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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 1, 1948

I talked with Paul Creager at Clarksville immediately after I talked with you on long distance telephone this morning and he said that he could and would get up a map showing our mineral holdings in Red River and Bowie Counties. He said that it might take him a day or two to do this, but to save time I suggested that he mail the map directly to you at Diboll.

If I am not mistaken, we do not own any minerals in Bowie County. When we bought the Bowie County lands from Lee Rosenburg and possibly others back in the 1920's, they would not let us have the minerals. Without these I would guess that we own the minerals under approximately 15,000 acres in Red River County.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. December 2, 1948

Dear Dad:

Attached you will find application from Crockett Moore for the Temple Foundation. He worked on and off for quite a while for Southern Pine Lumber Company, but has only been back with us since 1941. He is a loaderman in the woods and recently had a hernia, which was operated and we settled his claim for $250.00. This is the minimum. You will notice that he has a daughter that is capable of helping him somewhat and two boys who work for Southern Pacific, but Mr. Moore feels that they will be unable to help him. He also owns a lot in Edinburg which disqualifies him temporarily from Old Age Benefit assistance. We have heard the rumor that he plans to move to St. Leon as indicated at the bottom of the sheet. It is the opinion of our committee that you should write him a letter explaining carefully the fact that we do not have a retirement plan and the fund set up is for emergency only and that if we took care of his case we could not take care of a great many more needy cases and that, in the event that his need becomes acute in the future, we will be glad to recondider his application. We would like to have your thought on it if this does not meet with your approval.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. December 2, 1948

Dear Dad:

Attached you will find an estimate of income for the year through December 31st, which anticipates an income of $75,000.00 for the months of November and December. I doubt if we will be able to hold up to this unless we have a better month in November than I think we will have. However, the figure is of very little consequence and, therefore, you can consider these as authentic. You will notice that we assume that we will donate the amount listed in line 9 as yet available, which will allow us to donate $30,000.00 and it has been assumed that this will be done in these figures. Incidentally, $16,900.00 is our balance still due to the hospital which will leave $13,000.00 for other purposes. The total net income will be $1,222,000.00 with a tax liability of $375,000.00 which will give us approximately $750,000.00 available for transfer to surplus or for dividends. I trust that this is complete information requested.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

P. S. I expect to have an estimate of capital expenditures for the year 1949 in the next few days and if you like I will send it to you prior to the meeting.

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	Profit to 10-31-48				1,049,850.15
2.	Estimated Profit for Nov. & Dec.				75,000.00
3.	Net Estimated				1,124,850.15
4.	Donations 1-1-48 to 10-31-48				27,453.50
5.					1,152,303.65
6.					
7.	5% of $1,152,303.65	57,615.18			
8.	Already Paid	27,453.50			
9.	Yet Available	30,161.68			
10.	Memo only on Memorial Hospital				
11.	669 Employees at $100.00 each		66,900.00		
12.	12-31-47 Paid	25,000.00			
13.	6-3-48 Paid	25,000.00	50,000.00		
14.	Yet Due Memorial Hospital for 1947		16,900.00		
	Line 5		1,152,303.65		
	Less Donations Line 9		30,161.68		
	Net Estimate		1,122,141.97		
	Dividends		98,934.00	Tax Rate 15% -	14,840.10
	Capital Assets:				
	Poles & Piling	1,085.98			
	Pulp Wood	27,374.94			
	Trucks, Etc.	3,267.50			
	Timber	313.55			
	Sec. 117 K2	190,000.00	222,041.97	Tax Rate 25% -	55,510.49
	Ordinary Income		801,166.00	Tax Rate 38% -	304,443.08
			1,122,141.97		374,793.67
			1,122,141.97		
			374,793.67		
			747,348.30		

Used $15.00 per M as Fair Market Value of Timber as of 1-1-48. This to be corrected.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 3, 1948

Your letter of December 2nd and the statement attached thereto are just about what I had in mind when I wrote George Smith recently. I wanted to have some idea of the net amount which would be available for passing to surplus and/or payment of dividend.

I hope that you will have an estimate of capital expenditures for next year to present to our Board of Directors' meeting to be held following the stockholders' meeting next Wednesday afternoon. Any such contemplated expenditures will, of course, have an important bearing upon our action with respect to a dividend, and I also like for the Directors to discuss any substantial improvements and assume the responsibility for putting them into effect.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 7, 1948

Trevor Caven has four or five tickets to the Waco-Texarkana, Texas game to be played here next Saturday afternoon. He said that he could let you have one or two if you wish to see this game.

Inasmuch as there is a great demand for tickets for this game I wish that you would please let me know by return mail whether you want one or two tickets, and if Raymond Martin should be talking to Temple Webber tomorrow after you get this letter, you might have him give Temple the message.

I saw the Thanksgiving Day game between Texarkana, Texas and Texarkana, Arkansas, and I was not very favorably impressed with the Texas Tigers. They beat the Razorbacks, generally conceded to be a mediocre team, by the score of 20 to 14, which was a big surprise to everybody. I am very much afraid that Waco is going to come out on top.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 10, 1948

Mr. King called me from Houston this afternoon to tell me that he had been trying to reach you by telephone but, since you were in Dallas, had been unable to do so. I left the call in and I presume will talk to you tomorrow.

What Mr. King wanted to tell you and what he told me is that he and Mr. Robertson, Mr. Cullen's son-in-law, wants to come up to Diboll Monday to talk with you and Dave about what is to go into the letter which Mr. Cullen is to give us setting out his obligations. I told him that I thought it would be a good idea for him and Mr. King to meet with you and Dave in Diboll to go over this so that when Mr. Cullen writes the letter that will be final and will not have to go back to him for revision.

If for any reason it will not be convenient for you and Dave to meet with Mr. King and Mr. Robertson Monday, I wish that you would please communicate with him.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 10, 1948

You have no doubt received a letter from Al Cudlipp similar to the enclosed. However, the meeting supposed to be held in Lufkin on December 14th to discuss legislation which may be expected to be introduced at the next session of the legislature is so important that I want to call your attention to it and urge that you attend not only this meeting of lumbermen but also the Texas Manufacturers Association Chapter meeting which precedes it and which convenes at 10:00 A.M.

I would like to attend both of these meetings, but inasmuch as I have just been to Diboll and will return to Lufkin for Christmas in approximately two weeks, I do not feel like making a trip down that way on December 14th. If I did not feel that our interests would be well represented by you and by Eck, who I presume will be present, then I would be inclined to make the trip on December 14th anyway.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple,Jr. **From** Arthur Temple **Date** December 10, 1948

I have done some further figuring on the effect a distribution of Southland stock would have upon my income tax liability.

If we should distribute our stock in Southland Paper Mills this year, and that is what it would amount to whether we set up a trust to hold the stock for individual stockholders or gave it to the individual stockholders outright, I would have an additional taxable income of approximately $150,000.00, as I wrote you earlier today, and this would mean an additional income tax of $121,720.00. Such a tax would be prohibitive, or course, reaching as it does the 91% bracket even with the splitting of incomes between husband and wife, as permitted under the present law or as permitted under the Community Property Law of Texas. What is true in my case is also true in the cases of others with holdings of Southern Pine stock comparable with my own.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 10, 1948

We left Diboll just before noon, had lunch in Lufkin and got home, I believe, a little after four o'clock. I feel that we had a very satisfactory meeting, in fact, a series of meetings in Diboll, and I was awfully proud of the way you handled yourself at the stockholders' and Directors' meetings of Southern Pine.

I have given some further thought to the handling of our Southland Paper Mills stock and have discussed further with Bob Waite what we might do with it. To put it in a trust for the stockholders of Southern Pine, as you suggested, would mean a prohibitive income tax on a number of the larger stockholders. To accomplish what you had in mind would require the distribution of the stock to the individual stockholders and then have them subscribe to a trust agreement. In my case I estimate roughly that it would mean an additional income of approximately $150,000.00, which would put me in an exceedingly high bracket. Another objection, from Latane's standpoint, is that any distribution now would cut him out of what he would get on his part of the stock in the Temple Foundation. Consequently, he and other heirs of T. L. L. Temple, Jr. would certainly not want any distribution until after the expiration of the Temple Foundation trust in 1950.

I wonder if you could let me have a memorandum of capital expenditures during the year 1948. I believe you had such a memorandum at the meeting Wednesday afternoon. I probably could get this information off of our statements, comparing the November statement, for instance, with that of December 31, 1947, but if you have it already tabulated, there is no point in my going to this trouble.

We took particular note of the highway sign as we left Diboll. I think that it is a very attractive one, and my only criticism is that in the statement that Diboll is the wood products capital, capital was spelled "capitol" when it should be capital. This is a small thing, but I suggest that it be corrected.

I will be interested to know how you came out in Houston yesterday. I was, of course, terribly disappointed in the decision handed down by N.L.R.B. in the Doc Smith case. I think it was grossly unfair and not at all in accordance with the testimony at the hearing.

Iam delighted with the gloves which you let me have. They are awfully nice, and I am particularly proud of them because they are from the hide of a deer which you killed.

I was sorry not to see Mary and the children. However, Mother and I will be in Lufkin for Christmas in just about two weeks. We are looking forward to being with you at that time.

AT/ld

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Mr. Arthur Temple Arthur Temple, Jr. December 13, 1948

Dear Dad:

We had already discovered the mistake in spelling and had ordered correction.

The memorandum of capital expenditures during the year 1948 is attached.

We made A settlement with the Union in the case of Doc Smith and the Board is working out the details right now. It will be as follows:

We will post the notices as directed, but we will have the right to post beside them Doc Smith's unconditional waiver of his rights to be re-employed. We will compute his earnings on the job for the lapsed time in the event he had not left our employ. From this we will deduct all wages earned on the outside and we will allow him about $300.00 expenses involved finding work. I imagine it will come to something around $2200.00.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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	#
Automobiles Trucks etc.	12323557
Store Repair	1767498
Office Fixtures	521675
Dwellings - New	3706401
General Electric Turbine	1002639
Deep Weller	4550000
Land	1710816
Timber - Other than Government	43038624
Total	$ 68621210

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Mr. Arthur Temple Arthur Temple, Jr. December 13, 1948

Dear Dad:

After receiving the list of association dues payable each month from Eck Prud'homme, I again checked ours and find that they come to $939.47 per month. I repeat what I said earlier that I think this is fantastic and think that we should do something about it. The idea of us paying clase to $25,000.00 in association dues each year just does not make sense to me.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 13, 1948

Your suggestion to George Smith that he use market instead of cost in figuring inventory at Diboll this year due to the heavy accumulation of #3 may be a good one. I suppose some tests may have to be made to determine whether market or cost is lower, and I assume that we have been using this method, cost or market, whichever is lower. Certainly, we will not be permitted to change the method of taking our inventory.

I will be interested to know George Smith's reaction to your suggestion; also, whether your suggestion is followed.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 14, 1948

While our contributions to various associations may appear high, I think we are contributing only to organizations that are worthwhile, and when you consider our size, and particularly at this time, the money we are making, I don't know that they are out of line. The question is what should we cut out if we should decide to eliminate any at all.

We are supporting and have been supporting for quite a long time the Chamber of Commerce of the United States. We have just resumed our support of National Association of Manufacturers in the amount of $200.00 for Diboll because I have felt that business needs such an organization to defend its position and present its case before Congress and the administration in Washington, not to mention the public generally. I decided to renew our support of NAM only after the November 2nd election, when it was apparent that labor and the radical, or perhaps I should say liberal, elements of the country were in the saddle.

Our largest single contribution is to the Southern Pine Association. I know that it has been alleged that we are not getting our money's worth out of this organization, but I do feel that some organization representing the southern pine industry is needed. I do not feel that we could afford to be on the outside and not bearing our part of the cost.

When our total contributions to associations and such is compared with what many concerns spend for advertising and research and trade promotion, I don't think it is out of line. Incidentally, it has been stated that what the Southern Pine Association has saved us in freight rates in protecting our markets against the encroachment of fir has paid our dues to SPA many times over.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 14, 1948

I don't suppose you have any personal property in Arkansas. I called the delinquent tax collector, Mr. D. T. Lurry, this morning upon receipt of the enclosed card, and while I did not talk with him since he was out of the office, I did talk to some woman in the office and told her that you did not own any personal property in Arkansas and that I was quite sure that any such assessment against you was a mistake. She said that she would report this to Mr. Lurry and have him call me in the event there was anything further to take up with me.

If I am wrong and if you do own any personal property in Arkansas subject to tax, you might let me know what it is and I will settle your tax liability.

AT:ld

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Dec 8-1948

The Personal Tax Records of Miller County indicate you have failed to pay Personal Taxes assessed against you in Ward 3, School District 7 for the year 1947, in the amount of $ 7-10, which includes all penalties, advertising and delinquent collection costs.

I will be in the office on Thursdays, Fridays, and Saturdays of each week for the purpose of receiving delinquent taxes. Your prompt attention to this will save future expenses.

D. T. LURRY, Delinquent Personal Tax Collector

Room 206 Miller County Court House Phone 7-3681

Please send check or come to the office and bring this card.

D. T. Lurry

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 14, 1948

I am enclosing a deed which was left for me to sign by Charles N. Temple, Jr. and also a letter of instructions for further handling.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. December 16, 1948

Dear Dad:

We mentioned briefly the possibility of handling our insurance with the Angelina Casualty Company and wonder if you would check up with some of your lawyer friends and see what they think about the advisibility of using Federal Court jurisdiction as opposed to District Court. Please let me hear from you in this regard.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. December 16, 1948

Dear Dad:

So far as I know, I have no personal property in Arkansas. I would appreciate it if you would handle.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 17, 1948

I talked with Otto Atchley a few days ago about the possible advantage of having compensation insurance cases handled in federal court rather than in the district state court. Otto handles, I believe, more compensation insurance cases in this area than any other lawyer here and he has the reputation of being very successful. Incidentally, he represents Texas Employers Insurance Association in this area.

Otto told me that he did not think that there was any advantage in having such cases in federal court. He said that during the past sixteen years so many New Dealers have been appointed judges of federal courts that such courts did not have the standing as formally. He said that he would just as soon take his chances with the state courts.

Best's Insurance Reports for 1948 shows Angelina Casualty Company with total assets of $414,000, net premiums written $243,000, loss ratio 79.1, expense ratio 7.0, or a total of these two items of 86.1, and dividends paid stockholders $10,000 or between 4% and 5% of net premiums written.

As compared with these figures, Texas Employers Insurance Association shows assets of $10,812,000, a surplus of $3,109,000 in which we have an interest, $10,070,000 in net premiums written, a loss ratio of 62.3 and an expense ratio of 15.6, or a total of these two items of 77.9, an investment income of $163,000 and dividends paid to stockholders of $1,178,000. These figures are all for the year 1947 as were those of Angelina Casualty Company.

We have a contract with Texas Employers Insurance Association which permits us to save the difference between what we pay Texas Employers for administration, I believe 21%, plus our losses and what we pay in premiums. In addition, Texas Employers makes a number of contributions which reduce the net amount we pay them for administration. If we have an exceptionally good experience with Texas Employers, we save a lot of money. As far as I know Angelina Casualty does not write such a policy, and our experience goes in with that of other participating companies to determine the amount of dividend we would receive. In other words, we stand a chance with Angelina Casualty Company of being penalized because of a bad experience of someone else.

I presume that there would not be any great liability because of the small capital or small assets of Angelina Casualty Company since their reinsurance would protect us. However, the Company is not strong financially, they do not have a broad coverage such as Texas Employers has, and, consequently, the former is, I should think, more subject to violent fluctuations. The only argument I have ever been able to see in having our compensation insurance with Angelina Casualty Company is that our cases would be heard in federal court. Whether that carries much weight I don't know. Otto Atchley said that he didn't put much value on that. I would be interested to know what J. J. Collins thinks.

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My thought has been that J. J. Collins has considerable influence with local jurors before whom our cases come and that he is really more effective in a state court than in a federal court.

Clyde Thompson has had, perhaps, more experience with our compensation insurance than anyone else in our organization, and I would be inclined to be guided largely by his recommendation. I wonder if you have ever discussed with him the advantages pro and con. I have been quite well pleased with Texas Employers because I think they have a fine organization. I know the men who are running it; I know that they have some of the finest policyholders in the State, that they carry great weight at Austin, and I know that we have saved lots and lots of money since we went with them back in 1931 or 1932 and always have the chance of saving more through a good accident record. I am not wedded to Texas Employers. Although I am on the Board of Directors of this Association and have a very high regard for it and the people who manage its affairs, I would not hesitate to sever my connection and transfer our compensation insurance to some other agency if I was convinced that it was to our interest to do so. I only know that it is a darned good outfit with a splendid record behind it, and I think, further, that our experience with Texas Employers has been generally quite satisfactory.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 18, 1948

I am enclosing a clipping from yesterday's Dallas Morning News.

It is surprising that this item got in the paper. You also mentioned a conversation you had had several days ago with a Gulf Oil man; so it is apparent that our dealings with Mr. Cullen are pretty well known. This piece in the Dallas News, by the way, is so accurate as to details that it must have come from some authoritative source.

AT:ld

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ARTHUR TEMPLE, JR.
DIBOLL, TEXAS

The Dallas M
Friday, December 17, 1948

Houston Oilman Takes Leases in East Texas

Special to The News

HOUSTON, Texas, Dec. 16.—H. R. Cullen, Houston, president of Quitana Petroleum Company, has acquired lease on nearly 200,000 acres of Southern Pine Lumber land scattered over eight East Texas counties.

The leases were taken for five years at no bonus. Southern Pine retained a quarter royalty. Buyer agreed to do extensive surface and subsurface geological work.

Acreage is in Anderson, Houston, Cherokee, Trinity, Angelina, Sabine, Newton and Jasper counties.

Oilmen Pick Leader

KILGORE, Texas, Dec. 16 (AP).

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 20, 1948

I have given considerable thought and study to our vulnerability under Section 102 of the Internal Revenue Code. George Smith, Bob Waite and Aubrey Canon, all of whom give a good deal of attention to Federal taxation, are of the opinion that we will be considerably less vulnerable if we should declare and pay an additional 5%. I am inclined to go along with these men because the last thing in the world I would want would be a penalty tax added on to what we know our liability is. Consequently, I am contacting other Directors, writing to Latane and E.C., and I wish that you would please let me know whether you and Eddie, and also E. C. if you can communicate with him, think about declaring and paying an additional 5% before the end of the year. As we don't have much time and with Christmas intervening, I wish you would please let me have your votes just as soon as you can.

I was reading in the last David Lawrence Report for the Business Executive last night that 62% of current earnings of corporations are being retained for plant expansion, improvement, etc.; only 38% is being distributed to stockholders in dividends. Apparently, however, we cannot be governed by what some of these corporations with stock widely held do. Because we are a corporation with stock closely held, mostly in the Temple family, we are suspect, and not only that we are in a peculiarly favorable position with the heavy amount of cash and Government bonds which we hold, more, perhaps, than we could justify in case we were challenged. Under the circumstances I am willing to go along on a 15% dividend and I only hope that we will get by with that withoutany penalty under Section 102.

I tried to reach you by telephone this morning to discuss this with you and also to ask you to order flowers for Mother and me for Mrs. Ashford's funeral. When you were reported as on a two-day hunt,at Boggy Slough I presume, I talked to George and asked him to order flowers for us and also to discuss an additional dividend with you when he sees you.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 20, 1948

Shortly after I dictated the letter to Mr. King, copy of which I am mailing to you, he called me from Houston. I told him about what I had written and he seemed to think that the stipulations I had suggested would be all right, although he said that he thought at the end of a three-year term Mr. Cullen should have the option to take a commercial lease with a cash consideration on whatever acreage he desired to select. In that case I don't know whether he would figure on our retaining 1/8 overriding royalty or not; probably not because the deal involving the 1/8 override would have come to a close at the expiration of three years.

Mr. King also suggested that Mr. Cullen might be willing to agree to drill one or more wells to a total or aggregate depth of 10,000 feet a year. That would be very nice, but I don't know that Mr. Cullen would be willing to undertake such a drilling contract unless or until he finds some structure that has merit.

Anyway, Mr. King said that he and Mr. Robertson, Mr. Cullen's son-in-law, would like to go up to Diboll within the next few days, preferably before Christmas, to discuss just what should go in Mr. Cullen's letter to us setting out his obligations, and I should think that we would be ready to get down and talk turkey on that now. The sooner we get this thing closed up the better, I suppose, and yet I don't know that we or Mr. Cullen is being hurt by the delay. I am quite confident that Mr. Cullen does honestly intend to develop our acreage thoroughly, but at the same time I think that we should stipulate something or have something down in black and white, and from what Mr. King says Mr. Cullen is perfectly willing to put in a letter what he proposes to do but he, like we, has found it difficult to phrase his intentions.

Suggest you call Mr. King when you and Dad are ready to talk with King + Robertson.

(am)

AT:ld

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His return is to
hand up Examining
to be examined
to Queen + me
for Lunch appts
Wednesday Nakedee
Rosarie Hotel

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 20, 1948

I am enclosing Texas Employers Insurance Association balance sheet for November 30, 1948, also a comparative statement for November 1948 and November 1947 and for the eleven months of the current year as compared with the eleven months of 1947.

These statements show the very healthy condition of Texas Employers, and I would call your attention particularly to the earnings and dividends, items which I have checked. Since Texas Employers is a mutual insurance company, I think it can be assumed that all of the earnings or any surplus there may be are for the benefit of policyholders.

AT:ld

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TEXAS EMPLOYERS INSURANCE ASSOCIATION

BALANCE SHEET

NOVEMBER 30, 1948

INCOME		
Premiums	$ 121,523,305.28	
Interest	3,722,463.54	
Other Income	365,101.85	$ 125,610,870.67
DISBURSEMENTS		
Losses	73,098,262.92	
Expenses	16,766,538.97	
Advance Discount	2,526,058.96	
Dividends - Policyholders	20,256,771.68	
Other Disbursements	506,124.72	113,153,757.25
EXCESS		12,457,113.42
ASSETS		
Cash in Banks	1,684,057.68	
Bonds: U. S. Government	5,616,208.47	
Municipal	2,165,872.49	
Public Utility	200,615.03	
Miscellaneous	157,719.52	
Stocks	694,595.20	
First Mortgage Loans	49,641.08	
Real Estate	181,214.32	
Accrued Premiums	1,611,150.00	
Accounts Receivable	19,217.52	
Accrued Interest	75,946.41	
Due from other Insurance Companies	875.70	12,457,113.42
Due from Reinsuring Companies		39,570.70
Market Value of Stock over Book Value		101,692.30
		12,598,376.42
Non-Admitted Assets		52,253.50
		12,546,122.92
LIABILITIES		
Reserve for Losses	6,622,178.00	
Reserve for Unearned Premiums	1,177,846.10	
Reserve for Expenses	876,976.62	
Reserve for Taxes	233,485.41	
Reserve for Accounts Payable	17,866.41	
Reserve for Policyholders' Dividends	10,000.00	
Reserve for Contingent Fund	672,935.58	
Surplus	2,934,834.80	12,546,122.92

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TEXAS EMPLOYERS INSURANCE ASSOCIATION

COMPARATIVE STATEMENT

NOVEMBER 30, 1948

	November 1948	November 1947	Increase * Decrease -
Gross Earnings	$ 1,371,104.49	$ 944,157.08	$ 426,947.41 *
Losses Incurred	836,762.54	709,038.23	127,724.31 *
Excess of earnings over Losses	534,341.95	235,118.85	299,223.10 *
Expenses Incurred	234,888.77	142,089.49	92,799.28 *
Net Earnings	299,453.18	93,029.36	206,423.82 *
Advance Discount	78,297.66	56,313.82	21,983.84 *
Dividends	9,851.23	----	9,851.23 *
Increase in Contingent Fund	22,815.00	3,669.00	26,484.00 -
Increase in Surplus	234,119.29	33,046.54	201,072.75 *

For eleven months ended November 30, 1948		1947	Increase * Decrease -
Gross Earnings	12,873,559.58	9,003,607.45	3,869.952.13 *
Losses Incurred	8,359.211.58	5,737,330.16	2,621.881.42 *
Excess of Earnings over Losses	4,514,348.00	3,266,277.29	1,248,070.71 *
Expenses Incurred	2,168,581.01	1,462,886.13	705,694.88 *
Net Earnings	2,345,766.99	1,803,391.16	542,375.83*
Advance Discount	866,173.26	629,994.46	236.178.80 *
Dividends	1,647,094.68	1,171,438.60	475,656.08 *
Increase in Contingent Fund	6,692.30	22,789.30	29,481.60 *
Increase in Surplus	174.193.25	24,747.40	198,940.65 -

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Mr. Arthur Temple Arthur Temple, Jr. December 21, 1948

Dear Dad:

Attached you will find a final draft of the lease as redrawn by Judge Minton. In the final draft that we have proved they have found a few objections and made some additions and I would appreciate your reading this over carefully and giving your final approval.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. December 21, 1948

Dear Dad:

Attached is a copy of a suggested agreement for the letter for Mr. Cullen as drawn by Mr. Minton. You will notice that it is very general and I take such to indicate that each of the clauses is backed up by statutes defining same. I do think that we should have a clause in there which would require them to give us a copy of geophysical reports to determine whether or not an area is suitable for drilling.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 23, 1948

How did the pictures taken by Shirley Daniels at our meeting in Diboll on December 8th turn out? I would like very much to have one of each, particularly one of the Directors to frame and hang in my office. Understand that this framing and hanging refers only to the picture of the entire Board and not to the pictures taken of me singly.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 23, 1948

Bob Waite, Aubrey Canon, Temple and I went over to Dallas early yesterday morning, had a very satisfactory conference with Frank Taylor in his office and got back home a little after six o'clock. I was disappointed that you were unable to join us over there due to the grounding of planes on account of fog. That's one trouble with your favorite means of transportation.

After explaining our position fully with statements gotten up by Bob and Aubrey, Frank Taylor advised that we declare and pay an additional 5% dividend and said that he thought we would be reasonably safe from any penalty under Section 102 if we would pay a total of 15% from our current year's earnings. Accordingly, and having approval from all of the Directors, we will pay an additional 5%, and Bob Waite will get the checks out right away.

AT:ld

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Arthur Temple, Sr. Arthur Temple, Jr. December 27, 1948

Dear Dad:

Attached you will find a copy of the agreement from Mr. Cullen, which I hope you will find in order. They have tentatively agreed to this and it is now being submitted to Mr. Cullen, however, I have no doubt that it will be approved as written. Please let me have your reactions. The final draft of the other part of the contract, the lease itself, will be in our hands in a few days and I will forward it to you for approval.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 27, 1948

I have gone over the proposed lease agreement with the Cullen interest, which was enclosed with your letter of December 21st, and it appears to me to be quite in order.

The only question I would raise is under the option given on our retained acreage, which will be listed as exhibit B, a bonus isreferred to but nothing is said about rental. I assume that bonus carries with it the implication of annual rental payments, but if not, then that fact would certainly be taken into consideration in determining the bonus to be paid by the lessee.

I think also the side agreement drawn up by Mr. Minton covers what we have discussed and what we have had in mind to obligate the lessee to develop our lands. I have no further suggestion as to this side agreement.

I understood you to say the other day when I was in Lufkin that Mr. Robertson had agreed to a larger payment to us for any shut-in gas wells. I presume that may have been agreed upon after the proposed lease, copy of which you mailed to me, was drawn up.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

-o Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** December 27, 1948

I sold my Cadillac yesterday to Lloyd Neblett for $3,500 cash. I called him up early yesterday afternoon and asked him what he thought I could get for my Cadillac, not so much with the thought that he would be interested in buying it as just to get his idea. He called up a used car dealer, friend of his, in Fort Worth and called back and said that he would pay $3,500, which was the price I had indicated I would take although I told him that I wanted to get as much as I could within reason. Lloyd is taking the car over to Fort Worth this morning, and I feel pretty much as though I had given up an old friend.

I am going to see Cargile today about a new Cadillac and will give some consideration to buying a Fleetwood, though I hardly think that a Fleetwood is worth much difference in price and especially when it is my practice to trade in my cars before they get very old. Of course, the lower the price the better the market is both for used and new cars, and if I use my car for all purposes, including hunting and fishing, it might not be advisable to have too fine a car. In the event I am unable to get much satisfaction out of Cargile, I will write Sally Hunter to see what he can do for me on a new one.

I am enclosing my check for $4.50 to repay you for the money which I borrowed from you Christmas Day, first $2.00 as we went into Lucy Temple's house and later $2.50 for Cristobel. I had plenty of fresh one dollar bills before I left Texarkana for Lufkin, but Mother robbed me of most of them and when we went down to Diboll I had nothing but $10.00's in my billfold.

