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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
JANUARY 20, 1984/11:00 A.M.
CHAMBER OFFICE

PRESENT: Simon Henderson, Kenzy Hallmark, Wilbur Alexander, Wayne Corley, Jim Richardson, Larry Ross, Dan Vines, R.A. Brookshire, Claude Smithhart, Bettie Williams, Joe Murray, John Lee Slaughter, Arthur P. Guidi, Richard Thompson, Rodney Wood, Frank Stevenson.

ABSENT: Bill Prince, Murphy George, John Henderson, Joe Sample.

OTHERS PRESENT: Jerry Huffman, EVP; Georgia Hunt, Manager LVCB

CALL TO ORDER: President Bubba Henderson called the meeting to order, and introduced the new directors.

MINUTES: Minutes of the December, 1983 Board Meeting were approved by a motion from R.A. Brookshire and seconded by Frank Stevenson. Motion carried.

FINANCIAL STATEMENT: Treasurer Wayne Corley presented the financial statement for December, 1983, reporting total income for December to be $34,723.90, and expenses to be $22,980.72. The ending bank balance for the year was $13,455.91, out of which $9840.81 would be carried forward for the Leadership Lufkin Program. The financial statement was approved by a motion from Larry Ross and seconded by Frank Stevenson.

LVCB REPORT: Interim Manager Georgia Hunt reported the Civic Center was rented for a total of 16 days with 8 events. Also, that the Houston Boat Show had been well attended and the Dallas Boat Show is scheduled for February 3-11.

ANNUAL BANQUET: Kenzy Hallmark told the Board that the Annual Banquet was set for that evening and that enough tickets had already been sold so that it would be completely self-sustaining.

COUNCIL CHAIRMEN APPOINTMENTS: President Bubba Henderson reported that Tom Ramey was replacing Brad Streit as Chairman of the First Friday Council. He also encluraged the Vice Presidents to get their councils to meet soon. Appointments were as follows:

Public Relations Council	Duncan Garner
Women's Council	Bobbi Robinson
First Friday	Tom Ramey
Membership Development	Bill Prince
Agri-Business Council	David Wilson/Jim Riggs
Industrial Prospect	Bob Brown
Cultural Affairs	Carol Moore
Beautification	Nancy Chancelor
Tourist/Convention	Nick Leaverton
Air/Surface Transportation	Thomas Moore
Educational Council	Louis Bronaugh
Small Business	Mac McCuistion

R.A. Brookshire made a motion that the list of council chairmen be approved with the correction of Tom Ramey replacing Brad Streit. Frank Stevenson seconded the motion.

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1984 BUDGET: Jerry Huffman told the board that we need tentative approval of the proposed 1984 budget, and that amendments can be made to it later. Claude Smithhart made a motion that the 1984 Proposed budget be tentatively approved. Dan Vines seconded the motion. Motion carried. (Budget Attached)

1984 GOALS: President Henderson said that all the goals mentioned at the retreat would be reviewed and placed in Councils for implementation. He said from the retreat several areas of major emphasis were mentioned such as: 1) Economic Development 2) A New Airline Service 3) Beautification 4) A "Get out the Vote" campaign 5) finalizing a farmers market 6) Possibly bringing back the once popular Texas Forestry Festival 7) A new Chamber facility. The recommendations for 1984 goals were discussed. Larry Ross made a motion that we add water resources to the list as No. 8 and that these goals be approved. R.A. Brookshire seconded the motion. Motion carried. (List attached)

Henderson added that he hoped we would use these eight as the area of major emphasis for 1984. The goals and areas of emphasis were approved on motion made by Rodney Wood, seconded by Frank Stevenson.

RE-ACCREDITATION OVERVIEW: Jerry Huffman reported that the U.S. Chamber of Commerce representative was scheduled to be here on January 27 for the Chamber's re-accreditation overview, and there would be a breakfast for the accreditation committee and a luncheon for the Board.

LISD FUNDS: Larry Ross made a motion that the Chamber Board approve the recommendation that the remaining LISD funds be used to build a new high school gymnasium, expand the high school library and to build new offices. Claude Smithhart seconded the motion. Motion carried.

EXECUTIVE SESSION: Jerry Huffman reported that he had hired Sherry Pond as a bookkeeper at $800 per month and a receptionist, Dana Daniel at $750 per month.

GET OUT THE VOTE CAMPAIGN: Various ways to get the community to vote were discussed. such as challenging the membership to get their employees to vote, and promoting voter registration.

There being no further business, the meeting was adjourned.

Simon Henderson, III, President

Jerry Huffman, EVP

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Agenda

634-6644

MEETING OF

BOARD OF DIRECTORS, 1984

Master

TIME 11.00 PLACE Chamber Board Room DATI

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President	✓				✓
632-4411	Bill Prince, Pres. Elect		✓			A
632-3381	Kenzy Hallmark, Past Pres.	✓				✓
632-7771	Wilbur Alexander, V.P.	✓				✓
634-6621	Wayne Corley, Treasurer			✓		✓
634-8811	Jim Richardson, V.P.	✓				✓
634-8861	Larry Ross, V.P.	✓				✓
634-4923	Dan Vines, V.P.	✓				✓
634-7738	Murphy George		✓			A
634-8155	R.A. Brookshire	✓				✓
634-3337	Claude Smithhart	✓				✓
632-3311	Bettie Williams no answer					✓
632-6631	Joe Murray	✓		✓		✓
632-3212	John Lee Slaughter no answer					✓
632-4451	Arthur P. Guidi, Sr.	✓				✓
634-5942	Richard Thompson	✓				✓
637-2555	Rodney Wood no answer					✓
632-6621	John Henderson		✓			A
634-2211	Frank Stevenson	✓		✓		✓
829-5511	Joe Sample					A

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MINUTES
BOARD OF DIRECTORS
FEBRUARY 10, 1984/11:00 A.M.
CHAMBER OFFICE

BOARD MEMBERS PRESENT: Simon Henderson, Wilbur Alexander, Wayne Corley, Jim Richardson, Larry Ross, Murphy George, Claude Smithhart, Bettie Williams, John Lee Slaughter, Arthur P. Guidi, Sr., Richard Thompson, Rodney Wood, John Henderson, Frank Stevenson, Joe Sample, Tom Richards.

BOARD MEMBERS ABSENT: Bill Prince, Kenzy Hallmark, Dan Vines, R.A. Brookshire, Joe Murray.

OTHERS PRESENT: Louis Bronaugh, Thomas Moore, Nancy Chancellor, Nick Leaverton, Tom Dunn, Steve Friedman (Media), Georgia Hunt, and Jerry Huffman (Staff)

President Simon Henderson, III called the meeting to order.

MINUTES: Minutes of the January 1984 meeting were approved by a motion made by Larry Ross and seconded by Frank Stevenson.

TREASURER'S REPORT: Treasurer, Wayne Corley presented the January Financial Statement. It was approved by a motion made by Rodney Wood and seconded by Richard Thompson.

1984 BUDGET: Wayne Corley also presented the 1984 Budget for approval, saying that it would be looked at again in June to see if we could afford to hire someone to handle Public Relations at that time. A motion was made by Larry Ross that the 1984 Budget be approved. John Henderson seconded that motion.

LVCB REPORT: Georgia Hunt reported that the Lufkin Civic Center was rented for 10 events in February, for a total of 16 days and for 15 events and 22 days in March.

RE-ACCREDITATION REPORT: Re-Accreditation Chairman, Jim Stephens was unable to attend the meeting; President Henderson expressed the Board's appreciation to Jim Stephens and his Re-Accreditation Committee for all their work in getting the Chamber re-accredited, and asked that this committee stay intact to monitor the progress of recommendations made.

EXECUTIVE COMMITTEE REPORT: A list of recommendations from the Executive Committee was presented as follows:
1) To authorize Chamber EVP to secure a plan for remodeling existing facility and get cost estimate to present to Board. 2) To schedule a membership blitz on March 6 with Vice-Presidents as team captains. 3) To pursue creation of a 501 (C) (3) Foundation under the Chamber's auspices. 4) To pursue a stronger legislative effort and consider the Paul Revere concept presented by the U.S. Chamber representative to the Board. (Information has been requested). 5) To appoint a Task Force at the March Board Meeting to begin plans to recreate the Texas Forestry Festival/County Fair by 1985. 6) To begin a "Business After Hours" membership get-together on a monthly basis beginning in March, suggest Trailblazers take this on as a project. (Purely social, exchange business cards, introduce new businesses). 7) To appoint a Task Force to carry-out an aggressive "Get Out The Vote" campaign working with area media. 8) To have legal counsel review existing by-laws and recommended changes before final approval. 9) To authorize the Chamber President and EVP as official delegates to the U.S. Chamber annual meeting in Washington D.C., april 29,30 and May 1.

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BEAUTIFICATION COUNCIL: Beautification Council Chairman, Nancy Chancellor asked for the Board's endorsement of the Keep America Beautiful Program for Angelina County and for $2000 plus expenses for a workshop in Waco. The Board approved the expenditures and endorsed the program with a motion made by Joe Sample and seconded by Larry Ross.

LEADERSHIP LUFKIN: Tom Dunn asked the Board for their approval to create a Leadership Lufkin Council to make the Leadership Lufkin Program on going. A motion was made by Larry Ross that a new Leadership Lufkin Council be created. Frank Stevenson seconded the motion.

TRANSPORTATION COUNCIL: Thomas Moore, Chairman of the Transportation Council recommended to the Board:

A. TO CARRY OUT CONTINUING HIGHWAY PROJECTS
CITY:
Adjust traffic signal sequences in downtown to expedite crosstown traffic.
Extension of Angelina St. to Loop 287
Connector street between Daniel McCall and West Loop to assist congestion in area.
Widen Denman from 3rd to Angelina and Angelina to Frank.
Change stop sign at Angelina & Bremond to 4-way stop.
Adjust the timing of the traffic signal at Pershing and the Loop to allow more reaction time for vehicles (trucks) to stop.
STATE:
Request construction funds for overpass project at Loop 287 and U.S. 59 South.
Request priority consideration for overpass at Loop 287/Hwy. 94.
Request consideration of funding for expansion and improvement of FM 819 (expansion from Agnelina to U.S. 59, improvement from U.S. 59 to FM 2108), also, request a grade separation at U.S. 59 and FM 819 as part of this project.
Request consideration of improvement of Brentwood from U.S. 59 to FM 58.
Request consideration of funds to construct a spur from U.S. 59 direct into Angelina County Airport.
Request consideration of funds to widen Denman Avenue from Third Street to First Street to 4-Lane.
Request consideraiton of funds to widen and improve Paul St. from Timberland Drive to Loop 287.
Install an acceleration lane on the northwest corner of the intersection of Ford Chappel Road and Loop 287 and grade separation.

B.TO CARRY OUT CONTINUING AIR SERVICE PROJECTS:
Promote new air service for area in 1984
Support continued expansion of and improvement of Airport.

C. OTHER RECOMMENDATIONS TO THE BOARD:
To continue to support an increase in gasoline tax to increase necessary highway funding.
To create a strong puch to make U.S. 59 an Interstate by getting support of all Chambers of Commerce, City and Counties from Texarkana to Brownsville.
To commend the City of Lufkin for their efforts in helping the traffic problems in the downtown area by installing the 4-way stop signs and for their efforts in improving the school crossings in the area.

John Henderson made a motion that the Board of Directors approve these recommendations, Rodney Wood seconded the motion.

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TOURIST/CONVENTION COUNCIL REPORT: Nick Leaverton, Chairman of the Tourist/Convention Council reported that the Sam Rayburn Advisory Council has scheduled a Bass Tournament for May 5 and 6 and would like the Board's approval.

Also, he reported that the council has a trip planned for April 5,6 & 7 to promote Lufkin activities scheduled this spring. The trip would cost about $2500.

A motion made by Rodney Wood and seconded by Bettie Williams that the bass tournament and promotional tour be approved.

EDUCATION COUNCIL REPORT: Chairman, Louis Bronaugh, announced the Education Council's annual Career Fair is scheduled for March 13 & 14 at the Civic Center. Also, that a stress management workshop is scheduled for March 20,22, and 27. Cost is $30 per person. Larry Ross made a motion that the Board endorse the stress management workshop. Frank Stevenson seconded the motion.

There being no further business, the meeting was adjourned.

Simon Henderson, III, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
MARCH 9, 1984
CHAMBER OFFICE

Board Members Present: Simon Henderson, Bill Prince, Wilbur Alexander, Jim Richardson, Larry Ross, Dan Vines, Murphy George, R.A. Brookshire, Claude Smithhart, Bettie Williams, John Lee Slaughter, Arthur P. Guidi, Richard Thompson, Rodney Wood, John Henderson, Frank Stevenson, Joe Sample.

Board Members Absent: Kenzy Hallmark, Wayne Corley, Joe Murray, Tom Richards

Others Present: David Wilson, Nancy Chancellor, Thomas Moore, Steve Friedman (Media), Georgia Hunt, Jerry Huffman, EVP

Call to Order: President Simon Henderson, III called the meeting to order.

MINUTES: Minutes of the February Board Meeting were approved by a motion made by R.A. Brookshire and seconded by Frank Stevenson.

FINANCIAL STATEMENT: Jerry Huffman presented the February Financial Statement, reflecting a year to date income of $93,729.06, reporting that 85% of the members asked to increase had done so. Expenses for February totaled $20,930.14, bank balance as of February 28 was $71,334.06. The financial statement was approved by a motion made by R.A. Brookshire and seconded by Frank Stevenson.

LVCB REPORT: Interim Manager Georgia Hunt reported that the Lufkin Civic Center had been rented for 59 days thru March in 1984 with 62 more scheduled to be rented for the remainder of the year. The Angelina County Exposition Center has been used 23 days thru March in 1984, with 72 more days scheduled to be used for the remainder of the year. Events scheduled for March at the Expo Center included the East Texas Ford Sales, the Jr. Livestock Show, the East Texas Angus Show and a Quarter Horse Show.

BEAUTIFICATION COUNCIL REPORT: Nancy Chancellor, chairman of the Beautification Council reported that a group had gone to Waco for a Keep America Beautiful Workshop and work has already begun on the certification process for getting Lufkin into the Clean Community System of the Keep America Beautiful Program. She also reported that she had money from the City and the Temple Foundation for the Program.

AGRI-BUSINESS COUNCIL: Judge David Wilson, Chairman of the Agri-Business Council reported more than 600 entries for the Jr. Livestock Show scheduled for March 16 & 17. He asked for the Board's attendance and support of the Livestock Sale on Saturday.

CULTURAL REPORT: Carol Moore, Chairman, was unable to attend, but had submitted a written report as attached.

TOURIST/CONVENTION COUNCIL: Chairman Nick Leaverton was unable to attend, therefore, Jerry Huffman reported that the mini-tour had been shortened to two days rather than the three originally planned. It will be April 4 & 5. People are now being organized to go on the tour of East Texas cities to promote up-coming events in Lufkin.

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MEMBERSHIP DRIVE: Bill Prince told the Board that he and two of the team captains had met and planned the drive, scheduled for March 29. The drive will begin with a breakfast, have a one day drive and conclude in the evening with the losing teams cooking for the winning teams. The teams will consist of 8-10 members selected by the team captains.

TRANSPORTATION COUNCIL REPORT: Thomas Moore, Chairman, reported that he, Bubba Henderson and Jerry Huffman had met in Corpus with officials in the Brownsville-Corpus area who are interested in getting U.S. 59 designated as an interstate. The council is now is the process of contacting other cities officials for their cities support and also getting cost estimates for bringing 59 to interstate standard.

BUSINESS AFTER HOURS: It was reported that this program would probably be started in April. President Henderson said he was going to try to get all the council chairmen together in the next 2 weeks.

There being no further business, the meeting was adjourned.

Simon Henderson, III , President

Jerry Huffman, EVP

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
APRIL 13, 1984

BOARD MEMBERS PRESENT: Bill Prince, Kenzy Hallmark, Wilbur Alexander, Dan Vines, Jim Richardson, Murphy George, R.A. Brookshire, Claude Smithhart, Bettie Williams, Joe Murray, John Lee Slaughter, Arthur Guidi, Richard Thompson, Rodney Wood

BOARD MEMBERS ABSENT: S.W. Henderson, III, Larry Ross, Wayne Corley, John Henderson

OTHERS PRESENT: Nick Leaverton, Nancy Chancellor, Georgia Hunt and Jerry Huffman

CALL TO ORDER: In the absence of President S.W. Henderson, III, President-Elect, Bill Prince, called the meeting to order.

MINUTES: Minutes of the March, 1984 Board of Directors meeting were approved by a motion from R.A. Brookshire and seconded by Art Guidi.

TREASURER'S REPORT: Jerry Huffman gave the Treasurer's Report, reporting that dues income was at 73% of the budget projection. Income for the month of March totaled $85,930.79 and expenditures were $38,202.53. Bank balance as of March 31 was $119,062.26. The March Financial Statement was approved by a motion made by R.A. Brookshire and seconded by Frank Stevenson.

LVCB REPORT: Georgia Hunt reviewed the LVCB Financial Statement, showing a balance of $40,683.07 in the budget for the remainder of the fiscal year, which ends September 31, 1984. It was also reported that 15 days for April and 17 for May were scheduled for the Civic Center to be used.

Jerry Huffman told the Board that a group from South Carolina were scheduled to be in Lufkin Monday, April 16 to look at our Exposition Center. Three expo centers have been built similar to ours since ours has been completed.

TOURIST COUNCIL REPORT: Nick Leaverton reported that the Mini-Tour to promote local events had been very successful. The tour out in the towns visited was good, including media coverage. The cost was approximately $1,500.00 instead of the original estimated $2,500. Bill Prince commended Nick for his efforts for the tour.

Mr. Leaverton also reported that the Bass Tournament scheduled for May 5 & 6 was progressing and the major expense money has already been raised.

MEMBERSHIP DRIVE: Bill Prince reported to the Board that the Membership Drive had gone quite well, with 130 new members signed up, for a total amount of dues of $15,255. A list of the new members was submitted for the Board's approval. Kenzy Hallmark made a motion that these new members be accepted. Frank Stevenson seconded the motion. Motion carried.

BEAUTIFICATION UPDATE: Beautification Chairman Nancy Chancellor reported that $18,500 has been committed for the Keep America Beautiful Program. We are aiming for a September certification date for the Keep America Beautiful Program.

AIRPORT: Claude Smithhart told the board that the runway at the airport would be finished in June. The airport has built 10 new hangars and they are already full. Presently one more hangar is being built. Airline service is still unsettled.

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POLITICAL FORUM: Everyone was urged to attend the political forum at the Civic Center on Sunday, April 15.

Kenzy Hallmark encouraged everyone to become familiar with who is running for office, particularly in the Supreme Court and Criminal Appeals Court.

There being no further business, the meeting was adjourned.

S.W. Henderson, III, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
MAY 11, 1984/11:00 A.M.
CHAMBER BOARD ROOM

BOARD PRESENT: Simon Henderson, III; Bill Prince, Kenzy Hallmark, Wayne Corley, Larry Ross, Murphy George, R.A. Brookshire, Calude Smithhart, Bettie Williams, John Lee Slaughter, Richard Thompson, Joe Sample, Tom Richards

BOARD ABSENT: Wilbur Alexander, Jim Richardson, Dan Vines, Joe Murray, Arthur P. Guidi, Sr; Rodney Wood, John Henderson, Frank Stevenson

OTHERS PRESENT: Kevin Smithhart (SHO Chairman), Nancy Chancellor (Beautification Chairman), Doug Allem (County Tax Assessor), Steve Friedman (Media), Jerry Huffman, Georgia Hunt.

CALL TO ORDER: President S.W. Henderson, III called the meeting to order.

MINUTES: Minutes of the April Board of Directors Meeting were approved by a motion made by R.A. Brookshire and seconded by Claude Smithhart. Motion carried.

TREASURER'S REPORT: EVP Jerry Huffman reviewed the April Financial Statement which showed total receipts of $87,052.48; expenditures of $149,115.96 for the month of April, with a bank balance of $57,831.56 as of April 30, 1984. The Financial Statement was approved by a motion made by Tom Richards and seconded by Richard Thompson. Motion carried.

LVCB REPORT: Georgia Hunt reported for the Lufkin Visitor and Convention Bureau, reporting the Civic Center to be leased for 11 days in May, and 13 in June; also, the Expo Center is leased for 8 days for a total of 5 events in May. The Bureau's Financial Statement reflected expenditures of $3,909.24 for April with a budget balance of $36,774.83.

BEAUTIFICATION COUNCIL UPDATE: Beautification Council Chairman, Nancy Chancellor, reported that the Keep America Beautiful Project was progressing; all the money has been secured; and interviewing for a coordinator has begun. She also reported that the Business Division had awarded a Beautification Certificate to W.L. Gunn & Company, with four other businesses selected to be presented awards. The Beautification Council has reinstated the Yard Beautiful Program again this year. The Beautification Council has agreed to work with Joni Lawrence on the Angelina Statue Project.

TOURIST/CONVENTION COUNCIL UPDATE: Jerry Huffman reported for Nick Leaverton. The Bass Tournament was a success with about 77 entries and a net profit of approximately $1400.

SOUTHERN HUSHPUPPY OLYMPICS: Chairman, Kevin Smithhart reported that everything was going well for the Southern Hushpuppy Olympics scheduled for May 19. There are 25 contestants registered for the general cook-off. A group of cloggers are coming from Meridian, Miss. to perform. Program sales thus far are about $3500.

VOTER TURN OUT REPORT: County Tax Assessor-Collector, Doug Allem told the Board that efforts to get people out to vote were unsuccessful. Part of this problem is the confusion of voters on where to vote since they must vote at differenc places for different elections. He suggested that some organization was need to coordinate getting the lines syncrinized for all elections.

There being no further business, the meeting was adjourned.

Simon Henderson, III

Jerry Huffman, EVP

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
FRIDAY, MAY 11, 1984
11:00 A.M./CHAMBER OFFICE

PRESIDING: Simon Henderson, III; President

I. **CALL TO ORDER:** Henderson

II. **APPROVAL OF APRIL 13, 1984 MINUTES:**

III. **TREASURER'S REPORT:** Wayne Corley, Treasurer

A. April Financial Statement
B. Re-evaluation Report

IV. **LUFKIN VISITOR/CONVENTION BUREAU REPORT:** Georgia Hunt

Civic Center and Expo Update

V. **BEAUTIFICATION COUNCIL REPORT:** Nancy Chancellor, Chairperson

Update of activities
Report on proposed Angelina Statue

VI. **SOUTHERN HUSHPUPPY OLYMPICS:** Kevin Smithhart, Chairman

Report on 13th Annual Olympics, May 19

VII. **VOTER TURNOUT REPORT:** Doug Allem

Report on voter turnout and need for possible areas of re-aligning

VIII. **NEW BUSINESS,** if any

IX. **ADJOURN**

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 11:00 PLACE Chamber Board Room DATE May 11, 1984

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President			✓		P
632-4411	Bill Prince, Pres. Elect	✓				P
632-3381	Kenzy Hallmark, Past Pres.	✓				P
632-7771	Wilbur Alexander, V.P.			✓		
634-6621	Wayne Corley, Treasurer	✓				P
634-8811	Jim Richardson, V.P.	✓				
634-8861	Larry Ross, V.P.	✓				P
634-4923	Dan Vines, V.P.		✓			
634-7738	Murphy George	✓				P
634-8155	R.A. Brookshire	✓				P
634-3337	Claude Smithhart	✓				P
632-3311	Bettie Williams	✓				P
632-6631	Joe Murray		✓	✓		
632-3212	John Lee Slaughter	✓		✓		P
632-4451	Arthur P. Guidi, Sr.		✓			
634-5942	Richard Thompson			✓		P
637-2555	Rodney Wood		✓			
632-6621	John Henderson		✓			
634-2211	Frank Stevenson		✓			
829-5511	Joe Sample	✓				P
632-4411	~~Jim~~ Tom Richards	✓				P
	Kevin					P
	Nancy					P
	Stew					P
	Doug Allen					

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MINUTES
BOARD OF DIRECTORS
JUNE 1, 1984/11:00 A.M.
CHAMBER OFFICE

BOARD MEMBERS PRESENT: Simon Henderson, Bill Prince, Kenzy Hallmark, Wilbur Alexander, Wayne Corley, Dan Vines, Murphy George, Claude Smithhart, Bettie Williams, John Lee Slaughter, Richard Thompson, Rodney Wood, Frank Stevenson, Tom Richards

BOARD MEMBERS ABSENT: Jim Richardson, Larry Ross, R.A. Brookshire, Joe Murray, Arthur P. Guidi, Sr., John Henderson and Joe Sample

OTHERS PRESENT: Jim Riggs, Jerry Huffman, Georgia Hunt

CALL TO ORDER: President Simon Henderson, III called the meeting to order.

MINUTES: Minutes of the May 11, 1984 meeting of the Board of Directors were approved by a motion made by Rodney Wood and seconded by Kenzy Hallmark. Motion carried.

LUFKIN VISITOR/CONVENTION BUREAU REPORT: Georgia Hunt reported that the Civic Center was rented for a total of 11 days for the month of June; that there were 4 horse shows, an American Angus Jr. Heifer show, a Juneteenth Celebration and a tractor pull scheduled at the Angelina County Exposition Center for the same month.

PROPOSED TEXAS FORESTRY FESTIVAL REPORT: Mr. Henderson reported that the Museum Guild had approved the combining of the Southern Hushpuppy Olympics and the Folklife Festival for 1985. The date is set tentatively for May, 1985.

AGRI-BUSINESS COUNCIL REPORT: Chairman of the Agri-Business Council, Jim Riggs reported the Farmers Market Sub-Committee had found a site for the Farmers Market and had a tentative offer from the property owners. If all goes according to plans the market will open on June 23.

APPROVAL TO FUND CREATION OF NEW 501(c)(3) FOUNDATION: A motion was made by Richard Thompson and seconded by Wilbur Alexander that Simon Henderson, III, Jerry Huffman and Bill Prince be authorized to sign a charter to create a 501(c)(3) Foundation and to pay initial costs not to exceed $500. Motion carried. Mr. Alexander suggested that another name be considered due to some legalities of Foundations. There will be nine people appointed to the Board of the Foundation; six additional will be named after we get the charter.

EXECUTIVE VICE PRESIDENT'S RESIGNATION: It was reported that Executive Vice President Jerry Huffman was resigning effective July 1, to take a position with the Galveston Chamber of Commerce. The resignation was unanimously accepted. President Henderson named the following persons to serve as a Selection Committee for a new executive: George Henderson, Chairman; Kenzy Hallmark, Thomas Moore, Bill Prince, Simon Henderson, III, R.L. Poland and H.J. Shands, Jr.

There being no further business, the meeting was adjourned.

Simon Henderson, III, President

Jerry Huffman, EVP

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 10:30 PLACE Chamber Board Room DATE 6-1-84

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President	✓				P
632-4411	Bill Prince, Pres. Elect	✓				P
632-3381	Kenzy Hallmark, Past Pres.	✓		✓		P
632-7771	Wilbur Alexander, V.P.	✓		✓		P
634-6621	Wayne Corley, Treasurer			✓		P
634-8811	Jim Richardson, V.P.		✓			
634-8861	Larry Ross, V.P.	✓				
634-4923	Dan Vines, V.P.	✓				P
634-7738	Murphy George	✓				P
634-8155	R.A. Brookshire		✓	✓		
634-3337	Claude Smithhart	✓				P
632-3311	Bettie Williams			✓		P
632-6631	Joe Murray		✓			
632-3212	John Lee Slaughter	✓				P
632-4451	Arthur P. Guidi, Sr.		✓			
634-5942	Richard Thompson	✓				P
637-2555	Rodney Wood			✓		P
632-6621	John Henderson			✓		
634-2211	Frank Stevenson			✓		P
829-5511	Joe Sample		✓	✓		
632-4411	~~Jim Richards~~ Tom Richards	✓				P
	Tim Riggs					

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
JULY 13, 1984/11:00 A.M.
CHAMBER BOARD ROOM

BOARD MEMBERS PRESENT: Simon Henderson, III, Kenzy Hallmark, Wilbur Alexander, Larry Ross, Dan Vines, Murphy George, Claude Smithhart, Bettie Williams, John Lee Slaughter, Rodney Wood, Joe Sample, and Tom Richards

BOARD MEMBERS ABSENT: Bill Prince, Wayne Corley, Jim Richardson, R. A. Brookshire, Joe Murray, Arthur P. Guidi, Sr., Richard Thompson, John Henderson and Frank Stevenson

OTHERS PRESENT: Nancy Chancellor, Chairperson Beautification Council; Kaye Williams, Coordinator, Angelina Beautiful/Clean; Jim Riggs, Chairman Agri-Business Council; Steve Friedman, Lufkin Daily News; and Georgia Hunt, Staff

CALL TO ORDER: President Simon Henderson, III called the meeting to order.

