electing a Chair-person. JoAnn Jenkins/Terral's Motel agreed to accept the position effective 1991.

Discussion Items--Dawn Bruce recommended that the Associaiton undertake the Texas Hospitality Program as a project for 1991. The Associaiton approved.

Scheduling of Meetings--JoAnn Jenkins suggested the meetings be moved to the evenings to improve attendance. The Associaiton agreed to nightly meetings on a quarterly basis to be held at the Chamber of Commerce.

Reports--Charles Arnold presented a calender of upcoming events at the Expo Center.

Ruth Brandenburg presented a list of future events to be held at the Civic Center.

Steve Pawlak reported on the recent City Board of Development meeting. Mr. Pawlak explained the purpose of the Board which is to oversee the funds of the LVCB, Expo Center, and Civic Center. Members of the Board are not compensated for their services. Steve Pawlak/LaQuinta, and Kathy Crain/Lufkin Inn are the current representatives from the Motel properties on the Board.

Other Business--JoAnn Jenkins asked for suggestions concerning the check cashing problem for guests at the smaller properties.

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED AT 3:00 P.M.

_____
Dawn Bruce, LVCB

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MINUTES
TEXAS FOREST FESTIVAL EXECUTIVE COMMITTEE
TUESDAY, JANUARY 23, 1990/10:00 A.M.
CHAMBER OF COMMERCE

PRESENT: S.W. Henderson, III, Joyce Jackson, Carol Riggs, Mark Gipson, Charles Arnold, Don Hannabas, Dale Green, Trey Henderson, Kevin Smithhart, Jerry Huffman, Georgia Hunt, Dana Smithhart

ABSENT: Mack Coward, David Wilson, Abb Roquemore, Ron Hufford

The meeting was called to order by Chairman S.W. Henderson, III.

FINANCIAL REVIEW: The only outstanding bills were for security $1,500 and for Mike Mathis $250. Statements had not been received as of yet.

LUMBERJACK COMPETITION: The committee discussed whether the entry fee for the lumberjack competition should be raised due to some to the contestants complaining the Lufkin Show had the highest entry fee of all shows. They decided to try to find enough sponsors to cover all costs and if they were not successful the fee would be left as is.

SOUTHERN HUSHPUPPY OLYMPICS: The committee asked Trey Henderson and Kevin Smithhart to find a national sponsor for the Olympics so that prize money could be increased along with the number of places paid. A schedule of how much money per place also needed to be figured. They agreed that the rule saying that each contestant had to be sponsored by a non-profit organization should be eliminated since it was not enforced. Also, the committee thought heats should be closer together to try to keep crowd more interested and keep the Olympics from being too long.

ENTERTAINMENT: It was decided that the Texas Forest Festsival shouldn't try to promote a large entertainer but since the street dance was successful they should promote it heavily and have it both Friday and Saturday nights. Thoughts were that possibly KJCS could sponsor one night and KYKS the other.

OTHER: The committee should try to get a sponsor for each night or for each event of the Festival. Media should be contacted as soon as possible. Mr. Henderson appointed a sponsor committee of Charles Arnold, Trey Henderson, and Kevin Smithhart to try to get as many sponsors as possible.

Committee decided that flyers should be sent to all school children about Go Texan activities and other events.

The idea of the Sportsman's Extravaganza being connected with the Forest Festival would need to be decided later after getting further details from Ron Hufford.

TICKETS: It was decided that we need a dynamite ticket sales committee and to continue giving tickets to elementary students. We should sell tickets instead of sponsorship in program or offer package deal that if you buy a certain amount of tickets your name will appear in a program. Also needed a cheaper 5 day ticket.

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HEIFER SHOW: The Heifer Show would have to move its location this year due to a conflict at the Expo Center. Decision needs to be made as soon as possible because TCCA form must be turned in by February 15.

PHOTO CONTEST: If there is a sponsor for the photo contest it will be held again this year.

BOXING: Boxing Tournament needs to be promoted heavily but needs to be more regional in nature.

There being no further business, the meeting was adjourned.

S. W. Henderson, III

Jerry Huffman

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AGENDA

SMALL BUSINESS COUNCIL
JANUARY 17, 1990

I. Call to Order
II. Approval of Minutes
III. Preliminary Goals and Committees for 1990 - Jack Davis
IV. Planning Retreat (Feb. 1st, 6pm, Red Barn) - Jack Davis
V. Expansion of Council Membership - Jack Davis
VI. SBDC - Chuck Stemple
VII. Adjourn

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/January 17, 1990/11:00 A.M./Chamber Office

The meeting was called to order by Chairman Jack Davis at 11:05 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

II. REPORTS MADE

A. Jack Davis discussed a list of potential goals and possible committee assignments to be considered for 1990. Council members are to study the list and be prepared to discuss them and suggest any additions or deletions.