Fleetwood $700 more than 6x. It is too long for my garage 226" against 216"

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 27, 1948
Dictated 12/26/48

We got home last night at 5:15, making one of the quickest trips I have ever made from Lufkin to Texarkana, just about three hours flat, which was no doubt due to the fact that we had very little traffic on the road. We did not travel at unusually high speed but were able to maintain a good speed due to the light traffic.

We had a very delightful Christmas with you and Mary, Ann and Carrol and your families. Both families are so pleasantly situated, you and Mary in your lovely apartment and Ann and Carrol in their beautiful new home, gave an environment that was all that could be desired.

I am delighted with the leather case which you gave me. It will be very useful, particularly on overnight trips to Dallas, Diboll, etc., and I do appreciate your thoughtful generosity manifested by it. I am glad to have the pictures of the children, too, and also the paper-weight given me by Chatsie and Buddy which will be very useful on my office desk.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. G. S. Smith From Arthur Temple Date December 27, 1948

I would like to have some explanation of the heavy increase in account #101, other expenses, which jumped from approximately $14,000 as of December 31, 1947 to approximately $32,000 as of November 30, 1948, or an increase of about $18,000. If it would not be too much trouble, I wish you would give me an itemized list of the items in this account in order that I may compare the year 1947 with the year 1948 to see just what has accounted for this exceptional increase.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 28, 1948

When I wrote you yesterday approving the side agreement or letter which I understood was to be given us by Mr. Cullen, I had reference to the agreement enclosed with your letter of December 21st. However, this morning I received your letter of December 27th with another proposed letter from Mr. Cullen enclosed which I have read carefully and on which I desire to comment as follows.

In the proposed letter enclosed with your letter of December 27th provision is made for exploration of our lands with "due diligence" in section A and in section B drilling operations are to be prosecuted with "due diligence". It occurs to me that there might be difference of opinion as to what constitutes due diligence, and for that reason I like the wording of the proposed agreement submitted with your letter of December 21st which provides "lessee shall begin immediately hereafter to search for oil" and so forth and "to prosecute such search continuously without undue intervals." This is definite and is what I would like to see in the side agreement if it is possible to get Mr. Cullen to put it in. I have argued that Mr. Cullen ought to assume definite and binding obligations as a consideration for the lease on approximately 195,000 acres which we propose to give him. It may be, on the other hand, that we would be perfectly safe in relying upon Mr. Cullen to develop our lands aggressively, intensively and continuously without anything in writing to this effect.

In section D of the proposed agreement enclosed with your letter of December 27th it is provided that we have the right to inspect records and data in the lessee's office and that they will furnish us with copies of all records and data pertaining to the leased premises if we request them and if we feel that they are not developing the leased premises in accordance with the provisions of the lease. Frankly, I don't see any point to this. What good would it do us to inspect their records and data if we do feel that they are not carrying out the provisions of the lease?

I have made several suggestions as to punctuation and so forth in the proposed letter which I am returning herewith, corrections which I think make it a little bit clearer and easier to understand.

As between the two, the proposal submitted with your letter of December 21st and that enclosed with your letter of December 27th, I prefer the former. It may be that Cullen or his representatives had some objection to the former, however. Idon't want to be picayunish or arbitrary, but it does seem to me that the lessees should accept definite and binding obligations as a consideration for the lease, and the earlier proposal seems to me to accomplish that far better than the second. As an example of what I am trying to get at, due diligence as it may be referred to in the standard lease form might not be enough, might not be what we would expect since we are receiving no cash consideration for our lease but where we do expect as the principal consideration the aggressive, intensive and continuous development.

I realize that this agreement is something that is going to have to be worked out through negotiation. I am simply trying to give you my idea of what we should require or at least work toward. I will be satisfied with anything that is finally worked out that can be reasonably interpreted as meeting our needs because I do

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I do have confidence in Mr. Cullen and think that he will do the things that we want him to do and expect him to do, but I don't see why he would object to making his obligations more definite as in the side agreement which was enclosed with your letter of December 21st.

AT:ld

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December 23rd, 1948

Mr. Arthur Temple,
President,
Southern Pine Lumber Company,
Texarkana, Texas.

Dear Mr. Temple:

We have, this day, entered into an Oil, Gas and Mineral Lease covering approximately 195,000 acres of land and containing provisions relating to an additional 65,000 acres.

This letter sets out additional agreements which we have made with respect to said Oil, Gas and Mineral Lease and the properties covered thereby and the agreements set out herein constitute a part of said Lease as fully as if said agreements had been included within the express terms of the lease, above-mentioned. The agreements which we have made for the same considerations as set out in said lease, are as follows:

(a) We shall, as Lessee in said Lease, begin within thirty (30) days hereafter to explore the lands under lease for oil, gas and other minerals by use of geophysical or other similar lately approved methods and we shall prosecute such search with due diligence until substantially the whole of the acreage therein described has been tested in a reasonable manner.

(b) When such search reasonably indicates the presence of such minerals, or any of them, we shall then with due diligence begin drilling operations for such minerals and shall prosecute same with diligence until such minerals are produced or, until it is reasonably determined none exist in paying quantities in such area.

(c) When the possibilities of production, in any given area, have been exhausted by exploration or drilling and after ~~after~~ we release such area, in accordance with provisions of such lease, we shall deliver to you all abstracts of title and title curative matter and maps pertaining to the lands so released.

(d) We agree that you, or your duly authorized representative, shall have the right at all times to inspect in our office at Houston, Texas, all records and data which we have with respect to any of the properties covered by the above-mentioned lease. We further agree that in the event you

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feel that we are not developing the leased premises in accordance with the provisions of our lease, and so notify us in writing, we will furnish you with copies of all records and data pertaining to the leased premises which you may request.

(e) It is mutually agreed that in the event there is disagreement between the parties to said lease, with respect to any matter contained therein, said disagreement will be settled in the following manner: A board of three (3) arbitrators will be appointed in the manner provided in Paragraph #11 of said Lease and, said Board of Arbitrators will decide any matter relating to said lease which may be submitted to said board for decision. The decision of said arbitrators shall be binding upon the parties to said Lease and, in the event Lessee does not wish to abide by such decision, Lessee must without delay surrender that part of the leased premises involved in such arbitration proceedings.

If the above conforms to your understanding of our agreements with respect to the matters herein contained, you may evidence your assent to the provisions hereof by executing a copy of this letter in the space provided below and return such copy to us for our files.

Thanking you for your consideration with respect to this matter, I am

Most sincerely yours,

H. R. Cullen

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Mr. Arthur Temple Arthur Temple, Jr. December 29, 1948

Dear Dad:

With reference to Account #101, I have gone into this thoroughly with George Smith and the principal reason for the excess is the fact that he has included quite a bit of capital expense items that would ordinarily be set up on the books and depreciated, but he is trying to slip them by in this expense item. For instance, from the list attached you will find such items as desks and dictaphones, a grader blade for the tractor, sheep and goats, a tractor and mower, the concrete loop paving, the butane tank and propane for Boggy Slough, the biggest part of the cost for the highway signs, a refrigerator at Boggy Slough, the new fence around the office, etc. The other items, I believe, are self-explanatory with the exception of $1,000.00 cash which was paid on several different occasions and aggregated approximately $1,000.00, which was paid in cash to J. J. Collins. I will discuss this with you when I see you. Rather than go over each of the items on the attached list, I will prefer that you write me with reference to the ones that you want more information on and I will supply same.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. December 29, 1948

Dear Dad:

Your principal objection seems to be in the clause requiring that the land be worked with "due diligence". This was hit upon as a compromise measure and Judge Minton feels that the decisions that have been rendered in previous cases give this clause sufficient strength. However, if you feel that it is not sufficient, we will re-open the matter. I have Judge Minton's complete assurance that this is sufficient, however.

In regard to the punctuation, no attempt was made at correct punctuation, inasmuch as this was drawn as a rough draft in about thirty minutes. Please give me your reaction after the foregoing and I will communicate same to Mr. Cullen's representatives. Unfortunately, I misread your previous letter as giving your approval of this agreement. The first information I sent you was merely a suggested group of clauses which we were going to lay before them to begin negotiations.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 30, 1948

If Mr. Minton feels that the provision for due diligence in the side agreement or letter which Mr. Cullen will give us is sufficient for our purpose and will assure us of thorough, intensive and continuous exploration of our lands, then I am satisfied. In suggesting in my recent letter that we have something more definite, particularly something assuring us of continuous development, I had in mind thatwe were probably entitled to something more than is provided in the standard lease form inasmuch as development is the principal consideration for the lease. Under the circumstances, however, I will be satisfied if you, Dave and Mr. Minton are.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 31, 1948

I have received your letter of December 29th with a list of items applying against Account 101, "Other Expense", which list I assume was gotten up to show the items which make up the difference between this account as of December 31, 1947 and as at November 30, 1948.

I know that it has been our practice in the past to charge as much as we think we can get by with to expense, but there are, in my opinion, a number of items on the list enclosed with your letter that I think should undoubtedly be capitalized. If an examining agent for the Internal Revenue Department should ever make a close inspection of this account, he would no doubt insist upon many of the items being capitalized, and I think we should adhere to good and generally accepted accounting practices rather than yield to the temptation of temporary advantage. As a matter of fact, there is little difference between recovering your investment through depreciation over the years and charging something to expense which is deductible for income tax purposes immediately. We should discuss this early in the coming year, and I suggest that you, George and I get together on it the first time I am in Diboll.

The item of football tickets is shown on the list you sent me as $240.00. Frank Taylor referred to this in his conversation with me in Dallas just before Christmas as $540.00, $60.00 per week for nine weeks, but there was, I believe, a credit of $40.00 against this, leaving a net of $500.00. Regardless of the amount, however, I doubt if football tickets are a legitimate expense.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date December 31, 1948

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 3, 1949

I am sending you a copy of a letter which I am writing to Mr. King about a meeting which he proposed in a telephone conversation this morning. We agreed to meet in Diboll at about one o'clock Wednesday afternoon, but I suggested that I might want to make this Tuesday afternoon because I thought Josh might like to accompany me.

I talked with Josh and Josh said that he would like to go down Tuesday and return Wednesday. He might be willing to go a day later but he has a dentist appointment Thursday morning, and he would haveto change that.

I tried to reach you at Diboll but you were reported as on your way to Houston. I told the operator to try to reach you through Temple Lumber Company at Houston and left word for you to call if you dropped by there or if you called there. In the event I am unable to contact you some time today I presume we will have to let the meeting stand for Wednesday afternoon.

Assuming that you will be back in Diboll Tuesday morning, wish you would please find out right away whether Mr. Minton and Dave Kenley will be available for a conference with Mr. King and possibly someone else representing Mr. Cullen Wednesday afternoon at one o'clock, and in order that I may know definitely and let Mr. King know, wish that you would please call me just as soon as you know whether you, Dave and Mr. Minton will be available for Wednesday afternoon. If not, then let's arrange the meeting for the earliest time thereafter. Since several are involved at Diboll, maybe the best thing would be for you to call Mr. King in Houston, whose telephone is Preston 3236, but only in the event we cannot get together Wednesday afternoon. I could run down most any time but would, of course, prefer Wednesday afternoon because there is still a possibility that Josh might go with me at that time. I don't think that he could go later in the week because he said that he had an engagement in Dallas the latter part of the week.

To summarize, therefore, let me know whether you, Mr. Minton and Dave will be available for a meeting with Mr. King Wednesday afternoon beginning at one o'clock. If not, call Mr. King and arrange a meeting which will be agreeable to all. Let me know when the meeting is to take place, and I am quite sure that I can make it down there for it. It is Mr. King's idea that we will get everything closed up and the papers signed at this meeting, and I see no reason why we should not do so.

Incidentally, Mr. King mentioned my desire to put in an obligation for continuous development, and he said that this was, of course, mr. Cullen's purpose, but that there had been several court decisions giving arather strict interpretation to the word continuous which had resulted in the loss of leases. He did suggest further, however, that this might be taken care of in a separate letter. As a matter of fact, I am pretty well satisfied with "due diligence" as it appears

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in the last side agreement you submitted to me. I don't want to be too technical and with Mr. Cullen's reputation and all I am sure that we would get along all right regardless of how definite the phraseology is.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 3, 1949

I want to congratulate you not only on your selection by the Jaycees as the Young Man of 1948 for Angelina County but also on your appointment by Governor Jester to a six-year term on the State Board of Education. I read of this appointment along with others made by the Governor in The Texarkana Evening News a night or two ago.

Both of these are honors to be proud of and particularly so, I think, is the appointment by the Governor. That will be a very responsible job but one which I know you will discharge with credit.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 6, 1949
Diboll, Texas

-

I am not so keen about such purchases as the 15,000 acres of young timber north of Nacogdoches which we discussed briefly Tuesday afternoon. Rather do I think we ought to buy, if we buy anything at all, young timber of larger size than I understand this particular tract to be and, generally speaking, I think that it might be advisable to move slowly on any purchases of young growing timber during this period of inflated prices in the expectation that we will be able to make such purchases later on at considerably lower prices.

It might not be reasonable to expect much lower prices on tracts which would provide sawlogs. However, I am inclined to doubt if there is such a great demand for timber of pulpwood size. In other words, I think we would be taking less chance to wait on this tract, containing largely if not entirely pulpwood, than we would on tracts containing timber which would be available for cutting into lumber immediately.

Another thing, we have quite a large modernization and improvement program in prospect, which is going to require a lot of money. We have bought the Whiteman-Decker timber and we are going to have to put out a lot of money on these and possibly other things and certainly we do not want to deplete our cash to such an extent that we might be embarrassed or have to borrow money if and when, or I might just say when, a recession or depression sets in.

This 15,000-acre tract may be a good buy. You have indicated that you could turn it at a profit of $5.00 per acre to the paper mill. I am not interested in any speculative purchases and I know that you don't contemplate this. I just don't see how timber of pulpwood size is going to improve our situation at Diboll a great deal. If we need timber to round out our selective cutting program, it is timber of large size that we need, saw timber in other words, but from what you said at the annual meeting in December, we don't have any particular need of additional purchases of this kind of timber. If we need any additional timber at all, I think it is timber of saw size. The Schlatter report and everything else we have had indicate that we will be in good shape for a sustained yield operation after the first cycle is passed and such tracts as the 15,000 acres won't help us any on that first cycle.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 6, 1949

Diboll

Under separate cover I am sending you "Facts About Texas State Finances," to which I referred in our discussion in my room at the library Tuesday evening. In view of your remarks, I believe that this will be of considerable interest to you.

AT:mok

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 7, 1949

Diboll, Texas

I had thought that I would call a meeting of directors of Temple Lumber Company to be held in Houston on Friday, January 21, and that we would stay over in Houston Friday night to take part in the formal opening of the new yard on Kirby Drive, but I have just received a program of the Southwest Wood Products Conference to be held in Lufkin on January 20 and 21, which might be of considerable interest to you and Eck. Let me know if you would like to postpone the directors' meeting in Houston on account of this Lufkin conference.

I have not heard anything from Styles about the date of the formal opening of the new yard. Temple told me when I met him in Marshall Wednesday when he was on his way to Diboll and Josh and I were returning, that Bill Hinkle had told him this event had been set down for Friday and Saturday, January 21 and 22 and since Styles had suggested that he would like to have us down there for that occasion, I thought that we might as well work in the meeting at that time. However, I don't think that it is important for the directors to be there for the formal opening and, in fact, the early part of the following week might be more convenient for some.

AT:mok

Tues. is okay for the Hill Bank meeting and maybe 1st. Staff Bk & Tr. Co. too. I don't suppose you mind Mart to postpone trip & cancel on account of this and Bradley's other engagements. If so please phone me. See Ed attached

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WESTERN UNION

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

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DA189

1949 JAN 7 PM 2 42

D.LRA492 PD=CROSSETT ARK 7 201P=

ARTHUR TEMPLE=

SOUTHERN PINE LUMBER CO TEXARKANA TEX=

WE WILL BE DELIGHTED TO HAVE ALL OF YOU VISIT US=

P F WATZEK=

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

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Mr. Arthur Temple Arthur Temple, Jr. January 7, 1949

Dear Dad:

From your letter of January 6th with reference to the Nacogdoches timber, I presume that you do not want to go through with this deal. We are spending a pretty good little piece of money looking at this and, inasmuch as the report is about ready to come out, I thought that I would await it and contact you at that time.

It is rather difficult to find good arguments against what you have to say. The only reason that I was anxious to buy it is that from preliminary reports it looks as though we could, if we wanted to, go in there and cut all of the available timber and pulpwwod off it and have the land clear. I don't see how we can lose much money on that kind of basis. I will contact you about it in the next few days.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 8, 1949

Diboll, Texas

Please note the postscript in longhand on the attached copy of a letter written by Ernest Kurth to Mr. Davis of Atlanta, Ga.

What timber does Ernest refer to when he says he hopes we will stay off of it? I am inclined to think he refers to the 15,000 acres which we have been considering. Why he should expect us to stay off of this or any other tract which we think that it might be to our advantage to buy, I don't know, but as I wrote you a few days ago, I am not much inclined toward the 15,000 acres since I now understand that it consists largely, if not entirely, of pulpwood which I think would be of little benefit to us in our present situation.

AT:mok

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January 7, 1949

Mr. Richard E. Davis
1150 Ridgewood Drive, N. E.
Atlanta, Georgia

Dear Mr. Davis:

Mr. Temple forwarded to me your letter of December 31.

I am sorry to advise that we have no opening for a publicity or advertising man at this time. I shall be glad to file your letter for future reference.

Sincerely,

E. L. Kurth
President

ELK:l

cc: Mr. Arthur Temple
Southern Pine Lumber Co.
Texarkana, Texas

2. Had a long Talk with Arthur Jr. yesterday afternoon. He says Hope your Company will stay off the Same Lands —

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ARROW
COTTON TIES
HIGH-DENSITY COMPRESS BANDS

Jan 8.

Jemper D will
drive over to
Crossett Mon.
afternoon
arriving there
in time for
Supper, check
6:00 O.C.

A G

DIBOLL TEXAS PUBLIC LIBRARY

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 10, 1949

I was sorry not to join you over at Crossett tonight as we had planned. Temple said that he was awfully busy and, strange as it may seem, I have about a dozen things on my mind to do today and tomorrow. One reason that I have so much, perhaps, is that I went over to Grassy Lake fishing all day yesterday with Trevor Caven and Hoot Whyte and, too, I did not feel very well this morning and, added to all that I have on my mind, awfully bad weather is predicted, rain, sleet or snow with very low temperature.

I have been to Crossett, know pretty well just what the layout there is and don't think that I would have gained very much from the visit ~~expect~~ except to be with you and others from Diboll. I am sure that you can get information from Peter Watzek about what they have done with the sale of their houses, whether or not any objections to their plan have developed and you can tell me about this and other matters you may discuss when we are together in Houston next Saturday for the meeting of Directors of Temple Lumber Company.

Temple is going down Thursday night in order to have a visit with Herbert Adey and Kirby Herndon Friday, but I am going down Friday night, leaving here on the T&P at 4:00 P.M. I have written Latane suggesting that he might come down and go with me although he may prefer to take the Eagle out of Little Rock at about 12:00 midnight Friday. I thought something of going a day earlier with Temple but believe that a full day Saturday will be sufficient for my purposes.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. January 15, 1949

Dear Dad:

You were correct in your understanding that we were to get it free of all cost and, although we had noted the fact that they had made a mistake in stating free of all cost and taxes in one paragraph, it is stated free of all cost in another paragraph in the same lease and we just thought we would leave it alone and strike it out later if they noticed it and, at any rate, not try to change the sense of the contract.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To A. J. Jr. From A. Y. Date 1/16/49

Arthur - The football tickets ($500 net) charged on account 101, Miller Expense, has me in an embarrassing position. The auditor charged this item as $540, less $40 Credit, but your item of Dec. 29 which itemized list (on hire Dept.) showed this item as $540.

Regarding the amount, I don't think this is a legitimate charge, and if the tickets were used solely by you and your friends and not

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for the Lumber Co. Co. The company, I think we should eliminate the account credited. Certainly I cannot justify such a charge to the satisfaction of the auditors, and I don't want any comment on the item in their report.

Hope you get home safely. We came in on time at 11:30 this morning.

Affy
Dad.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 17, 1949

I have read with considerable interest copy of Mr. Bovay's letter of January 13th outlining the several bases on which he is willing to do the engineering service in connection with the modernizing at Diboll.

I am unable to recommend which of the three proposals would be the best for us but I am somewhat inclined to think that the first bases, the per diem and expense basis, where I understand that we would be charged for the actual time and expense, might be the best. I know that when anyone figures on a lump sum contract he is apt to figure enough to protect himself fully, but on the other hand it is pretty nice for the other party to know the maximum of his liability.

The only thing I can suggest is that you try to figure out what would be the best plan for us. You know all of the circumstances and are in a better position than I to decide.

This letter is based on the assumption that you sent me a copy of Mr. Bovay's letter so that I could consider the three propositions and advise or recommend. At any rate, I do not feel that it is amiss to suggest that you go ahead and use your own judgment.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To **From** **Date**

" A total of $540 was spent for 'tickets' and was paid by checks to the order of H. J. Shands Jr., Austin, Texas. $500.00 of such expenditured were charged to 101 account and $40.00 was charged to cash. The first of these expenditured was on September 27, 1948, in the amount of $120.00. Seven other checks in the amount of $60.00 each were issued between October 7 and November 22, 1948."

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 17, 1949

I tried to reach Mr. Minton by long distance telephone this morning but found that he was in Dallas. I then called Dave Kenley and talked with him about the Cullen lease. I told him that I did not like the idea of not playing fair with the lessee by leaving in the provision for the lessee to pay the taxes on our part of the gas produced when we had specifically agreed that we would bear our part of the taxes in consideration for the additional 1% of royalty. I don't think this is anything that we want to kid about and I think we should deal fairly and squarely and above board and give every appearance of doing so as well as doing so in fact. Mr. Cullen might well condemn Mr. ~~Lawrence~~ Smith for letting the lease be written up and get out with the provision for us to be relieved of the taxes on gas when the agreement was otherwise. I don't think we would want to place Mr. Smith in any such embarrassing position.

I asked Dave, therefore, to scratch out the words "and taxes" in the Southern Pine lease, and, assuming that everything else is in order in both leases, to complete the execution by having George Smith sign as Secretary of Temple Lumber Company and then to send them on to Houston according to Mr. Minton's instructions.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. January 18, 1949

Dear Dad:

I gave you the itemized list of expenses as handed me by Mr. George Smith. I do not know why the figures are not the same. It is possible that he charged the other to some other account. The tickets were used principally by customers and employees at Diboll. This did include a ticket for me on several occasions.

Attached is my check for $540.00. If you run low on money, I will be glad to buy some timber for you to operate off of also.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple · Arthur Temple, Jr. January 18, 1949

Dear Dad:

I agree with you that the per diem basis is the best with which to employ Mr. Bovay. I merely wanted to clear this with you. I will write him informing him to that effect.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 18, 1949

Dear Dad:

I resent your implication that I did not want to deal fairly with Mr. Cullen.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 18, 1949

I have no tangible objection to our selling off a large number of the houses at Diboll and will be glad for you to conduct some further investigation to try to discover any objections to the plan and work out a course of action, in other words, to determine what can be done and how.

As I have suggested, I think it would be well for you to talk with Mr. Minton.Because of his long service as legal advisor he may know of some arguments in favor of the Company's retaining all of the houses or objections to selling off a part of them. It might be well also to discuss the matter with J. J. Collins. From an economic standpoint I see nothing against the plan and much in its favor. There may be some objections to which a lawyer might call our attention which would not occur to the average business man.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 18, 1949

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AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 19, 1949

I am returning your check enclosed with your letter of January 18th. If any adjustment is due on account 101, Other Expense, it should be made at Diboll, and I suggest that you handle with George Smith.

I am sorry that you do not appreciate my position in this matter. I want only what is right. My attitude with respect to expense accounts has never been what might be called picayunish.As far as my own expense account is concerned, however, I try to be strictly conscientious not only because it is right so to be but also because I want to set a good example and do not want to be subject to criticism from any source.

I would have absolutely no objection to a charge to expense for football tickets which were used legitimately to create or cultivate goodwill for the Company among customers where it would do good or where it could be reasonably justified. However, the purchase of $500.00 worth of football tickets does not look reasonable, and while they may have been used to entertain some customers, I don't know of a single one who was the beneficiary of such entertainment. When I discussed this matter with you when I was in Lufkin for Christmas, youmentioned Joe King, but he is not a customer to be cultivated but rather one of our salesman who was favored far above most during the war and after when lumber was scarce and hard to get. I know, too, that you made frequent trips to University of Texas football games, accompanied some of the time by H. J. Shands, and on one occasion by Dave Thompson, but if any customers or potential customers were entertained, I don't know who theywere.

As stated at the outset, I want onlywhat is right. If there was any legitimate use of football tickets for the entertainment of customers or potential customers, well and good. I suggest, therefore, that you have George Smith adjust this item on account 101, Other Expense, according to your own conscience, what you know in your own heart to be right. If you will do this, I will be entirely satisfied and I do not propose to discuss the matter with you further unless it should be your desire to doso.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 20, 1949

I would be very glad to have you represent me at the meeting of Directors of the Southern Pine Association to be held in New Orleans on January 25th but only if you would care to attend this meeting.

Ordinarily I attend such meetings when I am called because, as you stated in our 'phone conversation last night, I think it is our duty to participate in the affairs of our industry. However, I have something of a defeatist attitude with respect to such legislation as the amendment of the Wage-Hour Law to provide a 75¢ minimum because in the case in this particular amendment both major parties have come out in favor of an increase though I think the Republicans might favor something like 65¢ instead of 75¢. I don't think that there is very much we can do about this and other legislation which has been proposed by Mr. Truman, and which it is generally conceded will be enacted. I don't mean that everything Mr. Truman suggested in his several messages will be enacted, but there is no doubt in my mind that a great deal of it will be. I think the increase in the minimum wage is assured, but we may get less than the 75¢ per hour and we may have some clarifying amendments which we certainly should have.

The main reason I cannot attend this meeting in New Orleans next Tuesday is that I promised Mr. Carson some time ago that I would attend the annual convention of the Diocese of Dallas to be held next week, and I have been elected a delegate to that convention. I know that he is depending to a large extent on me and I would hate to disappoint him. I would, of course, if I thought my presence in New Orleans would make any material difference. I don't think that it will

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 20, 1949

I am returning the application of I. M. Green to be placed on the Temple Foundation.

It hardly seems that this man qualifies for assistance from the Temple Foundation in view of the fact that he has four children, one son and three daughters, who are probably in a position to help him. If we had enough in the Temple Foundation to take care of all such needy cases, then I think Mr. Green would qualify, but since we cannot take care of everyone but only those who cannot provide for themselves and have no one to assist them, and those in this category only in a limited way, I am inclined to think that this particular application should be declined. If, however, you and those on whom you depend for advice on such matters feel that we should do something for Mr. Green, I would not be opposed to contributing some small amount to his support. In any event, we might give him his house rent.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 20, 1949

Herb Berckes usually wires me with respect to legislation pending in Washington on which he wishes individual action taken, and last week I wired our Senators Connally and Johnson in regard to Senate Bill No. 248, which proposes to increase the minimum wage to 75¢ an hour and nothing else. Yesterday I received another long message from him giving the status of this Bill now before the House Committee on Education and Labor, and according to his request I wired Wingate Lucas, Representative from Texas on this Committee, and also Wright Patman, Representative from our district, urging that careful consideration and extended hearing be given to this Bill.

I am glad to see that you have taken similar action as the result of information which has come to you I presume though Al Cudlipp as Secretary of Texas Lumber Manufacturers Association. I also note that you have requested the cooperation of Josh Morriss. I did not contact Josh but I did call Payne and A. C. Stuart, who, incidentally, is very close to Tom Connally and Wright Patman, and I have enlisted the support of our local Chamber.

Josh came me on this this afternoon - said he wired him Patman & Lucas.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date January 20, 1949

I think it is quite an honor that you have been chosen as one of the five outstanding young men of the State. Any number of people have called me and commented on the article which was in the Texarkana Evening News last night on the front page, and Mother and I are both very proud of you. I am sure that you are worthy of the honor.

AT:ld

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Mr. Arthur Temple, Sr.- Arthur Temple, Jr. January 21, 1949

Dear Dad:

I have decided to attend the meeting in New Orleans and at the same time, combine this trip with one which Mary has been hoping to make for some time. We are going down Sunday afternoon and return after the meeting Tuesday or Wednesday. We are having considerable trouble getting reservations, however, and my plans will not be definite until some time later today or possibly early tomorrow.