FINANCIAL REPORT: In the absence of Treasurer Wayne Corley, President Henderson reviewed the financial statement for May and June, 1984. The Financial Statement for May 1984 reflected income of $12,282.54 and expenditures of $19,119.62, and a Bank Balance of $50,994.48 as of May 31, 1984. The June Financial Statement showed income of $12,336.71 and expenses of $24,590.36, and a bank balance of $38,641.06 on June 30, 1984. A motion was made by Larry Ross and seconded by Murphy George that these two financial statements be approved. Motion carried.

Mr. Henderson explained that there was a balance in the Junior Acheivement Bank Account of $7,773.98 and there had been no Junior Achievement in several years. A motion was made that these funds be transferred to the surplus fund of the Chamber of Commerce by Larry Ross and seconded by Wilbur Alexander. Motion carried.

LUFKIN VISITOR & CONVENTION BUREAU REPORT: Georgia Hunt reported that the Civic Center was rented for 15 days in July. Also, at the Expo Center there is a Prospect Steer Show scheduled for the coming week-end and the Youth Rodeo sponsored by the Peace Officers Association is scheduled for July 18-21.

The Budget (as attached) for the Lufkin Visitor & Convention Bureau was presented and discussed. Claude Smithhart made a motion, seconded by Tom Richards, that the budget be approved as presented except that the salary for the manager be reconsidered. Bettie Williams had expressed the opinion that she did not feel that the $1,600 per month was adequate. Georgia Hunt agreed to get some comparisons from other cities to be reviewed by the City Board of Development before this budget was presented to the City Commission.

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KEEP AMERICA BEAUTIFUL: Nancy Chancellor, Chairman of Beautification Council introduced Kaye Williams who had been hired as coordinator of Angelina Beautiful/Clean - the Clean Community System for Angelina County. Larry Ross made a motion, seconded by Bettie Williams that the hiring of Kaye Williams be approved. Motion carried.

The By-Laws for the Angelina Beautiful/Clean Commission were approved as presented by a motion made by Kenzy Hallmark and seconded by Joe Sample. Motion carried.

A proposed 17 month budget for Angelina Beautiful/Clean Commission (as attached) was presented for the Board's approval. The budget showed a total projected income of $30,000 for the 17 months and the same for expenses. The budget was approved by a motion from Claude Smithhart and seconded by Wilbur Alexander. Motion carried.

A 24 member Board for the Angelina Beautiful/Clean Commission (as attached) was approved by a motion made by Kenzy Hallmark and seconded by Bettie Williams. Motion carried.

ANGELINA STATUE: It was reported that the proposed Angelina Statue project had been adopted by the Sesquicentennial Committee as one of their projects, and that some people from the Chamber needed to be appointed to serve on this Sesquicentennial Committee to assist Joni Lawrence. President Henderson will present these names at the August Board Meeting.

FARMERS MARKET: Jim Riggs, Chairman of the Agri-Business Council, reported that the Angelina County Farmers Market had opened on June 23 at the Angelina Mall parking lot and was going well. They are in the process of looking for a cover for the market. Proposed conditions of agreements between Angelina Mall, the Angelina County Chamber of Commerce, and the Angelina County Producers Association were presented with a change in Item #2 of the agreement between the Chamber of Commerce and Producers Association to read: Will, in advance each month or partial month market is operating, pay the Angelina County Chamber of Commerce all stall rental fees. A motion was made by Joe Sample and seconded by Larry Ross that approval be given to proceed with preparing the formal lease agreements.

INDUSTRIAL FOUNDATION: Larry Ross made a motion that Thomas Moore, Jim Cornelius, and Tucker Weems be re-appointed to serve six year terms each. Motion was seconded by Tom Richards. Motion carried.

Mr. Henderson recommended that Rufus Duncan be named as Chairman of the Industrial Foundation and that Oscar Brookshire be commended for his many years of service to the Lufkin Industrial Foundation.

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CORPORATE RESOLUTION & SIGNATURES: Larry Ross made a motion, seconded by Wilbur Alexander that new signature cards for the Chamber accounts be approved with any two signatures of: Simon Henderson, III, Bill Prince, Wayne Corley, or Georgia Hunt. Motion carried.

BUILDING RENOVATION: Simon Henderson, III presented some possible ways to renovate the existing Chamber building. Architect Jerry Hill had estimated that the cost for this renovation would be appoximately $48,561.00. Kenzy Hallmark made a motion, seconded by Rodney Wood, that these plans be referred to the Building Committe appointed in 1983 and recommendations be made at the August Board Meeting.

SEARCH COMMITTEE: It was reported by Mr. Henderson that the Search Committee for a new Executive Vice President had interviewed 6 people and that the committee was meeting Monday afternoon to make a decision.

There being no further business, the meeting was adjourned.

Simon Henderson, III, President

Georgia Hunt, Admin. Assistant

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MINUTES
BOARD OF DIRECTORS
AUGUST 13, 1984/10:00 A.M.
CHAMBER OFFICE

BOARD MEMBERS PRESENT: Simon Henderson, Bill Prince, Kenzy Hallmark, Wilbur Alexander, Wayne Corley, Jim Richardson, Larry Ross, Dan Vines, Murphy George, Claude Smithhart, Bettie Williams, Joe Murray, John Lee Slaughter, Richard Thompson, John Henderson, Frank Stevenson, Tom Richards

BOARD MEMBERS ABSENT: R.A. Brookshire, Arthur P. Guidi, Sr., Joe Sample, Rodney Wood

OTHERS PRESENT: Jim Riggs (Agri-Business Council), Tom Dunn (Leadership Lufkin), David Chrisman (Main Street), Mr. Robert Cherry, Steve Friedman (Press), Georgia Hunt (staff), and Jack Hodson (EVP)

CALL TO ORDER: Simon Henderson, III, President, called the meeting to order. He introduced Mr. Jack Hodson, the new Executive Vice President of the Chamber.

MINUTES: Minutes of the July 1984 Board meeting were approved by a motion made by Bill Prince and seconded by Kenzy Hallmark. Motion carried.

LVCB REPORT: Georgia Hunt told the Board that the Civic Center is booked for 18 days & 15 events for August; the Exposition Center has a horsemanship clinic booked for August 25 and is booked for 8 days in September. The LVCB Financial Statement showed July expenditures of $3,476.79 with a budget balance of $23,797.17.

DIRECTORS NOMINATING COMMITTEE: President Henderson appointed Kenzy Hallmark, Bob Poland, George Henderson, Joe Sample and Larry Ross to serve as a Directors Nominating Committee for new directors. This committee was approved by a motion made by Frank Stevenson and seconded by Richard Thompson. Motion carried.

1985 COMMITTEE CHAIRMEN: Bill Prince, President-Elect asked that policy be changed so that committee chairmen would be approved at the September Board meeting every year prior to their serving, rather than at the beginning of the year. Kenzy Hallmark made a motion that these committee chairmen be appointed. John Slaughter seconded the motion.

1984-85 LEADERSHIP LUFKIN CANDIDATES: Tom Dunn presented a list of 23 candidates (list attached) that the Leadership Lufkin Council submitted for approval. Larry Ross made a motion, seconded by John Henderson that these candidates be approved. Motion carried.

"BAD CHECK" COLLECTION: Robert Cherry told the Board that collection of bad checks had been a problem for a long time. He asked that the Chamber support the idea of merchants working with the county in improving their system of collecting these checks. The Board agreed to draft a resolution to be presented with correct wording saying the Chamber supports such a program.

MAIN STREET PROGRAM: David Chrisman, Coordinator of Main Street Lufkin asked the Chamber to sponsor a Main Street video conference on September 18 at Lufkin Federal's Harvest Room. There would be no cost involved for the Chamber. John Henderson made a motion seconded by John Slaughter that the Chamber be a sponsor of this video conference. Motion carried.

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BUILDING RENOVATION: Bill Prince made a motion that the Board approve a resolution authorizing the Executive Committee to approve final plans to renovate the Chamber office with the cost not to exceed $50,000. Larry Ross seconded the motion. Motion carried.

FARMER'S MARKET: Agri-Business Chairman, Jim Riggs, presented drawings of the proposed canopy for the Farmer's Market. He reported the cost to be over $11,000, saying that the TLL Temple Foundation would pay for it.

EXECUTIVE SESSION:

FINANCIAL REPORT: Treasurer, Wayne Corley presented the July Financial Report showing receipts of $41,836.57, disbursements of $15,570.74, and a bank balance of $64,906.89 as of August 1, 1984. This financial report was approved on a motion made by Larry Ross and seconded by Claude Smithhart.

1983 ANNUAL AUDIT: Lynn Montes from the auditing firm of Axley & Rode presented the 1983 Annual Audit which was approved on a motion made by Larry Ross and seconded by Frank Stevenson.

Kenzy Hallmark commented that an article appearing in the Lufkin Daily News regarding the Chamber being over budget in 1983 was detrimental, not positive and very misleading. The Chamber did spend more than was budgeted in 1983, but the funds were approved by the Board to be taken from surplus.

NEW EXECUTIVE VICE PRESIDENT: A motion was made by Bill Prince that the Board approve the hiring of John Ralph Hodson with the following benefits.

Annual Salary - $40,000
Chamber Insurance package (health, dental, long term disability)
Auto
Crown Colony Membership
Civic Club Membership
Moving Expenses - $6,000

Wayne Corley seconded the motion. Motion carried.

There being no further business, the meeting was adjourned.

Simon W. Henderson, III; President

John R. Hodson, EVP

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 10:00 PLACE Chamber Board Room DATE 8-13-84

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President	✓				P
632-4411	Bill Prince, Pres. Elect	✓				P
632-3381	Kenzy Hallmark, Past Pres.	✓				P
632-7771	Wilbur Alexander, V.P.	✓		✓		P
634-6621	Wayne Corley, Treasurer	✓				P
634-8811	Jim Richardson, V.P.	✓				P
634-8861	Larry Ross, V.P.	✓				P
634-4923	Dan Vines, V.P.	✓				P
634-7738	Murphy George	✓				P
634-8155	R.A. Brookshire			✓		
634-3337	Claude Smithhart	✓				P
632-3311	Bettie Williams	✓				P
632-6631	Joe Murray			✓		P
632-3212	John Lee Slaughter	✓				P
632-4451	Arthur P. Guidi, Sr.			✓		
634-5942	Richard Thompson			✓		P
637-2555	Rodney Wood			NA		
632-6621	John Henderson			✓		P
634-2211	Frank Stevenson	✓				P
829-5511	Joe Sample		✓			
632-4411	Jon Riggs P Tom Richards	✓				P
	Jon Dunn P Mr. Cherry P	✓				P
	David Christman P Hodson P GH P Steve Guidman P			✓		P

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LEADERSHIP LUFKIN 1984-85

Dicki Alston
Lufkin ISD
810 S. Raguet
639-3121

Beauford Chapman
Moore Brothers Const.
P.O. Box 35
639-2261

Duane Dargis
KTRE-TV
P.O. Box 729
634-7771

Curtis Doolan
First City National
P.O. Box 789
632-4411

Marianna Duncan
Historical & Creative
Arts Center
P.O. Box 771
639-4434

Mary Leah Duran
1311 Live Oak
632-5026

Patti Estes
Angelina Savings & Loan
P.O. Box 2460
639-3201

Elton Fenley
Lufkin Industries
P.O. Box 849
637-5380

Eck Franks
Lufkin Federal
P.O. Drawer 40
639-2121

Mark Gipson
Gipson Funeral Home
P.O. Box 1607
634-4411

David Hearne
Fenley, Bate & Owen
P.O. Box 450
634-3346

Charlotte Henley
Ellen Trout Zoo
P.O. Drawer 190
634-6313

Jan Leaverton
Kwik Kopy
508-A East Denman
639-2425

Robert McCarroll
Lufkin Telephone Exchange
P.O. Box 909
637-4411

Karla Smithhart
Lufkin Printing
P.O. Box 589
634-3337

Charles "Dubby" Perry
Peco Oil
2000 S. First
634-6466

Rick Pezdirtz
Lufkin Industries
P.O. Box 849
637-5345

Jerry Philmon
L. Richardson & Sons
1210 S. Chestnut
634-2251

Joyce Philmon
Community Bank
P.O. Box 2058
639-3131

Bill Schnabel
Republic Bank
P.O. Drawer 10
639-8985

Dave Stewart
Axley & Rode
P.O. Box 1388
634-6621

James Twohig
Angelina College
P.O. Box 1768
639-1301

Paul White
Zeleskey, Cornelius, Rogers,
Hallmark, & Hicks
P.O. Box 1728
632-3381

Charles Arnold
Angelina County Exposition
Center
P.O. Box 1606
639-3976

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
AUGUST 13, 1984/10:00 A.M.
CHAMBER OFFICE

PRESIDING: Simon Henderson, III, President

1. **CALL TO ORDER:** Henderson

2. **MINUTES**

3. **LUFKIN VISITOR & CONVENTION BUREAU REPORT:** Georgia Hunt

   A. Civic Center/Expo Center Update
   B. Financial Report

4. **DIRECTORS NOMINATING COMMITTEE:** Henderson

5. **1985 COMMITTEE CHAIRMAN:** Bill Prince, President-Elect

6. **PRESENTATION OF 1984-85 LEADERSHIP LUFKIN CANDIDATES FOR APPROVAL:** Tom Dunn

7. **RESOLUTION FOR SUPPPORT OF "BAD CHECK" COLLECTION SYSTEM:** Robert Cherry

8. **MAIN STREET PROGRAM VIDEOCONFERENCE:** David Chrisman

9. **BUILDING RENOVATION PROPOSAL:** Henderson

10. **EXECUTIVE SESSION**

    A. Financial Report: Wayne Corley
    B. Annual Audit: Lynn Montes
    C. Approve hiring of EVP & salary
    D. Signature Card Change: Add Mr. Hodson

11. **ADJOURN**

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LVCB FINANCIAL STATEMENT
JULY, 1984

CATEGORY	JULY, 1984	YR TO DATE	BUDGET	BALANCE
Salaries & Wages				
Supervision	1,350.00	13,716.68	18,700.00	4,983.32
Clerk Hire	800.00	7,900.00	9,900.00	2,000.00
	2,150.00	21,616.68	28,600.00	6,983.32
Supplies				
Office	.00	119.04	500.00	380.96
Postage	91.15	841.38	1,200.00	358.62
Printing	.00	3,080.52	4,000.00	919.48
Misc.	.00	23.01	200.00	176.99
Contingency	.00	.00	1,000.00	1,000.00
Food Supplies	.00	140.00	1,500.00	1,359.89
Minor Apparatus	.00	130.37	700.00	569.63
	91.15	4,334.43	9,100.00	4,765.57
Maintenance of Equipment				
Machinery	.00	.00	400.00	400.00
13.88	1,169.85	1,000.00	(-169.85)	
	13.88	1,169.35	1,000.00	230.15
Miscellaneous Service				
Communications	58.66	674.29	950.00	275.71
Hire of Equipment	200.00	2,050.00	2,700.00	650.00
Insurance	177.12	1,772.84	1,500.00	(-272.84
ETCC Program	.00	7,218.00	10,500.00	3,282.00
Travel Show Fees	.00	582.97	1,600.00	1,017.03
Domino Tournament	.00	1,000.00	1,000.00	.00
TSAE	279.00	1,791.52	2,000.00	208.48
Tabloid	.00	2,815.41	1,750.00	-1,065.41)
DTA	.00	665.00	550.00	(-115.00)
Delegates Packets	.00	384.88	500.00	115.12
Misc. Pens, Caps.	.00	3,147.17	4,000.00	852.83
Misc. Adv.	300.00	2,255.10	3,000.00	744.90
Expo Promo	.00	1,672.38	2,500.00	827.62
Travel	.00	1,641.78	3,500.00	1,858.22
Convention Bids	.00	.00	1,500.00	1,500.00
Freight	.00	172.98	300.00	127.03
Others & Dues	.00	581.79	700.00	118.21
	1,014.78	28,426.11	38,550.00	10,123.89
Sundry Charges				
Pensions	206.98	2,096.60	2,670.00	573.40
Equipment				
Furniture, Fittings, Etc.	.00	179.16	500.00	320.84
Machinery, Tools	.00	.00	800.00	800.00
	.00	179.16	1,300.00	1,120.84
TOTALS	**$3,476.79**	**$57,822.83**	**$81,620.00**	**$23,797.17**

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ZELESKEY, CORNELIUS, ROGERS, HALLMARK & HICKS
ATTORNEYS AT LAW
POST OFFICE DRAWER 1728
LUFKIN, TEXAS 75901-1728
1616 SOUTH CHESTNUT STREET
TELEPHONE 409-632-3381

RALPH M. ZELESKEY
JAMES R. CORNELIUS, JR., P. C.
HENRY H. ROGERS, P. C.
KENZY D. HALLMARK
JACK D. HICKS
WALTER L. BORGFELD, JR., P. C.
STEVE ROPER
CLAYTON E. DARK, JR.
WILLIAM R. RICKS
SAMUEL D. GRIFFIN, JR., P. C.
JAMES J. ZELESKEY
JOHN C. FLEMING
ROBERT T. CAIN, JR.
PAUL E. WHITE
ROBERT G. OSBORN
ROBERT ALDERMAN, JR.

August 9, 1984

Board of Directors
Leadership Lufkin Council
Angelina County Chamber of Commerce
Lufkin, Texas 75901

Attention: Mr. Thomas E. Dunn,
President

In Re: Report of Selection Committee

Dear Tom:

The Selection Committee of the Leadership Lufkin Council has interviewed 23 applicants for the 1983-84 Leadership Lufkin Program. We are happy to recommend all 23 for admission.

Their names and employers are:

Dicki L. Alston	LISD
Beauford Chapman	Moore Brothers
Duane Dargis	KTRE TV
Curtis Doolan	First City
Marianna Duncan	Lufkin Historical and Creative Arts Center
Mary Leah Duran	
Patti Estes	Angelina Savings
Elton Fenley	Lufkin Industries
Eck Franks	Lufkin Federal
Mark Gipson	Gipson Funeral Home
David Hearne	Fenley, Bate & Owens
Charlotte Henley	Ellen Trout Zoo
Jan Leaverton	Kwik Kopy Printing
Bob McCarroll	Lufkin Telephone Exchange
Karla Smithhart	Lufkin Printing Company
Dubby Perry	Peco Oil Company
Rick Pezdirtz	Lufkin Industries
Jerry Philmon	L. Richardson & Sons, Inc.
Joyce Philmon	Community Bank

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Bill Schnabel	RepublicBank Lufkin
Dave Stewart	Axley & Rode
Jim Twohig	Angelina College
Paul White	Zeleskey, Cornelius, Rogers, Hallmark & Hicks

I would like to comment on one potential problem. I understand, from an interview with Dicki Alston, that she may be applying in the hope of a scholarship, since the school district is apparently unwilling or unable to pay her way. If there are no scholarships available, someone should call her before the names are announced to see if she will be able to pay her own way this year. Otherwise, we may risk embarassing her and the Chamber.

Respectfully submitted,

Robert T. Cornelius, Jr.

Chairman, Selection Committee

RTCJr:eb

cc: Members of the Boards

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ANGELINA COUNTY CHAMBER OF COMMERCE
EXECUTIVE COMMITTEE MEETING
SEPTEMBER 4, 1984

PRESENT: S.W. Henderson III, Wilbur Alexander, Bill Prince, Kenzy Hallmark, Dan Vines, Jim Richardson, Jack Hodson, Georgia Hunt

CALL TO ORDER: Simon W. Henderson, III, President presided at the meeting.

CULTURAL ARTS PROPOSAL: A proposed budget (attached) based on securing 1% of the Hotel/Motel Tax for cultural arts, was presented and discussed. Kenzy Hallmark made a motion seconded by Dan Vines to table the idea of asking for the tax for this year. It was suggested that we find out for sure if this tax can be earmarked for building a cultural arts center.

BUILDING RENOVATION: RepublicBank has indicated an interest in purchasing the Chamber building again. It was agreed that something should be done in the near future about a building. A motion was made by Kenzy Hallmark to give RepublicBank two weeks to make an offer and if nothing transpired during that time, we begin remodeling. Dan Vines seconded the motion.

ANNUAL BANQUET: Mr. Henderson reported that the Annual Banquet was tentatively scheduled for January 24, 1985 with Bum Phillips as the speaker.

There being no further business, the meeting was adjourned.

S.W. Henderson, President

John R. Hodson, EVP

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MEMORANDUM

TO: EXECUTIVE COMMITTEE
ANGELINA COUNTY CHAMBER OF COMMERCE

FROM: CAROL MOORE, CHAIRMAN
CULTURAL ARTS COUNCIL

SUBJECT: PROPOSED BUDGET AND ACTIVITIES, 1984-85

Proposed Budget:

Income:

1% Hotel/Motel Tax	$47,000.00
Grants:	
Texas Commission for The Arts	15,000.00
Corporate	5,000.00
Foundation	2,000.00
Guarantors	3,000.00
Gifts	1,000.00
Earned Income (ticket sales)	3,500.00
	$76,500.00

Expenses:

Administrative (Includes salaries, rent, postage printing, supplies, equipment)	$15,000.00
Projects:	
Calendar of events	400.00
Poster displays	1,800.00
Television program	1,000.00
Mainstreet mural	10,000.00
Building Fund	20,000.00
Programs:	
Major	12,800.00
Minor	1,500.00
Minor	1,500.00
	$64,000.00

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
SEPTEMBER 14, 1984/11:00 A.M.
CHAMBER OFFICE

BILL PRINCE, PRESIDING

1. **CALL TO ORDER:** Prince

2. **APPROVAL OF MINUTES AND AGENDA**

3. **LUFKIN VISITORS AND CONVENTION BUREAU:** Hunt, Hodson

   A. Budget update
   B. "Fam" tour
   C. Upcoming events
   D. Search Committee, Hodson

4. **OLD BUSINESS**

   A. Directors Nominating Report : Ross
   B. Bad Check Resolution: Prince
   C. Building Renovation Update: Prince
   D. 1985 Committee Chairmen: Prince
   E. "Little Angelina" Statue: Hodson
   F. Forestry Festival: Hodson

5. **NEW BUSINESS:**

   A. Thousand Voice Christmas Choir: Hodson
   B. Annual Banquet: Hodson

6. **EVP'S REPORT**

7. **CALENDAR ITEMS:**

   Sept. 18 Main Street Video Conference
   Sept. 18 Stress Management Seminar 7:00-9:00 p.m.
   Sept. 22-23 Folklife Festival
   Sept. 25 Stress Management Seminar 7:00-9:00 p.m.
   Sept. 29 Horse Show - Expo Arena
   Oct. 5 First Friday - Rodeway Inn
   Oct. 6-7 Cutting Horse Show - Expo Arena
   Oct. 12 Board of Directors

8. **EXECUTIVE SESSION**

   Financial Report: Corley

9. **CLOSE & ADJOURN**

ANGELINA COUNTY CHAMBER OF COMMERCE
FINANCIAL STATEMENT

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ADMINISTRATIVE INCOME	AUGUST 1984	YR TO DATE INCOME	BUDGET 1984	% OF BDGT	BUDGET BALANCE
MEMBERSHIP DUES	3835.25	128039.25	120000.00	1.06	-8039.25
NEW MEMBER DUES	36.00	11019.00	12000.00	.91	981.00
LOTUS LANE MGMT FEE	1066.22	8397.88	12000.00	.70	3602.12
EXPO MGMT FEE	.00	.00	10000.00	.00	10000.00
RENTAL INCOME	.00	300.00	3600.00	.08	3300.00
FORWARD FROM 83	.00	13457.90	13456.00	1.00	-1.90
MISCELLANEOUS INCOME	439.10	2517.25	3600.00	.69	1082.75
TOTAL INCOME	5376.57	163731.28	174656.00	.93	10924.72

RECAP:

Bank Balance, August 1, 1984			64862.61
INCOME:	ADMIN	5376.57	
	SELF SUS	6040.00	
	EXPO	.00	
	LVCB	.00	
	ABC	1033.50	
			12450.07
			77312.68
EXPENSES:	ADMIN	5270.32	
	OPERATION	2720.94	
	COMMITTEE	9385.05	
	SELF SUS	1107.20	
	EXPO	2485.85	
	LVCB	2772.17	
	ABC	1067.00	
			24808.53
Bank Balance, August 31, 1984			52504.15
			77312.68

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EXPENSES	AUGUST 1984	YR TO DATE EXPENSE	BUDGET 1984	% OF BDGT	BUDGET BALANCE
ADMINISTRATIVE					
STAFF SALARIES	3489.90	40151.72	68600.00	.58	28448.28
STAFF RETIREMENT	70.57	623.46	3200.00	.19	2576.54
STAFF INSURANCE	176.35	1898.86	3600.00	.52	1701.14
PAYROLL TAXES	145.63	3196.10	4600.00	.69	1403.90
REGULAR EXPENSE	847.86	2970.45	3000.00	.99	29.55
AUTOMOBILE EXPENSE	540.01	2959.57	5400.00	.54	2440.43
TOTAL ADMIN EXPENSE	5270.32	51800.16	88400.00	.58	36599.84
OPERATION EXPENSE					
BUILDING PAYMENT	367.69	2941.52	4412.00	.66	1470.48
BUILDING EXPENSE	6.95	171.41	1200.00	.14	1028.59
JANITORIAL SERVICE	80.00	640.00	1000.00	.64	360.00
TELEPHONE EXPENSE	146.92	1196.52	2000.00	.59	803.48
OTHER UTILITIES	260.22	2201.28	2700.00	.81	498.72
OFFICE SUPPLIES	241.79	3737.56	2400.00	1.55	-1337.56
OFFICE EQUIPMENT	123.10	748.60	5000.00	.15	4251.40
DUES, SUBSCRIPT.	269.01	2493.61	4000.00	.62	1506.39
PUBLIC RELATIONS	.00	25.00	50.00	.50	25.00
SCHOOLS & CONF.	.00	2641.33	4500.00	.58	1858.67
POSTAGE	513.10	3500.35	5000.00	.70	1499.65
EQUIP MAINTENANCE	32.00	1957.20	1800.00	1.08	-157.20
PRINTING EXPENSE	43.16	4001.62	5000.00	.80	998.38
INSURANCE	637.00	1343.00	1500.00	.89	157.00
ANNUAL AUDIT	.00	.00	1750.00	.00	1750.00
TOTAL OPER. EXPENSE	2720.94	27599.00	42312.00	.65	14713.00
COMMITTEE EXPENSES					
FIRST FRIDAY	.00	337.55	500.00	.67	162.45
83-84 LEAD. LUFKIN	.00	9630.17	9840.00	.97	209.83
BEAUTIFICATION	158.48	2224.30	3000.00	.74	775.70
TOURIST/CONV.	.00	1276.92	5000.00	.25	3723.08
EDUCATION	.00	290.92	2300.00	.12	2009.08
TRANSPORTATION	.00	.00	500.00	.00	500.00
LEGISLATIVE	.00	534.44	500.00	1.06	-34.44
ECONOMIC DEV	.00	930.33	5000.00	.18	4069.67
AGRI-BUSINESS	2532.00	3178.31	500.00	6.35	-2678.31
MEMBERSHIP	24.35	3943.51	750.00	5.25	-3193.51
GOODWILL/PR	47.29	161.05	750.00	.21	588.95
SMALL BUSINESS	455.59	780.56	1200.00	.65	419.44
CHRISTMAS	.00	631.08	1500.00	.42	868.92
CONTINGENCY	6167.34	7618.71	2000.00	3.80	-5618.71
TOTAL COMM EXPENSE	9385.05	31537.85	33340.00	.94	1802.15
TOTAL ADMN,OPER & CO	17376.31	110937.01	164052.00	.67	53114.99

