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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 100,000,000 FEET
Texarkana, Texas

OFFICE OF
ARTHUR TEMPLE
PRESIDENT

January 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't know why the thought came to me the other day, but I do not recall ever seeing any lumber journals on your desk and I wonder if you read any of them. I certainly think you should because they would not only be interesting to you but would serve to keep you posted on what is going on in the lumber industry generally.

I have always liked the Southern Lumberman, published in Nashville, Tennessee, better than the American Lumberman or any of the others, but perhaps the American Lumberman is more representative of the lumber industry as a whole. The Southern Lumberman is given over more to the lumber industry in the South, but I have always liked particularly its editorials which I believe are written by Stanley Horn. This is only to suggest that you make it a practice to read some lumber journal of broader scope than the Gulf Coast Lumberman which is good to a certain extent but I don't think that it carries much news of the lumber industry, rather is it more entertaining than informative.

Yours very truly,

AT:mok

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
E. WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

January 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I suppose I will attend the meeting of directors of Southern Pine Association to be held in New Orleans on January 25 and 26. I note that Southern Pine Industry Committee is to meet on the same dates and wonder if it is your intention to attend this meeting.

I would like very much to hear Cedric Foster when he addresses the Angelina County Chamber of Commerce in Lufkin on January 24 and if you intend to go to New Orleans for the meeting of the Industry Committee on the 25th and 26th, I might drive down to Lufkin to hear Cedric Foster and then go on to New Orleans from there with you. I suppose we could drive into Houston and take the train out of there the night of the 24th. If we did that, I would want to go on the Gulf Coast Lines because I have a pass. Maybe we could fly down with Ernest, but I am not very keen about travel by plane since there have been so many disastrous crashes lately.

In any event, let me know whether or not you intend to go to New Orleans for the Industry Committee meeting.

Yours truly,

AT:mok

Maybe Arthur Jr. will drive down to Lufkin in the morning.

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. January 3, 1950

Dear Dad:

It is rather interesting that I got your letter in regard to E. C.'s suggestion, inasmuch as Eddie, Wilbur and I had just about decided not to turn a peg on the new mill until we either wound up or nearly wound up this present project. Everything is really moving along fast now on the project and things are beginning to take shape.

Today Edens-Birch votes on the union question at Corrigan. I don't feel too hopeful and I think my attitude is shared by Jim Ben. However, we have been doing everything possible to help him, as you probably have observed. There is a possibility that something advantageous might be worked out on the Edens-Birch deal as outlined and, therefore, I am sending a copy of their June 30th statement to you for your files. My thought on a trade would be to have each company apprasied on a uniform basis, its assets on fair market value and arrange for a stock swap on the values thus arrived at.

Tomorrow I leave for a hunt in the Valley with Eck and Clyde to join hhe Houston Oil and Southwestern Settlement group.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Endl.

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MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 100,000,000 FEET
Texarkana, Texas

OFFICE OF
ARTHUR TEMPLE
PRESIDENT

January 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning Willie Jones' letter of December 29. This is good, as are so many of the expressions from our old employees, particularly colored people. I wish that you would tell him that you sent the letter on to me and that I appreciated his remarks.

Yours very truly,

AT:mok

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
GEORGE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

January 4, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

The purchase of assets of Edens-Birch Lumber Company with stock of Southern Pine Lumber Company does not make much of an appeal to me. Certainly that would be a round about method of obtaining their land and timber which are, I suppose, the only assets they have in which we would be interested. I would prefer the more direct approach of an outright purchase for cash.

To give stock in our company for the appraised value of their assets would be giving Edens-Birch stockholders entrance into a strong, well-established company that has attained prestige second to none. To have our assets appraised, as you suggest, would mean a cruise of our timber which might have a very unfavorable reaction and would be quite expensive, to say nothing of the cost of an appraisal of our other assets. In short, I can see considerable disadvantage to buying Edens-Birch assets with our stock and, on the other hand, can see no advantage over a direct purchase of their land and timber.

I have gone over the Edens-Birch statement of June 30, 1949, with considerable interest. My chief observation is that they owe considerable money, $1,102,000 in accounts and notes payable and, in addition, they have outstanding $650,000 in preferred stock. In the second place, while I am not very familiar with their plant at Corrigan and have never seen their plant at Cleveland, it occurs to me that the Corrigan plant at least is on their books at a pretty high figure, though I may be wrong about this.

I think it is all right not to do anything further looking to the building of a new mill to replace mills #1 and #2 until you get so-called project #1 out of the way or at least considerably further along, provided mill #1 can run along without requiring overhauling or giving trouble.

SOUTHERN PINE SERVICE ASSOCIATION

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Arthur Temple, Jr., 1-4-50

Certainly anything as big as building a new mill should, likewise, be entered into advisedly. The main argument in favor of the new mill, as I see it, is to adjust our production to our timber growth. The second most important argument is to eliminate the frequent periodic over-hauling, and the third, in my estimation, is the economy which might be effected. I realize it is most difficult to determine just what we should cut in order to balance our timber growth. To cut more than our growth is suicidal and to cut less than our growth runs up our cost unnecessarily and would require adjustments which we do not want to make. So much is involved that I am glad to see the attitude of caution which you and others on your staff are manifesting.

I hope that you enjoy the hunting trip in South Texas with the Southwestern crowd. This will be a mighty good opportunity for you to cultivate these folks who have meant so much to Pineland and who may be equally as helpful to Diboll, eliminating the necessity of buying the lands of Edens-Birch or anyone else to supplement our own timber holdings. If we had Southwestern or someone like them to rely upon, that, in my opinion, would be far better than investing in timber-growing lands at present-day prices which,like all prices, are inflated.

As this is a very general letter, I might add that I am vitally interested in the outcome of the union election at Corrigan and wish that you would please let me know how it turns out.

Yours truly,

AT:mok

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 6, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since writing you that I was planning to attend the meeting of Directors of the Southern Pine Association to be held in New Orleans on January 25th and 26th, I have learned that the convention of the Diocese of Dallas will be held in Dallas on the 26th and 27th and General George Marshall, head of the American Red Cross, is going to make an address in Dallas at a banquet on the night of January 25th, and while I regret in a way missing the New Orleans meeting, I feel that I should cooperate with Mr. Carson by attending the Diocesan convention since it is always difficult to get delegates to go, and he always seem so anxious for me to attend, and Mother has been asked to represent the local chapter of the Red Cross at the Red Cross dinner, and I, too, would like to hear General Marshall speak and, perhaps, meet him. Incidentally, Josh Morriss, Sr. is going over to hear General Marshall with us, and Josh, Jr., who is in charge of the Red Cross campaign, is going over to hear General Marshall, too.

I am writing Herb Berckes that I will be unable to attend the Directors' meeting in New Orleans and to cancel the room which he has reserved for me at the Roosevelt. If you are planning to go down for the Southern Pine Industry Committee meeting, I would be very happy to have you represent me at the SPA Director's meeting, and will have you officially accredited if it is your intention to be there.

Yours truly,

AT:ld

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 7, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I did not know that you had been elected President of the Angelina County Chamber of Commerce until I received this morning copy of Al Cudlipp's letter of January 6th to you. I congratulate you on this high honor, and I know that you will fulfill the duties and obligations of the office with full credit. I feel that the Chamber is fortunate to have you at its head for the ensuing year.

I have not had an opportunity to read the latest issue of The Buzz Saw, my copy of which came yesterday afternoon. However, I am looking forward to reading Rat Johnson's article to which Al referred in his letter.

As Al mentioned, it is most gratifying to me that I have a son with the mentality and the inclination, and everything in fact, to make his life count for much. Not only am I proud of your accomplishments in business and civic enterprises but it is a source of great satisfaction to me that you have set for yourself high moral standards to which you adhere, you take an active interest in your church and you have many friends who love you, admire you and respect you. Altogether, my boy, you are a very satisfactory son.

Affectionately,

Dad

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As Mother intimated in her letter to you yesterday, our present plan is to drive down to Lufkin on the afternoon of January 24th in order to attend the banquet of the Angelina County Chamber of Commerce that evening and to hear Cedric Foster, who I understand will make the principal address. I have always been a great admirer of his, always try to get his broadcasts which come inat twelve o'clock noon and am looking forward to hearing him in Lufkin.

I wish, therefore, that you would please get tickets for Mother and me, and we would also like to take you, Mary, Ann and Carrol as our guests. Josh Morriss intends to hear General Marshall at the Red Cross dinner with us on the evening of Wednesday, the 25th, and I want to proposition him to go to Lufkin with us to hear Cedric Foster and then over to Dallas, but Josh is out of town and will be for the next several days, and, consequently, I don't know whether he will go to Lufkin with us or not. If he will, I presume you can get another ticket later.

I presume that you saw the write-up of your election as President of the Angelina County Chamber of Commerce in yesterday's Dallas News. Would send it to you on the chance that you did not see it but thought that I might have some other use for it.

By the way, I assume that the dinner will be at 6:30 or not before on the evening of January 24th. If convenient, you might let me know the exact hour. Also, would like for you to reserve a room for Mother and me at the Angelina provided you and Ann will not be able to put us up. Personally, I would prefer to share Buddy's room as I did at Christmas.

Yours truly,

Dad

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. January 9, 1950

Dear Dad:

Thanks a lot for your kind letter of January 7th. I am sure that you realize that a pat on the back always makes a person feel good and I appreciate a compliment from you more than from any other source. I hope that I will always merit the compliments you have expressed.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Jim Dawson and Mary were over for a visit with us yesterday afternoon. From them we learned that Jim is giving up his position with the G.N.& A. Railroad at Nashville, Arkansas, and they expect to move back to Texarkana on or about February 1st.

Jim expects to resume the practice of civil engineering. I doubt if there is going to be much opportunity for a man of his qualifications here, and so if you or Eck, to whom I am sending a copy of this letter, has any work in his line which you could give him, I know that he will appreciate it and I certainly will because Jim is an old friend of mine and my hunting buddy of years gone by; he is a man of splendid character, as you know, of course, is absolutely honest and sincere, and I am sure that his work is of the best.

I don't anticipate that either of you will have much or anything to offer Jim, especially you at Diboll since you have a good engineer in Mr. Winder. However, I am so keenly interested in Jim that I cannot refrain from writing you with copy to Eck on the chance that something may develop sometime.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. January 10, 1950

Dear Dad:

I would sure like to have Uncle Jim at Diboll if I could possibly do so. I was only thinking last night that we really needed a civil engineer that we could start out in charge of a crew doing some fencing and marking our lines. We are pretty far behind on this sort of thing and if we could get Uncle Jim at a reasonable salary we would certainly like to do so. I would like for you to talk to him and see if he would be interested in coming down here at about $350.00 per month. This is probably less than he has been getting and I doubt if he would take it, but I don't think we would be able to pay any more than this. However, I think that the life down here would be to his liking and that he would fit in beautifully. I wish that you would talk to him and let me know right away whether he would be interested. There are so many things that I can use a man like Uncle Jim on that he would be very valuable to me. It would be advisable for him to live in Diboll and we could provide him with a nice house.

The Cedric Foster dinner will be at 7:00 P. M. on the 24th.

Ernest Kurth and Sonny and I are going to fly down in the Paper Mill Beachcraft on the morning of the 25th and I hope that you will decide to go with us.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. January 10, 1950

Dear Dad:

Thanks a lot for your kind letter of January 7th. I am sure that you realize that a pat on the back always makes a person feel good and I appreciate a compliment from you more than from any other source. I hope that I will always merit the confidence you have expressed.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 10, 1950

Dear Dad:

Mr. McNair has written me asking that I secure a portrait of you for his office. I wish that you would let me have this or send it direct to Mr. McNair.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 10, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I had just dictated a letter to you telling you that I had decided to be in New Orleans for the first day of the Directors' meeting to be held on January 25th and 26th and would leave here on the night of the 24th and go from New Orleans to Dallas on the night of the 25th. However, Mother has just phoned me that she has talked with you on long distance telephone and that as you are to be inaugurated as President of the Angelina County Chamber of Commerce at the banquet on the 24th, she is very anxious to be present, and I am, too, of course, and would also like very much to hear Cedric Foster's address. Consequently, on the strength of your assurance that we can fly down to New Orleans on the morning of the 25th in the paper mill plane, and I suppose with Ernest Kurth, we will make our plans to go to Lufkin on the 24th in time to attend the banquet that evening. I think it would be a good idea for you to check with Ernest or someone to be sure that we can be accommodated on the paper mill plane from Lufkin to New Orleans on the morning of January 25th.

I don't know just how we will get down to Lufkin on the 24th. We could leave here on the Sunshine Special at 5:05 A.M., arriving in Jacksonville at 8:37, but it might be an easier trip all around if we could get Bob Waite to drive us down in my Ford and bring Mother back. In that event we would, of course, like to have another ticket for the banquet for Bob. I don't know that he would have any business down that way or that he would be interested otherwise sufficiently, but Josh Morriss might be willing to go down with us and drive Mother back. Mother has even suggested that I leave my Ford down there to be sold, but I don't know that there is anything to that. I don't have an awful lot of use for this car and having three cars in the family it is rather hard to use them all to keep them all limbered up, but I do like to have a cheaper car for my hunting and fishing trips to Grassy Lake.

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As the thing stands now, we will be down some time Tuesday, January 24th, for the Chamber of Commerce meeting, and I will plan to fly with you from Lufkin to New Orleans on the morning of the 25th unless you should advise in the meantime that this arrangement cannot be made, and in that event we might consider driving into Houston early the morning of the 25th and taking a commercial plane from there.

Yours truly,

AT:ld

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 100,000,000 FEET
Texarkana, Texas

OFFICE OF
ARTHUR TEMPLE
PRESIDENT

January 12, 1950

Mr. Arthur Temple, Jr.
Mr. E. G. Prud'homme
Mr. Latane Temple

Gentlemen:

Bob Waite, Temple Webber and I have discussed from time to time the advisability of our continuing to carry credit insurance. Our present policy expires, I believe, on February 1st, and Mr. Bailey, the representative of the carrier in Memphis in whose territory we are, has made an appointment to meet with us here next Tuesday morning.

We are not in favor of renewing this insurance. It is an unnecessary expense perhaps, costing us $1,890.00 plus $450.00 for additional coverage on certain large accounts, taken primarily for the benefit of the dimension mill at Pineland, and we have to lose $7,000.00, a so-called normal loss, before we can collect anything.

About a year ago when we met in Houston and decided to take out this credit insurance I thought we were on a threshold of a recession or depression. That did not occur, due to the European Recovery Program, deficit financing on the part of the Government and other contributing causes, and while I still think that somewhere down the road we are going to run into another depression, I don't think it will be anything like as severe as it was in 1920 and again in 1929 when credit was so greatly over-extended. In spite of the fact, therefore, that I still look for a depression somewhere down the line, I think that we might well afford to carry our own insurance and am in favor of not renewing our policy which expires February 1st. I am sure that Bob Waite and, I think, Temple Webber agree with me, and unless one of you should disagree and convince us that we are wrong, we will be governed accordingly.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 13, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I called Jim Dawson by long distance telephone this morning and told him of your letter of January 10th. In putting it up to him I suggested that the work which you had in mind for him to do might be temporary, because Jim is somewhere between 60 and 65 years of age, and while he has always been a pretty hardy individual, Mary indicated when they were at our house Sunday that he was giving up his job, as Superintendent I believe of the G.N.& A. Railroad, because the work was too strenuous for him. In other words, I don't want to commit ourselves to take him on permanently, and while there is no one in the world whom I had rather help, I feel that my responsibility to Southern Pine Lumber Company and its stockholders is such that I would not want to take on a liability.

Jim said that he appreciated our consideration ever so much and that he would write you and tell you just what the situation is. He could not talk very freely because he was apparently talking in the office with others near by, and I am sure that he will go into considerably more detail in his letter to you which he said he would write. Incidentally, he told me last Sunday and again this morning on the phone that his superior, a Mr. Matthews, I believe, had not set any definite date to release him. It seems that Jim has been trying to get loose for some months and finally set a deadline of February 1st, but I doubt if Jim would pick up and leave if the railroad did not have someone to take his place by that time.

I suggested that it might be advisable for Jim to drive down to Diboll to talk to you about the work you have in mind for him. He seemed to think that was a good idea. At any rate, I am sure that he will touch on this as well as other considerations in his letter to you. By the way, I told him that you had proposed to pay him $350.00 per month. That may be less than he is getting now, but, frankly, there is not much opportunity here at Texarkana for a civil engineer, especially one of Jim's age and one who is resuming this line of work after being away four or five years. I doubt seriously if Jim could make as much as $350.00 per month here month in and

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month out, and consequently I am quite sure that he would be satisfied with this rate of pay.

I certainly appreciate your consideration of Jim. There is none finer in my opinion. I believe that he would be very helpful to you, and he would be a big asset to Diboll as would Mary. Her health, unfortunately, is not too good. She suffers with high blood pressure and seems to be quite nervous.

Yours truly,

AT

AT:ld

Miss Ogilvy, Jim's brother in law and V.P. State Nat'l. Bank told me yesterday that Jim's heart is good - taking nothing away that him myself except advancing age if that is any handicap.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
EMMETT E WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 12, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have received the analysis of profit for Diboll for December 1949 and for the year. I think that you did awfully well in December and certainly for the year as a whole, and especially when so much must have been charged to expense due to the improvement program, contributions to Memorial Hospital, etc.

Yours truly,

AT:ld

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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 13, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just read the minutes of the meeting of Directors of Boggy Slough Hunting and Fishing Club held Thursday, January 12th, and note that the party usually sponsored by me has been eliminated for the 1950 season. I wonder why. I suppose this action was taken to conserve game and possibly to cut down on expense, but the crowd that I usually have doesn't do much harm to the deer, and of course I stand the full expense of my parties.

I am not particularly keen about having a party at Boggy Slough every year. As a matter of fact, I suggested after the last party that we have one every other year, but this suggestion met with strong opposition. It would suit me very well not to have a party next November or December, but it may be hard to get out of it unless I can say that my party was eliminated for 1950 by the governing board and that might be rather hard to put over.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. January 14, 1950

Dear Dad:

I wrote Jim Dawson today explaining that we could probably turn over some of thw work closer to the plant to him and shift Winder to the woods job if it was necessary. I also suggested that he follow your advice and come down if he thinks he is at all interested.

Your annual party was eliminated in the new calendar due to the fact that we were under the impression that you didn't care much about having it. I don't think that it would be necessary to leave it off if you really felt that you would like to go into the thing, but it was necessary to cut so many out that I thought perhaps this would be a good place to start. If this is not satisfactory, of course, we can reinstate your date. Please let me hear from you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. E. G. Prud'homme
Temple Lumber Company
Pineland, Texas

Arthur Temple, Jr.

January 14, 1950

Dear Eck:

Mr. W. G. Funck, of the address shown on the attached, has sent me an inquiry which I thought you might be interested in. Inasmuch as we are not in a position to do this sort of work, I refer this matter to you. A copy of this letter goes to Mr. Funck and you can correspond with him directly on it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. W. G. Funck

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Mr. Arthur Temple Arthur Temple, Jr. January 16, 1950

Dear Dad:

I just made a survey of the other mills on log inventories and the situation is as follows:

Corrigan goes down tonight.
Fostoria already down
New Willard down tonight
Trinity - one week's run
Keltys - two week's run
Pineland - about two week's run
Kurth at Jasper - three or four day's run
Diboll - 30 days.

This just shows that it pays to have good supervisory personnel that have time to do a little thinking in between doing the work.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

ARTHUR TEMPLE. PRESIDENT
HENRY G. TEMPLE. VICE-PRESIDENT
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ROBERT L. WAITE. SEC'Y-TREAS.
W. [illegible] WEBBER. SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 17, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Referring to your letter of January 14th, I am quite sure that the men whom I usually entertain at Boggy Slough will want to have another party next fall, but in view of the desire to cut down on the number of parties, I suggest that we wait and see just what the sentiment is toward the end of the summer or in the early fall.

While it is true that the parties which I give do not give any direct benefit to Southern Pine Lumber Company, it is also true that they do not cost the Company anything and very little damage is done to the deer. I don't think that my crowd has ever gotten more than one deer and usually they don't get any. Most of the men do not care anything about hunting deer though some do like to hunt ducks, and most of the men go down largely if not entirely for the social intercourse.

Yours truly,

AT

SOUTHERN PINE SERVICE ASSOCIATION

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. January 18, 1950

Dear Dad:

In regard to your comment on the East Texas Chamber of Commerce, I will be glad to handle it in any manner you see fit. However, I cannot see a damn thing that the East Texas Chamber of Commerce does. I have attended their conventions and, although I had a good time, I can't find anyone that can answer the question "What does the East Texas Chamber of Commerce actually do." It is the most unjustified organization that I know of and if it is alright with you I would like to discontinue altogether my contributions.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. FORBES WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 19, 1950

Please return

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I note from your letter of January 18th that you are not at all sold on the East Texas Chamber of Commerce to put it mildly. I am just a little inclined to share your views although I think that my opinion of this organization may be due in part if not largely to a lack of interest on my part and a lack of understanding because I have never attended one of their annual conventions nor have I attended any of the Directors' meetings since I have been a Director. I do think, however, that the general reputation of the East Texas Chamber of Commerce is good, and before withdrawing our support we should in all fairness to them discuss the East Texas Chamber with some of the men who have been more active in it and who, as a consequence, may be better informed.

I am sending you Selling Helps for County and Community Chairmen, which was sent to me not so long ago as a Director of East Texas Chamber of Commerce. I call your attention to the blue page labeled "Program of Work" and the pink page labeled "Projects Sponsored by E.T.C.C." and also you might read the yellow pages in the back on "Objections and How to Meet Them". All of this may be interesting and convincing and it may not.

I am inclined to give the East Texas Chamber of Commerce the benefit of any doubt. I think we should continue our support, but as I suggested in my recent letter, I believe to Eck with copy to you, we might cut down our annual contribution especially in view of the fact that both Sabine and Angelina Counties have been over-subscribing their quotas by a rather large margin. What do you think of sending them $100.00 for Diboll with the request that $25.00 of this be applied on my membership to be credited to Bowie County?

I rather think that it would be bad for us to discontinue our support right at this time since you have just been elected President of the Angelina County Chamber of Commerce. I don't think this ought to have any weight if we are convinced that the East Texas Chamber of Commerce is not worthy of support, but if there is any doubt, then I think our discontinuing our support might look bad and be somewhat embarrassing to you.

SOUTHERN PINE SERVICE ASSOCIATION

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When the East Texas Chamber of Commerce was first organized Gilbert was quite active in it and, if I am not mistaken, was on the first Board of Directors. Back in those days I think that we contributed $1,000 per year, maybe this amount per each company. However, when Gilbert died in 1931 and we were in the midst of a depression and couldn't pay our ordinary bills, I either cut our contribution drastically or more probably eliminated it altogether until we were in better shape. Maybe they needed our generous support then more than they do now since they have become firmly established and have a much broader membership.

One thing that the East Texas Chamber of Commerce did do which I think had considerable value to our line of business was the survey of timber which they conducted several years ago when Eck was Chairman of the Forestry Committee, I believe. This survey developed information which, I believe, has been used to very good advantage in appeals to the Legislature for more adequate funds for the forest service. They have, of course, cooperated with the lumber industry in getting larger appropriations for the forest service, in educating the public on the value of timber and the desirability of protecting it from fire, and I think that their work in the interest of the East Texas region generally has been good. Whether it has been worth what it has cost I can't say, but it hasn't cost us very much considering our size. The East Texas Chamber of Commerce is, perhaps, somewhat like the Southern Pine Association in that the benefits from its work are largely intangible, but on the other hand there are a number of things besides what I have mentioned that you can put your finger on; for instance, the tax surveys and the work which has been done to put the counties' fiscal affairs on a businesslike basis.

Yours very truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 19, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

On George Smith's January 18th statement showing the disposition of profit at Diboll for the month of December I note that there is an item of a Stetson-Ross machine (to be installed later) $15,804.00.

I would like to know something more about this machine. It is the make which was so strongly recommended to me recently by Mr. T. W. Rosborough, and I believe I wrote you at the time what he had to say about planing mill machinery made by these people. Incidentally, he wrote them and had them send to me pictures and descriptive literature about their machines, which I have laid aside to take down with me the next time I go to Diboll.

I am primarily interested in getting some information about this in order that I may report it to Mr. Rosborough. He called me on the phone several days ago to find out if I had received the pictures and literature, etc. He thinks there is nothing like a Stetson-Ross machine, and I hope that the one which you have bought will come up to his recommendation.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

January 20, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't believe I want to fly from Lufkin to New Orleans on the morning of January 25th. In the first place, flying at this season of the year is very uncertain, and unless the weather should be fair and altogether favorable for flying, I would not want to tackle it. Furthermore, I would like to know just what my plans are going to be and I am not much interested in the New Orleans meeting anyway. Still another thing, if we should carry out our original plan to drive down to Lufkin on the 24th and then for me to fly with you and Ernest to New Orleans on the 25th, I would have the problem of getting my car back to Texarkana.

I have concluded that the best thing to do is to drive down to Lufkin on the afternoon of the 24th and to go from there over to Dallas on the afternoon of the 25th. As I may have told you, General Marshall, head of the American Red Cross, is to deliver an address at a banquet in Dallas that evening which Mother would like to hear, and the convention of the Diocese of Dallas starts in the early afternoon of the 26th. If I went down to New Orleans, I would be there for only one day, which might not be altogether satisfactory.

I have been quite unsettled of late, not knowing just what my plans would be. Possibly the fundamental reason for this is my reluctance to fly, particularly at this season. I don't like such a state of uncertainty and believe the best thing is to say definitely that I will give up the trip to New Orleans. I am sure they can get along very well without me, and I don't think that the Board will take any definite action toward re-organization or anything of that sort but will rather wait until the annual meeting, which usually takes place in March when they can get the approval of the subscribers. These meetings, incidentally, are usually full of talk with little actually accomplished and they are always very tiresome to me; consequently, it is not hard for me to induce myself to pass them up.

We are looking forward to seeing you, Mary and the children, Ann, Carrol and their children next Tuesday and attending the banquet where you will

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be installed as President of the Angelina County Chamber of Commerce and hearing Cedric Foster, who, incidentally, is scheduled to appear in Texarkana the following week.

Yours truly,

AT:ld

Hope you don't be disappointed. If I should go to L. O. Manuel prefer to go from here by Rail.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 23, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was disappointed to learn from Johnnye Foster when he was here Saturday morning that he, and I presume Bovay, too, are thinking in terms of a 92 foot cylinder, 8 feet in diameter for creosote treatment and a 42 foot cylinder, 8 feet in diameter for clean treatment. This is a far cry from what I contemplated originally when I had in mind going into the treating game in a small way to take care of treated material to be shipped in mixed cars and to treat posts and poles which would be harvested in connection with our timber improvement program.

For my part, I would be willing to sacrifice something in efficiency and economy of operation to avoid getting our plant too big where we might have more capacity than we needed or a greater capacity than we could sell. I don't want to get in competition with the big boys for two reasons: first, they know more about the treating business than we do and second, we number several of them among our customers and we would like to continue to sell them. I am not at all interested in expansion in a big way because of the tax situation where we would pay 38% of any profit to the Government in case of successful operation and where we would lose all in case of loss. In brief, my thought has been and still is that we should go into this treating business only as an adjunct to our present lumbering operations.

Temple Webber understood from Foster that after he and Bovay make their recommendations we are to have a meeting to consider them and decide just what size and type of plant we want to put in. I think we should follow that course.

Yours truly,

AT:ld

Shape me can
Call it down.

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. January 23, 1950

Dear Dad:

The Stetson-Ross machinery that you saw on the books was the new semi-automatic trimmer which is being installed in Project 1. I will let you know more about it when any information develops.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 28, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was sorry not to accompany you to New Orleans, but as it turned out think that I was wise not to go with you. I did attend the convention of the Diocese of Dallas Thursday and Friday, and it was a good thing that I went because I was elected on the Bishop's recommendation as a trustee of the new church center here at Texarkana and also a trustee of the Episcopal Foundation of the Diocese of Dallas, which is something new and is to handle all of the trust funds of the Diocese. Then, too, there were several close elections in which Mr. Carson was involved, and I was glad to be there and give him my support.

I don't suppose much was accomplished at New Orleans. It seldom is. However, I would appreciate your writing me when you have the time to tell me just what transpired and just what was done.

I certainly enjoyed my trip to Lufkin early this week. It was a real treat to attend the annual banquet of the Angelina County Chamber of Commerce and to see you welcomed as President for the ensuing year and to hear Cedric Foster and have the intimate contact with him at your house afterwards. I have been looking forward to seeing Cedric Foster when he is here Monday and Tuesday but have received a summons as a witness in district court at Boston, Texas, beginning Monday morning and I am afraid that I may be tied up. However, I do hope to hear him at the J.C. meeting Tuesday night, if not to see and be with him at other times. Mother is trying to arrange to entertain Mr. and Mrs. Foster at dinner, luncheon or something, but I don't know whether she will be able to get it in on account of their other engagements.

I suppose you understand about the gun which I took down and left with you. It is the gun which you gave me several years ago. I really don't need it since I have gotten the new sixteen gauge from the Directors of Temple-White, and frankly, I do prefer the sixteen gauge because I am more accustomed to it. I am glad to return it to you inasmuch as I believe you indicated that you could use it to advantage for a few years until Buddy is old enough to use it. It

SOUTHERN PINE SERVICE ASSOCIATION

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will be a good gun for him then. By the way, don't forget about the twenty-gauge shells which were left in the corner of your garage.

Speaking of going to New Orleans, flying, etc., and particularly your suggestion that we buy the old paper mill plane, wonder if you saw in this morning's paper about the crash near Grand Saline where four people were killed. They must have been experienced flyers, too. The two men were flight engineers with American Airlines. Such accidents seem quite frequent, and I would not feel very good about your flying much. Then, too, it would be quite expensive to own such a plane as the old paper mill plane, not only the original cost and the depreciation but the cost of a pilot. You said that Herb, Jr. could do the flying, but I am sure that he could not be taken away from his regular duties to fly you or someone else in the organization, and the same would be true of anybody that you might get except a regular pilot, which I don't think would be justified. All in all, I don't think much of the idea, and as a matter of fact, I have never been altogether happy about the paper mill having a plane, particularly such a costly one and a high-powered pilot.