It will be necessary for me to be in Victoria, Texas, on Saturday night to receive the award from Governor Jester and I will return to Lufkin Sunday morning and depart for New Orleans.

The above to let you know my whereabouts.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 21, 1949

Dear Dad:

I have given the check for $500.00 to Mr. George Smith as per your instructions. When I said that I sent tickets to Joe King I, of course, thought you understood that he passed these out to customers such as William Cameron Company men, et cetera. Most of the tickets were distributed around Diboll. I went to two football games, on one of which I took H. J. Shands.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple **From** Arthur Temple, Jr. **Date** January 21, 1949

Dear Dad:

I have given the check for $500.00 to Mr. George Smith as per your instructions. When I said that I sent tickets to Joe King I, of course, thought you understood that he passed these out to customers such as William Cameron Company men, et cetera. Most of the tickets were distributed around Diboll. I went to two football games, on one of which I took H. J. Shands.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

This thing can be and should be adjusted on a basis that is fair and right. Many tickets were used legitimately for the entertainment of good mill of customers and prospective customers, charge such to expense.

A. T.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 21, 1949

I am reluctant to write Ernest Kurth, as you suggested on the 'phone night before last, to justify our purchase of the Saner timber. I don't like to put ourselves on the defensive, and as far as I know we have nothing for which to apologize.

I won't write Ernest unless you still feel that I should. If you do think that I should write Ernest, I wish that you would please give me a letter setting out briefly the circumstances surrounding our purchase of the timber, and particularly would I like to know why Ernest has any feeling whatsoever about our getting the timber.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 24, 1949

I was strongly tempted to go down to Victoria from Houston last Saturday afternoon to be present when you were honored as one of the five outstanding young men of Texas for 1948. Bill Hinkle offered to drive me down, but after considering the time which we would have to get back in order for me to make the midnight train and the danger of fog, which, incidentally, was quite bad in Houston Saturday night, I decided to pass it up. Another thing, if I had gone to Victoria, I would have missed the main part of the opening of the new yard, the broadcast which occurred at 8:30, when I, along with Styles and one or two others, was called upon to make a few remarks. What I had to say on the broadcast was not at all important, but I do think that my presence on such an occasion added something perhaps and I know it was appreciated by Styles and Malcolm.

I am very proud of the honor which has come to you. As I wrote you the other day, I know that you are worthy of it. I would like to have shown my appreciation of the honor that has come to you and certainly would have done so had circumstances been more favorable.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. S. F. Styles
Mr/ Arthur Temple, Jr.
Mr. Latane Temple

From Arthur Temple

Date January 25, 1949

Mr. Bailey, representing London Guaranty and Accident Company with headquarters in Memphis, came down yesterday and spent the day discussing credit insurance with us. As a result, we agreed to take out a policy with him covering the accounts which we thought it advisable to cover, reserving such accounts as the railroads, the Temple Lumber Company yards and William Cameron and Company. This insurance will cost us a little under $1,900.00 per year. It will be effective on all business booked after January 31st.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. January 27, 1949

Dear Dad:

I think that you should just hold off on writing Ernest Kurth.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 27, 1949

Dear Dad:

I assume that Mr. George Smith has, by this time, advised you that the notes on the hospital are first lien notes. This should answer your question and the reason for this was to assure us of a valid first lien with a minimum of legal detail.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 27, 1949

Dear Dad:

As you know, I attended the meeting of the Southern Pine Industry Committee, as well as the Board of Directors for you in New Orleans Tuesday. A great deal of discussion was held in regard to legislative matters now before Congress and, in general, I think the meeting was very worthwhile. However, I think that it was handled very poorly and there was considerable discussion that was irrelevant or too lengthy, but, in general, I think that it was worthwhile. By way of reporting to you on this meeting, I would like to give you this picture. It was decided that, in view of the legislative program ahead and also the fact that the unions are putting on very extensive drives, the committee would get some money together as a war chest to combat the efforts of the unions. I was heartily in sympathy with this and so informed Mr. Berckes. However, upon examination of the financial report of the Southern Pine Association as a whole, I was not in agreement with the proposed method of financing. They decided to assess the mills five cents per thousand on their production to finance the work of this committee. I felt that if this were done a like amount should be taken out of the contributions to the Association. I am completely in discord with the theory of increasing our cost at this time.

I did not discuss this in the meeting, inasmuch as I was representing you and I felt a little unsure of my ground and what your attitude would be. Also, I did not like the idea of popping off too much at that time. I would like to have your views on this subject and will give you additional information if you require, then hope that you will write Mr. Berckes your attitude on the subject.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. January 27, 1949

Dear Dad:

Attached you will find suggested lay-out for new letterheads, which we are about to re-order. The heading will be in colors if desired. Please give me your reaction and return.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 28, 1949

I am returning Eddie's letter and also a letter from H. E. Bovay, Jr. in regard to the saving which may be expected from the modernization program at Diboll. I am sure that you will want to keep both of these in your file.

I read both of these letters with considerable interest. Certainly, if Bovay's estimate of five years for a pay-out is correct, the investment will be fully justified, and I am inclined to think that we would even be justified in such an expenditure as is contemplated if it would take ten years to return the cost, as estimated by Eddie.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 28, 1949

I wish that you would please let me know the name of the man or concern in Dallas who made your gloves from a deer hide. Theodore Klein, who went over to Dallas with me the other day, admired my gloves which you gave me and would like to have some gloves made a skin which he has.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 29, 1949

I am returning the suggested layout for new letterheads for Diboll. I think this is all right with the exception of the wording at the bottom "Annual Capacity of Our Own Mills - 200,000,000 feet", which I think should be eliminated on any future letterheads gotten out either by Diboll or Texarkana because this, of course, is considerably in excess of our present capacity. We started putting this capacity on our letterheads some years ago when I was Sales Manager and when we had the Hemphill mill and I figured that by running all three mills, Diboll, Pineland and Hemphill, night and day we could make 200,000,000 feet per year. Instead of showing what our capacity might be at the present I think we might as well leave it off entirely.

I am not particularly favorable to the script lettering; I really prefer a letterhead with block letters and in heavy black type instead of the white.

I like the star in the blue circle in the lower left-hand corner, the emblem which you are using on your automobiles and trucks.

I note that this proposed layout was gotten up by Todd. I don't see any reason to go so far away because, surely, there are people in Houston if not in Lufkin who can supply our needs, and I am under the impression that Todd is quite expensive.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 31, 1949

I am sending you a copy of the report received from Peat, Marwick, Mitchell and Company containing supplementary comments with respect to the examination of the accounts of the Pineland (mill) division of Temple Lumber Company. Am also sending a copy of this report to George Smith and one each to Eck Prud'homme and Damrel.

I am asking George to examine this report very carefully and telling him that I am relying upon him as Secretary-Treasurer of the Company to see that such recommendations as he considers desirable and practical be put into effect as far as accounting procedures are concerned. If you have any comments or recommendations after reading this report, will be glad to hear from you.

Ask Geo. Smith to let you see his copy of the regular report.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** January 31, 1949

I am returning the letter you received from F. W. Thomas, Business Manager of the Negro Business League of Lufkin.

I don't blame you for appreciating this more than any of the other congratulations you have received on your selection as the young man of the year for Angelina County and also one of the five outstanding young men of Texas. I wish that I had known about the Lufkin broadcast on KTRE yesterday morning in time to try to tune in on it on my Scott. I doubt if I could have gotten it but I certainly would like to have tried.

Latane told me on the phone a day or two ago that he had been appointed to the State Hospital Board by Governor McMath and had been confirmed by the State Senate.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 1, 1949

As you know by now, neither Temple nor I went to Dallas for the hearing before the Texas-Louisiana Rate Bureau today. I gave up the trip not only because of the extreme weather we are having, which makes it impossible to travel by highway, but also because I felt that the letter which I wrote to Mr. Hayes, Vice President-Traffic, of the T&P, copy of which I mailed you last Saturday, expressed my opinion of the mileage scale of rates and really was about all that I could contribute if I were present at the hearing in person.

I think Temple wrote Boots Jackson, addressing his letter in care of the Adolphus Hotel, explaining why he did not go over. It was a combination of circumstances, the weather, the fact that Asa Love was not feeling well, and their cook was ill and not available to stay with Asa Love while he would be away.

Without Temple and me I feel that we will be well represented with you, Boots and I believe you said that Durham would accompany you and you may have gotten Eck to go up from Pineland. With such representation I am confident that our case will be presented well and I hope that my letter to Mr. Hayes will have some influence with the T&P.

Leon is planning
2 days last week and
hope to go on Fri.
to meet Hanna Sat
morning.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 2, 1949

Dear Dad:

By way of report: We had a very successful hearing yesterday, in my opinion, and I can not help but be optimistic about the outcome. All of us were particularly disappointed that Temple did not come over, but to be perfectly frank, I did not think that you would make it anyway. I am familiar with your attitude about traveling.

In this connection, I only think it is fair that some of you in the Texarkana office take on part of this traveling.

At the meeting yesterday we had about thirty witnesses for the proposed change, all of whom expressed themselves very well (especially Mr. Zimmerman) and we only had two objections. One was from Kirby, who would be a little bit out of it on the mileage basis, and the other was from Frost, who obviously wanted to maintain their low rate in from Huttig, Arkansas, for rail shipments while needling us with truck shipments from their Nacogdoches mill. Zimmerman pretty well tore these people to pieces and, as I see it, we have a great preponderance of evidence. I am attaching a copy of the telegram which we received last night upon our arrival in Lufkin which, although it is a disappointment to us, I think you will agree it is better than most had expected. I still think we are going to get what we want.

Thought you might be interested in the attached letter, which I hope you will return to me right away.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl. - 2

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 3, 1949

I am returning Beauford Jester's letter of January 28th to you. I wonder what he does want to discuss with you; possibly it is something in connection with the program for an increased appropriation for the Texas Forest Service which the lumbermen are backing. However, it could be most anything.

I am glad that you feel optimistic about the outcome of the application for a mileage scale of rates which was heard by the Texas-Louisiana Rate Bureau in Dallas Tuesday. I had forgotten that such a scale had been opposed some years ago when we had it up with the carriers by Frost and Kirby, and, as I recall, their opposition then, and I presume their opposition now, did and will do more to kill this thing than anything else. Unless the shippers themselves can unite on some such proposal there is little likelihood, I think, that the carriers will put it into effect. I hope, however, that I am wrong.

I know that I am too much inclined to take my ease and to avoid traveling as much as possible. With such younger men as you in the organization, men in whom I have full confidence, I feel that I can pass on to them some of such burdens. I can assure you that it has not always been so. Some years back I did a great deal of traveling, not only in my capacity as sales manager, when I made it a point to attend retail dealers' conventions all over the country and to contact the trade directly at frequent intervals, but also, during the depression, I made many trips to Dallas, Houston, St. Louis and possibly other points in an effort to satisfy our creditors, and, too, I made a number of trips to attend rate hearings such as the one held in Dallas last Tuesday. I made one trip to Baltimore, Philadelphia and New York as one of a committee representing the Southern Pine Association to call on officials of the B&O, Pennsylvania Railroad, New York Central and to attend a rate hearing in New York for the purpose of avoiding an adjustment in rates which would have put us at considerable disadvantage with mills on the west coast. You may have been too young to be impressed by the many trips which I did take in the interest of our business some years ago.

I am really glad to see you taking a broader interest in our affairs. It is not only good experience for you but it enables you to enlarge your acquaintances and, in general, to qualify you for greater and greater responsibilities.

As for the hearing in Dallas last Tuesday, I feel that we were well represented and I don't see that my presence at the hearing would have contributed any more than my letter to Mr. Hayes, Vice President - Traffic of the T&P, contributed. In this instance, too, I think that Temple had a good excuse in the weather, in the fact that Asa Love was not feeling well, and their cook, on whom Asa Love depends to stay with her when Temple is away, was also ill. Incidentally, Temple does do a great deal of traveling, principally to Chicago where he contacts the Santa Fe and some of our salesmen who make a specialty of selling the railroads.

AT:ld

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SOUTHERN PINE LUMBER COMPANY
TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 7, 1949

I am sending you under separate cover a book which was sent to me just before Christmas by Howard Beasley, titled "New Strength for New Leadership" written by a professor at M.I.T. I did not get as much out of this book as I might have, perhaps, if I had read it without the radio and other distractions. However, I think it is good and commend it to you for a trial reading.

I read the biennial report of the State Board of Education and found it interesting. They certainly deal in big figures, and I am sure that your service on that Board is quite a responsibility.

I am anxious to get your reaction from your appearance before the House Committee on Education and Labor in Washington last week. I read the write-up in the Dallas News Saturday and am looking forward to a more detailed report from the Southern Pine Industry Committee.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 8, 1949

Referring to the attached, Pineland's selling price of $112.00 plus for January was the result of shipping way over their heads, as they put it in a letter to me which I received yesterday, and copy of which I note he mailed to you. Certainly, this could not be considered a fair or representative average selling price because we have never reached such a figure before when prices were higher than they are on today's market.

I am returning the analysis of profits for January at Diboll inasmuch as I receive one of these directly.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 8, 1949

I note from the TSE reports which Jordan sends me that the Gulf Oil Corporation has been favoring our railroad with some nice tonnage. If this is a continuing thing, that is, if we may expect them to continue to ship in the neighborhood of 28 cars per month over the TSE, I wonder if we should not give some consideration to using their products at one of our mills at least.

I know that it is not very desirable to change from one brand of oil to another after everyone is accustomed to the oil which has been used. Some years ago we made a special point of favoring those oil companies who favored us with their business, and I recall at one time we switched over to Gulf oil at Pineland because of the nice business they were giving Temple Manufacturing Company. As far as I know, Pineland may be still using Gulf oil.

Sinclair is favoring the TSE with some business, too, but in recent months it has figured only about a third of what the railroad has been getting from Gulf. Under the circumstances I would not suggest that we switch from Sinclair at Diboll, especially in view of the fact that Gresham is the County Agent, but I don't think that we can expect to continue to get such nice business for the railroad from Gulf without doing something for them in turn. I certainly do not advise any hasty action because, as implied above, it is my understanding that to switch from one oil to another is something of a major operation. I do think, however, that in all fairness we should give some consideration to Gulf, don't you?

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 8, 1949

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 10, 1949

I was sorry to learn from Temple, who returned from a trip to the mills this morning, that you suffered an automobile accident when you were on the way to Austin yesterday morning in your Cadillac. I was, however, glad to know that neither you nor H. J. Shands was injured and that you were able to continue your trip after a relief car came out from Diboll. I hope that your car was not seriously damaged. When Temple first told me that you were in your Cadillac, I thought possibly you were in your new Cadillac because when I was talking with Sally Hunter on the phone several days ago he told me that your car was expected to be delivered Wednesday.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 11, 1949

Dear Dad:

I had the wreck in my old Cadillac and did about $500 damage. The car that I hit was turned over and nobody was hurt. Everything is okay. Had a nice visit with the Governor and he sent his regards to you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. February 11, 1949

Dear Dad:

I am informed that the Gulf Oil Corporation receives all of the business at Pineland and has done so for about 25 years. This should satisfy them. Gresham is giving us 100% of his business and has been doing so for the past month or two. Previous to that time he was giving us about 75% of it. I hope that you will not crowd this issue any, because any way it goes I would like to continue to do business with Gresham. I think that I can slip some business to Gulf from other interests that will keep them satisfied.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 12, 1949

I wish that you would write me more than you do. When you write, you make your letters very short, and I would not only like to hear from you more often but I would like for you to write more when you do write. Frankly, I feel pretty much out of touch with things at Diboll, so much more so than when Henry was there, because Henry used to write frequently and fully.

During the past year I have felt more than ever that I really should live close to Diboll, either at Diboll or at Lufkin, in order to keep up better with what is going on. Certainly, there would be many advantages not only for me to be close at hand but also for our sales department to be down there. It would, however, be very difficult indeed for us to pick up and move when we have lived at Texarkana so long.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 14, 1949

I am sending you a booklet gotten out by the YMCA of the City of New York in memory of Dick Lawrence. This booklet contains a tribute by Dr. Ralph W. Sockman, the Pastor of the Methodist Church which Dick attended and which is one of the most beautiful tributes I have ever read.

After you have read this you might pass it on to Ann. I am taking the liberty of sending it on to you not knowing whether Mother wishes to retain it or not. Please, therefore, ask Ann to take care of it or, better yet, return it to me.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 15, 1949

Dear Dad:

It is my opinion that we should continue to retain John Curren on some sort of a basis for the next year. I will be glad to meet with you at any time on this subject. I anticipate activity from the union as soon as they are through with the Texas Long Leaf case, which will probably tie them up another thirty to sixty days. I think there is an excellent chance of Texas Long Leaf going union, inasmuch as the NLRB has thrown their last election out. This would certainly weaken our position. As you know, we have had an economy drive on here to reduce cost and have let some 50 or 60 persons go. We have cut back our working time and, therefore, the take-home pay of those that remain has been substantially reduced. It may be necessary to go even further unless sales pick up. The planer did not even get a full forty hour week last week. Every day I have countless people coming to me who do not even have enough money to eat. In other words, things are tough. This sort of thing creates a good atmosphere for a new drive and I think we can count on some activity this next summer. I have put everybody on his toes on this matter and we are beginning a second personnel contact program to further improve relations.

It may be that John Curren would agree to a small retainer for a standby arrangement, but I would certainly hate to lose his advice and counsel at this time.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme
Mr. M. H. Tripp

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Mr. Arthur Temple Arthur Temple, Jr. February 16, 1949

Dear Dad:

I am sorry that I haven't written you more and given you more information on what is going on at Diboll, but there is really very little to report. Most of the information that I would ordinarily report comes from your office and, therefore, I figure that you are up todate. I feel sure that you are informed as to shipments and selling prices and, therefore, realize what our principal problem is.

There is no news to report on the union front. I believe I informed you about the Texas Long Leaf Lumber Company case and, also told you that we are trying to mend any fences that we have, as a result of our recent program to cut down on employment. The plant is now on 45 hours and the planer is running 40 hours or less at present. It is our hope that we can maintain 45 hours throughout the plant in order to keep the take-home pay at a satisfactory level.

We have had an intensive drive on elimination of over-time pay, except as noted above, and have eliminated an awful lot of it. Our cost should reflect this change. I regard our last month's statement as entirely satisfactory in view of decreased shipments, et cetera. I have been studying our cost in detail and find that our principal increase in cost over last year is in material and supplies used in each department. Our labor cost (including the bonue which was not accrued monthly last year) has only increased 18%, whereas our materials and supplies account has increased 105%. We have had a series of meetings with the foremen on this matter and have tightened up our control on materials and supplies and I anticipate no difficulty in this connection. One reason, however, that materials and supplies show such large increase is that we were making heavy purchases in December to get them in on last year and, unavoidably, some of these charges carried over into January. We have now completed our new inventory set-up and fiscal accomodations for the centralized control of materials and supplies and I believe we have a very efficient system now operating. As you know, we are now completing the new motor repair shop and, in my opinion, this will be a tremendous savings to the company. Necessarily, a great deal of this has been charged in materials and supplies, also. We still have probably 60 days work on a small scale to complete these facilities, but at the end of that period we will be in a very fine position. Incidentally, the new shop set-up provides for charging expenses on each truck or piece of equipment individually and it should give us a very accurate cost check on inefficient operations.

We are now in the final stages of overall planning on the dry kiln project and I should have the final detail layout within three weeks.

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Construction details will follow and we should be ready to begin actual construction by sometime in April. This will coincide with the advent of good weather for construction purposes and, therefore, we have set up our time table accordingly.

Our log inventory has had me worried a little bit, for I have felt that Clyde is piling up too much inventory. I think we are a little bit heavy, but it will not hurt the mill operation. My principal concern is for the welfare of his crew, which will be operating on very short hours for the next two months. Clyde recognizes his mistake and is doing everything to combat the difficulties connected therewith.

Although I am not too optimistic in regard to an immediate market for our product, I feel that if we can continue to operate for the next three months just as we have for the past two or three we will be out of the woods. All of the information I have collected traveling about the country indicates that construction will be slightly below last year's level, but not enough to hurt us in the market.

Incidentally, We have reduced our personnel with Southern Pine from 710 about a month ago to 621 as of now. The results obtained therefrom have been benficial.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 17, 1949

I certainly did enjoy your letter telling me what is going on down at Diboll. It is in great contrast to the usual run of your letters. I do hope that you will not go to a lot of trouble to write me more often and more fully than has been your practice in the past, because I do not want your letters to me to be a burden to you but I am very much interested in what is going on down there, in what you are doing,and will appreciate your keeping me a little better advised.

What I really had in mind when I wrote you recently was to suggest that when you write me on any subject that you write a little more fully. For instance, when you wrote me about the accident which you had on your way to Austin recently, your letter was only three or four lines, giving me such bare details as the amount of damage to your car and the fact that no one was injured. You might have gone a little more into detail, told me how the accident occurred and so forth. Just embellish your letters a little bit more and I will be very happy.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** February 17, 1949

I can certainly appreciate your desire to continue our relations with John Curren. I know that you have consulted with him during the past year on policies effecting our labor relations, and I am sure that John Curren's advice in this connection has been sound and worthwhile.

I think your idea to try to work out some arrangement with John Curren at a lower cost than has prevailed in the past is a good one. I would like to retain him for consultation when needed and also have him available to us in case union activity requires more of his time than it has during the past year.

I suggest, therefore, that you or Eck go into this with John Curren in ample time before our present contract expires to see just what kind of an arrangement can be worked out. I am sure none of us objects to paying for value received and I believe John Curren will be reasonable in his demands. I am sure, too, that all of us appreciate his value in time of need.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 18, 1949

Dear Dad:

I sure do like my new Fleetwood Cadillac. The added weight and wheel base makes a much finer car out of it and I believe the interior trim and general appearance of the automobile is much more beautiful.

In regard to my accident, I was on my way to Austin and I came up on an International pick-up and blew my horn and started around him. I was still about 25 feet from him and had pulled over in the left hand lane while traveling about 50 miles per hour, when he pulled across to make a left turn in front of me without signalling or anything. I was trapped and, although I did not hit him hard, I caught him on the left rear corner and turned him completely over and at the same time I smashed my grill, right fender and right hand door. Damages will be about $500.00. Fortunately, the frame of my car was undamaged and, therefore, the automobile will be as good as new when repaired. The man that I hit turned completely over and I was certainly happy when I found that he was uninjured.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. February 18, 1949

Dear Dad:

I wish that as soon as possible you would contact the other stockholders in the Temple Foundation (you understand what I mean) and see what is going to be done with the Foundation in 1950. I can't see much reason to leave this thing in its present uncertain status, inasmuch as we can see the end creeping up on us. I will not discuss the importance of having a fund like this, for I believe that we have gone into that sufficiently in the past. However, if something isn't done to perpetuate the fund, I feel that a substitute measure must be taken. Why don't you contact the various members and see what you can actually get out of them.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 18, 1949

I am enclosing Curtis Swain's letter of February 15th to you as you requested.

I do not know what you may be figuring on but I feel very sure that you will not find anyone who will look after our insurance any better than Josh Morriss and his organization, and as the rates are fixed I am sure that no one can quote any lower rates. As a matter of fact, I know that Josh has saved us quite a lot of money over the past years because of certain suggestions he has made and, too, because of the influence he has with the insurance commission at Austin. Because of his standing at Austin I think they frequently let him write his own ticket without sending their inspectors down to our mills at frequent intervals, and there are probably other ways in which his influence works to our advantage.

Of course, if any other agency can save money for us on our fire and related forms of insurance, I would not let my friendship with Josh influence me too strongly. I do know that he has given us good service and has saved us lots of money in the past and, as a consequence, I certainly would be most reluctant to take our insurance away from him.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 19, 1949

Referring to your letter of February 18th, it has been my intention to approach Marguerite, Georgie and Gertrude with the suggestion that we give our interest in the Temple Foundation stock for a permanent Foundation, and I will take this up with them when I have the opportunity to do so. There is, of course, no chance of getting Latane and Helen to give the part they inherited from T. L., but I hope that I will be able to get the others to join me in this worthy purpose because I realize the necessity of having some such fund to take care of aged and disabled employees, and I think to give the stock for a permanent Foundation would really be carrying out the idea that my father had when he set this fund up in his will.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 19, 1949

Dear Dad:

Yesterday I had Lottie prepare certain information on the accounts receivable at the retail yards, which I think are interesting.

I think that some sort of a similiar report should be kept each month on the relationship between inventory and sales as discussed at our December meeting. So far as I know the same type of form comparing two months' sales with current inventory would be desirable.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. S. F. Styles

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 21, 1949

A couple of days ago I received a statement showing two months' sales, accounts receivables and amounts past due at the several Temple Lumber Company yards and I assumed that it came from Styles. I wonder if it is the memorandum which you had Lottie get up, as suggested in your letter of February 19th.

I found this statement of considerable interest, and it was on the basis of it that I wrote Styles a few days ago commenting particularly on the large amounts of past due items at some of the yards and what looked to me like a large overall amount, approximately $140,000.00.

I am still inclined to think that this statement came from Styles. If not, and what you had Lottie get up is something else, I would be glad to see it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 21, 1949

I send you a good deal of stuff to read, some which I have read and can recommend and other that comes to my desk and looks as though it might be something in which you would be interested. In the latter category is a pamphlet published by George S. May Business Foundation of Chicago pertaining to waste, which I am mailing to you under separate cover.

Bearing in mind what you said to me some time ago, namely that I send to you reading matter in which you are not interested or more than you have time to read, I try to refrain from sending you too much. However, I have, perhaps, sent more than you like to have even since you told me this. My thought has been, and is, that you can read what you want to read and what is of no interest to you, you can consign to the wastebasket. With that understanding I will continue to send you what I think may be of interest.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 22, 1949

Dear Dad:

The statement mailed to you was the statement I had prepared in this office. I thought it was rather interesting and I should think that my letter explained that I got it up and that I thought it would be interesting to get further information showing the relationship between sales and inventories.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date February 22, 1949

Dear Dad:

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Yours very truly,

Arthur Temple, Jr.

ATJ:lw

ARTHUR TEMPLE JR.
DIBOLL, TEXAS

The treasurer was the statement I came a day or so ahead of your letter & I could quickly see where it came from & why

W. T.

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Mr. Arthur Temple Arthur Temple, Jr. February 21, 1949

Dear Dad:

Attached you will find a leaflet which was put out by the CIO organizer, Paul White, in Diboll Saturday morning. His crowd and reception were very poor, but I would not be surprised but what this presages an organizational drive this spring. I took down a good bit of his speech and will send you it as soon as Lottie has it typed up. His words for me were kind, but I do not think that he is fooling anybody. I was afraid that I might be laying myself open to criticism from the unions by appearing in Washington and apparently I have done so. However, I think that probably the net good effect will outweigh the bad angle.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. John Curren
Mr. E. G. Prud'homme
Mr. M. H. Tripp

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CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

WESTERN UNION

1201

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

The filing time shown in the date line on telegrams and day letters is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

WU003 PD=TEZARKANA ARK FEB 23 1949 1234P=

ARTHUR TEMPLE JR=

DIBOLL TEX=

WEBBER AND I WILL BE THERE FOR LUNCH THURSDAY HAVE ECK JOIN US IF DESIRED=

DAD=

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date February 23, 1949

Eck has raised the question as to whether we may be paying Collins and Dies too much. I am suggesting that we might take the matter up with them and see if they think some adjustment as to the proportion which the several companies employing them are paying might not be made on the basis of the work actually done.

When we made the deal with J. J. Collins some years ago, he said that they would need a certain amount, $20,000 I believe it was, to handle the work of the several industries rather than take cases of individuals against them, and our proportion was estimated to be $11,000. Whether it has worked out that this is a fair division of the cost I don't know. It may not be in view of the fact that we are relying upon Judge Minton for our title work.

I would be glad for you to take this up with J. J., or if you would have any reluctance to do so, I would not mind writing him along the line suggested in my letter to Eck. What is your idea?