B. Jack Davis announced a planning retreat scheduled for February 1, 6 pm, at the Henderson Red Barn. At that time, council members will discuss and decide upon the Small Business Council goals for 1990. Menu will include hot dogs, chips, and liquid refreshments.

C. Jack Davis reported that a personal goal of his for 1990 is to expand the council membership. Methods of accomplishing this goal were discussed. Also, volunteers were solicited to call members and remind them of council meetings. Volunteers include: T. Paxson, B. Abeldt, T. Morgan, G. Yancey, N. Wolda, T. Crespin, M. Ramos, C. Castleberry, K. Smithhart, and S. Authement.

D. Chuck Stemple reported that the East Texas Small Business Development Center has two seminars scheduled in the near future. A procurement seminar is scheduled for January 25, and a 3-part Lotus 1,2,3 seminar is scheduled to start on February 13. Future plans for the SBDC include considering the feasibility of a small business incubator. Volunteers are needed to assist in this project.

III. ATTENDANCE

Committee members present: K. Smithhart, D. Ashburn, M. Taylor, B. Abeldt, R. Fore, C. Castleberry, D. Overdorf, S. Authement, R. Swor, J. Mathis, S. Clark, B. Powell, G. Yancey, B. Sterken, M. Ramos, N. Wolda, D. Perry, T. Morgan, J. Lyon, T. Paxson, T. Crespin, J. Crawford

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Chuck Stemple

Approved by:

Jack Davis

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL
FEBRUARY 21, 1990

I. Call to Order
II. Approval of Minutes
III. Angelina Beautiful Clean - Stacy George
IV. 1990 Goals and Committee Assignments - Jack Davis
V. SBDC - Chuck Stemple
VI. Adjourn

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/February 21, 1990/11:00 A.M./Chamber Office

The meeting was called to order by Chairman Jack Davis at 11:08 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

II. REPORTS MADE

A. Stacy George explained the new voluntary Angelina Beautiful/Clean Cleanup Code for area businesses and asked the council to assist in urging small business to sign up. She also reminded members of the March 31 Great Texas Trash Off.

B. Jack Davis reported that as a result of the planning retreat , four major committees resulted that encompass all of the council's goals for 1990. They are:

1. Policy and Program Development - David Overdorf, Chairman
2. Marketing and Membership Development - Jerry Benson, Chairman
3. Networking and Benefit Development - Rodney Swor, Chairman
4. Social Committee - Dubby Perry, Chairman

Sign-up sheets were passed around for the group to volunteer for committee assignments. Jack asked that the committees meet prior to the council meetings so that they could report at the next meeting.

Jack also stated that Nick Wolda has volunteered to handle any press releases for the council.

C. Jack Davis announced that two subjects that would be standard agenda items are legislative issues and new businesses that have opened their doors in Angelina County. Members are asked to be prepared to provide input on either subject that they think would be of interest to the council.

D. Dubby Perry announced that the next Small Business Social would be held on April 5th at 6:30 p.m. The location has not been finalized but would be announced at the next meeting.

III. ATTENDANCE

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Committee members present: M. Ramos, C. Castleberry, D. Overdorf, W. Quitta, P. Stevenson, A. Dill, T. Allen, B. Maples, T. Paxson, J. Hill, R. Swor, J. Adams, M. Capps, J. Benson, R. Fore, K. Smithhart, D. Perry, C. Stapleton, J. Davis

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

MARCH 21, 1990

I. CALL TO ORDER

II. APPROVAL OF MINUTES

III. POLICY & PROGRAM DEVELOPMENT - DAVID OVERDORF

IV. MARKETING & MEMBERSHIP - JERRY BENSON

V. NETWORKING & BENEFIT DEVELOPMENT - RODNEY SWOR

VI. SOCIAL COMMITTEE - DUBBY PERRY

VII. LEGISLATIVE ISSUES

VIII. NEW BUSINESSES

IX. SBDC - CHUCK STEMPLE

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/March 21, 1990/11:00 A.M./Chamber Office

The meeting was called to order by David Overdorf at 11:07 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

II. REPORTS MADE

A. David Overdorf reported that the Policy and Program Development Committee met and divided their efforts into two sub-committees: an SBDC advisory board and an Incubator group. The incubator group has set a tentative date of March 28 to visit an incubator in Waco if enough members can be recruited to make the trip.