One thing more, I saw Mr. Joseph Fisher out at the convention. He, as you will probably recall, is the father of Billy Fisher, a friend of yours, and he wanted to know all about you. I was very proud to tell him of all that you are doing.

Affectionately,

Arthur

Ready.

Summoned but as a witness but must such as a juror.

AT:ld

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Mr. Arthur Temple · Arthur Temple, Jr. January 28, 1950

Dear Dad:

It will be perfectly agreeable for us to contribute $100.00 from this office to the East Texas Chamber of Commerce for next year and let your office pay $25.00. I am sending a copy of this memorandum to George Smith so that he will be advised.

I would like for you and Temple to make yourselves available Wednesday at which time Johnnye Foster, Harry Bovay and I will be in Texarkana to make final decision on size of cylinders for the creosote plant. This is rather important and I hope that both of you will be there.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. George Smith

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Mr. Arthur Temple · Arthur Temple, Jr. January 30, 1950

Dear Dad:

Congratulations on your new jobs with the Episcopal Foundation.

As I told you in my previous letter, the meeting in New Orleans was one of excellent progress, in my opinion. The significant items of accomplishment are these.

One, an advisory board, a small committee that would study the requirements and needs of the entire organization, both financial and as regards a program to try to determine a more positive policy. This answers my principal objection to the Association, porvided the committee does function. I believe that this was done as a outgrowth of my remarks to Mr. Seaman.

Next, the Trade Promotion Committee was discussed in the light of consumer advertising to try to create a demand for southern yellow pine as compared with fir and West Coast woods. I had a great deal to say on this subject and got enthusiastic support for a program which would really be aimed at comsumer selling in the same way that the Meat Institute and others are doing the job. This is rather difficult to explain in a letter, but I will be glad to go into it with you personally.

The third point of accomplishment was that instead of approving an appropriation of $12,000 to the National Association to carry on political action work, the Industry Committee went into this thing very thoroughly and finally approved it with a distinct understanding that our budget for legislative work would be reduced as a result of the National taking over lobbying on all legislation that has a common ground for all districts. The change in tone of the meeting was the principal accomplishment and instead of sitting there like a bunch of pine knots, everyone said what they thought and there was active participation in the meeting and some understanding was the outgrowth.

Cloudy weather necessitates my driving to Laredo today instead of flying as originally planned. Sonny Kurth, Dick Wortham and I will leave this afternoon to drive to Laredo to testify before the Civil Aeronautics Board in a plea for extension of the permit under which Trans-Texas Airways serves Lufkin and Diboll so advantageously. I will return to Lufkin probably Tuesday night and be in Texarkana Wednesday noon for a meeting with you. I would like for you to have time to discuss with me Wednesday night the possibility of making a deal with Frost for their land in this area. This is something that we must move quickly on, I believe. If you feel as I do, I would

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like to contact Mr. Whited upon my return to Diboll.

I appreciate very much the gun and I know that Buddy will get a big kick out of it when he is a little older. I purposely haven't told him about it because he would be after me to let him have it now. Although the gun probably isn't too heavy for him now, it would necessitate cutting down the stock and I don't want to do this at this time. Also, I want him to get used to a single shotgun before taking on heavier artillery.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 30, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since talking with you on the phone Saturday night, I have contacted Judge Beck, and he told me that he would release me from jury service to meet with you, Bovay and Foster here in our office Wednesday afternoon at one o'clock. I have also contacted Temple and that arrangement is entirely satisfactory to him.

I find myself waking up early in the morning quite often thinking about a big creosoting plant. I certainly hope that we can decide on a small or medium sized plant that will not represent such a large investment right at this time when the economic future of this country is uncertain and when the political situation is so clouded. There are other reasons, too, such as those outlined in my recent letter to you which lead me to favor a small plant, one which will enable us to treat poles and posts removed from our land in our timber improvement program and to take care of small quantities in mixed cars with untreated material. That has been my conception of what we really ought to have from the beginning, and I hope that such a plant as I have had in mind all along will be economical and efficient and altogether practicable.

I am looking forward to your visit next Wednesday. I wonder if you are planning to stay over Wednesday night. I hope so.

Yours truly,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

February 1, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing Oil Field Lumber Company's stock certificate #15 for 25 shares of stock. I decided recently that I might as well give you and Ann each 25 shares of this stock. It is good stock, has paid dividends in recent years although no dividend was paid in 1949.

Affectionately,

Lead

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temple, Jr. February 2, 1950

Dear Dad:

The CIO has moved in on us with about five men and three cars. They are really blasting us, but I am not the least worried at this time. I will let you know how things get along.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. February 2, 1950

Dear Dad:

Attached you will find an analysis of 1214 acres that Kenneth has been looking at. We only have ten days from last Friday to exercise our opeion on this and I would like to have your reaction. This looks like a very good buy, but the stuff on it is pretty small. It would have no immediate prospects for cutting, but is good timber growing land and looks like a good growing proposition. Also, the price is pretty cheap and I would like to have your thoughts as to wbether we should buy it or not. Incidentally, in the even t that Southern Pine does not want it I would probably want to buy this myself. If it were left to me I would suggest that Southern Pine buy it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

February 8, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am back at the office this morning for the first time since last Wednesday, the day that you, Bovay and Foster were here. I have been laid up with a virus infection which seems to be quite prevalent in this area.

While I have been at home, I have done a good deal of thinking about the proposed treating plant at Diboll. I was quite disappointed at the estimate of the cost which I am sure does not take into account any inventory of treating materials or material to be treated, such as poles, posts and lumber. In other words, I suppose to have sufficient operating capital a company would have to be incorporated not for $300,000, the estimate of the cost of the plant, but possibly $400,000 or even more.

My understanding of the conclusion reached last Wednesday was that Bovay and Foster would continue to assemble data on which a complete prospectus would be prepared and which could be submitted to Aubrey Carter, Jim Ben Edens, Southwestern Settlement and Development Company and possibly Ernest Kurth; that 49% or less of the stock in a company to be organized would be offered to them, and while I am not entirely clear on this point, I believe it was agreed that our going ahead with the treating plant was contingent upon such participation by these outsiders. Certainly, I question whether we would be justified in going into the treating business to such an extent altogether on our own. Certainly, I would feel much better by having others participate to the extent of almost 50% of the cost and, as a consequence, hold down our investment, say to somewhere between $150,000 and $200,000.

I should think you could go to Aubrey Carter, Jim Ben Edens, Bill Merrem or whoever speaks for Southwestern, and Ernest Kurth, outline the proposition to them with such information as you now have and find out to what extent they are interested, and by that I mean to what extent they would subscribe to stock in a company to be formed. Of course, it might be a little more satisfactory to have more definite figures on the overall cost, but I should think that they would be in just about as good a position to commit themselves informally now as we are.

Yours truly,

AT:ld

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 8, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As Temple wrote you, I was at home suffering from a virus infection when your letter of February 2nd regarding the 1,214 acres of the Jose Pineda League in Anderson County came in. I suggested Temple write you that I was agreeable to purchasing this for Southern Pine Lumber Company if you and Kenneth thought that it was a good buy, but, frankly, I could not see that such purchases would be of much benefit to us since what we need is timber that we can cut now and thus help our young timber to grow. I felt that there was not enough involved in this particular purchase to concern us much or to argue about.

As I understand our situation, we have sufficient land and young growing timber to take care of a sustained yield operation at Diboll, provided we can hold down the cutting of our timber to enable the young timber to attain a size where the annual growth in sawlogs will take care of our annual production. I can't see, therefore, what is to be gained by buying such tracts as this 1,214 acres in Anderson County except from a speculative standpoint or in the hope that the saw timber to be cut at some future date will yield a good return on the investment. Another thing that occurs to me is that this tract is located pretty far away from Diboll, farther, I believe, than anything else that we now own.

As a general policy, I don't think that we should be interested in such tracts but rather only in tracts of timber that can be cut now. I may be entirely wrong, and if I am, I am perfectly willing to be convinced.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temphe, Jr. February 9, 1950

Dear Dad:

I am going ahead with the purchase of 1,214 acres as per Kenneth's recommendation. However, at any time that you do not feel that this is a satisfactory investment I would like very much to purchase same personally. However, I do not want to do so if the company feels it should retain possession.

Yours very truly,

Arthur Temple, Jr.

ATj:lw

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Mr. Arthur Temple Arthur Temple, Jr. February 14, 1950

Dear Dad:

Just to show you that "horse play" during business hours is not a recently acquired activity at Southern Pine Lumber Company, I attach two letters taken from the files at random. I thought you might be interested.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 14, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Temple and I plan to leave here next Thursday morning, spend the afternoon and Thursday night in Pineland and leave for Diboll probably after breakfast Friday morning. I don't know just how long we will be in Diboll but probably until Saturday morning.

Josh may make this trip with us. The only question is whether he will have to go to Austin. Temple has arranged to meet Fay Burns in Pineland, and I presume he will go on over to Diboll with us.

We have had a change in the weather. It has turned off cold this morning and I hope that that means we will not have any more rain for a while. However, anything may happen at this time of year, but I hope that nothing like freezing rain or sickness will keep us from making the trip as planned. I have had quite a time getting over the effect of my virus infection but believe I am now just about back to normal.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Look pleasure on
1500 model, equipped
as mine, is $2073 in-
cluding federal + state
tax (not license). Looks
like I ought to get $1500,
don't you think?

AJ

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

February 15, 1950

Radio heater seat covers

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

When you were here a couple of weeks ago, I discussed with you briefly on our way to lunch the advisability of my selling my 1949 Tudor Custom Ford, and you suggested that we might work out a trade for Henry's old Chevrolet Coupe on which you put a price of $600.00, suggesting that this would reduce my investment and still leave me a car for hunting and fishing.

I really don't think I need two cars. In the first place, I don't have sufficient garage space, and as a result one is always in the way, and with two cars I don't use both of them enough to keep them exercised and limbered up. Really, my only need for a second car is for hunting and fishing at Grassy Lake, and I don't do enough of that to justify keeping a second car all year round. Furthermore, as far as a trade involving Henry's old Chevrolet is concerned, I wouldn't be much better off than I am now and I am sure that I wouldn't have a car anything like as good as my Ford.

My Ford has about 6,500 miles on it and is equipped with a radio, heater and defroster and seat covers and also overdrive. I paid Oliver Dreyer $1,500 for it when it had I believe 4,200 miles on it in December. The best place for me to dispose of it would probably be at Diboll or Pineland and I would like for you to consider taking it off of my hands.

I wouldn't want to sacrifice this car and you rather discouraged me when you told me that you could buy new Fords, that is 1950 Fords, for $1,500. I wonder, though, if you could get a new Ford similar to mine and similarly equipped at such a price. I wouldn't want to make much of a concession from what I paid, maybe $100 to $150. Would you be interested in it at such a figure? Certainly, I would not want to impose on the company; I would not want to make anything except a deal that would be considered fair to both sides.

Think about this some and I will talk to you about it when I see you in Diboll next Friday.

Yours truly,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 20, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Just as a matter of interest I wish that you would have the Trinity County records checked to ascertain who was the notary on the deed from Southern Pine Lumber Company to Dave Kenley which we were discussing in your office last Saturday morning.

I have checked with Bob Waite and found that we do not have copies of any correspondence as far back as January 1914. I thought there might be copies of such correspondence stored out in the garage, and if there was, we might find something pertaining to the sale of the Trinity County land to Dave.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. February 21, 1950

Dear Dad:

The dedd that you mentioned in your letter was acknowledged on the 12th of January, 1914 by Mr. George Webber of Miller County.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 20, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Eck was here yesterday on his way back from New York and I discussed with him the placing of Billy Temple at Pineland. Eck was quite agreeable to this, and so he talked with Billy later in the day, as I did, and while Billy is somewhat disappointed not to be associated with you at Diboll, he is delighted to go to Pineland and I think appreciates what might be a better opportunity for advancement there.

I sold my Ford to Billy. He was eager to have it at $1,500 but I told him that I would let him have it for $1,450 and later knocked off another $50, making the price $1,400 even. I really think he is getting a good buy at this price and I am quite sure that I could have gotten $1,500 without any difficulty, but I was glad to make a concession of $100 to help Billy along. The kid has something over $500 saved up from work which he has done in the summertime when he has not been attending school, and he is to pay off the balance in monthly instalments in such amount as he can afford.

I haven't fully decided just how to tackle the Anderson problem. Temple and I did discuss it on our way back from Diboll Saturday. It is a very difficult thing because I do not want to hurt Anderson's feelings and I do want to be fair and liberal with him and at the same time protect the Company's interest.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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MISSOURI PACIFIC LINES

"A Service Institution"

To- ARTHUR TEMPLE, JR.
DIBOLL, TEXAS

Let me know if you plan to be here next Sunday noon. We are having Carrol, Jim Bryant & Josh for dinner. If you come will have Gene in place of Josh.

X J

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Mr. Arthur Temple Arthur Temple, Jr. February 21, 1950

Dear Dad:

If I come up next Sunday I will drive up in the afternoon. Therefore, don't count on me for lunch Sunday.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 21, 1950

Johnnye Foster

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Temple and I ran into R. P. Jackson, Vice President, Koppers Company, this afternoon on our way back from the corner drug-store, and we had quite a long talk with him. He told us that Johnnye Foster had been in to see him recently and that he had learned from Johnnye that we were employing a man by the name of Lord, whose first name I do not recall, to operate the treating plant at Diboll.

I understood you to tell me the other day when we were driving up to Lufkin that a man by the name of Moore who used to work for the Koppers Company here had been employed or would be employed. I wonder if they are one and the same or different men. Anyway, Jackson spoke very well of Lord except to say that he had not left a very good taste with them when he left them some time ago. He said that Lord knew how to lay out a plant, how to operate it and that he was one of the best men handling labor he had ever known.

Jackson also said that he had written his people at Houston to give Foster, Bovay and some third man working for us any technical information that they might ask for, that his company would be glad to cooperate with us in any way possible to help us, which I told Jackson we appreciate very much.

Jackson also said that since we don't have any unions at Diboll the point probably wouldn't come up but that ordinarily it is important to have a distinct understanding that crews other than railroad crews can do switching about the treating plant. I am sure this is of no particular value to us at this time but thought that I would mention it in case the question ever should come up.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

February 22, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Josh has been laid up with a bad cold all of this week, and I am sure that he will not be able to make the trip to Diboll at least until next week. He has been in the hospital because he has no one at home to look after him. However, when I went by to see him this morning, he seemed to be better and thought that he would be out tomorrow.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 22, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

On the way home from Diboll last week Temple told me about some misunderstanding with Hamp Byerly about his house.

I recall very definitely that when the house was built for Hamp Byerly, he wanted more house than the company was willing to build for him and he agreed to stand the difference. There was no question of any ownership of the house by him, and I recall very distinctly that I wondered how he could put his own money into a house when he had no assurance that he would continue to live in it or that he would live in it long enough to justify such an expenditure. Most certainly he has no vested interest in it.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. AND GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 22, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

You received quite a bit of publicity in the C.I.O. pamphlet which you sent me a day or two ago.

If they are available, I would like to have four or five more of these.

Yours truly,

A.T.

Ans 2-23

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 2, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing your note for $5,000 dated October 12, 1949, which was paid by you recently.

I am sorry for the delay in getting this note back to you. I suppose I overlooked doing it because your check was made payable to Southern Pine Lumber Company and was received while I was in Diboll on my last trip. It has, however, been credited to my account.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

$ 1000 Texarkana, Texas, Oct. 17 1949

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On demand after date, for value received, I, we, or either of us, promise to pay to the order of Arthur Temple

Five thousand & no/100 Dollars,

at the Texarkana National Bank, Texarkana, Texas, ~~with interest from maturity until paid at the rate of ten per cent per annum, payable annually, and, if this note is not paid at maturity and is sued on, or placed in the hands of an attorney for collection, ten per cent additional on the principal and interest, as attorney's fees.~~

Each maker, surety and endorser hereon waives grace, protest, presentation for payment and notice of non-payment, and consents that extensions may be granted to either without consulting the others.

Arthur Temple

No. _____ Due _____ P.O. _____

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 4, 1950

Mr. Arthur Temple, Jr., Diboll
Mr. E. G. Prud'homme, Pineland

Gentlemen:

Under separate cover I am sending each of you the annual report of Texas Employers Insurance Association which I got at the meeting of policy-holders in Dallas yesterday, followed by a meeting of directors.

This, just as previous reports, is a good report I think. It shows the Association in a splendid condition and continuing to do a mighty good job. I hope that you will read the report.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WOODRUFF WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 4, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I presume Eck has advised you that the vacation will be given at Pineland in June this year instead of later as heretofore. The logging departments will be down the week of June 12th and the plant the week of June 19th.

Eck called me several days ago to discuss this proposed time of vacation with me, and his principal reason was that there was always a good deal of slack at June 19th, not only on that specific day, but there was always a lag in employees getting back to work after the holiday.

Of course we would prefer that Diboll have its vacation at some other time than Pineland so that we will not have both mills down at the same time. I presume that you will carry out the precedent of having the vacation at Diboll later on, possibly in August, which I believe has been customary. That is the main reason I am calling Pineland's vacation to your attention just in case Eck has not advised you.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 6, 1950

Dear Dad:

Attached you will find a copy of the deal with T. P. & L., which is ready to execute. If you will sign all of these papers and return to me I would appreciate it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 7, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing contract of sale and operating agreement with Texas Power and Light Company which I believe have been properly executed. You will note that we dated these instruments March 7th, which I presume is all right.

I am also returning letters from Mr. Stroud, representing Texas Power and Light Company, and a letter addressed to Southern Pine Lumber Company by their Dallas office which has to be approved by us. This letter is made out for a vice president to sign, and I presume that your signature would be acceptable.

I am glad that this sale of our distribution system at Diboll has been brought to a conclusion. I feel that consumers will receive much better service from Texas Power and Light Company and we will be relieved of the responsibility and expense of maintaining the system. Then, too, as I understand it, we need all of the power we can generate with our own facilities.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 6, 1950

Dear Dad:

Attached you will find the copy of the prospectus which was prepared for the creosoting plant. This is drawn up in accordance with our earlier discussions and contemplates forming a separate corporation in which possibly Carter or some others would own stock.

If you still feel as you did previously I will go ahead and contact Carter and the others, but I have cooled considerably on the idea of taking anyone else in. The plant can be put in for very small additional outlay of money, inasmuch as we own all of the rail, the boiler, the land and many other major items. Also, it would not be necessary to set up a separate fund for working capital and this item could be ignored. Next, the item of inventory would only represent a cash outlay for labor of handling and treating. In other words, the heavy inventory of logs being seasoned would not represent an additional outlay of cahh for Southern Pine Lumber Company. I am taking this opportunity to write you the above before contacting Carter. However, if you are ready to go ahead on the old basis I will do so.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple . Arthur Temple, Jr. March 7, 1950

Dear Dad:

Mr. Corbin Robertson agreed to meet you here Tuesday afternoon right after lunch. I hope that this is convenient.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND GEN'L MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 7, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I will be glad to make the trip to Diboll next Tuesday, as we discussed on the phone this morning, but after thinking over the matter to be discussed with Mr. Robertson I don't see that there is much trading that we can do or much to be gained by a conference.

As I recall the Cullen lease, he has the right to hold all of the land covered by the lease for the primary term, which I believe is five years. His only obligation is to explore for the possibilities of production and to drill on any structures that hold a promise of producing. As you said on the phone this morning, they could very well claim that there is nothing on the 25,000 acres or so which they propose to retain, and we would have no check on the area unless we should examine their records and find that they are wrong. To do this we would have to engage the services of an expert.

We might let them have a lease on the 25,000 acres they want to retain in consideration of their releasing the balance, but even so it seems to me we should have some assurance of when they will drill or else have them take a regular commercial lease allowing us 1/8 royalty for a five year term, and perhaps we could get them to pay us a bonus of, say, $5.00 per acre, maybe $10.00 per acre, and $1.00 per acre per year rental. If we should dicker with them, however, on a regular lease deal where they would pay us a bonus and an annual rental, we would be almost entirely at their mercy because they have the results of their geophysical tests while we do not.

In this letter I have been doing a good deal of thinking out loud, just going over some of the things that have come to my mind since talking with you on the 'phone. You might consider what I have said and give some further thought to what we might work out, and if you think it advisable for me to meet Mr. Robertson in Diboll next Tuesday, let me know definitely whether or not the conference is arranged and the hour. I suggested on the 'phone I would like for the meeting to be after lunch so that I could drive down Tuesday morning. While I am perfectly willing to make the trip and always stand ready and willing to go down whenever you have anything of importance to discuss with me, there is nothing else on the fire as far as I know at this time.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

From the desk of
ARTHUR TEMPLE

original at The History Center, Diboll, TX www.TheHistoryCenterOnline.c

Enclosed with
you please
receiving this.
Must be taken
by wagon Sun.
P.M. to E.C.,
Texas for
Meeting on
Thursday Plant
Wednesday 10 A.M.

W. J.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TOMLINE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since writing you about the Cullen matter a day or two ago the thought has occurred to me that since they have all of the geophysical information on the 25,000 acres which they want to retain under lease and we have none, maybe it would be better for us to let them have a lease and retain the 26% royalty rather than make the standard commercial lease, as I suggested, where we would retain only 1/8 royalty. After all, they are in a much better position to know whether our additional 13½% royalty under the lease they now hold is worth $5.00, $10.00, or even some higher figure per acre. On the other hand, I have always been inclined to gamble against finding oil and taking what we could get for a lease bonus.

I haven't any set idea as to what will be best for us to do. Am simply passing on to you these thoughts as they come to me. It does seem to me, though, that we are not in a position to insist upon anything because Cullen has the right to hold all of the land covered by the original lease without releasing or giving anything; all we can do is take what they are willing to give. Isn't that pretty much the situation?

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date March 9, 1950

Dear Dad:

I think it would be good if you could be here for the meeting with Corbin Robertson. As I understand it, unless they continue to explore they will have to drop the lease. I am not sure that I am right in this interpretation and I am going to try to have Judge Minton on hand for the conference.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

I'll be there by noon Thurs. 3/16

AT

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Mr. Arthur Temple Arthur Temple, Jr. March 9, 1950

Dear Dad:

I think it would be good if you could be here for the meeting with Corbin Robertson. As I understand it, unless they continue to explore they will have to drop the lease. I am not sure that I am right in this interpretation and I am going to try to have Judge Minton on hand for the cofference.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. AND GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 7, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Outside of the loss on the ice plant, about which I am writing you in another letter today, the showing at Diboll for February, I think, is quite satisfactory. The nice profit made on hardwood is particularly gratifying, and I note, too, that the difference between rent collected on dwellings and the cost of labor and supplies for dwellings is in a much better ratio than has prevailed in the past. I suppose this may be due, in part at least, to the better rents that are being collected on new houses. Anyway, it is good to see the margin decreased.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. DONALD WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 8, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wonder if we could not put in a treating plant at Diboll which would take care of our own production of poles and posts and also such lumber as we might want to treat primarily for shipment in mixed cars with untreated material rather than one of the size contemplated in the Bovay report, which, as I understand it, would require us to supply from the outside one-half of the poles to be treated and a large percentage of the lumber. I don't have the Bovay report before me but, as I recall it, he said that we could supply from our own timber holdings one-half of the poles to be treated and he figured on the basis of one charge per day the plant, and I assume he meant the smaller cylinder for clean treatment, would take 3,250,000 feet per year, or about 254,000 feet per month, which is considerably more than we would have available and perhaps more than we could sell without considerable effort and competition with the larger, well established plants.

As you know, my conception of a treating plant at Diboll has always been one that would permit us to treat small quantities to be shipped in mixed cars with untreated material and, more recently, to take care of poles and posts which we would get in our timber improvement program. If such a plant could be had at a proportionately lower price and could be operated efficiently and economically, then I would much prefer it to the plant contemplated in the Bovay report. In the first place, I would prefer to hold down our investment and, holding down our investment, own the plant outright rather than have outsiders participate. In the second place, I would prefer not to take on more than we can handle without developing a strong sales organization and having to compete aggressively with already established treating companies, a number of whom are our customers, and I would prefer to avoid the danger of having more capacity than we could use.

I realize that we are going to have a meeting in Diboll next Wednesday morning to discuss a proposed treating plant for Diboll when the question of the size of the plant may well be considered. I think it may be well, however, to let you know my thoughts on the matter. Incidentally, I hope very much that E. C. Durham will be at the meeting next Wednesday because I consider him sound and conservative, and I feel that his judgment will be very valuable.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 10, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

It is my understanding that we have abandoned all intention to use the lots at Rusk, Texas, purchased several years ago and which I note are being carried at $3524. If I am correct in my understanding, don't you think that we might as well offer these lots for sale?

I would also like to know about the item shown on the statement, "Bakery $203.42," also the item of concrete tile plant, $148.73."

It is not necessary that you write me about these items but I wish that you would please make a note to discuss them with me when I am in Diboll next Tuesday afternoon and Wednesday morning.

Yours very truly,

AT:mpk

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temple, Jr. March 11, 1950

Dear Dad:

I have been trying for the past year and a half to sell the property in Rusk, but have been unable to do so as yet. I have listed it at actual cost, but there doesn't seem to be much interest. Henry paid three times what this property was worth.

The item on the statement shown as "Bakery" represents expenditures todate on the new commercial building on the highway. The concrete tile item is part of the expense in connection with purchase of concrete forms to pour our own drainage tile. This is large concrete tile such as it used in culverts and which we have bought up to this time. We are now making this pipe for approximately $2.00 per foot on the larger sizes, where we were paying about $6.00 to $6.50 per foot for it from others.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 13, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a clipping from yesterday's Dallas News.

This article naturally causes me to wonder if the acreage which Cullen wishes to retain is in Angelina County as well as Cherokee County, perhaps. At any rate, the activity of the Texas Company in our area is interesting.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. CHARLIE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 13, 1950

Mr. Arthur Temple, Jr. ✓
Mr. E. G. Prud'homme

Dear Arthur and Eck:

Mr. O. L. Hiett, representing National Utility Service, Inc., 155 East 44th Street, New York 17, N.Y., was in to see me Friday with his proposition to audit our utility bills, that is, our bills for gas, water and electricity. I told him that we did not buy electricity and water but that we were rather large consumers of gas at Diboll and Pineland but that I preferred that he talk with you.

Mr. Hiett left with me a couple of contracts, one of which I am sending to each of you. Frankly, I don't see that there is anything that we could lose by engaging the services of this organization, and I suggest that you give careful consideration to the proposition. Mr. Hiett may be down to see you of his own accord, but if you are sufficiently interested, you might write him and he would probably make a special trip to Diboll and/or Pineland. Mr. Hiett's address is 625 Tyler Avenue, Dallas 8, Texas.

Such service organizations can be judged to some extent, I think, by their clientele. Mr. Hiett showed me copies of letters and photostatic copies of checks from such people as the Texas Company, the Borden Company, the Durkee Company and other prominent business concerns whose names do not occur to me at the moment.

Latane was in my office when Mr. Hiett called back after his visit and asked about the oil mills. I had said nothing to him about Temple Cotton Oil Company because I thought that if we were interested we could try his services at Diboll and/or Pineland, and then if we wanted to, we could sign up for the oil mills. Latane, however, was very much interested, took one of Mr. Hiett's cards, and I think he may contact him. As a matter of fact, if Latane is interested, it might be a good idea to sign up for Little Rock, and if the work is satisfactory or productive, then we might consider signing up for Diboll and Pineland. With this in mind I am asking Latane to advise what his intentions are.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Date.....

National Utility Service, Inc.
155 East 44th Street
New York 17, N. Y.

Gentlemen:

We hereby authorize you to secure all possible reductions and refunds on our electric, gas, water and steam rates for a period of four years from the date of this agreement and continuing thereafter for additional periods of four years unless cancelled by written notice thirty days prior to the beginning of any renewal period.

It is understood you will make a complete technical investigation and analysis of the various factors in connection with our rates—advise where reductions and special rates can be obtained—and point out supplemental clauses or special riders that would work to our advantage. It is also understood you will go as far back as possible on old bills for refunds.

We pay you no retainer or advance fees of any kind. We do agree to pay you 50% of all rate reductions, which you secure for us, for a period of forty-eight months from the date each reduction actually appears on our bills. We also agree to pay you 50% of any refunds secured by you. If no rate reductions or refunds are secured your services cost us nothing.

It is understood any recommendation you make is subject to our approval. We will pay you only for savings which actually become effective on our bills. All negotiations with the suppliers of our utility services are to be handled through us unless we instruct you otherwise.

In the event a reduction is still pending at the expiration of this agreement then our liability to you is automatically extended until same is completed and we will pay you as outlined above; and for such purpose at your request we will permit you to examine and audit our utility bills.

You will not share in reductions effected solely by the lowering of rate schedules of any public utilities corporation and which they voluntarily apply to our bills.

We will furnish you with information promptly when requested. We will pay you within thirty days after bills are paid on which savings are effected. We will send you our current utility bills each month during the life of this agreement.

FIRM NAME.....

By.....

ADDRESS ..... Executive Offices

CITY.....

Accepted.....

NATIONAL UTILITY SERVICE
INCORPORATED

By.....

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN'L MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 20, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

You received, I believe, a copy of Eck's letter of March 17 further in regard to the auditing of freight bills.

I wish that you would talk with Boots Jackson some time about the auditing of our freight bills. If this work is not being done thoroughly, then I think it would be well worthwhile for us to put on someone to look after it or employ some outside agency to do the work as we know from experience that frequent errors are made in figuring freight charges. Rather than employ some outside agency as Eck suggested, however, I think that we have enough freight shipments, inbound and outbound, to do the work ourselves.

Let me have Boots Jackson's opinion after you have talked with him, please.

Yours very truly,

AT:mok

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple . Arthur Temple, Jr. March 24, 1950

Dear Dad:

Attached is a letter from Mr. Heitt of the National Utilities Service, which is self-explanatory. Under separate cover you will receive our last twelve months' gas bills as requested in Mr. Heitt's letter.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

March 16, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I intended to ask you while in Diboll about Dave Kenley. Is he doing anything now other than looking after our taxes and granting rights-of-way for roads, power lines, etc.? I got the impression from our conversation this last trip and others recently that he is not looking at any timber, and as far as I know, he has not seen or passed upon the 3,600 odd acres near New Caney.