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. February 28, 1949

Dear Dad:

For some time a group of lumber manufacturers and Texas retailers have been working on the Louisiana-Texas Traffic Bureau with the object of getting lower lumber freight rates on intrastate shipments. In January a group of us appeared before this Board and petitioned them to effect this change by means of a mileage schedule of rates, which would tend to make the railroads competitive with truckers. The Bureau failed to take action, although a great many of the railroads represented were sympathetic to our demand. Kirby Lumber Company and the Santa Fe Railroad objected, and since we had reached an impasse, the manufacturers interested hired Mr. Frank Leffingwell to represent us before a hearing of the Railroad Commission of Texas. We have been granted that hearing in Lufkin at the Angelina Hotel on March 23rd. It will probably be a two day hearing. We earnestly request that you give due consideration to appearing at that time and request that you come to Lufkin for an afternoon meeting on the 22nd preparatory to the hearings on the 23rd and 24th. Full support at this time by all of our friends and interested parties will assure us of a satisfactory representation. We feel that we can get a satisfactory decision from this Board and hope that you will take the necessary time to be with us.

Please advise if you will be able to be with us at that time and we will make the necessary hotel reservations.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
R. L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

We will probably use the wording "A Temple Industry" in the little red seal on our letterheads. I think this is better than what we had in mind "Supreme Brand Oak Flooring", and I am glad that you suggested it.

Yours truly,

A. T.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I went down to Wommack's Saturday afternoon to get your hat, but Herman Wommack said that he expected a new shipment in a few days and would hold your gift certificate and send you one in the size and color you want from this new stock. It will, of course, be sent strictly on approval.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES.
ROBERT L. WAITE, SEC'Y-TREAS.
W. C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Bob Waite confirmed the statement which I made to you and Gene Shotwell when I was in your office last week, namely, that the telephone company did not charge us anything for installing the phone system which we have here at the Texarkana office.

On the theory that while we may not have been charged anything for the installation, the Two States Telephone Company might charge us more than they would otherwise, I checked into the regular monthly charge with Bob Waite and find it to be $41.11, which includes $5.36 tax. As you may know, we have six stations with three trunk lines in case you wish to give Gene this information.

Yours truly,

A. T.

Bob just called to say he has a "Connection" Charge of $32.50.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-P
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ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Have just received your letter of February 28th in regard to the hearing of the Railroad Commission of Texas to be held in Lufkin on March 23rd. I will be glad to attend that hearing, and noting that you also wrote Temple to urge him to be present, I am sure that he will and we will probably go down together.

I have always been more or less in favor of a mileage scale of rates in Texas, but certainly I can see some disadvantage. For instance, we would have different delivered prices to most points from Diboll and Pineland and we would be confronted by quite a number of competitive problems that we do not have under the present group rate system. I wonder, too, if we would not run afoul of the Supreme Court decision of some months ago which had the effect of doing away with the basing point system if we should absorb freight in order to meet competition. Maybe not. Anyway, we will plan to be in Diboll or Lufkin on March 22nd, the day before the hearing, in order to have a full discussion among ourselves in advance of the formal hearing on the following day.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 1, 1949

Dear Dad:

I just received word from Mr. King that Mr. Cullen's crew has completed their maps on our land and that they will begin work immediately.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
E. W. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 2, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

When you have heard from Bill Hammerle, Forester of the Southern Pine Association, and others to whom you intended to send the program for organization of our land and timber department, including I believe Mr. Korstian of Duke University, I will be glad to know what they say about it. Will you please be good enough to let me have such comments or criticisms which they may make?

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 3, 1949

Dear Dad:

Attached you will find correspondence from Dave Thompson which, I believe, is self-explanatory. I am not familiar with our previous commitments in this regard and please give this your approval or disapproval and return.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. CONRAD WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 5, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning letter from Dave Thompson together with Collins and Dies invoice for expense incurred in connection with the Rockland and McGhee Bend Dams.

I am not at all familiar with any commitment which may have been made for Southern Pine Lumber Company in connection with our opposition to these projects. Maybe there is something in your files at Diboll, and if not, maybe George Smith or Dave Kenley is familiar with what agreed to do.

In the absence of any evidence the only thing I can suggest is that you talk with Martin Dies or J. J. Collins and find out just what we were committed to do or talk to Dave Thompson and find out from him. Any commitment, of course, should be followed out, and if you are unable to develop anything, I would be disposed to go along and bear our fair proportion of such expense.

Yours truly,

AT: ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 3, 1949

Dear Dad:

I have before me your letter to Latane with reference to John K. Gibson's account, et cetera. I just talked to Latane on the 'phone and expressed my desire that he hold off from any advances to poor credit risks such as John K. It is my understanding that Latane feels the same way that I do.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Latane Temple

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 5, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received your letter of March 3rd in regard to extending credit to John K. Gibson. From what you wrote I am inclined to think that you misunderstood what I had to say to Latane recently when I sent a copy of my letter to you.

I have no idea in the world of suggesting that we make advances to John K. Gibson in the ordinary sense of the word. If you will read my letter to Latane carefully, you will note that I suggested that we might extend credit to John K. Gibson for the fertilizer he will need to make a crop with full security, or as I believe was intimated, with a mortgage on some of his land. I said that I saw no reason why we should not sell John K. Gibson his fertilizer in order to retain his goodwill and get his seed in the fall under terms and conditions that a good banker would extend credit.

I am certainly not in favor of extending credit to John K. Gibson or any other poor credit risk on open account or on open note. Latane expressed the fear one time when he was down here with John K. Gibson talking to me that there would be no way of controlling John K.'s drafts on us for seed he would purchase, and in my letter I covered that. My idea would be to pay drafts for seed only with bill of lading attached or where they come in by truck pay for the seed as they are received.

Of course, it may not be possible for John K. Gibson to give us a mortgage on some of his land because it may all be tied up now on other loans which he had to make in order to pay us off. In that case or unless he did have something clear which he could mortgage to us, I certainly would not extend him any credit. At the same time I see no reason to deny our mill the seed which John K. Gibson produces if we can through ordinary business practice and with due diligence protect ourselves. I simply did not want to cut him off without trying to work out some arrangement where we could accommodate him, retain his seed and at the same time protect ourselves.

Yours truly,

Kl

AT:ld

C. Latane

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. March 5, 1949

Dear Dad:

Joe Anderson, with the Angelina Casualty Company, has been after me for the last two years on our compensation insurance. He has worked up some dope which he has asked me to take up with you and I would appreciate it very much if you would arrange to take some time with him and arrange a definite appointment at the time of your next visit down here. I am not going to get him off my neck until he talks to you, so wish that you would do so. If you will address him direct at Lufkin, Texas, and make an appointment prior to your next visit, I would appreciate it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 7, 1949

On my return to the office this afternoon I found your letter of March 5th in regard to Joe Anderson of Angelina Casualty Company.

I think you know my attitude toward Angelina Casualty Company. There are, after all is said and done, a small outfit, one whose showing will be effected greatly by the experience of one or more of its insured while Texas Employers is a big outfit carrying, I believe, 25% of all of the compensation insurance in Texas with a tremendous reserve set up so that our experience does, in fact, determine our savings. This may not be put very clearly. What I am trying to put over is that I should think with Angelina Casualty Company their savings or profit would fluctuate widely depending upon the experience of all of its policyholders while such would not be the case with Texas Employers. If we should go in with Angelina Casualty Company, I think that we might as well just carry our own insurance.

Another argument against Angelina Casualty Company, one which was brought out in Clyde Thompson's recent letter to me, copy of which I would like for you to see, namely, Angelina Casualty Company is not in a position to serve adequately the 32 yards of Temple Lumber Company, and I don't think that we would want to divide our insurance.

I think our experience with Texas Employers since we went with them about 1932 has been eminently satisfactory. Goodness knows, we have saved many thousands of dollars over our previous experience with U. S. F. & G. Company, whose policy was written by Offenhauser. Texas Employers is operated by a fine bunch of men, men who stand high in business and who carry considerable influence in Austin. I do not mean to imply that the men who are running Angelina Casualty Company are not also good men but I, personally, would be very reluctant to place our compensation insurance with an outfit which we have every reason to think would be dominated by the Kurth interests.

I have no objection to talking with Mr. Anderson. If he wants to come to Texarkana to see me, let him do so, but I don't see any reason for him to bring you along unless he has you lined up on his side, and if so, I would rather discuss the matter with you at some other time and without him present. In the meantime, I suggest that you discuss compensation insurance with Clyde Thompson, who, I think, is thoroughly sold on Texas Employers. If Mr. Anderson does not want to come to see me without you, then I would really prefer to contact him on one of my visits to Lufkin and, as you know, I expect to be down that way several times this month - on the 23rd for the rate hearing and again on the 29th for the annual meeting of Southland and I will have to go back next Saturday to bring Mrs. Sage back to Texarkana. This trip, of course, would not be a desirable one for me to contact Mr. Anderson because I will be pressed for time again, and the only opportunity to see him would be Sunday morning.

P.S. Let me know what you decide after my trip.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. March 7, 1949

Dear Dad:

Mr. P. M. Anderson's salary at this time is $497.00 per month.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. CHARLES WEBBER, SALES MANAGER
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am glad that you wrote Finley Scruggs as you did. He is an awfully nice fellow, very high-class, I think, and, as you stated in your letter to him, our relations with Humble have always been very satisfactory. Furthermore, as I told you the other night, they have paid us many, many thousands of dollars from which they have never realized anything. I have probably told you of one instance where Finley Scruggs came into my office late one afternoon and handed over to me a draft on Humble at Houston for $124,000.00. This was back in 1934 when that money was like manna from heaven and was little short of a life-saver for us in those critical days.

I do not believe that we will be far wrong in accepting $7.50 per acre for a bonus on a lease on land recently acquired in Nacogdoches County. My idea has always been to get the most we can for a lease then gamble on the royalty, and such a policy has paid off handsomely, I think, in the past.

I think your letter to Finley Scruggs was very good.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-P
Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006.016
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Under separate cover I am sending you a copy of the 35th annual report of Texas Employers Insurance Association which was read by Mr. Allen, President, at the annual meeting of policyholders held in Dallas on March 3rd, where, incidentally, I was re-elected a Director of the Association for the ensuing year.

In view of our discussions relative to compensation insurance I wish that you would read this report or at least the parts which I have marked. As a matter of fact, I think that the report as a whole is very impressive, just as have been previous reports of this Association which has operated over a 35-year period since it was created by an act of the Texas Legislature.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 9, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was interested in the statement of bonds held by the State Board of Education, which you sent to me and which I have returned to you under separate cover. This Board is certainly charged with a big responsibility in looking after such large investments.

Yours truly,

A. T.

A.T.:ld

Leave at 7:45 this aft. to attend Dept Board Meeting in Austin tomorrow aft. Home Friday noon.

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES.
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ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 9, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

No doubt you have received the enclosed directly from the Southern Pine Association, but I thought maybe you would want to pass this on to Eddie, Jake or perhaps to someone else.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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125 officers of the operating, transportation, engineering, maintenance and mechanical departments, at a noon-day luncheon heard the story of Arkansas development. Speaker, Mr. C. Hamilton Moses, President of the Arkansas Power and Light Company and President of the Arkansas Economic Council--State Chamber of Commerce.

Missouri Pacific Industrial Department has assisted in this development by locating along its rails in Arkansas during the 1943-1948 period, 425 industries with an estimated capital investment of over $47 million.

➔ WORDS OF WISDOM . . .

The public's stake in a sound, healthy railroad transportation system is obvious. That is true on the score of national defense alone, not to mention the vital place of efficient transport in the normal, peacetime life of all of us.

---Dallas (Texas) News, Jan. 1, 1949.

COMPARATIVE SYSTEMS ✓. .

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On February 15, the people of Arkansas voted on a $28,000,000 bond issue for the rebuilding of their highway system. Commenting on this proposal, Karr Shannon, columnist for the Arkansas Democrat, made this sound observation:

"Arkansas has two great transportation systems--the railroads with some 4500 miles, and the state-owned highway system of 9500 miles. It is the obligation of the railroad companies to keep their routes in tip-top shape, at their own expense. This they are able to do and, at the same time, show a profit. The state's highway system, on the other hand, is supposed to be kept up by the taxpayers. This annual upkeep--such as it is--costs about $4,000,000 a year. The railroad companies--the users of the railroads--not only keep up their own lines, but, in addition, pay to the State of Arkansas an annual tax bill of $3,500,000, a sum almost equal to what the state spends upon its own transportation system."

ARTHUR TEMPLE, JR.
DIBOLL, TEXAS

ARTHUR TEMPLE, JR.
DIBOLL, TEXAS

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
W. C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 11, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Referring to the attached application for Lloyd Small to be put on the Temple Foundation:

I think unquestionably this is a case that deserves our full consideration. Just what to recommend I don't know. I think that the way this case should be handled is probably for you or someone to talk with Mr. Small, find out the minimum on which he can get by and then such amount as may be commensurate with his needs and which it is deemed we can afford be appropriated to him every month.

This appears to be a very pitiful case - a man of 37 years of age with eight children and a wife to support and not able to work. Such a case, however, would not qualify under the pension program which we were about to take unless we had included disability, which, I believe, we all thought ran the cost up too high to be considered. I don't know what the logical solution to such a problem should be, but one thing which Mr. Truman has advocated which I favor is the increase of social security benefits, particularly old age and survivors' benefits and insurance covering disability. I hope that Congress will approve legislation to accomplish these ends. At the same time I question whether Government administration of any such program would be proper. I know that there has been a tremendous abuse of unemployment benefits and in compensation awarded to veterans for alleged injuries. The ideal thing might be some form of compulsory insurance, handled outside of Government agencies.

I will be in Lufkin Saturday night preparatory to bringing Mrs. Sage home Sunday. Will be glad to discuss this case with you further at that time and possibly we can together agree on what to do. As stated above, it is difficult for me to recommend anything, but as I see it this is a case which we are obligated to handle. The only question is the amount that we should contribute.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 15, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Of course you will have finished your negotiation with Finley Scruggs on the mineral rights on the Saner land by the time you get this letter, but I see no objection to giving a ten year lease for $10.00 rather than a five year lease for $7.50. On the basis of 3,200 acres this would give us an additional $8,000.00 at $2.50 an acre, and as I see it we might as well pick up this additional money. If they keep the lease alive for more than five years, we will be paid $1.00 per acre per year rental in addition to the additional bonus price, and I hope, therefore, that you agreed to the longer term.

I know that it has been more or less our policy in the past to confine our leases to five years so that our land will not be tied up for so long a time. However, I don't see that there is much to this for the reason outlined in the above paragraph, namely, that we will be paid a substantial rental for the additional time.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE PRES.
ROBERT L. WAITE, SEC'Y-TREAS.
W. C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Clare Weakley, Vice President in charge of sales of Texas Employers Insurance Association, spent quite a time in my office this morning. He showed me, in fact, left with me, an estimate of the experience of our group for the year 1948, which shows the following for Diboll: Standard Premium $69,716.65, Earned Discount $8,963.44, Incurred Losses $16,395.76, Expense Charge 18.50% or $12,897.58, Total Deductions $38,256.78, Net Savings $31,459.87, which, added to the Earned Discount of $8,963.44, gives approximately $40,000.00 of savings.

The ratios are as follows: Loss Ratio 23.52%, Savings Ratio 45.12%, Discount Ratio 12.86%, Expense Ratio 18.50%.

I think that you will agree that this is a pretty good showing and, frankly, I don't see how we could beat it. Incidentally, the Expense Charge of 18.50% includes something like seven percentage points for re-insurance, which is the actual cost to Texas Employers.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY C. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Joe Anderson of Angelina Casualty Company called me yesterday afternoon to request an appointment with me here. Inasmuch as Clare Weakley, Vice President in charge of sales of Texas Employers Insurance Association, phoned me several days ago that he would like to come over to see me either Tuesday or Wednesday, and as he did not come Tuesday I presume he will be here today, I suggested to Mr. Anderson that he defer his visit until Thursday. Afterwards, I wired Mr. Anderson that I would be in Lufkin next week and would be glad to see him there and save him the trip to Texarkana, but I have received a telegram from him stating "Texarkana conference was suggestion Arthur, Jr. Prefer see you there if agreeable. See you Thursday unless I hear from you."

Accordingly, I suppose I can look forward to a visit with Mr. Anderson tomorrow afternoon.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 21, 1949

Bill Peavy, up from Shreveport to see Temple today, visited with me for awhile and gave me the enclosed list of men who are now working at their mill at Holopaw, Florida, who will be available for employment elsewhere as they have just about consumed their available supply of timber and have decided to close down their mill and discontinue operations, probably around July 1st.

The woods crew will be through and available for other employment somewhere between May 1st and May 15th and the sawmill men from July 1st to July 15th. The planing mill, of course, will be employed at Holopaw longer than the woods and sawmill crews, and it is hard to estimate just when they will be turned loose.

Bill said that their men at Holopaw are not organized, that their mill is about the only one in Florida which is not, that most of their men are old employees who were transferred from their mill at Peason, Louisiana, and are good, loyal men. Bill asked that I tell you about their plans and give you a list showing the men in the various classifications who will be available, and he is going to mail directly to Eck a list similar to the enclosed. He, naturally, wants to see as many of his old employees taken care of as possible, and Bill is close enough to us to want to do us a good turn, too.

You might keep this list and as you need men from time to time and do not know of good men to fill your vacant positions you might contact Bill. He seems to know their employees from years back, and I am sure that you could depend upon him not to recommend anyone to us who would not be a good worker and a loyal man.

AT:ld

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FOREMEN

#1- Woods

#2- Caterpillar

#3- Saw Boss

#4- Section foreman and locomotive engineer

WOODS CREW

5/1-15

#1- Eleven pair flat heads (Negro)

#2- Four caterpillar drivers(White)

#3- 1 Loader man

#4- 3 Tong hookers

#5- 4 Locomotive engineers

#6- 1 Woods saw filer

#7- 17 Steel gang negroes

SAWMILL

7/1-15

#1- 2 sawyers, band or circular

#2- 1 filer, band or circular or resaw

#3- Block setters(3)

#4- 3 Edgermen

#5- 2 trimmer men

PLANING MILL

#1- 1 planer foreman(maybe)

#2- 1 good grader

#3- 1 fair grader

#4- 1 Shipping Clerk

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PLANING MILL-SOUTHERN

#5- 1 good negro checker

#6- 1 negro timber sizer operator and timber loader

#7- 1 good nassau negro timber grader

MACHINE SHOP

#1- 1 machinist

#2- 2 welders

COMMON LABOR

#1- 65 good negroes

OFFICE

#1- 2 good bookkeepers and time keeper, one middled age, one young.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date March 21, 1949

I am planning to leave here first thing tomorrow, Tuesday, morning to attend the conference in Lufkin tomorrow afternoon in anticipation of the rate hearing to be held on Wednesday. I will plan to have lunch at the Angelina Hotel Coffee Shop.

I do not know for sure whether Temple will accompany me or not. He is somewhat reluctant to become involved in this matter because of the fear that it might incur the ill-will of the railroads, who are among our best customers, and also Kirby Herndon and others in the Kirby Lumber Corporation organization with whom he is on very friendly terms and who, we understand, are opposed to a mileage scale of rates. As it stands now, however, I am inclined to think that Temple will go with me.

While I am very much in favor of some rate basis that will extend the same advantage to Texas mills on intrastate shipments that mills in Arkansas and Louisiana enjoy, I am inclined to think that a lower group basis, including only Texas originating points, would be more desirable than a mileage basis. It would be very confusing to have to determine the mileage from our mills at Diboll and Pineland to every destination point before we could quote a delivered price. The rates would not be the same from Pineland as from Diboll, and if an order suited Pineland better than Diboll, we would probably place the order at Pineland anyway, probably absorbing the difference in rate in many cases, and furthermore, in a period of keen competition or in what might be termed ordinary conditions I believe that the tendency would be for everyone to figure delivered prices on the lowest competitive rate, which would mean absorption of freight by the mills. As an alternative, instead of having a market in the principal consuming areas, we would have confusion, but I rather think that the market in Dallas, for instance, would be the price of the nearest mill plus freight figured from the nearest producing point.

I understand that after the recent hearing in Dallas the railroads made a counterproposition to use a lower group basis which would include Texas originating points but which would exclude out of state originating points or put the out of state mills on a higher rate basis. That, I think, would be far preferable to the mileage scale basis, and I am sorry that this counterproposition from the railroads was turned down. I did not have the benefit of the discussion at the hearing in Dallas, but it does seem to me that the lower group basis would have given us everything that we are seeking without the confusion and the tendency, which I believe is real, for all to meet the lowest rate basis which I think will result from a mileage scale.

I wonder if Eck has been invited to the conference Tuesday afternoon and to attend the hearing on Wednesday. I understand from Temple that he has said that he does not want to have anything to do with it, but as Pineland is to be effected just as much as Diboll, I think he should have an opportunity to be heard. I think his views should be given consideration in determining our own position.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
R. L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I read with considerable interest the letters from Representatives and Senator Connally to you, which I am returning herewith.

I was particularly interested and gratified by the letter from Ed Gossett. His opinion, particularly that relative to industry-wide bargaining, agress with mine 100%.

I did not send in answers to the Fulton Lewis questionnaire because I had already written our Senators and Wright Patman, my Representative, and I thought that to send them my answers to the Fulton Lewis questionnaire would be superfluous. I think, however, your sending the answers to the entire Texas delegation, which I assume you did, was a very good idea.

I am watching the progress of labor legislation in Congress very closely and I certainly hope that the coalition of Southern Democrats and Republicans will retain the Taft-Hartley Law intact, or at any rate any changes which may be made will be minor and not destroy the effectiveness of that law. I am also watching closely the amendments to the Fair Labor Standards Act, the Wage-Hour Law.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
R. L. KELLOGG WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

March 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wish that you would let me know the outcome of the rate hearing. I presume the commissioners will consider the application and the testimony presented at the hearing at their leisure and render their decision at some later date.

I was sorry not to see you before leaving Lufkin yesterday. You were sitting rather far forward, and I did not want to cause any confusion by going up to tell you that Temple and I were taking off. I would like to have heard more of the testimony, particularly yours and Bill Hinkle's, but I was getting rather tired of it, didn't see any good that I could contribute since I was not scheduled to testify, and as the weather was rather threatening, decided that I would come on home. Another inducement was the desire to sleep in my own bed at home last night since I had not slept very well Tuesday night in Diboll.

We are planning to drive down to Lufkin next Monday afternoon - Mrs. Sage, Mother and I - in order that I may attend the Southland meeting on Tuesday morning at eleven o'clock and the Directors' meeting following lunch. Mrs. Sage will stay with Ann, provided that is agreeable to Ann, and Mother and I would like to stay with you in your apartment if we may.

I lay awake a good deal last night thinking about the acquisition of the Edinburg yard. I am not at all keen about taking it on even under a lease arrangement and certainly I would not be in favor of the lease arrangement unless we can have the option to buy during the term of the lease, because, otherwise, Tewell or his heirs could sell us out after we had gotten well established. Furthermore, to pay as much as $5,000 per year rental would be a pretty big return on what we would have to pay for the yard if we bought it. I called Styles at seven o'clock this morning to suggest that he hold up or, preferably, to forget about acquiring the Edinburg yard. He said he wrote Tewell yesterday.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

March 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a letter which I received from Styles prior to our Lufkin meeting which may be of interest to you. After you have read this and digested it to the extent that you think worthwhile, wish that you would please return it for me file.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 26, 1949

R. P. Jackson, Vice President of The Koppers Company, called me yesterday afternoon and told me that they had sold their timber rights on the Lynch Davidson land in Polk County, some 14,000 acres, to Ernest Kurth. I asked him if Ernest bought this timber for Angelina County Lumber Company or Southland, and he said that he understood it was for Angelina County but that there was some arrangement for Southland to get pulpwood. He said that the timber was sold for a lump sum and, consequently, did not give me any per acre or per thousand foot consideration.

Koppers Company sold their timber rights, which run, I believe, until 1954, because they could not make a deal with Lynch Davidson to buy the land. Jackson said that Lynch Davidson had held out for a price of $25.00 per acre from which he would not budge. I am sure that Ernest did not buy this timber without the land or, at least, I don't suppose that he did, and if he did buy the land, I assume that he must have paid $25.00 per acre, which is a high price for bare land. I really don't see how he could have felt justified in paying any such price in addition to what he paid Koppers Company for the timber. Maybe he did buy just the timber with the idea of cutting it clean prior to 1954.

I will try to find out something more about this deal when I am in Lufkin Tuesday to attend the paper mill meeting. If Southland is in on the deal at all, I will be fully justified in asking questions; otherwise, I will open up the subject and give Ernest the opportunity to tell me as much about it as he cares to.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 30, 1949

I took no part in the discussion between you and your mother last Monday night about the Red Cross. In the first place, I did not feel sufficiently informed to speak with any authority and in the second place, I did not want to be caught in any crossfire.

Mother had the opportunity this morning to talk with a representative of the Red Cross, and he told her positively that local quotas were set by local people, the only requirement from national headquarters being that a certain percentage of what is collected should be sent in to the national. I believe this is 35%. He said further, I believe, that there was not sufficient time to put into effect this year what Mother referred to Monday night as the Michigan Plan, which provides that Red Cross solicitation is done at the same time as Community Chest campaigns and by the same workers so that the people solicited are not subjected to another drive. Also, the reason that the American Red Cross does not favor being included in Community Chest campaigns is that if Community Chest campaign in some locality does not go over well, the Red Cross is not precluded from putting on their own campaign which they think might be more successful.

From what I heard of the discussion in Lufkin Monday night and from what I have heard since, my opinion is that the trouble in Lufkin in probably with the local chapter. I tried to find out who was chairman of the Lufkin chapter and I don't believe you knew. At any rate, you could not mention his name. If you had a good strong man, someone who carried some weight in Lufkin, as the head of the local chapter, I think he probably would be able to iron out some of the difficulties which seem to exist.

I cannot help but feel that the Red Cross is suffering unjust criticism in the Lufkin area. It is an organization that has too good a reputation generally not to be supported by people like us, and I would like to see you and other representatives of industry in Lufkin get straightened out on what the Red Cross is doing, conclude that it is worthy of support and get your local chapter organized on a basis that will command the respect of the people of the Lufkin area. Since it is a national organization, however, I don't think that the Red Cross can be expected to make its policies conform to all of the whims of the hundreds or thousands of localities where they operate.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 30, 1949

I have not received any notification from Al Cudlipp of the meeting of the Advisory Board of Texas Lumber Manufacturers Association to be held in Houston next Saturday noon but, anyway, I don't think that I will go to the meeting because I have been onthe go so much of late and will be gone all of next week, and then later in the month I expect to attend the convention of Lumbermen's Association of Texas in Dallas for a couple of days at least.

It is quite a trip from Texarkana to Houston. I would have to leave here at 4:00 P.M. Friday and take the Eagle out of Houston at 4:00 Saturday afternoon, arriving in Texarkana at 10:30 Saturday night. That would mean quite a lot of sugar for a nickel. It is not like driving down to Houston from Lufkin Saturday morning and returning home Saturday afternoon, as those on the committee from Lufkin would do.

You have represented me at a number of TLMA Executive Committee meetings and I would be very happy for you to do so at the one which I presume will be called for Saturday. However, you have quite a lot of running around to do on your own account, and I would not ask you to attend the meeting in Houston Saturday unless you wish to do so.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 31, 1949

I have turned over in my mind a good deal since I was with you last Tuesday morning the possibility, and I might say the advisability, of our buying the Edens-Birch timberlands. This will be a pretty big undertaking and one which no doubt should be considered very carefully and from all angles.

As I said to you last Tuesday, I don't think that we ought to consider any such acquisition if we do, in fact, have enough land and timber now to round out our sustained yield program. While it is true that additional timber growing land might be profitable to us and might enable us to increase our production at Diboll, I am not particularly interested in increasing our production if we can have a balanced and profitable operation with what we now have. Quite often I think I may be too conservative, too much inclined not to risk investment for greater profits, but you will have to admit that our tax laws and the very definite trend toward state socialism are strong deterrents. As I brought out time and again in our recent discussion of the acquisition of the Tewell yard at Edinburg, what percentage is there for one in my position to risk investment capital when I am permitted to retain only about 15¢ on the dollar as my share of earnings? I might add that my situation in this respect is not unique, but there are others in the same position and the same principle applies in greater or less degree to all stockholders.

Another aspect of this thing is that now would certainly be a bad time to buy when all values are inflated. While it is undoubtedly true that opportunities to buy large tracts may be few, I believe we would have just as many opportunities, if not more, during periods of depression, and if we are fortunate enough to have a substantial surplus of cash or the equivalent, we will undoubtedly be able to buy to very much better advantage when the next depression comes. Incidentally, Ernest Kurth in his report to the Board of Directors of Southland last Tuesday said that he had not bought much timber growing land under the authority given him last year because prices were high, and he thought that he would be able to buy for less money later. Certainly, I would be most reluctant to see our nice cash balance greatly depleted, and by the same token I would be most reluctant to borrow from the R.F.C., or any other lending agency during periods of inflation when we have, perhaps, 50¢ dollars, money to be repaid later on, perhaps in periods of deflation when dollars would be worth 100¢. That was just what we had to do back in the '30's, and I assure you that it was a most difficult and disagreeable task.