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SELF SUSTAINING PROJECTS	AUGUST INCOME	AUGUST EXPENSE	YR. TO DATE INCOME	YR. TO DATE EXPENSE	ACCT. BALANCE
FIRST FRIDAY	$ 330.00	$848.36	$2677.00	$3854.35	-1177.55
WOMEN'S LUNCHEON	55.00	-0-	863.50	859.64	3.86
1984 ANNUAL BANQUET	-0-	-0-	18540.00	16456.93	2083.07
CREPE MYRTLE PROJECT	-0-	-0-	2584.00	4110.00	-1526.00
JUNIOR LIVESTOCK SHOW	-0-	-0-	72085.26	125649.29	-53564.03
JUNIOR LIVESTOCK SALE	-0-	-0-	58350.65	4382.84	53967.81
SECRETARIAL SEMINAR	-0-	-0-	-0-	-0-	-0-
GOODWILL JACKETS	-0-	-0-	-0-	45.50	-45.50
SBC SEMINARS	-0-	-0-	1115.00	1107.48	7.52
MISCELLANEOUS	-0-	-0-	1700.00	693.62	1006.38
CAREER FAIR	-0-	-0-	1140.00	1609.18	-469.18
OPERA	-0-	-0-	8123.29	9748.77	-1625.48
1984-85 LEADERSHIP LUFKIN	5175.00	35.91	5175.00	247.93	4927.07
LEAD. LUFKIN PROJECTS	-0-	222.93	700.00	549.02	103.16
LEAD. LUFKIN COUNCIL	480.00	-0-	720.00	-0-	720.00
TOTALS	$6040.00	$1107.20	173773.70	169314,55	4459.15
LUFKIN VISITOR & CONVENTION BUREAU					
SALARIES	-0-	2175.00	15050.00	16442.34	-1392.34
AUTO EXPENSE	-0-	200.00	1400.00	1600.00	- 200.00
INSURANCE	-0-	177.42	1302.98	1332.80	- 29.82
PAYROLL TAXES	-0-	152.25	1008.60	1180.34	- 171.74
RETIREMENT	-0-	67.50	377.12	535.00	- 157.88
TOTALS	-0-	2772.17	19138.70	21090.48	-1951.78
ANGELINA CO. EXPOSITION CENTER					
Salary (Arnold)	-0-	1950.00	13650.00	15600.00	-1950.00
Auto Expense	-0-	300.00	2100.00	2400.00	- 300.00
Insurance	-0-	105.19	735.57	840.76	- 105.19
Payroll Taxes	-0-	130.66	914.62	1045.28	- 130.66
Retirement	-0-				
TOTALS	-0-	2485.85	17400.19	19886.04	-2485.85
ANGELINA BEAUTIFUL CLEAN COMMISSION					
Salary	1000.00	1000.00	1000.00	2000.00	-1000.00
Payroll Taxes	33.50	67.00	33.50	134.00	- 100.50
TOTALS	1033.50	1067.00	1033.50	2134.00	-1100.50

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LVCB FINANCIAL STATEMENT
AUGUST, 1984

CATEGORY	AUG., 1984	YR TO DATE	BUDGET	BALANCE
Salaries & Wages				
Supervision	1,350.00	15,066.68	18,700.00	3,633.32
Clerk Hire	800.00	8,700.00	9,900.00	1,200.00
	2,150.00	23,766.68	28,600.00	4,833.32
Supplies				
Office	.00	119.04	500.00	380.96
Postage	56.32	897.70	1,200.00	302.30
Printing	.00	3,080.52	4,000.00	919.48
Misc.	.00	23.01	200.00	176.99
Contingency	.00	.00	1,000.00	1,000.00
Food Supplies	500.00	640.00	1,500.00	860.00
Minor Apparatus	.00	130.37	700.00	569.63
	556.32	4,890.75	9,100.00	4,209.35
Maintenance of Equipment				
Machinery	.00	.00	400.00	400.00
Signs	38.32	1,208.21	1,000.00	(208.21)
	38.32	1,208.21	1,400.00	(191.79)
Miscellaneous Service				
Communications	115.01	789.30	950.00	160.70
Hire of Equipment	200.00	2,250.00	2,700.00	450.00
Insurance	177.12	1,949.86	1,500.00	(449.96)
ETCC Program	3,000.00	10,218.00	10,500.00	282.00
Travel Show Fees	.00	582.97	1,600.00	1,017.03
Domino Tournament	.00	1,000.00	1,000.00	.00
TSAE	.00	1,791.52	2,000.00	208.48
Tabloid	.00	2,815.41	1,750.00	(1,065.41)
DTA	.00	665.00	550.00	(115.00)
Delegates Packets	.00	384.88	500.00	115.12
Misc. Pens, Caps.	564.72	3,711.89	4,000.00	288.11
Misc. Adv.	95.00	2,350.10	3,000.00	649.90
Expo Promo	.00	1,672.38	2,500.00	827.62
Travel	.00	1,641.78	3,500.00	1,858.22
Convention Bids	.00	.00	1,500.00	1,500.00
Freight	30.38	203.36	300.00	96.64
Others & Dues -	.00	581.79	700.00	118.21
	4,182.23	32,608.34	38,550.00	5,941.66
Sundry Charges				
Pensions	266.58	2,096.60	2,670.00	573.40
Equipment				
Furniture, Fittings, Etc.	.00	179.16	500.00	320.84
Machinery, Tools	.00	.00	800.00	800.00
	.00	179.16	1,300.00	1,120.84
TOTALS	$7,193.59	$64,749.74	$81,620.00	$16,870.26

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
SEPTEMBER 14, 1984
CHAMBER OFFICE

PRESENT: Bill Prince, Kenzy Hallmark, Wilbur Alexander, Dan Vines, R.A. Brookshire, Claude Smithhart, John Lee Slaughter, Richard Thompson, Rodney Wood, Frank Stevenson, Tom Richards.

ABSENT: Simon Henderson, Wayne Corley, Jim Richardson, Larry Ross, Murphy George, Bettie Williams, Joe Murray, Arthur P. Guidi, John Henderson, Joe Sample.

OTHERS PRESENT: Mike Czepril, Mary Ann Naranjo, Stella Naranjo, Georgia Hunt, Jack Hodson, Steve Friedman (News Media).

CALL TO ORDER: President Elect, Bill Prince presided at the meeting.

MINUTES: Minutes of the August 13, 1984 Board of Directors meeting were approved by a motion made by R.A. Brookshire, and seconded by Wilbur Alexander.

LUFKIN VISITOR AND CONVENTION BUREAU: The LVCB Financial Statement was presented by Georgia Hunt. It reflected expenditures for August to be $7,193.59; year to date expenditures - $64,749.74 with a budget balance of 16,870.26.

Also Georgia reported that a fam tour for motorcoach operations had spent the night in Lufkin, hosted by the Lufkin Visitor & Convention Bureau, the Wurst Haus and Best Western.

DIRECTORS NOMINATING REPORT: Kenzy Hallmark reported for the Nominating Committee, making a motion that Clifford Grum, Bob Brown, Jack Hicks, Charles Kent, H.J.(Bubba) Shands, Jr. and Jack Sweeney be elected to the Board of Directors. Frank Stevenson seconded the motion. Motion carried.

BAD CHECK RESOLUTION: A resolution which had been drafted and presented supporting an aggressive program of collection of bad checks was presented to the Board.

BUILDING RENOVATION UPDATE: Bill Prince reported that the Executive Committee had met on September 4 and decided to give RepublicBank a two week deadline for making a decision about buying the Chamber building and proceed with renovation after that time.

1985 COMMITTEE CHAIRMEN: President-Elect, Bill Prince, announced 1985 Council Chairpersons as follows: Cooper Castleberry (Public Relations/Trailblazers), Rick Pezdirtz (First Friday), Jim Riggs (Agri-Business), Bob Brown (Industrial Prospect), June Arnett (Cultural Affairs), Nancy Chancellor (Beautification), Don Brister (Tourist & Convention), Leon Manning (Education), Tom Paxson (Small Business), Kevin Smithhart (Southern Hushpuppy Olympics. Membership Development (1985 President Elect) and Texas Forestry Festival, have yet to be named.

LITTLE ANGELINA STATUE: Jack Hodson told the Board that Joni Lawrene would like the appointment of a "Blue Ribbon" Committee to raise funds for the "Angelina" statue. Board members said that the Chamber Board had endorsed the project, but did not take the responsibility of raising funds, as this needed to be a 501 (c)(3) organization.

FOREST FESTIVEL: It was reported that a planning committee had met on August 28 and some assignments had been made for planning the event.

ANNUAL BANQUET: Jack Hodson reported that the Annual Banquet would be held on January 24, 1985 and Bum Phillips would be the speaker.

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The Board adjourned and went into Executive Session:

CHRISTMAS CHOIR: Mary Ann Naranjo presented a proposed budget for the 1984 Christmas Concert. She explained that the Chamber's function would be to appoint a committee to sell ads. R.A. Brookshire made a motion seconded by Dan Vines that the Board endorse the Christmas Concert and adopt the proposed budget (attached).

FINANCIAL REPORT: In the absence of Treasurer, Wayne Corley, Jack Hodson presented the August, 1984 Financial Statement which reflected income of $12,450.07 and expenditures of $24,808.53 for the month of August. Bank balance was $52,504.15 as of August 31, 1984. A motion was made by Claude Smithhart and seconded by R.A. Brookshire that the financial statement be approved.

SEARCH COMMITTEE REPORT: Jack Hodson reported that he had interviewed several applicants for the LVCB Manager position and hopefully would be able to make a decision soon.

There being no further business, the meeting was adjourned.

Bill Prince, President-Elect

John R. Hodson, EVP

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 11:00 PLACE Chamber Board Room DATE Fri. Sept. 14

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President		✓			
632-4411	Bill Prince, Pres. Elect	✓				P
632-3381	Kenzy Hallmark, Past Pres.	✓				P
632-7771	Wilbur Alexander, V.P.	✓	—	✓		P
634-6621	Wayne Corley, Treasurer		✓			
634-8811	Jim Richardson, V.P.	✓	✓			
634-8861	Larry Ross, V.P.		✓			
634-4923	Dan Vines, V.P.	try				P
634-7738	Murphy George		✓			
634-8155	R.A. Brookshire	✓				P
634-3337	Claude Smithhart	✓				P
632-3311	Bettie Williams		✓			
632-6631	Joe Murray	✓	✓	✓		
632-3212	John Lee Slaughter	✓		✓		P
632-4451	Arthur P. Guidi, Sr.		✓			
634-5942	Richard Thompson	✓				P
637-2555	Rodney Wood	N/A				P
632-6621	John Henderson		✓			
634-2211	Frank Stevenson	✓				P
829-5511	Joe Sample		✓			
632-4411	Tom Richards	✓				P
	Mike Czepiel					P
	Mary Ann Naranjo					P

Stella Naranjo
GH

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PROPOSED BUDGET

1984 ANGELINA COUNTY CHRISTMAS CAROLERS CONCERT

ESTIMATED REVENUES	
Sale of Program Ads	$6,025.00
TOTAL INCOME	$6,025.00
ESTIMATED EXPENDITURES	
Music	$1000.00
Expo Center Rental	450.00
Program Printing	1500.00
Sound System	1000.00
Piano & Organ costs	200.00
Insurance	100.00
Security	75.00
Replacement lights	200.00
Rental of spotlights	1000.00
Contingency	500.00
TOTAL EXPENDITURES	$6025.00

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MINUTES
BOARD OF DIRECTORS MEETING
OCTOBER 19, 1984/11:00 A.M.
CHAMBER BOARD ROOM

PRESENT: Simon Henderson, III; Bill Prince, Wilbur Alexander, Wayne Corley, Jim Richardson, Larry Ross, Murphy George, Claude Smithhart, Bettie Williams, John Lee Slaughter, Richard Thompson, Rodney Wood, Frank Stevenson, Tom Richards

ABSENT: Kenzy Hallmark, Dan Vines, R.A. Brookshire, Joe Murray, Arthur P. Guidi, Sr, John Henderson, Joe Sample

OTHERS PRESENT: Thomas Moore, Georgia Hunt, Curtis Montgomery, Jack Hodson, A.G. Cromwell, and Mac McCuistion.

MINUTES: Minutes of the September Board Meeting were approved as mailed on a motion made by Wilbur Alexander and seconded by Rodney Wood.

LVCB REPORT: Jack Hodson introduced Curtis Montgomery, the new manager of the Lufkin Visitor and Convention Bureau. Curtis presented his marketing plan for the Bureau. Bill Prince made a motion, seconded by Richard Thompson, that Georgia Hunt be commended for work done for the bureau.

1985 DIRECTORS: Larry Ross, Chairman of the Directors Nominating Committee presented the following people to be elected to the Board of Directors:

Jack Sweeney	Bob Brown
H.J. Shands, Jr.	Jack Hicks
Clifford Grum	Charles Kent

A motion was made by Frank Stevenson that these people be elected. Claude Smithhart seconded the motion. Motion Carried.

OFFICERS NOMINATING COMMITTEE: President Henderson named Frank Stevenson, Wayne Corley and John Lee Slaughter to serve on the Officer's Nominating Committee which will propose a President-Elect, 4 Vice Presidents and a Treasurer.

TRANSPORTATION COUNCIL REPORT: Thomas Moore, Chairman of the Transportation Council, reported that John Butler, Commissioner of the Texas State Department of Highways & Public Transportation, will be the speaker for the November First Friday Luncheon.

Mr. Moore also asked the Board to reaffirm its support of Highway 59 being designated an Interstate, and asked that the Chamber write letters to our Senators and Congressman stating this support. He also requested that letters be written to these same people asking for their help getting the Interstate Cost Estimate out of Congress unfreezing highway funds. Claude Smithhart made a motion to authorize Jack Hodson to write these letters. Richard Thompson seconded the motion. Motion carried.

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SMALL BUSINESS COUNCIL: A.G. Cromwell reported that an advisory council had been organized to advise small businesses seeking assistance. Members of this advisory council include Mr. Cromwell, Anon Card, Carl Rode and Walter Atwell. Mac McCuistion, Chairman of the Small Business Council, reported that the Council was planning to sponsor an economic forecast meeting with political figures and business people in November. He requested for the Board's support.

CHAMBER OFFICE: It was reported that Rufus Duncan would start work on remodeling the existing building within the next week.

LOTUS LANE APARTMENTS: Thomas Moore, Chairman for the Lotus Lane Foundation, reported that the Lotus Lane Apartments had received a $160,000+ grant to restore that complex to its original state. Funding should be received by November 1.

CHRISTMAS CONCERT: Jack Hodson reported the first planning meeting had been held on Monday, October 15. The Chamber is in the process of selling ads.

NATIONAL RETRIEVER TRIALS: Jack Hodson told the Board he had secured 2 trucks for the trials, but still needed a van to fulfill our agreement to provide these vehicles. A banquet is scheduled for November 14 and some of the restaurants have donated food for this banquet.

CREPE MYRTLE: Rex Lowery, supplier of the Crepe Myrtles, has offered to refund the money the Chamber paid for Crepe Myrtles which died. Other options were holding the plants until spring or substituting 5 gallon plants for the original ones. Larry Ross moved that we ask for a refund. Wilbur Alexander seconded the motion which passed unanimously.

EAST TEXAS INDUSTRIAL TOUR: Jack Hodson, Bubba Henderson, Bill Prince and Bob Brown had joined a group sponsored by the East Texas Chamber of Commerce on a trip to California. Luncheons were held for industrial contacts. Next year's trip will be to the Boston area. Mr. Hodson told the Board that he would like to have more people from Lufkin on the 1985 tour.

TREASURER'S REPORT: Treasurer Wayne Corley presented the September financial statement which reflected a bank balance of $52,504.15 on September 1, 1984, expenditures of $24,235.98, income of $17,330.04 and an ending bank balance of $45,598.18 on September 31, 1984. Rodney Wood made a motion to approve the September Financial Statement. Wilbur Alexander seconded the motion. Motion carried.

There being no further business, the meeting was adjourned.

Simon W. Henderson, III, President

Jack Hodson, EVP

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 11:00 PLACE Chamber Board Room DATE 10-19-84

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President	✓				P
632-4411	Bill Prince, Pres. Elect	✓				P
632-3381	Kenzy Hallmark, Past Pres.		✓			
632-7771	Wilbur Alexander, V.P.	✓				P
634-6621	Wayne Corley, Treasurer	✓		✓		P
634-8811	Jim Richardson, V.P.	✓				P
634-8861	Larry Ross, V.P.	✓		✓		P
634-4923	Dan Vines, V.P.		✓			
634-7738	Murphy George	✓				P
634-8155	R.A. Brookshire			✓		
634-3337	Claude Smithhart	✓				P
632-3311	Bettie Williams	✓				P
632-6631	Joe Murray		✓			
632-3212	John Lee Slaughter	✓				P
632-4451	Arthur P. Guidi, Sr.		✓			
634-5942	Richard Thompson	✓				P
637-2555	Rodney Wood	✓				P
632-6621	John Henderson			✓		
634-2211	Frank Stevenson	✓				P
829-5511	Joe Sample		✓			
632-2411	Tom Richards	✓				P
	Thomas Moore					P
	Georgia Hunt					P
	Curtis Montgomery	A.G. Cromwell				P
	Jack Hodson	Mac McCuistion				P

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
OCTOBER 19, 1984/11:00 A.M.
CHAMBER OFFICE

Simon W. Henderson, III; Presiding

I. **CALL TO ORDER:** Henderson

II. **APPROVAL OF SEPTEMBER MINUTES:**

III. **LUFKIN VISITOR AND CONVENTION BUREAU REPORT:**

a. Introduction of W. Curtis Montgomery
b. Recap of Hotel/Motel Tax
c. Update of Activity

IV. **ELECTION OF 1985 DIRECTORS:** Larry Ross, Chairman

V. **APPOINTMENT OF OFFICERS NOMINATING COMMITTEE FOR 1985:** Henderson

VI. **TRANSPORTATION COUNCIL UPDATE:** Thomas Moore, Chairman

a. Recommendations re: Interstate designation of US 59
b. Recommendations re: Highway funding
c. Highway Commission meeting - January 29, 1985

VII. **SMALL BUSINESS COUNCIL UPDATE:** Mac McCuistion

Report on proposed Small Business Advisory Group:
Dr. Nash Hogue
A.G. Cromwell

VIII. **OLD BUSINESS:** Henderson

a. Quarters
b. Lotus Lane Funding
c. Christmas Concert
d. National Retriever Trials
e. Crepe Myrtle Project
f. Others

IX. **NEW BUSINESS:**
a. East Texas Chamber Tour
b. Other

X. **EXECUTIVE SESSION:**
Treasurer's Report : Wayne Corley
a. September Financial Statement
b. New Members/Cancellations

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ANGELINA COUNTY CHAMBER OF COMMERCE
FINANCIAL STATEMENT

ADMINISTRATIVE INCOME	SEPTEMBER 1984	YR TO DATE INCOME	BUDGET 1984	% OF BDGT	BUDGET BALANCE
MEMBERSHIP DUES	634.50	128673.75	120000.00	1.07	-8673.75
NEW MEMBER DUES	.00	11019.00	12000.00	.91	981.00
LOTUS LANE MGMT FEE	2107.72	10505.60	12000.00	.87	1494.40
EXPO MGMT FEE	.00	.00	10000.00	.00	10000.00
RENTAL INCOME	.00	300.00	3600.00	.08	3300.00
FORWARD FROM 83	.00	13457.90	13456.00	1.00	-1.90
MISCELLANEOUS INCOME	377.09	2894.34	3600.00	.80	705.66
TOTAL INCOME	3119.31	166850.59	174656.00	.95	7805.41

RECAP:

Bank Balance September 1, 1984			52,504.15
INCOME:	ADMINISTRATIVE	3,119.31	
	SELF-SUSTAINING	6,752.00	
	EXPO	2,491.50	
	LVCB	2,793.70	
	ABC	2,173.50	
			17,330.01
			69,834.16
EXPENSES:	ADMINISTRATIVE	6,629.26	
	OPERATION	6,186.12	
	COMMITTEE	2,193.62	
	SELF SUSTAINING	2,893.31	
	EXPO	2,491.50	
	LVCB	2,772.17	
	ABC	1,070.00	
			24,235.98
Bank Balance September 30, 1984			45,598.18
			69,834.16

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ANGELINA COUNTY CHAMBER OF COMMERCE, INC.

EXPENSES	SEPTEMBER 1984	YR TO DATE EXPENSE	BUDGET 1984	% OF BDGT	BUDGET BALANCE
ADMINISTRATIVE					
STAFF SALARIES	4814.68	44966.40	68600.00	.65	23633.60
STAFF RETIREMENT	70.61	694.07	3200.00	.21	2505.93
STAFF INSURANCE	285.32	2184.18	3600.00	.60	1415.82
PAYROLL TAXES	276.72	3472.82	4600.00	.75	1127.18
REGULAR EXPENSE	38.16	3008.61	3000.00	1.00	-8.61
AUTOMOBILE EXPENSE	1143.77	4103.34	5400.00	.76	1296.66
TOTAL ADMIN EXPENSE	6629.26	58429.42	88400.00	.66	29970.58
OPERATION EXPENSE					
BUILDING PAYMENT	367.69	3309.21	4412.00	.75	1102.79
BUILDING EXPENSE	1306.00	1477.41	1200.00	1.23	-277.41
JANITORIAL SERVICE	80.00	720.00	1000.00	.72	280.00
TELEPHONE EXPENSE	181.06	1377.58	2000.00	.68	622.42
OTHER UTILITIES	255.19	2456.47	2700.00	.91	243.53
OFFICE SUPPLIES	378.93	4116.49	2400.00	1.71	-1716.49
OFFICE EQUIPMENT	123.10	871.70	5000.00	.17	4128.30
DUES, SUBSCRIPT.	922.89	3416.50	4000.00	.85	583.50
PUBLIC RELATIONS	34.00	59.00	50.00	1.18	-9.00
SCHOOLS & CONF.	.00	2641.33	4500.00	.58	1858.67
POSTAGE	519.75	4020.10	5000.00	.80	979.90
EQUIP MAINTENANCE	31.15	1988.35	1800.00	1.10	-188.35
PRINTING EXPENSE	186.36	4187.98	5000.00	.83	812.02
INSURANCE	.00	1343.00	1500.00	.89	157.00
ANNUAL AUDIT	1800.00	1800.00	1750.00	1.02	-50.00
TOTAL OPER. EXPENSE	6186.12	33785.12	42312.00	.79	8526.88
COMMITTEE EXPENSES					
FIRST FRIDAY	.00	337.55	500.00	.67	162.45
83-84 LEAD. LUFKIN	.00	9630.17	9840.00	.97	209.83
BEAUTIFICATION	81.25	2305.55	3000.00	.76	694.45
TOURIST/CONV.	42.32	1319.24	5000.00	.26	3680.76
EDUCATION	.00	290.92	2300.00	.12	2009.08
TRANSPORTATION	.00	.00	500.00	.00	500.00
LEGISLATIVE	.00	534.44	500.00	1.06	-34.44
ECONOMIC DEV	1895.00	2825.33	5000.00	.56	2174.67
AGRI-BUSINESS	.00	3178.31	500.00	6.35	-2678.31
MEMBERSHIP	.00	3943.51	750.00	5.25	-3193.51
GOODWILL/PR	.00	161.05	750.00	.21	588.95
SMALL BUSINESS	175.05	955.61	1200.00	.79	244.39
CHRISTMAS	.00	631.08	1500.00	.42	868.92
CONTINGENCY	.00	7618.71	2000.00	3.80	-5618.71
TOTAL COMM EXPENSE	2193.62	33731.47	33340.00	1.01	-391.47
TOTAL ADMN,OPER & CO	15009.00	125946.01	164052.00	.76	38105.99

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SELF SUSTAINING PROJECTS	SEPT. INCOME	SEPT. EXPENSE	YR TO DATE INCOME	YR TO DATE EXPENSE	ACCT. BALANCE
FIRST FRIDAY	546.00	533.50	3223.00	4387.85	(-1164.85)
WOMEN'S LUNCHEON	154.00	176.00	1017.50	1035.64	(-18.14)
1984 ANNUAL BANQUET	.00	.00	18540.00	16456.93	2083.07
CREPE MYRTLE PROJ.	.00	.00	2584.00	4110.00	(-1526.00)
JR. LIVESTOCK SHOW SALE	.00	.00	130435.91	130032.13	403.78
GOODWILL JACKETS	.00	.00	.00	45.50	(-45.50)
SEMINARS	240.00	.00	1355.00	1107.48	247.52
MISC.	~~200.00~~ 2.00	.00	1702.00	693.62	1008.38
CAREER FAIR	.00	.00	1140.00	1609.18	(-469.18)
OPERA	.00	.00	8123.29	9748.77	(-1625.48)
'84 LEADERSHIP LUFKIN	5750.00	250.48	10925.00	498.41	10426.59
LEAD. PROJECTS	.00	.00	700.00	549.02	150.98
LEAD LUFKIN COUNCIL	60.00	433.33	780.00	433.33	346.67
'85 ANNUAL BANQUET	.00	1500.00	.00	1500.00	(-1500.00)
TOTALS	6752.00	2893.31	180525.70	172207.86	8317.84
LUFKIN VISITOR & CONVENTION BUREAU					
SALARY	2150.00	2175.00	17200.00	18617.34	(-1417.34)
AUTO	200.00	200.00	1600.00	1800.00	(-200.00)
INSURANCE	177.12	177.42	1480.10	1510.22	(-30.12)
PAYROLL TAX	199.08	152.25	1207.68	1332.59	(-124.91)
RETIREMENT	67.50	67.50	444.62	602.50	(-157.88)
TOTALS	2793.50	2772.17	21932.40	23862.65	(-1930.25)
ANGELINA COUNTY EXPOSITION CENTER					
SALARY	1950.00	1950.00	15600.00	17550.00	(-1950.00)
AUTO	300.00	300.00	2400.00	2700.00	(-300.00)
INSURANCE	105.00	105.00	840.57	945.76	(-105.19)
PAYROLL TAX	136.50	136.50	1045.28	1181.78	(-136.50)
TOTALS	2491.50	2491.50	19885.85	22377.54	(-2491.50)
ANGELINA BEAUTIFUL CLEAN COMMISSION					
SALARY	2000.00	1000.00	3000.00	3000.00	.00
PAYROLL TAXES	173.50	70.00	207.00	204.00	3.00
TOTALS	2173.50	1070.00	3207.00	3204.00	3.00

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LVCB FINANCIAL STATEMENT
September, 1984

CATEGORY	SEPT., 1984	YR TO DATE	BUDGET	BALANCE
Salaries & Wages	1,350.00	16,416.68	18,700.00	2,283.32
Supervision	1,350.00	16,416.68	18,700.00	2,283.32
Clerk Hire	800.00	9,500.00	9,900.00	400.00
	2,150.00	25,916.68	28,600.00	2,683.32
Supplies				
Office	63.18	182.22	500.00	317.78
Postage	181.87	1079.57	1,200.00	120.43
Printing	2924.42	6004.94	4,000.00	(-2004.94)
Misc.	129.77	152.78	200.00	47.22
Contingency	.00	.00	1,000.00	1,000.00
Food Supplies	590.70	1230.70	1,500.00	269.30
Minor Apparatus	301.00	431.37	700.00	268.63
	4190.94	9081.58	9,100.00	18.42
Maintenance of Equipment				
Machinery	.00	.00	400.00	400.00
Signs	46.61	1254.82	1,000.00	(-254.82)
	46.61	1254.82	1400.00	145.18
Miscellaneous Service				
Communications	.00	789.30	950.00	160.70
Hire of Equipment	200.00	2450.00	2,700.00	250.00
Insurance	177.12	2126.98	1,500.00	(626.98)
ETCC Program	.00	10,218.00	10,500.00	282.00
Travel Show Fees	.00	582.97	1,600.00	1,017.03
Domino Tournament	.00	1,000.00	1,000.00	.00
TSAE	.00	1,791.52	2,000.00	208.48
Tabloid	.00	2,815.41	1,750.00	(1,065.41)
DTA	.00	665.00	550.00	(115.00)
Delegates Packets	258.22	643.10	500.00	(143.10)
Misc. Pens, Caps.	662.75	4374.64	4,000.00	(374.64)
Misc. Adv.	405.00	2,755.10	3,000.00	244.90
Expo Promo	.00	1,672.38	2,500.00	827.62
Travel	505.50	2,147.28	3,500.00	1,352.72
Convention Bids	200.00	200.00	1,500.00	1,300.00
Freight	.00	203.36	300.00	96.64
Others & Dues	.00	581.79	700.00	118.21
	2,408.59	35,016.83	38,550.00	3533.17
Sundry Charges				
Pensions	266.58	2,363.18	2,670.00	306.82
Equipment				
Furniture , Fittings, Etc.	.00	179.16	500.00	320.84
Machinery, Tools	.00	.00	800.00	800.00
	.00	179.16	1,300.00	1,120.84
TOTALS	**$9,062.72**	**$73,812.25**	**$81,620.00**	**$7,807.75**

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MEMORANDUM

TO: BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE

FROM: TRANSPORTATION COUNCIL

SUBJECT: RECOMMENDATIONS

On October 2, 1984, the Transportation Council of the Angelina County Chamber of Commerce met and endorsed two transportation related recommendations and urged their approval by the Board of Directors of the organization.