Frankly, I have great respect for Dave's judgment of timber and whether or not tracts which we may be considering are good buys or not, and I wish that he could be used more than he probably is. On the other hand, I realize the difficulty of using Dave when he is away from Diboll and out of reach so much of the time. I have respect for Kenneth Nelson's judgment, too, but he has not had the experience that Dave has had, and while Dave's judgment of timber buys has been demonstrated time and again, I don't know that as much can be said for Kenneth's.

The main point of this letter is to find out to what extent Dave is being used, and if he is only looking after taxes or little else than that, then I would like to be thinking about taking steps to dispense with his services altogether at some appropriate time. We are paying him $4,000 per year, and I don't want to continue this unless it is justified.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temple, Jr. March 17, 1950

Dear Dad:

Your remarks to Dave Kenley are noted and I will keep this in mind. Your conclusions are correct as to the extent of Dave's activity at present. However, from time to time I do check into things of this kind and will contact him in that respect. I intend to use Dave on anything that it appears practical to do so.

However, I think that as soon as a decent interval has elapsed it would be proper to cut Dave's salary down.

It is impossible to tell how much effect Dave has on the tax situation. I would say that it would be necessary to wait a year or two to evaluate this matter. In regards to the purchase of the Mary Magruder tract recently bought, we had a very careful audit by C. D. Shy & Company on this acreage. Dave has a very high opinion of them.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-P
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 16, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As you may know, Latane brought his little boy, Hal, down last Friday and spent the night with us, returning to Little Rock on the noon train Saturday. It was an awfully nice visit from our standpoint, and we were favorably impressed with Hal.

We have received the enclosed letter from Latane expressing his appreciation to us. This was such a nice letter that I thought you might like to see it. I don't suppose there is any need for you to return it.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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LATANÉ TEMPLE
Box 52
LITTLE ROCK, ARKANSAS

Mar 13, 1950

Dear Katherine and Uncle Arthur -

You were wonderful to Ted and me Friday and Saturday. I can't tell you how valuable it is to me to have you understand how much it means to our children to have the loving welcome of their nice kin as the pot of gold at the end of their rainbow train ride. That trip is of great importance to each of us. It takes our spawn a little farther afield where they must meet new people and conditions but where they also find love. You couldn't have filled your role more completely.

Love

L

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 17, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wonder if it would be advisable to build the new office at Diboll over on the new highway or so far away from the mill, store, etc. I realize that it was stated at the annual meeting that there was a lot of running back and forth which was entirely unnecessary and which it was thought would be eliminated if the office was placed at a greater distance from the mill, but on the other hand, it seems to me that there is the necessity for some contact back and forth, and the location of the present office is in the center of things and more where one would expect to find it. In other words, I rather lean to a central location rather than one which will be isolated or on the edge of town.

We have been spending a lot of money at Diboll and are going to invest quite a large amount in the treating plant to say nothing of building a new mill perhaps a year hence. While these expenditures may be fully justified, I would like to hold down our outlays of cash wherever we can without lessening effi-cency, and I am just wondering if we might not do well to get along with the present office, adding to it as may be necessary to take care of an increased working force and additional facilities as may be needed.

In any event, I wish that you would give some further thought to a location. If you agree that a central location is preferable, we have a site across the street from the present office to the south, which I assume would be adequate, that is, if an entirely new office is built. If an entirely new office is built, I hope that it will be nothing fancy but one that will be adequate for our present and anticipated future needs. I seriously doubt if you can build what you now have in mind for less than $50,000.00, and I am afraid that the cost will run even higher.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 21, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In talking with Mary on the telephone night before last I asked her what you would like for a birthday present and suggested a glass casting rod or a piece of luggage. Mary, after consulting you, said that you would have to think it over.

I have a glass rod which I like very much. I have another one which I got some time ago but which I have never used which I would like to pass on to you if you would like to have it. It is a thing of beauty and has awful good action.

Let us hear from you, please.

Affectionately,

Mary

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple . Arthur Temple, Jr. March 24, 1950

Dear Dad:

I have discussed with C. A. Jordan and Boots Jackson the problem of auditing freight bills as per your suggestion. They are of the opinion that they could possibly do a little better job than they are now doing, due to the rush of business, but suggest that this situation will be corrected in the near future. Mr. Jordan strongly recommends that we not hire an outside man to audit these, inasmuch as 50% would not return as much to us as we are now getting with our present system. In other words, although we probably are not doing a perfect job at present, we are doing better than a 50% job.

Incidentally, Mr. Jordan is taking steps to tighten this situation up and do a better job.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme
Mr. C. A. Jordan

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 24, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Yesterday when we were discussing our cash position following our meeting in Shreveport, I made the statement that we should take into consideration our accounts payable because so many of our larger stockholders leave their money on deposit at this office.

This morning I have gone over our year end reports for 1946, '47, '48 and '49, and our cash and bonds, accounts payable and the net difference for these years appear as follows:

12/31/46	cash and bonds	$1,200,000
	accts. payable	460,000
		$ 740,000
12/31/47	cash and bonds	$2,700,000
	accts. payable	570,000
		$2,130,000
12/31/48	cash and bonds	$2,000,000
	accts. payable	531,000
		$1,469,000
12/31/49	cash and bonds	$1,380,000
	accts. payable	515,000
		$ 865,000

December 31, 1947 was the high point as far as cash and bonds are concerned and the net difference between cash and bonds and accounts payable. Since then these items have declined considerably as the above figures will show.

Looking at it another way, our current assets in relation to current liabilities stood at $3\frac{1}{2}$ plus to 1 at the end of 1947 and a little under 3 to 1 on December 31, 1949, not a great deal of difference.

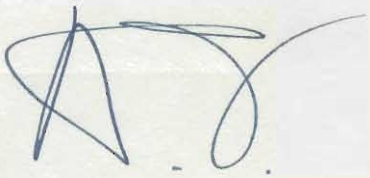
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I was glad to hear you say that you did not contemplate any expansion of any consequence at Diboll after the treating plant and new office are built. I am sure, however, that you still want to add to our timber growing land, which seems like a sound policy. We have been moving at a pretty fast clip since the end of 1947, and I would like to hesitate to catch our breath.

I am not going to insist that the new office be built at a more central location than what you have in mind. However, I think that it would be ever so much better to have it near the present location. As far as the plans which you have already had drawn are concerned, I should think that they could be revised to cover a two-story building to be located on the vacant property across the street from the office to the south without any additional charge on the part of the architect. At the most, I don't think that much expense would be involved, would it? I wish that you would give some further thought to the advisability of locating the new office in the center of town. I can think of a number of advantages and, frankly, don't see much, if any, advantage to locating it on the outskirts of Diboll.

Yours truly,



AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

March 24, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Mother was very enthusiastic about the prospect of having you, Mary and the children come up for a visit and suggested that Easter might be the best time since the children may get a short vacation at that time. I am quite sure that the fishing at Grassy Lake will be good then as it will be right in the middle of the spawning season.

Of course, we want you to come whenever it is most convenient to you. I do hope that you will come up sometime during the spring when the fishing at Grassy Lake ought to be good. The change would do you good, and it would be awfully nice for us to have a visit with you and your family.

Each member of Grassy Lake is, of course, entitled to two guests for fishing. I could accommodate you and Barney, or anyone else whom you might like to bring with you, and we could probably get Josh to take off a couple of days to be with us. Josh has a very commodious house at Grassy, and we could use it if we wanted to stay overnight.

Just figure what is the best time for you and your family. We will be glad to have you at any time.

Affectionately,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 28, 1950

Dear Dad:

I am going to be unable to attend the Stockholders meeting at Southland this morning due to a heavy schedule of business that has piled upon me in my absence. However, I gave your message to Ernest and he called back and asked me to attend the Directors meeting this afternoon and I plan to do so.

I wish the Texarkana office could be moved to Lufkin. The present set-up, in my opinion, is very poor.

In regard to our new office here, the change in location that you suggest would call for beginning all over in the plans and would involve considerably greater cost due to two story construction, I have talked to George and others and they feel that a one story building would be far more satisfactory. I wish that we could find a little better location than the one I suggested, although I still feel that it would be completely satisfactory. I would like to have it that far from the mill, but I would prefer to have it on this side of the highway. In my opinion, it should be located on the new highway.

I hope that I did not hurt your feelings about the Southland meeting. I certainly would not want to make you make an unnecessary trip or to come down if you are not feeling up to par. However, your comment on the Grassy Lake meeting more or less irritates, becuase it seems that a Red Cross meeting or Church meeting or Grassy Lake takes precedence over what I perhaps incorrectly regard as matters of first importance. I think it is very important that you attend Southland meetings and that we be represented vocally at such meetings. Some of the deals that the Kurth crowd have pulled don't smell good. I refer to the fact that the Board of Directors approved the sale of a large block of treasury stock to employees at a recent board meeting and I believe you know that the larger part of this was sold at a low price to Dick and Ernest. I don't approve of this sort of thing at all and, although I don't intend to say much or anything about it, it is the sort of thing that can be and should be prevented by your active interest in the business.

Sincerely,

Arthur Temple, Jr.

ATJ:lw
P. S. I think Mary and I will be up around Easter.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

March 29, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received your letter of March 28th in regard to the new office at Diboll and also about my attending Southland meetings.

I certainly do not want to press my point about the location of the office. As I have said time and time again, in the last analysis I want it to be where you, George and the others who will have to use it, and as a result the ones most concerned, want it. Personally, I think that a central location would be better because there has to be some contact between the plant and the office, the store and the office, and in the latter I do not refer entirely to employees at the store who may have to go to the office or vice versa. If I am not mistaken, a good many housewives go to the store for their marketing and then to the office to talk to Ben Anthony or whoever is looking after the houses. There is another aspect that has not occurred to me in my conversations with you, that is, on pay days and when employees draw pay in advance of pay days, it is quite a long walk from the plant to the new highway, and particularly if the employees have to retrace their steps to their homes in the southwestern area of town. If the office is located on the new highway, I wonder if we are not going to find it necessary or advisable to pay off at the store or somewhere in the vicinity of the plant. I presume you mayhave gone into this with George, but if not, I suggest that you discuss it with him.

Now about my attendance at meetings: I think that you will find if you look at the record that I have been ready and willing to go to Diboll or any other place when I have been called, and I have told you that I am always agreeable to making the trip to Diboll whenever you need me there. In the nine or ten years since Southland has been in existence I have missed one meeting when I was sick in bed and when I got Henry to act as my proxy. It is true that I have avoided some Association meetings because they are more or less tiresome to me and so little seems to be accomplished as a rule. I don't think you can say that I have shirked my duty when our companies' interests have been involved; certainly not as far as formal meetings are concerned.

SOUTHERN PINE SERVICE ASSOCIATION

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X I mentioned the Grassy Lake meeting scheduled here at Texarkana this morning only in connection with my plan to drive down to Lufkin and back one day, not remaining overnight. Ordinarily, when I go to such meetings, I do stay overnight for a visit, and if I am not mistaken, this is the first time that I have ever made the trip down and back in one day. You, on the other hand, have frequently come into Texarkana, attended to the business at hand and returned immediately. This Grassy Lake meeting was a very important one. Dr. Seeger and his wife, as you may know, own 25 of the 50 shares of stock in Hempstead County Hunting Club. As a consequence, they have been carrying a big load for a number of years, paying all of the dues and assessments on 25 shares but getting little more out of the club than other members who own only one share each. They are tired of carrying this extra load, and with the threat that they might put their surplus shares on the market, which would ruin the club, or that they might advocate liquidating and selling out, I did have a vital interest, and Payne, who is president of the club, asked me if it was at all possible to be present when four or five directors met with Stanley Seeger to try to work out a plan whereby the Seegers would be relieved of their burden and at the same time the club would be preserved. I am glad to say that two suggestions were made which Stan Seeger agreed to take under advisement, and I am very hopeful that something satisfactory will be worked out.

There would certainly be many advantages to moving the Texarkana office to Diboll. On the other hand, it would be very difficult for me to leave Texarkana where I resided for 56 years and where my roots are sunk pretty deep into the ground. Lufkin does not appeal to me as a place to live as much as Texarkana does. Personally, I would be more inclined to move to Houston, but that perhaps would not be much better from your standpoint than Texarkana. Not the least attraction to my living in Lufkin would be to be near you and Ann and your families: the older one gets the more attached he becomes to his children and grandchildren, and I know that I would derive a great deal of pleasure out of being where I could be with you all more of the time.

I hope I have not burdened you with this long letter. However, I did not like the implication in the last paragraph of your letter which implied that I have shirked our companies' interests for my outside interests, and I hope that you will reflect back upon the numerous trips which I have made to the mills, to Houston, to Little Rock, wherever and whenever called, with extremely rare exceptions. Furthermore, I have never knowingly left anything undone, anything unattended to, on any of my trips on our companies' business.

I am glad to know that you and Mary with the children expect to be with us around Easter. I am confident that the fishing will be good at Grassy Lake at that time, and I am anticipating a nice visit with you all.

Affectionately,

AT:ld

× Also had T. X. Board directors meeting today (over)

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$70,000.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 29, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Just a word about the stock which was offered to employees of Southland Paper Mills and, as you say, a substantial portion of which was bought by Dick Wortham and Ernest Kurth.

At a directors' meeting held last year, in September I believe, Ernest suggested that some of the treasury stock be offered to employees at a fair market price, and after considerable discussion it was decided to offer this stock at, as I recall, $24.00 per share. That was determined to be a fair price for the stock at the time. I recall distinctly that Lou Caulder had quite a lot to say about market prices for stocks selling on the New York Stock Exchange, what they were worth in relation to their earnings, etc., and the $24.00 price was arrived at. At the time it was not thought that the employees were being offered any bargain and, as a matter of fact, only 15,333 shares of the 17,766 shares authorized to be sold were purchased. Of this amount Dick Wortham took 1,000 shares, and as I recall the statement at the meeting yesterday Ernest took somewhere between 3,000 and 4,000 shares, probably nearer 4,000 than 3,000.

Frankly, when this matter was discussed last September, it did not occur to me that officers of the corporation were to participate in the offering but only rank and file employees. However, the distinction was not brought out, and I don't know that there would have been any point in bringing it out since a $24.00 price was decided upon as the fair market price at the time.

Since dictating the above I have reviewed Ernest Kurth's report to the directors, and $24.00 was the price agreed upon, and the stock was sold at this price and at $26.00, to which the stock was raised after a certain length of time.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
R. [illegible] WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 29, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Wish you would check with Western Union at Lufkin on the telegram which I filed here at 6:15 yesterday morning before taking off for Lufkin. If it was not delivered at all or even if it was not delivered with reasonable promptness, I would like to complain and, perhaps, file a claim for a refund of the charge. I am not particularly concerned about getting the money back, but it is disturbing to depend on telegraph or any other communication service and have it fall down.

I will appreciate it if you will let me know if and when my message was delivered or 'phoned to your house.

Yours truly,

A. T.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple . Arthur Temple, Jr. March 30, 1950

Dear Dad:

Your telegram was received at my house early in the morning, but Mary did not come home and the maid did not call me about it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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CLASS OF SERVICE DESIRED

DOMESTIC		CABLE	
TELEGRAM		ORDINARY	
DAY LETTER		URGENT RATE	
SERIAL		DEFERRED	
NIGHT LETTER		NIGHT LETTER	

Patrons should check class of service desired; otherwise the message will be transmitted as a telegram or ordinary cablegram.

WESTERN UNION

JOSEPH L. EGAN
PRESIDENT

CHECK

$

ACCOUNTING INFORMATION

S

TIME FILED

F

Send the following telegram, subject to the terms on back hereof, which are hereby agreed to

March 30, 1950 19

To Mr. Arthur Temple, Southern Pine Lumber Company

Care of or Apt. No.

Street and No.

Place Texarkana, Texas

WILL ARRIVE FOR SUPPER XXXXX FRIDAY MARY WILL NOT FISH.

ARTHUR

CHG. 71

Sender's name and address
(For reference only)

Sender's telephone number

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Mr. Arthur Temple Arthur Temple, Jr. March 30, 1950

Dear Dad:

Your ramarks in regard to the Southland stock sale are correct I am sure, but my point was that they waited until the last minute when the actual market value freely offered for Southland stock was $36.00. At that time they bought it at $24.00 or $26.00, which does not look right to me.

I guess I am a little touchy about this thing, but I am interested in Southern Pine Lumber Company and anything that effects its stockholders.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. March 30, 1950

Dear Dad:

The clipping you sent me was certainly not Jake's doing, nor the doing of anyone around here. The reporter with the Houston Press asked a lot of questions and came out with this overdrawn thing. I have already written him expressing my displeasure. It was my understanding that he was going to do a story on Diboll, but it looks like he did one on me. I asked him specifically not to publicize me, but if he was interested in anything factual about Diboll we would be glad to give it to him.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I ordered "A Treasury of Early American Homes" from the Texarkana Book Store this morning. They did not have any on hand at the present time but said that they had three which should be delivered shortly and would send you one of these. Apparently this book is in great demand, or perhaps many of them are not made because the book store said that they are rationed.

Mr. Ohrum, Secretary of the Texas and Pacific Railway Company, has just called me from Dallas and asked me to attend a meeting of the Executive Committee of the Board of Directors tomorrow morning. I am not on the Executive Committee but occasionally I am called upon to make a quorum. In view of the fact that I missed the last two Board meetings, one last December and one just recently when I was ill, I did not feel like declining, and so Mother and I will drive over early in the morning and return tomorrow evening. I will inquire at Cokesbury's, and if they have "A Treasury of Early American Homes", I will have them send you one, and then cancel my order with Texarkana Book Store.

Mother and I enjoyed so much your visit this past week-end. From our standpoint it was a very satisfactory visit, and I hope that you will all come back again before as much time has elapsed since your last visit. I hope, too, that you will bring Barney up a little later, possibly the early part of May, for a couple of days fishing at Grassy Lake. I think the big ones will be biting by then.

Affectionately,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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April 4, 1950

Mr. and Mrs. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad and Mother:

I believe I enjoyed this last visit more than any we have had with you in a long time. I enjoyed the visit with you and Mother personally and I certainly got a lot out of being away from work for a full two days. It seems that I don't get much chance to really get away and forget about business now and it really meant a lot to me.

I notice an enclosed bill for $5.40 from Buhrman-Pharr for six plates which you had asked them to send to me. I don't remember buying any plates at Buhrman-Pharr and I wonder if this is something that I don't know about. I will hold the bill until I hear from you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 5, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

About Buhrman-Pharr's bill for $5.40: I checked with them this morning and found that the charge for six plates should have been against me and not against you. If I am not mistaken, the bill came in addressed Arthur Temple, Jr., P.O.Box 1020, which was the number of the box of Temple Consolidated Industries, Inc., and I naturally assumed that it was in fact for you. Under the circumstances return the bill to me please.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE
P. O. Box 40
TEXARKANA, TEXAS

April 7, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Just a note to wish you a Happy Birthday. I am sure that you will have one because you have so much to be thankful for, not the least of which is your charming wife and your two healthy and attractive children.

Every time I have turned a ten year period in my life I have felt that I have passed another milestone. I am very proud of what you are and all that you have accomplished in your thirty years, all of which goes to make up your character, and I have every confidence that you will continue to develop and accomplish great things in the years that lie ahead.

May God continue to bless you.

Affectionately,

Dad

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 8, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Diboll certainly went to town last month. Even without the item of capital assets sold, $42,048.23, the result for March was outstanding and again I offer my congratulations to you and all others responsible for this fine showing.

I wonder what the item of capital assets sold covers. My first thought was that it was a payment by Texas Power and Light Company on the electric distribution system at Diboll, and Temple suggested that it might represent the sale of some or all of the box factory equipment at Rusk. Some time when you are writing if you think of it would appreciate your explanation of this item.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. April 10, 1950

Dear Dad:

Thanks for the letter of April 8th with reference to the showing at Diboll. The capital assets sold item is, as you suspected, sale of the electrical distribution system to the T. P. & L. for $52,500.00, less the amount at which the "Old Mississippi" generator was set up on the books. As you remember, this generator was technically sold to the T. P. & L. and, of course, the plant itself will be recovered at the end of five years. However, we had about $10,000.00 in it according to the books and, therefore, this item was wiped off.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 8, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a letter received from C. W. Rice, Editor - Publisher, The Negro Labor News of Houston, together with a copy of my reply.

I presume you know this fellow Rice. He used to come to Diboll, and if I am not mistaken, he did some pretty good work among our colored people. No doubt he wants some support. You will have to be the judge as to whether it would be worthwhile for us to contribute to his work.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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The Negro Labor News

C. W. RICE, Editor-Publisher
419½ Milam Street
PR 5484

Houston, Texas

Plant: 405 West Dallas
CH-5951

April 6, 1950

Mr. Arthur Temple Sr.
Southern Pine Lumber Company
Texarkana, Texas

Dear Sir :

The enclosure is self-explanatory as to the recognition that has been given me and my paper. This is regarded as an exceptional recognition that has been given a Negro Paper, especially one that is published in the South.

From reports this article has created quite a stir among the politicians and union leaders, bidding for Negro memberships and votes in elections.

Probably you would be surprised to know the tremendous amount of agitation the communist agitators are conducting among the colored people in the South over the Civil Rights. I feel that most of the colored people should be commended for the manner for which they have withstood the pressure.

I might day for your information that it was the colored workers that defeated the C.I.O. at the Hughes Tool Company, despite the fact that the attempt of high powered organizers of the South to buy up all the votes with paid agents going from house to house. 67% of the Negro workers voted against the union. The election was won by the Independent Union with about 112 votes. There were 600 colored participating in the election.

I am planning to make a tour of the Saw Mills in the very near future, and I would appreciate it if you would let me explain my findings.

Very truly yours,
C. W. Rice
C. W. Rice
Editor - Publisher

CWR/t
Encl.

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United States of America

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Vol. 96 WASHINGTON, MONDAY, MARCH 13, 1950 No. 51

Labor Leaders and Politicians Pay Lip Service to FEPC

EXTENSION OF REMARKS

OF

HON. LAWRENCE H. SMITH

OF WISCONSIN

IN THE HOUSE OF REPRESENTATIVES

Monday, March 13, 1950

Mr. SMITH of Wisconsin. Mr. Speaker, the Negro Labor News of February 25, 1950, of Houston, Tex., calls the turn on the racketeers who have been exploiting the Negro vote in this country. I am including this front page editorial by Mr. C. W. Rice at this point in the RECORD.

AS I SEE IT—LIP SERVICE TO FEPC—LABOR LEADERS AND POLITICIANS GIVING LIP SERVICE TO FEPC TO HOLD NEGRO MEMBERS AND GET THEIR VOTES

(By C. W. Rice)

As I see it, one of the most notorious deceptions ever worked on the Negro race since the carpet-bagger era, when the northern politicians promised every Negro exslave 40 acres of land and a mule, is being pulled now by politicians and union-labor leaders who make the Negro believe they want and are working to get the fair employment practice law enacted.

Any student of organized labor can readily see that it will be paradoxical for labor unions to go all out for a law that would transfer the hiring hall from the labor unions to government control in Washington.

For the past 18 years, labor unions have fought to control the government rather than to have the government control them. They dictated to the government and private industries as to whom to hire and fire during the dark and dismal days of the World War. During this time, we had every type of a strike to force labor's demand—the sit-down strike, the lay-down strike, strike to make employers collect dues, the strike over what tools to use, and even a strike over whether a worker should drink milk out of a glass or bottle, and yet, there was not a single strike to my knowledge called by labor unions to force the employment of Negroes where they were not employed.

The unions did not call a strike to force any industries to up-grade Negro workers. There is, however, a record of labor unions in Houston taking a strike vote which resulted in a vote of 8–2 to call a strike if the company would comply to a wartime FEPC directive order to upgrade Negroes from ditch diggers and other common laborers to truck drivers.

As I see it, Negro leaders who are leading the fight for the passage of a FEPC and at the same time, campaigning for the repeal of the Taft-Hartley law, are either uninformed or playing politics at the expense of the Negro working classes.

The greatest handicap of Negroes in getting fair employment on the basis of skill and ability, has come from organized labor itself, which either by written or unwritten laws and labor-union customs or traditions, barred Negroes from both the labor union and the job.

Despite the 18 years of New Deal and Fair Deal talk at Washington, with labor unions riding high, wide, and handsome, there are still reported to be 26 national and international labor unions that bar Negroes from the unions that control the best-paying jobs in America. This practice, on the part of labor unions operating in the North and South, has been more destructive and discouraging to the progress of the Negro worker than any other evils practiced in the country on account of race.

As I see it, the Taft-Hartley law which has so many Negro leaders, labor-union officials, and professional politicians squawking for its repeal provides for the right to work. Under this law, no longer can a worker be discharged for not joining a union. The anti-closed shop provision of the Taft-Hartley law guarantees every person his God-given right to work and make an honest living regardless of race, creed, or color.

It is obvious that this provision of the Taft-Hartley law offers the Negro worker stronger protection as a group than the proposed FEPC, while the FEPC seeks to protect minority groups. The unions generally single out the Negro for discrimination.

What the union politicians claim to be asking the Government to do in the FEPC can be done, in convention assembly. A weak FEPC as now operating in New York and Chicago offers little or no job security to Negro workers.

As I see it, the Senate should consider the right to work amendment to the FEPC bill now being proposed by Senator MCCLELLAN, Democrat, Arkansas.

Senator MCCLELLAN said he is working on an amendment that would also make it illegal to discriminate "because of membership or nonmembership in a labor union."

LAWRENCE H. SMITH, Republican, of Racine, Wis.; educated in the public schools of Racine, State Teachers College, and Marquette University, Law School, Milwaukee (LL. B., 1923); served as first lieutenant, Infantry, Thirty-second Division, during First World War; department commander, Wisconsin Department, American Legion; national executive committeeman, American Legion; national child welfare chairman, American Legion; president, Racine County Bar Association; director, Y. M. C. A., Racine; president, Racine Lions Club; member House Foreign Affairs Committee; married Eleanor Bowley, of Racine; three children, Betty, Alice, and John; elected to the Seventy-seventh Congress at a special election held on August 20, 1941; reelected to the Seventy-eighth, Seventy-ninth, Eightieth, and Eighty-first Congresses.

FOR FREE COPIES WRITE

The Negro Labor News

C. W. RICE, Editor-Publisher
419½ Milam Street
PR 8881

Houston, Texas

Plant: 405 West Dallas
CH-5951

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 10, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I saw Jim Dawson at church yesterday morning and he told me of his decision to give up his job at Diboll due to the fact that it is a little too strenuous for him. He was very appreciative of your attitude and was grateful for the opportunity which had been afforded him, but apparently he feels that he is just not up to the physical output required.

I don't know just what is the matter with Jim. He talks as if he has no chronic trouble but is suffering only from the effects of age. What he is going to do to earn a livelihood, I don'tknow, unless he can find work as a consulting engineer. I am, of course, disappointed that he does not feel that he can continue on at Diboll, and I know you are, too, because you have expressed yourself as being very happy over having Jim with you. He is a fine character and, from all I have been able to observe over the years, very able.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. April 11, 1950

Dear Dad:

Please have Herschel Payne write me about his qualifications and the subjects that he is studying. I do not know of anything at the moment that he would be interested in, but will be happy to consider him. I know he was a fine boy when he worked for us and if he can fit in some place, I will be only too glad to find something for him.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRESIDENT
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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 20, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Just a reminder: Temple and I are leaving here Saturday night by train, will be met in Houston Sunday morning and driven from there to Galveston by Bill Hinkle and McNair. Temple has rooms reserved at the Galvez Hotel, two double rooms, and he and Asa Love will have one and you and I the other. I will register for you on arrival at Galveston, and when you get there, come to the Galvez and inquire for the room assigned to you and me.

In addition to these two double rooms I believe Temple has also reserved rooms for the men from Diboll who will operate the little sawmill at the exhibit hall.

I enjoyed very much my visit with you in New Orleans. I trust that Mary and the Denmans arrived safely and I know that you will enjoy the balance of the time in New Orleans with them. As for the SPA meeting, two days are quite enough for me, and I was awfully glad to leave Tuesday night, according to our pre-arranged plan. However, I would like to have seen the exhibit of the sawmill and logging machinery but did not think that it would be worthwhile to stay over for it. I hope, though, that you, Wilbur and Clyde got something out of it.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 26, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am sending you under separate cover the picture which was taken of our group in the Blue Room at New Orleans last week. I don't have any particular use for this and am glad for you to have it if you want it.

I enjoyed being with you in Galveston. I know that your speech at the convention went over well and would like to have heard it but did not think that it would justify my remaining over another day. We had a nice trip back on the Eagle, and I enjoyed a fine sleep in my own bed last night. By the way, Rube Morriss was on the train from Houston and he told us that the treating convention now in session at Houston had given full recognition to pentachlorophenol.

I hope that you and Barney and also Carrol will come up when it is convenient for a couple of days fishing at Grassy Lake. I don't know just what Josh's plans are, but if you can determine far enough in advance when you will be here, I am sure that he will adjust his plans so as to be here when you are. Of course, but for having Josh with us, any time would be all right for two of you to come because each member is allowed two guests. For three it would be necessary to have Josh or someone else act as sponsor.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
CHARLIE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 27, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning J. J. Collins' letter of April 19th in regard to the Kenley leases.

I don't understand the several lease contracts which were not signed and to which J. J. referred in his letter. I do recall something about a ten year lease or an extension for a period of ten years with, perhaps, an option for a further extension, and I presume the letter dated February 19th, 1941, addressed to D. C. Kenley and signed by H. G. Temple referred to that.

As I recall, it was necessary for Dave to have some definite assurance that he would have the lease on the ranch and also possibly on the Renfro pasture for an extended length of time in order to qualify for some Government payments which were to come to Southern Pine. I am, however, very hazy about the whole thing, but there certainly should be some correspondence or something in writing.

I am sorry that I cannot help you with whatever you are trying to accomplish, and I presume that is the cancellation of Dave's lease on the ranch in Trinity County. Whatever records there are, are in the Diboll files.