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In conclusion, therefore, I would say that I would not be interested in the Edens-Birch land at this time or in any large investment such as this unless I could be convinced that there was a very definite need for it to round out our sustained yield program or that it was a bargain which we could not afford to pass up. I will have no objection, of course, to your making further inquiry of Jim Ben to ascertain just what they would be willing to do, but I would be careful not to give him too much encouragement.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 31, 1949

I am returning Mr. Owens' letter which you sent me to read because I am sure that you would like to retain this in your file.

Of course, we have had heretofore Dave Kenley at the head of the land and timber department at Pineland as well as at Diboll, and to some extent the work of the two departments has been coordinated. However, I think that Dave has given his time and thought largely to taxes, acquisition of additional land, the sale of land, etc., and in recent years he has had little or nothing to do with the Pineland timber because Reggie Goodrich has developed the ability to handle it independently.

There may be some merit to Mr. Owens' suggestion, but I don't see how the land and timber of the two mills could be handled as a unit as long as the lands are owned by two separate corporations. If anything desirable can be worked out under the present set-up, there certainly would be no objection to doing so, and if the advantages of consolidation are of sufficient weight, I suppose Southern Pine Lumber Company could absorb Temple Lumber Company or vice versa. However, in the sale of corporate assets of either company there would probably be a very heavy capital gain on which a tax of 25% would have to be paid. That and the avoidance of all of the work and confusion which would be necessitated and the desirability of operating retail lumber yards under some name other than Southern Pine Lumber Company, which sells the product of Pineland, are the only objections that I see to the consolidation of the two companies at the present time. On the other hand, I repeat, if any coordination of the land and timber departments of the two companies can be made along the line of Mr. Owens' suggestion to the advantage of both, I would be very glad to consider it. For my part, I don't see how much would be gained over our present method of operation.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 31, 1949

I learned at the Southland meeting Tuesday that Ernest Kurth had bought the saw timber on the 14,000 acres of Lynch-Davidson land in Polk County for Angelina County Lumber Company and the pulpwood for Southland. This purchase, of course, was from the Koppers Company, who have timber-cutting rights on this land until sometime in 1952.

I don't know what Ernest paid or how the purchase price was allocated as between pulpwood and saw timber, or, in other words, as between Southland and Angelina County Lumber Company. I am going to try to get this information, possibly when I see Ernest in New Orleans at the SPA convention next week. All I know is that Jackson told me that the trade was for a lump sum consideration and not on a per thousand foot or per cord basis.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY C. TEMPLE, VICE PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

April 1, 1949

Mr. Arthur Temple, Jr. ✓
Mr. E. G. Prud'homme
Mr. S. F. Styles

In order that we may not be considered extravagant and setting a bad example, it might be well to advise why we are using our lithographed letterheads on some of our inter-company correspondence.

We have ordered new letterheads without the names of officers at the top because we feel that it is high time that we discontinued using letterheads bearing the name of Henry Temple as Vice President. We tried to block out his name but could not do so without messing up the letterheads, and so we decided to use those we have on hand in inter-company correspondence.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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2/23/49

Dear Arthur,

Wired you this morning that Temple and I would be in Diboll for lunch. However, we may not arrive in time for lunch so don't count on us, but we will be there shortly after lunch.

Dad

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
W. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

You may be interested in the Kiplinger Tax Letter of March 26th enclosed, or at least the first two pages which I have marked.

There seems to be a good chance that Congress will increase the old age and survivors' benefits, and if it does, the old age problem which we have at our mills may be alleviated to some extent.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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THE KIPLINGER TAX LETTER
WRITTEN PRIVATELY FOR CLIENTS
THE KIPLINGER WASHINGTON AGENCY
1907 K STREET, N. W., WASHINGTON 6, D. C.

Dear Sir: Washington, Saturday, March 26, 1949.

Take note of plans to strengthen the old-age retirement program. Most businesses have a good-sized stake in pending proposals. They face the prospect of having to pay higher pay roll taxes next year. Taxes add to costs...must be considered in the outlook for any business.

Private pension plans may be affected. A number of such plans are geared to taxes & benefits under the gov't social security program. Adjustments may be needed...depending on what the Congress finally does. Individuals buying annuities or otherwise providing for their retirement face similar problems...what to do in event of changes in federal system.

Truman is urging drastic changes in the existing federal system. They are being presented in hearings before the Ways & Means Committee, the group in the House which will initiate legislation on this subject.

Congress is likely to approve a good part of Truman's program, but not all of it. Some of the changes he wants would be too costly. But in the main, congressional attitude is favorable at present time. Changes voted this year will probably not become effective until 1950.

Here is the outlook, as far as taxes and benefits are concerned:

Disability benefits are NOT likely...there is much resistance. Truman wants pay for temporary disability due to sickness or maternity, as well as benefits for the permanently disabled who can do no work.

Main objection is the cost. Increase in pay roll taxes of 1%, to be split between employers & employes, would have to be authorized. Congress will avoid the tax rise by shelving the program for this year.

Bigger retirement benefits are almost sure...they are popular. Practically all congressmen agree that present benefits are inadequate. Today, the payments to retired workers average only about $25 a month.

Increase in retirement benefits is likely to be in this range: (Figures are for a worker who has been under the program for 10 years.) $100 monthly wage would give him $45 a month, an increase of about $18. $150 wage...$54...increase of $20. $200 wage...$62...increase of $22. $300 wage...$78...increase of $34. $400 wage...$95...increase of $51. Each additional year of coverage would raise the benefits by about 1%.

Higher pay roll taxes are called for under administration plans. Truman wants employer & employe taxes more than doubled...in two steps. The 1% rate for each would go up to 1½% July 1, then to 2% next Jan. 1. And after Jan. 1, '50, the taxes would be applied to wages up to $4800, instead of being limited to the first $3000 of wages paid to an employe.

Congress will raise the taxes, but not as much as Truman wants. It will probably OK a 1½% rate for employers & employes starting in Jan., and apply the taxes to the first $4200 of an employe's wages.

Final answer won't come until later in session...May or June. But it's not too early to start figuring on higher taxes and benefits.

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There is trouble ahead for Truman's plans on old-age coverage. He wants the program expanded to take in about 20 million more people... self-employed, farm laborers, domestics, employes of non-profit groups, state gov't workers, some military & civilian employes of federal gov't. This would extend total old-age coverage to around 50 million workers, or approximately 80% of the gainfully employed people in the country.

Congress won't cover ALL these people...this can be said flatly. Congressmen just aren't sure that the vast expansion of old-age coverage would be popular with people who would have to pay taxes & keep records. They are fearful that any objections would be registered at the polls. So the outlook is for some delay, possibly by authorizing new studies, and for Congress to vote only limited expansion of coverage this year.

Self-employed present some problems. There are about 13 million who would be brought under the program if Truman's program were approved. Small businessmen, farmers, doctors, lawyers, etc., would be included. Reporting problems would not be serious, say the administration experts. Not having an employer, the self-employed would file annual tax returns in which they would report the taxes due on self-employment income.

Congress is wary about covering farmers...not sure they want it. Farm organizations are not yet ready to take a firm stand on the matter, may ask for voluntary coverage...something Congress doesn't want to do.

Farmers probably won't be covered. Other self-employed will be.

Farm labor, the hired help: Coverage of them is also unlikely. Main opposition is on grounds that tax collections would be difficult. Administration says that a stamp system could be used for this purpose, but congressmen are skeptical...doubt that farm employers would like it.

On domestics, the reaction of housewives is big question mark. They would have the job of reporting social security taxes as employers. They might find it onerous, and blame Congress for imposing the burden.

Domestics may be covered, but chances are no better than even.

Coverage of non-profit workers is a thorny problem for Congress. Traditionally, non-profit groups have been exempt from federal taxation, and they are exerting tremendous pressure to retain that exempt status. They do not object to imposition of social security taxes on employes, but they balk at any plan that would subject them to taxes on employers.

Outlook is for some kind of compromise. Congress might agree to levy taxes on employes only and let employers pay on voluntary basis. Unless employer paid his share, employe benefits would be cut in half. The details haven't been worked out, but this is a good possibility.

State gov't workers will be covered, but only if state says OK. Compulsory coverage would raise doubts about constitutionality of law. States will be authorized to make voluntary agreements with the gov't, permitting social security taxes to be levied on wages of employes.

Federal workers won't be included, if covered by gov't pensions. There's a chance that military & civilian workers now without protection will be put under social security, but this now seems rather doubtful.

The exact extent of the new coverage is still far from settled. Hearings will continue for a month or so...and the outlook may change. We shall keep in close touch and keep you posted on developments.

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Penalty for willful failure to pay taxes withheld from employes: A complete review of the law and court decisions on this general subject appears in a state court opinion (Paddock, Texas Sup. Ct., No. A-1976).

Corporate officer is personally liable for penalty, Court says, in the event he willfully fails to pay over withheld taxes to the gov't. Officer kept the money, with full knowledge that law was being violated, because the corporation was hard up...needed all the money it could get. He intended to pay taxes later...when corporation's finances improved.

Even though there was no fraud involved, penalty must be applied. This Court says the law was intended to insure prompt payment of taxes, and the penalty applies to deliberate violations, regardless of motive.

Partial disallowance of costs of a "numbers business" is proper, according to a recent decision of the Tax Court (Truman, Docket 15825). Taxpayer destroyed all his records of pay-offs to winning number holders for fear that they would fall into the hands of local police authorities. Treasury disallowed part of the expenses because they were unsupported.

Taxpayer has burden of proving that he made payments to winners, says the Court. Since he had no records, Treasury's action is approved.

Losses from part-time operation of a farm are not deductible, unless the farm is being run for profit, not pleasure, Tax Court says. In a recent case (Moseley, Docket No. 7047), no tax deduction was allowed because the Court found that owner did not intend to farm as a business.

Facts showing a lack of intention to farm for profit are these: Taxpayer lived on the farm but commuted every day to work in the city. He relied on hired help to run the farm and took no active part himself. Only a few head of cattle were raised...farm was not economically sound.

At best, taxpayer had only a hope that the farm would make money, Court says, but no reasonable grounds for expecting that it would do so. Mere hope is not enough, so taxpayer gets no deduction for farm losses.

Reasonable compensation for dep't store manager: The Tax Court, in a recent case (Freeman, Docket No. 16692), says $18,000 is reasonable, and is deductible as an expense in figuring income tax of the business. The firm deducted $20,000 on its return...Treasury allowed only $12,000.

Amount set by Tax Court was based on evidence of salaries paid to executives of other stores of comparable size and volume of business.

Regulations under U.S.-Netherlands tax treaty are now published. They explain the new U.S. rules for taxing income of Dutch residents.

U.S.-Great Britain tax treaty for avoidance of double taxation may soon be extended to cover the residents of about 20 British colonies. Treasury welcomes any comments from people interested in the extension.

Annual report of Commissioner of Internal Revenue is available. It highlights the activities of all branches of the Bureau during 1948, lists tax law changes, tax treaties, other significant developments, includes numerous tables showing '48 tax collections from all sources. If you want a copy, write Sup't of Documents, Wash. 25, D.C...45 cents.

U.S. Chamber of Commerce program on taxes & budget is published in a new pamphlet..."Taxing to Spend." It contains a detailed analysis of the President's budget for 1950...recommends drastic spending cuts, orderly debt reduction, and warns against the imposition of higher taxes. U.S. Chamber of Commerce, Wash. 5, D.C., will send single copies...free.

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Four new members of Excess Profits Tax Council have been named. They are...W.T. Barnes, A.L. Jacobs, G.F. Treanor, and W.V. Crosswhite. These additions bring the Council almost up to its authorized strength, and should result in faster action on the backlog of Sec. 722 claims.

E.I. McLarney, Deputy Comm. of Income Tax Unit in Revenue Bureau will also be put in charge of estate and gift taxes...effective April 1. Field offices handling these taxes have previously been consolidated.

C.J. Valaer is now the acting head of Miscellaneous Tax Unit, succeeding D.S. Bliss who retired after 50 years' service in the gov't.

Revenue Bureau wants more money to hire additional tax agents. Officials believe that this would result in increasing tax collections, point out that the records show a need for boosting enforcement efforts. Over 2 billions in unpaid taxes was collected in '48...this exceeds '47. Most of it came from taxpayers who are honest but made careless errors. But fraud cases are also rising. There were over 300 convictions in '48, most resulting in jail terms & fines. This is highest number on record.

Drive for funds will be made in Senate...hearings start shortly. House has already voted funds to hire 1500 additional agents next year, but Revenue officials say that this is not enough to do a thorough job. Senate will probably go along...authorize an increase in House figure.

Meeting of state and federal officials to discuss tax problems has been definitely scheduled...will be held April 21 and 22, in Wash. No agenda has been prepared but these subjects are likely to be covered:

Coordination in administration of state & federal income taxes. Aim is to improve existing methods of exchanging tax data & information, and to lay the groundwork for more effective joint enforcement efforts.

Federal payments to states in lieu of taxes on gov't property. At the present time, states do not tax property owned by the U.S. gov't. Instead, the gov't makes payments to states under a variety of formulas. There's no set pattern. Amounts vary depending on gov't agency involved. Efforts will be made to remedy this...agree on uniform basis for payment.

Overlapping state & federal taxes: This is THE major problem. Duplication of excise taxes is particularly bad...and is getting worse. More & more states are using sales taxes as a means of raising revenue, and the federal excises, upped during wartime, have never been reduced. Gasoline, tobacco and liquor are hit the hardest by duplicate taxation.

State-federal allocation of taxes is one idea to be explored. Federal gov't would give states the exclusive right to levy some taxes, and, in return, would take over sources to be abandoned by the states. There's NO chance of early action. But long range, the idea has promise.

Pyramid club winners will be tapped for taxes, officials say. Agents will note the names from newspapers and other available sources, keep them until next March 15...then check to see that taxes are paid. This is merely routine procedure. The names of winners of sweepstakes, give-away prizes, awards, etc., are always noted for future reference.

Yours very truly,

March 26, 1949 THE KIPLINGER WASHINGTON AGENCY

N.B. → QUOTATION NOT PERMITTED. MATERIAL MUST NOT BE REPRODUCED IN WHOLE OR IN PART IN ANY FORM WHATSOEVER.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 1, 1949

I was interested in what you said about the reduction in your labor cost at Diboll as we were driving down toward the river below Diboll last Tuesday morning. However, when you have the definite figures on February 1949 as compared with February 1948, wish that you would send them to me.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 8, 1949

Dear Dad:

Attached you will find a suggested contract for services to be executed by the company to the Memorial Hospital. It appears to be in line with our original thoughts and provides for a decrease in the number of employees down to 75% of the number employed as of January 1st, 1949. I do not think that it would be safe to go below that. Please let me have your okay on this if that is your desire.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. April 13, 1949

Dear Dad:

Wish that you would apportion the retainer from John Curren as you see fit. Any decision we might reach would be arbitrary and, therefore, suggest that you advise us how you would like it to be paid.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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Mr. Arthur Temple Arthur Temple, Jr. April 18, 1949

Dear Dad:

You are correct in your assumption that this letter leaves us open to deal either way on the Saner property above Nacogdoches.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

WESTERN UNION

1201

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

The filing time shown in the date line on telegrams and day letters is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

TWU4 PD=TEXARKANA ARK 18 1141A=

ARTHUR TEMPLE JR=

DIBOLL TEX=

WILL BE GLAD TO HAVE MARY, ANN AND CHILDREN FOR SUPPER ALSO=

DAD=

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. April 20, 1949

Dear Dad:

"Butch" informs me that he has some prize beef that was ordered for you and Josh Morriss down here. Please advise what disposition you would like to make of it. He can hold it for a few days in the cooler, but if it is going to be some time before you can pick it up, I would suggest that he freeze it in our depp freeze over there.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND TREAS.
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 21, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't know anything to do with the steaks which have been set aside at the market for Josh and me but to freeze them and hold them until Josh or I make our next trip, when we will take one of our refrigerator boxes and try to get the steaks back to Texarkana in a frozen state.

I thought something of bringing the steaks back with me on my recent trip but really forgot them when we left Diboll. I am not sure that they would have fared so well since we were going by Pineland, and we did not have any container which would have kept them cold.

I was delighted on our inspection of the new Memorial Hospital in Lufkin. It was ever so much better than I had expected because previously I had seen it only from highway 94, from where it does not show up so well. It seems to be finished, furnished and equipped about as well as St. Michael's here. The only thing in St. Michael's that I recall as being better is the size of the bathrooms and St. Michael's has a good deal more tile in the bathrooms, the halls, etc.

Speaking of the new Memorial Hospital in Lufkin, I don't think there is anything we could do but to go along with the plan which has been adopted for the participating industries to pay $1.67 per man per month. It is my understanding that we are committed to such a program, and since you have arranged for all such payments to be earmarked for interest and sinking fund on the bonds, we should get back in the same proportion as we contribute. I am sorry now that we were not in on the new hospital from the beginning so that we would have had more say as to the method of financing because I feel that it would have been ever so much better to raise money necessary to build the hospital through the sale of stock and bonds rather than through outright donation and purchase of bonds, the method which was used. However, that is, of course, water over the dam.

We left Pineland earlier yesterday morning than we anticipated. Bob had had a headache for four or five days, for which he was taking strong sedatives

SOUTHERN PINE SERVICE ASSOCIATION

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continuously, and on taking his temperature yesterday morning in Pineland it was found that he had a little fever. He did not seem to be himself at all on this trip, but in spite of his indisposition I am sure that he got a great deal out of it.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 25, 1949

Mr. Arthur Temple, Jr .
Diboll, Texas

Dear Arthur:

I am enclosing service contract between Memorial Hospital, Lufkin, and Southern Pine Lumber Company and Temple Lumber Company, which I have filled in except for the number of employees and signed as President of both companies; also have had Bob Waite attest as Secretary of Southern Pine Lumber Company and affix the corporate seal. The Temple Lumber Company contract will, of course, have to be attested by George Smith as Secretary.

I hope that the Directors will never vote to apply any of the money contributed by the participating companies under this service contract for general operating expenses. I note that they can do so by two-thirds vote of the Board under certain circumstances. However, I would like to see any money accumulated under this provision laid aside and held intact to apply only for payment on the principal and interest on the bonds, and if any excess funds are accumulated, I would like to see them go toward retiring the bonds or reducing the cost of the services provided by this contract.

Yours truly,

AT:ld

Executed in T. L. Co. Contract "at its Lufkin branch only".

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 25, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Sir:

I was sorry not to get to Dallasfor the Lumbermen's Association of Texas convention. I decided yesterday that I was not very presentable with a large scab on my upper lip, which resulted from a minor automobile accident when I was riding in from the country club after a meeting last Thursday night when Josh applied the brakes suddenly to avoid a cat, and I was thrown forward into the dashboard. The main thing was the looks but I wasn't any too comfortable with this injury to my upper lip, and one also on the inside of the lower lip caused by the cutting of my lip by my lower front teeth.

Aside from the opportunity to visit with you and others at the convention, I was very anxious to see our exhibit. Have even been tempted to run over tomorrow to be there for a little while but don't suppose such a trip for such a short time would be justified.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 26, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have assumed all along that we have been committed to contribute so much per man per month as required under the service contract of Memorial Hospital, which I signed and returned to you yesterday, also that all other participating companies would go along with this requirement and that it would be quite embarrassing for us not to sign the service contract even if we were not committed and otherwise obligated.

We are, however, assuming a big liability - approximately $1,000 per month, $12,000 per year, or $180,000 over the fifteen-year period covered by the service contract. It is a liability which conceivably might be very burdensome to us at some time in the future. At the same time, I realize that money paid in under this contract is to cover interest and principal payments on the bonds so that we are, in fact, only underwriting the return of our investment, but it is conceivable that we might not get back what we have invested in bonds and be out, in addition, the monthly payments under the service contract.

The only reason I am writing this letter is that I want to be sure that all other participating companies do sign the service contract and pay in $1.67 per month for each of their employees. Unless there is 100% cooperation in this respect I would not want to obligate Southern Pine Lumber Company and Temple Lumber Company, and in that event, wish that you would please withhold the contracts which I returned to you yesterday. If all other participating companies do sign the service contract, then there is nothing for us to do but go along.

Yours truly,

AT:ld

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ARTHUR TEMPLE. PRESIDENT
HENRY G. TEMPLE. VICE-PRES'T & GEN. MGR.
ROBERT L. WAITE. SEC'Y-TREAS.
W. TEMPLE WEBBER. SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

April 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have contemplated being in Lufkin on Saturday, May 7th, for the formal opening of the Memorial Hospital, but this morning received a card notifying me that I would have to serve on the jury in District Court the week beginning Monday, May 2nd. I may not be through with this service in order to get down to Lufkin for the hospital opening but certainly would like to.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. April 27,,1949

Dear Dad:

I am holding the contract as instructed in your letter. All members of the Memorial Hospital are executing these contracts and I will advise when they have been turned over to the secretary. There are some retail outlets that have not been requested to sign these, inasmuch as we do not think that they would participate. I refer to the Angelina Chevrolet Company and the banks. If you like I will get a list of the ones that are executing the contracts and mail it to you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. April 27, 1949

Dear Dad:

I just talked to Corbin Robertson of Quintana Oil Company and he advises that they are putting two more shooting crews, making a total of four, to work pretty quick. Therefore, it will be necessary for us to provide a good bit of information in a short while and I have asked Dave Kenley to discuss the matter with them and to see if he can work out the field notes or waive the necessity for preparing field notes in accordance with their wishes.

I have agreed to put this Nacogdoches deal under our contract and, therefore, I am requesting Judge Minton to take the proper steps.

Corbin advises me that they have hit some very interesting structures over in Trinity County where they have started work and that they will have a little more information later on. He brought this up and seemed to think it rather important.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Dave Kenley

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I note from your letter of April 27th that some of the small retail concerns have not been requested to sign the service contract with Memorial Hospital, and, consequently, I will amend the suggestion made in my recent letter to you that we withhold delivery of the contracts which I signed for Temple Lumber Company, Lufkin, and Southern Pine Lumber Company until we were assured that there would be 100% cooperation in this respect.

As a matter of fact, I suppose we should be satisfied as long as all of the major companies do sign the service contract, but I do not see any reason why the same rule should not apply to all. A number of the smaller concerns might represent a goodly number of employees in the aggregate, and if the payment of $1.67 per employee per month is intended to cover certain concessions and services to be rendered, it seems to me that all should sign if their employees are to be the beneficiaries of those services and reduced rates. However, this, I suppose, comes within the jurisdiction of the directors or the trustees, and my primary interest is being assured that interest and principal of the bonds will be taken care of. I will be satisfied, therefore, if all of the major companies do sign and participate in the service contract and if the employees of those concerns who do not sign are negligible.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. April 30, 1949

Dear Dad:

I agree with you one hundred per cent that we should get together in the middle of May for another Director's meeting of the Temple Lumber Company.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 2, 1949

Dear Dad:

I think that the report which was brought out by Peat, Marwick, Mitchell gives us pretty good encouragement on the progress we have made so far. The other exceptions which they have made which are still not handled as they indicated last year are being corrected now. We have already taken steps to have the job authorization on any new purchases of equipment or on new construction, or remodeling on all purchases or jobs over $250.00. Attached is a copy of the blank used in connection therewith.

I notice that they state that the Directors did not approve the hospital membership and, therefore, I presume Mr. Waite was absent from our meeting. Wish that this could be put into the records for obvious reasons.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Lottie Wimp May 2, 1949

Dear Mr. Temple:

I notice in your letter of April 30th to Mr. George Smith, copy of which you sent to Mr. Arthur Temple, Jr., that you stated you would be down on May 27th for the Texas Lumber Manufacturers Association annual meeting at Boggy Slough. According to my records, this is to be held on May 21st. Just wanted to be sure you had the correct date.

Yours very truly,

Lottie

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 4, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am down to the office early this morning in order to get a little work done before I take off again for Boston for jury service. I have served Monday and Tuesday and have to go back again today, but Judge Beck indicated to us yesterday that he thought the docket would be completed today for which I will be most thankful.

Noting your letter of May 2nd in regard to the Peat, Marwick, Mitchell audit, I believe if you will read carefully the comment with respect to the approval of our hospital contributions you will see that the report says that the Board of Directors of Southern Pine Lumber Company has not approved the contributions specifically. I believe this is correct. You will recall that at one of our meetings our participation was approved all right, but in general terms and not for the specific amount of bonds purchased or the specific contribution per man, and, of course, the service contract recently executed had not been specifically approved because we did not know anything about it until more recently. I have made a note to take this matter up at our next board meeting because, as you suggested in your letter, I think that we should have specific approval of the several amounts which we have contributed and will contribute in one way or another.

I am glad that steps are being taken to put into effect the recommendations made by Peat, Marwick, Mitchell and Company in their annual audit report. There may be some recommendations which are not practical, that is, might cost more to put into effect than there would be any chance of saving or impractical for some other reason, but where the recommendations are sound and practical, I would like to see them adopted.

I have not had an opportunity as yet to go over the audit report very carefully. I note, however, they show an increase in office equipment at Diboll in the amount of $25,000 approximately, as I recall, which looks like quite a lot; also, I notice that they list Webb County as one of the counties in

SOUTHERN PINE SERVICE ASSOCIATION

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which we own land, which I think must be an error. We did own a large ranch of some 27,000 acres in Webb and Dimmit Counties some years ago, but we sold it in our program of liquidation of real estate owned by Temple Lumber Company and Southern Pine Lumber Company which was not incident to the business.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 4, 1949

Mrs. Lottie Wimp
C/o Southern Pine Lumber Company
Diboll, Texas

Dear Lottie:

Have just received your letter of May 2nd advising that the annual meeting of Texas Lumber Manufacturers Association, to be held at Boggy Slough, is scheduled for May 21st and not May 27th.

I have checked my desk calendar and find that you are quite correct. I don't know how I got May 27th in my mind as the date for this meeting but I certainly did have that date definitely in my mind, and I appreciate your calling the mistake to my attention.

Sincerely,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 5, 1949

Dear Dad:

The May 20th meeting hour at 1:00 P. M. at Diboll will be satisfactory. Please advise if everyone is going to be here for lunch.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 5, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Temple has just told me about his conversation with you in Houston yesterday about the proposition which has been made by some fellow who is building an ice plant in Lufkin.

This proposition, which I understand is to furnish us ice at 30¢ per 100 lbs. delivered Diboll and under a five year contract and to reimburse for all that we have spent so far on our ice plant, looks pretty good provided this party is responsible and provided, too, we can bind anyone to whom he might sell his plant during the term of the contract. In other words, I don't think that we would want to abandon our project for a contract, no matter how favorable it might be, with some fly-by-night or that we could be left high and dry if the other party should sell out or quit business. Having gone as far as we have, I think we would want to be assured of an adequate supply at a fair and reasonable price for at least five years.

If this party is responsible and if we can be assured of an adequate supply of ice at a reasonable price for a period of five years, I would be inclined to abandon our ice plant at Diboll if we are not committed to the people who would furnish our equipment. Our only interest is in supplying the people of Diboll with ice at a reasonable price, and if we can do that and save the $35,000 or $40,000 which we would have invested in a plant, so much the better.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006:016

Mr. Arthur Temple Arthur Temple, Jr. May 5, 1949

Dear Dad:

For your information, we own in the northwestern part of Webb County an undivided 1/64 royalty interest in 26,898½ acres.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006:016

Mr. Arthur Temple Arthur Temple, Jr. May 6, 1949

Dear Dad:

You asked me in your recent letter about the $25,000 listed under furniture and fixtures on page 15 of the Peat, Marwick, Mitchell report. As you will observe from Mr. George Smith's breakdown, $20,000 of this represented fixtures that were charged into remodeling work on the stores and market. Subsequent to the turn of the year, these were taken out of the construction cost and were charged to furniture and fixtures as was proper. This had nothing to do with our purchases for last year. You will notice, however, that we did spend about $8,000.00, as listed on Mr. Smith's record. Of this amount, $3700 was for air conditioning repairs, inasmuch as our unit was about 12 years old and had to be replaced. Also, we placed Dictaphones through the office, which has been very useful. I think that you will find Mr. Smith's analysis complete and hope that this answers all of your questions.

Mr. Smith and I have been looking at this statement and we can't understand what the $20,000 addition to the Texarkana office was. We also notice that you have spent around $2,000 on furniture and fixtures for that little office. Could you give us some information as th the principal items of this expense?