The Board has been asked to reaffirm its support for the concept of incorporating US 59 into the Interstate Highway System. A recommendation to this effect was passed by the Board of Directors on February 10, 1984. Upon approval by the Board, staff will communicate with Senator Bentsen, the new Junior Senator from Texas and Congressman Charles Wilson urging them to give every consideration possible to this project.

The second resolution concerned federal highway funding programs. At the time of the Council meeting, funds were unavailable due to differences in the House and Senate bills. Election year activities and an unwillingness to compromise in conference committee have resulted in a blockage of these funds. Upon approval by the Board of Directors, Staff will contact elected officials in Washington strongly supporting the "unfreezing" of the funds.

The Transportation Council respectfully urges the Board of Directors to support their recommendations in both instances.

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MINUTES
BOARD OF DIRECTORS
NOVEMBER 9, 1984/11:00 A.M.
LUFKIN FEDERAL SAVINGS & LOAN

Board Members Present: Simon Henderson, III; Bill Prince, Wilbur Alexander, Wayne Corley, Jim Richardson, Dan Vines, Murphy George, R.A. Brookshire, Claude Smithhart, Bettie Williams, John Lee Slaughter, Rodney Wood, Joe Sample

Board Members Absent: Kenzy Hallmark, Larry Ross, Joe Murray, Arthur P. Guidi, Sr, Richard Thompson, John Henderson, Frank Stevenson, Tom Richards

Others Present: Bob Brown, Jack Hodson, Curtis Montgomery, Georgia Hunt, Joanne Hallmark

CALL TO ORDER: President S.W. Henderson, III called the meeting to order at 11:00 a.m.

MINUTES: Minutes of the October, 1984 Board Meeting were approved as mailed on a motion by R.A. Brookshire and a second by Wilbur Alexander. Motion carried without dissent.

LVCB UPDATE: Curtis Montgomery, Manager of the Lufkin Visitor and Convention Bureau, reported that the bureau had secured a district Altrusa convention for 1988; that the City Commision had allocated $9,000, which had been left over from the 1984-1984 Budget, to the LVCB for 1984-1985.

OFFICERS NOMINATING REPORT: The following slate was submitted by the Officers Nominating Committee for service for 1985.

Bill Prince, President (already approved)
Thomas Moore, President-Elect
Wayne Corley, Vice President
John Lee Slaughter, Vice President
Bettie Williams, Vice President
Murphy George, Vice President
Claude Smithhart, Treasurer

Rodney Wood made a motion that these officers be approved. Dan Vines seconded the motion. Motion carried.

CHRISTMAS CITY REPORT: Joanne Hallmark, Chairman of the Christmas Decorations Committee reported that several organizations have agreed to decorate empty downtown buildings. There is a residential award program being planned for houses which are decorated. Businesses are being encouraged to decorate as well. She said that the need now was for publicity on the program.

CULTURAL ARTS COUNCIL: Jack Hodson told the Board that the Cultural Arts Council would like clarification as to what direction the Board feels the Council should take. General concensus was that it should assist and work with existing cultural groups in their projects.

BUILDING RENOVATION: It was reported that the renovation process had been going on for 4 weeks and that the interior would probably be complete in another 2 to 3 weeks. Furniture (both new and refinished) will cost approximately $13,500. It was agreed that a new phone system should be installed.

The financing for the renovation was discussed briefly. It was decided that all the financial institutions would meet and develop a feasible financing package.

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Bill Prince made a motion to approach RepublicBank, asking them to provide a new sign identifying the Chamber. Motion carried. Staff will follow up.

ANNUAL DINNER: It was reported the Lufkin Historical and Creative Arts Museum would be co-hosting a reception for Bum Philips prior to the banquet.

BY-LAW CHANGES: A list of proposed by-law changes was presented as follows:

ARTICLE II: Section 2

It shall stand for local harmony and shall be non-partisan, non-sectional, non-sectarian and non-profit in its activities. **It shall comply with all IRS requirements and regulations relating to a 501 (c) (6) tax exempt organization.**

ARTICLE III: Section 1

Eligibility: Any person, firm, association, corporation, partnership, or estate of good standing located or doing business in Angelina County or vicinity, interested in the civic, commercial, industrial, and agricultural interests (of the County and vicinity) shall be eligible for membership. **The Board of Directors shall approve all applications for membership prior to the issuance of same.**

ARTICLE III: Section 2 (C)

1. Business membership shall be a minimum of $120.00
2. Designated membership dues shall be a minimum of $50.00
3. Personal membership shall be a minimum of $25.00
4. **The dues structure shall be reviewed and adjusted by the Board of Directors on a periodic basis as deemed appropriate.**

ARTICLE IV: Section 1

Power of Board of Directors: The government of the Angelina County Chamber of Commerce, the direction of its work and the control of its property shall be vested in the Board of Directors, consisting of **twenty-four** members who shall be elected hereinafter provided.

ARTICLE V: Section 4

Executive Vice-President: The EVP shall be the chief administrator and executive officer. He shall serve as secretary of the Board of Directors and cause to be prepared notices and minutes of meetings of the Board.

The Executive Vice President shall serve as advisor to the President and Program of Work Committee on program planning. He shall assemble information and data and cause to be prepared special reports as directed by the program of the Chamber.

The Executive shall be a non-voting member of the Board of Directors, the Executive Committee and all committees.

The Executive shall be responsible for the preparation of an annual report to the membership.

With assistance of divisional Vice Presidents, he shall be responsible for administration of the Program of Work in accordance with the policies and regulations of the Board of Directors.

The Executive Vice President shall be responsible for hiring, discharging, directing and supervising all employees.

With the cooperation of Program of Work Committee and Budget Committee, he shall be responsible for the preparation of an operating budget covering all activities of the Chamber, subject to approval of the Board of Directors. He shall be responsible for all expenditures with approved budget allocation.

ARTICLE V: Section 5

All employees of the organization shall be required to give a fidelity bond issued by a corporate bonding company, approved by the Board of Directors, in the sum of $10,000 for the Executive Vice President and $5,000 for each **additional employee**, the premium thereon to be paid by the Chamber of Commerce. The bond shall be made payable to the Angelina County Chamber of Commerce and shall be held by **the President.**

ARTICLE V: Section 6

Executive Committee: The Executive Committee shall be composed of the President, Past President, Vice Presidents, Treasurer and the Executive Vice President. The President will serve as Chairman. **In the absence of a quorum of the Board of Directors, the Executive Committee shall have the power and authority to act in the name of the organization.**

ARTICLE VIII: Section 3

Selection & Election of Directors:
(A) Nominating Committee: At the regular August Board meeting, the President shall appoint a Nominating Committee of three (3) Past Presidents of the Chamber and two (2) members of the present Board. The President shall designate the Chairman. Prior to September 1, this committee shall present to the EVP a slate of **eight** candidates, as hereinafter provided, to serve three-year terms to replace Directors whose regular terms are expiring. Each candidate must be an active member in good standing and must have agreed to accept the responsibility of directorship. No Board member may be elected to two or more consecutive 3-year terms. At least one year must separate each elected three-year term.

(B) a. On alternate or even numbered years, beginning in **1986, seven** names shall be placed on the ballot for directors, in alphabetical order, under the title "County-wide Nominees."

One name shall be placed under a second section of the directors ballot entitled "Diboll Nominees." A Diboll Nominee shall be a Diboll resident member of the Angelina County Chamber of Commerce.

b. Beginning in **1985,** and on odd numbered years, thereafter, the Nominating Committee shall place, in alphabetical order, the names of **eight** nominees on a general ballot for Directors.

ARTICLE XII: Section 2

Disbursements: Upon approval of the budget, the EVP is authorized to make disbursements on accounts and expenses provided for in the budget without additional approval of the Board of Directors. **Two signatures are, however, mandatory for all disbursements. Expenditures not budgeted shall be presented to the Board for their approval.**

ARTICLE XII: Section 5

Annual Audit: The accounts of the Chamber of Commerce shall be audited annually as of the close of business on December 31, by a **Certified Public Accountant and their report brought before the board for approval.**

These changes were approved by a motion made by Claude Smithhart and seconded by Wilbur Alexander. Motion carried.

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INDUSTRIAL PROSPECT COUNCIL: Bob Brown, Chairman told the Board that Lufkin was well represented on the East Texas Industrial Tour. The program was well presented and well received. He also reported that the Industrial Prospect Council would be making a trip to Austin to meet with the Economic Development Commission on December 5.

OTHER ANNOUNCEMENTS:

Planning Retreat - the 1985 Planning Retreat is scheduled for Tuesday, November 27.
Leadership Meeting - Representatives from our Chamber are scheduled to attend a Leadership Meeting on November 15 in Crockett.

President Henderson thanked Steve Friedman of the Lufkin Daily News for his work and assistance to the Chamber in 1984.

FINANCIAL STATEMENT: The October, 1984 Financial Statement was presented by Treasurer Wayne Corley, reflecting expenses for October of $13,409.80; income of $7,714.14, and a bank balance on October 31, 1984 of $39,902.34. Bettie Williams made a motion seconded by Murphy George that the October Financial Statement be approved.

There being no further business, the meeting was adjourned.

Simon W. Henderson, III, President

Jack Hodson, EVP

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MEETING OF

BOARD OF DIRECTORS, 1984

TIME 11:00 PLACE ~~Chamber Board Room~~ Lufkin Federal DATE 11-9-84

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2121	Simon Henderson, President	✓				✓
632-4411	Bill Prince, Pres. Elect	✓				✓
632-3381	Kenzy Hallmark, Past Pres.		✓			
632-7771	Wilbur Alexander, V.P.	✓				✓
634-6621	Wayne Corley, Treasurer	✓				✓
634-8811	Jim Richardson, V.P.	try				✓
634-8861	Larry Ross, V.P.		✓			
634-4923	Dan Vines, V.P.	✓				✓
634-7738	Murphy George	✓				✓
634-8155	R.A. Brookshire	✓				✓
634-3337	Claude Smithhart	✓				✓
632-3311	Bettie Williams	✓				✓
632-6631	Joe Murray		✓			
632-3212	John Lee Slaughter	✓				✓
632-4451	Arthur P. Guidi, Sr.		✓			
634-5942	Richard Thompson	✓				
637-2555	Rodney Wood	✓				✓
632-6621	John Henderson		✓			
634-2211	Frank Stevenson		✓			
829-5511	Joe Sample	✓		✓		✓
632-4411	Tom Richards	✓				
	Bob Brown					✓
	Hodson					7 777
	Montgomery					
	Hunt					
	Joanne Hallmark					

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
NOVEMBER 9, 1984/11:00 A.M.
HARVEST ROOM, LUFKIN FEDERAL SAVINGS & LOAN

I. **CALL TO ORDER:** Henderson

II. **APPROVAL OF OCTOBER MINUTES**

III. **LVCB UPDATE:** Montgomery

IV. **OFFICERS NOMINATING REPORT:** Frank Stevenson

V. **CHRISTMAS CITY REPORT:** Joanne Hallmark

VI. **REQUEST FROM CULTURAL AFFAIRS COUNCIL**

Clarification of purpose and direction

VII. **OLD BUSINESS:**

A. Remodeling
   1. Time Table
   2. Telephone System
   3. Chamber Sign
   4. Furniture and equipment
   5. Financing

B. Annual Dinner

C. Changes to Chamber's By-Laws

D. Other

VIII. **NEW BUSINESS:**

A. Chamber Executive Retreat

B. East Texas Leadership Meeting

C. Lufkin/Nacogdoches Meeting

IX. **EXECUTIVE SESSION:**

A. Treasurer's Report - Wayne Corley

B. Other

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LVCB FINANCIAL STATEMENT
October, 1984

CATEGORY	OCT., 1984	YTD	BUDGET	BALANCE
Salaries & Wages				
Supervision	1,600.00	1,600.00	19,200.00	17,600.00
Clerk Hire	825.00	825.00	10,200.00	9,375.00
	2,425.00	2,425.00	29,400.00	26,975.00
Supplies				
Office	49.25	49.25	750.00	700.75
Postage	165.86	165.86	1,200.00	1,034.14
Printing	282.16	282.16	5,000.00	4,717.84
Contingency	.00	.00	1,000.00	1,000.00
Food Supplies	.00	.00	1,500.00	1,500.00
Minor Apparatus	.00	.00	1,000.00	1,000.00
	497.27	497.27	10,450.00	9,952.73
Maintenance of Equipment				
Machinery	.00	.00	400.00	400.00
Signs	43.86	43.86	1,000.00	956.14
	43.86	43.86	1,400.00	1,356.14
Miscellaneous Services				
Communications	126.42	126.42	1,100.00	973.58
Hire of Equipment	225.00	225.00	2,700.00	2,475.00
Insurance	177.12	177.12	2,100.00	1,922.88
ETCC Program	1,712.50	1,712.50	10,500.00	8,787.50
Travel Show Fees	.00	.00	1,600.00	1,600.00
Domino Tournament	.00	.00	4,000.00	1,000.00
TSAE	350.00	350.00	2,000.00	1,650.00
Tabloid	.00	.00	3,000.00	3,000.00
DTA	.00	.00	550.00	550.00
Delegate Packets	.00	.00	500.00	500.00
Misc. Pens, Caps	.00	.00	4,000.00	4,000.00
Misc. Adv.	60.00	60.00	3,000.00	2,940.00
Expo Promotion	.00	.00	2,500.00	2,500.00
Travel	720.00	720.00	3,500.00	2,780.00
Convention Bids	593.05	593.05	5,000.00	4,406.95
Freight	.00	.00	750.00	750.00
Other & Dues	510.00	510.00	700.00	190.00
	4,474.09	4,474.09	44,500.00	40,025.91
Sundry Charges				
Pensions	.00	.00	2,500.00	2,500.00
Equipment				
Furniture, Fittings, Etc.	.00	.00	750.00	750.00
TOTALS	**7,440.22**	**7,440.22**	**89,000.00**	**81,559.78**

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AGENDA
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
DECEMBER 14, 1984/11:00 A.M.
HOLIDAY INN LUFKIN

Simon W. Henderson III, Presiding

I. **Call to Order and Welcome:** Henderson

II. **Approval of Minutes and Agenda**

III. **Lufkin Visitor & Convention Bureau Report:** Curtis Montgomery

a. Financial Report
b. Update of activities

IV. **Renovation Update:** Don Langston, Project Manager

V. **Keep America Beautiful Update:** Kaye Williams, Project Manager

VI. **Old Business:**

A. Texas Economic Development Commission trip
b. Chamber Planning Retreat
c. Christmas Concert
d. Other

VII. **New Business**

a. Chamber billing and budgeting
b. Other

VIII. **Recognition of Retiring Board Members and Officers**

IX. **Calendar Items:**

Belinda Bronaugh Concert - December 17
Rayburn Advisory Meeting - December 18
Chamber closed for Christmas - December 24 & 25
First Friday - January 11
Annual Banquet - January 24

X. **Executive Session:**

Financial Report: Corley

XI. **Close and Adjourn** to First Friday - 12:00 Noon

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
DECEMBER 14, 1984/ 11:00
HOLIDAY INN

Board Members Present: Simon Henderson, III, Bill Prince, Kenzy Hallmark, Wilbur Alexander, Dan Vines, Jim Richardson, Larry Ross, Wayne Corley, Murphy George, Claude Smithhart, Bettie Williams, Joe Murray, John Lee Slaughter, Richard Thompson, Rodney Wood, Frank Stevenson, and Tom Richards.

Board Members Absent: John Henderson, Joe Sample, R.A. Brookshire, Arthur P. Guidi, Sr.

Others Present: Jack Hodson, Georgia Hunt, Curtis Montgomery, Kaye Williams, Nancy Chancellor, Don Langston

CALL TO ORDER: President Simon Henderson, III called the meeting to order.

MINUTES: Minutes of the November Board of Directors meeting were approved by a motion made by Rodney Wood and seconded by Richard Thompson.

LVCB REPORT: Curtis Montgomery reported for the Lufkin Visitor & Convention Bureau. He told the Board that the City Commission had approved a $9,000 increase in the Convention Bureau budget. He reported that he had attended the American Bus Association Convention in Salt Lake City, making some 35 personal contacts. Other things that were reported included a new promotion with candy jars imprinted with "Come Taste Lufkin - The Sweetest Place in Texas" and filled with Atkinson candy, to be given away at trade shows; Also, new Civic Center brochures are being prepared; and Curtis reported that he would be representing Lufkin in vacation and boat shows in Houston, Dallas and Tulsa. The Sam Rayburn Spring Bass Classic is scheduled for June 1 & 2, 1985

RENOVATION UPDATE: The renovation of the Chamber office should be completed by next Friday, December 21. Don Langston reported that the cost to date was $22,700, plus floors, walls, furniture and roof. Upon figuring estimated costs the total cost will be approximately $47,200.

KEEP AMERICA BEAUTIFUL UPDATE: Kaye Williams reported that the Keep America Beautiful Program had been organized and had set some goals that would hopefully accomplish the 70-75% reduction of litter within a three year period.

TEXAS ECONOMIC DEVELOPMENT COMMISSION TRIP: Bob Brown, Chairman of the Industrial Development Council, reported that the Council had made a trip to Austin to meet with the Texas Economic Development Commission. The trip was thought to be successful in that it made the commission aware that Lufkin was interested in working with them. Mr. Brown thanked First City for the use of their van for the trip.

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PLANNING RETREAT: Bill Prince reported that the Planning Retreat had been well attended and was very successful.

CHAMBER BILLING: Jack Hodson told the Board that the billing for the 1985 membership dues should be going out before the end of the year. Also, he said he was targeting to present the 1985 Budget and Program of Work at the January meeting of the Board.

RECOGNITIONS: President Henderson thanked the directors and officers who had served for 1984.

FINANCIAL REPORT: Treasurer Wayne Corley presented the November Financial Statement, reflecting income of $15,620.84 in November and expenses of $22,253.23, and a bank balance of $39,902.34 as of November 30, 1984. The Financial statement was approved by a motion made by Frank Stevenson and seconded by Tom Richards.

RENOVATION FINANCING: Financing for the renovaton of the Chamber office was discussed. It was agreed that all financial institutions would meet and jointly agree on the financing.

There being no further business, the meeting was adjourned.

_____ _____

Simon Henderson, III, President Jack Hodson, EVP

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ANGELINA COUNTY CHAMBER OF COMMERCE — **NOV, 1984**
FINANCIAL STATEMENT — PAGE ONE

ADMINISTRATIVE INCOME	NOVEMBER 1984	YR TO DATE INCOME	BUDGET 1984	% OF BDGT	BUDGET BALANCE
MEMBERSHIP DUES	997.50	131120.00	120000.00	1.09	-11120.00
NEW MEMBER DUES	.00	11274.00	12000.00	.94	726.00
LOTUS LANE MGMT FEE	.00	11529.97	12000.00	.96	470.03
EXPO MGMT FEE	.00	.00	10000.00	.00	10000.00
RENTAL INCOME	.00	300.00	3600.00	.08	3300.00
FORWARD FROM 83	.00	13457.90	13456.00	1.00	-1.90
MISCELLANEOUS INCOME	301.47	3602.46	3600.00	1.00	-2.46
TOTAL INCOME	1298.97	171284.33	174656.00	.98	3371.67

RECAP:

INCOME:	**NOV. 1984**	**YTD**	**1984 BUDGET**
Administration	1,298.97	171,284.33	174,656.00
Self-Sustaining	5,272.00	186,535.20	
Expo	4,983.00	24,868.85	
LVCB	2,996.87	27,701.14	
ABC	1,070.00	5,347.00	
	15,620.84	415,736.52	

EXPENSES:

Administration	11,329.76	76,678.25	88,400.00
Operation	2,144.94	38,736.17	42,312.00
Committee	(1,588.77)	27,966.15	33,340.00
Self-Sustaining	3,808.93	177,289.72	
Expo	2,491.50	27,360.54	
LVCB	2,996.87	29,886.26	
ABC	1,070.00	5,344.00	
	22,253.23	383,261.09	

BANK BALANCE NOV. 1, 1984	39,902.34
TOTAL INCOME	15,620.84
	55,523.18
TOTAL EXPENSES	22,253.23
BANK BALANCE NOV. 30, 1984	33,269.95
	55,523.18

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FINANCIAL STATEMENT — Nov.1984
ANGELINA COUNTY CHAMBER OF COMMERCE, INC. — PAGE TWO

EXPENSES	NOVEMBER 1984	YR TO DATE EXPENSE	BUDGET 1984	% OF BDGT	BUDGET BALANCE
ADMINISTRATIVE					
STAFF SALARIES	8780.14	59950.46	68600.00	.87	8649.54
STAFF RETIREMENT	138.11	108.33	3200.00	.03	3091.67
STAFF INSURANCE	420.98	2871.22	3600.00	.79	728.78
PAYROLL TAXES	1287.41	5364.63	4600.00	1.16	-764.63
REGULAR EXPENSE	66.65	3101.46	3000.00	1.03	-101.46
AUTOMOBILE EXPENSE	636.47	5282.08	5400.00	.97	117.92
TOTAL ADMIN EXPENSE	11329.76	76678.18	88400.00	.86	11721.82
OPERATION EXPENSE					
BUILDING PAYMENT	367.69	4044.59	4412.00	.91	367.41
BUILDING EXPENSE	.00	1537.41	1200.00	1.28	-337.41
JANITORIAL SERVICE	80.00	880.00	1000.00	.88	120.00
TELEPHONE EXPENSE	208.19	1760.63	2000.00	.88	239.37
OTHER UTILITIES	174.86	2820.73	2700.00	1.04	-120.73
OFFICE SUPPLIES	94.84	4412.27	2400.00	1.83	-2012.27
OFFICE EQUIPMENT	123.10	1122.90	5000.00	.22	3877.10
DUES, SUBSCRIPT.	130.00	4121.70	4000.00	1.03	-121.70
PUBLIC RELATIONS	13.00	72.00	50.00	1.44	-22.00
SCHOOLS & CONF.	307.47	3543.80	4500.00	.78	956.20
POSTAGE	175.11	4630.13	5000.00	.92	369.87
EQUIP MAINTENANCE	.00	1988.35	1800.00	1.10	-188.35
PRINTING EXPENSE	470.68	4658.66	5000.00	.93	341.34
INSURANCE	.00	1343.00	1500.00	.89	157.00
ANNUAL AUDIT	.00	1800.00	1750.00	1.02	-50.00
TOTAL OPER. EXPENSE	2144.94	38736.17	42312.00	.91	3575.83
COMMITTEE EXPENSES					
FIRST FRIDAY	212.96	550.51	500.00	1.10	-50.51
83-84 LEAD. LUFKIN	.00	9630.17	9840.00	.97	209.83
BEAUTIFICATION	25.68	2714.58	3000.00	.90	285.42
TOURIST/CONV.	-2000.00	-680.76	5000.00	-.13	5680.76
EDUCATION	165.75	456.67	2300.00	.19	1843.33
TRANSPORTATION	.00	.00	500.00	.00	500.00
LEGISLATIVE	.00	534.44	500.00	1.06	-34.44
ECONOMIC DEV	.00	2825.33	5000.00	.56	2174.67
AGRI-BUSINESS	.00	-1576.69	500.00	-3.15	2076.69
MEMBERSHIP	.00	3943.51	750.00	5.25	-3193.51
GOODWILL/PR	.00	161.05	750.00	.21	588.95
SMALL BUSINESS	6.84	962.45	1200.00	.80	237.55
CHRISTMAS	.00	631.08	1500.00	.42	868.92
CONTINGENCY	.00	7768.31	2000.00	3.88	-5768.31
TOTAL COMM EXPENSE	-1588.77	27920.65	33340.00	.83	5419.35
TOTAL ADMN,OPER & CO	11885.93	143335.00	164052.00	.87	20717.00

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SELF SUSTAINING	INCOME NOV.	EXP. NOV.	YTD INCOME	YTD EXPENSE	ACCT. BAL.
First Friday	552.00	638.00	4,019.00	4,964.97	(-945.97)
Women's Luncheon	198.00		1,391.50	1,439.52	(-48.02)
Annual Banquet			18,540.00	17,956.93	583.07
Crepe Myrtles	1,422.00		4,006.00	4,110.00	(-104.00)
Jr. Livestock Show/Sale		259.14	130,435.91	130,291.27	144.64
Goodwill Jackets				91.00	(-91.00)
Seminars	30.00		1,415.00	1,107.43	307.57
Misc.		631.80	1,702.00	1,325.42	376.58
Career Fair			1,140.00	1,609.18	(469.18)
Opera			8,123.29	9,748.77	(-1,625.48)
84-85 L. Lufkin			11,212.50	665.34	10,547.16
Leadership Proj.			700.00	549.02	150.98
Leadership Council			780.00	433.33	346.67
Christmas Projects	3,070.00	2,279.99	3,070.00	2,279.99	790.01
TOTAL	5,272.00	3,808.93	186,535.20	176,572.17	9,963.03
LVCB					
Salaries	2,425.00	2,425.00	21,800.00	23,467.37	(-1,667.37)
Auto	225.00	225.00	2,025.00	2,250.00	(-225.00)
Insurance	177.12	177.12	1,834.24	1,894.33	(-60.09)
P/R Taxes	169.75	169.75	1,529.68	1,672.09	(-142.41)
Retirement	.00	.00	512.12	602.50	(-90.38)
TOTAL	2,996.87	2,996.87	27,701.04	29,886.29	(-2,185.25)
EXPO					
Salary	3,900.00	1,950.00	19,500.00	21,450.00	(-1,950.00)
Auto	600.00	300.00	3,300.00	3,600.00	(-300.00)
Insurance	210.00	105.00	1,050.57	1,155.00	(-104.43)
P/R Taxes	273.00	136.50	1,318.28	1,454.78	(-136.50)
TOTAL	4,983.00	2,491.50	25,168.85	27,659.78	(-2,490.93)
ABC					
Salary	1,000.00	1,000.00	5,000.00	5,000.00	.00
P/R Tax	70.00	70.00	347.00	347.00	.00
TOTAL	1,070.00	1,070.00	5,347.00	5,347.00	.00

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LVCB FINANCIAL STATEMENT
NOVEMBER, 1984

CATEGORY	NOV., 1984	YTD	BUDGET	BALANCE
Salaries & Wages				
Supervision	1,600.00	3,200.00	19,200.00	16,000.00
Clerk Hire	825.00	1,650.00	10,200.00	8,550.00
	2,425.00	4,850.00	29,400.00	24,550.00
Supplies				
Office	18.0	67.35	750.00	682.65
Postage	105.58	271.44	2,200.00	1,928.56
Printing	435.61	717.77	5,000.00	4,282.23
Contingency			1,000.00	1,000.00
Food Supplies			1,500.00	1,500.00
Minor Apparatus	57.38	57.38	1,000.00	942.62
	616.67	1,113.94	11,450.00	10,336.06
Maintenance of Equipment				
Machinery			400.00	400.00
Signs	55.25	99.11	1,000.00	900.89
	55.25	99.11	1,400.00	1,300.89
Miscellaneous Services				
Communications	85.44	211.86	1,100.00	888.14
Hire of Equipment	225.00	450.00	2,700.00	2,250.00
Insurance	177.12	354.24	2,100.00	1,745.76
ETCC Program		1,712.50	10,500.00	8,787.50
Travel Show Fees	210.00	210.00	1,600.00	1,390.00
Domino Tournament			1,000.00	1,000.00
TSAE		350.00	2,000.00	1,650.00
Tabloid			3,000.00	3,000.00
DTA			550.00	550.00
Delegate Packets			500.00	500.00
Misc. Pens, Caps	1,203.84	1,203.84	4,000.00	2,796.16
Misc. Adv.	60.00	120.00	4,000.00	3,880.00
Expo Promotion			2,500.00	2,500.00
Travel	434.70	1,154.70	6,000.00	4,845.30
Convention Bids		593.05	5,000.00	4,406.95
Freight			750.00	750.00
Other & Dues	20.00	530.00	1,200.00	670.00
	2,416.10	6,890.19	48,500.00	41,609.81
Sundry Charges				
Pensions			2,500.00	2,500.00
Equipment				
Furniture, Fittings, Etc.			4,750.00	4,750.00
TOTALS	**5,513.02**	**12,953.24**	**98,000.00**	**85,046.76**

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GLENN P. SCHEIHING
FIELD TRIAL CHAIRMAN
1984 NATIONAL RETRIEVER TRIAL
LUFKIN, TEXAS

NATIONAL RETRIEVER CLUB, INCORPORATED

P.O. BOX 20837
BILLINGS, MT 59104
BUS. (406) 252-0178
RES. (406) 656-1092

November 26, 1984

Mr. John R. Hodson
Executive Vice President
Angelina County Chamber of Commerce
P. O. Box 1606
Lufkin, Texas 75901

Dear Mr. Hodson:

I would like to thank you and your fine organization for all of the wonderful things that you did for the 1984 National Retriever Trial that was recently held in Lufkin, Texas.