I might add one thing more: the acknowledgment of tenancy by D. C. Kenley to Southern Pine Lumber Company referred to in the last paragraph on page one of J. J. Collins' letter was drawn up and executed to protect the Company on any lands which Dave might have fenced, and I am quite sure that it was not contemplated that this would have anything to do with the ranch, but it may be broad enough to cover that, too. There was some fear that Dave or one of his agents might give us some trouble by claiming possession of some of our land which was fenced and on which he or others were grazing cattle.

Mr. Minton might be able to enlighten you. While he is a brother-in-law of Dave, I feel that he is altogether conscientious and honest, and I am inclined to think that all contracts, leases and agreements between Southern Pine Lumber Company and Dave were written or at least made with his advice and approval. I think he probably could fill in any gaps and explain any discrepancies or conflicts in the several contracts and leases. Why don't you talk with him?

Yours truly,

SOUTHERN PINE SERVICE ASSOCIATION

AT:ld

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COLLINS, DIES, GARRISON & RENFROW
ATTORNEYS
COLLINS-DIES BUILDING
LUFKIN, TEXAS

J. J. COLLINS
MARTIN DIES
PITSER H. GARRISON
LOUIS R. RENFROW
RALPH M. ZELESKEY

April 19, 1950

Mr. Arthur Temple, Jr.
c/o Southern Pine Lumber Company
Diboll, Texas

Dear Arthur:

I have examined the leases executed by Southern Pine Lumber Company and Mr. D. C. Kenley, covering properties in Trinity and Houston Counties, and have done my best to analyze the contracts and determine just what rights you have with respect to cancellation thereof. I will take them up one at a time and discuss them. I find a contract executed by Roy S. Treadwell and D. C. Kenley to Southern Pine Lumber Company, dated November 26, 1927, covering several hundred acres of land in Angelina County for grazing purposes, etc. This contract provides that either party can cancel the same on the first day of November of any year by giving to the other party thirty days' notice in writing. Although this purports to be a contract between Southern Pine Lumber Company as lessor and Roy Treadwell and D. C. Kenley as lessee, it was never signed by Southern Pine Lumber Company but only by Treadwell and Kenley, the lessees. This contract is not enforceable against Southern Pine Lumber Company, in my opinion, but, if it is, you can cancel it on November 30 of this year by giving thirty days' notice.

Contract No. 2 appears to be a lease from Southern Pine Lumber Company to D. C. Kenley, covering several hundred acres of land in Cherokee County, but this contract was never signed by Southern Pine Lumber Company, lessor, but only by Mr. Kenley, the lessee. It is subject to cancellation at any time by giving thirty days' notice in writing. The date of this instrument is August 6, 1932.

I have a third instrument which purports to be a lease between Southern Pine Lumber Company and Grady Singletary, by the terms of which the Southern Pine Lumber Company is lessor and Grady Singletary is lessee of lands owned by your Company in Houston, Anderson and Cherokee, lying north of the old San Antonio Road. This instrument was never executed by Southern Pine Lumber Company and only signed by Mr. Singletary. It is dated January 26, 1939. It is subject to cancellation at any time by giving thirty days' notice in writing.

I have before me another instrument dated July 19, 1939, which purports to be an acknowledgment of tenancy by D. C. Kenley to Southern Pine Lumber Company, in which it is agreed that he will surrender any and all lands being used by him or his associates or employees to the Company upon thirty days' notice being given him by the Company to do so. This instrument may control all other

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contracts which have been executed by him. Strangely enough, in all of the contracts of lease between the Company and Mr. Kenley, none of them appears to have been signed by the Southern Pine Lumber Company and all are subject to cancellation. I have encountered two instruments, however, that do give us some trouble. I find a letter dated February 19, 1941, addressed to D. C. Kenley and signed by Southern Pine Lumber Company by H. G. Temple, Vice President, which reads as follows:

"With reference to the lease you have on the Rayville Ranch, which expires May 1, 1942:

It is agreeable with us to give you four additional years time on the ranch at the same price and under the same contract that now exists."

This letter is dated February 19, 1941. I failed to find any contract that fixes the expiration date as of May 1, 1942. If there is one, I think you should endeavor to locate it. I believe that the last contract signed by Mr. Kenley was in 1939, and this gives the Company the right to cancel the same by giving thirty days' notice in writing. I find a copy of another letter which was signed by Mr. H. G. Temple for Southern Pine Lumber Company, dated October 25, 1945, in which it is stated that the company was granting Mr. Kenley grazing lease on the Rayville Ranch in Trinity County and the Renfrow Ranch in Angelina County for a consideration of $1720 annually, payable in monthly installments, but further provided that Mr. Kenley would have an option to continue this lease for so much of ten years as he might want, in addition to what he then had. The letter is a very liberal one in favor of Mr. Kenley and apparently was accepted by Mr. Kenley.

It is remarkable that all of the other leases went into great detail with respect to the terms and provisions under which the parties could be governed, and, yet, these last two letters simply grant him a lease without any authority to cancel or without very much protection of any kind by the Company. The letter dated February 19, 1941, makes reference to the contract then in existence which probably provided for cancellation upon giving thirty days' notice in writing, but the last letter Mr. Temple wrote to Mr. Kenley on October 25, 1945, makes no reference to any other lease.

If we could, in some manner, make the terms and conditions of the three existing leases applicable to the last letter written by Mr. H. G. Temple to Mr. Kenley on October 25, 1945, I would say that you would have a right to cancel these leases by giving thirty days'

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notice. With Mr. H. G. Temple dead, it might be difficult to enlarge upon what is stated in the letter. I want to talk to you about this matter in person and would appreciate it if you will call at my office at your earliest convenience and we will review these instruments together.

With kind regards, I am

Your friend,

JJC:jc

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. G. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 1, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have received from Mr. E. O'Hare of the Henry Wiegand Corporation, New York City, reading matter pertaining to the knothole plugging machine.

This may have been sent to me at your request, but if not, and if it was intended for you, please advise and I will pass it on to you. In the meantime, I will have read it because it will be interesting to me especially in view of the fact that I missed the demonstration in New Orleans.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 2, 1950

Dear Dad:

Attorneys for Quintana Petroleum Corporation called me today and advised that they are preparing releases for all our land in the following counties: Angelina, Polk, Red River, Bowie, Tyler, Newton, Panola, San Augustine, Shelby and Sabine. They are reworking all their shooting in the other counties and will prepare releases on the areas not needed in those counties. This is in line with our previous conversation and I see no reason to delay getting releases on these areas.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
E. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 2, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received the enlarged picture of Buddy, Chatsie and Tommy, which you sent me. It is fine and I am, of course, awfully glad to have it. Thanks.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
E WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Now that Quintana is surrendering leases on a substantial portion of our land, and I presume will surrender more in the near future, I wonder what steps we should take to resume leasing for a cash consideration in areas where there may be some activity. At the moment I don't know of anything better to do than to turn this leasing back to Dave because he is familiar with our holdings, and he has had considerable experience in this type of work. Then, too, we are certainly getting very little out of him for what we are paying him. If, however, you have some other idea, please advise.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
GEORGE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 3, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Would the Associates be in a position to build the store or stores which we have in mind for Pineland? If we employed the Associates for this work, I think it should be on a cost plus basis for we would not get bids from others, and I think this should be the basis to avoid any possible criticism.

I think your architect, Harvey Moore, would be of considerable value to us in designing the buildings and suggesting the best arrangement for the several departments, and if we should make a deal with the Associates, I am sure that we would want to include architectural services.

I don't know just when we are going to get together to discuss plans for store buildings at Pineland. I wrote Eck yesterday, with copy to you, that Temple and I could run down most any day but suggested, everything else being equal, that I would prefer to make it the early part of next week. Eck called this morning, and I suggested that he get in touch with you to see when it would be most convenient for you to meet us at Pineland. We here, therefore, are awaiting further word from Eck.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 4, 1950

Dear Dad:

It does appear that we will have to start leasing again, or rather that we should start leasing again, as soon as this land is returned from Quintana. I suppose your suggestion is the obvious outlook, but I would rather not do anything formal, such as notifying Dave that we are turning it over to him. Let me just rock along and consult with him and let him handle some of the deals, or all of them, and we will see what happens.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I talked to Eck today and we are going to get together, I believe, Weddesday in Pineland. I am planning to spend the night over there at that time.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 4, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't know whether you contemplate using pipe made on your concrete pipe plant for sewer lines, but if you do, I strongly advise against it.

Payne called me out to his place this morning and showed me a moving picture in colors which he had made and which his salesmen are using very effectively. It shows the effect of sulphuric acid, sewer gas, on concrete pipe, and quite a large number of installations which had to be replaced in comparatively few years, while, on the other hand, the picture showed salt glazed clay pipe which had been in the ground and in use for many, many years and ~~are~~ is, still perfectly sound. Sewer gas causes a disintegration of the concrete which does not occur in the clay pipe.

If you have any idea of promoting or using concrete pipe for sewers, I suggest that you hold off at least until you can see this moving picture. It is very convincing, and even though I had not seen the picture, I would take Payne's word for the comparative values of concrete and clay for sewer lines. According to him, concrete just won't do for this purpose, and the picture shown me this morning certainly bears him out.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 4, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing countersigned contract with National Utility Service of New York covering the auditing of gas bills for Diboll.

While I have asked National Utility Service to address all correspondence pertaining to their work for Southern Pine Lumber Company to you at Diboll, I have asked that they send me copies of any letters which they may write in order that I may keep up with what is going on.

Although I cannot see any way for us to be embarrassed or involved in any unfortunate controversy as a result of this contract, I cannot help but be just a little bit leery of this sort of thing in view of our experience some years ago with a Mr. Simmons, whom we permitted to audit Temple Cotton Oil Company's insurance policies. He brought in a lot of recommendations which we did not feel disposed to follow; he threatened suit, but when we told him to crack his whip, he held off and we have heard nothing more from him. I hope this present deal will not turn out the same way and don't see how it can in view of the liberal terms of the contract with National Utility Service.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 5, 1950

Dear Dad:

In regard to the concrete pipe, we do not intend to use this on sewer lines. It is being used for storm sewers, which do not contain the gases you mentioned.

While it is true that vitreous clay pipe is considerably better, in my opinion, for sewer disposal jobs, wherever practical I would prefer to use concrete with a special curing process which they now use, due to the lower cost. We are making this pipe for about one-third of what the purchase price is on concrete pipe from other sources and the proportion would be increased considerably if compared with prices on vitreous clay.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 5, 1950

Dear Dad:

You will note that the ice plant showed a loss for April of $531.40. This was due principally to depreciation, plus $142.00 carpenter labor which was actually the total cost of two little ice houses which we put out at filling stations and good places for dealers. This is a non-recurring expense, and therefore, will not show up next time. I am very optomistic about prospects for the summer. Our ice consumption is jumping pretty fast and I have today had a conference with Mr. Drew and Mr. Turner to go into the matter and get our product out to the customers. We are really going into this thing and I think we will have a pretty nice little operation as soon as we get lined up.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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May 8, 1950

Spl & SP2 PD WUX DIBOLL TEX
MR. E. G. PRUD'HOMME
PINELAND, TEXAS

ARTHUR TEMPLE
SOUTHERN PINE LUMBER CO.
TEXARKANA, TEXAS

CHANGE IN DATES FOR PINELAND MEETING INTERFERES WITH SEVERAL MEETINGS I HAVE SCHEDULED. I HAD ALREADY SET UP WEEK FOR WEDNESDAY NOON AND WEDNESDAY NIGHT. IF ABSOLUTELY NECESSARY CAN COME TUESDAY. ADVISE.

ARTHUR TEMPLE, JR.

CHG. 71

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Mr. Arthur Temple Arthur Temple, Jr. May 13, 1950

Dear Dad:

At a meeting of the First State Bank & Trust Company yesterday H. J. Shands reported that his favorable interview with the Banking Department in Austin was further augmented by very favorable comment from the FBIC. The First State Bank members all expressed extreme interest in putting in a bank in Diboll and authorized H. J. to proceed with application for the charter. It looks like it will be about a $65,000.00 bank. However, the FBIC will make a survey which indicate just about what we could expect from a bank in Diboll. It is quite a lengthy matter, but I will let you know as developments occur.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

cc: Mr. E. G. Prud'homme

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 15, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was sorry to hear on the radio and read in yesterday's newspapers about the windstorm that struck at Alto and Lufkin Saturday. Of course, I was particularly concerned about the reported damage to timber and I wonder if any of our timber was damaged.

I will appreciate your advising me about this as soon as you have a complete report.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 17, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

After returning from Pineland last Thursday I wrote Henry Bell, President of Citizens National Bank at Tyler and President of the East Texas Chamber of Commerce last year, about Hubert Harrison's salary. He called me by long distance telephone this morning and told me that Hubert Harrison had received a salary of $15,000 per year up to January 1st, when it was raised to $18,000 per year, and this raise was given him voluntarily and without any request from him.

On the assumption that you did not read carefully the editorial from The Dallas News which I handed you just before you and Wilbur left for Diboll, I am enclosing it for more careful reading. I don't mean to imply that The Dallas News is always right or that they necessarily are right in this instance, but I do think that it is worth something for them to come out in an editorial with such wholehearted approval of the East Texas Chamber of Commerce.

The work of Chambers of Commerce and such organizations, just like trade associations, is indeed hard to evaluate. Frankly, I have not been interested enough in the East Texas Chamber of Commerce or close enough to its work to determine its value and say to what extent it is worthy of our support. On the other hand, I think you will agree that this organization does have the general approval of men whose opinions count for something, and after all, what we give to the East Texas Chamber of Commerce at Diboll and Pineland is comparatively little. I don't want to do anything to discourage you or Eck in your efforts to hold down expenses and reduce costs. I do, however, feel a civic responsibility to support such organizations.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 17, 1950

Dear Dad:

The item on last month's statement "Pecan Shell Plant" was construction in progress on the building on the TSE in Lufkin to house the Lufkin Pecan Shelling Company. They had a fire on their old location and agreed to move to the industrial site on the TSE.

Mose of this amount represents a transfer of accounts from the Ponta Box Factory from which we are moving a building. This building is being leased by the TSE to the Pecan Shell plant.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 17, 1950

Dear Dad:

I don't believe that we have an opening at our Country Club, but I have taken the liberty of forwarding your letter to Curtis Swain who is president of the Country Club.

Apparently we have had no damage to our timber in the recent storms. We are checking on this, however, and if any information to the contrary shows up I will contact you.

I agree with you one hundred per cent after having let the matter of credit insurance simmer. As you say, it is just like fire insurance - it's something you hope you don't have to collect on. However, if the expense is in line I think it is worthwhile. I agree with you that a "bust" is coming somewhere down the road and I hope we have it when it does occur.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

May 18, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since writing you several days ago about Bob Mair, I have talked with him and found that he does not like the climate of Lufkin and I doubt if he would be interested in the job of pro at the Lufkin Country Club.

It seems as though Bob is suffering from rheumatism or something of that sort in his legs, and he intends to find something to do in a dry climate. Whether he will find something altogether to his liking or not, I don't know, and if the job at the Lufkin Country Club is open and if you would be interested in negotiating with Bob, let me know and I will pass the word on to him.

Yours truly,

A T

AT:ld

Just reminds you let me know.

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 100,000,000 FEET

Texarkana, Texas

OFFICE OF
ARTHUR TEMPLE
PRESIDENT

May 18, 1950

Mr. J. W. Durham
Diboll, Texas

Dear Jake:

I sent you yesterday the current issue of the T&P Topics, thinking that you might find something of interest in this. There are usually some pretty good points on employee and public relations, and I think this particular issue is no exception.

It has been my policy in the past to send this publication to Arthur, Jr. when I found something which has impressed me and which I thought might be of interest to him, but he complains that I send him so much stuff that he cannot read it all. Therefore, I have decided to direct my efforts through another channel.

With kindest regards,

Sincerely,

A. T.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 19, 1950

Dear Dad:

I have your letter of May 17th with regard to the East Texas Chamber of Commerce. I don't want to be petty about this thing, but I reiterate, I think that the East Texas Chamber of Commerce is the most ineffective organization of which we are a member and we belong to some pretty silly ones. I have read carefully the Dallas News article and on its face I would say that the East Texas Chamber is excellent. However, there a few questions I would like to ask.

How is the East Texas Chamber, specifically, boosted output, encouraged diversification, and spurred dairying and beef production? There are a dozen other organizations that claim this job and, in my opinion, it has actually been done through a half dozen governmental agencies that have forced the farmers to do these things.

The East Texas Chamber of Commerce certainly cannot claim to have led the fight for conservation practice and cannot claim the development of the paper mill. This is ridiculous on its face. Of course, it has endorsed conservation of timber, et cetera, but it has certainly not led the fight. This is ridiculous.

Would you say that the East Texas Chamber of Commerce was responsible for the establishment of proration in the oil fields? How did it accomplish this great fete? What specific moves did it make to get this work done? I think you will find it endorsed proration after someone else took the lead and did actually very little to get the matter accomplished.

Give me the name of one industry that the East Texas Chamber of Commerce is primarily responsible for bringing to East Texas. I think they are being a little boastful when they claim credit for the successful work of the local chambers for whom they do practically nothing.

The concensus of opinion seems to be among all of my friends who are active in the association that it is of questionable value.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 22, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

If you have not used Williams Letric Shaving Lotion in connection with your electric shaver, I suggest that you try it. It lubricates the face so that the razor slides over the skin smoothly, and I think it also raises the hairs so that you get a much better shave. I have used it for some time and don't know why I have not recommended it to you before.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 29, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a communication from Herb Berckes together with a photostatic copy of a letter addressed to Herb by Mat Niewenhous, Director, Forest Products Materials Office, National Security Resources Board, and, in addition, the questionnaire referred to in these letters.

I probably could fill out the questionnaire, but there are one or two questions that can be answered better by someone at the mills. I wish, therefore, that you would turn this questionnaire over to Eddie or someone to have it filled out and then please send it to Herb Berckes, C/o Southern Pine Industry Committee, 520 Canal Building, New Orleans 4, Louisiana.

Yours truly,

A.T: ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE INDUSTRY COMMITTEE
520 CANAL BUILDING • NEW ORLEANS 4, LA.
TELEPHONE RAymond 7381

H. C. BERCKES, Secretary
NEW ORLEANS, LA.

May 26, 1950

Mr. Arthur Temple, Sr.
Southern Pine Lumber Co.
Texarkana, Texas

Mr. Temple:

The enclosed letter from Mr. Niewenhous, which I know you'll keep confidential, is evidence of the preparedness planning being undertaken, and the attached questionnaire indicates how the Industry Committee is trying to further the government's efforts.

The information Mr. Niewenhous is seeking is essential because with the development of an emergency, there would be a period of several months when the government could not absorb all the lumber it would buy. Yet it would want the mills to manufacture at virtual capacity, hence the need for stock piling at the mills and yards until the government could give the mills orders to ship its requirements.

Will you please fill out and return the questionnaire promptly?

H. C. BERCKES

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EXECUTIVE OFFICE OF THE PRESIDENT
NATIONAL SECURITY RESOURCES BOARD
WASHINGTON

May 24, 1950

AIR MAIL

Mr. H. C. Berckes, Secretary
Southern Pine Industry Committee
520 Canal Building
New Orleans 4, Louisiana

Dear Herb:

Is there any complete information available or could it be obtained without undue difficulty that would indicate how much storage capacity and handling facilities are available in the Southern Pine industry area beyond current needs, and its location.

What we would like to know is what mill yards and concentration yards could, in an emergency, substantially increase their inventories under a heavier operating program and do it efficiently. We are not really interested in those yards that can only handle, say, a few hundred thousand feet but in only those that could handle about a million feet or more.

This information is needed so that additional storage capacity and handling facilities could be provided, if and where needed, to handle and maintain heavier industry inventories.

What we would like to have on individual yards would be the following -

1. Location of mill or concentration yard.
   On what railroads?
   On paved highway?

2. Total carrying capacity of mill or concentration yard without any additional construction or equipment investment.

   Approximate present total inventory.

3. How much additional well-drained, good air-drying carrying capacity could be provided in present yard or vacant or unused adjoining or nearby property with installation of pile bottoms, trams, roadways, or other limited construction?

   What would be the approximate cost of this additional storage capacity?

   What additional handling equipment would be needed? Cost?

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4. Present dry kiln capacity, if any, per month?

5. Does present yard have planing mill facilities of usual type?

   Could present planing mill and loading facilities handle any additional volume from other nearby mills in an emergency?

6. What is the nearest tide water port?
   Distance by railroad? By paved highway?

Your recent offer to get us needed information from time to time as needed is indeed much appreciated. You will know from this letter we won't be bashful or hesitant in taking full advantage of it.

Kindest regards.

Sincerely yours,

Mathias Niewenhous
Director, Forest Products
Materials Office

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 29, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since Temple talked with you on long distance telephone this morning, Latane and I have had two conversations. First, we arranged for our meeting here Thursday, but Latane called back and said that he could not change an engagement which he had for Thursday, and we left it that we will meet here in my office at, say, ten o'clock Friday morning, June 2nd.

We will take it for granted that Friday will be all right for you unless you should advise to the contrary. If Friday is not all right for you, please wire or telephone me in time for me to notify Latane.

Am looking forward to this meeting of a number of the directors of Temple Cotton Oil Company and particularly to having a visit with you and Latane. If possible, I wish that you would let me know when you plan to arrive and when you plan to return to Lufkin. Needless to say, Mother and I would like awfully well to have you come up and spend Thursday night with us, or Friday night if you prefer. I would suggest that you try to bring Mary and the children and spend the week-end with us but we are entertaining Bishop Mason, who will be here to confirm a class on Sunday.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 30, 1950

Dear Dad:

You have been very interested in the book written about how shoe laces are getting harder to tie and how stairs are getting longer and steeper, you might be interested to know that Clyde Thompson says that it is now raining much harder than it used to and there is not as much dry weather between rains as there used to be.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 31, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received a letter from Herb Berckes advising that the meeting of the Study and Planning Committee of the Southern Pine Association which was suggested to be held in connection with the meeting of the Advisory Committee of the Southern Pine Industry Committee at Edgewater Park, Mississippi, on June 27th, has had to be postponed until some time in July. I told you that I would see you in Edgewater Park on June 27th but under the circumstances I will not be there on that date.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 31, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I know how much you would like for us to get an airplane, but frankly, I don't think that you are required to take enough trips from Diboll on company business to justify one for your use, and certainly a plane at Diboll would be of no value to me in my traveling, and Temple absolutely will not fly.

You have done a good deal of ~~flying~~ traveling in the past couple of years but much of it was when you were on the State Board of Education, and much of your traveling recently has been in the interest of TLMA and association work generally, which is not directly attributable to your job at Diboll.

In addition to feeling that we do not have sufficient need to justify our owning a company plane, I have never felt altogether safe about flying. I may be entirely wrong and airplane travel may be just as safe as travel by train or automobile, particularly the latter, but so often I read of plane crack-ups, and when they occur, they usually result in sudden death. I have more confidence in the commercial planes than in private planes, and you do have good plane service through Lufkin. When you do have to travel and want to fly, I would much prefer that you take the plane out of Lufkin for Dallas or Houston and then fly from one of those points.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 31, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

After it was all set that Latane would come down and meet with us Friday, assuming that this would be agreeable to you, he called me back a second time last Monday night and said that he had just remembered that Alice was to have her tonsils removed on that day. Accordingly, we agreed to have our meeting with you, Newman and Latane and me present on ~~Friday~~ morning, June 8th, at ten o'clock. I asked Temple to discuss this with you and hope to learn from him later in the day when he returns from Diboll whether or not this date is satisfactory to you.

Yours truly,

AT:ld

Thurs. June 8
is the day.

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 31, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Temple has just returned and has told me of your disappointment that our meeting with Latane has been necessarily postponed. He said that you were planning to fish this week-end and might come up here to have an outing at Grassy Lake.

I would love to have you come up for a day or two to fish with me at Grassy, but this week-end would not be a good time for you to do it. As I wrote you several days ago, we are entertaining Bishop Mason Sunday, and Sally will probably arrive Friday night to spend some time with us before returning to her job in Dallas Monday, and when I got home from Dallas last night, Mother told me that her cousin, Walter Rountree, had phoned from New Orleans that he, and I think his wife, are planning to rent a car and drive up for a visit. Obviously, with all this I would not have much time for you and certainly could not do any fishing.

I hope that you will come up some time soon and bring Barney Franklin or Carrol or both if you want to. However, I understand that the moss is getting up pretty high to interfere with the fishing and it's getting pretty warm, too. Why don't you bring your fishing tackle up when you come on June 8th and remain over to fish Saturday and Sunday, too, if you would like to?

Affectionately,

Lloyd

AT:ld

x Fri. & Sat. & Sunday if your Mich.

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 1, 1950

Dear Dad:

Thursday, June 8th sure does mess me up. I have already planned to go to Port Aransas fishing on the 9th and this is going to make an awfully lot of travelling in between. I kind of hate to be out of the office so much on consecutive days. However, if it is impossible to arrange a better schedule earlier in the week I will be agreeable to your present plans. I am obligated on June 6th for a trip to Houston.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I will be unable to come up this week-end, as my plans have been changed since you have revised the meeting date.

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Mr. Arthur Temple Arthur Temple, Jr. June 1, 1950

Dear Dad:

Jim Ben Edens told me confidentally over the 'phone this morning that Travelers Insurance Company had agreed to a million and a quarter commitment to their company to buy timber land. Travelers agreed to lend them $10.00 an acre on all land and $17.50 on timber 8" and up. No value was given to hardwood. On this basis we would have a value on our lands and timber of somewhere around $15,000,000. It is my understanding that Kurth is negotiating for a similar deal with them. This for your information.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 1, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received in the mail the book which you sent to me "Passing of the Mill Village".

I am looking forward to reading this book and know that I will enjoy it and get a lot out of it from what you wrote about it. I thank you for sending it to me.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 2, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Any day next week except Wednesday, June 7th, would suit me for our meeting with Latane. As far as I am concerned the meeting could be put off until the following week, but Newman plans to leave about the 10th for Dallas, where he will remain about ten days and then he and Gertrude will go on to Quogue. Next week, therefore, will be about the only time that Newman could meet with us.

I am sending your letter of June 1st to Latane with the thought that you and he might get together on some day next week which would suit you better than Thursday, June 8th. I can appreciate your desire not to be away so much at one time. Maybe it will suit Latane to come down Monday or Tuesday.

The point of this letter is that any day next week except Wednesday will be agreeable to Newman and me, and it is just a question of you and Latane getting together on the most convenient time for both of you to make the trip to Texarkana. All I ask is that I be advised if any day other than Thursday, June 8th, is decided upon.

It was not my fault that the meeting was cancelled for today. After Latane and I agreed upon meeting today he realized that little Alice was to have her tonsils removed today, and, as a consequence, it was necessary for him to call me back and arrange another day for our meeting.

I suppose you will want to have your car at Port Aransas. Otherwise, it occurs to me that you could come up on the Eagle from Jacksonville Wednesday night, then fly from Shreveport to Houston Friday morning, and from Houston to Corpus Christi. If you wanted to do this, I would get you to Shreveport in time to catch the plane which leaves, I believe, at about 7:30 in the morning. I doubt, however, that you will feel this suggestion is practical.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

Have Latane trip to Ste. Jane.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 2, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning the Southern Pine Association Statement of Costs for the year 1949, as you requested.

I received a copy of this statement yesterday. It has some interesting information but would be so much more interesting and of so much more value if I knew the identity of more of the mills represented. I would like particularly to compare our costs with those of Kirby and Angelina County. It is helpful to know which one is Edens-Birch at Corrigan, which was shown in your copy.

Diboll's costs show up very well by comparison with Pineland's, and I might say Corrigan's, too. As I recall, Diboll leads Pineland in practically every item, in every item in fact until you get down to "General and Administrative" and "Depreciation", and it is, of course, quite understandable why Diboll is higher in these. Incidentally, I was surprised that these two items were so high at Corrigan. In fact, I thought their overall conversion cost would be less than it is.

Eddie Farley's comment that Diboll had beaten all mills shown in production was not true. There are two mills shown on page six which produced in excess of 35,000,000 and 56,000,000 feet board measure.

To repeat, this comparison of costs would be of ever so much more value and interest if more of the mills were identified.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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DOMESTIC SERVICE

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FULL RATE TELEGRAM		SERIAL	
DAY LETTER		NIGHT LETTER	

WESTERN UNION

JOSEPH L. EGAN, PRESIDENT

INTERNATIONAL SERVICE

Check the class of service desired; otherwise this message will be sent at the full rate

FULL RATE		DEFERRED	
CODE		NIGHT LETTER	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

SP1 PD WUX DIBOLL TEX 5
LATANE TEMPLE
TEMPLE COTTON OIL COMPANY
LITTLE ROCK, ARKANSAS

SP2 PD WUX DIBOLL TEX 5
ARTHUR TEMPLE
SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

THURSDAY OKEY WITH ME. ADVISE.

ARTHUR TEMPLE, JR.

CHG.71

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
JOSEPH L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 5, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Have just received your telegram stating that Thursday is okey with you and asking me to advise. I presume this refers to our meeting with Latane.

I thought that it was understood that we would meet here in my office at about ten o'clock Thursday morning, June 8th, unless for some reason or other the meeting should be called off. It does appear from Latane's letter of June 3rd, copy of which I note went to you, that he assumed you could not be here Thursday, but he must have taken your letter objecting to that day as a definite statement that you could not or would not be here then. As a matter of fact, you only complained of having to be here Thursday and going immediately on Friday on your fishing trip at Port Aransas.

In one of my recent letters, either to you or to Latane or to both, I stated that any day except Wednesday, June 7th, would be satisfactory to me. I will have to be in Dallas that day. Since you have indicated that you can be here Thursday and since I know that day to be all right for Latane, I will assume that we will have the meeting as scheduled, that is, 10:00 A.M. Thursday, June 8th, in my office. I will notify Newman accordingly.