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. May 6, 1949

Dear Dad:

Your thoughts on the ice plant parallel mine one hundred per cent. In the event the man can give us a dependable deal, though, I would like to go ahead and sell out to him, inasmuch as we have had to do extensive rebuilding in the store building itself to provide vault space. When we got into the matter we found that the old vault was completely gone from the foundation up through the ceiling insulation. We have had to completely rebuild this at quite a bit of expense and, therefore, the completed cost of the plant will be in excess of $40,000. At the time we began the construction, it was contemplated that the new plant would only cost about $40,000 on the outside. I am going to make this ice man a proposition this afternoon when he returns from Houston, but I am really going to hold his feet to the fire because I feel that we can pay for our plant in 6 or 8 years and that is a good investment regardless of cost. I am not anxious to get into the ice business, but feel that, inasmuch as we have most of the work behind us, we should make a good deal.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 6, 1949

Dear Dad:

I have taken the liberty of arranging a meeting at about 3 or 3:30 Friday afternoon, May 20th, subsequent to our Directors meeting for those of you listed on this lseter, together with Mr. Corbin Robertson, who is the son-in-law of Mr. H. R. Cullen. The purpose of the discussion will be to go further into the matter of policy regarding newly purchased land and leases returned to the company from others. Mr. Robertson feels that it would be mutually advantageous to agree to automatically put these under the contract and I must admit that I am somewhat in agreement with him. However, I would like to have a full discussion of the matter and he has agreed to meet us at that time. If this is not satisfactory please advise.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Messrs. Eck Prud'homme
R. E. Minton
Dave Kenley

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Mr. Arthur Temple Arthur Temple, Jr. May 9, 1949

Dear Dad:

Several speeches were made throughout the quarters over a sound truck last Saturday, the morning before we opened the Memorial Hospital. There was very little reaction and apparently every thing is serene. Attached is a folder that they used in Diboll. This was put in everybody's front door and handed out generously.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. May 9, 1949

Dear Dad:

I am arranging a dinner at the hotel in Diboll for all of those listed Friday, the 20th, at 12:00 o'clock. I hope that each of you will arrange to be there on time.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Messrs. George Smith
E. G. Prud'homme
S. F. Styles
Latane Temple
W. Temple Webber
E. A. Farley

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
E WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 10, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

It is quite agreeable to me to meet with Mr. Corbin Robertson and others at 3:30 Friday afternoon, May 20th, as suggested in your letter of May 6th.

Eck Prud'homme has raised the question as to whether we will be through with our Temple Lumber Company Directors' meeting by 3:30, but I am quite sure that we will if we get started promptly at 1:00 or shortly thereafter. If, however, you think there is any doubt as to our getting through with our Directors's meeting and should decide that early Saturday morning would be a better time to meet with Mr. Robertson, I suggest that you arrange the meeting accordingly and so advise him, Mr. Minton, Dave and Eck.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 10, 1949

Dear Dad:

From your letter to George Smith I presume that you will not want to have lunch at Diboll Friday. Therefore, I am cancelling our arrangements and will expect everybody to hustle for himself.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Messrs. George Smith
E. C. Prud'homme
S. F. Styles
Latane Temple
W. Temple Webber
E. A. Farley

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MLBCO.

SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple **From** Arthur Temple, Jr. **Date** May 10, 1949

Dear Dad:

From your letter to George Smith I presume that you will not want to have lunch at Diboll Friday. Therefore, I am cancelling our arrangements and will expect everybody to hustle for himself.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Messrs. George Smith
E. G. Prud'homme
S. F. Styles
Latane Temple
W. Temple Webber
E. A. Farley

DIBOLL TEXAS
SOUTHERN LUMBER CO.

Likewise this is probably true. Styles is probably Ed was probably going to go a bit broke myself some time N.G.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 10, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Inasmuch as you have arranged dinner at the hotel in Diboll for those who intend to attend the Directors' meeting Friday, May 20th, I will be there. I presume that you will hear from others to whom you sent a copy of your letter of May 9th.

Temple is coming over to Diboll Friday morning from Pineland. He will have Fay Burns with him, and I think possibly a new man whom he intends to put on as a salesman at Corpus Christi will meet him at Pineland, or if not at Pineland, then at Diboll. He asked this morning if there would be any objection to having these two men to lunch with us. I told him that I did not think so. You will probably hear from Temple directly on this, but if not, I suggest that you count on Fay and this other man for lunch as well as the others from whom you will hear directly.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
A. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 10, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

If you want to learn who is the champion fisherman of Texas, I suggest that you tune in on radio station KRLD, Dallas, next Friday night at 10:15. I am entering in a contest sponsored by Cullum and Boren, Dallas, an eight pound bass which I caught last Saturday afternoon and which, incidentally, I am sending to Little Rock to be mounted, as I did a six pound bass caught ten days or two weeks ago. I thought that one would be my biggest fish and, consequently, that I should have it mounted as a trophy, but now I have this eight pound monster which puts the other one in the shade.

Yours truly,

Lloyd

Racey 8# plus.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 13, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Referring to your letter of May 6th:

During the past year Southern Pine Lumber Company purchased the building used here at Texarkana for an office at a price of $25,000.00, $5,000.00 being allocated to land and $20,000.00 to improvements. Heretofore you understand, this property has been owned by the so-called Temple Heirs, and we thought it would be much simpler to have the Company own the office building, simpler from an accounting standpoint to eliminate fiduciary returns which would become more burdensome as the years go by and as the several interests are inherited by a greater and greater number of individuals. I feel the property is well worth $25,000.00, located as it is directly across the street from the new hospital, and I believe it can be turned for the purchase price at any time.

The $1,886.00 under additions to office equipment and fixtures covers various types of equipment, typewriters, adding machines and so forth.

Yours very truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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2/4/48	Chair - Mr. Templeís office	135.00	
4/21/48	Friden Calculator	738.50	
6/24/48	Two Electric Typewriters	636.00	
7/26/48	Adding Machine- R. L. W. office	377.30	$ 1886.80

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Mr. Arthur Temple Arthur Temple, Jr. May 14, 1949

Dear Dad:

Congratulations on being the number one fisherman of the State. I herewith hang up my rod and reel and acknowledge complete defeat. I think I will really concentrate on golf now where the competition "ain't"so keen and all I've got to handle is Byron Nelson and a few others.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
R. L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I appreciate very much your letter of congratulations. I presume you heard the announcement that I had won first prize for the largest bass for the week ending last Friday noon in the contest sponsored by Cullum and Boren of Dallas when it was broadcast over KRLD last Friday night at 10:15. Of course, I listened to the program and got quite a thrill out of it.

I sent my latest big fish to Little Rock to be mounted and when I get it back will display it along with the six pound bass I caught a couple of weeks ago. I don't know just how long I will want to keep these mounted fish on the wall in my office, and if I do decide to get rid of them, the thought occurred to me that they might make nice trophies for the Boggy Slough clubhouse. The mounting of the six pounder is very well done, and I am anticipating that the eight pound four ounce fish will be equally well done.

Yours truly,

Lloyd

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
CHARLES WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

One thing in the Peat, Marwick, Mitchell audit which surprised me was the charge shown for electricity at the planing mill in the amount of $24,932.58, which, if I am not mistaken, figures right at 83¢ per thousand feet. That certainly does look excessive, and if we can look forward to such a high cost for electricity in the future, it might pay us to increase our own production of electricity. This charge represents, I assume, cost of electricity purchased from T.P.& L. Company.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

May 17, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wonder if we are going to have sufficient time for the Temple Lumber Company Directors' meeting in Diboll next Friday afternoon if we arrange to meet with Mr. Robertson at 3:30. Ordinarily I should think that we would have time enough, but Eck has mentioned a number of things that he wants to have discussed, and recalling that we were in session in Houston at our last meeting in January practically all of the afternoon, it might be better to meet with Mr. Robertson the first thing Saturday morning, or I could get an early start Friday morning, arriving in Diboll at around 10:30, which would give plenty of time to meet with Mr. Robertson and get through with him before lunch.

If you think well of the suggestion, I wish that you would call Mr. Robertson and change our appointment with him accordingly. In any case please let me know what you do.

Yours truly,

A. T.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 18, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Since writing you several days ago about the item of electricity in the planing mill cost, as shown on the Peat, Marwick, Mitchell audit report, the thought has occurred to me that this might be the planing mill's part of the cost of producing electricity at Diboll and not a charge for electricity furnished by Texas Power and Light Company. I am inclined to think that this is the more reasonable explanation of the large figure.

Yours truly,

AT:ld

Since writing this I have written Geo. Marwick's firm on the subject.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 19, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning the application of Avery Jones for an increase in the allowance from the Temple Foundation from $30.00 to a recommended $50.00 per month.

It is always very difficult for me to judge or pass on such applications. I am not familiar with the individual cases and don't know the need as you and Calvin, who are on the ground, do.

If this applicant's wife has no other means of support, then it would seem that she would have considerable difficulty, in fact, that it would be impossible for her to get by on $30.00 per month. However, I note that she is living with her brother, who may or may not be able to contribute to her support other than to provide lodging. The only thing I can suggest is that you do whatever you think is justified by the circumstances.

I have just checked with Bob Waite to see how contributions from the Temple Foundation Fund are running. Diboll's are averaging around $1,100 or $1,200 per month, and while Pineland's so far this year have shown considerable variation, I would say that theirs are running at about an $800 or $900 average. On this basis I would say that withdrawals for the year would run somewhere between $20,000 and $25,000 or 10% or more on 2,000 shares of stock in the Foundation.

Considering this particular case further, I wonder if the boy, Avery Jones, Jr. is doing anything. It would seem that he could contribute something by working before and after school and on Saturdays. In suggesting this I realize, of course, that there are restrictions to boys of fifteen working at a sawmill or woodworking plant, but I have in mind odd jobs which he might be doing around town.

I have just called your mother with regard to this case. She says that there is provision in Texas for aid to dependent children and she

SOUTHERN PINE SERVICE ASSOCIATION

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is of the opinion that help can be obtained through this source. If this has not been investigated, it might be well to investigate it before any action is taken with respect to an increase in allowance from the Temple Foundation.

Yours truly,

AT:ld

Martin said about that 14 is maximum age for dependent children in Tex. Might investigate anyway.

The fund has a balance of about $27,000.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT J. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

May 23, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received a letter from John Curren stating that he expects to meet you and Eck in Houston one day this week.

The thought occurred to me when I read this letter that you might take advantage of the opportunity to call on Corbin Robertson and discuss with him the matter for which he was coming up to Diboll. This might be even better than for all of us to meet with him because you could refrain from committing yourself on the ground that you wanted to discuss the matter with me and others; then we could decide what we want to do and let him know.

I am, of course, not at all keen about making another trip to Diboll so soon after my last one. The older I get, the longer this trip becomes. However, I want to be as helpful as possible and will always stand ready and willing to make the trip whenever it is necessary. Let me know, therefore, what you work out with Mr. Robertson, whether you talk with him in Houston and then confer with me by telephone or by letter or whether you want me to return to Diboll the latter part of the week for a meeting with him.

I am rather of the opinion that we might as well agree to let Mr. Cullen have our acreage as leases expire and any new land acquired on the same terms as the original lease. As was brought out in our short conversation late Friday afternoon, the override which we get from Mr. Cullen may amount to as much as we could get on a lease bonus from others. On the other hand, a lease bonus might be the more conservative way to go, a sort of middle-of-the-road policy where we would be drawing down some cash and not gambling all on production. Another thought that has occurred to me is that if it is to our interest to throw everything into the deal with Mr. Cullen, why did we reserve 1/4 of the acreage in our original deal. As I see it, it is largely a question of whether we want to gamble all on finding oil or whether we want to gamble on our 1/8 royalty and at the same time draw down a substantial amount of money.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. May 24, 1949

Dear Dad:

I have made a tentative appointment with Mr. Corbin Robertson at his office in Houston at 10:30 Friday morning. This will allow you to take a train out of Texarkana and would be more satisfactory for you from a lot of angles. I suppose Dave and Judge Minton and I will go down together from here and I will take a plane from Houston to Dallas that afternoon and see Buddy off on the bus for camp. He leaves from Dallas. If this is satisfactory please advise.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Dave Kenley
Mr. R. E. Minton

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Mr/. Arthur Temple Arthur Temple, Jr. May 24, 1949

Dear Dad:

Your letter of May 23rd in regard to Corbin Robertson and the Cullen deal leaves me exactly nowhere. You have discussed at least twenty things without making conclusions. Please instruct me what you want to do on this matter right away, so that I can tell Mr. Robertson.

Yours very truly,

Arthur TEmple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
A. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am surprised at the two letters written you under date of May 16th by Congressman Combs, copies of which you mailed to me. I wonder if they are not something of a smokescreen or an effort to delude you into thinking that he is trying to work out something with respect to a Labor Management Relations Act and Wage-Hour amendments which will not be objectionable to the employer. I suggest this because I have followed Congressman Combs's voting record very closely and I do not recall a single instance where he has voted right,according to my way of thinking,or a single instance where he has not gone down the line with the Administration and for legislation which has been urged by the labor union leaders.

According to his letter trying to explain his vote on the Wood Bill, he makes a very poor case. Apparently he is for the things contained inthe Taft-Hartley Act and the Wood Bill, and the only objection he raised is that the Wood Bill would not deal effectively with a walk-out called by John L. Lewis. Of course, the only reason the Taft-Hartley Act does not deal more effectively with nationwide strikes is that the 80th Congress was not inclined to go so far as to make labor unions subject to the anti-trust laws. Any such act is a compromise at best, and I will bet you Mr. Combs would have been one of the first to oppose any such provision in the act. In this letter it is quite apparent to me that he is offering an alibi for his voting against the Wood Bill and in favor of the Sims Bill offered by the Administration, which was generally conceded to be so much weaker.

In spite of the above I think it is fine that you have apparently gained the confidence of Mr. Combs or that he does feel it incumbent upon himself to try to work out something on labor legislation which will be satisfactory to you. That is to the good. Now that you apparently do have his confidence I think you should take advantage of that situation and try to show him that what we are advocating is not anti-labor but is, in fact, for the good of labor as well as the rest of the people of his district, his section of the country and the entire United States.

Yours very truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Truman did use the injunction power under Taft-Hartley Act against Jno. Lewis & it cost him $3,000,000 to vacate it.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I think your letter of May 24th to Congressman Combs is good. I hope that you sent a copy of it to the Southern Pine Industry Committee at New Orleans.

I don't know very much about the amendment which Mr. Combs has proposed, nothing other than what I learned from a mimeographed letter received from the Southern Pine Industry Committee yesterday. No doubt they will be getting out more on this from time to time. Certainly, the proposal to exempt logging from the Wage and Hour Act is good, something which the lumber industry has advocated for some time. Giving the Secretary of Labor so much authority over the minimum wage, however, is not good, as was brought out so well in your letter to Mr. Combs.

David Nelson, who has been very active and has made a number of trips to Washington in behalf of the laundry association, called me this morning about the Combs' amendment. He says that he and his people are very much in favor of it because laundries would be virtually eliminated from coverage under the act. From what he said I am very much afraid that the opposition to what the Administration is trying to put over may be divided, which would be bad.

I suppose we will get some advice from the Southern Pine Industry Committee shortly, giving us some advice as to what the industry as a whole should support, whether for the Combs' amendment, the Lucas bill or possibly a combination of the two, which might be the most desirable thing.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a communication which came in yesterday from W. A. Godwin which I believe is the same as "Hobo Jack", the man who claims to be working against Communists and other subversives, the same man who was at the meeting at Boggy Slough last Saturday morning and whom you indicated that you did not like a little bit.

I don't know whether there is anything to this fellow or not. To say the least, he has impressed me as being completely inoffensive, has never asked me for any money though he may have asked for some support of his activity from Henry. When he came to see me a year or two ago, I referred him to Martin Dies, feeling that Martin was well qualified to judge him and determine whether or not his work was effective if, in fact, we have any Communists in our organizations. As I recall, Martin Dies did not think much of him.

There is probably not much point in sending this communication to you. I thought, however, that you might want to answer it in some way, but really his letter sounds something like the product of a mind that is not altogether sound.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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TO ALL LUMBERMEN:

Minds differ. So, though my mind may differ from yours, will you be kind enough to aid by suggesting a plan whereby we can organize a cooperative plan to eliminate Communism?

During my forty odd years of anti-subversive work, all of which has been in the field of strife, not behind a velvet curtain, I have learned this: Lumber comes from logs, not sage brush; I have never visited a mill in a desert. The trouble is among our laboring class and, if no contact, no elimination. By contact comes possibilities.

Many who express a desire to blot out our Nation's threat spend their time among our elite who clap hands and often shout at orations of facts which express their knowledge that Communism is a fact, especially among the employing class.

Can you explain why those same orators spend so much time among the elements who face the threatning saboteurs with never a word that the trouble is in the rank and file?

Sincerely yours,

W.A. GODWIN

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EGOTISM VS JUDGMENT

Back in the early thirties came to light a new invention, a great piece of machinery void of metal. Its aims were to be greater than the power of the Boulder Dam and, as a school boy express it to me, "Can-I-Overthrow".

Months passed and time after time I viewed that scrap of paper. While in Houston a short time back I met that boy. He lives in some suburb of Houston. In our conversation he said: "Well, we are yet free but how long is a question, for egotism is fast becoming a power, and selfish privileges forbid ownership to defend the properties, so we are fast becoming subjects of dictatorship. Is that the lack of judgment?"

Thus came this title,"Egotism Vs Judgment."

Humanity is fully aware of present conditions. All are alarmed, but the question is will we hesitate until we are in the gutter with China?

Yesterday I listened to three fluent speakers, all well posted. One has 68 calls to appear before divers civic clubs upon the subject. Which can only be deemed machine politics.

The question in my mind is this threat to freedom within our civic clubs or is it enveloped in the rank and file of the people? If in the civic clubs, I have wasted over forty years of my life, but if in the rank and file my aims are justifiable. Why rush to a desert to quench a fire? Go to the fire.

The fact remains that professional dignataries seek their level and those three men, if heeded, could have done a world of good, because the real salvation is hinged upon business employers, the one hope of saving liberty and freedom.

W.A. GODWIN

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.

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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a telegram which came here yesterday morning. After reading it I decided that it was not necessary to have it forwarded to you by Western Union but it would be quite sufficient to send it to you by mail.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

May 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing check for $200.00 which is approximately the amount of the fee required for Buddy to attend camp. Ann wrote that the cost was $197.50 plus some incidental expenses which she would take care of.

I am awfully glad that both Tommy and Buddy were able to attend camp. It will be a fine experience for both of them, and I am sure that it will do both a lot of good.

Mother and I have talked about going to see the boys at camp on visitors' day, which Ann wrote was Sunday, June 12th. She cannot get off from the Red Cross long enough to drive, and the train schedule from Texarkana to Austin is not very good, the train leaving Texarkana at 4:00 in the afternoon, getting into Austin at 4:30 the next morning. The trip back is all right for we could leave Austin at 3:40 in the afternoon on the Eagle, arriving in Texarkana at 10:40 that night. Maybe we can figure out something yet.

I wish that you would let me know about your trip to Houston last Friday. Would like to know what you worked out with Mr. Robertson. Also wish that you would take the time to tell me something about the boys' departure for camp from Dallas, whether they were thrilled and excited, etc.

Affectionately,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I would like to help you out by relieving you of the $24,000 of notes which you propose to take on the Hemphill School job and will consider doing so if and when you do acquire these notes. However, I have bought rather heavily of tax exempt bonds and my cash balance at the present time is not much more than will be necessary to take care of our living expenses for the balance of the year and future income tax instalments. I had not contemplated any more purchases of such securities but would like to be of whatever assistance to you I can.

When I have been making purchases of municipal bonds for my own account, I have also been buying the same for Georgie. I might be in a rather embarrassing position to offer her the Hemphill School notes, but there is a possibility that we may place some of the notes with her.

Of course, I would want to know what security is behind these notes and whether they are, in fact, tax exempt. I would want some good legal opinion as to both aspects, and I don't know of anyone whose opinion I would value more than Mr. Minton's.

If these notes are well secured and if they are tax exempt, why would they not be a good investment for the Hemphill Bank or even for First State Bank and Trust Company at Lufkin? I am sure that First State Bank is investing in tax exempt bonds as well as Government bonds, and if these notes are well secured and bear 4% interest, they might have an even stronger appeal.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning Mr. Phillips' letter, as you requested.

I don't suppose we have any need at this time for the services of Mr. Phillips or his company. We might do well to engage him if and when we get any actual production of gas and/or oil on our lands.

I am also returning the clipping from yesterday's Houston Post about the Humble well in Nacogdoches County. You did not ask me to return this clipping, but I don't have any particular need of it and you may wish to keep it.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 3, 1949

Dear Dad:

The necessity for purchasing the Hemphill School notes has been eliminated.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple **From** Arthur Temple, Jr. **Date** June 3, 1949

Dear Dad:

Attached is a copy of original draft of side agreement with Mr. Cullen. Wish you would look it over and give me your impression.

Yours very truly,

Arthur Temple Jr.

Arthur Temple, Jr. A.W.

ATJ:lw
Encl.

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H. R. CULLEN
PRESIDENT

MRS. H. R. CULLEN
VICE-PRESIDENT

ISAAC ARNOLD
SECRETARY-TREASURER

Quintana Petroleum Corporation
17TH FLOOR CITY NATIONAL BANK BUILDING
HOUSTON, TEXAS

June 1, 1949

Mr. Arthur Temple, Jr., Vice President
Southern Pine Lumber Company
Diboll, Texas

Dear Arthur:

I am enclosing several copies of a letter setting out the details of the matter which you and Corbin discussed the other day when you were in Houston. Paragraph 4 of this letter relates to the offset clause which you have not agreed to, but which we discussed. After talking with Judge Minton on the phone yesterday morning, I included this paragraph in the letter in the hope that we could get the entire matter disposed of at one time, since Judge Minton and I both felt it would be better to dispose of both questions at once, if we could do so. In view of the fact that you have not committed yourself with respect to the offsets, and in view of the fact that there may be changes you wish to make in the form of the other parts of the letter, we did not have Mr. Cullen sign the instruments. If the entire letter is satisfactory, we will have it executed by Mr. Cullen and forward the same to you for your signature immediately upon hearing from you.

I shall appreciate any suggestions you may have with respect to any of the matters contains in the letter.

With kindest personal regards, I am

Very truly yours,

Frank Smith

A. Frank Smith, Jr.

afs jr/mw

cc Judge R. E. Minton
Ingram, Texas

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QUINTANA PETROLEUM CORPORATION
17TH FLOOR CITY NATIONAL BANK BUILDING
HOUSTON 2, TEXAS

May 31, 1949

Mr. Arthur Temple, Jr., Vice President
Southern Pine and Temple Lumber Companies
Diboll, Texas

Dear Mr. Temple:

Reference is here made to the leases executed by Southern Pine and Temple Lumber Companies, as Lessors, respectively, and by me, as Lessee, on January 10, 1949, as said leases have been amended by letter agreements dated January 10, 1949, and March 18, 1949, and by amendment dated May , 1949. In consideration of the mutual promises herein contained, we have entered into the following agreements with respect to said leases, the properties covered thereby, and such additional matters as are referred to herein:

1. Any properties owned by Southern Pine Lumber Company or Temple Lumber Company in the State of Texas on November 22, 1948, which were not included in the leases referred to above for the reason that said properties were subject to existing oil, gas and mineral leases, and any properties acquired in the State of Texas by either of said Companies in the normal course of its business, shall, as said existing leases expire or as said properties are acquired, as applicable, be included in the leases of January 10, 1949, in the same manner as if said properties had been included in said leases at the time of the execution thereof.

Upon notice by Lessor to Lessee that any such existing leases have terminated or that such additional property has been acquired and upon Lessors having furnished Lessee with a description of the lands in question, Lessor and Lessee shall, within a reasonable time thereafter, agree upon the location of the one-fourth (1/4) of said lands which shall be added to Exhibits "B" of said leases dated January 10, 1949.

2. It is agreed that if either Southern Pine or Temple Lumber Company acquires any property, including minerals (but excluding the surface or timber rights) with respect to which

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QUINTANA PETROLEUM CORPORATION
17TH FLOOR CITY NATIONAL BANK BUILDING
HOUSTON 2, TEXAS

I have furnished Southern Pine or Temple geophysical or similar information, such properties or minerals shall be included within the applicable one of said leases dated January 10, 1949, and all of the provisions of said leases shall apply to such properties or minerals except that the royalties to be paid Lessors under said leases with respect to such properties or minerals shall be reduced to one-eighth (1/8).

3. Should I acquire leases from any lessors other than Southern Pine or Temple Lumber Companies as a result of the exploratory operations conducted by me under said leases of January 10, 1949, I will make available to you, as a representative of Temple and Southern Pine Lumber Companies, all geophysical or similar information which I have concerning the area and will keep you fully informed as to my development plans. You will treat as confidential the information so furnished. It is agreed that if I purchase any royalties in the areas which I have caused to be geophysically or otherwise explored under the leases of January 10, 1949, I will, within ten (10) days of the date of purchasing such royalties, notify you as a representative of both of said Companies of such royalty purchase, and you shall have thirty (30) days thereafter within which to elect to purchase from me half (1/2) of such royalty interest which I have acquired, and if you elect to participate in the ownership of such royalty, you shall pay me therefor half (1/2) of the cost to me of such royalty.

Similarly, should either Southern Pine or Temple Lumber Company purchase royalty in any area with respect to which I have furnished either of said Companies geophysical or similar information, I shall, under the same terms and conditions, have the right to participate in the ownership of such royalties.

4. It is agreed that with respect to properties already covered by said leases dated January 10, 1949, or hereafter to be covered by such leases, I shall not be required, in the event I exercise my option to lease lands listed in Exhibits "B" to said leases, to offset wells which I have drilled or caused to be drilled on lands covered by Exhibit "A" by drilling additional wells on lands covered by Exhibit "B" and which

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QUINTANA PETROLEUM CORPORATION
17TH FLOOR CITY NATIONAL BANK BUILDING
HOUSTON 2, TEXAS

I have under lease at that time, and vice versa. Similarly, it is agreed that if any wells which I have drilled on the Southern Pine lease are within offset distance of lands which I hold under the Temple Lumber Company lease, I shall not be obligated to offset such wells, and vice versa.

This agreement is binding upon the successors and assigns of Southern Pine Lumber Company and Temple Lumber Company, and upon my heirs, assigns and legal representatives. If the above evidences your understanding of our agreement, please execute a copy of this letter in the space provided for your signature.

Very truly yours,

H. R. Cullen

ACCEPTED this ____day of
June, 1949.

_____
Arthur Temple, Jr., Vice President
Southern Pine and Temple Lumber Companies

COPY

afs jr/mw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 6, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

There are several things in the side agreement with Mr. Cullen, which you sent me with your letter of June 3rd, which I would question, though nothing of any paramount importance.

As for paragraph 4 pertaining to offsets, I don't know what reason there may be for the lessee's not being required to drill offsets on land reserved by the lessors under Exhibit "B". There may be some valid reason for this provision, but I cannot conceive what it is.

Another item I would question is the inclusion of "all properties" of Southern Pine Lumber Company and Temple Lumber Company acquired subsequent to the original lease or on which leases have expired. It seems to me that the term "all properties" is misleading and might be construed to include retail yard sites or any city real estate owned by either company, such as the office building here at Texarkana. Such, of course, is not the intention, and I should think that this ambiguous term could be clarified by changing it to "acreage". This, of course, is a minor point.

I note that Mr. Smith, or whoever drew up the letter to be executed by Mr. Cullen ~~and a representatives~~ and a representative of our companies, understands that you will sign for both Temple Lumber Company and Southern Pine Lumber Company as Vice President. Of course, you are not Vice President of Temple Lumber Company, and your signature as such would not be valid. Furthermore, I have checked with Bob Waite, and he has told me that the directors of Southern Pine Lumber Company have never given you such blanket authority as I hold to execute leases, etc., etc., and it is questionable whether your signature as Vice President of Southern Pine Lumber Company would be acceptable. To overcome this objection as to your authority to sign for Southern Pine Lumber Company and Temple Lumber Company why not have the side agreement and anything else pertaining to the Cullen deal signed by me as President? Please understand that in suggesting this I am not at all jealous of my authority, and am suggesting that I sign to avoid any complications or future difficulties.