B. Jerry Benson reported on the activities of the Marketing and Membership Development Committee. They also had met and divided into two sub-committees:

1. Membership - co-chaired by Mary Ramos and Wes Quitta. This group will concentrate on increasing Chamber membership by contacting non-members. One method would be to invite small business owners who are not members to small business council meetings.
2. Marketing and Trade Fair - Co-chaired by Jerry Adams and Tom Paxson. This group is collecting data on Trade Fairs in other communities.

C. Rodney Swor reported that the Networking and Benefits committe met with Reed Amadon of the Career Development Center to discuss possible avenues of assistance to small businesses. Areas of discussion included possible seminars or one-on-one instruction to help small business owners set up or improve their structure of operations. This could include computer familiarization for owners and employees as well as inventory control systems. It was suggested that a time could be allocated specifically for Chamber members when the work load at the center is at its lowest. Friday afternoons would be good. Because of anticipated attendance, an economical price could be established that would create an advantage to being a Chamber member.

D. In the absence of the social chairman, Dubby Perry, David Overdorf reported for the Social Committee that the spring small business social will be held on April 5 at 6:30pm at the Moore Farm.

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E. In the area of new businesses in Angelina County, Mary Ramos reported that she received a list from Jerry Huffman and her committee would be contacting them.

F. Chuck Stemple reported that the Small Business Development Center is presently conducting a series of Lotus 1,2,3 seminars in conjuction with the Career Development Center. Future planned seminars include Workers Compensation, Drugs in the Workplace, and business finance. In addition, LTV will be conducting a search for subcontractors in an exhibition at the Civic Center on May 14. Government regulations set quotas for big businesses like LTV to use small business and contractors, so local businesses are encouraged that their chances are good if they attend.

III. ATTENDANCE

Committee members present: J. Adams, R. Swor, J. Hill, M. Ramos, W. Quitta, P. Stevenson, B. Powell, T. Paxson, J. Benson, D. Overdorf

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL
APRIL 18, 1990

I. Call to Order
II. Approval of Minutes
III. Office Etiquette Seminar - Wanda Wankan
IV. Policy & Program Development - David Overdorf
V. Marketing & Membership - Jerry Benson
VI. Networking & Benefit Development - Rodney Swor
VII. Social Committee - Dubby Perry
VIII. Legislative Issues
IX. Any New Businesses?
X. SBDC - Chuck Stemple
XI. Adjourn

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/April 19, 1990/11:00 A.M./Chamber Office

The meeting was called to order by Chairman Jack Davis at 11:04 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

B. A motion was made by Cooper Castleberry and seconded by Andy Dill to present the benefit committee's proposal to the Chamber Board. The proposal offers benefits to Chamber members in the form of reduced rates at the Career Development Center.

C. Jerry Benson moved that the council ascertain the reasons for the LTV Conference being moved from the Lufkin Civic Center to the Fredonia in Nacogdoches.

II. REPORTS MADE

A. Wanda Wankan explained a course in office etiquette that she is conducting at Angelina College. The classes which cover acceptable behavior in the workplace, will be offered on Tuesday nights starting June 5.

B. Jerry Benson reported that the marketing and membership committee would need volunteers to contact new businesses once a form letter was completed and sent out. He also explained that a feasibility study is in the works for a trade fair.

C. Rodney Swor presented a proposal developed by the benefit committee which offers reduced rates for Chamber members at the Career Development Center. Different options are available including workshops.

D. Dubby Perry reported that Mike Taylor was the newest member of the social committee. He also stated that fin, fur, and feather gumbo was served at the small business social on April 5. The event was a great success with about 50 in attendance.

E. Chuck Stemple reported that the location of the LTV Conference had been changed from Lufkin to Nacogdoches. The SBDC is sponsoring an advanced Lotus 1,2,3 seminar on Tuesday nights with a beginners course starting on May 8. There is still a waiting list for Lotus courses. Chuck also reported that notices had been sent out for a seminar on the Fair Labor Standards Act to be conducted by Tom Jones on April 24.