A copy of this letter is going to Latane to let him know that I have received a telegram from you stating that Thursday is all right as far as you are concerned.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple . Arthur Temple, Jr. June 6, 1950

Dear Dad:

My recommendations in regard to the annual audit by Peat, Marwick, Mitchell closely parallel yours. I feel that it would be very worthwhile to have an audit of the Temple Manufacturing Company, inasmuch as we actually know less of this operation than any other.

I am not sure whether they have audited the T. S. E. in the past, but I think this should be included also. If this has not been done in the past, please arrange to have it included.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Timberlake Hardware Company has been trying to interest me in a Worthington Self-Propelled Rotary Mower. I have a power mower of the reel type which is still giving satisfactory service and, as a consequence, am not interested for myself, but it occurred to me that this mower or one similar might be the very thing to take care of the grass and weeds around the plant at Diboll and at other places which come under the care of the Company.

You may have given some consideration to a mower of this type for the purpose suggested. Certainly, it seems to me that it would be far more economical than employing local men to do the work by hand. I realize that there is some inclination to give employment to young men out of school, but in this day of full or nearly full employment at high wages I don't think there is any real necessity to employ anyone who is not required, and I know that you are interested in economy.

My thought is, if you are interested, then you might investigate this type of mower at Lufkin. There are a number on the market, some self-propelled and some which you have to push, some which look as though they are well constructed and some which have the appearance of being rather cheap. The Worthington, I am sure, is a good one, being made by a subsidiary of the Jacobson Mower people.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

June 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

We are carrying and have been carrying for years on the Temple Foundation at Pineland Mrs. J. C. Fields, widow of Jack Fields, who worked at Diboll over a considerable period of time but who has not been there for possibly the past fifteen or twenty years. Mrs. Fields was put on the Foundation at the suggestion of Henry because Jack was mentally incompetent, and they had several mentally defective children. Altogether she was, and I suppose still is, a pitiful case.

As far as I know there has been no change in Mrs. Fields' status, and I presume she still needs assistance. However, I think it is well to check up on cases on the Temple Foundation from time to time, and with that thought in mind I wish you would ask Mrs. Farrington some time when you see her about Mrs. Fields. Tell her that we are carrying Mrs. Fields on the Foundation for $25.00 per month, have been for years, and since there is so much need for assistance from this fund that we would like to be relieved whenever it is possible without working undue hardship. Mrs. Fields is, I believe, Mrs. Farrington's niece and is probably familiar with her condition and needs.

Mrs. Farrington

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 9, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In regard to the matter which you discussed with me after the Temple Cotton Oil meeting and just before you departed the thought occurs to me that much can be accomplished by the cooperation of Eddie Farley, Bill Hinkle, Fay Burns and anyone else who may be visiting Diboll at the same time as the party discussed. As far as I know, he never takes anything with him, and if it is not provided, the chances are there will be no cause for complaint. I may be wrong about his not taking anything with him. This may be the case only when I am along.

I shall be glad to discuss the matter with the party in question if I can find an opportunity to do so without involving you. Certainly, I can appreciate your position and, for that matter, do not and never have approved of such conduct as has been reported and feel that it is something that positively should not be condoned. I am quite sure that you would have considerable influence, and I suggest that you have a very serious talk with him on his next visit.

Yours truly,

AT:ld

I might talk to him after my next trip to Diboll.

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 12, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I saw Gus Orr of Cargile Motor Company downtown yesterday morning, told him that I was thinking about having an air conditioning unit put in my Cadillac, and he said that he will be glad to have one put in at Dallas at his cost. Accordingly, he called over to Dallas this morning and has arranged to have the unit put in my car, which I will leave with Lone Star Olds-Cadillac Company tomorrow when I am in Dallas to attend a T&P Directors' meeting.

Gus made a pretty good deal for me as to cost - $480.00. This is $160.00 less than Lone Star Olds-Cadillac Company quoted me, and I believe it is less than you paid in Houston.

As I told you when you were here last Thursday, I am loath to have the employees at Diboll give this unit to me. On the other hand, I don't see how I could turn it down if it was offered. Unless something more is said about it, I suggest that you let the matter drop or you might even discourage the gift if you can do so without hurting anyone's feelings.

I hope this thing works out all right. I am not thoroughly sold on air conditioning in an automobile, but I suppose it would be mighty fine on a cross country trip in the summertime. If I have to make as many trips to Dallas in the future as I have made inthe recent past, five in the space of six or seven weeks, then it will no doubt be a very desirable asset.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 12, 1950

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

After receiving a debit memo from Diboll this morning covering the cost of my party at Boggy Slough last fall I am not so sure that I want to entertain again next fall. The memo was for $316.00.

I would really prefer not to give a party next fall if I can get out of it gracefully. I would like to have a date held open so that I can have the party if enough pressure is put on me, but I hope something comes up that will make it unnecessary.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temple, Jr. June 14, 1950

Dear Dad:

I will be on hand in Diboll Tuesday and possibly Wednesday. However, it is entirely possible I may be in Houston Wednesday and if possible I would like to make our date in Diboll on Tuesday. I will, of course, arrange to make my plans fit in with yours.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 14, 1950

I am enclosing something on the tax on contract hauling which Anderson handed me and which I think came to him from Southern Hardwood Producers, Inc. You may have received this directly from Southern Hardwood Producers, but if you have not seen it, I am sure that it will be of interest to you and you may want to pass it on to one of our attorneys.

I presume that Eck received this directly. For his information this is a report from some operator from whom representatives of the Internal Revenue Department have been trying to collect the transportation tax on contract logging.

AT:ld
CC Mr. E. G. Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 15, 1950

I hesitated to mention the price which I had agreed to pay for the air conditioning unit for my car when I wrote George Johnson yesterday. However, I didn't know how else to justify my getting the unit in Dallas rather than in Houston, as had been arranged.

If by any chance the full amount of the cost of the unit, which I believe will be somewhere between $480.00 and $500.00 according to the information given me by Gus Orr, is not raised among the employees at Diboll, please let it be known that I will be only too glad to make up the difference or handle any way you think best.

It was rather hard for me to express my real appreciation in my letter to George Johnson yesterday. I think that it is a very fine thing they are doing and it has really touched me a great deal. I wish that I had some way to express my appreciation to each and every one who participated.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 15, 1950

I am unable to tell you whether Josh, Wop Heath and I will be down to the mills next week because I just tried to reach Josh by telephone and his office reported that he is out of town and will not return probably until Saturday.

When I talked with Josh last about our going to the mills next week, he had some doubt as to whether Wop Heath would be justified in going when the mills were not operating. I have heard nothing further from him. Our trip, therefore, is completely in doubt, and I suggest that you go ahead with your plan to go to Houston next Wednesday. I assume that you will go to Houston only for the one day, and we may plan to go down the latter part of next week if Wop can accomplish his purpose with the mills not running, and unless you or Eck should advise that you will not be at Diboll and Pineland respectively at that time. I assume that George Smith will be on hand all week.

AT:ld

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DOMESTIC SERVICE

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FULL RATE TELEGRAM		SERIAL	
DAY LETTER		NIGHT LETTER	

WESTERN UNION

1206

JOSEPH L. EGAN, PRESIDENT

INTERNATIONAL SERVICE

Check the class of service desired; otherwise this message will be sent at the full rate

FULL RATE		DEFERRED	
CODE		NIGHT LETTER	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

SP3 PD WU X DIBOLL TEX 15
ARTHUR TEMPLE
SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

DONT WHETHER YOU KNEW BILL HINKLE HAD HEART ATTACK ABOUT A WEEK AGO DONT THINK HE HAS HEAR D FROM YOU. DOING WELL NOW SHOULD BE BACK AT WORK TODAY OR TOMORROW SUGGEST YOU WRITE HIM.

ARTHUR TEMPLE, JR.

CHG. XXXXX 71

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 15, 1950

I have just received your telegram about Bill Hinkle. I presume this is what you had in mind when you called me on long distance telephone this morning, but when the connection was made, you forgot what it was.

I have known about Bill Hinkle's heart attack. McNair wrote me about it immediately after it occurred and has kept me advised from day to day as to Bill's progress. Apparently, the trouble is not very serious, but it should be a warning to Bill to take care of himself.

I have not written to Bill because McNair indicated that Bill wanted this trouble to be kept absolutely quiet. I suppose, though, that he must know that McNair has advised me, and I think that it might be well for me to write to Bill. I will do so this afternoon.

AT:ld

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DOMESTIC SERVICE

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FULL RATE TELEGRAM		SERIAL	
DAY LETTER		NIGHT LETTER	

WESTERN UNION

1206

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Check the class of service desired; otherwise this message will be sent at the full rate

FULL RATE		DEFERRED	
CODE		NIGHT LETTER	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

SP1 PD WUX DIBOLL TRX 17
ARTHUr TEMPLE
SOUTHERN PINE LUMBER CO.
TEXARKANA, TEXAS

SP2 PD WUX DIBOLL TEX XX 17
E. G. XXXXXXX PRUDHOMME
TEMPLE LUMBER COMPANY
PINELAND, TEXAS

COULD WE MEET XXXXXXXXX TUESDAY MORNING AT 10 AM IN MY OFFICE.

ARTHUR TMPLE, XX JR.

CHG. XX 71

Texarkana, June 17, 1950

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Arthur: Have been trying to reach you by telephone ever since I received your telegram at about 11 o'clock this morning, but, so far, without success.

Josh, Wop Heath and I are planning to drive to Diboll late W Monday afternoon. Will spend Monday night there and Tuesday and possibly Tuesday night, driving over to Pineland Wednesday morning if Eck does not join us at Diboll and make the trip to Pineland unnecessary.

Dad

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Mr. Arthur Temple · Arthur Temple, Jr. June 20, 1950

Dear Dad:

I have your clipping about the two young men who were arrested for rape in Louisiana. Both of these men work for us aut around the kilns. As I get the story, they were drinking a good bit in Lufkin and picked up a young girl and, in the course of their drinking, they wound up near Mansfield, Louisiana. One of the boys' father, McAdams, was in to see me this morning, asking me to make bond for the boys. I don't know what we can do about it. I certainly hate to do so, but I don't see how I can turn down McAdams, inasmuch as he is one of our best and oldest employees. I don't suppose there is really much danger in making a bond, because McAdams would certainly make good any loss that we might suffer. I am having Kester Denman check up on the situation before doing anything, however, and will probably call you before taking any action. McAdams indicated to me that the girl was not of very good reputation and that there was a good possibility of getting the charges dropped.

We have an awful lot of this sort of situation that the company is called into and, although I don't think much of the boys involved, I can't see how we can refuse the old man.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 21, 1950

I left the letter from Kester Denman, Jr. on the transportation tax investigation on the corner of your desk nearest to where I was sitting. I expected to go back to the office and pick this up but did not get back to the office after I went to Lufkin to see Ernest Kurth. Wish you would please send this copy to me if it has not been lost or destroyed because I certainly would like to know what Kester Denman has to say about this tax.

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. June 22, 1950

Dear Dad:

As you know, I am watching our current assets very closely trying to build up our cash and other cash items. I wish that you would let Pineland lend any money necessary to Temple Lumber Company - Retail. Of course, if they need money that they can't get from Pineland I think we should naturally lend it to them, but I don't see much point in us owing Pineland and the Houston Office owing us. What do you think about this?

I notice on a comparative statement of 5-31-50 that Southern Pine shows Notes Receivable of $450,000.00. I understood from you that this was money loaned to Temple Lumber Company at Houston. However, on the combined statement for Temple Lumber Company I notice on the same date that they show the Yards have notes payable in the amount of $300,000.00. How?

I also notice that whereas our Accounts Receivable for the mill on 5-31-50 are $523,826.19, whereas Accounts Receivable for the mill at Pineland are only $138,331.00. Does this mean that we are paying Pineland and aarrying their Accounts Receivable? It is possible, of course, that the item Southern Pine Lumber Company $448,441.00.is a book entry and should necessarily be Accounts Receivable of the mill. I am sure this is the case, but would like for you to clarify it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 23, 1950

Referring to your letter of June 22nd:

When the Retail Division of Temple Lumber Company needs money to tide them over a temporary period, they could very easily borrow what they need from South Texas National Bank, but when we have a surplus of cash at this office, I see no reason why we should not make the temporary loan and get the interest which otherwise would be paid to the bank. Certainly, I prefer to handle any such lending and not to delegate it to anyone at Pineland, as you suggest. It has always been the policy for this office to handle the borrowing and lending of money; in other words to look after the financing of our several companies, and I think this is as it should be although some mistakes may have been made in the past under the former regime as, for instance, in the case of letting Temple Cotton Oil Company get into us so heavily. If I did not keep my hand on the financial affairs of our several companies, we might get back into the trouble we got into in the 1920's when the Retail Division of Temple Lumber Company accumulated something like $2,000,000 worth of real estate on which a terrific loss was taken.

The Retail Division of Temple Lumber Company owes this office at the present time $300,000. In the paragraph above I referred to interest which we are getting on this loan. As a matter of fact, we are not getting any interest on this although we have on similar loans in the past, and the reason we are not charging the Retail Division any interest is that this office owes Pineland more than Houston owes us. It would not be right for us to collect interest from Houston unless we paid interest to Pineland. The balance of notes receivables shown on our statement, $150,000, is of course owed by Temple Cotton Oil Company.

This office, operated under the name of Southern Pine Lumber Company, acts as sales agent for Temple Lumber Company, Pineland. Their invoices are charged to Southern Pine Lumber Company, Texarkana, and this office in turn carries the account with the customers. The $448,000, or whatever the amount is, shown as owing by this office to Pineland is the excess of credits on our books over debits: whenever Pineland needs money to take care of their current obligations, we make a deposit for them in The Texarkana National Bank in such amounts as is required to cover their needs. I certainly would not want to send $448,000 down to Pineland for them to draw upon at will; rather do I desire to keep surplus funds here under my jurisdiction and for investment in Government bonds, etc.

Briefly, the situation is this: we look after the financial affairs of the two companies, and I believe this is far better than placing such a responsibility on the mill managers, and I might include the general manager of the Retail Division, too, because whenever the yards accumulate funds in excess of their needs the money is sent here to be credited to them. This system works pretty well and is the way I want it. I don't see any valid objection to it: a credit for one division, Pineland, and a debit for another, the yards, are quite understandable, and there is nothing inconsistent.

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If I have not made myself perfectly clear and have failed to answer questions in your letter of June 22nd to your entire satisfaction, let me know.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 24, 1950

Dear Dad:

I believe you missed my point in my comment on the fact that Pineland owes us and we owe them, etc. I certainly would not want to put control of these items any place but in the executive office where it should be. Anything else would be entirely ridiculous. However, my comment was that the matter could be kept straight from a bookkeeping standpoint. Generally speaking, on my books if you owe me $100.00 and I owe you $100.00 we are even. Therefore, we generally balance off the ledger sheet. This isexactly the case for considerably more money in this instance. Why doesn't Bob make bookkeeping entries to balance off and carry only the net difference?

I can understand why he would want to carry both entries, inasmuch as they are made to different divisions of a business, but it appears to me that at least for the sake of the general statement or balance sheet that the matter could be adjusted. You certainly don't want to list every credit and debit entry on your ledger sheets in making up a statement. This statement should necessarily be a simple and as condensed as possible, and therefore, should eliminate duplicate entries. This was my point and don't know whether I have made myself clear.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 22, 1950

Dear Dad:

I have been thinking about the new contract with J. J. Collins and have discussed it considerably with Jake Durham. He has talked to Louis Renfrow in Collins' office and feels that J. J. is looking for about $30,000.00 out of the combined deal. However, we also found out that in addition to Temple Lumber Company, Southern Pine and the minor members of our group Mr. Collins is under this retainer set-up representing Trinity mills of Texas Long Leaf, New Willard, Kurth Lumber Company at Jasper, Angelina County Lumber Company, Texas Foundries, Inc., Southland Paper Mills, Inc. and Lufkin Foundry & Machine Company, A. & N. N. Railroad, et cetera. These are all represented under the participation of the Angelina Casualty Company. It is my feeling that your suggestion to divide this fee by number of employees at the present time, discounting all ownership at a distance 50% would be a fair way to apportion the charges. In other words, Temple Lumber Company, Kurth Lumber at Jasper, New Willard and Trinity would all be taken at 50% of the number of employees, whereas Southern Pine, Temple-White, TSE, A&NR, Southland Paper Mills, Texas Foundries and Lufkin Foundry and Angelina County Lumber Company would be taken at the number of employees on the payroll.

I also think it would be more satisfactory for us to have our contract separate from the others and suggest that you bear these facts in mind when arriving at some decision.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 22, 1950

Temple tells me that we have no surplus of 1 x 4 - 8' #2 and have not had for some time, having been able to keep this item moved on random lengths orders at a price of $67.00 while our price on 2 x 4 - 8' is $77.00, or only $10.00 per thousand feet more. If we have a cost of $20.00 per thousand feet for making the laminated 2 x 4 - 8', which I suppose does not include any return on the investment in glue room and equipment, it is obvious that we would have a direct loss of $10.00 on our 1 x 4 - 8'.

I wonder if we can expect to have enough of a surplus of 1 x 4 - 8' #2 over what we can move on random lengths orders to justify the building of a room and equipping it as we will have to equip it, and, further, I wonder if when we do have a surplus of 1 x 4- 8' #2 if there will not be a surplus of 2 x 4 - 8' with which we could not compete because this is an item which is made in considerable quantity by little mills as well as big. To go to the expense of setting up to make laminated 2 x 4 - 8', should we not have a larger quantity of 1 x 4 - 8' #2 than we can reasonably anticipate?

I am passing these further thoughts on to you now because I did not know in our meeting Tuesday about our stock conditions and certainly Temple's telling me that we have been able to keep our 1 x 4 - 8' #2 moved on random lengths orders at only $10.00 less than our 2 x 4 - 8' price throws a different light on the proposition, or at least I think it does.

AT:ld
CC Mr. E. G. Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 22, 1950

I am awfully sorry to tell you that the Cameron prospectus which you handed to me at Joe's Steak House Tuesday evening has been lost or misplaced. I put it with my hat at Joe's and remember distinctly taking it to the car and, in fact, I remember leaving it on the front seat Tuesday night when we got out at the library at Diboll. Josh's portfolio was in the middle of the front seat coming back from Diboll yesterday morning, and I assume the Cameron prospectus was under it, but I missed the prospectus when I unloaded at home after dropping Josh and Wop at Josh's house. I called Josh about it, but he claimed that he did not have it, and he checked with Wop and Wop did not take it along with his things. I don't know what could have happened to it, but am of the opinion that Josh must have taken it out of the car with his portfolio when he unloaded at his house, and I hope that it will show up.

I am indeed sorry about this because you impressed me with the importance of returning it to you. Then, too, I would like very much to look it over. If it is permanently lost, I hope that you will be able to get another copy. I am really awfully sorry about misplacing this prospectus because I try to be very careful with any thing intrusted to my care and am not accustomed to losing or misplacing articles of value.

I will let you know if this prospectus shows up.

I am right sorry about losing your prospectus at the library.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

C & F
Note & return

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 23, 1950

I talked with you shortly after the noon hour today about laminated 2 x 4 - 8' and suggested that you hold up on your order for a glue clamp and on any move toward providing room for this operation. Inasmuch as we didn't have a very clear connection, it might be well to set down here my ideas.

We do not have any surplus of 1 x 4 - 8' #2 at the present time and any surplus that we may have had in the future has been sold on random lengths orders at $67.00 f.o.b. mill, only $10.00 per thousand feet less than our price on 2 x 4 - 8'. As long as the present market continues, I presume that we will be able to move our 1 x 4 - 8' #2 on random lengths orders and we will probably be able to sell our 2 x 4 - 8' accumulation as long as the demand remains strong. My thought is, therefore, that we might wait until we have a problem of a surplus of 1 x 4 - 8' #2 and are unable to fill the demand for 2 x 4 - 8' in regular dimension. If we are not going to have a surplus of 1 x 4 - 8' #2 that we cannot move on random lengths orders, I don't see how we can add $20.00 to the 1 x 4 - 8' #2 price for gluing and compete with the regular 2 x 4 - 8'. Then, too, I question whether we will ever have enough of such surplus to justify the investment in a glue room and the equipment.

I thought that Bill Hinkle was thoroughly sold on laminated 2 x 4's. I think he does like the idea and he has met with very good acceptance in Houston. On the other hand, he told Temple on the 'phone this morning that he thought we were wise not to go into this thing in a big way or to do what we have had in mind doing at Diboll until we see a little bit more about how the laminated 2 x 4's go over. He did say that one contractor in Houston had told him that he would rather pay $10.00 per thousand feet more for laminated 2 x 4's in pine than 2 x 4 - 8' in fir.

As you said on the phone this morning, this proposition is one that probably should be decided by the sales department. Temple is not fully convinced that we ought to go to the expense of equipping ourselves to put out laminated 2 x 4's in volume, so I think we should wait. He contemplates meeting with Kirby Herndon and Eck shortly on a grain door matter when he will also discuss laminated 2 x 4's.

For my part, I would like to digest what we have already done and are doing at Diboll before we undertake anything else, even anything as small as this glue room appears to be. However, in this connection I doubt very much if we could come out for as little as $5,000 or $6,000, which I believe you estimate the cost of the glue room and equipment. We have spent lots of money and will have a lot more to spend building the treating plant, and although we are showing a good profit now, I would like to catch our breath before we undertake anything more.

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I hope that you have a nice trip over to Mississippi. Certainly, it will be ever so much nicer in your air conditioned car, and I know that you, Mary and Chatsie are looking forward to a visit with Charlotte and her family.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 23, 1950

I am returning the speech which you made to the colored employees of Diboll on June 19th. It is very good, I think, and I appreciate your sending it to me to read.

While I know that you get more reading matter from me than you like to receive, I am also enclosing a recent bulletin from Southern States Industrial Council in which I think you may be interested. I commend particularly the editorial on page 2 "You Can't Escape Inflation" by Thurman Sensing, who writes editorials regularly for this association. He has recently returned from a visit to London, England, and many of his editorials based on his observation over there have been on theeffects of Socialism, and I have liked them.

The main reason I am sending you this bulletin of Southern States Industrial Council is that this is the organization which was mentioned specifically by Latane when we had our recent meeting here in my office as being crack-pot, Fascist, or something of the sort. He has always rather ridiculed my conservatism. I think you will agree that Southern States Industrial Council is sound in the principle for which it stands whether they reach many people or whether they do very much good or not.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 26, 1950

I am certainly glad that the William Cameron and Company report mystery has been solved. Apparently, Josh picked it up with his portfolio when he went over to see George Smith the morning we left Diboll and left it on his desk. I am certainly glad that the report has not been permanently lost and that the mislaying of it was not due to any carelessness of mine.

The report came this morning. I will try to study it today, and in any event will return it to you within the next few days or just as soon as I have had time to go over it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 26, 1950

The primary, if not the sole, purpose of a statement is to present a picture, and the better the information is shown, the better the statement is as a rule.

On the combined statement which Bob gets out, the one similar to the one made up in Houston for Temple Lumber Company, should be shown, in my opinion, what we owe Pineland and what the yards owe us. I think it is better to show these items separately rather than to offset one against the other so that each division will stand on its own feet andwe will know the status of each at the end of every month when the statement is made up. I should think from your standpoint you would rather have it this way. Otherwise, or except for the Temple Lumber Company combined statement, you would not know whether the yards owed this office or not. Anyway, I think it is a comparatively small matter and, furthermore, I doubt if your suggestion would be good accounting.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 26, 1950

You received a copy of the letter written to me by Harlan White under date of June 24th, and I am sending you a copy of my reply.

Before we get together I think that it would be a good idea to check on our charges for electricity, steam and rental of the railroad siding and any other charges which we may be making against Temple-White with a view of determining whether our charges are fair or not so that we will be in a position to defend such charges if they are fair and reasonable or what the handle factory would have to pay if they were buying these services from disinterested parties. I don't know whether we have anyone in our organization who could make such a determination but maybe Harry Bovay could be helpful. I think it is time for us to get all of these charges on a proper basis.

Yours

Please Give me

Dope on Charges to T-W

	Agreed Monthly Charges:	
	Lease on Railroad Track	$ 87.50 Mo.
	Steam	125.00 Mo.
	Standby Elec. Energy	300.00 Mo.
	Attnorey Fee	100.00 Mo.
AT:ld	Buzz Saw	25.00 Mo.
	State, County & Dist. Taxes	625.00 Year
	Electric Energy paid each month as per meter readings average for five months this year	609.11 Mo.

GSS

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 28, 1950

I am returning the summary report of William Cameron & Company together with some typewritten data which I assume you got from the report and had typewritten in your office. I am keeping the data which Mr. LaMaster of Moroney, Beissner and Company, Houston, sent to me at your request.

Cameron stock at $20.00 per share, which I understood you to say when we were in Diboll last is the price to be charged the public, probably is a good buy based on their experience in recent years, when I note they have earned an average of $3.24 per share for 1946 to 1949 inclusive, but their average for 1941 to 1949 inclusive is $1.82 per share. However, according to the LaMaster report, the company has adopted the policy of paying $1.20 per share per year, which is only 6% on a $20.00 per share value, which is all right, but as I see it, it is nothing to get excited about. There are many very fine stocks being sold on the New York Stock Exchange, General Motors for instance, which appear to me to be far superior from an earning standpoint and a dividend paying standpoint, and such stocks would probably be far more marketable than stock in William Cameron & Company.

My purpose at the present time is to buy only securities which can be converted into cash readily to pay estate and inheritance taxes. As you know, my policy in recent years has been to invest in good municipal bonds which are tax exempt, and although they pay only 2½ to 2-3/4% (the ones I have bought), this income is the equivalent to me of, perhaps, 7 or 8% in securities, the income from which would be taxable. I assume they would be readily marketable. Under the circumstances I would not be interested in any of this offering of William Cameron & Company stock.

I don't see why you would be interested in investing heavily in Cameron stock. If you owe a considerable amount of money, as I believe you do, I think that you should aim toward paying off your indebtedness and be prepared against the time when we go into another economic depression or even a recession, when you would find itvery difficult to pay back 50¢ dollars with dollars which would be worth, say, 100¢.

Incidentally, it has been very interesting to me to note that the Cameron yards have not done anything like as well as the Temple Lumber Company yards; that is, in proportion to the number of yards they operate. I am inclined to think that I would much rather buy Temple Lumber Company stock at its book value than to buy Cameron stock at the proposed selling price.

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. June 29, 1950

Dear Dad:

I wonder what you plan to do on the Wm. Cameron Company issue of stock. If you decide to buy any of this I hope that you will do business with my friend, Lew LeMasters with the Moroney, Beissner & Company in Houston. He has gone out of his way to get all information for us on it and I am going to place my business with him.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. June 30, 1950

Dear Dad:

I am inclined to agree with you on the Wm. Cameron Company stock situation. From an earnings standpoint the picture is very good, but if they are only going to pay $1.20 dividends it would not be as attractive as some of the other investments.

I agree with you that it is very interesting to go over Wm. Cameron Company statements and compare them in some branches with ours. You will notice that their profits are much higher than an outfit like Southern Pine Lumber Company or Temple Lumber Company. It is this fact that leads me to think that we are not making near enough money on our real value. I have never felt that we did, but don't know exactly what to do about it, but hope that we can get our earnings up to what they really should be. In my opinion,we ought to make about $3,000,000.00 a year, somehow or another.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

Calum

To Mr. E. G. Prud'homme / Mr. Arthur Temple, Jr. From Arthur Temple Date June 29, 1950

Your friend, Mrs. Ralls, called me by long distance telephone from Houston a little while ago and put in a bid for our health and accident insurance at the mills. I suppose she was prompted to do this because we are drawing close to the end of our policy year with Provident.

Mrs. Ralls estimated that we are losing something like $8,000 in dividends, dividends which we would have received if we had had our accident and health insurance with Minnesota Mutual instead of Provident. She based this figure on what Minnesota Mutual paid us before on the lower benefits for she said that we received back from Minnesota Mutual $4,000 last year, and she estimates that we have at least twice as much insurance in force now as we had before.

I told Mrs. Ralls that as far as I knew our insurance with Provident was working out very nicely, but I think it is a fact that all companies use what are called conference rates and write such insurance at the same rates, the only difference being that with a mutual company the policyholder gets the dividends while with a stock company dividends go to the stockholders. I know that neither of you would want to do business with Mrs. Ralls, but I cannot help but believe we are overlooking a bet by not carrying our health and accident insurance with a mutual company, and I say this with all due respect to Josh Morriss and his associates. I am inclined to think that we made a mistake ever to get away from Minnesota Mutual in spite of Mrs. Ralls, but I doubt if you would want to switch back to Minnesota Mutual or to some other mutual after only one year with Provident on the enlarged coverage.

I would like to hear from each of you as to your opinion of our experience with Provident, and if there is any chance that you would want to switch back to Minnesota Mutual or to some other mutual insurance company to get the benefit of dividends, steps would have to be taken right away.

892.500 @ 1.01 = 901.42 X 12 = 10.817.04

892.500 @ 1.44 = 1285.20 X 12 = 15.422.40

Dif 4.605.36

AT:ld

Dividend Acc. 2241.92

Mr Temple would like to discuss above figures at your convenience

C.L.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 29, 1950

Temple is going to Houston next week and while there will discuss with Kirby Herndon and Eck laminated 2 x 4 - 8'. He is not going primarily for this purpose but to have a visit in Houston and to meet with Eck and Kirby on a grain door proposition.

After this meeting Temple and I will discuss the advisability of our setting up at Diboll to make laminated 2 x 4 - 8's, and I will let you know the conclusion to which we come.

I hope that you had a good trip to Mississippi. I wish that you would please take the time to write me more often. If you don't have anything specific to write about in connection with business, then why not take the time to write anyway? I would like to know about your trip east of the river, how your air conditioning worked, etc. In this connection, last Tuesday Josh, Hoot, Trevor and I went up to the Narrows Dam near Murfreesboro in my car just to see the lake, and the air conditioning made it very pleasant.