We want you to know that we are most appreciative of your efforts in helping to make this a most successful National; and I can appreciate the handicap that you were working under with regard to coming aboard in the middle of the stream so to speak with regard to following through on Mr. Huffman's commitments; and in spite of that transition, everything worked out very smoothly and very well.

Again, thank you very much for all of your efforts. Please give my thanks to Mr. Henderson for his help in this matter.

Very truly yours,

Glenn P. Scheihing

GPS/ld

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ANGELINA BEAUTIFUL/CLEAN
FINANCIAL STATEMENT
JULY 1, 1984 thru DECEMBER 11, 1984

INCOME:	
T.L.L. Temple Foundation	$5,000.00
Angelina County	2,500.00
City Of Lufkin	2,500.00
Lufkin Industries	500.00
TOTAL	**$10,500.00**
DISBURSEMENTS:	
Telephone	327.91
Travel	497.90
Printing	544.42
Furniture	703.57
Supplies	292.97
Salary	5,000.00
Payroll Taxes	347.00
Reception	137.44
Miscellaneous	184.60
Postage	50.41
TOTAL	8,086.22
BANK BALANCE AS OF DECEMBER 11, 1984	$2,413.78

PLEDGED INCOME
JANUARY, 1985

City of Lufkin	$5,000.00
Angelina County	5,000.00
City of Diboll	1,000.00
Chamber of Commerce	3,000.00
Pineywood Foundation	2,000.00
	$16,000.00

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ANGELINA BEAUTIFUL/CLEAN COMMISSION
BOARD OF DIRECTORS

Nancy Chancellor, Chairman
ETC, II
526 Chestnut Village
634-2515

Woody Gann
WTI Properties
P.O. Box 2356
Lufkin, Texas 75901
632-7785

Johnny Jones
RepublicBank Lufkin
P.O. Drawer 10
639-2141

Joe Sample
Temple-Eastex
P.O. Drawer N
Diboll, Texas 75941
829-5511

J.L. Beaird
Texas Highway Dept.
P.O. Box 280

Trey Henderson
Angelina Hardwood Sales
P.O. Box 1028
634-4415

Jack Darnell
Lufkin Independent School Dist.
P.O. Box 1407
634-6696

Ed Wareing
Texas Foundries, Inc.
P.O. Box 3718
632-4451

Rita Prince
5105 Benton Drive
824-3282

Mary Lyons
1006 Cain
632-1894

Sarah Murray (Secretary)
401 Ridgecrest
634-3565

Othal Lowery
La Marice's
P.O. Drawer L
Huntington, Texas 75949
876-5671

Emily Shelton (Vice Chairman)
1006 Southwood
632-5911

Thomas Moore (Treasurer)
Moore Bros. Const.
P.O. Box 35
639-2261

Virginia Drew
17 Tanglewood Ct.
634-4085

Jerry Whitaker
P.O. Box 1443
632-5551

Tom Ramey
KTRE-TV
P.O. Box 729
853-5873

Chuck Crowson
Exeter Investment
P.O. Box 2206
639-3261

Dan Jones
Angelina County Judge
P.O. Box 908
634-5413

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M.D. Scarborough
Diboll Public Works Director
P.O. Drawer E
Diboll, Texas 75941

Vernon Cupit
Diboll City Manager
P.O. Drawer E

Harvey Westerholm
City Manager
P.O. Box 190
634-8881

Ron Wesch
Lufkin Public Works Director
P.O. Box 190
634-8881

John R. Hodson
Executive V.P.
Angelina County Chamber of Commerce
P.O. Box 1606
634-6644

Michael Pat Lawrence
Angelina County Sheriff
P.O. Boxll4
634-3331

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MINUTES
BOARD OF DIRECTORS
JANUARY 11, 1985/10:30 A.M.
CHAMBER BOARD ROOM

Board Members Present: Richard Thompson, John Slaughter, Rodney Wood, Wayne Corley, Bill Prince, Murphy George, Art Guidi, Claude Smithhart, Frank Stevenson, Bettie Williams, Thomas Moore, Tom Richards, Simon W. Henderson, III, Jack Hicks, Bob Brown.

Board Members Absent: H.J. Shands, Clifford Grum, Charles Kent, John Henderson, Joe Sample, Jack Sweeney

Others Present: Jack Hodson, EVP, Georgia Hunt (staff), Curtis Montgomery (LVCB).

CALL TO ORDER: Curtis Montgomery, Manager of the Lufkin Visitor and Convention Bureau, reported that he has been working on getting meetings and tour groups to come to Lufkin. He also told the Board that he is investigating a possible rate increase for the rental of the Civic Center which would be a flat rate rather than a per table and per chair charge. This will be presented to the City Board of Development for their approval soon. The Chamber Board agreed that the general recommendation is acceptable to them.

ANNUAL BANQUET: Jack Hodson reported that 658 tickets were sold to date and that the goal was 800-1000 tickets.

COUNCIL CHAIRMAN: The Chamber Board approved Emily Shalton to serve as Chairman of the Cultural Affairs Council.

TRANSPORTATION COUNCIL: Thomas Moore told the Board of Directors that the Transportation Council would like a resolution asking the County to make FM 819 its number one priority. S.W. Henderson, III made a motion that this resolution be approved and Frank Stevenson seconded the motion. Motion carried.

PROGRAM OF WORK: A Program of Work for 1985 as attached was presented to the Board of Directors.

FINANCIAL REPORTS: A year end financial report was presented showing an ending bank balance of $23,686.47 of which $11,159.05 is to be carried forward for 1985 for ongoing projects. Expenses for December totaled $32,410.68 and income was $22,287.20. The December Financial Statement was approved by a motion by Thomas Moore and Second by John Lee Slaughter.

1985 BUDGET: The 1985 Budget was presented. It showed projected income of $182,600.00 and projected expenses of $182,600.00. Art Guidi made a motion the 1985 Budget be approved as presented. Rodney Wood second the motion. Motion carried.

MINUTES: Minutes of the December Board Meeting were approved as mailed by a motion from S.W. Henderson, III and second by Claude Smithhart.

There being no further business, the meeting was adjourned.

Bill Prince, President

John R. Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
FEBRUARY 8, 1985/11:00 A.M.
CHAMBER OF COMMERCE

Board Members Present: *Bill Prince, Thomas Moore, Simon Henderson, III, Wayne Corley, Murphy George, Bettie Williams, John Lee Slaughter, Claude Smithhart, Richard Thompson, Rodney Wood, Joe Sample, Tom Richards, Jack Sweeney, H.J. Shands, Jr, Clifford Grum, Bob Brown, Jack Hicks, Charles Kent*

Board Members Absent: *Arthur P. Guidi, John Hendedrson, Frank Stevenson*

Others Present: *James Croley, David Wilson, Bob Brown, Nancy Chancellor, Georgia Hunt, Jack Hodson*

CALL TO ORDER: *President Bill Prince called the meeting to order.*

MINUTES: *Minutes of the January Board of Directors meeting were approved by a motion from Claude Smithhart and second by Tom Richards.*

LVCB REPORT: *In the absence of Curtis Montgomery, Jack Hodson reported for the Lufkin Visitor and Convention Bureau. Curtis has been working vacation shows in Dallas and Tulsa. Also, the Civic Center rate change request was approved by the City Commission to be effective March 1.*

VA OUTPATIENT CLINIC: *Bob Bowman who is putting together a presentation for bidding on the VA Outpatient Clinic for Lufkin told the board that a site should be selected for proposal. The presentation is almost complete.*

CAREER FAIR: *James Croley, Career Fair Chairman reported the Career Fair is scheduled for March 5 & 6 at the Lufkin Civic Center. We have more schools than ever participating this year.*

JR. LIVESTOCK SHOW: *David Wilson, a member of the Agri-Business Council reported the Jr. Livestock Show is scheduled for March 15 & 16. Work assignments have been made. He invited everyone to come out to the show. Local breeders will be exhibiting at this year's show.*

FOREST FESTIVAL: *S.W. Henderson, III reported that a carnival has been booked for the Texas Forest Festival. A meeting is planned for Wednesday, February 13 for the Forest Festival Committee.*

BUILDING RENOVATION: *Bill Prince told the Board that renovation was complete and open house will be held Friday, February 15.*

TRANSPORTATION COUNCIL: *It was reported that the Transportation Council would appear before the County Commissioner's Court on Monday to get them to approve the FM 819 project as their priority for 1985.*

ANNUAL DINNER: *S.W. Henderson, III asked that a policy be made regarding whether or not complimentary tickets be given to performers for the annual dinner. This was discussed, but no action taken.*

CREPE MYRTLE: *Nancy Chancellor said that the Beautification Council would like to recommend that we do not sell Crepe Myrtles this year but rather emphasize the care of crepe myrtles. The local nurseries will sell crepe myrtles at a special rate during the planting season.*

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UP WITH PEOPLE: *EVP Jack Hodson related that an "Up With People" group would like to have the Chamber sponsor them in Lufkin in March. The Board agreed that this should be turned over to the Cultural Affairs Council to see if the Chamber should do this next year.*

FINANCIAL REPORT: *A list of new members and cancellations (as attached) were presented. New members were approved by a motion from Joe Sample and a second from Wayne Corley.*

The January Financial Report reflected monthly income of $89,895.06 and expenditures of $36,649.76. The bank balance as of January 31, 1985 was $53,245.30. A motion was made by Tom Richards and seconded by Wayne Corley that the financial statement be approved.

There being no further business, the meeting was adjourned.

Bill Prince

Bill Prince, President

John R. Hodson

Jack Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
MARCH 8, 1985/11:00 A.M.
CHAMBER OFFICE

Board Members Present: Bob Brown, Wayne Corley, Murphy George, Clifford Grum, Arthur Guidi, Sr., Charles Kent, Thomas Moore, Bill Prince, Tom Richards, Joe Sample, John Lee Slaughter, Claude Smithhart, Frank Stevenson, Jack Sweeney, Richard Thompson, Bettie Williams

Board Members Absent: John Henderson, Simon Henderson, III, Jack Hicks, H.J. Shands, Rodney Wood

Others Present: Tina Alexander, Steve Friedman, Jack Hodson, Georgia Hunt, Carol Moore

CALL TO ORDER: President Bill Prince called the meeting to order at 11:05 a.m.

MINUTES: Motion to approve minutes of the February 8, 1985 meeting made by Thompson, seconded by Sweeney and passed unanimously.

LVCB REPORT: In the absence of Curtis Montromery, Jack Hodson reported on activities of the LVCB. A Lufkin booth will be a part of the Houston Travel Show March 12-17. Additionally, contracts for a BMX race in Lufkin have been made.

EXPO CENTER REPORT: Rod Pittman, representing the Board of the Angelina County Exposition Center, presented an update on activity at the Expo. A more aggressive marketing program has been discussed which will be utilized in efforts to attract conventions of various types.

TOURIST COUNCIL MINI TOUR: Don Brister, Chairman of the Tourist Council, reported that the second annual mini tour would be held April 11 & 12. Planned stops include Corrigan, Livingston, Cleveland, Conroe, Navasota, Bryan-College Station, Madisonville, Huntsville, Trinity, and Groveton.

V.A. OUTPATIENT CLINIC: Bob Brown, Chairman of the Economic Development Council, reported that a group would be visiting the outpatient clinic in Beaumont on Wednesday, March 13. Plans are continuing in our efforts to secure an outpatient clinic for Lufkin.

DOWNTOWN REINVESTMENT REPORT: Carol Moore, Coordinator of the Main Street Program told the Board of Directors that she is working on a new approach to redevelop Lufkin through the establishment of art galleries downtown. A proposal has been made to an artist from Denver Colorado who has expressed an interest in relocating.

FOREST FESTIVAL: Jack Hodson reported that the Texas Forest Festival is scheduled for May 17, 18 & 19. The mailing lists and contracts are being prepared.

TRANSPORTATION COUNCIL: John Lee Slaughter reported that the Transportation Council would meet with the Texas Department of Highways & Public Transportation on March 21 to ask for (1) the extension on FM 819 to tie in to Feagin Drive and (2) ask for an overpass at Loop 287 and Highway 94.

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CAREER FAIR: It was reported that the Career Fair was well planned and successful with aproximately 36 exhibitors.

ANNOUNCEMENTS: Announcements were made as follows:

Leadership Lufkin Austin Trip - March 11 & 12

Economic Development Council meeting with Phil Brewer of the Texas Economic Development Commission - Thursday, March 14.

Annual Junior Livestock Show - March 15 & 16

April First Friday - April 5, Dan Bullock from the Governor's Office.

April Board of Directors meeting changed from April 12 to April 19.

BUILDING LOAN: A resolution to approve borrowing of funds in the amount of $58,000.00 for renovation of the building was approved by Claude Smithhart, seconded by Clifford Grum and passed unanimously.

FEBRUARY FINANCIAL REPORT: The Financial Statement for February reflected income of $86,649.17 and expenses of $67,009.89, and an ending bank balance on February 28 of $72,875.58. The Financial report was approved on a motion from Thomas Moore and seconded by Frank Stevenson. Motion carried.

There being no further business, the meeting was adjourned.

Bill Prince, President

Jack Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
APRIL 19, 1985/11:00 A.M.
CHAMBER OFFICE

BOARD MEMBERS PRESENT: *Wayne Corley, Murphy George, Arthur Guidi, S.W. Henderson, III, Thomas Moore, Bill Prince, H.J. Shands, John Lee Slaughter, Claude Smithhart, Bettie Williams, Rodney Wood.*

BOARD MEMBERS ABSENT: *Bob Brown, Clifford Grum, John Henderson, Jack Hicks, Charles Kent, Tom Richards, Joe Sample, Frank Stevenson, Jack Sweeney, Richard Thompson.*

OTHERS PRESENT: *Tom Dunn, Patti Estes, Steve Friedman, Georgia Hunt, Jack Hodson, Leon Manning, Curtis Montgomery.*

President Bill Prince called the meeting to order.

MINUTES: *Motion to approve Minutes of the March Board of Directors meeting made by Thomas Moore and seconded by Simon Henderson, III and passed unanimously.*

LEADERSHIP LUFKIN: *Tom Dunn, Chairman of the Leadership Lufkin Council requested Board approval of a program entitled "Line Up Lufkin". This community involvement program would be funded by Leadership Lufkin Council funds, and coordinated by the Chamber staff. Printing, distribution of materials and maintenance would be done by the Council. Wayne Corley made a motion to endorse the program, seconded by Murphy George. Motion approved.*

Additionally, the Chamber Board approved 1985-86 Leadership Lufkin Council Chairman, Tom Richards and Vice-Chairman, Jack McMullen, Jr. Their terms will begin July 1st. Tom Dunn asked the Board to approve an operating policy change which would move the vice-chairman to the chairman position. This was approved by a motion made by Claude Smithhart and seconded by Thomas Moore.

V.A. OUTPATIENT CLINIC: *Bob Bowman reported that a group from Lufkin had visited Beaumont and Waco VA clinics, and that representatives from Houston Hospital visited Lufkin. The visits were all productive and the Houston group expressed hopes that Lufkin would be a model for rural health care.*

TRANSPORTATION COUNCIL: *John Lee Slaughter reported that the Transportation Council had made a trip to visit the Department of Highways and Public Transportation in Austin. The delegation recommended the extension of FM 819 and the overpass at Loop 287 and Highway 94 as priorities. He thanked Claude Smithhart, Bubba Henderson and Temple-Eastex for the use of their planes for the trip.*

TEXAS FOREST FESTIVAL: *Chairman Bubba Henderson reported that the Texas Forestry Association had sold 40+ booths for the commercial exhibits; the Museum of East Texas had sold 50+ booths for arts and crafts and 15+ food booths. Also the Art Guild has bought 70 booths.*

LVCB UPDATE: *Curtis Montgomery reported that the mini-tour was moderately successful, that there had been good response from the media. He told the Board that he would be attending the Texas Society of Association Executives annual convention in June with representatives from five local motels.*

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MEMBERSHIP DRIVE: *Thomas Moore, Chairman of the Membership drive, reported to the board that the membership drive would begin on April 25 and last one week. The Vice Presidents will act as team captain. A free week-end will be given to the worker who signs up the most members and a cook-out is planned at the conclusion of the drive.*

ANNOUNCEMENTS: *Jack Hodson reported that the Chamber is coordinating an appreciation dinner for W.W. Beaver, on May 13th, along with the Volunteer Services Council and the Foster Grandparents Association.*

The May membership luncheon will be held on May 17 at he Lufkin Civic Center with Henry Cisneros as speaker. Other organizations will be participating in this luncheon also.

INDUSTRIAL FOUNDATION BOARD: *A motion was made by H.J. Shands, Jr. and seconded by John Lee Slaughter that Jim Cornelius, Thomas Moore and Tucker Weems be re-appointed to serve a six year term which began July l, l984.*

CONFERENCE SPONSORED BY CONGRESSMAN WILSON: *Congressman Wilson's office has asked that the Chamber cooperate with them in a conference on Business Development, Federal Procurement, and Export Opportunities on May 21. There is a $l7.50 registration fee for this seminar. A motion was made by Claude Smithhart and seconded by Thomas Moore that the Chamber help with this.*

ADOPT A SCHOOL PROGRAM: *Patti Estes and Leon Manning of the Education Council presented a proposal for an Adopt-A-School program to the Board. They asked that the Chamber Board members support the program and commit to it. A tentative budget for the first year would be $3,000. Lufkin Independent School District has committed $l,000 and Diboll has tentatively committed $500. Bubba Henderson made a motion to allocate $l,500 for this program from Chamber funds. The motion was seconded by Claude Smithhart. Motion carried.*

NEW MEMBERS AND CANCELLATIONS: *A list of new members and cancellations (as attached) was presented to the Board. The approval of these new members was made by a motion from Rodney Wood and a second from John Lee Slaughter.*

FINANCIAL STATEMENT: *Treasurer Claude Smithhart presented the March Financial Statement, reflecting income for the month of $ll4,472.47 and expenses of $27,303.05 and a bank balance as of March 3l of $l59,892.l4. The financial statement was approved by a motion from Rodney Wood and seconded by Wayne Corley. Motion Carried.*

There being no further business, the meeting was adjourned.

Bill Prince

Bill Prince, President

John R. Hodson

Jack Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
MAY 10, 1985/11:00 A.M.
CHAMBER BOARD ROOM

Board Members Present: Bob Brown, Wayne Corley, Murphy George, Clifford Grum, Simon Henderson, III, Charles Kent, Thomas Moore, Bill Prince, Tom Richards, Joe Sample, J.L. Slaughter, Claude Smithhart, Jack Sweeney, Richard Thompson, Bettie Williams

Board Members Absent: Arthur P. Guidi, Sr., John Henderson, Jack Hicks, H.J. Shands, Frank Stevenson, Rodney Wood

Others Present: Steve Bancroft, Jack Hodson, Georgia Hunt, Curtis Montgomery, Jim Riggs, Kristi Warren

President Bill Prince called the meeting to order at 11:00 a.m..

MINUTES: Minutes of the April Board of Directors meeting were approved as submitted on a motion by Bettie Williams and seconded by Claude Smithhart.

MEMBERSHIP DRIVE: Chairman Thomas Moore reported that the recently completed membership drive had resulted in 75 new members and an additional $11,000 + income.

FAMILY PRACTICE RESIDENCY PROGRAM: Steve Bancroft, one of the coordinators of a proposed family practice residency program for Lufkin requested Chamber support for the a program. He explained that funding would be raised from the public sector. With scheduled starting for July, 1986. Thomas Moore made a motion which was seconded by Claude Smithhart that the Chamber Board endorse this program. The motion was approved.

TRAILBLAZERS: Cooper Castleberry, Chairman of the Public Relations Council reported to the Board that his council has been very active this year with good attendance at the ribbon cuttings. A cook-out is on the agenda for the council.

SMALL BUSINESS COUNCIL: Kristi Warren, a member of the Small Business Council reported:

1. The first seminar for the year, scheduled for Tuesday, May 14, will address collecting receivables and hot checks. Three other seminars are scheduled for the remainder of the year. They are (a) advertising (b) computers (c) economic forecast.

2. "Spotlight on Business" certificates will be presented at First Friday luncheons and will recognize businesses of the county.

FOREST FESTIVAL: Simon Henderson, III, Forest Festival Chairman, reported that Festival plans are going well. A publicity blitz will start this week. He encouraged everyone to attend.

LIVESTOCK SHOW: Jim Riggs, Chairman of the Agri-Business Council, told the Board that there were some problems at the 1985 Livestock Show regarding the participation of failing students. This problem was referred to the Jr. Livestock Show Rules Committee which will redraft eligibility rules. Those rules will be submitted to the Board for formal approval.

LVCB REPORT: Curtis Montgomery reported that the Bass Classic has been scheduled for June 1 & 2, that he would be attending the Texas Society of Association Executives Convention on June 6-9 in Corpus Christi, and that the Civic Center is now offering sandwich-type food service.

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NEW MEMBERS: New members (see attached list) were approved on a motion made by Thomas Moore and seconded by Joe Sample.

FINANCIAL STATEMENT: The April Statement of Financial Condition reflected expenditures of $151,422.52, income of $70,848.39 and an ending bank balance of $79,030.41. Motion to approve report made by Joe Sample and seconded by Clifford Grum. Motion carried.

There being no further business, the meeting was adjourned.

Bill Prince, President

John R. Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
JUNE 14, 1985/11:00 A.M.

Board Members Present: Jack Hicks, Charles Kent, Thomas Moore, Bill Prince, Tom Richards, John Lee Slaughter, Claude Smithhart, Frank Stevenson, Richard Thompson, Betti Williams, Rodney Wood

Board Members Absent: Bob Brown, Wayne Corley, Murphy George, Arthur Guidi, Clifford Grum, John Henderson, Simon W. Henderson, III, Joe Sample, H.J. Shands, Jr., Jack Sweeney

Others Present: J.L. Beaird, Bob Bowman, Nancy Chancellor, Pat Foley, Jack Hodson and Georgia Hunt (staff), Curtis Montgomery (LVCB), and Kaye Alderman (ABC)

CALL TO ORDER: President Bill Prince called the meeting to order.

MINUTES: Minutes of the May Board of Directors meeting were approved as submitted on motion by Richard Thompson and seconded by Claude Smithhart.

ALLIES DAY: Pat Foley, Chairman for Industrial Allies Day, reported that industrial allies have been invited to Lufkin on July 18 and 19 by the Industrial Prospects Council. Thursday will include a briefing and a tour of Lufkin with a fish fry that evening at Moore farm. Friday will be saved for fishing or golfing if the guests choose to participate.

TIPS SEMINAR: Jack Hodson reported that he had attended the TIPS Seminar sponsored by the Texas Economic Development Commission on Wednesday and Thursday. He encouraged others to participate in the seminar which will be scheduled again in September.

ANGELINA BEAUTIFUL/CLEAN: Nancy Chancellor, Chairman of the Angelina Beautiful Clean Program, reported that the program is going well. The first year has been spent in organizing the various committees.

TRANSPORTATION: J.L. Beaird reported on action taken by the State Department of Highways and Public Transportation regarding projects requested during the Transportation Council's trip to Austin.

1. Project at Highway 94 and Loop 287 - has been deferred and will be considered later.

2. FM 819 - The commission indicated that this project has been deferred until the program is updated. However, this could be funded through Farm to Market funds if they are available.

The Chamber Board agreed that they would prepare a letter restating the need for this project due to construction at Loop 287 and Highway 59 South, and also ask Rep. Clemons and Senator Blake to contact the Highway Commission for a special hearing on this project.

LEADERSHIP LUFKIN: Tom Richards, Chairman of the Leadership Lufkin Council, reported. Chairmen for the year have been appointed; registration for the '85-'86 Class begins next week; The Curriculum Committee is working on the schedule. He encouraged Board Members to consider sponsoring someone in the program. The tuition is $575 per person once again this year.

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LAW & ORDER COUNCIL: Bill Prince informed the Board of his desire to create a Law & Order Council to recognize local law enforcement officers. Ronnie Robinson has agreed to be the Chairman of such a council if it were created. A motion was made by Claude Smithhart to create a Law & Order Council. Frank Stevenson seconded the motion. Motion Carried.

ANNOUNCEMENTS: Announcements were made as follows:

1. Quarterly "Business After Hours" Mixer is scheduled for June 25 at Rodeway Inn. 5:30-6:30 p.m.

2. A New Member orientation is scheduled for July 9 at 5:30 p.m.

3. July First Friday Luncheon will be held July 12 at the Civic Center.

LVCB REPORT: Curtis Montgomery reported that the Second Spring Bass Classic was held June 1&2 with about the same response as in 1984. He had attended the Texas Society of Association Executives Convention where he was successful in making some good contacts for district and area meetings. He announced there would be an open house at the Civic Center on June 30 with a reception on the evening of June 29.

FINANCIAL REPORT: A Financial Statement reflecting income for the month of May to be $36,125.71, expenses of $56,856.61 and a bank balance of $58,039.25 on May 31, 1985 was approved by a motion made by Thomas Moore and seconded by Frank Stevenson. Motion carried.

GOLD ANVIL AWARD: The Pineywoods Foundation and First City Bank would like to present a new award at the Chamber banquet to recognize an individual who has done outstanding service during a set periof of time. The award would be a bronze sculpture and called the "Gold Anvil Award". The selection committee would be the Chamber President, the CEO of First City and a representative of the Pineywoods Foundation. Frank Stevenson made a motion to approve such an award Jack Hicks seconded the motion. Motion carried.

There being no further business, the meeting was adjourned.

Bill Prince, President

Jack Hodson, Executive V. Pres.

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
JULY 12, 1985/11:00 A.M.
CHAMBER OFFICE

BOARD MEMBERS PRESENT: Bill Prince, Tom Richards, Charles Kent, John Lee Slaughter, Bettie Williams, Wayne Corley, Bob Brown, Claude Smithhart, Murphy George, Frank Stevenson, and Thomas Moore

BOARD MEMBERS ABSENT: Simon Henderson, III, Arthur Guidi, Richard Thompson, Rodney Wood, John Henderson, Joe Sample, Jack Sweeney, H.J. Shands, Jr., Clifford Grum, Jack Hicks

OTHERS PRESENT: Jim Riggs (Chairman, Agri-Business Council), Georgia Hunt (Adm. Asst.), Jack Hodson (EVP), and Curtis Montgomery (LVCB Mgr.)

CALL TO ORDER: President Bill Prince called the meeting to order.

MINUTES: Minutes of the June 14, 1985 Board meeting were approved as submitted by a motion made by Frank Stevenson and seconded by Claude Smithhart.

NEW MEMBER ORIENTATION: EVP Jack Hodson reported that 18-20 new members attended the new member orientation held on July 9.

TEXAS FOREST FESTIVAL: Jack Hodson told the Board that the Texas Forest Festival had a net profit of approximately $3,900.00.