SOUTHERN PINE SERVICE ASSOCIATION

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Paragraph 3 provides that where we acquire any minerals without surface rights, such minerals shall be included within the applicable lease dated January 10, 1949, but royalties to be paid lessors shall be reduced to one-eighth. I think you may have discussed this provision in our phone conversation recently but I don't recall the reason for it. If you are of the opinion that this provision is all right, well and good. On further thought I can see a reason: if we should buy a lease, we would be acquiring only seven-eighths of the minerals, and the landowner would be retaining one-eighth. Our one-eighth plus the landowner's one-eighth would make one-fourth, approximately the amount of the royalty to be paid under the original lease on land which we own in fee together with all minerals. I suppose that is the reason and it is all right with me.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 6, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wonder if we are justified in running the two sawmills at Diboll 55 hours per week. In the first place, can we afford the drain on our timber? In the second place, the demand is comparatively light, and we may have considerable difficulty in moving the lumber which will produce under this operating schedule at two mills. In the third place, I am inclined to think that our unit cost would be considerably less if we operated at 40 hours or 45 hours per week without paying as much as 15hours overtime at the rate of time and one-half.

I presume that you have figured all of these circumstances closely and have come to the conclusion that we can afford to run two mills 55 hours per week. However, it does not strike me as sound.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 7, 1949

Dear Dad:

We have been on 45 hours since April 15th. Glad to know that you approve.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date June 7, 1949

DIBOLL TEXAS SOUTHERN TEMPLE

Dear Dad:

We have been on 45 hours since April 15th. Glad to know that you approve.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

6/8-

I received from Tom Eaves who was here last Saturday [illegible] was running [illegible] Am glad it did no more than [illegible]

A.T.

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006.016
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received the analysis of profit for May and the year to date. The showing for May is pretty good, I think, approximately $20,000, and I note that included are charges for auditing, $6,563.00 and donations, $4,000.00. But for these heavy charges the showing would have been approximately $30,000. Incidentally, I am writing George asking him to let me know more about the $4,000 for donations, also the items of employee relations and public relations.

Pineland didn't have a very good month, a profit of a little over $3,000.00, but they had their auditing fee of something over $6,000.00 set up in May, too. The dimension plant lost close to $13,000.00 and the finishing plant a little over $2,000.00, and hardwood flooring a little under $17,000.00. (37,....) Pine and hardwood lumber showed a profit of about $41,000.00, and Pineland would have had a good month but for these losses at the dimension plant, finishing plant and flooring unit.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 7, 1949

Mr. Arthur Temple, Jr., Diboll ✓
Mr. E. G. Prud'homme, Pineland

Gentlemen:

I had a very pleasant visit yesterday afternoon with Mr. John L. Wheatley of 3728 Richmond Avenue, Shreveport, Louisiana, phone 8-2258. Mr. Wheatley represents a firm that sells "Woodlife", a toxic water repellent. He said that he was at New Orleans for the Southern Pine Association convention, gave a demonstration and made a talk before the Advertising and Trade Promotion Committee, and you may have met him or at least heard something of his product.

I am enclosing a couple of pieces of literature for each of you which describe this product. It is used by Dierk's Lumber and Coal Company, I believe at all of their mills, and Long-Bell is putting it in to treat window and door frames. It is used by William Cameron and Company, Wholesale, and Mr. Wheatley told me that our yards at Houston purchased small quantities of Woodlife in cans from Cameron Wholesale.

For 1" and 2" Woodlife can be used in an ordinary dipping vat. For timbers up to 12 x 12 what Mr. Wheatley calls the dri-vac process, using a vacuum to pull out moisture as is done in pressure treating, is recommended. He said that the Dierk's man at the convention in New Orleans made the statement that they treat with the dipping process for a cost of $6.00 per thousand feet, and he thinks that they add $10.00 to their selling price for the treatment.

I have seen several large ads by Cowser and Company, Dallas, of this treatment using pentachlorophenol. In addition to the dipping process they are also equipped with the dri-vac system. If we wanted to, we could inspect this installation at Cowser and Company's yard in Dallas because Jake Richenstien is an old friend of mine.

Mr. Wheatley said that the Forest Products laboratory at Madison, Wisconsin had stated that pentachlorophenol is many times more toxic than creosote and Woodlife, because it has a non-soluble oil base, lasts equally as long.

SOUTHERN PINE SERVICE ASSOCIATION

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Another feature of Woodlife which Mr. Wheatley stressed is that it is water repellent, thereby preventing the absorption of moisture from the air and, as a consequence, has a stabilizing effect, preventing warp, shrinkage and expansion. He made a very interesting demonstration in my office, having a very thin piece of wood cut across the grain, half of it treated with Woodlife and half untreated. He had an instrument to show the expansion resulting from the absorption of moisture. He put four or five drops of water on the untreated part, and the indicator on his instrument showed expansion up to, I believe, 45/1000 of an inch. He put several drops on the treated part, and the wood did not take up the water at all, and, of course, this part showed no expansion because it did not absorb the water. He had other pieces which showed the untreated part checked and the treated part perfectly sound without any checks.

We have considered the installation of treating plants at at least one of our mills, more seriously at Diboll than at Pineland, and the thought occurred to me that this might answer our need without any great expense. It might not answer our full need for treating timbers if we did not go to the dri-vac process, which is considerably more expensive, but for treating 1" and 2" all we would need would be a dipping vat. I would like for both of you to talk to Mr. Wheatley to get a better understanding of his product, and if you thought well of it, we could put in one installation or two. It might be well to make a trip to Dallas to talk to Jake Richenstien first to see just what success he is meeting with in the sale of material treated under this process. Living in Shreveport, Mr. Wheatley can be easily contacted, and, as a matter of fact, he said that he had to go to Houston in July and would stop by Diboll and contact Arthur, Jr. By the way, Alexander Schroeder at Houston is using this method of treatment.

Yours truly,

AT:ld

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INSTRUCTION MANUAL

FOR THE USE OF

TOXIC WOOD LIFE WATER REPELLENT

"WHY ALL THIS TALK ABOUT PRESERVING WOOD!"

We have heard many a lumber man say, "Why all this talk about preserving wood — in the old days wood needed no protection."

Wood is just as good as it ever was but the conditions under which it is used in modern building have changed. People are demanding "tighter" homes, blanketed by insulation and sealed by weather stripping and storm windows. Nearly every heating device has some method of dispensing moisture into the air and many houses have air-conditioning units which increase the humidity during the heating season.

This is a highly desirable trend, but unless the house occupant uses considerable judgment regarding ventilating the house, over-humidification is likely to result. The contrary condition is true when no artificial moisture is supplied to the modern, well heated, tightly sealed building. Too much or too little moisture causes trouble for wood. Present day service demands upon wood products have become increasingly severe.

As a result of this situation, all building materials have received a direct challenge to demonstrate that they can "take it." The goal of chemists working in the field of wood preservation has been to develop a process which will enable wood, under present conditions of usage, to give the same satisfactory service that has made it the Number One Building Material for generations.

WHAT TO LOOK FOR IN A WOOD PRESERVATIVE

A Treating Solution

1—that assures a relatively stable moisture content in wood so as to retard swelling, shrinking, warping, grain raising and checking — in other words be WATER REPELLENT.

2—that prevents decay.

3—that prevents blue stain.

4—that is non-leaching and thus remains permanently in the wood.

5—that leaves no permanent odor in the wood.

6—that does not interfere with the paintability or finishing of wood.

7—that repels termites.

WOODLIFE, THE COMPLETE TREATMENT FOR WOOD, HAS ALL SEVEN

WOODLIFE, the original toxic and water repellent treating solution, provides full measure of water repellency and toxicity. Its perfect balance of water repellency and proper toxicants is protection against not only the usual forms of rot but WOODLIFE also enjoys the reputation of preventing blue stain, one of the most insidious types of fungus growth and the most difficult to prevent. The toxicants used in WOODLIFE are known for their efficiency against termites and in this connection it must be pointed out that efficiency against termites is in direct relation to the amount of toxicant absorbed into the wood.

Both the water repellent and toxic agents of WOODLIFE are non-leaching.

Odor remains in wood only when treatment is wet. When treatment dries the odor leaves.

WOODLIFE actually improves paint and varnish finishes and is frequently used for its prime value. Careful attention must be paid to directions.

WOODYOUTH WATER REPELLENT *contains no toxic agents. Where water repellency is the only factor required use WOODYOUTH. The instructions given in the following pages for the use of WOODLIFE, are applicable also for WOODYOUTH.*

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STABILIZED MOISTURE CONTENT

WHILE NATURE has created in wood a fiber structure that makes it ideal in its workability, beauty and insulating value, it has also imparted to wood a great natural affinity for water.

The presence of moisture within the range of eight to ten per cent for millwork, and twelve to fourteen per cent for dimension lumber is entirely normal. Any marked change from these ranges results in swelling or shrinking of the pieces. Moreover, if the change is rapid, warping, grain raising, or checking may result.

Woodwork and structural lumber, when exposed to the atmosphere of a newly built house, normally takes on moisture very rapidly. WOODLIFE greatly retards this moisture absorption and thus reduces complaints and service calls to a minimum.

As the moisture content increases, the wood fibers (which are long and hollow but very tiny cells) expand. As the moisture is dispelled, the fibers contract. If moisture loss (drying) takes place very rapidly the surface fibers only are affected and CHECKING occurs. In the same sense, if moisture is taken on too rapidly, the surface fibers buckle and GRAIN RAISING occurs.

During cold weather, the humidity normally maintained inside a house is lower than that outside. In such times, the outer layers of an outside door will swell to a greater extent than the layers close to the warm side of the door, and the door may warp.

Or perhaps the moisture comes up the stile of the door from the exposed or only partially protected end grain, then side swelling may result and a sticking door is inevitable. Refitting the door will only cause rattling when the moisture is lessened.

WOODLIFE, by penetrating along the end grain (and to a lesser extent through the side grain), coats each tiny cell with a non-leaching film that remains to guard against the entry of moisture.

The resulting stabilized moisture content is the wood's best protection against the disfiguring and damaging consequences of exposure to extremes of humidity and dryness. Since fungi can not live in wood having low moisture content, moisture repellency is a great aid in preventing decay.

TREATMENT AT THE SOURCE OR AT THE OUTLET

While it is highly desirable to have sash, doors and trim treated at the source, and many manufacturers are furnishing WOODLIFE treated material, the need of treating has become generally apparent during a relatively short period and to re-arrange a whole manufacturing plan in order to accomplish treating at the source is something that can not be done over night.

The need exists, however, and the retail outlet is the first point to feel the pressure of the service complaint.

With the advent of the FHA and the mortgage system whereby the contractor receives all of his money upon completion of the house and the acceptance by the Mortgagor and FHA, the service complaint usually comes back on the dealer who supplied the material.

While the dealer is in no way to blame for the failure, he must make some adjustment if he expects to enjoy a reputation for reliable merchandise.

As one dealer expressed it: "I know what it costs me to replace a faulty door, but if I didn't replace it I don't know what it would cost me."

DIPPING EQUIPMENT FOR THE SMALL USER

Where a planing mill is operated by a retail lumber yard, facilities for dipping special millwork are essential and these facilities can also be extended to include materials purchased from other manufacturers.

The dipping of doors of all kinds will not only greatly retard their absorbing moisture while in the stock room of the yard, but will also permit their being hung in a new house with little risk of swelling and grain raising, followed by later checking.

A small tank, just large enough to dip one door at a time, is inexpensive and will pay dividends for the smaller yard.

Write PROTECTION PRODUCTS MANUFACTURING COMPANY, Kalamazoo, Michigan, for information and blue prints on low-priced dipping tanks.

COST OF TREATING LUMBER

Due to the variation of freight and labor costs the amount of material required to dip for three minutes is given as an indication of the cost rather than concrete figures.

A few examples of coverage are shown here and for data on other millwork items write Protection.

From seven to eight 2'8" x 6'8" doors will absorb approximately one gallon of WOODLIFE in three minutes.

40 to 45 single sash to the gallon.

1000 board feet of 1" material will take from seven to nine gallons.

1000 board feet of 2" material or greater will take from four to five gallons.

The more end grain exposed the greater absorption.

WHERE AND HOW TO USE WOODLIFE

An immersion in WOODLIFE for a three minute period is the standard method of preserving wood. Inasmuch as this Instruction Manual will be read by many who are not now in a position to treat millwork in a tank, we would like to suggest the best method of treating where immersion is not possible. WOODLIFE should be applied liberally, by brushing, swabbing or spraying. Two coats are advised.

Careful attention must be given to the instructions on all WOODLIFE labels as pertains to finishing after treatment. In no case should any type of

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finish be applied to treated millwork in less than twenty-four hours and a longer period is recommended. If lacquer is to be used as the finish you must first prime the millwork with a coat of shellac. Treated wood must be dry before finishing.

EXTERIOR DOORS

Exterior doors are inclined to decay at the sill regardless of the species of wood used. Outside doors may warp when it is cold outside and warm inside (due to concentration of moisture near cold surface). During dry weather they are inclined to shrink, open at the joints, and under severe conditions, check. When excessively damp conditions prevail, they swell, binding in the frames.

Treatment — Three minute immersion in WOODLIFE before hanging.

Treat all cut and trimmed portions such as tops and bottom lugs, hinge gains, and mortise for lock with liberal brush or swab coats.

INTERIOR DOORS

Contrary to the belief of many people, inside doors also need treatment. They are subject to moisture loss during the heating season with consequent shrinkage — which means they rattle. Closet doors usually have a decided difference in temperature on opposite sides and warp and shrink as do other interior doors during the winter when the humidity is low.

Treatment — same as for exterior doors, except in the case of doors built with thin veneer, thirty seconds immersion is adequate.

SASH, WINDOWS AND FRAMES

When the complete window unit is treated with WOODLIFE, moisture absorption or loss is reduced to such a low point that sticking in damp, humid weather or in air-conditioned homes is no longer a problem. In dry, clear weather, when humidity is low, windows don't shrink and rattle. The treatment also protects against stain and rot. The net result is that double hung windows slide up and down easily in all kinds of weather — casement windows close snugly without sticking or binding.

Treatment—Immerse unglazed sash in WOODLIFE for three minutes. Allow to dry for twelve hours before glazing.

TRIM — INTERIOR AND EXTERIOR

Millwork going into a new house absorbs moisture from the wet plaster. Later, when the house is heated, moisture evaporates from the wood as well as from the plaster. The swelling and shrinking in the wood by this change in moisture content may cause warping, buckling, splitting, or checking. The treatment should be used on casings, mouldings, mopboards, knotty pine panelling, cupboards, book cases, cabinets and all other forms of trim.

Treatment—Three minute immersion in WOODLIFE before installing. Brush coat all cut surfaces.

PORCH COLUMNS

Too much moisture absorption may cause columns to open at the joints and rot at the base. WOODLIFE having water repellency and toxicity is therefore very important.

ARCHITECTURAL WOODWORK

Mantel pieces, stairways, and columns dry out, separating at the joints. WOODLIFE protects these and other items of architectural woodwork.

SCREENS

Outdoor exposure often causes screen frames to rot and stain, to swell and shrink, then warp or twist. As a result they are hard to fit and hard to remove, and rattle when in place. WOODLIFE treatment definitely resists all these faults.

Treatment—Immerse for three minutes after applying screen cloth. Be sure to wipe screen cloth dry with a cloth immediately after draining. WOODLIFE protects copper screens from green staining.

STORM SASH

Here, too, vulnerability to weather conditions creates problems similar to those found in screens and windows.

COMBINATION DOORS

This type door for year round use has all the severe weather conditions possible and should be well protected.

Treatment — three minute immersion in WOODLIFE before glazing.

CABINETS

Closely fitted doors and drawers, that slide open and shut so easily when new may stick due to later effects of moisture absorption unless the cabinet is properly treated.

Treatment—Three minute immersion of parts before assembly except plywood doors. For cabinet and cupboard doors made of plywood after finishing (including lipping and sanding) dip for thirty seconds only in WOODLIFE.

SIDING

Siding often shows blistering in the paint film due to excessive water absorption from wet plaster, from condensation within the walls, or from imperfect sealing against weather. WOODLIFE is your best insurance against this difficulty — better than ordinary back-priming. Treated ten-inch cedar siding used in WOODLIFE HOUSE required no replacement and showed no warping or separation, even though Boston corners were used throughout.

Can be dipped in bundles. By mixing WOODLIFE and white lead or zinc paste can be primed and treated at the same time.

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FLOORING

Every dealer knows that flooring is a frequent source of service trouble — even when it is kept in heated warehouses the year around. When taken from the warehouse to the job, it is usually subjected to damp or wet conditions under which it quickly absorbs moisture. When the house is heated, the flooring dries out and shrinks. Then the complaints begin, and the contractor, architect and lumber dealer all get them. WOODLIFE protects flooring and in addition helps soft grains take a stain finish much like hard grains.

Can be dipped in bundles — 1½ minute dip for oak, two minutes for maple, three minutes for pine.

ALSO TREAT THE FOLLOWING:

Porch floors, stair treads and risers, ladders, porch rails and posts. Wood gutters and countless other millwork items.

FOR WHITE OR COLOR PRIMING

WOODLIFE is often used for its prime value. Wood dipped or well brush coated in clear WOODLIFE is partially primed for finishes.

Priming and preservative treatment can be had at the same time by mixing white lead or zinc paste in proportion of fourteen to twenty pounds to one gallon of WOODLIFE making approximately 1½ gallons of priming solution. A quick dip or a brush coat.

DIMENSION LUMBER

The best possible protection we know of for any new house is to treat dimension lumber for three minutes or longer in WOODLIFE. Rain storms, snow storms and all other weather conditions are no longer a menace to new lumber during construction period. Sills, joists, framing — all wood on the job, WOODLIFE treated, is protected against curling, buckling, rot and not the least important is the fact that this lumber does not remain wet after heavy rains but is dry enough to work on the next day. The cost of treating will be more than offset by the time you save in construction. For $20 upward treating tanks for dimension lumber can be built anywhere. This makes it possible for you to treat lumber "on order" and not worry about carrying stocks of treated lumber.

You can add $10 to $15 per thousand bd. ft. for treating dimension lumber and this shows you a good profit.

PLYWOOD IN THE DRI-BILT HOUSE

All interior plywood panels should be WOODLIFE treated by immersion for thirty seconds. This treatment not only makes the panel moisture repellent, but tends to reduce swelling and shrinking at vertical joints. It minimizes the grain raising of the interior surface, permitting painting or enameling directly on the wood without using muslin, as is sometimes done.

ADVANTAGES TO THE CONTRACTOR

On WOODLIFE treated doors, millwork, windows and trim there are few, if any, service complaints.

He does not have to send a man out to trim and refit doors and windows which stick or rattle. Treated trim will not buckle when applied on plaster containing a slight excess of moisture.

Panels will not check even if not painted immediately.

No replacement of faulty porch columns, mantels or some other millwork item which has failed through lack of proper preservative treatment.

Painting is expedited. Adhesion for putty is good, loss of oil from putty is resisted by priming action.

Good paint lasts longer and the very few service complaints establishes reputation for good work.

Reduce Service Complaints—this is important to any lumber dealer and contractor. Never a house is built without some service complaint and not only does this cost somebody money but always time and trouble are involved as well. The use of WOODLIFE virtually eliminates complaints that result from too much or too little moisture.

PROTECTION PRODUCTS MANUFACTURING CO.

KALAMAZOO • MICHIGAN

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WOOD Preservation



WOOD LIFE

WITH The Original

TOXIC WATER REPELLENT

PRESERVATION AGAINST ● DECAY ● BLUE STAIN

MOISTURE AND WATER ABSORPTION ●

SWELLING ● SHRINKING ● WARPING ●

CHECKING ● GRAIN RAISING ● TERMITES

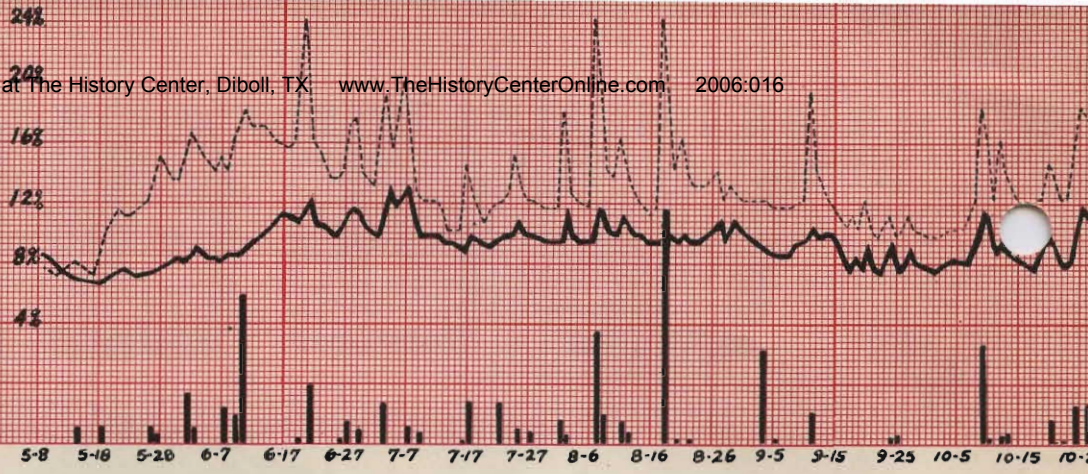
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9 YEAR OUTDOOR EXPOSURE of PONDEROSA PINE WINDOWS

Key—DOTTED LINE shows moisture content of untreated windows.
SOLID LINE shows moisture content of WOODLIFE treated windows.
BARS at bottom of chart show rainfall as recorded by the U. S. Weather Bureau.

Test made on outdoor exposure deck at laboratory of PROTECTION PRODUCTS MFG. CO., Kalamazoo, Michigan.



PRESERVATION OF WOOD PRODUCTS BY DIPPING

The open tank dip process is now recognized as giving adequate protection to wood used in average exposures against all the major causes of consumer complaints. Windows, frames, doors and other woodwork are protected against swelling, shrinking, warping, checking, grain raising, as well as fungus decay and stain — flooring, siding and construction lumber against the same difficulties plus termites and other wood-destroying insects. Hundreds of the leading millwork plants, lumber manufacturers and dealers have been improving wood products by cold dip treatment with WOODLIFE ever since it was introduced in 1936.

Availability and Economy

An inexpensive treating tank of WOODLIFE TOXIC WATER REPELLENT makes the treatment possible anywhere — hundreds of such tanks are being used daily in the cities and towns of America. Thus it is possible for the home builder to secure WOODLIFE treated wood products locally and inexpensively. All wood in any house, including millwork, is exposed not only to outside weather conditions but to changing temperatures and moisture conditions within the house. Unless properly protected the wood alternately swells and shrinks and this is the common cause of sticking windows and doors, floor squeaks, plaster cracks, etc. The home owner can save himself these annoyances and repairs by having his millwork and dimension lumber dipped in WOODLIFE TOXIC WATER REPELLENT.

Recognized Standards Exist

For several years most millwork manufacturers have been treating under the Minimum Standards of the National Door Manufacturers Association, which Standards require a 3 minute cold dip. This is a sufficient dip for most millwork items—where exposure is more severe a longer dip should be used.

Improves Paint Finishes

WOODLIFE has exceptional value in improving and prolonging the life of the paint surface. This is true of paint, enamel and varnish. Siding, for example, is protected against blistering and checking. The life of putty is also greatly prolonged.

CONTENTS OF WOODLIFE

WOODLIFE TOXIC WATER REPELLENT contains 5% by weight pentachlorophenol, tetrachlorophenol and 2-chlororthophenylphenol in a combination proved to have the greatest toxic value. This is a nonaqueous water repellent and both the water repellent and toxic ingredients are non-volatile and non-leaching.

The WOODLIFE treatment affords an excellent base for paint, varnish or oil stain. The solution is clear.

The toxic content of WOODLIFE has proved to give long lasting protection against termites and other wood destroying insects.

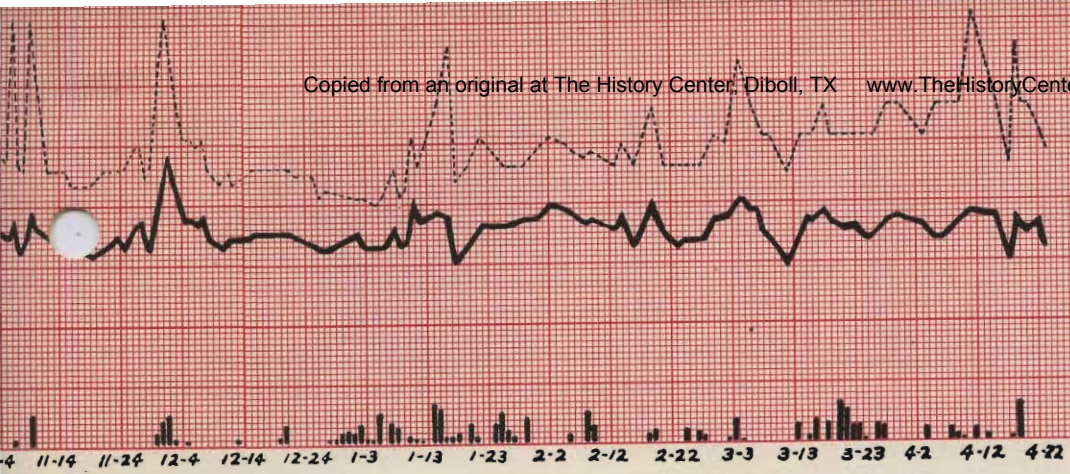


Two maple test floors after 7 years of outdoor exposure. The benefit of the toxic and water repellent protection of WOODLIFE is obvious.

After nine years of outdoor exposure the un
joint. The WOODLIFE treated w
period of time, is sti



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MOISTURE CONTENT

This graph shows one year out of a 9 year test which was started in early 1939. During the first year the untreated windows, though painted outside and varnished inside, stuck 58% of the time and within 11 months the joints had opened up and were loose—within 21 months decay had set in.

WOODLIFE treated sash have always moved freely and after 9 years the stile and rail joints are still tight and in fine condition.

WOODEN "GUINEA PIGS"

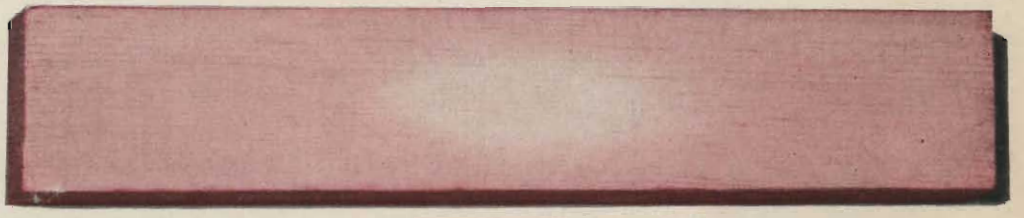
Here, and on the front cover are shown typical examples of wood "Guinea Pig" blocks. These, as well as full-size wood products, are used by our laboratory in continuous tests to study the reaction of wood under all conditions of exposure. These tests include long-range weather exposure as well as accelerated laboratory methods and the results of both are carefully analyzed and correlated.

The block as pictured here is Ponderosa Pine 1⅛" thick by 1⅜" wide, 7" long. This block was dipped for 3 minutes in WOODLIFE. In order to show the penetration of the solution a red dye was incorporated in the WOODLIFE.

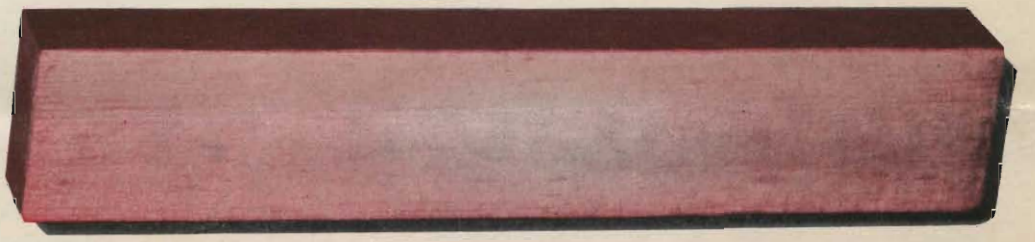
After 14 days this block was split lengthwise in half and the second photograph shows the center panel of the block. The depth of penetration, both from the ends and sides, can be readily discerned. This demonstrates that for practically all millwork products a 3 minute dip is adequate to protect against all types of decay and stain fungi as well, of course, as protecting against the evils of moisture changes such as swelling, shrinking, etc.