AT:ld

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Mr. Arthur Temple · Arthur Temple, Jr. June 30, 1950

Dear Dad:

As you know, I am not much interested in doing any business with Mrs. Ralls. However, I am interested in saving money and I have taken the liberty of referring your letter to Calvin Lawrence, who has made a study of this thing. I necessarily rely on his judgment, inasmuch as he is thoroughly familiar with the matter. If you would like me to take any further action please advise.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. June 30, 1950

Dear Dad:

Mary and I left Saturday for Jackson, Mississippi, and made an overnight stop and drove on down to the meeting at Gulfport. We had a very good meeting and I enjoyed it very much. However, it was very hot and there was no air-conditioning until the last night. At that time we moved into an air-conditioned room and got the first good nights sleep that we had the whole time. You certainly hit the nail on the head on the weather there. Why in the world anyone would spend a vacation on the Gulf coast at that particular point I can't understand. I don't know why, but Grand Hotel is so much more pleasant than the point at which we stayed.

We left Charlotte in Jackson, Mississippi, and she will probably stay over there two weeks with Charlotte and Charlie and will fly back to Shreveport, at which place we will meet her.

This afternoon I will take the 2:35 plane to Dallas to pick up Buddy, who is returning from camp, and will fly him back this evening. I have really missed him and it's pretty lonesome around the house without any "young uns".

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. June 30, 1950

Dear Dad:

I think Eck pretty well sums up my thoughts about the Texas Forestry Association in his letter of June 29th. However, I have been unable to locate any contribution that we made to them last year. George Smith has looked through the records, but we haven't found anything yet. I am under the impression, however, that we gave them $500.00.

I suggest that Pineland go ahead and make their contribution and I will wait and see how the thing comes along.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

cc: Mr. E. O. Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 30, 1950

I am glad that you refused to put up bond for the two boys charged with rape. As I told you on the 'phone in our second conversation I do not think that we would have a legal right to do so, and after carefully considering all of the circumstances I would not want to do it anyway.

Even if we did have a legal right to use company funds in this manner, it would certainly be an awfully bad precedent for us to put up money for bonds for two young men who do not work for the company but are only sons of men who do. I would not want to put up money personally for any such purpose under the circumstances and, as a consequence, I don't think that we should do it for the company.

There may be little point in going into all of this. However, it was hard for me to advise you definitely when you called me by telephone this morning. After giving the matter some thought, however, I did reach a positive conclusion and I thought it might be well to give you my reasons for it.

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. July 3, 1950

Dear Dad:

Eddie, Wilbur and I have just been talking about Mr. Purdy, who is 78 years old. As you know, Mr. Purdy has for many, many years been planer mill foreman at Diboll and one of the best. However, he will not cut his crew and all of us feel that at this time the smart thing to do would be to ease him out at this time of low production. This is the ideal time to cut the crew and we just can't do it with him there. We feel that we would like for you to contact him and offer to give him his home as a reward for his long service and put him on a $100.00 per month retainer with the understanding that we could call him in for advise whenever we needed it. I would rather do this than put him on strictly a pension and feel that he would be a little happier about this arrangement. Mr. Purdy has been with us over 43 years and similar gifts have been made to far less loyal and valuable employees. I believe that we would be money ahead to do this and would like to hear from you right away on it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. July 3, 1950

Dear Dad:

Some supplementary information on the Temple-White deal has been developed. Tempåe-White's charge last month on our electrical rate of 1½¢ was $692.18. Had they been on Texas Power & Light Company commercial rate their's would have been $914.16.

In regard to taxes, last year they paid roughly seven percent of the total tax assessment in Diboll. This is in the city of Diboll only, you understand. This amounted to $625.00 and was the same amount that had been charged to them in previous years. I feel that this should be adjusted upward, inasmuch as we all took a large increase in taxes last year, as you will recall. I will give you more information as it is available.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I find that we are charging a standby electrical charge of $300.00 per month in addition to the $692.00 billed, which makes them come out about the same as Texas Power & Light.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 5, 1950

I wonder if Walter Purdy has accumulated anything over the years. I would not be a bit surprised if he hasn't laid aside enough to enable him to get by fairly well with his Government pension, which will be considerably increased just as soon as the Social Security Act is amended and that will no doubt be right soon. I think the old age benefit will be increased under the new bill something like 90% and, as Purdy has been paying into the fund since its inception and has been drawing a comparatively good salary all of the time, he and his wife should get a substantial amount.

Before offering him $100 per month I think it would be well to figure up what he and his wife will receive from F.O.A.B. Of course, we might offer him $100 per month until the old age benefit is increased, and I would be perfectly agreeable to that as well as to giving him his house. However, for a permanent thing I would much rather give him his house and not be committed to any monthly allowance. That, I think, is what you, too, have in mind.

In your letter of July 3rd you said that you would like for me to contact Purdy. I can write him but because of the necessity of figuring out something that will be sufficient for his needs it seems to me that this could be handled better on the ground. I will write him if that is your wish, but before doing so I would like to know how he is fixed and what he will get from the Government under the amended act.

Purdy—
A.T. would agree—

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. July 3, 1950

Dear Dad:

I have checked on the charges made against Temple-White and find them to be as follows:

Lease on railroad track	$ 87.50	per month
Steam	125.00	" "
Standby Electric energy	300.00	" "
Attorney's fees prorate	100.00	" "
BUZZ SAW prorate	25.00	" "
State, County and District taxes prorate	625.00	per year
Electric energy paid each month as per meter readings average for five months this year	609.11	

I am going to look into these charges a little further to see how they compare with rates charged others by independent electric companies, etc.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple . Arthur Temple, Jr. July 3, 1950

Dear Dad:

Attached you will find some information on the Texas Economy Commission. As you know, I was appointed as a member of this Commission by Governor Shivers and, although I was unable to attend their original meeting, I have read all the literature on same and have talked to John Redditt in considerable detail about the activities at this meeting. It appears to me that this is really going to be something worthwhile and, although I am not looking for places to spend money, I really think that we should go ahead and make our contribution to finance this work. As you know, the $100.00 contributions expected are to finance the work of the group. It appears that this "Little Hoover" Commission will actually be successful in doing some worhhwhile things. I do not have the money to put into this personally and I wonder if you would regard it as a sensible expenditure for Southern Pine Lumber Company. Please let me hear from you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 5, 1950

I have just received your letter of July 3rd in regard to a contribution to the Texas Economy Commission and have not had time to read the attachments, but I can tell you now that I am in full accord with your suggestion that we contribute $100 from Southern Pine Lumber Company to finance the work of this Commission.

I think that the appointment of a commission to study the set-up of our State Government, a commission similar to the Hoover Commission, is a splendid idea, and since there is so much room for improvement apparently, I look for great good to come from the work of this group.

I did not know that you were a member of the Commission. I am glad to know that you have received this appointment. I think maybe my friend, Marvin Lennard of Ft. Worth, is chairman of the group, or possibly one of the sub-committees. At any rate, I know that he is on the Commission, and you may have the opportunity to meet him. He is on the T&P Board and together with his brother operates a large department store in Ft. Worth which has quite a wide reputation and was written up in The Saturday Evening Post several years ago.

AT:ld

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SUMMARY OF THE MINUTES OF THE STATE-WIDE ORGANIZATIONAL
MEETING OF THE TEXAS ECONOMY COMMISSION
JUNE 13,1950

The Task of the Economy Commission:

Senator John S. Redditt, Lufkin, Temporary Chairman: " It has never been the purpose of the Economy Commission, nor will it be the purpose of the Economy Commission to cut out any necessary function of government because we realize that the progress of this great state depends upon schools and highways. There are many necessary activities of government, of course. To have these, we must have reasonable taxes. After all, taxes are what you pay for a progressive civilization..." We must have " economical administration of the government."

Governor Allan Shivers:

" Many reasons can and have been prescribed for the increase in State's spending. One Simple way of putting it is this: that the money came in and was availible and was spent. There is nothing abnormal or necessarily reprehensible about that, as long as the spending was wise and the operation efficient. It is not the business of government to make a profit or to roll up a big cash balance. When that happens, it means either that the taxes are too high or the government is not rendering the proper services.

"Unfortunately, the State spending program came to rest on premises that proved unsound. That premise, either stated or implied, was that flush oil revenues of the immediate post-war years would continue to roll in. They didn't....Suffice it to say this State's spending program can no longer be financed on our shrunken revenues.."

" We can curtail or abandon some of our current programs. We can find new sources of revenue or we can try to spread and spend present revenues more wisely and more effectively. It is with this third proposition that the Texas Economy Commission, in my opinion, can deal most directly and effectively."

" You will find, for example, that more than 90 per cent of our annual expenditures now go for four items: Schools, roads, public welfare, and state hospitals. You will also find that when the 52nd Legislature convenes next January, the pressure will be not fewer farm-to-markey roads but for more; not for smaller old age assistance grants but for larger; not for decreases in hospital appropriations but for increases. These will be matters involving Legislative policy. A method or methods of supporting or expanding these important programs involve a tax policy which, again, is a Legislative prerogative."

" ... You will analyze the overall administrative set up,.. you will probe into the administration of each department and each program. In each area and in each instance these questions will need to be answered: What was the legislative intent and purpose in setting up this particular department, this Board or Bureau, or this Commission? Is that purpose now being accomplished? Is it being accomplished as efficiently and economically as possible or is there a waste of time and money? Could this assignment be absorbed in another department at a saving to the State?

" There are now approximately 200 state agencies, departments, and institutions in Texas, supervised by 148 administrative bodies. I think that you will have a fairly fertile field in which to begin your labors..."

It is a fallacy for those who want more state services to think that someone else is going to pay the bill. We want the state to get a dollar's value for every dollar spent...."

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Charter and By-laws of the Texas Economy Commission:

Mr. Redditt: "We do plan to send each and every one of you a copy of the by-laws as adopted here today, and at some later meeting, will be happy to consider any proposed amendment."

Questions from the floor emphasized the following points:

1) Time of annual meeting: Second Tuesday of June UNLESS otherwise provided by the Board of Directors. By-laws page one-two.

2) Membership:

Members (Charter members and those elected by the Board of directors as provided by the Charter and By-laws.) At no time shall the number of members be less than 100, and at not time shall the number of members be more than 1,000. A member has the right to vote. (Policy: to insure the ability to have a quorum.)

Associate members: Any individual contributor automatically becomes an associate member. -- By-laws, page one.

3) Dues:

The dues for each member shall be $1-100 per year until otherwise provided. The maximum limitation set does NOT apply to contributions. (Policy: to prevent any offer or attempt to dominate the work of the Commission.)

County Organization:

Mr. Allen Crowley, Fort Worth: In some counties, there are members named from more than one city. The first person listed in each city has the duty of contacting the first member listed in all other cities in that county to perfect the county organizations. Since the county organization is of such tremendous importance, we suggest that all of the counties organize along the same line. (See packet for suggested county organization.)

Steering Committee: The members on this committee should at least include all of the members of the Commission within the county. It should include additional members, as warranted by local conditions, as necessary to have an effectively operating group. This committee should call a county organizational meeting and elect a permanent County Chairman (who will preside over its meetings, work with all committees, and serve as a liaison between the Texas Economy Commission and County Organizations.

Finance Committee: Conduct a drive to raise funds and secure additional members and associate members.

Publicity committee: Publicize reports, recommendations, and information release by the Commission, work closely with the Finance Committee as well as all other committees of the county.

Speakers' Committee: Panel of speaker familiar with the work of the Commission to appear before civic, service, and church groups or any other organization which shows an interest.

Study Clubs: Encourage the formation of study clubs for an analysis of the need of the Economy Commission, what its functions are, and what they should be, AND channel ideas back to the state organization. This is NOT a one way system. We do not want to merely send suggestions and information to you.

Statement of Policy: (Mr. Tom E. Acker, Jacksonville) see "Statement and objective of Texas Economy Commission" in your packet.

Report of the Nominating Committee: (Mr. Orville Cox, McAllen) adopted. (See packet.)

Meeting adjourned: 12:10 p.m.

Stenotypist transcript of this meeting is in the office of Mr. John Ben Shepperd, Austin, and may be examined there at any time.

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NEWS OF THE T.E.C.

June 26, 1950 Vol. 1 No. 1

TO: Members of the Texas Economy Commission
FROM: John Ben Shepperd, Secretary

IN THIS MAILING:

1) Charter and by-laws of the Economy Commission. Those who did not attend the meeting received these in their packets when mailed last week.

2) Application for charter membership. The by-laws provide that the members of the Commission who attended the meeting on June 13 are automatically Charter members. Those who did not attend the June 13 meeting can become Charter members by notifying this office of their desire to do so within 30 days from the date of the organizational meeting. IF you did not attend the meeting and desire to become a Charter member, please fill out the enclosed card and return to this office immediately. It would be helpful if those who have notified us of your desire to be a Charter member would fill out the enclosed card.

****

Upon failure of the County Chairman to act, it is the responsibility of the members of the Commission in the same county to call a County organizational meeting. Any member in the county has the authority to call such a meeting upon the failure of the designated Chairman to act.

****

It was thought that there was a danger that immediately following the state-wide organizational meeting here in Austin on June 13 that the members of the Commission would return home and the Economy Commission would die in its tracks. There appears to be little danger of that now. In this report are some of the things that have been done in the futherance of the Texas Economy Commission since the meeting.

1)Scope of the work of the Economy Commission:

It is the thought of the Commission that since their work will continue over a period of time to insure that the programs and the economies effected by the Commission are continued, a broad and general study of the administrative branch of the state government should be made. This study should be made with the view of immediate correction of obvious duplications and consolidations by Legislative action in January. These proposals for immediate action are to be submitted to the Commission as soon as possible in order that they might be distributed to the members of the Commission and an educational program effected.

The professional firms are to correlate, analyze and make recommendations on the basis of the physical plan of the state organization as it now exists in the same light and in a similar manner to the conduct of the investigations by the Hoover Commission. The report should cover such things, as examples, as methods, procedures, efficiency of people and the facilities with which they operate, and the relationship of one agency to another.

The professional firms will have the responsibility of the determination of what is to be done, and on the basis of their previous experience, they are requested to make broad recommendations of how it should be done. The Commission will then adopt the recommendations and decide specifically how the economy measures are to be effected in the light of local conditions and considerations.

General policies of philosophy of government with reference to present, as well as future, expenditures, will NOT be within the scope of administrative review by the firms, BUT their recommendations on the basis of their previous experiences that would be of help to the Commission are solicited.

Because of its local nature and composition, the Commission will be responsible for carrying the proposed program and recommendations of the firms into effect.

It is thought that the findings by the firms will be of material help to the Commission in such fields as appropriations, general expenses, and a review of the policies of the government where such information is obtained ancillary to the general scope of employment.

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The professional firm will give to the Commission current reports of progress and activities which will be submitted from time to time in order for the Commission to keep its members informed.

On or about September 1, 1950 a priliminary report is to be made to the Commission relative to the work that has been done, not covered by the current reports, a report of what is expected to be done in the future, and preliminary recommendations.

2) Report of the sub-committee in charge of employment:
Interviews have been conducted with two professional firms who have indicated an interest in doing the detailed research taht is required. The work with these companies has been very encouraging, and their preliminary reports indicate that they would be in a position to make a full report to the membership of the Commission about October 1, 1950. Their full report and recommendations would be presented to the Commission in December. Nine other research firms have been contacted, and the preliminary details are being worked out before they are to meet with this sub-committee.

COUNTY ORGANIZATIONS:

Brazos County:
Chairman: Davis Grant
Secretary: Russell
Finance: Pat Newton
Publicity: Sidney Loveless
Speaker: John Lawrence III
Study: Mrs. John S. Caldwell
Steering Committee: Sidney L. Loveless Joe Vinson, John Lawrence, Pat Newton, John Betrand, Sol Wright, R.B. Butler, Ed Burkhart, Marshall Peters, Mrs. John S. Caldwell.

Burleson County:
Chairman of Steering Committee: D.L. Alford, Jr.
Finance: H.D. Cherry
Publicity: George C. Falls
Speaker's: Maitland Beseda
Study club: Mrs. H.G. Womble

Colorado County:
Have contacted David Winterman, .H. McElhinney, C.B. Stephens, W.E. Lenhart Others are being contacted.

Eastland County:
Steering Committee: David D.Pickrell
Finance: W.B. Pickens
Publicity: Mrs. Joseph M. Perkins
Speaker's Committee: Virgil Seaberry

Fort Bend County:
Chairman Steering Committee: Mart Cole
Members:

Judge Cecil Baker	George Roane
Donald Bryant	J.B. Fowler
Marshall Holloway	Windell Shannon
G. A. Kunkel	B.L. Johnson
George Lee	

Hill County:
Wm. B. Martin and Jake Smith had meeting. General meeting to be called.

Harris County:
Meeting held 26th. No report as this is being prepared for mimeo on the 26th.

Johnson County:
Mr. L.D. Aston, Heber Henry are out of the city. We shall perfect organization on their return.

Red River County:
Steering Committee: Dr. C.B. Reed
Vice-chairman: Mr. Sam Allen
Finance Committee: W.R. Johnson, chairman; J.R. McCulloch, Mr. Nat Quarles, Charles Frieman
Publicity: Joe Pinson, Claude Conncil
Speaker's: D.M. Tate, Pat Beadle, M.E. Waldrep
Study club: Hon. John P. Aubrey, David Lennox, Dr. Melvin Marx and Mrs. Paul Hill.

Robertson County:
Meeting on 28th for determination. Steering Committee complete.

Washington County:
Steering Committee:

Reese B. Lockett	Cecil Koon
Franklin B. Disher	Edward Hildebrand
Will Stuckert, Sr.	L. Hausman

Webb County:
Committee chairmen elected but have not yet accepted appointments. Out of city.

CHECKS RECEIVED FOR TEXAS ECONOMY COMMISSION:

Walter M. Menke, Hempstead
Miss Jewell E. York, Dallas
I.R. Stewart, Strawn
E.H. Jackson, Odem
Emmit E. Houser, Conroe
J.M. Leonard, Gainesville
William J. Harris, Dallas
Mrs. Sam Lichenstein, Austin
H.D. Bailey, Hearne
A.H. Brooks, Hempstead
T.S. Christopher, Fort Worth
Ray Leeman, San Antonio
Olive White, Denton
B.F. McClellan, Houston
W.E. Reed, Conroe
Bun Raley, Valley Mills
E.B. Gross, Beaumont
Mrs. W.T. Decherd, Austin
E.C. Cole, Cameron
Clarence C. Braden, Jefferson
Lowell R. Estes, Corsicana
J.S. Bracewell, Houston

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Mrs. Charley Ward, Louise
Clifford Henry James, Brownsville
E.L. Angell, College Station
R.C.(Tommy) Tompkins, Kingsville
May Jones, Stephenville
W.H. Blades, Houston
Charles E. Jones, Houston
Sam H. Sullivan, Laredo
Edward Clark, Austin
Mattie Lloyd Wooten, Denton
Miguel Olivarez, Mission
J.C. Griffin, Lampasas
D.L. Alford, Jr., Caldwell
Thomas H. Taylor, Brownwood
Charles H. Newell, Austin
Ike Ashburn, Austin
Walter W. McAllister, San Antonio
W. E. Harding, Orange
Alfred Petsch, Fredericksburg
Reynaldo G. Garcia, Brownsville
E.T. Miller, Austin
James E. Taylor, Austin
George W. Lanier, Houston
P.B. Ralls, Ralls
W.P. Bomar, Fort Worth
Newspaper, Inc. by Fentress, Waco
L.D. Aston, Cleburne
V.T. Seaberry, Eastland
J.J. Callaway, Cisco
J.R. Armstrong, Amarillo
W.O. Gross, Mineral Wells
N.A. Cravens, Silsbee
E. Carlyle Smith, Grand Prairie
L.W. Kemp, Houston
Preston A. Weatherred, Dallas
Ben F. Harris, Dallas
Helrose Holmgreen, San Antonio
Wendell Mayes, Brownwood
Ben K. Wheeler, Austin
B.P. Bludworth, Brownwood
E.E. Irwin, Columbus
Ed J. St. John, Austin
Nick V. Fletcher, Newton
L.A. Nordan, San Antonio
Mrs. John C. Perry, Sweetwater
George G. Smith, Houston

William J. Lawson, Austin
S.B. Whittenburg, Amarillo
H.C. Crawford, Port Arthur
Earl B. Hunt, Beeville
W.H. Holzmann, College Station
Felix L. Vickery, Falfurrias
E.H. Perry, Austin
Ben W. Greig, Austin
E.L. Green, Jr., Pampa
Gretchen V.C. Abbott, Dallas
Elmer C. Brinkly, McAllen
David D. Pickrell, Ranger
W.N. Combs, Houston
Pauline Yelderman, Rosenberg
C.W. Hanks, Palestine
Frank S. Roberts, Breckenridge
M. E. Walter, Houston
John A. Couch, Haskell
John W. Naylor, Fort Worth
L.P. Gabbard, College Station
Daniel Russell, College Station
Herschiel L. Hunt, Austin
Julian Dickenson, Austin
E.P. Cravens, Austin
W.B. Arnold, San Antonio
A.P. George, Richmond
D.E. Blackburn, Victoria
R.V. Armstrong, Bryan
Sam B. McAllister, Denton
J.E. Bell, Corpus Christi
W.O. Irvin, Daingerfield
R.J. Bartosh, Taylor
Tanner H. Freeman, San Antonio
L. Hausman, Brenham
Kenneth W. Martz, Dallas
Murray G. Smyth
Allen Crowley, Fort Worth
E.O. Taulbee, Bay City
Tom K. Eplen, Abilene
T.E. Acker, Jacksonville
John B. Pope, Abilene
B.B. Black, Clarksville
P.G. Northrup, San Antonio
Harold Bland, Taylor
Neal Powers, Carthage

If you are a member of TEC and have sent a check to the Commission, let us know if your name has not been included in the above list.

Associate members:

Charles M. Dickson, San Antonio
Harris Thigpen, Omaha
Chester Coker, Naples
W.L. Carter, Jr., Dallas
C.D. Acker, Jacksonville
M.B. Cauley, Taylor

P.W. Gifford, Daingerfield
Leon Coker, Naples
R.E. Moore, Omaha
Rex S. Harris, Dallas
George Crowley, Austin
Clyde H. Alexander, Carthage

As of June 27th, The Texas Economy Commission has a deposit in the Capital National Bank of $3,535.50.

FROM MR. CRAVEN, CAPITAL NATIONAL BANK:

Louis Hausman
Tanner Freeman
Henry Teubel
Mungert Ball
John D. Mitchell
L.H. Gross

Ed St. John
W.O. Gross
Mart Cole
Eric C. Gambrell
W.E. Briggs
A. Liebscher

Note: The list of associate members will not be completed for about ten days.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 6, 1950

I am glad to have your letter of July 5th giving me figures worked up by Calvin Lawrence on our group insurance. You referred to life insurance carried at Diboll, and I presume this does not cover the group health and accident coverage: the rate of $1.01 per thousand would so indicate.

Under the circumstances we are better off to have our insurance with Provident, at least as far as life insurance is concerned, and I presume there may be a corresponding saving on the health and accident. Under the circumstances we would not be justified in making any change apparently, and assuming that Eck is agreeable, I suggest that we continue on with Provident as at present or until we are convinced that there would be a material saving by making a change.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 5, 1950

Dear Dad:

On the subject of insurance, Calvin has given me the following figures:

On $892,500.00 worth of life insurance carried at Diboll under our present Provident policy we are being charged at the rate of $1.01 per thousand, which would amount to $901.42 per month or a grand total of $10,817.00 per year premium. For the same amount of coverage at $1.44 per thousand (which was the rate at the time we took the insurance away from Mrs. Ralls) we would pay $1,285.00 per month or $15,422.00 per year, which would give you a net saving under the present basis of $4,605.00 excluding the dividend from the mutual company, which in the year 1948 amounted to $2,241.00. This would still indicate that on the life insurance alone she would be some $2,400.00 higher, provided she maintained her same dividend rate and premium charge. However, I would like to point out that her consistent pattern was toward smaller dividends and higher rates up to the time we discontinued using her services.

There was also a good bit of discussion at the time we took on the Provident contract that they were merely quoting a rate which they couldn't back up and which would be increased from time to time. I don't remember what the original rate was they quoted, but I feel that the $1.01 is a pretty reasonable rate and that so long as this does not increase we should leave the contract alone for the present. I would certainly discourage making a change at this time, inasmuch as we have changed this contract two or three times in the last year or two.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

cc: Mr. E. G. Prud'homme

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Mr. Arthur Temple Arthur Temple, Jr. July 5, 1950

Dear Dad:

Attached is an assortment of miscellaneous high powered executive propaganda which was apparently mailed through mistake to me from your office. I return this to you and request that your secretary check and see if this wasn't intended to go to Mr. Jake Durham.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 5, 1950

I have received a letter from Harlan White indicating that the week of August 6th will suit him just as well as the week of August 13th for us to get together in Diboll, and since I am planning to leave for Vermont the night of August 20th, it would suit me better to meet with Harlan and Herb a week earlier than was originally proposed by Harlan.

Unless, therefore, something should come up in the meantime, I will be down the week of August 6th to meet with you, Harlan and Herb, provided, of course, this week is satisfactory to you and Herb. Not hearing anything to the contrary from either of you, I will assume that it is.

To be even more definite, let's set 1:00 P. M. Tuesday, August 8th, for our meeting. I am marking my desk calendar accordingly.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 7, 1950

Dear Dad:

In regard to our statement this month, we are going to show a net profit, including the dividend from Southland Paper Mills, of $30,279.00. Although I feel that this is considerably better than I had expected, the statement really doesn't show how well we actually did on the operation. In other words, excluding the dividend from Southland, we would show a loss of $19,000.00, approximately.

The Flooring Unit shows a loss of $7,100.00, at least half of which is made up of charges from Edens-Birch Lumber Company that should have been charged in last month when we showed an abnormally high profit in flooring. As you know, Edens-Birch ran a good bit of flooring for us at a very good price and this charge should have gone in last month's business. This would have given us probably $4,000 better showing on the statement.

I felt pretty good about the dwellings account, which showed $6,320 rent and only $6,950 expense. This is getting pretty close to taw.

Under the Firewood Account, we had a loss of $950.00 which I had not expected due partly to a bookkeeping entry which charges an unnatural proportion of expense to this account. I am correcting this type of bookkeeping and should have a little better picture on firewood in the future. Incidentally, we are trying to make a deal with someone to take this firewood business off our hands to eliminate this drain on us. In this connection, it might be noted that this firewood operation is also a cleanup operation and unless we had it as listed a great deal of it would still be necessary due to the fact that we have to dispose of old materials ripped out of trams, etc.

We show a $821.00 loss on scrap iron, which is again a bookkeeping error. Last month we showed a large sale of scrap iron and they overcredited the account $821.00 and it was necessary to go back and back up this entry this month. Therefore, again we have too large a profit last month and we have to take the medicine this month.

The stores only showed a profit overall of $750.00 for the six months. This, of course, is terrible. The meat market showed a

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$1,500 loss and store #1 showed a small loss, whereas the drugstore and store #2 showed a moderate profit. Really the only successful operation we had was the drugstore and I believe this is because Bernice Hines runs it independent of Mr. Drew.

I am completely dissatisfied with Mr. Drew and have arranged for him to retire the first part of next year. At that time if we continue to operate our stores I would like to put in a man trained in modern methods of merchandising, which is absolutely necessary for a successful operation. I just simply can't do a thing with him. If someone makes a suggestion to him he immediately sets out to prove that everybody is wrong but himself.

We also show a loss of $2,400 on Memorial Hospital. This represents two months' per capita payments for the current month and for last October. Memorial Hospital called it to our attention that we were behind one payment, which we for some reason failed to make. Therefore, we had to go back and make it up.

We had auditing fees of approximately $5,500, which requires no explanation, but hit us a pretty big lick at a bad time. We also show a $3,000 loss on driving poles, which was a contract which we took to get rid of some scrub hardwood on experimental basis. We thought we would at least break even on this contract but bad weather got us in a tight on the time limit and we were forced to spend a great deal of money to get rid of the contract. This was unfortunate, but, of course, our hindsight is much better than our foresight. Incidentally, of this $3,000 or $3,100 I will recover some small amount, which will show a credit on next month's statement.

The ice plant continues to show a moderate loss. I have examined this account and, whereas our actual out of pocket costs are very reasonable and our volume was probably satisfactory last month, we have a $400.00 depreciation charge which hits us a pretty heavy lick. Also, it was necessary to buy a couple of hundred dollars worth of supplies last month, which I haven't identified as yet. At any rate, we lost $205.00 when I expected to make a moderate profit. I think I am going to have to raise the price on ice to make this thing come out.

At any rate, it looks like we came out considerably better (I would say about $30,000) than previously anticipated. You will see from the above that we have borne some terrific expense this month which we had not even anticipated and, therefore, I suppose you would say our results are more than satisfactory for the month.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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P. S. I have not gone into the matter of terrifically heavy repairs at both mills and in the power plant, but everything Eck mentioned in his letter applies here, as I am sure you realize.

A.T.J.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 8, 1950

I am indeed glad to have your letter of July 7th commenting on the operations at Diboll for the month of June. Such a letter is not only very interesting to me but it enables me to get a much better understanding of the various items entering into our profit and loss statement.

I am surprised that the stores did so poorly in the first six months of the current year. Our stores have generally been good profit makers, and while I have never been in favor of charging higher prices than good legitimate competition, I have never altogether shared your view that we ought to operate our stores practically without profit and solely for the benefit of our employees. My argument is that we have an investment in our stores on which we are entitled to a fair return. I believe under the Wage-Hour Law we are allowed a net profit of 5 or 6%, and I think it should be our policy to aim at that.

I can see much argument in favor of divorcing our stores from our companies. I think that our employees will probably always feel that they are being overcharged whether they are or not. On the other hand, if we should get out of the mercantile business and lease our stores, I wonder if we could be assured that our employees would always be treated fairly as to prices.

I have had no opportunity to judge the ability of Drew as a store manager other than by the results obtained. Generally speaking, our stores at Diboll have been profitable, but something must be wrong to show a loss in the main store for the first six months of the current year. Incidentally, Cruthirds was under some suspicion some years back, and I wonder if the loss at the market this year is attributable to dishonesty.