ANNOUNCEMENTS:

First Friday - everyone urged to attend today.
Industrial Allies Day - July 18-19
Small Business Seminar - July 23
Leadership Lufkin Application Deadline - July 31
Adopt-A-School Breakfast - July 30

LVCB REPORT: Curtis Montgomery reported. He told the Board that the open house and reception was not as well attended as had been expected. A Real Estate Education Institute will be held in Lufkin in March, 1986. The American Junior Brahman Show is scheduled in Lufkin the week of July 15-19.

Murphy George told the Board that Wm. George Produce was sponsoring a food show on August 1 which would bring about 1600-1800 people to Lufkin.

FINANCIAL REPORT: Claude Smithhart, Treasurer, presented the June, 1986 financial report, reflecting income of $18,186.29 and expenditures of $28,534.95 with a bank balance of $47,424.28 on June 30, 1985.

Two new members (1) Movietime Video and (2) Nutri Systems were approved on a motion by Frank Stevenson & seconded by Claude Smithhart. A cancellation of Regans' was announced.

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JR. LIVESTOCK SHOW: Jim Riggs, Chairman of the Agri-Business Council recommended that the Jr. Livestock Show Rules Eligibility Clause be amended to read as follows: **All exhibitors must be bona fide FFA or 4-H members in Angelina County under the supervision of a Vocational Ag Teacher or County Agent and must be enrolled in a public or private school less than college level on the day of the show. Entries wil be shown by students who own the livestock, except when prior approval is given by the Rules Committee.**

Bob Brown made a motion that the rules be approved as recommended. Thomas Moore seconded the motion.

There being no further business the meeting was adjourned.

Bill Prince, President

John R. Hodson
Jack Hodson, EVP

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MINUTES
ANGELINA COUNTY CHAMBEROF COMMERCE
BOARD OF DIRECTORS
AUGUST 9, 1985
CHAMBER BOARD ROOM

Board Members Present: Claude Smithhart, Murphy George, John Lee Slaughter, Wayne Corley, Bill Prince, Frank Stevenson, Richard Thompson, Tom Richards, Jack Hicks, John Henderson, Thomas Moore, H.J. Shands, Jr.

Board Members Absent: Simon Henderson, III, Bettie Williams, Arthur Guidi, Rodney Wood, Joe Sample, Jack Sweeney, Clifford Grum, Bob Brown, Charles Kent

Others Present: Emily Shelton (Cultural Arts Council), Jack Hodson (Staff), Georgia Hunt (Staff), Curtis Montgomery (Staff)

CALL TO ORDER: President Bill Prince called the meeting to order.

As there was not a quorum present, President Bill Prince informed those present that there was a problem with attendance. Many board members are missing almost every meeting. A letter will be sent to the Board asking for their suggestions and what the problems are.

MINUTES: Minutes of the July Board meeting were approved by a motion from Frank Stevenson and seconded by Wayne Corley.

CULTURAL ARTS COUNCIL: Emily Shelton, Chairman of the Cultural Arts Council, reported to the Board the Summer Opera sponsored by the council on August 1 had been a success with good attendance. The event was completely self-sustaining.

Calendar of Events: Mrs. Shelton told the Board that the Cultural Arts Council would like to publish a calendar of events, beginning in September. She presented five options which are attached. A motion was made by Claude Smithhart that the Cultural Affairs Council be given authority to print 5,000 copies of a three panel brochure at a cost of $1,272.00 and postage cost of $225.00, a total of $1,497.00, with the Lufkin Visitor & Convention Bureau paying $748.50 and the Chamber paying the same. Frank Stevenson seconded this motion.

INDUSTRIAL ALLIES: Bill Prince told the Board that the Industrial Allies Days had been successful. The Allies were highly impressed with the Exposition Center. Also, they had some good suggestions for our video presentation.

Richard Thompson made a motion seconded by John Henderson that KTRE-TV be sent a letter of commendation for preparing the video presentation.

LVCB REPORT: Curtis Montgomery, Manager of the Lufkin Visitor & Convention Bureau reported. He told the Board that a "VIP" (Visitors Impress People) week is planned for the week beginning September 23. The purpose is to let the community know the importance of the tourist industry.

Also, he is working to publicize the Expo Center by (1) advertising and (2) trying to get people to attend scheduled events.

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NOMINATING COMMITTEE: President Bill Prince appointed the Directors Nominating Committee as follows: Jim Stephens, President; S.W. Henderson III, Eugene Brookshire, Bob Brown, Claude Smithhart.

FINANCIAL REPORT: Treasurer Claude Smithhart reported that the Bank balance as of July 31, 1985 was $38,397.20. Expenditures for the month of July totaled $25,571.66 and income for the month was $16,785.69. The July, 1985 Financial Statement was approved by a motion from Thomas Moore and second from Tom Richards.

NEW MEMBERS: The following new members were approved by a motion made by John Henderson and seconded by Murphy George: Balloon Magic, Melvin's Paint & Body Shop, Rayburn Country Kennel Club of Texas, Inc., Saska Studio Gallery, David Tamminga, CPA.

LEADERSHIP LUFKIN: Tom Richards, Chairman of the Leadership Lufkin Council, presented 21 names for approval for the 1985-86 Leadership Lufkin Class. Frank Stevenson made a motion that the 21 applicants submitted by the Leadership Lufkin Council be approved. Thomas Moore seconded the motion. Motion carried. The 1985-86 Class will be as follows: Robert Alderman, Jr, Tom Billingsley, Brian Boudreaux, Llewellyn Frazier, Bertin E. Howard, Ronald Hufford, Dana Kerbo, Susan Mathis, Sally McKinney, Irie Montes, Curtis Montgomery, Bill Moreau, III, Terry Morgan, Julie Owens, Randy Powell, Joe Rich, Jr., Deborah Rittgers, Michael Schoolcraft, Nanci Scott, Kristi Warren, Rick Watkins.

There being no further business, the meeting was adjourned.

Bill Prince, President

John R. Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
SEPTEMBER 13, 1985

Board Members Present: Bob Brown, Murphy George, Arthur Guidi, John Henderson, Simon W. Henderson, III, Jack Hicks, Charles Kent, Thomas Moore, Bill Prince, Tom Richards, Joe Sample, H.J. Shands. Jr., John Lee Slaughter, Frank Stevenson, Jack Sweeney, Bettie Williams, Rodney Wood.

Board Members Absent: Wayne Corley, Clifford Grum, Claude Smithhart, Richard Thompson.

Others Present: Georgia Hunt (staff), Jack Hodson (staff), Curtis Montgomery (LVCB), Ronnie Robinson (Law & Order Council), Jim Stephens (Nominating Committee).

CALL TO ORDER: President Bill Prince called the meeting to order.

MINUTES: Minutes of the August Board of Directors meeting were approved by a motion from Joe Sample and second from H.J. Shands, Jr.

NOMINATING COMMITTEE: Jim Stephens, Chairman of the Nominating Committee for new directors, submitted the following nominees for approval to be presented to the membership as the oncoming directors for 1986: Jack Gorden, Butch McMullen, Curtis Keith, Doran Gipson, Ed Glass, Tom Dunn, Kenneth Arnold, Jerry Benson

A motion to submit this list of nominees to the membership was made by Charles Kent and approved by Jack Sweeney. Motion carried.

LAW ENFORCEMENT COUNCIL: Chairman Ronnie Robinson told the Board that the Law Enforcement Council would like to award an officer of the month at the First Friday Luncheon and an officer of the year at the Annual Banquet. Cost for the program would be approximately $1,200 per year for the entire year (the remainder of 1985 would cost $135). The initial program would involve the Lufkin Police Department, the Angelina County Sheriff's Department, and the Department of Public Safety. A motion was made by H.J. Shands, Jr. and seconded by John Henderson that the Law Enforcement Council's proposal be accepted. Motion carried.

LOTUS LANE APARTMENTS: Thomas Moore, Chairman of the Lotus Lane Foundation Charitable Trust reported that A) An audit has just been completed for the 1984-85 fiscal year and the project is in sound financial condition, B) Improvements made possible by the HUD grant of $160,000 are almost complete, C) The Trustees have approved a 1/4% increase in the management fee paid to the Chamber of Commerce (increased from 5¼% of gross income to 5½%).

LVCB: Curtis Montgomery, Manager of the Lufkin Visitor and Convention Bureau, told Board members of his actions of late, including:

A) Hosting a luncheon (in cooperation with local motels and restaurants), for a Tour Directors Group sponsored by the East Texas Chamber of Commerce.

B) A Decade Reunion is planned for October 18,19 and 20th. A tour of Lufkin has been put together. Curtis invited Board members to take a preliminary tour. There was no one who elected to do so.

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Announcements were made as follows:

A) Business After Hours, scheduled for Tuesday, September 24, 5:30-6:30 p.m. at the Holiday Inn.

B) Small Business Cook-Out - Moore Farm, Tuesday, October 1, 6:00 p.m.

C) Founder's Fest -Downtown Lufkin, October 5th.

AUDITOR'S REPORT: Lynn Montez presented the Annual Financial Report for 1984. Axley & Rode could not express an opinion due to the fact that Wayne Corley, one of the partners of Axley & Rode, had signed checks, however, the same procedures were followed as would have been done in an actual audit. A motion was made by John Henderson that these exceptions be noted and the 1984 Annual Financial Report be approved. Frank Stevenson seconded the motion. Motion carried.

FINANCIAL STATEMENT: The August Financial Statement was presented, reflecting income of $39,102.16 and expenses of $28,656.36 for the month. Bank balance as of August 31 was $48,597.42. Also, a new member, Magnolia Frame Works, was presented for approval. S.W. Henderson made a motion to approve both the August Financial Statement and the new members. John Henderson seconded the motion. Motion carried.

There being no further business, the meeting was adjourned.

Bill Prince, President

John R. Hodson, EVP

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
OCTOBER 11, 1985
CHAMBER BOARD ROOM

PRESENT: Bill Prince, Thomas Moore, Wayne Corley, Murphey George, Bettie Williams, John Lee Slaughter, Calude Smithhart, Rodney Wood, Frank Stevenson, Joe Sample, Tom Richards, Jack Sweeney, Bob Brown

ABSENT: S.W. Henderson, III, John Henderson, Richard Thompson, Arthur Guidi, Sr., H.J. Shands, Jr., Clifford Grum, Jack Hicks, Charles Kent.

OTHERS PRESENT: Pat Foley, Emily Shelton, Georgia Hunt, Curtis Montgomery

President, Bill Prince called the meeting to order.

MINUTES: Minutes of the September Board of Directors meeting were approved as mailed by a motion made by Frank Stevenson and second by Bettie Williams.

SMALL BUSINESS COUNCIL: Chairman of the Small Business Council, Tom Paxson, reported that the barbecue held on October 1 had been attended by about 150 people. Also, a Seminar will be held on November 12 on Shoplifting and Employee Theft. Chairman Paxson asked for the Board's endorsement of a program called "Shop East Texas/Build East Texas" which would encourage people to shop locally. Bob Brown made a motion that the Board endorse the Small Business Council's concept of this program. Motion was seconded by Joe Sample.

The East Texas Business Institute would like to use the Chamber office for counseling purposes for 2 or 3 hours per week. Tom Paxson asked approval from the Board. Tom Richards made a motion that the Chamber support the program but decline use of office space due to not having available room. Frank Stevenson seconded the motion.

FLOYD CRAMER CONCERT: Emily Shelton, Chairman of the Cultural Arts Council, told the Board that Floyd Cramer was scheduled for a concert, sponsored by the council, on Monday, October 28th at the Lufkin High School Auditorium. The council will receive 10% of gross ticket sales for their promotional efforts.

LIFE EAST TEXAS STYLE: Mrs. Shelton reported that response to the first printing of the calendar had been great. The council is working on the second edition which will be for December, January and February.

BOARD OF DIRECTORS ELECTION: The slate of Directors presented at the September Board Meeting is as follows: Kenneth Arnold, Tom Dunn, Jerry Benson, Doran Gipson, Jack Gorden, Ed Glass, Jack McMullen, Jr., and Curtis Keith. All of the above individuals were approved to serve as directors for the 1986-88 term. The motion was made by Wayne Corley and seconded by Joe Sample.

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OFFICERS NOMINATING COMMITTEE: President Prince appointed the following to serve as an officers Nominating Committee: Frank Stevenson, Chairman, Tom Richards and Charles Kent.

LUFKIN VISITOR & CONVENTION BUREAU: Curtis Montgomery, manager of the Lufkin Visitor & Convention Bureau announced that regional meetings of both the Texas Auto Dealers Association and the Texas Motor Transportation Association will be held in Lufkin within the next two weeks.

FINANCIAL REPORT: Treasurer Claude Smithhart presented the Financial Statement for September, which reflected receipts of $17,667.29 and disbursements of $23,623.47 for the month. Bank Balance as of September 31, 1985 was $42,394.40. The statement was approved as presented.

INDUSTRIAL PROSPECT: Pat Foley, a member of the Industrial Prospects Council, told the Board that Kroger was looking at Lufkin as the possible location for a distribution center for their in house floral operations. The Industrial Foundation is making them a proposal for 10 acres of Industrial Foundation Property at $12,500 per acre and the Foundation would build a road.

There being no further business, the meeting was adjourned.

Bill Prince, President

Jack Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
NOVEMBER 8, 1985
CHAMBER BOARD ROOM

BOARD PRESENT: John Lee Slaughter, Tom Richards, Arthur Guidi, Claude Smithhart, Frank Stevenson, Thomas Moore, H.J. Shands, Jr., Wayne Corley, Bob Brown, Bettie Williams, Jack Sweeney, Joe Sample, Murphy George, S.W. Henderson, III.

BOARD ABSENT: Bill Prince, Richard Thompson, Rodney Wood, John Henderson, Clifford Grum, Jack Hicks, Charles Kent

OTHERS PRESENT: Jack Hodson (EVP), Curtis Montgomery (LVCB), Kenzy Hallmark (Christmas report)

CALL TO ORDER: The meeting was called to order by President-Elect Thomas Moore at 11:03 a.m.

MINUTES: Minutes of the October meeting were approved as mailed by motion from Claude Smithhart and second by Frank Stevenson.

ANNOUNCEMENT: Tom Richards announced to the Board that Bill Prince has accepted a new position with First City Corporation in Dallas as Regional Director for 16 area banks. He will split his time between Dallas and Lufkin from now until January 1 and will be able to complete the Chamber year with the help of Thomas Moore. Richards also stated that he would be the new First City Bank President in Lufkin.

NEW OFFICERS: Frank Stevenson presented the slate of new officers for board approval. The selections were:

President-Thomas Moore; President-Elect - Claude Smithhart, Treasurer - Tom Richards, Vice President - Bob Brown, Vice President - Charles Kent, Vice President - John Lee Slaughter, Vice President - Bettie Williams.

The list of officers was approved as presented by motion from H.J. Shands, Jr. and second by Wayne Corley. Motion carried.

CHRISTMAS ACTIVITY REPORT: Kenzy Hallmark reported on the ongoing Christmas projects. Christmas decorations committee is being chaired by Rita Prince and Nancy Moore. The Christmas Parade chairman is Joyce Philmon. Lufkin Industries will erect Rudolph again this year on the Lufkin Mall parking lot at the corner of Loop 287 and First. The parade, scheduled for December 8 at 3:00 p.m., is ahead of schedule with 30 applicants for floats. A Christmas Stroll has been scheduled for downtown on December 13. Sponsored by the Downtown Association, many of the older buildings, including the new Angelina House, will be open to visitors. Mantooth Park Association is planning their Christmas At Home Tour Friday, December 6 from 4:00 to 8:00 p.m. Tickets are $3.00 each and will be available at the Chamber office. Many local neighborhoods and businesses are busy getting their projects underway for the holiday season. Halmark reported that the Christmas City effort has grown to be an annual event and an extremely good program.

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SEARCH COMMITTEE: The Board appointed a Search Committee for a new Executive Officer. Members of this committee are: H.J. Shands, Jr. (Chairman), Bob Poland, Kenzy Hallmark, Thomas Moore, Bill Prince, Claude Smithhart and S.W. Henderson, III.

1986 COMMITTEE CHAIRMEN: Thomas Moore reported that most chairmen had been appointed and the list should be presented to the board by the December meeting. The Chamber planning retreat will be scheduled for sometime in January or February of 1986.

LVCB REPORT: Curtis Montgomery reported that the State Home Economist Conference will be held in Lufkin in 1987, and the Texas Old Fiddlers will choose between Lufkin and Killeen. He further reported that he would be attending the NTA Convention next week in Reno. Also, the Bass & Gal World Championship would be held at Rayburn November 20-23 and he would have the Lufkin Booth at this tournament. The Convention Bureau Annual Report reflects an increase in LBCB Budget from $98,000 to $104,498 for the coming year.

FINANCIAL STATEMENT: The financial report was presented by Treasurer Claude Smithhart reflecting income of $27,414.14 and expenses of 30,346.86 with a bank balance of $39,255.71 as of October 31, 1985.

There being no further business, the meeting was adjourned.

Thomas D Moore

Thomas Moore, President Elect

John R. Hodson, EVP

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MINUTES
BOARD OF DIRECTORS
DECEMBER 6, 1985

Board Members Present: Bill Prince, Rodney Wood, John Lee Slaughter, Thomas Moore, Simon Henderson III, Wayne Corley, Murphy George, Bettie Williams, Claude Smithhart, Arthur P. Guidi, Richard Thompson, Frank Stevenson, Tom Richards, H.J. Shands, Jr., Clifford Grum, Bob Brown, Charles Kent.

Board Members Absent: John Henderson, Joe Sample, Jack Sweeney, Jack Hicks

Others Present: Horace Stubblefield (Chairman, Transportation Council), Georgia Hunt (Staff), Curtis Montgomery (LVCB)

MINUTES: Minutes of the November board meeting were approved by a motion made by Claude Smithhart and seconded by Tom Richards.

AIR & SURFACE TRANSPORTATION COUNCIL: Horace Stubblefield, Chairman of the Air & Surface Transportation Council reported that the council had met with representatives of Brazos River Transportation Authority regarding a possible transit system for Lufkin. He told members of the Board that the council was collecting additional information and possibly meeting with some people in Huntsville. A recommendation will be made to the Chamber Board when more details are available.

LVCB REPORT: Curtis Montgomery presented new promotional items available which were bumper stickers and caps. He reported that he had attended a National Tour Association meeting during the month in Reno, Nevada. Curtis thanked everyone for working with him and announced that he had taken a position in Oklahoma and would be leaving December 9, 1985.

ANNUAL BANQUET: Bill Prince announced that Claude Smithhart would be the Banquet Chairman for the Annual Banquet scheduled for January 23, 1986. He also reported that nominations are being taken for the Angelina Award and urged members to submit nominations.

1986 COMMITTEE CHAIRMEN: Thomas Moore, President-Elect for 1986 presented the following committee chairmen to serve during the upcoming year:

Public Relations - Cooper Castleberry
First Friday - Bob Bowman
Agri-Business - Paul DuBose
Industrial Prospect Task Force - Bob Brown
Tourist/Convention Council - Louis Bronaugh
Southern Hushpuppy Olympics - Monty Stafford
Texas Forest Festival - S.W. Henderson III
Small Business Council - Chuck Stemple
Cultural Arts Council - Martha Brazil
ABC - Jerry Benson
Law Enforcement - Ronnie Robinson
Transportation - Horace Stubblefield
Education Council - Leon Manning
Leadership Lufkin - Tom Richards

The 1986 Committee Chairmen were approved by a motion made by Richard Thompson and seconded by Charles Kent.

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FINANCIAL STATEMENT: The November financial statement was presented by Claude Smithhart, Treasurer. It reflected income of $13,547.23, and expenses of $28,049.80 during November with a closing bank balance on November 30 of $24,565.67. It was approved as presented by a motion made by Thomas Moore and seconded by Charles Kent.

DELINQUENT ACCOUNTS: A list of delinquent accounts was presented. It was agreed that a letter be sent to these members and if they did not pay within a period of 10 days, they should be dropped from the membership roster.

PERSONNEL MATTERS: H.J. Shands, Jr., Chairman of the Search Committee for a new executive, made a recommendation that Jerry Huffman be hired to fill the position with these benefits:

> $50,000/yr. salary
> $5,000 relocation expenses
> Automobile, retirement program, insurance for himself and insurance for his wife and daughter until his wife finds a job.

A motion was made by Bob Brown that the recommendation of the Search Committee be approved. John Lee Slaughter seconded the motion which passed unanimously.

Bill Prince expressed his appreciation to everyone for their support and cooperation during 1985.

There being no further business, the meeting was adjourned.

Bill Prince, President

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
JANUARY 17, 1986/11:00 A.M.

Present: Thomas Moore, Claude Smithhart, John Lee Slaughter, Bettie Williams, Bob Brown, Tom Richards, Wayne Corley, Murphy George, H.J. Shands, Jr., Jack Hicks, Jack Gorden, Jack McMullen, Jr., Curtis Keith, Doran Gipson, Ed Glass, Tom Dunn and Kenneth Arnold

Absent: Charles Kent, Jack Sweeney, Clifford Grum, Jerry Benson.

Others Present: Georgia Hunt, Jerry Huffman (Staff)

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the December Board of Directors Meeting were approved as written on a motion by Claude Smithhart and seconded by Jack Hicks.

PLANNING RETREAT: Thomas Moore said he felt the planning retreat held on January 9 was quite successful. Bob Brown made a motion that the $15,000 challenge for economic development from the Pineywoods Foundation be accepted. Ed Glass seconded the motion. President Moore told the directors that a committee would be appointed to put together a program to raise the Chamber's portion of the money.

INDUSTRIAL DEVELOPMENT COUNCIL: Bob Brown, Chairman of the Industrial Development Council, reported that the Council had met the day before, and they will probably try to change the name to the Economic Development Council.

INDUSTRIAL FOUNDATION PROPERTY SALE: Jack Hicks made a motion seconded by Bettie Williams, that the Board of Directors approve the sale of 11 acres of Industrial Foundation property at $6,500 per acre to Kroger for a floral distribution center. Motion carried.

ANNUAL BANQUET: Announcement was made that the Chamber's Annual Banquet would be held the next Thursday, January 23.

TRANSPORTATION COUNCIL: A meeting regarding a city transportation system will be held on January 31, at 11:00 a.m. in the TP&L meeting room, with the Transportation Council, the Board of Directors and other community leaders invited.

FIRST FRIDAY: February First Friday Luncheon will be held Friday, February 7 at Rodeway Inn. Speaker will be Bernard Weinstein, Chairman of the Texas Economic Policy Advisory Council.

ROCKLAND DAM: A public hearing will be held the evening of January 30 at Woodville regarding the Rockland Dam Project.

FINANCIAL STATEMENT: Jerry Huffman presented the December Financial Statement which reflected income of $21,061.33 and expenses of $$28,002.58 for the month. Ending bank balance as of December 31, 1985 was $19,910.82. Jack Hicks made a motion, seconded by Claude Smithhart, that the December Financial Statement be approved.

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1986 BUDGET: Bob Brown made a motion to accept the following proposed budget. John Lee Slaughter seconded the motion. Motion carried.

1986
BUDGET PROPOSAL
ANGELINA COUNTY CHAMBER OF COMMERCE

Administrative Expense	1985 (EST)	1986 (Recommended)
Staff Salaries	81,200.00	92,600.00
Staff Retirement	1,700.00	4,500.00
Staff Insurance	3,500.00	6,600.00
Payroll Taxes	7,110.00	8,000.00
Regular Expense	1,420.00	3,600.00
Auto Expense	8,250.00	7,400.00
	103,180.00	120,700.00
Operating Expense		
Building Payment	8,350.00	10,800.00
Building Expense	1,370.00	2,000.00
Janitorial	1,200.00	1,700.00
Telephone Expense	2,870.00	3,000.00
Other Utilities	4,150.00	4,200.00
Office Expense	3,495.00	3,000.00
Office Equipment	1,540.00	4,800.00
Dues, Subscriptions	3,700.00	4,000.00
PR	60.00	.00
Schools/Conference	4,650.00	5,000.00
Postage	5,870.00	6,000.00
Equipment Maintenance	1,300.00	1,600.00
Printing	5,980.00	6,500.00
Insurance	2,100.00	2,400.00
Audit	2,000.00	2,100.00
	47,635.00	56,600.00
Committee Expense		
First Friday	124.00	500.00
Beautification	3,080.00	4,000.00
Tourist/Convention	1,940.00	.00 (LVCB)
Education	.00	1,500.00
Transportation	101.00	400.00
Legislative	106.00	250.00
Economic Development	3,840.00	.00 (IF)
Agri-Business	656.00	.00
Membership	430.00	700.00
Goodwill/PR	98.00	250.00
Small Business	1,192.00	1,300.00
Christmas	.00	2,000.00
Contingency	1,301.00	2,000.00
Law Enforcement	.00	300.00
	13,166.00	15,200.00

RECAP
BUDGET PROPOSAL 1986

EXPENSE	1985	1986
Administrative	103,180.00	120,700.00
Operations	47,635.00	56,600.00
Committee	13,166.00	13,200.00
	163,983.00	190,500.00
INCOME		
Dues	142,200.00	149,000.00
New	11,000.00	10,000.00
Lotus Lane	13,400.00	14,000.00
Misc	3,900.00	4,000.00
	170,500.00	177,000.00
From Reserve	.00	13,500.00
	170,500.00	190,500.00

PURCHASE OF NEW COPIER: A proposal to buy a new copier at a cost of $3295 financed for a 2 year period, was approved on a motion from Curtis Keith and second by Tom Dunn.

CHECK SIGNATURES: A resolution approving any two of Thomas Moore, Claude Smith, Tom Richards, Georgia Hunt or Jerry Huffman to sign checks was approved on a motion made by Bettie Williams and seconded by Jack Gordon.

LVCB: Jerry Huffman reported there had been several applicants for the LVCB Managers position and that interviews would be set up after January 23.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MEETING OF

BOARD OF DIRECTORS

TIME 11:00 PLACE Chamber office DATE 2-14-86

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2261	Thomas Moore	✓				P
634-3337	Claude Smithhart			✓		P
632-3212	John lee Slaughter	✓				P
634-8111	Bettie Williams		✓	✓		—
632-5596	Bob Brown	✓				P
639-1397	Charles Kent		✓			—
632-4411	Tom Richards	✓				P
634-6621	Wayne Corley		✓			—
634-7738	Murphy George			✓		P
829-5511	Jack Sweeney	✓				P
639-2141	H.J. Shands, Jr.	✓				P
829-5511	Clifford Grum		✓			—
632 6631 ~~632-3381~~	Jack Hicks	✓				P
634-6669	Jack Gorden	✓				P
634-4403	Jack McMullen, Jr.			✓		P
634-8341	Curtis Keith	✓				P
632-2300	Jerry Benson	✓				P
7-6111 ~~634-4411~~	Doran Gipson					P
634-8811	Ed Glass		✓			—
639-3201	Tom Dunn			✓		P
639-2121	Kenneth Arnold			✓		P
	Chuck Stemple					
	Louis Bronaugh					

Georgia Hunt
Doris Huffman

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1986 ANNUAL BANQUET

Income:

Ticket Sales		20,275.00

Expense:

Speaker	11,305.00	
Publicity	31.54	
Plaques	150.22	
Civic Center Rental	440.00	
Printing	530.62	
Technical Expense	200.00	
Food	8,112.50	
Decorations	364.60	
Reception	500.00	
		21,634.48

Net Loss	1,359.48

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MINUTES
BOARD OF DIRECTORS
FEBERUARY 14, 1986/11:00 a.m.
CHAMBER OF COMMERCE OFFICE

Board Members Present: Thomas Moore, Claude Smithhart, John Lee Slaughter, Bob Brown, Tom Richards, Murphy Goerge, Jack Sweeney, H.J. Shands, Jr, Jack Hicks, Jack Gorden, Jack McMullen, Jr., Curtis Keith, Jerry Benson, Doran Gipson, Tom Dunn, Kenneth Arnold.

Board Members Absent: Bettie Williams, Charles Kent, Wyane Corley, Clifford Grum, Ed Glass.

Others Present: Chuck Stemple, Louis Bronaugh, Georgia Hunt, Jerry Huffman.

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the January Board Meeting were approved as written by a motion made by Claude Smithhart and seconded by Jack Gorden.