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III. ATTENDANCE

Committee members present: A. Dill, M. Ramos, W. Quitta, R. Amadon, R. Swor, M. Taylor, D. Perry, J. Benson, W. May, R. Fore, J. Lyon, C. Castleberry, M. Capps

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL

MAY 16, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. CIVIC CENTER UPDATE - JACK DAVIS
IV. MEMBERSHIP DRIVE (MAY 21-31) - JACK DAVIS
V. MARKETING & MEMBERSHIP - JERRY BENSON
VI. POLICY & PROGRAM DEVELOPMENT - DAVID OVERDORF
VII. NETWORKING & BENEFIT DEVELOPMENT - RODNEY SWOR
VIII. LEGISLATIVE ISSUES
IX. ANY NEW BUSINESSES?
X. SBDC - CHUCK STEMPLE
XI. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/May 16, 1990/11:00 A.M./CHAMBER OFFICE

The meeting was called to order by Chairman Jack Davis at 11:06 A.M.

I. VOTES TAKEN

A. Minutes of last meeting were approved.

II. REPORTS MADE

A. Jack Davis reported that in response to the last meeting's vote to ascertain the reasons for the LTV conference being moved from the Civic Center to the Fredonia, he voiced the council's request at the Chamber board meeting on April 19. As a result, Jerry Huffman and Walter Borgfeld visited with the city manager and the Mayor and resolved the matter to prevent a future recurrence.

B. Jack also reported that several small business council members were participating in the Chamber's annual membership drive from May 21-31 and the council will host a chamber-wide social function on May 31 culminating the drive. New members would be invited. Dubby Perry is in charge and it will be held at Moore Farm.

C. Mary Ramos reported that the Marketing Committee would be coordinating with the membership services committee to assure there would be no overlap. Also it would be advisable to adopt a new member at the social to make them feel more comfortable and welcome.

D. Rodney Swor reported that the Career Development Center plan for membership benefits was presented at the last chamber board meeting and approved. Chuck Stemple and Reed Amadon will work on an announcement to send out to the membership. Also a chamberwide insurance program is being investigated.

E. New businesses reported were Bow's Inc., and Preferred Crafts of Texas.

F. Chuck Stemple reported that upcoming events for the SBDC include a workshop on workers compensation and a Drugs in the Workplace seminar. Both are scheduled for May 22. The LTV display which was held on May 14 was a success with about 130 businesses in attendance.

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III. ATTENDANCE

Committee members present: S. Clark, D. Perry, D. Stewart, M. Ramos, R. Amadon, T. Paxson, R. Swor, C. Stapleton, K. Smithhart

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

Small Business Council

June 20, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT-DAVID OVERDORF
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESS?
X. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/June 20, 1990/11:00 A.M./CHAMBER OFFICE

The meeting was called to order by Chairman Jack Davis at 11:04 A. M.

I. VOTES TAKEN

A. Minutes of the last meeting were approved.

II. REPORTS MADE

A. Jack Davis reported that the membership drive was a great success netting 87 new members, many of whom showed up at the Small Business Social.

B. David Overdorf reported that Chuck Stemple visited the incubator in Waco, but that it is not what we envisioned. It is mostly service oriented. A trip to the Marshall incubator is also planned.

C. Rodney Swor reported that two companies are looking at possible insurance programs to benefit chamber members. The group would need to be set up as an association and would need life insurance without questions. Health insurance would be extremely difficult because of the varied occupation of the chamber members. He will continue to explore.

D. Chairman Jack Davis reported for Dubby Perry the Small Business Social had a good turnout in spite of the nasty weather.

E. Chuck Stemple reported that the SBDC sponsored two seminars on May 22. One was in conjunction with a breakfast cosponsored with the Texas Association of Business. The subject was Workers Compensation. The other seminar concerned drugs in the workplace and was presented by Les Leach of Peavy Switch. The combined attendance totaled fifty people.

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III. ATTENDANCE

Committee members present: B. Powell, S. Bryan, M. Ramos, R. Swor, G. Pruitt, G. Tatum, E. Langford, W. May, D. Overdorf, T. Morgan, T. Paxson

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL

JULY 18, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUNTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT-DAVID OVERDORF
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESS?
X. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/JULY 18, 1990/11:00 A.M./CHAMBER OFFICE

The meeting was called to order by David Overdorf at 11:00 A.M.

I. VOTES TAKEN

A. Minutes of the last meeting were approved.

II. REPORTS MADE

A. Jerry Benson reported that the membership committee is in the process of cross-referencing new businesses against the Chamber's list of members. A letter was being written to non-members soliciting their membership.

B. Mary Ramos reported that the 10 free commercials at KICKS and KFOX will be an ongoing incentive for new members even though the membership drive is over.