The operation of the ice plant is a disappointment. If you can raise the price of ice without losing business to Lufkin, I think you should do it. Every unit has to stand on its own feet and not only break even but should show a reasonable profit, a fair return on the investment. While the showing of the ice plant so far has been a disappointment to me, I am not sorry that we put the plant in because I think that it is a facility we ought to have and I am confident that it will pay off eventually.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 8, 1950

Dear Dad:

Does the Oil Field Lumber Company put out any monthly statements or figures that would indicate how their business, collections, etc., are running? If so, I would surely like to have these reports so that I can keep up with what they are doing.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 10, 1950

I have never been able to get Hintz to get out any monthly statements that keep us informed as to how Oil Field Lumber Company's business is going. I have had this up with him time and again and only recently suggested again that he get out monthly reports, and I suggested that he call on McNair the first time he is in Houston to try to work out with him something that could be gotten out without adding a lot of overhead expense and at the same time would give us something that would be worthwhile. He said that he would drop by to see McNair the next time he is down that way.

About the only thing I have been able to get out of Hintz is a total sales for the year to date compared with the figure for the same period last year. I should say that is all he sends me because I have not been particularly interested in that.

I am going to write Hintz again and ask him to let me have the sales for each of the three yards each month, the collections and the receivables. I do not see why he could not give that much information without adding to his expense, and I think we could probably get a fair idea of how the business is going from those items.

The trouble with Hintz is that he is tight, he is not aggressive or progressive, and added to these natural limitations, he has not been in good health recently, or so Harry Walker tells me. Frankly, I have been quite concerned about my investment in Oil Field Lumber Company, which, together with stock you and Ann own, is 50% of the total or an equity of something over $100,000 in the business. As I told Hintz not long ago, we are drying up on the vine. I suggested that we get rid of Mexia and Richland, which are not doing much and have not done much in recent years, and then either continue to operate at Odessa alone or put in yards at one or more active points. Recently Hintz told me that there was prospect of revival at Mexia as a result of a new discovery of gas or oil, but I have heard nothing further about that, and if this revival does not occur, then I see little prospect of improvement there. Richland has been dead as a doornail for years.

I had planned to be in Dallas last Friday for a meeting of directors of Texas Employers Insurance Association and suggested that Hintz meet me there for a general discussion of Oil Field Lumber Company's affairs. He declined. As it turned out, I was mixed up in my dates, the meeting of T.E.I.A. directors was Thursday afternoon instead, and I discovered the error too late to go over Thursday.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 8, 1950

The Korean situation does not look at all good, in fact, I cannot help but be of the opinion that the Korean trouble will spread to a worldwide war. Such a thing is terrible to contemplate, but if World War III is inevitable, then the sooner we have it and reach a decision the better, in my opinion. I have just learned that the Government has decided to start drafting men immediately.

I wonder if you have a firm order placed for your equipment for the treating plant, and if you have been assured of shipment by any specific time. My concern is that with the possibility of a war of considerable proportions, equipment of this sort may be held up, and now that we have gone as far as we have I certainly would like to get the plant completed and in operation before we run into any difficulty with priorities.

I wish that you would let me know how we stand on this.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 10, 1950

Dear Dad:

I have your letter of July 8th with reference to placing orders on all equipment and supplies for the treating plant. We have placed orders for definite delivery dates on all items with the following exceptions:

1. Electrical equipment and transmission line - this material will be ordered today. In some cases we are paying a little bit more for 30 days shipment with the Korean situation in mind.
2. All pipe and fittings. This material will be out for quotations by Wednesday and should have pretty good delivery dates on it.
3. Structural steel for building tram cars. This material should be ordered this week and it doesn't look like it will pose any difficulties. It is standard shapes and form and should be readily available. We plan to build these ourselves at considerable savings.

All of the tanks and heavy critical stuff has been ordered and is due for shipment by September 30th. Of course, a heavy priority system would probably hold these items up, but I think that we could secure their release. We are in the best shape that we can possibly be in under the circumstances and I assure you that we are watching this very closely.

Incidentally, I have placed an order for two D-6 caterpillar tractors, which we will not have to take unless we want them. It looks like this would give us a pretty safe bet on a priority regulation. Also, we have ordered one complete overhaul assembly for a caterpillar which would take care of our repairs for a twelve months period. We are making every effort to stock up on "salt and pepper" items that would most likely be scarce. However, I have asked that they be very cautious about this and not overdo it, because I really don't feel that this thing is going to get too bad. The items that we are ordering are items that we will use up within the next twelve to eighteen months under any normal operation. If you agree with this policy please let me know.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 11, 1950

Have just received your letter of July 10th and am glad to see how you are lined up on the equipment for the treating plant as well as other supplies in view of the possible restrictions that may be placed on materials as a result of the war in Korea and the possibility that war may spread.

I think that you are proceeding along the right line. I think that you should anticipate your reasonable requirements but, as you say, not get panicky and overdo the thing. A conservative anticipation of your reasonable needs, I think, is the right policy.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 11, 1950

Recently I suggested that you might have Johnny Foster drop by if he is up this way with the thought that he might help us determine what trees ought to be taken out of a small grove at the Seeger property which has been purchased by the church.

This will not be necessary because the Texas Forest Service sent two men up from their Linden branch yesterday afternoon, and they marked the trees which they felt ought to come out.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ From Arthur Temple Date July 12, 1950
Mr. E. G. Prud'homme

I ran across the enclosed in yesterday's Wall Street Journal. I thought immediately about our building the shopping center at Pineland out of brick, the proposal to build the new office at Diboll out of brick, etc. (Incidentally, I hope that the new office building at Diboll can be shelved indefinitely or at least until we can digest other things we are doing which appear to me to be more important.)

AT:ld

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Clipping from The Wall Street Journal

Americana

On a recent trip from Los Angeles to Seattle via the Coast Route, on which we expected to enjoy the magnificent scenery along the ocean, we hit successive days of rain, fog, mist and hail. But on the outskirts of a northern California town we found one bright spot in the incessant gloom.

A huge lumberyard perched on the highway, stack upon neat stack of planks and boards and two-by-fours. Big signs shouted to the passerby: "BUILD IT OF WOOD. WE FILL EVERY LUMBER NEED!" And smack bang in the middle of this wooden paradise was an apparently brand new building - built of brick! The whole shebang was surrounded by a shiny steel fence.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 14, 1950

I have just received Temple Manufacturing Company's profit and loss statement for the month of June and for the twelve months' period ending July 30, 1950.

It shows a profit of $24,809.44 for the year.

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. July 17, 1950

Dear Dad:

This is how we came out at Ponta so far. Please return.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date July 17, 1950

Dear Dad:

This is how we came out at Ponta so far. Please return.

Yours very truly,

Arthur

Arthur Temple, Jr.

L.W.

ATJ:lw
Encl.

Looks okay!

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple, Jr. From W. D. Fogg Date July 17, 1950

I sent you a list today of machinery, buildings and other items sold and charged out to Southern Pine Lumber Company. Those items charged out to Southern Pine were at a conservative figure and much cheaper than we could have bought on the open market.

We have left at Ponta:

1 steel truss bldg. 60 x 100	$2,000.00
1 corrugated iron building with second hand lumber for framing - 20 x 30	125.00
1 Tennoner	500.00
2 Slide value engines	500.00
1 boiler and stock and 2 pumps	500.00
1 trimmer	300.00
1 veneer lathe, clipper and clipper table and chains with electric motors that drive these machines	3,000.00
1 veneer sizer	2,500.00
2 electric well pumps and casing	150.00
1 power plant consisting of 1-100 K.V.A. generator, 1-7K.W. exciter, 1-U.D. 18A. International Diesel, switch panel and voltage control	4,000.00
TOTAL	$13,575.00

These items listed above are priced at a very cheap figure and we should be able to move them eventually at this price.

cc - Mr. E. A. Farley
Mr. R. B. Willis, Sr.
Mr. G. S. Smith
Mr. Calvin Lawrence

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TO: Mr. G. S. Smith FROM: W. D. Bigg DATE: 7-17-50

BELOW IS LIST OF MACHINERY, BUILDINGS AND OTHER ITEMS FROM LILES PLANT AT PONTA, TEXAS

Delivered to Diboll

RossLift - yard	$4,000.00
Jeep	800.00
Electric Welder	600.00
Wire rope - Gen.	50.00
Acetylene Welder - Power	70.00
All To Ed Smith's Crew	
1 - New Hack Saw	
1 - Oil Stone	
1 - Set Socket Wrenches	
1 - Second Hand Hand-saw	78.75
To Planer	
1 - 24" and 1 - 48" Stillson	10.00
1 - Single Phase 3/4 h.p. Motor	34.96
1 - Single Phase 5 h. p. Motor	109.82
1 - Three Phase 10 h.p. Motor	142.00
1 - Three Phase 25 h. p. Motor	204.05
To Butler Box and Crate Co., Rusk, Texas	
1 - Folder	250.00
Rolls of 17 Gauge Wire	20.00
1 - Single Color Printer	200.00
1 - 8 lb. Sledge - Gen.	1.00
1 - Broken Chain Shackle Mill #1	2.00
1 - Stitcher - Roy Kull	6,250.00
Ross Straddle Carrier S.P.L.Co. Yard	3,000.00
Re-saw To Remanufacturing Plant	4,500.00
1 - Dust Blower Remanufacturing Plant	200.00
1 - Morgan Nailer - Bruce Slouer	250.00
4 - Boxes Welding Rods to Shop-Not charged out	
1 - Radial Saw to Jack Allbritton	200.00
1 - 8 x 12 Bldg. to C. E. Liles	25.00
84 kegs Nails to La.	573.30
1 - Yates-Amer Matcher to Mr. Reeves at Conroe	6,500.00
1 - Single Head Corrugator Weaior, Miss.	250.00
4 - Food Mch. Nailers (not collected for)	2,500.00
3 - Buildings, Motor and Edger to Perry Malone	2, 665.00
Junk to Siegel	751.91
1 - Bldg. To Pecan Plant	1,200.00
4 - Toilets to Ford Barrington	30.00
18 - Saws for Re-saw	1,512.00
TOTAL	$37,004.79

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A good many items delivered to Diboll have not been charged out, some of these are: one two ton electric hoist, one air compressor with tank and motor, one Disston power saw with 7 h.p. Mercury motor, three rubber tired wheel-barrows, about 100 lin. ft. of 10" Blow pipe and five motors.

All items sold outside have been collected for and money turned over to G. S. Smith, except $2,500.00 for four nailing machines to Jake Weauer. This $2,500.00 is included in my total.

Mr. Smith will you please charge out at this time $4,500.00 for re-saw, $1,512.00 for saws and blower $200.00, all to new re-manufacturing plant and $2,500.00 to Perry Malone. And check my total against yours. If there should be an error, please let me know.

cc - Mr. Arthur Temple, Jr.
Mr. R. B. Willis, Sr.
Mr. E. A. Farley

DIBOLL, TEXAS
ARTHUR TEMPLE, JR.

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DOMESTIC SERVICE

Check the class of service desired; otherwise this message will be sent as a full rate telegram

FULL RATE TELEGRAM		SERIAL	
DAY LETTER		NIGHT LETTER	

WESTERN UNION

1206

JOSEPH L. EGAN, PRESIDENT

INTERNATIONAL SERVICE

Check the class of service desired; otherwise this message will be sent at the full rate

FULL RATE		DEFERRED	
CODE		NIGHT LETTER	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

sp 2 PD WUX DIBOLL TEX 18
ARTHUR TEMPLE
SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

WILBUR AND I WILL LEAVE SUNDAY FOR OREGON AND EE CALIFORNIA TO CHECK ON MECHANICAL KICKOUTS FOR EDGE SORTER. WILL BE GONE ABOUT ONE WEEK. LOTTIE WILL HAVE MY ADDRESS AT ALL TIMES. WOULD YOU LIKE TO JOIN US.

ARTHUR

CH. 71

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 18, 1950

Have just received your telegram telling me of your plans to go to Oregon and California Sunday and inviting me to go with you.

I would like very much to accompany you on this trip. I know that it would be a very enjoyable trip, and since I have not been to the west coast since 1913 when I accompanied my father, who was a director of the Chamber of Commerce of the United States, and other directors, I am sure that it would be most interesting.

I am leaving tonight for New Orleans to attend the meeting of the Study and Planning Committee, which is to take two days. I doubt if I would be inclined to pick up and leave on such an extended trip so soon. The main thing is I would not be particularly keen about flying such a distance unless it was necessary. I doubt if I would be of much value; I am sure that you and Wilbur are fully qualified to pass on what you are going to see.

I certainly hope that you will have a fine trip and am sure that you will. I appreciate your inviting me to go along, but considering all of the circumstances feel that I had better pass it up.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 21, 1950

Dear Dad:

Attached you will find a deed from us to two tracts of timber as shown on the attached plat to Dave Kenley. These are areas adjoining his property (McGee Farm) on which we retained all the timber through '52. In return we are getting an equal amount of timber land from him on the north end of the tract on which we recently purchased the timber 10" and up. I believe I have discussed this with you before, but the entire idea of the deal is to trade him land which is not suitable for pine growning and which would suit his purpose better in return for some excellent pine growing land. If you need any further explanation I would be glad to go into detail.

Please execute the deed to Dave Kenley and return to me.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 21, 1950

I wish that you would read the contract which Edens-Birch is making with the Grayburg people very carefully. I have in mind particularly that part which pertains to the requirement that so much of the timber be cut each year, the carry-over provision which was not clear to me at our meeting with the Edens-Birch crowd and which I am not sure I understand thoroughly even yet.

As I understand it, we have something like five, five and one-half, or maybe six years in which to remove the timber, and anything we may lack one year we can make up the next, provided we do not exceed the overall time allowed. Certainly, I would hate to leave any of the timber which we have to pay for on the ground. That is really the only thing that gives me much concern about this deal. Otherwise, I am sure that we will come out all right on it because, as I said yesterday, I cannot see anything but inflation ahead of us for the next few years, or as long as we have to spend so many billions for defense, and the Government has to resort to deficit financing. This inflationary trend may not extend as far ahead as five or six years, and for that reason I would like to cut this timber in two or three years if we can do it.

I did not know of the infestation of beetles until I heard this discussion in Houston Wednesday afternoon. On the way home from Diboll yesterday I observed quite a number of dead pine trees, which I assume where killed by beetles. If this infestation spreads and becomes serious in our own timber, I wonder if we will not have to concentrate on getting damaged timber out before it is dead. I don't suppose, though, there would be so much of this as to interfere seriously with our logging the Grayburg timber. However, it occurred to me that it might be somethingto think about.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 21, 1950

As you will note in copy of my letter to Eck, I will leave here Sunday afternoon by American Airlines plane at 3:31, arriving at Love Field, Dallas, at 4:31. This is assuming, of course, that I will be able to get a seat on the plane and I asked for that the first thing this morning and will know definitely during the day.

I am looking forward to this trip with you, Wilbur and Eck, assuming that Eck is going. I know that it will be a very interesting trip and that we will get a lot of good information.

By the way, I wish that you would have Lottie write Mother and tell her at what hotel we will make our headquarters in Portland. I would like for her to know how to get in touch with me in case of necessity.

I have my plane reservation to Dallas.

Josh is trying to get a reservation out of Dallas to go with me.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 31, 1950

I intended to pay you for the telephone call which I made to Trevor from the hotel at Eugene last Thursday night. While I don't know the charge, I presume that it was in the neighborhood of $7.00, which was the amount of a similar telephone call I noticed on the bill which I paid at Portland. Accordingly, I am enclosing my check for that amount.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 31, 1950

Josh and I had a fine flight back from San Francisco yesterday. Mother and the Cavens met us at the airport in my car, and we had a very pleasant trip home in air conditioned comfort.

I enjoyed thoroughly my trip to the west coast and am awfully glad that you suggested I go along. I feel that Josh enjoyed it, too. Certainly, he looked 100% better than when we started on the trip.

It would help your cost slightly if you would charge my plane ticket to the Texarkana office, in which event it would be split proportionately between Diboll and Pineland. Also, you might charge one-fifth of all money that you paid out on the trip. This, of course, is a comparatively small item, but from the standpoint of principle there is no reason why Diboll should bear all of my expense.

I hope that you found Mary and the children well. I know that they were glad to have you back home.

Jimpsie told me Edith Nunn had already taken it on my plane fare.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 1, 1950

Dear Dad:

I returned home to find that Eddie had the edge sorter just about working perfectly, as a result of a new design in springs. They really put in a week of work on it and the new contacts look like the real thing. Incidentally, they have one bay set up operating with electric eyes and it is really a honey.

Last night I had dinner with Clyde Thompson, Richie Wells, Jim Ben Edens and Eddie Quirk (his logging foreman). We decided to go ahead with the Grayburg timber deal and we have approved the contracts they made with Grayburg. Incidentally, this contract was gone over by Eddie, Wilbur, Clyde, Kenneth and Judge Minton with me. The next step is to set up the Shamrock Logging Company, probably for about $4,000.00 capital and we will lend them whatever money it takes to operate. It will be set up with a Board of Directors of three men from each of our companies plus E. G. Prud'homme, who is interested in both. Clyde Thompson and Eddie Quirk will be directly in charge of operations over the superintendent on the ground. Although each will consult the other on major decisions of operation, in general Clyde's authority will be from the loading point out and Eddie Quirk will supervise the logging on the ground. It is my thought that Jim Ben and I should each be vice-presidents and that we should elect a president at the meeting of the Board of Directors. Unless I hear from you to the contrary, we will proceed along the lines indicated above.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 2, 1950

I am returning the contract between Grayburg Timber Company and Edens-Birch Lumber Company, which I note has been gone over by Judge Minton and others of your staff with you and I assume this implies that Judge Minton has approved it.

I have read the contract carefully and, as I understand it, assuming that there are 40,000,000 feet of timber to cut, we will have four years to remove this timber in what might be called the primary term, four years from October 1, 1950, which would extend the cutting period to October 1, 1954, but if we are behind in our cutting at the rate of 10,000,000 feet per year, we would have up to eighteen months additional time.

In connection with the $150,000 deposit required by the contract I wonder if Grayburg Timber Company would accept Government bonds in lieu of cash. This amount of money invested in Government bonds would yield $3,750 a year in interest, and, as this is only a deposit, it would seem only fair for us to receive the income which the money would earn. If Jim Ben has not already taken this up with Grayburg, you might suggest it to him.

I think that the suggestion implied in your notation about the payment for dead timber not to exceed $27.75 per thousand feet is a good one. I wonder if you were able to incorporate this in the final contract. As was brought out when we were in Houston, it is quite conceivable that 30% of the net f.o.b. mill realization would exceed $27.75 on the basis of the present market and the market which we may expect with continued inflation. Certainly, there is no reason to pay any more for the dead timber than we are agreeing to pay for the sound timber eighteen inches and up at the stump.

The reference to payment for damaged timber Paragraph (a) Article X, Page 9, is not very clear to me when it says "For all pine timber $5\frac{1}{2}$ inches and up at the small end which shall be damaged by Buyer attributable to normal logging operations conducted with reasonable care and in a good and workmanlike manner, Buyer shall pay Seller at the rates provided in the appropriate paragraph of Article III hereof." I don't see any reference to $5\frac{1}{2}$ inch diameter timber under Article III unless this size would qualify under Paragraph (b) referring to poles and piling. I don't think this is a vital point but I simply mention it as one part of the contract which is not clear to me.

This strikes me as a pretty tight contract. It looks as though the seller has had it drawn so he will be fully protected. The worst feature, of course, is the time limitation because of what we know of the logging conditions, but if we have any luck at all, we ought to be able to remove 40,000,000 feet in $5\frac{1}{2}$ years, which I understand to be the full time allowed.

I think by all means that you and Jim Ben ought to be vice presidents of the

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logging company to be formed, and Edens-Birch and Southern Pine ought to have equal representation on the Board. If he would accept it, why wouldn't it be a good idea to have Eck serve as president since he does have a personal interest in both Edens-Birch and Southern Pine.

Yours very truly,

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 4, 1950

Josh phoned me last night when he got in from Diboll and told me that you were not now in favor of going through with the Grayburg deal. While I don't know your reasons, I assure you that this is perfectly all right with me because, as I have told you, I have always been more or less neutral on this proposition and agreed to go into it because you, Clyde, Eddie and Wilbur all seemed to be in favor of it.

The main objection to the Grayburg deal, I think, is the danger of our not being able to remove the timber in the time allowed. There is no provision in the contract for delays which may be brought on by causes beyond our control, such as fire, strikes, war damage and breakdowns which cannot be repaired because of scarcity of materials needed for the war effort. Most contracts, even in time of peace, provide for such eventualities, and while war damage may seem remote, I think it is more probable than during the last war when we were urged to fence our plants, put on guards, etc., because in the event of a direct war with Russia there would be ever so much more danger of sabotage from Communists who are already in this country and who are citizens. I have never been enthusiastic about the Grayburg timber because of the terrain, which we know from our experience at Hull makes logging very difficult.

Assuming that Edens-Birch will go ahead with the deal anyway, I wonder if we could not make some kind of an arrangement with them where we would buy the logs from them f.o.b. cars at originating point or delivered Diboll. I don't suppose they would be interested in anything of this sort unless they would not have the capacity to cut as much as 10,000,000 feet per year at their plants, but from what I heard of their situation I am sure that they can use this much and more. Anyway, if we could get some of this timber without assuming the responsibility imposed by the contract, it would be a nice set-up for us.

Since my return from the West Coast I have been giving some thought to the overhead crane method of handling lumber in the rough and dressed sheds. I have talked with Rosborough Bemis, who referred me to Joe Clarkson, engineer for Dierks Lumber and Coal Company, to whom I also talked on the telephone, and I have written to Harry Kendall, General Sales Manager for Weyerhaeuser Sales Company at St. Paul. I know of no reason at this time why we should not consider overhead cranes for handling lumber at Diboll and possibly at Pineland, but with the prospect of war with Russia, with all of the controls which would be involved and all of the uncertainties connected with all-out war, I don't think that we ought to plan to go into this method of handling lumber right now. Another thing, I will have more heart in a war with Russia than I have had in the previous two World Wars, will be more inclined to devote our full effort to prosecuting the war, and I would hesitate to handicap our production in any way. We have made quite extensive improvements at Diboll, and I think we can well afford to go slowly on any further sizable expenditures.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 4, 1950

Dear Dad:

I turned down the Cameron issue of stock on your advice and think that your position was well taken.

I do not have a copy of the Gulf Coast Lumberman, but will get one and read the reference mentioned.

I am trying to back out on the Grayburg deal, but don't know whether I will be successful in doing so. Will advise as soon as something concrete is at hand.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. August 5, 1950

Dear Dad:

Please execute the attached instruments which deed sixty acres near Lufkin to the Texas-Illinois Natural Gas Pipeline Company. Please return to me after your signature has been acknowledged.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. August 5, 1950

Dear Dad:

I received a memorandum on our showing for last month in which I am very disappointed. We only show a net profit of about $24,000.00, but I would like to point out that most of our profit is taken up in inventory adjustments. I don't know how in the name of goodness they do this inventory adjusting, but every month it gives us a goofy picture of our cost. I am going to check around and see how the other mills keep theirs, for I am positive that they don't use our system. Of course, I know it doesn't make much difference to you how it is kept so long as it comes out the same at the end of the year, but it absolutely makes our cost figures useless from an operating standpoint. In other words, I think that our total cost of operation should equal the total of the component parts thereof. (That is sawmill, logging, timber, etc.) You can easily understand what I mean when I illustrate that last month we had the best hardwood production in the history of the mill and at the same time lost $2400.00, due to the inventory adjustment. If I can't get any satisfaction on this matter I am going to ask Mr. Taylor to come down and go over it with me.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 7, 1950

I, too, was somewhat disappointed when I saw the memorandum of Diboll's showing for the month of July. I note that you attribute this to inventory adjustments but I assume that the result was no better because of Diboll's light shipments.

I can well appreciate your desire to have an accurate showing of the costs without variations due to inventory adjustments from month to month. I am not enough of an accountant to know how this can be accomplished. George Smith is pretty good on accounting, and I am inclined to think that he would know how to do it if it could be done.

I am anxious to know whether you get out of the Grayburg deal or not. Wish that you would please let me know just as soon as you can.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 8, 1950

Dear Dad:

I still haven't traced down the full reason for our bad showing last month. We are, of course, very upset about it. However, heavy purchases of band saws, completion of rebuilding the furnaces and heavy labor and miscellaneous supplies in connection with rebuilding Mill 1 accounted for about $21,000.00 unusual expense. I feel that there is more of this and will continue to check and will advise you as soon as possible.

I have discussed repeatedly with George Smith the method of getting out our statement, but the thing is so involved that I am not quite sure that I am right. Also, I intend to check on other mills and see how they figure their inventories. One thing that makes our hardwood operation look bad is the fact that we discount our inventory 15%, which in itself would be a very nice profit. Nevertheless, when you cut the highest cut ever made on Mill 2 (925,000 log scale, or over a million feet board measure) you know very well that something is wrong to come up with this kind of a cost. Of course, we know that one reason for the bad total cost on hardwood is the fact that all items of general expense are prorated on the basis of 300,000 feet shipment. With tiny shipments like these it really runs the cost up. However, in the long run it all works out the same, so there is nothing to be concerned about. Of course, it injures my feelings considerably to make a poor showing like this when you were expecting a dandy.

I am afraid it is going to be somewhat longer than we had originally thought to repair Mill 1. Although we cut timbers for everything that needed to be replaced as we saw it at the time, it is going to be necessary to have some more timbers cut because as we tear into the building we find that everything is rotten. I wonder if it wouldn't have been smarter to just go ahead and build the new mill. The entire mill was in much worse shape than we had even dreamed. However, I have given instructions to take whatever time is necessary to put the mill in first class shape in the hopes that we will not have to do this job again for about twenty years. Nevertheless, it is imposing a severe hardship on us at this time and will undoubtedly be reflected in our statements to some extent. George Smith advises that a good bit of the repairs must be charged to capital investment, but we will naturally throw all we can legally into expense.

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As you know, we are on two shifts now at Mill 2 and I think that we are doing very well under the circumstances.

I was very interested in the letter from Weyerhaeuser and I have passed it to Eddie and he will forward it to Eck.

I think the logical way to approach the problem of handling our lumber is to compile a list of all lumber shipped last year and combine it into a single consolidated list of items and footage shipped. From this Eck and I can work out a list of rough stock manufactured in the course of a year and it will give us our true proportion of each item to be stored. From this we can easily ascertain whether it would be more economical to handle by crane or by lift truck. Therefore, I would appreciate very much if you would ask Temple to have one of the girls do this research and compile a total list. I don't think we can do it from this end of the line very easily and I would appreciate very much if they would take on this project. As soon as you have it we can begin work here. This will save us a great deal of chance of error and although I know it will be a great deal of trouble, it would provide a wealth of information for us.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 8, 1950

I don't know why you sent up here the lease from the TSE to Lufkin Pecan Shelling Company, Inc. First, I thought that it was for Temple's signature as President, but I observed that you signed it for the TSE as Vice President.

I assume that this lease was sent here through error and, accordingly, am returning it herewith.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 9, 1950

Dear Dad:

I don't know whether I advised you or not, but "Butch" Cruthirds is leaving the first of the month. He has decided to go into business for himself in Beaumont. Of course, I hate to loose a good butcher like he is, but feel that the shop might do better under new management. We have already secured a replacement for him.

Last night the lathe mill crew in mill #2 on the night shift walked off the job. I have just sent for the foreman and will discuss with him the situation and let you know what comes of it. As you probably know, the lathe mill crew has been a continuous source of trouble from many angles for a long time. My first inclination is to just replace them immediately, but I am holding the matter open until I can discuss it fully and get some statements from various people involved.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 9, 1950

Temple will be in Diboll next week, and I have asked him to discuss with you the making up of a list showing the items shipped by Diboll last year. This is what you requested in the last paragraph of your letter of August 8th.

It would be a tremendous job to make up such a list showing each length of each size separately, and I suppose the lengths would have to be shown separately to accomplish what you have in mind. This can be done, of course, if the effort and time would be justified. It would be a big job in any case.

I wonder if any thought has been given to installing a resaw while mill #1 is being overhauled. I doubt if there is room in the mill for a resaw but we did have one at one time. I think it might well to consider this to increase production if an increase is desired.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 9, 1950

I am enclosing deed from Southern Pine Lumber Company to James F. Deloney, which I have signed and which Bob Waite has attested as requested.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 10, 1950

I am sorry that you are having trouble with one of the lath mill crews. However, I hope that this will be straightened out satisfactorily. I am curious to know just what the trouble is, but if you prefer not to put that in a letter, I can get it on my next trip to Diboll or possibly Temple can find out when he is in Diboll next week.

If this crew has been giving trouble for some time, as you stated, maybe it is a good thing that they walked out.

As for Cruthirds, I have always liked him personally. He always seems very agreeable and accommodating, but I know that there has been dissatisfaction with him as the operator of the butcher shop even before your time. Apparently, he is leaving with no hard feeling, and I am particularly glad of this on Eddie's account. I am inclined to think that you will be better satisfied with someone else in his place.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 10, 1950

Dear Dad:

I have read your letter and Mr. McNair's letter and do not have any solution to your problem. I can sympathize with him in his present situation, inasmuch as I know that he has some men, such as Bill Hinkle, who probably are not paid sufficiently. However, there was a distinct understanding at the last meeting of the Board of Directors of Temple Lumber Company in October that the bonus plan would be discontinued and both the mill division and the retail yards would pay the men their proper salaries in lieu of a bonus. I agree essentially with the comments made in your letter that if we are going to pay a man we ought to pay him monthly rather than to get a bargain basement deal and make it up by some bonus at the end of the year.

On the other hand, sometimes a man during the course of a year does work which is "over and above the line of duty" and I think that this work should be rewarded with a bonus. Of course, there are always inequities in any bonus arrangement or any pay set up. I notice that he has Mr. Barr down for a $1200.00 bonus, while Jimmy Parr (as good a man as they have) is only getting $750.00. I am afraid I can't give you much definite information of a constructive nature, but briefly I would like to say that I don't like a bonus plan unless it is an assured attainable goal that will give definite promise of an incentive and, therefore, increase profits. Incidentally, I think any bonus should be based on net profit after an audit to eliminate bad credit risks, et cetera.