SMALL BUSINESS COUNCIL: Chuck Stemple, Chairman of the Small Business Council, presented the goals of the council to the Board. They included:

1. Provide a series of seminars geared specifically to Small Business needs. A needs assessment survey of small businesses will be done early in 1986 to arrive at specific topics for the seminar series. The seminars will be held in conjunction with Angelina College.
2. Provide an opportunity for area small business owners to get together and share ideas at workshop sessions designed specifically for this purpose. Perhaps a monthly coffee club/breakfast club could be utilized for this purpose.
3. Develop an organized method of contacting new small businesses by the Small Business Council membership to (a) welcome them to the business community and (b) discuss the Chamber and its services.
4. Recognize a small business of the month at the Chamber's regular First Friday luncheon and select one of these recipients to enter the Small Business Administration state competition.
5. Host two (2) small business evening socials, a fish fry in the Spring, a barbecue in the fall. This will give area small business owners/managers a chance to meet each other and exchange ideas. Utilize this vehicle to generate new ideas for the Small Business Council to pursue.
6. Consider the possibility of a Trade Fair at the Civic Center for small businesses.
7. Assist the Public Relations Council in hosting a new member reception for 1986.
8. Continue the promotion of a small business counseling service through the Chamber.
9. Continue the promotion of the "Shop East Texas-Build East Texas" campaign.
10. Produce a newsletter "Small Street Journal" to emphasize small business and promote small business for its impact on the area. To utilize this publication as an idea exchange, highlighting new small business and expansion and growth of existing small businesses.
11. Provide at least one First Friday program on small business.

TOURIST COUNCIL: Chairman Louis Bronaugh reported that the Tourist Council was working to; a) continue their affiliation with the Sam Rayburn Lake association; b) host the state fiddler's contest; c) secure athletic play-offs and tournaments; d) bid on district and area conventions, and; e) renovate highway signs.

INDUSTRIAL PROSPECT COUNCIL: Bob Brown, Chairman of the Industrial Prospect Council, told the Board that the prospect the council had been working with would be back in town next week. Also, Kroger has begun construction and Albertson's will open soon hiring approximately 150 employees.

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LEADERSHIP LUFKIN: Tom Richards reported tht the 1985-86 Leadership Lufkin Program was going well. A Leadership Lufkin Council meeting is scheduled for February 27.

TRANSIT SYSTEM: Tom Richards made a motion that a resolution be passed by the Board of Directors, directed to the City of Lufkin, expressing the need for a transit system, in whatever manner the City sees fit. Jack Hicks seconded the motion. Motion carried.

ROCKLAND DAM: Bob Brown made a motion seconded by Jerry Benson that the Angelina County Board of Directors abstain from taking a position on the Rockland Dam Project at this time.

FINANCIAL STATEMENT: Treasure Tom Richards presented the January, 1986 financial statement reflecting income of $126,618.89 for the month; expenditures of $36,455.33, with a bank balance of $90,163.56. John Lee Slaughter made a motion to approve the financial statement, Curtis Keith seconded the motion.

BUIILDING ROOF REPLACEMENT: EVP Jerry Huffman told the Directors that the roof on the Chamber building was in bad condition; that it had been repaired numerous times. He suggested a new rubberized roof be put on at a cost of $4,600, and that the money be taken from the reserve account. Curtis Keith made a motion that the roof be put on. Claude Smithhart seconded the motion.

LVCB: Jerry Huffman reported that 14 applicants had been interviewed for the position of Manager of the Lufkin Visitor & Convention Bureau and that a decision would be made by March 1.

ANNUAL BANQUET: Claude Smithhart, Banquet Chairman, presented a financial statement for the banquet which reflected a net lost of $1,359.48.

There being no further business, the meeting was adjourned.

Jerry Huffman, EVP

Thomas Moore, President

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
FRIDAY, MARCH 14, 1986
11:00 A.M./CHAMBER OFFICE

BOARD PRESENT: John Lee Slaughter, Charles Kent, Ed Glass, Jack Gorden, Butch McMullen, Tom Richards, Bob Brown, Doran Gipson, Claude Smithhart, Tom Dunn, Bettie Williams, Wayne Corley, Jack Hicks, Thomas Moore, Jack Sweeney, Jerry Benson, Kenneth Arnold, Curtis Keith, H.J. Shands, Jr.

BOARD ABSENT: Murphy George, Clifford Grum

OTHERS PRESENT: Leon Manning (Education Council), Kay Alderman (ABC), Jerry Huffman (C of C)

Thomas Moore, Chairman, called the meeting to order.

FEBRUARY 14 MINUTES: Minutes of the February 14, 1986 meeting of the Board were approved on motion made by Tom Richards, second by Jack Gorden.

PROGRAM REPORTS:

Texas Forest Festival: Simon Henderson, III updated the Board on the upcoming Second Annual Forest Festival scheduled for May 14-17 at the Expo Center. Food, Arts & Crafts and commercial booths were being solicited. Special entertainment from a band from Dallas was planned Thurdsay & Friday nights, Hushpuppy Olympics on Saturday. Profits to be split between Museum of East Texas, Texas Forestry Museum and seed money for 1987.

Education Council: Leon Manning, Chairman, reported to the Board on Education Council Activities for 1986 planned. The Adopt-A-School effort was being offered to all county schools, the council would continue to support the academic decathlon. In addition, the Council was pursuing the Junior Achievement Program for LISD and researching a teacher recognition program for all county schools.

Angelina Beautiful Clean: In an effort to win the Governor's Award with a cash prize of $60,000.00. Coordinator, Kay Alderman, reported on a myraid of activities for ABC, to include:

* School landscaping
* New volunteer contributions on Lufkin waterbills of 50¢ for beautification efforts.
* A strong media blitz on litter and trash reduction.
* Trash-A-Thon on April 3
* New Anti-litter promo in schools using a coloring book.
* 1475 members signed up in Lufkin Beautification Association.

She commented that Lufkin was going "all out" to win the award and felt we had a great chance.

Industrial Prospect Council: Bob Brown reported several industrial contacts were being pursued, two in particular, a school supply distribution facility was close to a decision and we were still working with the Baptist Home concerning a Lufkin area site. He also added the council had changed its name to the Economic Development Council to be more reflective of what they were doing.

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Tourist/Convention Council: Bettie Williams reported in the upcoming mini-tour set for April 15-16. She explained about 30-35 persons were to visit 14 towns in East Texas promoting Rodeo, Pro-Am, Southern Hushpuppy Olympics, Forest Festival, Zoo, Museum, etc. She urged as many Board members as possible to attend.

Calendar Items: Jerry Huffman updated the Board on upcoming events as follows:

March 16-18	Leadership Lufkin Trip to Austin
March 20	11:00 a.m./Economic Development Council
March 20	4:00 p.m./ Lotus Lane Board
April 1	Trash-A-Thon, RSVP
April 3	6:00 p.m./Small Business Fish Fry/Moore Farm
April 4	12:00 p.m./First Friday/Rodeway
April 7	11:00 a.m./Tourist Convention Council
April 9	11:00 a.m./Small Business Council
April 12	Special Olympics/Abe Martin Stadium
April 15-16	Mini-Tour

EXECUTIVE SESSION:

Financial Report: Treasurer Tom Richards reviewed the February financial statement as attached. Motion made by Claude Smithhart, second by Jerry Benson to approve as presented.

Marketing Plan: EVP Huffman presented the following proposal for a new marketing plan (Phase I) for Economic Development and Tourist/Convention Development with the theme of "We want your company in Lufkin"

PHASE I: PRINTING BROCHURE NEEDS

		COST:
A.	8½ x 11 Basic Folder 3000 copies/2 color	$3,000.00
	Use: To packet economic or tourist information for business/industrial clients or convention bids.	
B.	7 x 9 Inside Folder 1000 copies/2 color	1,500.00
	Use: To package (1) Industrial & Building site maps or (2) Hotel/Motel information.	
C.	3½ x 9 Inside Folder 1000 copies/2 color	750.00
	Use: To package (1) You asked for it brochures on Mfg., taxes, etc. or (2) Attractions: Rayburn, Zoo, Museums, etc.	
D.	8½ x 11 Facts Brochure 2000 copies/2 color	1,000.00
	Use: For enclosure in packets for industrial/ business clients, and use as an overall demographic information piece.	
E.	8x10 Brochure 3000 copies/4 color	4,000.00
	Use: General brochure on area with color photos	
F.	4 x 6 Window Sticker 2500 copies/ 2 color	1,000.00
	Use: Window sticker for businesses, (restaurants, hotels, banks, etc.)	
G.	1¼" Diameter Button 1000/2 color	450.00
	Use: For employees of businesses to wear	
H.	Industrial Site or Building Maps 1000 ea/ 1 color - 7x9	1,800.00
	Use: In site/building folder for business/industrial clients.	
I.	Name Tags w/Logo 150 each @ $5.00/each	750.00
	Use: For Board, Economic Dev. Council, Trailblazers and Tourist Council	
J.	Photography (for brochures, etc)	1,000.00
	TOTAL	$15,250.00

Cost to be split between Lufkin Industrial Foundation and Lufkin Visitor/Convention Bureau. ($7,625 each).

Huffman recommended 50% be funded by Lufkin Industrial Foundation and 50% by Lufkin Visitor & Convention Bureau. This would allow us to meet requirement of matching grant of $15,000 from Pineywoods Foundation. Motion was made by Bob Brown to approve the proposal as presented, second by Bettie Williams, motion carried unanimously.

New Policy: Huffman presented a new proposed policy for ribbon cuttings that no ribbon cutting be held for any new business unless they first become a member of the Chamber. Discussion followed. Motion was made by Bob Brown, second by Jack Hicks to adopt such a policy, motion carried unanimously.

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White House Conference on Small Business: Congressman Charles Wilson was accepting nominees for the White House Conference on Small Business scheduled in August in Washington. The Executive Committee recommended the Board nominate Claude Smithhart as a candidate. Charles Kent made the motion to submit Smithhart as our nominee to Wilson, second by John Lee Slaughter, motion carried.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
APRIL 11, 1986/11:00 A.M.
CHAMBER OFFICE

Board Members Present: S.W. Henderson, Thomas Moore, Claude Smithhart, John Lee Slaughter, Bettie Williams, Bob Brown, Charles Kent, Tom Richards, Murphy George, Jack Hicks, Jack Gorden, Jack McMullen, Jr., Doran Gipson, Tom dunn, Kenneth Arnold

Board Members Absent: Wayne Corley, Jack Sweeney, H.J. Shands, Clifford Grum, Curtis Keith, Jerry Benson, Ed Glass.

Others Present: Patti Estes, Horace Stubblefield, Georgia Hunt, Jerry Huffman, Curtis Doolan, Kaye Alderman.

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the March Board of Directors meeting were approved by a motion made by Tom Dunn and seconded by John Lee Slaughter.

ADOPT-A-SCHOOL: Patti Estes, program chairman for the Adopt-A-School program updated the Board members on the progress that had been made during the first year. Other schools inside Angelina county have been invited to participate next year.

ANGELINA BEAUTIFUL/CLEAN: Kaye Alderman, coordinator for ABC, reported that "Keep Lufkin Clean Week" had just been held and that work was continuing on the Governor's Achievement Award application.

ECONOMIC DEVELOPMENT: Bob Brown, Chairman of the Economic Development Council, told board members that a meeting had been held the day before with the prospect they have been working with since December and the probability is good that they will locate here.

Also, the location committee for a Baptist Home is still looking and Lufkin is being considered.

Industrial Allies Day is scheduled for May 22 and 23.

TEXAS FOREST FESTIVAL: Simon W. Henderson, III, Forest Festival Chairman, reported that planning is going well for the Texas Forest Festival. The Southern Hushpuppy Olympics is getting publicity. The Chamber will be coordinating the arts and crafts section of the festival this year. A tent is being secured for the food booths. There will be a hot air balloon and the carnival is scheduled again for this year.

LVCB REPORT: Curtis Doolan presented a written report (as attached) on the activities of the Lufkin Visitor & Convention Bureau.

LEADERSHIP LUFKIN: Tom Richards, Chairman of the Leadership Lufkin Council, presented a written policy for accepting participants into the Leadership Lufkin programs. He made a motion that this policy be adopted. Butch McMullen seconded the motion.

TRANSPORTATION COUNCIL: Horace Stubblefield, Chairman of the Transportation Council, asked the Chamber Board to endorse a resolution recommending the relocation of a planned grade separation from the entrance of Angelina College to Farm Road 819. Bob Brown made a motion to accept this recommendation. Jack Gorden seconded the motion.

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MINI-TOUR: Bettie Williams, project chairman for the mini-tour reported that 31 people had volunteered to participate in the two day tour promoting Lufkin. The tour is scheduled for Tuesday and Wednesday, April 15 and 16.

FINANCIAL REPORTS: Treasurer Tom Richards presented the March Financial Statement which reflected income of $89,649.58, and expenditures of $36,950.98 for the month, with a bank balance of $137,630.08 as of March 31, 1986. The statement was approved by a motion made by Charles Kent and seconded by Claude Smithhart.

MEMBERSHIP DRIVE: It was reported that the Annual Membership Drive would be held May 6-8.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
MAY 8, 1986/11:00 A.M.
CHAMBER BOARD ROOM

Board Members Present: Thomas Moore, Claude Smithhart, John Lee Slaughter, Bob Brown, Bettie Williams, Charles Kent, Tom Richards, Wayne Corley, Jack Sweeney, H.J. Shands, Jr, Clifford Grum, Jack Hicks, Jack Gorden, Jack McMullen, Jr., Jerry Benson, Doran Gipson, Ed Glass, Tom Dunn, Kenneth Arnold

Board Absent: Murphy Goerge, Curtis Keith

Others Present: S.W. Henderson, III, Kaye Alderman, Curtis Doolan, Georgia Hunt and Jerry Huffman

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the April Board of Directors meeting were approved by a motion made by Jerry Benson and seconded by Kenneth Arnold.

MEMBERSHIP DRIVE: Claude Smithhart, membership drive chairman, reported that a very successful membership drive had been held May 6-8, with 70 new members signing up for a total of $10,900 in dues, with $4,668 having been collected.

MINI TOUR: Bettie Williams, chairperson for the mini tour reported to the Board that the tour had been very successful, visiting 14 towns in two days to promote Lufkin and its upcoming events and attractions.

ANGELINA BEAUTIFUL CLEAN: Kaye Alderman, coordinator for the Angelina Beautiful Clean program, reported that the application for the Governor's Achievement Award was complete and had been mailed. Also, new officers for the program were announced. They are: Chairman (Jerry Benson), Emily Shelton (Vice Chairman), Thomas Moore (Treasurer), and Clarice Whiteker (Secretary).

FOREST FESTIVAL: Bubba Henderson, chairman for the Forest Festival, reported that everything was going well for the festival. Presently we have 45 arts and crafts booths, 17 food concessionaires, and 2 hot air balloons signd up for the event, as well as the carnival.

LVCB: Curtis Doolan, manager of the Lufkin Visitor and Convention Bureau, told the Board he had been working on publicity for the Forest Festival; a bid had been made and accepted for Lufkin to host the Texas Association of Home Economists in 1987; LVCB will have a booth at the Texas Society of Association Executives Convention in Dallas in June; the Lufkin Hotel-Motel Association is being reorganized; and, he said he is working on a written marketing plan for the bureau which will be completed by the June board meeting.

LEADERSHIP LUFKIN: Tom Richards, chairman of the Leadership Lufkin Council, reported that the 4th Leadership Lufkin Class would have their graduation banquet on Tuesday, May 20 at Crown Colony. Tickets are available at a cost of $17.50 per person.

FARMERS MARKET: Jerry Huffman reported that the Farmers Market tent would be put up in the next two weeks in the Lufkin Mall parking lot. The opening is planned for May 31.

DIBOLL SEWER PLANT: Jack Sweeney told the Board that Jerry Huffman had visited with a group from Diboll recently to discuss how the Chamber could help Diboll. One item to emerge from this meeting was support in getting a sewer plant. A motion was made by Claude Smithhart and seconded by Jerry Benson that the Chamber adopt a resolution supporting a bond election for a sewer plant in Diboll. Motion carried.

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LEADERSHIP LUFKIN: Thomas Moore appointed Patti Estes as chairman-elect of the Leadership Lufkin Council to succeed Jack McMullen as Chairman.

ANNOUNCEMENTS:

Industrial Allies Day - A reception and dinner will be held on May 22.
New Member Orientation - scheduled for May 29.

The board will be invited to each of these.

FINANCIAL REPORT: Treasurer Tom Richards presented the April Financial Statement for the Chamber which reflected income of $81,545.81, and disbursements of $134,862.12 for the month with a bank balance of $84,313.77 on April 30, 1986. The LVCB financial statement reflected expenses of $5,784.40 during April with a balance of $66,021.44 for the remainder of the fiscal year. These financial statements were approved by a motion from Charles Kent and second from John Lee Slaughter.

NEW MEMBERS & CANCELLATIONS: A list of 70 new members (as attached) and 2 cancellations, Mathews-Miller and East Texas Video, were presented for approval. The new members were approved by a motion made by Jack Gorden and seconded by Charles Kent.

ECONOMIC DEVELOPMENT COUNCIL: Jerry Huffman explained that Buckley-Kartyr, the company that is considering buying the Dunnagan Building, was asking for a tax abatement from the county and a letter from the city saying they will not annex the property for a stated number of years. Jerry Benson made a resolution urging the city and county to do whatever they consider prudent to encourage companies to locate in Lufkin. Motion carried.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MEETING OF

BOARD OF DIRECTORS

TIME 11:00 PLACE Chamber DATE 5-9-86

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2261	Thomas Moore			✓		P
634-3337	Claude Smithhart			✓		P
632-3212	John Lee Slaughter			✓		P
634-8111	Bettie Williams			✓		P
632-5596	Bob Brown			✓		P
639-1397	Charles Kent	✓				P
632-4411	Tom Richards			✓		P
634-6621	Wayne Corley			✓		P
634-7738	Murphy George			✓		[redacted]
829-5511	Jack Sweeney	✓				P
639-2141	H.J. Shands, Jr.	✓				P
829-5511	Clifford Grum	✓				P
632-6621	Jack Hicks	✓				P
634-6669	Jack Gorden	✓				P
634-4403	Jack McMullen, Jr.	✓				P
634-8341	Curtis Keith		✓			[redacted]
632-2300	Jerry Benson	✓				P
637-6111	Doran Gipson	✓				P
634-8811	Ed Glass	✓		✓		P
639-3201	Tom Dunn			✓		P
639-2121	Kenneth Arnold	✓				P
	Bubba Henderson					P
	Kaye Curtis GH JH ~~Doran Gipson~~					

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS CALLED MEETING
MAY 27, 1986
11:00 A.M./CHAMBER OF COMMERCE OFFICE

Board Present: Thomas Moore, John Lee Slaughter, Bob Brown, Murphy George, Clifford Grum, Jack Sweeney, Kenneth Arnold, H.J. Shands, Jr., Ed Glass, Butch McMullen, Claude Smithhart, Jack Gorden, Jerry Benson, Bettie Williams, Curtis Keith, Wayne Corley.

Board Absent: Charles Kent, Tom Richards, Jack Hicks, Doran Gipson, Tom Dunn.

Others Present: Simon Henderson, III, Dan Jones (County Judge), Woody Gann (WTI), Irie Montes (Axley & Rode), Jerry Huffman (EVP).

President Thomas Moore called the meeting to order.

TAX ABATEMENT RECOMMENDATIONS: Economic Development Council Chairman Bob Brown reported that his council had just met and passed the following recommendation to the Chamber Board:

1) That the Chamber Board endorse a resolution urging the Angelina County Commissioners' Court to create a tax reinvestment zone and the following Tax Abatement schedule for HBJ-Beckley/Cardy, a new industry to locate here.

% Abated	Increased Values Added To Tax Roll	
75%	First	$ 700,000
65%	of next	800,000
55%	of next	900,000
45%	of next	1,000,000
35%	of next	1,500,000
25%	of next	3,000,000
15%	of any additional amounts	

(NOTE (1) At no time can the value used in the abatement computation exceed the current value for real property.

2) That the Chamber Board urge the City & County to adopt a written policy on tax abatement so any company could know the qualifications of such a program.

Discussion followed, Woody Gann and Irie Montes explained the background for such a proposal and the advantages to the schedule. Bottom line, the new company would be paying more taxes than exist now on the property.

Motion: After discussion, Brown recommended the Board adopt the resolution as outlined above, second by Jerry Benson, motion carried.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
ANGELINA COUNTY CHAMBER OF COMMERCE
BOARD OF DIRECTORS
FRIDAY, JUNE 13, 1986
11:00 A.M./CHAMBER OFFICE

Board Present: Thomas Moore, Bob Brown, John Lee Slaughter, Bettie Williams, Charles Kent, Tom Richards, Murphy Goerge, H.J. Shands, Jr., Jack Hicks, Jack McMullen, Jr., Curtis Keith, Doran Gipson, Ed Glass, Kenneth Arnold

Board Members Absent: Claude Smithhart, Wayne Corley, Jack Sweeney, Clifford Grum, Jack Gorden, Jerry Benson, Tom Dunn.

Others Present: Kaye Alderman (ABC), Curtis Doolan (LVCB), Lynn Montes (Axley & Rode), Jerry Huffman (EVP),Ken Pellis (Lufkin News).

Board Attendance: 62%

Thomas Moore, President called the meeting to order.

MINUTES: Minutes of the May 9, 1986 Board meeting were approved on motion made by Charles Kent, second by John Lee Slaughter.

ECONOMIC DEVELOPMENT COUNCIL REPORT: Bob Brown, Chairman reported on the upcoming Economic Development conference set for June 16 hosted by Governor Mark White. He urged board members to attend.

LEADERSHIP LUFKIN COUNCIL: New Council Chairman Butch McMullen reported the addition of two new board members: Sheila Telford and Beauford Chapman. Also, he announced his 1986-87 committee Chairmen: Curriculum-Kristi Warren, Credentials-Nanci Scott, Publicity-Curtis Doolan, Socials-Tom Billingsley

Opening date for applications for the 86-87 Leadership Lufkin Class will be July 1st with applicants selected on a first come first serve basis.

FARMERS MARKET UPDATE: Chamber EVP Jerry Huffman reported the market was opened and functioning well with almost 30 members. The market is open Tuesdays, Thursdays, Fridays and Saturdays at Lufkin Mall.

ANGELINA BEAUTIFUL CLEAN: Coordinator Kaye Alderman reported ABC was gearing up with plans to spend the $60,000 award Lufkin had received by winning the Governor's award. She announced a delegation from Lufkin would be attending the Keep Texas Beautiful conference in Austin on July 1-3 to find out more about the award and how the money could be utilized.

LUFKIN VISITOR/CONVENTION BUREAU: Manager Curtis Doolan reported:

A. Hotel Motel Association had elected new officers with Victor Rufail of the Holiday Inn as the new President.

B. Lufkin had gotten the 1987 County Judges and County Commissioners Annual Convention.

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C. A group of 5-6 persons would be working a booth soliciting convention business at the Texas Society of Association Executives annual meeting in Dallas in late June.

D. Doolan also outlined a new marketing strategy for the LVCB to the Board, a copy is attached to these minutes.

CALENDAR ITEMS: EVP Huffman announced a list of upcoming meetings and programs for Board information.

FINANCIAL REPORT: Tom Richards, Treasurer, presented the may financial statement for the Chamber and LVCB. Motion was made to approve both by Jack Hicks, second by Curtis Keith.

APPOINTMENTS TO LUFKIN INDUSTRIAL BOARD: Moore re-appointed George Henderson, Rufus Duncan and Claude Smithhart to six year terms on the Lufkin Industrial Foundation Board. He also appointed Tom Richards to replace Bill Prince to an unexpired term thru July, 1988. These appointments were ratified on motion made by Curtis Keith, second by Kenneth Arnold.

1985 AUDIT: Lynn Montes of Axley & Rode, CPA's, presented the 1985 audit. He explained everything was in compliance with standard accounting procedures. After discussion, motion was made to approve the 1985 audit by Jack Hicks, second by Charles Kent.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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Aldermen Dolan Montes Huffman Pellis

MEETING OF

BOARD OF DIRECTORS

TIME 11:00 a.m. PLACE Chamber Office DATE June 13, 1986

PHONE	NAME	YES	NO	LEFT WORD	OT	PRESENT
639-2261	Thomas Moore	✓				✓
634-3337	Claude Smithhart		✓			A
632-3212	John Lee Slaughter	✓				✓
634-8111	Bettie Williams	✓				✓
632-5596	Bob Brown		✓			A
639-1397	Charles Kent			✓		✓
632-4411	Tom Richards	✓				✓
634-6621	Wayne Corley	✓		✓		A
634-7738	Murphy George			✓		✓
829-5511	Jack Sweeney		✓			A
639-2141	H.J. Shands, Jr.	✓				✓
829-5511	Clifford Grum			✓		A
632-6621	Jack Hicks	✓				✓
634-6669	Jack Gorden		✓			A
634-4403	Jack McMullen, Jr.			✓		✓
634-8341	Curtis Keith	✓				✓
632-2300	Jerry Benson	✓				A
637-6111	Doran Gipson	✓				✓
634-8811	Ed Glass	✓		✓		✓
639-3201	Tom Dunn	✓	✓			A
639-2121	Kenneth Arnold	✓				✓

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MINUTES
BOARD OF DIRECTORS
JULY 11, 1986/11:00 A.M.
CHAMBER OF COMMERCE

Board Members Present: Thomas Moore, Claude Smithhart, John Lee Slaughter, Bettie Williams, Bob Brown, Charles Kent, Tom Richards, Wayne Corley, Murphy George, Jack Hicks, Jack McMullen, Jr., Curtis Keith, Jerry Benson, Doran Gipson, Kenneth Arnold.

Board Members Absent: Jack Sweeney, H.J. Shands, Jr., Jack Gorden, Ed Glass, Tom Dunn.

Others Present: Chuck Stemple (Chairman Small Business Council), Louis Bronaugh (Chairman, Tourist Council), Kaye Alderman (ABC), Jerry Huffman, and Georgia Hunt (Chamber staff).

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the June Board of Directors meeting were approved by a motion made by Charles Kent and seconded by Tom Richards.

LEADERSHIP LUFKIN: Butch McMullen, chairman of the Leadership Lufkin Council reported that the 1986-87 Leadership Lufkin Class had filled up the first day that applications were accepted. Jerry Benson made a motion that the following candidates be approved for the 1986-87 Leadership Lufkin Class: Kaye Alderman, Morris Arnold, Gaylon Ray Clark, Vance Collins, Tony Dromgoole, Cyndy Edwards, Curtis W. Fenley, III, Randy George, Gregory Gibbs, Glenda Hiers, Jennifer Hooker, James Travis Maroney, Joseph McCulley, Carol Riggs, Willie Rogers, Elizabeth Roosa, Victor Rufail, Dennis Ultican, Roblyn Vanneste, Valerie Culp Wilkerson. Claude Smithhart seconded the motion.

ANGELINA BEAUTIFUL CLEAN: Kaye Alderman, coordinator for the ABC Program, reported that Lufkin had won the Governor's Achievement Award and had 23 delegates present in Austin for the presentation. She asked for suggestions for spending the $60,000 from the highway department. Also, goals are now being set for the coming year for ABC.

TOURIST COUNCIL: Louis Bronaugh, Chairman of the Tourist Council, reported that the council 1) is reworking existing Civic Club signs and getting an additional sign put up on highway 69N, 2) is developing a series of 1 day trips from Lufkin whereby visitors would spend their nights in Lufkin, 3) is working to coordinate Christmas activities, 4) had seven people attend the Texas Society of Association Executives in June. Also, the Lufkin Visitor and Convention Bureau Manager, Curtis Doolan, was scheduled to bid on 2 baseball tournaments and one convention during the next month.

SMALL BUSINESS COUNCIL: Chuck Stemple, chairman of the council, reported on its activities so far this year. They included sponsoring 2 seminars, hosting bi-monthly small business breakfasts, and presentation of the "Spotlight Awards" for businesses. Future plans include a program entitled "Feelings" which is a training program for employee/customer relations, and a newsletter for small business.

TRANSPORTATION COUNCIL: Tom Richards made a motion that two resolutions (attached) from the Texas Good Roads Association be approved. Charles Kent seconded the motion.