C. Terry Morgan reported on the status of the Worker's Compensation legislation. The benefits are not immediately noticeable, but some improvement should be apparent within the next year.

D. Cy Stapleton briefed the group on the mechanics of a computer virus.

E. Chuck Stemple reminded the council of the Worker's Compensation seminar coming up on August 22, and the advanced Lotus seminar going on now at the Career Development Center.

III. ATTENDANCE

Committee members present: D. Overdorf, D. Dodds, J. Elmore, D. Johnston, B. Powell, R. Amadon, T. Allen, J. Hill, J. Benson, T. Morgan, T. Paxson, R. Swor, D. Perry, C. Stapleton, M. Ramos, R. Kuhn, D. Ashburn

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL

AUGUST 15, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT-DAVID OVERDORF
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESSES?
X. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/AUGUST 15, 1990/11:00 A.M./CHAMBER OFFICE

The meeting was called to order by Jack Davis at 11:00 A.M.

I. VOTES TAKEN

A. Minutes of the last meeting were approved.

II. REPORTS MADE

A. Mary Ramos reported on the membership committee's plans to contact new members as well as visiting new businesses.

B. Jack Davis reported for Rodney Swor that the benefits committee will have an article in the next Chamber newsletter explaining the seminars and tutoring programs to be offered by the Career Development Center. The Sessions will be provided for Chamber members at a discount.

C. Jack Davis and Mayor Bronaugh stressed the importance of supporting Conquest Airlines. The service begins Monday. We need to continually push the program so that the service will continue. Tickets are available at all Lufkin and Nacogdoches travel agencies. There are real bargains available for travel in Texas.

D. Jack Davis reported that the Economic Development Council will be following up on prison fund pledges in an effort to transfer them to a general economic development fund.

E. Mayor Bronaugh indicated that he would like to see the Chamber step up its marketing program in the form of radio commercials. He would also like to see more attention given to present businesses in the community in an effort to express our appreciation.

F. Chuck Stemple reported that the SBDC has experienced a 58% increase in the client level over last year. Also, the introduction of the TIPS program this year has resulted in a client enrollment of 18 businesses. The mounting costs of postage, however, has necessitated a charge of $200.00 per year, per client to be paid by the business. In the past, the service has been free. Letters of explanation will be sent to the clients.

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III. ATTENDANCE

Committee members present: G. Risinger, R. Fore, D. Dodds, J. Elmore, A. Dill, T. Paxson, A. Bledsoe, J. Benson, M. Ramos, J. Baker, M. Capps, L. Bronaugh, T. Morgan

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL

SEPTEMBER 19, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT-DAVID OVERDORF
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESSES?
X. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/SEPTEMBER 19, 1990/11:00 A.M./CHAMBER OFFICE

The meeting was called to order at 11:00 A.M.

I. VOTES TAKEN

A. Minutes of the last meeting were approved.

B. Motion was made by Reed Amadon and seconded by Dubby Perry that the Small Business Council participate in the Connecticut Mutual successful business recognition program.

II. REPORTS MADE

A. Jerry Benson reported that there was still some confusion about which council would be calling on new member prospects. He wants to meet with Pete Smart's group to clarify.
Persons interested in making new member contacts should notify Jack Davis.

B. Jerry Benson explained the Small Business recognition program proposed by Connecticut Mutual Life Insurance Co. Interested participants must have applications submitted by January 1. Requested information includes unique methods of handling adversity. This information will be distributed to participants after the contest is completed .

C. David Overdorf reported that Larry Halt and associates had expressed interest in returning with another "Attitudes Up" seminar. His committee would discuss the possibilities of presenting another seminar and present their recommendation at a later meeting.

D. Dubby Perry reported that a small business social was scheduled for October 30. The place will be announced later.

E. Chuck Stemple reported that counseling activity was picking up at the SBDC. Over 200 clients have been counseled, 150 of them in the last 12 months. Twenty-six of the clients have since opened their doors for business. This represents 60 newly created jobs with a payroll in excess of $750,000.