I still like the Wm. Cameron & Company bonus arrangement better than any I have seen and I know that it gets results. I would suggest that you write Mr. Frank Stevens and ask him for this set up.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple · Arthur Temple, Jr. August 10, 1950

Dear Dad:

I will discuss the matter of making up the list of items shipped last year with Temple when you are down here. I feel that it is the only reliable way to approach the problems that we have.

We have given considerable thought to installing a re-saw while mill #1 is down. However, it would be necessary not only to move the edger down to the end of the mill, but to move the slasher saws, etc. It would be a pretty big job to get all this done at this time. However, we still plan to do it after we have taken out the old trimmers and are completely over on the new set-up and everything is running well.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. August 11, 1950

Dear Dad:

I notice your letter to Kenneth about the well to be drilled on our Bowie County minerals. I wasn't under the impression that we had any minerals in Bowie County, but I suppose that this is correct. I can't see much to be gained by giving a lease on some land. We turn down deals like this every day and most of these fellows that block up land like you are talking about are just two bit operators. They turn around after blocking it up and make some real money selling this to some oil company to put down a well. I just finished dealing with a fellow yesterday who started out with the idea that you mentioned and stated flatly that he would not pay anything for the lease. However, I told him that we didn't think there was any oil there and we were gambling against it and were interested only in cash money and unless he had some not to talk to us. Thereupon he changed his tune completely and offered us as a first offer $5.00 per acre for over a thousand acres.

With the war coming on the oil companies are really going to be spending some money for exploration and I wouldn't be in too big a hurry to give something away for a little 5,000' test. This is just my opinion and hope that you don't mind me putting in my two bits.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 12, 1950

I think we should try to get something for any lease that we might give Mr. Stewart in the northern part of Bowie County, but I believe that $1.00 per acre base is about the best we could hope to obtain because this area has been drilled pretty thoroughly, and there is no production and so it is strictly wildcat territory. While Mr. Stewart indicated that he could not pay us anything as a bonus and would not be agreeable to our holding out any acreage, I propose to try to get something and hold out some acreage. In the event, however, he is absolutely opposed to giving us anything and will not yield, I am inclined to think that it would be to our advantage to have a 5,000 foot test drilled. Mr. Stewart and his associate are not fly-by-nights. Mr. Stewart owns in fee something like 10,000 acres in northwestern Bowie County and northeastern Red River County, and Mr. Bradham is a very reputable oil man at El Dorado, Arkansas.

I called Albert Wooley, a man who has been trying to get some production in Red River County and with whom we have cooperated over the years, and he seemed to think that $1.00 per acre base would be the very top that we could hope to get. This area is nothing like as hot as the area near Diboll. The indications are nothing like as favorable. I don't think, therefore, that we could judge the possibilities of a bonus payment using Cherokee County, Trinity County, etc. as a criterion.

As soon as I get the information from Kenneth, I will communicate with Mr. Stewart and will work out the best deal I can with him. However, on the basis of $1.00 per acre that would mean only 50¢ per acre for us because I think we own only one-half the minerals and that would be only about $950.00.

AT:ld

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FULL RATE TELEGRAM		SERIAL	
DAY LETTER		NIGHT LETTER	

WESTERN UNION

1206

JOSEPH L. EGAN, PRESIDENT

INTERNATIONAL SERVICE
Check the class of service desired; otherwise this message will be sent at the full rate

FULL RATE		DEFERRED	
CODE		NIGHT LETTER	

NO. WDS.-CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

SP2 PD WUX DIBOLL TEX 17
ARTHUR TEMPLE
SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

DAVE THOMPSON DIED LAST NIGHT. FUNERAL 10 AM FRIDAY. SUGGEST CONTRI_
BUTION MEMORIAL FUND AT HOSPITAL LUFKIN IN STEAD OF FLOWERS.

ARTHUR TEMPLE, JR.

CHG. 71

CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

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W. P. MARSHALL, PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

The filing time shown in the date line on telegrams and day letters is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

WU1 PD SER=WUX TEXARKANA TEX AUGUST 17 1950 256P

=ARTHUR TEMPLE JR=

SOUTHERN PINE LUMBER CO DIBOLL TEX

WIRED ANN TO GET FLOWERS. AGREEABLE TO SWITCH IF NOT TOO LATE=

=ARTHUR TEMPLE=...

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 18, 1950

I received a telegram from Angelina County Lumber Company early yesterday morning telling me of Dave Thompson's passing. I wired Ann immediately and asked her to get a nice floral offering for Temple and me, not knowing, of course, that a request had been made that no flowers be sent but instead that a contribution be made to the Memorial Fund at the hospital, and so when I received your telegram later in the day, I wired that I would be perfectly agreeable to switching our contribution to the Memorial Fund if it was not too late. Incidentally, in my telegram to Ann I asked that she advise you that I had asked her to get flowers because I thought that you might do it.

I am awfully sorry about Dave. He was a good man and he will be sorely missed, not only by his associates in Angelina County Lumber Company but by the lumber fraternity as a whole.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 17, 1950

I looked up Angelina Casualty Company in Best's Insurance Reports, and apparently this company has operated successfully and made considerable progress since it was organized in 1946. They have not paid much in dividends to stockholders or returned much to policyholders, these items in 1949 being, for instance, $12,000 and $17,000 respectively, and in 1948 $10,000 and $26,000 respectively. For a premium income of $210,000 net in 1949 the policyholders did not get back very much, nothing like as high a percentage as we have averaged from Texas Employers. It is true, however, that Angelina Casualty Company increased their surplus account by about $100,000 in 1949.

As I told you in Diboll the other day, I have an open mind and am perfectly willing to be convinced that Angelina Casualty Company can do a better job on our compensation insurance than Texas Employers. However, I do feel that Texas Employers has done a fine job, and if you will go back over the years, you will see they have returned to us many, many thousands of dollars and would have returned more if our experience had been better. Furthermore, Texas Employers must have something worthwhile if they write more compensation insurance than all of the other companies doing business in Texas and if people like Dow Chemical Company, Mosher Steel Company, Lone Star Gas, etc., etc. stay with them in spite of inducements offered by others. If you read Texas Employers last annual statement, you no doubt observed that they have returned to policyholders $26,580,278.50 in the 36 years of their operation, or 19.47% of premiums earned. In 1949 they returned to policyholders $3,498,349.61 or 23.8% of earned premiums. In addition to what they have returned to policyholders, they have a surplus to policyholders of $4,599,327.05.

Texas Employers is a mutual insurance company, that is, it belongs to the policyholders. Instead of paying dividends to stockholders, as would be the case in a stock company, any profit or saving goes to the policyholders. While 39.2% of the premium is allowed by the Insurance Commission in the rate make-up, and this expense is based on the cost of all companies doing business in Texas, I believe, the expense ratio of Texas Employers is 21.4%, or a little over one-half. In view of these figures I don't think it can be contended that Texas Employers operates extravagantly.

There may be some advantage in having compensation cases tried in Federal court. However, when I asked J. J. Collins about this some time ago, he did not seem to think that it made much, if any, difference. On the other hand, Texas Employers does have offices scattered all over the State, they have a strong organization, and, as a consequence, I think that they are probably better equipped to handle claims at our scattered retail yards and possibly at all points except in Angelina County.

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While I am perfectly willing to be convinced, I do feel that our compensation insurance has been handled extremely well since about 1932, when we went with Texas Employers, and I doubt very seriously when all of the factors are considered if Angelina Casualty Company or anyone else can do any better.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 17, 1950

I wonder if we shouldn't do something about Dave Kenley, and by that I mean discontinue his salary. I am under the impression that he is doing nothing but rendering our property for taxes in the several counties, and that is something which I suppose can be carried perhaps as effectively by Kenneth, as has been done by Dave in the past.

I intended to talk with you about this on my trip to Diboll this week but did not think of it at the right time.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 17, 1950

I am enclosing general warranty deed from Southern Pine Lumber Company to Edward A. Farley and wife; also, a certificate of a resolution by the Board of Directors of Southern Pine Lumber Company authorizing your signature to such deeds.

Bob says this is the second deed that we have given on this property, the first one having been in favor of Eddie Farley while this is to Eddie and Rebecca. If the first deed has been recorded, then it would seem to be proper to handle it without any further action from us. I am taking it for granted that the first deed has not been recorded, and in that event it can be returned and destroyed.

I wonder why you had Peavy and Shands draw up the enclosed deed and resolution certificate. With all of the lawyers we have retained, J. J. Collins' firm, R. E. Minton and Kester Denman, it would seem that we have plenty of lawyers to do this sort of work without going on the outside.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 19, 1950

Dear Dad:

The reason I had Peavy & Shands draw up this deed was because there was much confusion to overcome in the original handling of the Farley Addition. There was a conflict on surveyors notes and a generally fouled up deal. Therefore, I asked Peavy & Shands to do it because they have had a great deal of experience in handling this matter and it was of small consequence. I agree with you that we have ample lawyers to handle a thing of this kind, but occasionally there is a special deal that can best be handled by someone else. The interest on our money during the delay that another lawyer would have taken to handle this matter more than compensated us for the cost. Three loans were held up in the process and you can understand that this would run into a good bit of money.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. E. C. Prud'homme
Mr. Arthur Temple, Jr. From Arthur Temple Date August 17, 1950

Dear Eck and Arthur:

I think it would be a good idea for us to elect McNair a director of Temple Lumber Company at the annual meeting in October. Wish that you would please be giving some thought to this and let me know if there is any objection.

AT:ld

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Mr. Arthur Temple . Arthur Temple, Jr. August 18, 1950

Dear Dad:

Attached you will find two letters from the QRV Communications Company which outline a proposal for radio communication not only between our logging camps and the home office, but between the home office and mobile equipment. I asked them to prepare this data so that we could see what the cost of such a system would be. If installed, this set-up would completely take the place of our present telephone system which is rather costly to maintain. In addition, I know I need not explain that it would be much more useful and more flexible. I do not propose to do anything on this immediately and merely send you this so that you can be thinking about it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 18, 1950

While I was going through some old papers in my desk today, I ran across the enclosed advice to Andrew Jackson by his mother, which I purchased one time when I was at The Hermitage, Jackson's old home near Nashville, Tennessee. I have always thought that it was mighty good.

While I know that you don't like such things particularly, I am also enclosing something else that I ran across "The Art of Getting Along" by Paul Talbot, who gets out the weekly United Business Service to which Temple subscribes. You may wish to consign this to the wastebasket, but on the other hand, you may wish to pass it along.

AT:ld

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ADVICE TO ANDREW JACKSON BY HIS MOTHER

IN 1781 ANDREW JACKSON, THEN 14 YEARS OF AGE, ENLISTED IN THE AMERICAN ARMY; WAS CAPTURED AND THROWN INTO PRISON, WHERE HE HAD SMALLPOX. HIS MOTHER, ELISABETH HUTCHINSON JACKSON, THROUGH EXCHANGE ARRANGED FOR HIS RELEASE AND NURSED HIM BACK TO HEALTH. RESPONDING TO AN URGENT APPEAL, SHE LEFT HIM TO GO TO CHARLESTON TO NURSE SOME SICK NEIGHBORS WHO WERE CONFINED THERE ON A BRITISH HOSPITAL SHIP. THIS ERRAND OF MERCY COST HER LIFE. SHE CAUGHT YELLOW FEVER AND DIED.

ALMOST HER LAST WORDS TO HER YOUNG SON WERE:

"ANDREW, IF I SHOULD NOT SEE YOU AGAIN, I WISH YOU TO REMEMBER AND TREASURE UP SOME THINGS I HAVE ALREADY SAID TO YOU: IN THIS WORLD YOU WILL HAVE TO MAKE YOUR OWN WAY. TO DO THAT YOU MUST HAVE FRIENDS. YOU CAN MAKE FRIENDS BY BEING HONEST, AND YOU CAN KEEP THEM BY BEING STEADFAST. YOU MUST KEEP IN MIND THAT FRIENDS WORTH HAVING WILL IN THE LONG RUN EXPECT AS MUCH FROM YOU AS THEY GIVE TO YOU. TO FORGET AN OBLIGATION OR BE UNGRATEFUL FOR A KINDNESS IS A BASE CRIME—NOT MERELY A FAULT OR A SIN, BUT AN ACTUAL CRIME. MEN GUILTY OF IT SOONER OR LATER MUST SUFFER THE PENALTY. IN PERSONAL CONDUCT BE ALWAYS POLITE BUT NEVER OBSEQUIOUS. NONE WILL RESPECT YOU MORE THAN YOU RESPECT YOURSELF. AVOID QUARRELS AS LONG AS YOU CAN WITHOUT YIELDING TO IMPOSITION. BUT SUSTAIN YOUR MANHOOD ALWAYS. NEVER BRING A SUIT IN LAW FOR ASSAULT AND BATTERY OR FOR DEFAMATION. THE LAW AFFORDS NO REMEDY FOR SUCH OUTRAGES THAT CAN SATISFY THE FEELINGS OF A TRUE MAN. NEVER WOUND THE FEELINGS OF OTHERS. NEVER BROOK WANTON OUTRAGE UPON YOUR OWN FEELINGS. IF YOU EVER HAVE TO VINDICATE YOUR FEELINGS OR DEFEND YOUR HONOR, DO IT CALMLY; IF ANGRY AT FIRST, WAIT TILL YOUR WRATH COOLS BEFORE YOU PROCEED."

THESE WORDS WERE REPEATED BY GENERAL JACKSON ON HIS BIRTHDAY, MARCH 15TH, 1815, AT NEW ORLEANS, TO THREE MEMBERS OF HIS MILITARY FAMILY, MAJOR JOHN H. EATON, MAJOR WILLIAM B. LEWIS AND CAPTAIN W. O. BUTLER. "GENTLEMEN," SAID GENERAL JACKSON, "I WISH SHE COULD HAVE LIVED TO SEE THIS DAY. THERE NEVER WAS A WOMAN LIKE HER. SHE WAS GENTLE AS A DOVE AND AS BRAVE AS A LIONESS. HER LAST WORDS HAVE BEEN THE LAW OF MY LIFE."

From THE HERMITAGE, ANDREW JACKSON'S HOME

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IT IS A JOY TO FIND IN THE WORDS OF WILFRED PETERSON SUCH AN ABLE AND COMPLETE EXPRESSION OF THOUGHTS THAT ARE COMMON TO MANY OF US. I WISH EVERY YOUNG FELLOW COMING OUT OF COLLEGE - - AND A FEW OLDER ONES AS WELL - - MIGHT HAVE THE FOLLOWING ETCHED INTO HIS MIND.

THE ART OF GETTING ALONG

SOONER OR LATER, A MAN, IF HE IS WISE, DISCOVERS THAT LIFE IS A MIXTURE OF GOOD DAYS AND BAD, VICTORY AND DEFEAT, GIVE AND TAKE. HE LEARNS THAT IT DOESN'T PAY TO BE A TOO SENSITIVE SOUL; THAT HE SHOULD LET SOME THINGS GO OVER HIS HEAD LIKE WATER OFF A DUCK'S BACK. HE LEARNS THAT HE WHO LOSES HIS TEMPER USUALLY LOSES OUT.

HE LEARNS THAT ALL MEN HAVE BURNT TOAST FOR BREAKFAST NOW AND THEN, AND THAT HE SHOULDN'T TAKE THE OTHER FELLOW'S GROUCH TOO SERIOUSLY. HE LEARNS THAT CARRYING A CHIP ON HIS SHOULDER IS THE EASIEST WAY TO GET INTO A FIGHT. HE LEARNS THAT THE QUICKEST WAY TO BECOME UNPOPULAR IS TO CARRY TALES AND GOSSIP ABOUT OTHERS.

HE LEARNS THAT BUCK-PASSING ALWAYS TURNS OUT TO BE A BOOMERANG, AND THAT IT NEVER PAYS. HE COMES TO REALIZE THAT THE BUSINESS COULD RUN ALONG PERFECTLY WELL WITHOUT HIM. HE LEARNS THAT IT DOESN'T MATTER SO MUCH WHO GETS THE CREDIT SO LONG AS THE BUSINESS BENEFITS. HE LEARNS THAT EVEN THE JANITOR IS HUMAN AND THAT IT DOES NO HARM TO SMILE AND SAY "GOOD MORNING", EVEN IF IT'S RAINING.

HE LEARNS THAT MOST OF THE OTHER FELLOWS ARE AS AMBITIOUS AS HE IS, THAT THEY HAVE BRAINS AS GOOD OR BETTER, AND THAT HARD WORK, NOT CLEVERNESS IS THE SECRET OF SUCCESS. HE LEARNS TO SYMPATHISE WITH THE YOUNGSTER COMING INTO THE BUSINESS, BECAUSE HE REMEMBERS HOW BEWILDERED HE WAS WHEN HE FIRST STARTED OUT.

HE LEARNS NOT TO WORRY WHEN HE LOSES AN ORDER, BECAUSE EXPERIENCE HAS SHOWN THAT IF HE ALWAYS GIVES HIS BEST, HIS AVERAGE WILL BREAK PRETTY WELL. HE LEARNS THAT NO MAN EVER GOT TO FIRST BASE ALONE, AND THAT IT IS ONLY THROUGH COOPERATIVE EFFORT THAT WE MOVE ON TO BETTER THINGS.

HE LEARNS THAT BOSSES ARE NO MONSTERS, TRYING TO GET THE LAST OUNCE OF WORK OUT OF HIM FOR THE LEAST AMOUNT OF PAY, BUT THAT THEY ARE USUALLY PRETTY GOOD FELLOWS WHO HAVE SUCCEEDED THROUGH HARD WORK AND WHO WANT TO DO THE RIGHT THING. HE LEARNS THAT FOLKS ARE NOT ANY HARDER TO GET ALONG WITH IN ONE PLACE THAN ANOTHER, AND THAT THE "GETTING ALONG" DEPENDS ABOUT NINETY-EIGHT PER CENT ON HIS OWN BEHAVIOR.

PAUL TALBOT.

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Mr. Arthur Temple Arthur Temple, Jr. August 19, 1950

Dear Dad:

I have your literature by Paul Talbot and also the last words of Andfew Jackson's mother. I like to get literature of this type for I think it is very good and I save it. My comments were directed at letters about how holy the railroads are and how all utility companies are robbed and how mean the government is.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 18, 1950
Dictated 8/17/50

I have just received copy of Dave Kenley's letter of August 14th to you in which he suggests that we might do something with our cutover river bottom land.

I certainly would not be in favor of planting any young hardwood because I doubt if we would ever recover the cost of carrying it to maturity or cutting size, and I doubt, too, if growing rice would pan out. We might be able to harvest some crop between flood seasons, but I doubt that, too.

If this river bottom land is not suitable for growing pine, and I don't suppose it would be because of floods, etc., then I don't know what we might do with it. For my part, however, I would rather sell the land to someone else either for agricultural purposes or otherwise. Of course, I would not mind doing some experimenting on a small scale, but I would not want to put out much money on such a project.

x account large of floods.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. E. G. Prud'homme / Mr. Arthur Temple, Jr. From Arthur Temple Date August 18, 1950

I have received a letter from G. H. Zimmerman, President, Wm. Cameron and Company, Waco, as per the attached copy.

AT:ld

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C
O
P
Y

August 16, 1950

Mr. Arthur Temple, President
Southern Pine Lumber Company
Texarkana, Texas

Dear Arthur:

Answering your letter of the 14th beg to advise that for a long period of years we paid our Retail Managers a salary plus a commission and this commission was figured on a sliding scale based on the dollar profit made at the yard. Last year we reached the conclusion that this plan did not fit the conditions as they exist today and we changed same throughout our entire organization.

Our compensation today to our Retail Yard Managers is a certain salary per month, payable semi-monthly, plus a commission of 8% of the net profits calculated prior to income tax and prior to General Office overhead. This commission is payable at the end of the year following inventory. I believe this to be the very best plan that can be worked out. I strongly recommend an incentive plan. The salary must necessarily be large enough to take care of the living expenses of the employee. The commission should be set as a figure paid to the employee representing the amount of money he should receive over and above his living expenses. Glad to hear from you and with kindest personal regards, I am

Yours very truly,

WM. CAMERON & COMPANY

G. H. Zimmerman
President

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 18, 1950

I return herewith United Gas Corporation's letter of August 10th relative to an extension of the gas service at Diboll.

Of the two propositions submitted by United Gas Corporation I should think that we would certainly prefer the first one where Southern Pine would be refunded 30% of the revenue received from customers each year for ten years until we receive back all of our deposit less the cost of customers' service on private property. As I understand it, the alternate proposal would mean a contribution of $14,306 by the company, which I see no reason we should make.

I would like to see all of our people at Diboll have natural gas if they want it. If there is sufficient demand for the gas, then I suggest that you proceed to authorize the extension as provided in the first proposition.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 21, 1950
Dictated 8/20/50

I do not know what the need is for an improved communication system between logging camps and the Diboll office and between the office and mobile equipment or how much advantage there would be in radio communication over the method now employed. In other words, I don't know whether the cost of radio equipment and the expense of maintaining it would be justified or not.

I suggest that you and your staff do some further figuring on this. I am returning the letters from QRV Communications Company.

I am dictating this on Sunday morning because I want to get this correspondence back to you before I return from my trip East on September 3rd. I expect to be in Lufkin for the special meeting of Southland Paper Mills' directors on September 11th, which is a Monday, and I am supposed to be in Dallas the following day for a T&P directors' meeting. It might be well to have a Temple Lumber Company directors' meeting on the Friday or Saturday before the Southland meeting, which would be September 8th or 9th: McNair is anxious to get the question of a bonus for retail yard employees settled at the earliest possible date in anticipation of a wage and salary freeze.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 25, 1950

Dear Dad:

Attached you will find a letter from Angelina Casualty Company outlining their newest proposal to us. This would be the equivalent of giving us a 21.7% service charge, as compared with 18.5% on Texas Employer's. This would be 3.2% over the rate now charged by Texas Employer's.

I am thoroughly convinced of the benefit of the Federal Court system. Also, Joe Anderson is doing a splendid job on the Kurth accounts and I think that he would do an equally good one for us. I am interested in this thing from a dollar and cents standpoint and I would sure like to try them for a period of three years.

I have made some rather sweeping changes in the last few days on our personnel set-up. Jake is leaving us on the first of October for the Army and I am putting Jack Sweeney in his office at a salary of $250.00 per month. Texas Employer's or Anderson will handle our claim investigation and Sweeney will merely keep up personnel records and do hiring and firing, etc. We are going to be successful, I believe, in cutting the cost considerably in that office. Also, I suppose we will have to do away with the BUZZ SAW, since its editor will be gone. We are going to try to keep it alive, but I don't think much of the set-up. People are not reading it much any more anyway, so I don't guess much will be lost by that move.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. August 26, 1950

Dear Dad:

By the time you receive this letter you should receive a letter from Eddie which I asked him to write discussing the general plant situation and our cost. The reason I asked him to write what he thought about it is that he has been on the job all this time and perhaps coming from him it wouldn't sound as much like alibiing as it would from me. You just can't conceive of the amount of stuff that we have done that should have been done in years past, but for various reasons has not. One interesting thing about the attached comparison which I am mailing you shows that our cost for this year on an average basis is $5.66 above our average cost for the years '47, '48 and '49. It is interesting to note that mill and logging costs are down, but that the rest of the items have gone up. This is reflected principally in the sorting, trucking, stacking and drying and the planer and this should show great improvement when our new facilities are in such condition that we can take full advantage of them. I don't think I need to elaborate on the fact that we have been going through hell in this section, but we should be out of the woods in let's say another three months. I believe our sorting, stacking and drying can come down to possibly $4.00. This is asking a good bit, but it's something to shoot at any way. Our planer varies almost directly with production and shipments and, although we are not too well set up out there, I think that by cooperating with the Texarkana office closely and by taking advantage of every opportunity we can get this down to approximately $4.50. Selling has gone up and there is very little we can do about it, or I should say very little that we should do about it in all probability. Shipping is high largely as a result of lower shipments and production, but we are working hard on it and I think we have probably the best foreman we have in charge of this matter. Office has increased by 21¢ per thousand and, although some of this is due to lower production, I think a great deal of the office expenditure is excusable on the grounds that perhaps we were understaffed in some important places. The increase in General Expense, I believe, is due to a policy of getting everything up in shape and necessarily a great many items are charged to General Expense that probably could be capitalized, or should be charged in as repairs or refurbishing. The next item of depreciation will continue to go up as we get our new equipment on the books. There just "ain't" nothing you can do about this matter, but I guess it is some consolation to realize that you're getting some money back that you have invested over the years. At least the higher this is the more money you're getting back on what you have already spent. No comment on taxes or Social Security tax or fire insurance, or

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workmen's compensation insurance. Association dues continue to be out of line and I have talked to you about this a number of times, but can't do much about it until I can change your attitude.

We all feel like a bunch of black cats have been turned loose on us since no matter what we do at this particular point it looks like costs continue to go up and I don't guess we will make any more money for a couple of months. This is pretty tough to take, but under the circumstances, I think we will do well to break even until we can get on an even keel again. In another four weeks we should have mill #1 repaired and in operation, let's say the first of October. By that time I think we will be completely wound up on the Project #1, including all the extra things that we have thrown into the job. It is difficult to list all of these, but I would say the job has increased by a third in small items that we found necessary that we re not originally contemplated. This estimate may be a little low even. The edge sorter shows promise of being a really slick operation and we have ironed out an awful lot of bugs. This is not to imply that we have everything whipped, but we all feel mighty good about it and if you all will bear with us until we get out of this non-profit period I think we will have something really good to show you. There is one consolation; we have earned almost $500,000.00 this year and this should assure us of a good showing for the year whether we make any more money or not. I would, however, like to keep dividends this year down to an absolute minimum, or perhaps pass a year in order to get our cash back up to where it ought to be. I want to discuss this with you the first time we are together. I just wanted to report and bring you up to date.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Aug. 31, 1950

Dear Ruth:-

Isn't it time we began to increase wages at this time. I wonder why I want to do so. I think it is to guard against having the men lured away by higher wages in other lines of a more steady nature?

The raise we got several months ago when the minimum went to 75¢ and

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Adam Thus (any
incarnation in
the book of living
time) Thus is
sufficient to jus-
tify an indulgence
in Magic. In my
opinion, an
indulgence does
not justify it.

A witch Ar-
gelica would
not put me in
such a position.
Enoch always
takes cooperation
(on our
part) and always
keeps his word
even without

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consulting me-
he just tells me
what they are
going to do.

Roland is sure
are going to have
any magic things
before Jan. 1, 1951
or ah Christmas
after the election
in November.
Truman is against
it and prices
generally, just
he hinds are
getting down to
guessing.

As Ever yours

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Thus Morning, I am planning to have a meeting of T. L. Co. directors on Sept. 8 or 9 to discuss a bonus for yard employees, and we can discuss wages then. Am planning to attend Lumberman's directors meeting in Lufkin Mon. Sept. 11, so will spend most of week there.

Affy,

Lady.

Nice be home Sat. morn.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr.
Mr. E. G. Prud'homme

From Arthur Temple

Date September 2, 1950

I have contacted Latane and McNair, and 1:30 P. M. Saturday, September 9th, is agreeable for a meeting of directors of Temple Lumber Company at Diboll. I asked McNair to sit in with us because I think it would be well for him to present the need for a bonus for the yard employees as he sees it, and, of course, this meeting is primarily to discuss a bonus.

Temple, Latane and I will drive down to Diboll Saturday morning, arriving in time for lunch. I presume McNair will drive up from Houston in time for lunch, too. I expect to remain over in Lufkin until Monday for the meeting of Southland Paper Mills' directors and will go from Lufkin to Dallas for a meeting of the T&P Board Tuesday morning at 10:30.

Please note that I am calling this meeting of Temple Lumber Company directors for Diboll. I thought that would be very much more convenient to everyone except Eck, and I presume that he will have no objection to making the drive over to Diboll. By the way, I wish that you, Arthur, would please notify George Smith.

I returned from my two weeks' vacation early this morning. Am pretty tired and my desk is piled high with the accumulation of mail during my absence.

G. Smith

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 4, 1950

I was very much interested in copy of your letter of August 26th regarding costs, which I received the day I was at Quogue, last Wednesday, also Eddie's letter which I read only after my return home.

While I know that it is disappointing to you and Eddie, who have the responsibility for the successful operation of our Diboll mill, to have costs going up in several of the departments and overall, it is not at all surprising to me that the trend is in this direction because of all of the work which is going on and has been in progress for so many months.

The main thing is improvements and repairs are being made which are needed, and these should bear fruit at some later date. As a consequence, I am not at all perturbed but, on the other hand, get a good deal of satisfaction out of knowing that what we are doing is worthwhile and will go a long way toward offsetting the increasing cost of labor, which is inevitable under the present inflationary trend.

Although you did not request it, I am returning George Smith's tabulation of costs which you may wish to retain in your file for future consideration.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Messrs. Arthur Temple, Jr.
Clyde Thompson
E. A. Farley
W. D. Fogg

From G. S. Smith

Date 25 August 1950

The following shows cost information for study. Due to the fact that for the years 1947, 1948 and 1949 we did not allocate depreciation to the different departments we pulled it out of the departments for 1950 showing the amount so as to get a fair comparison. The cost is figured on production all the way without giving effect to inventory adjustments.

	AVERAGE FOR 1947 & 1948 AND 1949 PER M	FROM 1-1-50 THROUGH 7-31-50 PER M	INCREASE OR DECREASE
Stumpage	$ 9.95	$ 7.09	- $2.86
Logging	22.12	21.15	- .97
Saw Mill	9.15	8.76	- .39
Total though Mill	$41.22	$37.00	- 4.22
Lumber Purchased	44.59	124.15	
Total to Yard	$41.95	$ 38.32	- $3.63
S. T. S. & D.	9.33	11.62	+ 2.29
Planer	4.34	6.15	+ 1.81
Selling	4.01	4.51	+ .50
Shipping	2.14	2.71	+ .57
Office	1.54	1.75	+ .21
General Expense	3.07	4.30	+ 1.23
Depreciation	3.06	4.45	+ 1.39
Taxes	1.48	1.78	+ .30
S. S. Tax	.69	1.04	+ .35
Fire Ins.	.57	.79	+ .22
Work. Comp. Ins.	1.20	1.29	+ .09
Assn. Dues	.35	.68	+ .33
	$ 73.73	$ 79.39	+ $5.66

GSS:FV