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FINANCIAL REPORT: Tom Richards presented the June Financial statement which reflected income of $20,234.92, expenses of $33,768.59, and a balance of $69,635.24 in the operating fund. Also, a list of new members (attached) was presented. Claude Smithhart made a motion that the financial statement and new members be approved. Doran Gipson seconded the motion. Also, a list of delinquent accounts was presented. Tom Richards said a letter would be sent to them asking them to pay.

CHAMBER AUTO: A policy statement regarding the use of the Chamber's auto was approved by a motion made by Claude Smithhart and seconded by Charles Kent. It reads as follows:

Effective January 1, 1986 for the 1986 calendar year, the automobile owned by the Angelina County Chamber of Commerce will be available for business use of Chamber employees for conducting Chamber business. To safeguard the Chamber's investment in the auto, we hereby require the automobile to be used for commuting purposes only by the Chamber Executive Director. Personal use of the automobile other than commuting and de minimus personal use during the day will be prohibited by the Chamber. The value of the commuting fringe benefit will be included as compensation for the Chamber Executive Director.

MARKETING PLAN: A marketing plan which has been approved by the Industrial Foundation and the City Board of Development with a total budget of $159,500.00 was presented. A motion that this plan be approved was made by Kenneth Arnold and seconded by Claude Smithhart.

TAX ISSUE: Jerry Benson asked if the Chamber would like to address the tax issue involving the Tax Appraisal District. It was agreed that this was not a function of the Chamber and should be a personal issue.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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BOARD MEETING JULY 11, 1986

NEW MEMBERS:

Parkwood Place	150.00
Dennis W. Coffman, M.D.	150.00
Parties Plus Catering	150.00
Carousel Shops	150.00
Rudd's Cleaners	150.00
Star Tel	150.00
Total	900.00

DELINQUENT ACCOUNTS:

Allen's Gulf	150.00	
Donna Basham	36.00	
Marge Beckham	36.00	
Boots True Value Hardware	150.00	
Brock's Services, Inc.	165.00	
Bonner Roofing & Metal	120.00	
Cablecom General, Inc.	500.00	
Calder Square FAshions	120.00	
Roy Cates	50.00	
Clark's Plantfood Service	200.00	
Creative Interior Designs	150.00	
Dendy & Longino Attorneys	150.00	
Design Services	150.00	
E.Texas Testing Lab.	200.00	
Ellis & Co. Coiffures	150.00	
Flowers & Things	150.00	
The Hawkins Agency	150.00	
Home Health-Home Care	150.00	
Ingles' Fitts Scale Co.	120.00	
Jim Bell Insurance	112.50	(balance)
Jim Williams Menswear	150.00	
J&SM Partners	200.00	
Kenneth Koon Konstruction	150.00	
La Boutique	120.00	
La Unica	135.00	
Lufkin Rubber & Gasket	150.00	
Miller Furniture	300.00	
Oasis Blueprint	150.00	
Pat Foley & Co.	200.00	
Garland Picou	36.00	
Porter & Duran	200.00	
Ramada Inn	450.00	
Riley Truck Service	120.00	
Scott Brothers Deco.	150.00	
Southland Fence Co.	200.00	
Mr. Go.	200.00	
Wagon Wheel BBQ	200.00	
Waller Sales	200.00	
Waller Sheet Metal & Roofing	250.00	
Weisinger Electric	112.50	(balance)
Western Auto	120.00	
Zales Jewelers	150.00	
Total	6,873.00	

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MINUTES
BOARD OF DIRECTORS
AUGUST 8, 1986/11:00 A.M.
CHAMBER OFFICE

Board Members Present: Thomas Moore, Claude Smithhart, Bob Brown, Charles Kent, Tom Richards, Wayne Corley, Murphy George, Jack Sweeney, Jack Hicks, Jack Gorden, Curtis Keith, Ed Glass, Tom Dunn, Kenneth Arnold.

Board Members Absent: John Lee Slaughter, Bettie Williams, H.J. Shands, Jr., Clifford Grum, Jack McMullen, Jr., Jerry Benson, Doran Gipson.

Others Present: Kaye Alderman (ABC), Charles Arnold (Expo), Curtis Doolan (LVCB), Jerry Huffman, and Georgia Hunt (C of C Staff)

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the July Board of Directors meeting were approved by a motion made by Claude Smithhart and seconded by Charles Kent.

ANGELINA BEAUTIFUL CLEAN: Coordinator Kaye Alderman reported that the money from the Highway Department for receiving the beautification award had been earmarked for landscaping the Exposition Center grounds.

Also, she told the board that the Adopt-A-Highway program has been started in Angelina County.

The third annual photometric index will be taken next week to measure the progress of the Keep America Beautiful Program.

LUFKIN VISITOR & CONVENTION BUREAU: Manager Curtis Doolan reported to the Board that

1) he had attended Hotel/Motel school and Chamber Management Institute during the past month.

2) he had appeared with the Rayburn Lake people, before the State Parks & Wildlife Department to try to change the bass limits for the lake. While they were unable to change these, the Parks Department agreed to do a restocking program and gar eradication for Sam Rayburn Lake.

3) Conventions and meetings that will meet in Lufkin in 1987 are:
   a. Texas Education Agency Workshop (800-1000 people)
   b. Texas Association of Home Economists (200-300 people)
   c. County Judges & Commissioners Convention

EXPOSITION CENTER: Exposition Center Manager Charles Arnold reported that there had been cutting horse shows in the Expo Center the past 12 days, 5 of which were sponsored by the Expo Center. A giant garage sale is scheduled for August 23, also sponsored by the Expo.

Also, he and Curtis Doolan had been to North Carolina on Tuesday to bid on the 1987 Southern Regional 4-H Horse Show.

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ECONOMIC DEVELOPMENT COUNCIL: Economic Development Council Chairman Bob Brown told Board members that Lufkin was one of two final cities selected by the RHINO Corporation, but they were bought out by another company and all expansions were cancelled.

A ribbon cutting and opening ceremonies for WESCO are scheduled for August 15 at 1:00 p.m.. Board members were urged to attend.

Allies Day is being planned for October.

FINANCIAL REPORT: Treasurer Tom Richards reported that letters had gone out to delinquent accounts and that another would be sent in September.

Richards presented the financial statement for July which reflected income of $25,138.54, expenses of $41,006.92, and a bank balance of $53,766.86 on July 31, 1986.

This statement was approved by a motion made by Tom Dunn and seconded by Curtis Keith.

DIRECTORS NOMINATING COMMITTEE: President Thomas Moore named a Directors Nominating Committee of: Rufus Duncan as Chairman, Kenzy Hallmark, Bubba Henderson, Tom Richards, Jack Sweeney.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
1986 NOMINATING COMMITTEE/NEW DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
SEPTEMBER 4, 1986/9:00 A.M.

Present: Rufus Duncan, Tom Richards, Jack Sweeney, Simon Henderson, III, Thomas Moore (C of C President), Claude Smithhart (C of C President-Elect) and Jerry Huffman (EVP).

Absent: Kenzy Hallmark

Chairman Rufus Duncan opened the meeting and informed the committee they were to select eight nominees (7 from county-at-large, 1 from Diboll) to present to the membership.

Several names were presented and the committee then voted on eight.

On motion by Simon Henderson, III, second by Tom Richards the following were nominated for presentation to the membership:

Pete Smart (Diboll), Gary Deer, Walter Borgfeld, Mike Mathis, Jim Haley, Dale Green, Jack Darnell and Jim Barrett.

Rufus Duncan, Chairman

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
SEPTEMBER 19, 1986/11:00
CHAMBER OF COMMERCE

Board Present: Bettie Williams, Jerry Benson, Butch McMullen, Kenneth Arnold, Jack Gorden, Kenneth Arnold, Doran Gipson, John Lee Slaughter, Charles Kent, Bob Brown, Thomas Moore, Curtis Keith, Tom Dunn, H.J. Shands, Jr., Jack Sweeney, Wayne Corley.

Board Members Absent: Clifford Grum, Murphy George, Ed Glass, Jack Hicks.

Others Present: Patti Estes (Chairman Adopt-A-School), Bob Bowman, Curtis Doolan, Charles Arnold, Georgia Hunt and Jerry Huffman (Staff)

Chairman Thomas Moore presided at the meeting.

MINUTES: Minutes of the August Board of Directors meeting were approved as submitted by a motion made by Claude Smithhart and seconded by Wayne Corley.

RETAIL SURVEY: Bob Bowman reported on the results of a retail survey that he had made. (Results attached). The results will be used to market Lufkin and Angelina County as a regional shopping area.

ABC REPORT: Jerry Benson, Chairman, reported for Angelina Beautiful Clean. There had been a meeting held earlier in the week with highway department officials to discuss using money from the Governor's Achievement Award for landscaping at the Exposition Center. Also, RSVP is going to begin the Adopt-A-Highway program in Angelina County. Don Brister is contacting other organizations to see if they have any interest in the Adopt-A-Highway Program.

ADOPT-A-SCHOOL: Patti Estes, Chairman of the Adopt-A-School Committee reported that the program was underway for the year, with Huntington, Central and Hudson joining in with Lufkin and Diboll.

LVCB REPORT: Curtis Doolan, manager of the Visitor and Convention Bureau, reported that while in Austin in August bidding for a convention of the Texas Association of Home Economists, he had visited with other state associations regarding having their meetings here.

Also, Lufkin hosted a group of bus tour operators and trip planners who were on a familiarization tour of East Texas.

Curtis has just returned from a travel summit in Austin which was a joing meeting of TTDA, TAVCB, and Discover Texas, Inc.

ECONOMIC DEVELOPMENT REPORT: Bob Brown, Chairman of the Economic Development Council, reported that $31,000 had been pledged for the Economic Development plan.

Also, Industrial Allies Day is scheduled for September 30-October 1. Several industrial contact people have been invited to Lufkin so that we can show them what our city has to offer, plus getting their expertise on what we need to do to entice new companies to our county.

DIRECTORS NOMINATING COMMITTEE REPORT: Names of Jim Barrett, Pete Smart, Gary Deer, Walter Borgfeld, Mike Mathis, Jim Haley, Dale Green, Jack Darnell were presented for approval to serve a 3 year term as directors beginning in 1987, providing there are no petitions filed. Charles Kent made a motion seconded by Kenneth Arnold that these new directors be approved.

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OFFICERS NOMINATING COMMITTEE: Thomas Moore asked H.J. Shands, Jr., (Chairman), Wayne Corley and Butch McMullen to serve on an Officers Nominating Committee. Doran Gipson made a motion that this committee be approved. Curtis Keith seconded the motion.

FINANCIAL REPORT: Treasurer Tom Richards presented the financial statement for August. Expenditures for the month were $28,921.40; with income of $26,121.22, and an ending bank balance as of August 31 of $50,966.68. Jerry Benson made a motion that this statement be approved, Bob Brown seconded the motion.

NEW MEMBERS: SCA Townwest Center, Believers Bible Church, Glad Tidings Assembly of God, John S. Wyatt, Inc., and Executone of East Texas, Inc. were approved as new members.

EXPOSITION CENTER: Jerry Huffman told the board that a balance of approximately $27,000 was being carried on the Chamber books as being owed by the Angelina County Exposition Center. Bob Brown made a motion this balance be taken off the books and the Expo Center begin paying a $500 per month management fee. Claude Smithhart seconded the motion.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
OCTOBER 10, 1986/11:00 A.M.

Board Members Present: Thomas Moore, Bettie Williams, Claude Smithhart, Bob Brown, Charles Kent, Kenneth Arnold, Wayne Corley, Tom Dunn, Ed Glass, Curtis Keith, Butch McMullen, H.J. Shands, Jr., Doran Gipson.

Board Members Absent: Tom Richards, John Lee Slaughter, Jerry Benson, Murphy George, Jack Gorden, Clifford Grum, Jack Hicks, Jack Sweeney.

Others Present: Jerry Huffman, Georgia Hunt, Curtis Doolan, Kaye Alderman, Charles Arnold, Simon W. Henderson, III, and reporter from Lufkin Daily News.

President Thomas Moore called the meeting to order.

MINUTES: Minutes of the September Board of Directors meeting were approved by a motion made by Butch McMullen and seconded by Doran Gipson.

ANGELINA BEAUTIFUL/CLEAN: Kaye Alderman, Coordinator for Angelina Beautiful/Clean, reported that she was currently working on a tabloid which would be circulated in the Lufkin Daily News and the Diboll Free Press. Also, four sections have been adopted for the Adopt-A-Highway program

LUFKIN VISITOR & CONVENTION BUREAU: Curtis Doolan, Visitor & Convention Bureau Manager, reported that the bureau, along with the San Augustine and Nacogdoches Chamber of Commerce would be publishing a tabloid for Lake Sam Rayburn promoting Sam Rayburn at vacation and trade shows. He also reported that he is working with a group from Hudson to bid on the 1988 Girls Softball Dixie Youth World Series.

ECONOMIC DEVELOPMENT COUNCIL: Bob Brown, Chairman of the Economic Development Council, reported that Industrial Allies Day was cancelled due to lack of participation. A representative from the Texas Department of Community Affairs visited Lufkin recently. The Chamber will be taking a delegation to Austin on October 23 to visit this agency.

EXPO CENTER: Charles Arnold, manager of the Exposition Center, told the Board that the Ark-La-Tex Cutting Horse Association would be held October 18 & 19, Budget Rent a Car is having a car sale for credit union members on October 25, Rayburn Country Kennel Club dog show October 26, and the Lufkin Art Guild will have an art show on November 1 & 2. Future events which are scheduled were also listed.

NOMINATING COMMITTEE REPORT: H.J. Shands, Jr., Chairman of the Officers Nominating Committee made a motion that the following officers be accepted for 1987:

Claude Smithhart, President
Bob Brown, President-Elect
Jim Haley, Treasurer
Doran Gipson, Vice President,
Jack McMullen, Vice President
Charles Kent, Vice President
Jerry Benson, Vice President

Tom Dunn seconded the motion which unanimously carried.

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ANNUAL BANQUET: It was announced that the Annual Chamber Banquet is scheduled for January 22. Edwin Newman will be the speaker.

FINANAICL REPORT: Jerry Huffman presented the September Financial Statement, reflecting income of $37,772.21, and expenses of $32,197.80, and a bank balance of $$56,541.09 as of September 31. Wayne Corley made a motion that the report be approved. Tom Dunn seconded the motion.

NEW MEMBERS AND CANCELLATIONS: New members and cancellations were approved as attached by a motion made by Bob Brown and seconded by Wayne Corley.

EQUIPMENT: Tom Dunn made a motion that the Chamber buy an 800 sq. ft. portable storage building for approximately $1200. The motion was seconded by Ed Glass.

BY-LAW CHANGES: Claude Smithhart made a motion that proposed By-Law changes (as attached) be sent to the Chamber membership for approval. Doran Gipson seconded the motion.

PRESIDENT'S LUNCHEON: It was recommended that the luncheon on December 5 be a President's Luncheon to recognize outgoing officers, board members and council chairmen. Board members were in agreement for this proposal.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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PROPOSED BY-LAW CHANGES
ANGELINA COUNTY CHAMBER OF COMMERCE
OCTOBER, 1986

ARTICLE II

~~Object:~~ (Mission)

Section 1. The ~~object~~ (Mission) of this organization shall be to promote the civic, commercial, industrial, and agricultural interests of Angelina County and to aid in the development of all legitimate enterprises which will tend to increase their prosperity.

Section 2. ~~It shall stand for local harmony and shall be non-partisan, non-sectional, non-sectarian and non-profit in its activities.~~ It shall comply with all IRS requirements and regulations relating to a 501 (c) (6) tax exempt organization.

ARTICLE III

Membership:

2. A designated membership is available to any individual of good reputation who is an officer, executive or an employee of any person, firm, organization, or association holding a business membership who is a designated member by his employer. Such employer may designate one member for each multiple of $50 paid ~~as dues~~ in excess of ~~$300.00~~ (Base Rate)

(C) Dues:

1. ~~Business membership shall be a minimum of $120.00~~
2. ~~Designated membership dues shall be a minimum of $50.00~~
3. ~~Personal membership shall be a minimum of $25.00~~

(1.) 4. The dues structure shall be reviewed and adjusted by the Board of Directors on a periodic basis as deemed appropriate.

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ARTICLE IV

Government:

~~**Section 7.** **Assumption of Duties:** The duties of Board Members shall begin at the January meeting of the Board of Directors.~~

~~**Section 8.** At the November meeting, the Board of Directors shall elect a President, four (4) Vice Presidents of equal rank and a Treasurer. All officers will be elected from the membership of the Board except the President-Elect who may be elected from the membership-at-large.~~

~~**Section 9** **Executive Vice President:** The Board of Directors shall employ an Executive Vice President and fix his salary.~~

(Already included in Article VIII.

ARTICLE V

Officers and Duties:

Section 1. **President:** The President shall preside at all meetings of the Chamber Board of Directors. He shall perform all duties incident to his office and advise such action as may be deemed by him likely to increase the usefulness of the Chamber. (He shall be an ex-efficio member of all Chamber boards, councils, committees or task forces).

Section 1A **President-Elect:** The President-Elect shall serve as first voluntary assistant to the President of the Chamber, performing the duties of the President in his absence. He shall also serve as the Chairman of the Program of Work Committee. As such, he and his committee will be responsible for determining the proper program activities of the Chamber. They will also determine whether the program activities are directed toward achieving business and community needs throughout its service area and are of the required duration to achieve the desired results. He shall be responsible for the conduct of orientation sessions annually required within the Chamber. (He shall be an ex-efficio member of all Chamber boards, councils, committees or task forces).

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ARTICLE VIII.

Elections:

Section 2. ~~At the first meeting in November 1933, the Directors shall draw lots for one, two and three year terms, by placing six threes, six twos and thirteen ones on plain white paper, folded so that the number are not disclosed. Absent Directors shall have slips drawn for them by the President and the Directors present shall draw for themselves. Each slip will indicate the number of years each Director is to serve.~~

(delete - antiquated language)

(E) Determination: If no petition is filed within the designated period, the nominations shall be closed and the nominated slate of ~~eight~~ candidates shall be declared elected by the Board of Directors at their regular ~~October~~ (September) Board meeting.

If a legal petition shall present additional candidates, the names of all candidates, in alphabetical order, shall be placed on a ballot. Identification shall be made on the ballot to identify those candidates nominated by the Nominating Committee. The EVP shall mail this ballot to all active members at least 15 days before regular ~~October~~ (September) Board Meeting.

The ballots shall be marked in accordance with instructions printed on the ballots and returned to the Chamber office before the ~~October~~ (September) Board Meeting. The Board of Directors shall, at their regular ~~October~~ (September) Board Meeting, declare the ~~six~~ eight candidates with the greatest number of votes elected.

Section 4. **Seating of New Directors:** All newly elected Board members shall be seated at the regular January meeting and shall be participating members thereafter.

Section 5. **Selection and Election of Officers:** At the ~~October~~ (September) Board meeting, the President shall nominate three (3) directors to serve as a nominating committee for officers and this committee shall present a slate of officers at the ~~November~~ *(October) Board Meeting to include a President, President-Elect, four (4) Vice Presidents of equal rank and a Treasurer.

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DELINQUENT ACCOUNTS	AMT.	MO. DUE
A-1 Business Machines	150.00	April
Aamco Transmissions	150.00	April
Allen's Gulf	150.00	March
Angelina Shoe Repair	150.00	May
Marge Beckham	36.00	January
Boles Food Market	300.00	April
Boots True Value Hardware	150.00	March
Bowers Birds of Texas	150.00	May
Calder Square Fashions	120.00	March
Cameracraft	75.00	January
Roy Cates	50.00	March
Clark's Plantfood Service	200.00	January
Design Services	150.00	May
Diboll Affiliated Foods	150.00	May
East Texas Testing Lab	200.00	January
Ellis & Co. Coiffures	150.00	February
Flowers & Things	150.00	May
Futch Signs	150.00	May
Hair Pizzaz	150.00	May
Holidays Hallmark Store	150.00	May
Holley's Wonderland	80.00	March - (Q)
Home-Health-Home Care	150.00	January
IDS/American Express	150.00	May
Ingle's Fitts Scale Co.	120.00	March
Jim Williams Menswear	150.00	January
J&SM Partners	200.00	January
Berney R. Keszler, MD.P.A.	150.00	May
Kenneth Koon Konstruction	150.00	January
LaBoutique	120.00	March
Lufkin Racquetball & Fitness Club	150.00	May
Jim Bell Insurance	112.50	January
Mark's Sign Shop	150.00	April
Media Solutions, Inc.	150.00	April
Miller Furniture	300.00	January
Morgan Building Systems	150.00	April
Oasis Blueprint	150.00	January
Pat Foley & Co.	200.00	January
William Drew Perkins, Atty.	150.00	April
PhotoGraphics	150.00	April
Porter & Duran	200.00	January
Ramada Inn	450.00	January
Riley Truck Service	120.00	January
Robert's Auto & Upholstery	150.00	April
Donna Rosas	50.00	May
Scott Bros. Decorating	150.00	January
Rick Squyres	150.00	May
Mr. Go	120.00	January
Touch of Love	150.00	May
Waller Sales	200.00	January
Waller Sheet Metal	250.00	January
Western Auto	120.00	January
Williams Wrecker Service	150.00	April
Zales	150.00	January
TOTAL	$8,498.50	

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OCTOBER 10, 1986

NEW MEMBERS/CANCELLATIONS

New Members September:

John S. Wyatt, Inc.	150.00
HBJ Beckley-Cardy	300.00
	450.00

Cancellations September:

Weisingr Electric	150.00 (closing of business/lack of time)

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MINUTES
BOARD OF DIRECTORS
ANGELINA COUNTY CHAMBER OF COMMERCE
NOVEMBER 14, 1986/11:00 A.M.
CHAMBER BOARD ROOM

Board Members Present: Thomas Moore, Bettie Williams, Tom Richards, Bob Brown, Kenneth Arnold, Jerry Benson, Wayne Corley, Tom Dunn, Murphy George, Doran Gipson, Ed Glass, Jack Gorden, Curtis Keith, Jack Sweeney

Board Members Absent: Claude Smithhart, John Lee Slaughter, Charles Kent, Clifford Grum, Jack Hicks, Curtis Keith, Butch McMullen, H.J. Shands, Jr.

Others Present: Cooper Castleberry (Public Relations Council), Charles Arnold (Expo Center), Curtis Doolan (LVCB), Kaye Alderman (ABC), Georgia Hunt (Staff), Jerry Huffman (EVP), Heber Taylor (Lufkin Daily News)

President Thomas Moore presided at the meeting.

MINUTES: Minutes of the October Board meeting were approved as mailed by a motion made by Doran Gipson and second by Jack Gorden.

ABC: Kaye Alderman, Coordinator for Angelina Beautiful/Clean, reported that they are investigating the feasibility of a recycling facility in Angelina County. Also, negotiations are continuing with the highway department about landscaping at the Expo Center. A program for business and industry called "Clean Team" is being introduced.

LVCB: Curtis Doolan, Manager of the Lufkin Visitor & Convention Bureau, reported. He told the Board that the Baptist Convention had been in Lufkin at the Civic Center this week and had made a commitment to return in 4 years; the Buy-Sell-Trade Days at the Civic Center were successful with 166 booths rented; Lake Sam Rayburn Tabloid is being printed and the Nacogdoches Chamber is cooperating with us in this effort and will pay half the expenses. The Lake Association will be participating in the Houston Dallas and St. Louis vacation shows in 1987.

EXPO CENTER: Charles Arnold, manager of the Expo Center, reported scheduled events for November and December as follows: a Hunter/Jumper show - November 15; an Arabian Horse Show - November 20-23; a cutting horse show - Thanksgiving week-end; a garage sale - December 6; and a Christmas Nativity - December 12 & 13. He told the Board that there was only one weekend available until May, 1987.

ECONOMIC DEVELOPMENT COUNCIL: Chairman Bob Brown reported. A group from Lufkin went to Austin and visited with the Department of Community Affairs. Also, a tabloid promoting Lufkin will be put in 8 area newspapers as a part of the economic development program.

Jack Sweeney suggested that contact be made with officials in LaGrange, Georgia regarding their industrial park.

TRAILBLAZERS: Cooper Castleberry asked the Board to reconsider their earlier decision to have ribbon cuttings for chamber members only. Jerry Benson made a motion that the Public Relations Council provide ribbon cuttings for everyone, not just members. Bob Brown seconded the motion.

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1987 GOALS: Jerry Huffman presented a list of 1987 goals which were the outcome of the Annual Retreat held on October 28.

FINANCIAL STATEMENT: Tom Richards, Treasurer, presented the October, 1986 financial statements which reflected a beginning bank balance on October 1 of $56,541.09, income of $24,162.23, expenses of $31,728.90 and an ending bank balance of $48,974.42 on October 31, 1986. Three new members were presented for approval - Executone of East Texas ($150); Linda Rushing Real Estate ($150) and Terrance Cox ($50). The financial report and new members were approved by a motion from Jerry Benson and second by Kenneth Arnold.

OTHER BUSINESS: Murphy George expressed his concern that some of the projects endorsed by the Chamber had a negative effect, such as the recent rating of local restaurants which had been reported by the Lufkin Daily News as being requested by the Chamber. It was explained that this was in error, that the Chamber had not requested nor endorsed this. A motion was made by Jerry Benson that each of these restaurants be sent a letter explaining that the Chamber had nothing to do with the request. Bettie Williams seconded the motion.

Other projects that had caused him concern during his term as director were the Farmers Market and the "Shop East Texas-Build East Texas" campaign.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry Huffman, EVP

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MINUTES
BOARD OF DIRECTORS
DECEMBER 12, 1986/11:00 A.M.
CHAMBER OFFICE

Board Members Present: Thomas Moore, Bob Brown, John Lee Slaughter, Charles Kent, Kenneth Arnold, Jerry Benson, Tom Dunn, Murphy George, Doran Gipson, Ed Glass, Jack Gorden, Jack Hicks, Curtis Keith, Jack McMullen, Jr., H.J. Shands, Jr.

Board Members Absent: Bettie Williams, Tom Richards, Claude Smithhart, Wayne Corley, Clifford Grum, Jack Sweeney.

Others Present: Paul DuBose (Agri-Business Council), Jerry Huffman (Staff), Georgia Hunt (Staff), Curtis Doolan (LVCB), Charles Arnold (Expo), Kaye Alderman (ABC).

President Thomas Moore presided at the meeting.

MINUTES: Minutes of the November Board of Directors Meeting were approved as mailed on a motion from Murphy George and second from Jerry Benson.

ANGELINA BEAUTIFUL/CLEAN: Coordinator Kaye Alderman told Board Members that letters approving 50 houses to be painted for Paint Brush Mania were being mailed. Also, a research committee is investigating the possibility of locating a recycling center in Lufkin.

EXPO REPORT: Expo Manager Charles Arnold reminded Board Members to attend the exhibition presented by the First Methodist Church Friday and Saturday nights. He also reported on other scheduled events at the Expo Center for the upcoming month.

AGRI-BUSINESS COMMITTEE: Chairman Paul DuBose reported that 113 steers had been weighed for the March 1987 Junior Livestock Show, as well as 47 lambs and 91 hogs tagged.

LVCB: Curtis Doolan reported that the Hotel/Motel Association had donated $1,000 to the United Way. The United Sam Rayburn Lake Association is booked in 3 vacation shows; Dallas, Houston and St. Louis, in 1987. A new exhibit booth is being built for these shows, and a Sam Rayburn Tabloid is being printed.

BY-LAW CHANGES: By-Law changes which were submitted to the membership by earlier approval by the board were ratified on a motion from Jerry Benson and second from Butch McMullen.

FINANCIAL REPORT: Jerry Huffman presented the November 1986 financial report. Income for the month was $24,050.06, Expenses $39,377.16, and bank balance as of November 30 was $69,408.12. Doran Gipson made a motion to approve the financial statement. Jerry Benson seconded the motion.

It was also explained that $12,150.00 additional needed to be transferred from the surplus funds to complete the remainder of 1986. Jack Hicks made a motion authorizing this transfer, Charles Kent seconded the motion.

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ECONOMIC DEVELOPMENT COUNCIL: Bob Brown, Economic Development Council Chairman told directors that the council had met the previous week and were gearing up for 1987.

Thomas Moore was commended for his year as President of the Chamber.

There being no further business, the meeting was adjourned.

Thomas Moore, President

Jerry W. Huffman, EVP