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III. ATTENDANCE

Committee members present: G. Anderson, S. Ricks, R. Amadon, B. Smith, D. Perry, A. Dill, J. Benson, J. Davis, C. Davis, B. Davis, M. Capps, D. Overdorf, D. Christi, R. Snider, D. Ashburn, M. Taylor, T. Allen, R. Kuhn, M. Moreau

Others Present: C. Stemple (SBDC

Submitted by:

Chuck Stemple

Approved by:

Jack Davis

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AGENDA

SMALL BUSINESS COUNCIL

OCTOBER 17, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT-DAVID OVERDORF
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. ANY NEW BUSINESSES?
IX. ADJOURN

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OFFICIAL MINUTES / Small Business Council, October 17, 1990 / 11:00 am / Chamber Office

The meeting was called to order by Chairman Jack Davis.

ACTION TAKEN:

Minutes to the August 15, 1990 meeting were approved as presented.

REPORTS:

a) Marketing and membership chairman Jerry Benson reported further on the Blue Chip program, a national recognition effort for small business and urged everyone to consider participating. He commented the marketing committee was still looking at a program aimed to going out into the community and meeting new and existing small business.

b) David Overdorff, policy and program development committee, reported they were looking at a number of possible seminars. He commented that more research was needed on an incubator project before a decision could be made.

c) Networking and benefit committee chairman Rodney swor reported he was still looking at possible group health insurance possibilities for small business members of the Chamber.

d) Social Chairman Dubby Perry reported the next Small Business Social was set for October 30, 6:00 pm at the Moore Farm.

e) Mayor Louis Bronaugh reported the new transit service between Lufkin and Nacogdoches was almost a reality and he expected service to begin soon.

There being no further business the meeting was adjourned.

ATTENDANCE:

Present: J. Davis, D. Overdorff, G. Tatum, L. Bronaugh,D. Ashburn, R. Amadon, D. Perry, B. Moreau, T. Paxson, J. Lyon, R. Pulaski, R. Swor, J. Benson, M. Ramos, J. Huffman

Submitted By:

Jerry Huffman, Recorder

Jack Davis, Chairman

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AGENDA

SMALL BUSINESS COUNCIL

NOVEMBER 21, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESSES?
X. ADJOURN

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AGENDA

SMALL BUSINESS COUNCIL

DECEMBER 19, 1990

I. CALL TO ORDER
II. APPROVAL OF MINUTES
III. MARKETING AND MEMBERSHIP-JERRY BENSON
IV. POLICY AND PROGRAM DEVELOPMENT
V. NETWORKING AND BENEFIT DEVELOPMENT-RODNEY SWOR
VI. SOCIAL COMMITTEE-DUBBY PERRY
VII. LEGISLATIVE ISSUES
VIII. SBDC-CHUCK STEMPLE
IX. ANY NEW BUSINESS?
X. ADJOURN

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OFFICIAL MINUTES/SMALL BUSINESS COUNCIL/ANGELINA COUNTY CHAMBER OF COMMERCE/November 21, 1990/11:00 A.M./Chamber Office

The meeting was called to order by David Overdorf.

I. VOTES TAKEN

1. Minutes to the October 17, 1990 meeting were approved as presented.
2. Tom Dunn motioned that a committee be established to recommend a chamber policy for cosponsoring seminars with local businesses. Tex Aldredge seconded the motion which was unanimously approved. Overdorf stated that his committee would study the problem.

II. REPORTS MADE

1. David Overdorf, chairman of the Policy and Program Development committee, stated that the Chamber was receiving numerous requests to sponsor seminars that would be presented by local businesses. It was felt that a policy was needed to deal with these requests.

2. Overdorf also reported that his committee, in conjunction with the SBDC, was still researching the possibility of setting up an incubator, and that some disadvantages had come into light.

3. Rodney Swor, chairman of the Networking and Benefit Development Committee, reported that, after much study and deliberation, his committee has concluded that a group insurance plan could not feasibly be established for the Chamber.

4. Dub Perry, chairman of the Social Committee, reported that the Small Business Social held on October 30 was a booming success with over 80 in attendance.

5. Chuck Stemple reported for the SBDC that a Chamber seminar policy was definitely needed to guide his actions in scheduling seminars. Local businessmen have been used in the past.

6. Chuck Stemple also reported that beginning and advanced Lotus 123 seminars were booked up through January of next year and that the SBDC is also sponsoring Wordperfect seminars.

There being no further business the meeting was adjourned.

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III. ATTENDANCE

Committee members present: D.Overdorf, E. Summrall, D. Dodds, B. Davis, K. Davis, T. Morgan, D. Perry, T. Aldredge, R. Swor, M. Ramos, J. Havard, T. Paxson, T. Dunn, J. Jasper.

Others Present: C. Stemple (SBDC)

Submitted by:

Chuck Stemple

Approved by:

David Overdorf