Ponderosa Pine Block dipped 3 minutes in Woodlife

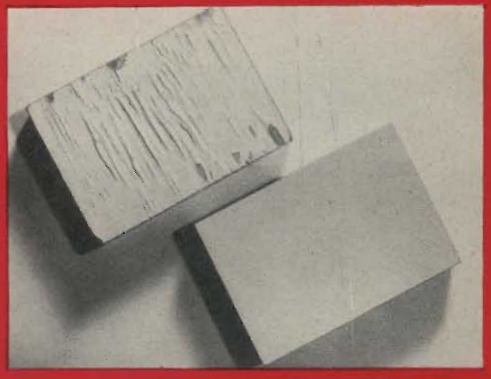


Actual Photograph of Same block cut in half



ed window sash (at left) has separated at the
w. (at right) exposed for the same
und and serviceable.





After 6 months outdoor exposure — Note the blistered and peeling paint surface of the untreated block. The finish remained sound on the WOODLIFE treated block.

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SUGGESTED ARCHITECT'S SPECIFICATIONS

MILLWORK—All exterior and interior millwork shall be immersed in WOODLIFE for 3 minutes in accordance with the Preservative Standards of the National Door Manufacturers Association. (1)

All veneered doors, plywood and other laminated items shall be immersed in WOODLIFE for ½ minute.

All newly exposed surfaces resulting from fitting, trimming, weather-stripping and mortising for hardware shall be re-treated immediately with a heavy brush application of WOODLIFE.

(1) *Exterior millwork including entrance doors, frames, windows, and sash, porch and cornice work, screens, combination doors, storm sash and shutters need protection against decay and blue stain as well as shrinking, swelling, and checking which damages paint. WOODLIFE-treated interior trim, doors, cabinets, mantels and stair-work are protected against binding, open joints, surface checks and the other harmful effects of moisture changes. It is recommended that millwork be treated before delivery to the job and that the millwork supplier be required to include sufficient WOODLIFE for retreating of surfaces exposed by fitting, etc.*

CARPENTRY—All wood sills and plates shall before delivery or immediately upon arrival at the site be immersed in WOODLIFE for not less than 30 minutes. Studding, joists and sub-flooring shall be immersed in WOODLIFE for not less than 3 minutes. (2)

All siding and exterior finish lumber shall before delivery or immediately upon arrival at the site be immersed in WOODLIFE for 3 minutes. All ends cut in fitting shall receive a liberal brush application of WOODLIFE before erection. (3)

All plywood used for exterior or where exposed to severe moisture conditions (shower stalls, sub-flooring, sheathing, sub-roofing, etc.) shall be exterior-grade and shall be immersed in WOODLIFE for ½ minute. All edges cut at the job shall be given a liberal brush application of WOODLIFE. (4)

(2) *In termite infested areas immersion for from one to two hours of sills, plates, first floor joints and any other lumber used within 18 inches of the ground is recommended.*

(3) *WOODLIFE-treated siding needs no back-priming and since all surfaces, edges and ends are protected, will hold paint better and be freer from checking and end-splitting.*

(4) *WOODLIFE-treated interior-grade plywood used as exterior finish under severe exposure conditions is sound and shows no sign of delamination after 6 years. Exterior-grade plywood is durable against delamination, but unless treated is subject to attack by fungus and termites.*

ANTI-TERMITE UNDER GROUND TREATMENT — Where it is desired to control termites by ground treatment as recommended by the Department of Agriculture specify WOODHEALTH. Complete directions for application are on the containers.

SIGN OF A MODERN LUMBER YARD

The lumber dealer who displays this sign is equipped to supply WOODLIFE treated lumber and wood products. Protection Products Engineers periodically inspect his treating tank, and he has the advisory service of the Protection Laboratories on all technical matters.

THE COST TO HOME OWNER IS SO LITTLE

In some areas of the United States windows and frames are furnished treated with WOODLIFE without extra charge. However, even if the treatment is charged extra, the cost is extremely low for treating ALL the windows and frames in the home. Doors, flooring, siding as well as construction lumber can also be protected with WOODLIFE at a low cost to the home owner. For example the average charge for WOODLIFE treatment of the flooring in a 30'x40' home is only $22.00.

Form—Arch. 3

TOXIC WATER REPELLENT

PROTECTION PRODUCTS MANUFACTURING CO.

Mfrs. of CHEMICAL PRESERVATIVES since 1921

Research Laboratory and Plant - KALAMAZOO 99, MICHIGAN

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Mr. Arthur Temple Arthur Temple, Jr. June 10, 1949

Dear Dad:

I bought an RCA type phonograph as per your suggestion and it is absolutely wonderful. The model I got is a portable radio-phonograph with automatic changer, made by Motorola, but it uses a mechanical device put out by RCA and it is the same as yours. I want you to see it when you come down, because it is the cutest thing you ever saw. It carries 27 records and fully loaded, weighs twelve anda half pounds. It looks like a small suitcase about 6" deep and 10" wide and about 14" long. It's the keenest thing I have ever seen.

I hope that I will see you in Burnet tomorrow, but I haven't heard much about your going down to see the kids at camp. We are leaving early tomorrow morning and I am really looking forward to seeing Buddy, inasmuch as he hasn't writtnn us but one card, which said practically nothing. His counselor wnote us yesterday, however, stating that he was doing find and that he was a good sport and was the top boy in his cabin. Of course, I suppose they write that to all the parents. They are apparently doing very well down there, though, and seem to like it very much.

I am holding up all the further Cullen matters until Judge Minton is in town on the 15th.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 10, 1949

Back to AT's files.

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

From a detailed statement of items included under employee and public relations furnished me by George Smith it appears that items aggregating $641.51 were charged directly to the exhibit at the Southwestern Industrial Exposition at Fort Worth. No doubt there were other incidental expenses such as the time of Jake and others, transportation to and from Fort Worth, etc., etc.

When I heard that the little sawmill had been exhibited at the Fort Worth exposition, I questioned whether we would get much out of it or, in other words, whether it would be worth the cost. I seriously question whether it was worth anything like what it apparently did cost, and I suggest that such exhibits be confined in the future to lumber conventions or conventions where we have some hope of reaching a considerable number of customers and potential customers.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 11, 1949

Dear Dad:

I have your letter of June 10th with reference to the exhibit at the Southwestern Industrial Exposition in Fort Worth. I think you are exactly correct and I have taken Jake to task considerably in view of the heavy expenses incurred. This was certainly not our intention and, although 185,000 people saw the exhibit, I question whether there is any justification for such heavy expense. He and I had a "knock-down drag-out" about it and I assure you that that is past history.

In regard to the health and accident insurance and the bombination of such program with life insurance, you will remember that Pineland and Diboll have formed a committee to study this matter jointly. You remember we made a complete study of it last fall and revised our plans somewhat, finding that Provident was considerably cheaper due to their highly satisfactory record with us in the past. However, we can still be shown and we are interested in saving any money that is possible. Also, it looks as though it is going to be necessary to increase the benefits in order to take care of higher medical costs today. Suggest that this thing be worked out slowly and with full satisfaction our ultimate aim.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 13, 1949

Dear Dad:

I have before me copies of correspondence from Eck to you with reference to the investigations of the health and accident plus life insurance policies studies made by the two companies. I have just finished discussing this matter with Calvin and George and, according to them, the net of the study is this. Provident offers the best health and accident policy and, therefore, it is the suggestion of the group that we combine the present Diboll health and accident plan with a life insurance plan with the same company. This, of course, will eliminate Mrs. Ralls. There are a few little minor changes which we do not agree on, but I think that this is trivial. I would suggest that we have a discussion in the near future and hope that you will call a meeting at Diboll in the near future.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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Mr. Arthur Temple Arthur Temple, Jr. June 13,1939

Dear Dad:

I am thoroughly familiar with Woodlife, having sold it for a number of years and, also, having inspected the installation at Waco. It is nothing more than a dipping vat.

I am not completely sold on this material, but I do know that Wm. Cameron & Company has made quite a few tests and finds it completely satisfactory. Nonetheless, I have had a good many of their treated windows rot out during the war. They blamed this to faulty treatment, however, and not on the product.

My main objection is that I don't think that there is any particular market for lumber treated in this fashion. The public is uneducated to accept it. We could very easily supply any orders immediately that you would wish to take on this type of treatment and will be glad to do so. I suggest that you see if you can sell some and we will treat it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: E. O. Prud'homme

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 13, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am very anxious to see your new portable radio-phonograph with automatic changer made by Motorola though you referred to it as an RCA type phonograph.

Mother wrote you yesterday and enclosed check for $25.00, our contribution toward this instrument. You will recall that we offered to give you as a birthday present a little attachment like mine.

I wish that we could have joined you all on your visit to the boys' camp. We did think about it a good deal but gave up the idea on account of the early arrival of the train in Austin. I hope that you or Ann will write us about your visit and tell us how the boys are getting along, whether or not they are homesick, etc.

Yours truly,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 13, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am sending you several little tracts offered to us by National Association of Manufacturers. These have been gotten out with the idea of distributing them among employees, and I have read them over and see nothing to which exception might be taken or anything that might be all right in organizations which are unionized but which might not be all right in plants like our own. You will note that these can be gotten with the name of our company and any particular message we might want to give.

I don't know whether we should consider this sort of thing or not. You might consider it and possibly discuss it with Jake. If you do look with favor on it and want to order some of the messages, you might send the samples and the letter from NAM over to Eck in order that he may do likewise. Also, note that this is a continuing service; they propose to get out additional messages in the fall.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 14, 1949

Dear Dad:

We had a wonderful visit down at camp with the boys and they have really progressed wonderfully. All of the Lufkin boys were doing well and the counselors bragged on them very highly. Incidentally, Buddy won second place in his swimming race and he was entered with a lot of boys who were much older than he was. He was so proud he nearly "busted" a button. None of the boys were homesick and they were doing just fine. I don't know how they made out after we left, but I feel sure that they are all in godd humor. I certainly wish that you could have come down, for you would have gotten a big kick out of their activities.

I don't know whether I told you or not, but when I went down to the State Board of Education meeting last week I took Chotsy and Mary with me and had Chotsy's picture taken with the Governor in front of the Texas flag at the Capitol. She was so thrilled that she didn't know what to do. I have ordered an extra copy of the picture for you. It is very good and I thought you would want one.

Although the market doesn't seem to be too good, I am very optimistic about keeping our costs in line. Last month we reduced our cost about $7.00 and I believe that we will show a further reduction this month, due to our increase in production. The gang mill is working fine and I want you all to see our little operation over at Mill 2 when you are down here. I think that it is pretty ingenious and we are getting about 50,000 board feet per day. (Board measure)

I am certainly in agreement with Eck's remarks in regard to the auditors, but I feel that I would like to leave the matter up to George Smith, inasmuch as he is better in a position to judge where their efforts can be of most value. I do think that Eck is probably a little antagonistic toward the auditors.

Give my love to Mother.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

P. S. In considering our statement, I think that it would be well to take into consideration that each of the last few months we have cut approximately 500,000 feet of Government timber at $42.88, which would

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add about $20,000.00 to our profit, although we have plowed this back into our own forest, you might say.

I bought a million and a half feet of timber from the Government yesterday of only fair grade at $28.00. It is well situated and I felt that it was necessary to do so, in view of the fact that we are now running our #2 mill on pine. This will be about a month and a half run. I hope to buy all the timber that we cut on the #2 mill, so long as we run it on pine. I feel pretty good about our end of the business, but hope Temple will be able to keep our selling price up as well as possible and will really move some of this lumber. We are not piling it up too fast but we have a good many items that deserve special attention.

I think we ought to be about due for a visit from you and Temple in the very near future and hope that you will see fit to do so right away. I have a bottle of old scotch for you from Harry Seigel, if that is any added incentive. You had better get here before I drink it up.

Yours very truly,

Arthur

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 14, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wrote Eck yesterday, I believe, with copy to you stating that I was fully satisfied with the committee consisting of Eck and Damrel from Pineland, George Smith and Calvin Lawrence from Diboll, to investigate the combination of our group health and accident and life policies and all of the benefits to be included in the health and accident policy, and I was perfectly willing to go whatever route they agreed upon with, of course, your concurrence. I told Eck the same thing in a phone conversation earlier. Under the circumstances I don't think it is necessary to wait to have a meeting which I would attend though Josh, being very anxious to retain the group health and accident insurance with Provident and if possible to get the group life, suggested that he and I drive down to the mills the early part of next week not solely for the purpose of discussing these insurance policies but primarily with that in mind.

Of course, I hope that Provident is the low and successful bidder on this business because of our satisfactory experience with them, and for that reason I did suggest that Josh be given an opportunity to revise Provident's figures if through one way or another Minnesota Mutual does get in a lower bid. I suggested this consideration in view of the fact that, according to Eck, Provident was low, but Mrs. Ralls came in with a second bid either lower than Provident's or holding out the hope of a dividend which we would not get from Provident because it is a stock company while Minnesota Mutual is, of course, is a mutual as its name implies. Ordinarily, I approve of your policy of asking for bids and then awarding the business to the lowest acceptable bidder, but in this case Mrs. Ralls was apparently given the opportunity to submit a second bid after learning that Provident was low.

It certainly is very gratifying to learn from Eck that we can get these policies combined into one at a much lower cost than at present. Frankly, I don't see how such a saving can be effected but I presume that Eck was correct in his statement.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 15, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I enjoyed ever so much your letter of June 14th reporting on your trip to Camp Longhorn. I know that you and Mary enjoyed your trip out there a lot.

Of course, I will be delighted to have a picture of Chatsie and the Governor. I know Chatsie was thrilled to have her picture taken with such a distinguished gentleman. It will be something to be treasured over the years.

I haven't approached Temple yet on a trip to the mills. I know, though, that it is rather difficult for him to get away under present conditions, but it is a situation which has to be confronted and worked out some way. I have talked with Josh about going down the early part of next week. He wants to make both mills, and I told Eck on the phone this afternoon that if you all did not get the health and accident and life insurance worked out satisfactorily in the meantime that might be an added incentive for us to go down, say next Tuesday. Josh is very anxious to hold the group health and accident insurance for Provident and, of course, add to it if possible the group life now carried by the Minnesota Mutual. I hope that it can be worked out that way. I am sure that we would all rather deal exclusively with the Provident crowd than with the lady from Houston.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Temple, Josh and I will drive down to Diboll early next Tuesday morning, leaving here at about seven o'clock. Wish you would please put our names in the pot at Mrs. Hogue's.

Inasmuch as we want to take in Pineland as well as Diboll on this trip, we will plan to stay in Diboll Tuesday night, getting an early start Wednesday morning for Pineland.

Yours truly,

A. T.

AT:ld
CC Mr. E. G. Prud'homme

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 17, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In your letter of June 14th you indicated that the Government timber Diboll has cut for the past several months had reduced the profit approximately $20,000 from what it would have been if you had been cutting company owned timber, or at least this was the implication. The way I figure it is that for the year to date Diboll has cut 1,606,970 feet of Government timber at a cost of $48.88 or at $36.50 approximately over the stumpage charge for company owned timber, which makes a difference of in excess of $58,000.

I question whether we can come out whole on the $28.00 timber which you have just contracted to buy from the Government. Diboll's cost on pine to date is $78.76 and deducting the average stumpage charge of $13.50 for this period leaves a cost, excluding stumpage, of $65.26: add to this stumpage at $28.00 per thousand feet and you have an overall cost of $93.26, which I think is considerably more than can be realized on the present lumber market.

My idea has always been that we are justified in buying timber at prices which will let us break even because in doing so we are saving our own timber to grow. On the other hand, I can't quite figure how it is economically sound to pay more than can be realized on the current market, and it is on the basis of that reasoning that I question the advisability of buying timber at $28.00 per thousand feet unless there is a possibility of a drastic reduction in our manufacturing cost.

Yours truly,

AT:ld

x 4x. 88

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 17, 1949

Dear Dad:

I do not see any point in our reporting our hardwood shipments to the Southern Pine Industry Committee. I do, however, feel that we are pretty well obligated to go ahead with the 5¢ contribution for the time being.

I was reluctant to take this position on the Industry Committee, inasmuch as it will more or less force us to go along with the program.

Atthe Executive Committee of the TLMA it is anticipated that we will prescribe certain rules for membership and assessments, which will force Kirby to either come in or get out and will put us all on the same basis of reporting shipments. I expect that hardwood will be eliminated from that, also.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme
Mr. C. S. Smith

CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

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WESTERN UNION

1201

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL=Day Letter
NL=Night Letter
LC=Deferred Cable
NLT=Cable Night Letter
Ship Radiogram

The filing time shown in the date line on telegrams and day letters is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

WU002 PD=WUX TEXARKANA TEX JUNE 20 818A=

ARTHUR TEMPLE=DIBOLL TEX=

WOULD LIKE TO TALK WITH YOU AND DAVE TUESDAY AFTERNOON ABOUT CHRONISTER LANDS=

DAD=(47)..

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 20, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wired you this morning that I would like to talk with you and Dave Kenley tomorrow afternoon when I am in Diboll about the Chronister Lumber Company lands. I wired you because I know that Dave is away a good deal and I thought if you knew of my desire the first thing this morning you could contact him and arrange with him to be in Diboll tomorrow, Tuesday, afternoon.

Ernest Kurth flew up from Lufkin yesterday morning and had about an hour's chat with me after having phoned Saturday morning for the appointment. He told me that the Chronister Lumber Company lands were going to be put on the market again. He is anxious to get them for Southland Paper Mills, not Angelina County Lumber Company, and suggested that Southland and Southern Pine work together rather than bid one against the other and run the price up to an unreasonable figure. Incidentally, he expressed the belief that no one else besides Southern Pine and Southland would be interested. Why, I don't know, unless the consideration would be too large for any of the other operators in our territory.

I asked Ernest what his idea was. He showed me a report made by his forester, Paul Hursey, in 1943. He also said that according to his estimate there was about 44,000,000 feet of timber on the 35,000 or 40,000 acres when they looked at the timber some years ago, but since that time something like 20,000,000 feet additional has been cut. I know that a mill has been operating in this timber because Will Marsh, who looks after the Lipsitz interests or the interests of the Lyon-Gray crowd, has been writing us from time to time for our prices. His arrangement with the little mill man for payment of stumpage was something like we had with Joe Kurth in Red River County. From the fact that 20,000,000 feet have been cut in recent years and from what I believe Dave Kenley has reported to me I am inclined to think that this timber has been cut pretty closely, and I doubt if there is much timber of any size; in other words, I think that this would undoubtedly be a growing proposition for the future as far as saw logs are concerned.

Ernest's idea was that he would let us have something like 6,300 acres running up and down the Neches River. I asked him if this wasn't largely bottom land

SOUTHERN PINE SERVICE ASSOCIATION

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and that as a consequence the timber would consist largely of hardwood. I believe he said about 1,800 acres were bottom land. Furthermore, Hursey's report showed the timber on this acreage as none toogood, and the best, according to his report, was on the John Dursey tract or survey which, however, Ernest thinks would be inaccessible to us.

My thought in suggesting a conversation with you and Dave tomorrow afternoon is that we can get together and discuss this land to see to what extent we are interested and whether or not we want to follow Ernest's suggestion that we work with Southland rather than to bid against them on the whole thing. Ernest brought out, of course, that we are substantial stockholders in Southland, will have preference on the saw timber offered for sale on the land we deeded to the paper mill, as provided in our sales contract, and with Angelina County Lumber Company pretty well fixed on a sustained yield operation requiring only 7,000,000 or 8,000,000 feet a year to supplement their fee timber and, further, with the possibility of their working out a cooperative arrangement with the Federal Government, he thought Southern Pine could depend upon Southland for favorable consideration on most of the saw timber which Southland would have to sell from its fee lands.

My understanding has been for some time and is now that what we need is not so much additional young growing timber for future years as saw timber which we can cut now to tide us over the first cycle. As Henry Temple expressed it so many times, "What we need now is full grown hogs and not shoats." Furthermore, I would hesitate to go out and buy on today's market young growing timber to be cut at some time in the distant future when we don't know just what conditions will prevail. In other words, I think this is a time for caution. In any event, however, if we have enough growing timber to give us a sustained yield operation with the need only to supplement our own timber at the present time in order to get us over the hump, I see nothing to be gained by buying additional land with nothing but small stuff on it.

If we should see that it would be to our advantage to buy all or a part of the Chronister lands, then I would be disposed to work with Ernest representing Southland. As he says, we are substantial stockholders in Southland and have much to gain from their continued successful operation. On the other hand, if we should consider the Chronister lands vital to Southern Pine, then I think in all fairness Ernest should agree to a more favorable division than 6,300 acres out of a total of, say, 35,000 acres and particularly when the 6,300 acres do not appear to be as well stocked as some of the other acreage.

I told Ernest I would try to get in touch with him at Lufkin Tuesday night. I hope, therefore, that we can have our discussion Tuesday afternoon and come to some decision.

Yours truly,

A. T.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 20, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was surprised to learn from Ernest Kurth yesterday that Trinity and New Willard had recently lost union elections and that the foundry had this past week voted in favor of one of the unions; whether C.I.O. or A.F.of L. I don't know, but I presume the latter. The results of recent elections at these three points probably accounts for what Mary wrote your mother about your being worried or upset and not able to sleep.

Don't let these things get you down. All you or anyone else can do is to do your best from day to day and, having done your best, what you know to be right, you should cultivate the ability to put such problems out of your mind. I know this is easy advice to give, and I admit that it is much easier to give it than to act on it, but I also know from experience that nothing is more disturbing, nothing detracts more from one's ability to think clearly and act wisely than to be deprived of the refreshment provided by a good night's sleep. I do hope, therefore, that you will be able to handle your problems so as not to injure your health or lessen your effectiveness.

Yours truly,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 23, 1949

Mr. Arthur Temple, Jr., Diboll ✓
Mr. E. G. Prud'homme, Pineland
Mr. S. F. Styles, Houston
Mr. M. H. Tripp, Dallas

Gentlemen:

I wonder if each and every one of you is familiar with the disability benefit as provided in the Minnesota Mutual Life Insurance Company group life policy on our employees. It reads as follows: "Disability Benefit: Should any Employee terminate employment with the Employer because of disability resulting from sickness or accident, and die as the direct result of such disability, the full amount of insurance in force on the life of such Employee on the date of cessation of premium payments with respect to such Employee will be paid to the designated Beneficiary, provided disability is continuous from the date of termination of employment to the date of death, and provided death occurs while this Policy is in full force and effect within a period after cessation of premium payments which does not exceed the period during which the Employee was insured under this Policy, and in any event within a period of one year after cessation of premium paymnets. The right given by this Policy to the Employee to change the Beneficiary shall continue during the period mentioned above."

In talking with Mr. Riley, representing Provident Life and Accident Insurance Company, in Pineland, yesterday he called my attention to this total disability benefit and indicated that the same provision would be in the new policy to be written by Provident supplanting the one previously carried by Minnesota Mutual. It might be well under the circumstances to ascertain if we have any men who are entitled to this disability benefit, and if so, and proper claim has not been filed, it would be well to file proper claim before the expiration of the Minnesota Mutual policy on midnight July 31, 1949.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND GENERAL MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As I told you when you got in your car out in front of the hotel last Wednesday morning, I discussed with Ernest our supplying the paper mill with pulpwood, told him that we did not like to be cut off, and he indicated that he would arrange for us to operate our pulpwood crews as continuously as possible. He said that some of their wood contractors owed Southland $60,000 which they were trying to collect, and I believe he said that these accounts would be out of the way by August 1st. However, I understood Shirley Daniels to say that we would be permitted to resume supplying pulpwood to Southland after a lapse of ten days, which would be, as I recall, about July 5th.

Under the circumstances and since we are interested in Southland and under ordinary conditions should be able to get more for the wood we supply to the paper mill at Lufkin than from people located at greater distances, I would suggest that we take our medicine this time and give Ernest another chance to work out something that will be satisfactory to us. Incidentally, he said that he would give me a letter on this pulpwood deal; it has not been forthcoming as yet, but I can remind him of his promise in due time. I had rather not say anything to him until I communicate with him with respect to the Chronister lands.

Yours truly,

A. T.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND GENERAL MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

If we are not interested in the Chronister Lumber Company lands sufficiently to bid seriously on them, and by bidding seriously of course I mean a price with some hope of our being the successful bidder, then I think it might be well for us to advise Ernest Kurth accordingly in order that we may derive the benefit of the cooperation which he has suggested.

Although our contract or our deed to the paper mill does give us preference on any saw timber sold off of these lands, it is undoubtedly true, as Ernest suggested in his conversation with me Tuesday evening, that Southland might not care to sell. Then,too, another benefit which we might expect from cooperation is more favorable consideration on saw timber sold from other paper mill land than we would get if we antagonized Ernest.

I would not suggest for a minute that we lay off of the Chronister lands if we are seriously interested in them. For my part, however, I cannot get steamed up over them. From all I know of our holdings we have plenty of land with young timber on it and we don't need any such land as the Chronister holdings; rather do we need some timber ofsaw size to supplement what we may cut from our own land to get us over the hump, or to use Henry's expression, "What we need is more hogs and fewer shoats." I don't think that we would get any saw timber to speak of on the Chronister land from what I have heard of it from Kenneth Nelson among others.

I wish that you would please talk with Dave and Kenneth some more about the Chronister lands and let me know how you all feel about bidding on them. Before coming to any final and definite conclusion it might be well to have Kenneth or Dave go over a part of them to see the extent of the cutting by Payne in recent years; in other words, to determine as nearly as practicable what character of timber is on the land in order that we may decide intelligently whether they would be worth to us what they would probably cost us in the event we should be the successful bidder.

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From what you said in our conversation in your office last Tuesday afternoon I don't think you are much interested. Your idea seems to parallel mine. Unless, therefore, we can be shown that it would be to our advantage to acquire these lands at a considerable cost, I would like to tell Ernest that we do not propose to bid in order to give him a free hand to negotiate for the paper mill.

I have not written Ernest anything since my return and since he will no doubt want to start negotiations with Will Marsh right soon, I will appreciate your advising me as soon as possible.

Yours truly,

A. T.

AT:ld

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am sorry that you provided transportation for Latane from Diboll to Texarkana last Thursday afternoon and, I assume, at company expense. At six cents per mile for the car alone the expense of the trip would be approximately $24.00 and whatever it was necessary to pay the driver would be that much additional. Such an expense can hardly be justified, and what is more important to me is the bad example for others in the organization whom we expect to be conscientious in the use of company cars and, for that matter, in other respects as well.

Apparently Latane was through with his business in Houston and could very well have taken the train out of Houston at midnight Wednesday and saved the expense of staying overnight in Houston. However, having stayed overnight he could have taken the Sunshine Special out of Houston at 11:00 A.M., which would have put him into Texarkana about two hours later than he did arrive by car from Diboll, or he could have caught the same train at Jacksonville. Indeed, the trip from Diboll to Texarkana looked like a useless trip and a useless expense.

Yours truly,

Ld

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
A. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

June 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am sorry that I was out of the office this morning when Temple was talking with Raymond and when you expressed the desire to talk with me. However, Temple told me what you had in mind, namely, that I should address the employees at a July 4th celebration.

I hate to turn you down on anything like this. However, public speaking is not my forte. There was a time some years ago when I was at college and after I got out that I did not hesitate to get up before a crowd and make a speech. However, in recent years I have not been able to do anything like this without a good deal of nervous tension, and I have always thought that a speech which I made at the Rotary Club here on the paper mill at Lufkin may have had something to do with the hemorrhage which I had on October 7, 1942. Since then I have studiously avoided anything which might cause nervous tension.

Aside from all of this I don't think that I could make a speech which would be appropriate for Independence Day. Martin Dies filled the bill last year, I believe, and while there may be some antagonism toward him on the part of union labor, I doubt if there would be any such feeling among non-union men and particularly among our employees. Martin Dies may not be available to you; if not, then I am sure that you can find someone who would do a far better job than I. If the legislature has adjourned by that time, you might get Ottis Lock.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. June 27, 1949

Dear Dad:

I do not think that we will be interested in the Chronister timber and suggest that you either let me tell Mr. Kurth or that you do so. After all, it is to our advantage to see them to buy it as cheap as possible.

As I noted at the bottom of Calvin's Daily Report sheet, our stumpage is going to be terrific this month due to the fact that some of the timber that we have cut in previous months is shown on that bill. I have taken steps to see that timber purchased from the Government is charged out on the basis of cut rather than when the bill is received. I don't quite understand it, but George Smith assures me that it is alright. The only thing that I can figure out is that sufficient stumpage has not been charged against the previous months operations. However, I am advised that our scale is not checking out with the Government scale and, therefore, we will be due a rebate on this tract of timber. It really makes you blue to fight cost as hard as we have and feel like we are getting along pretty good and get a blow like that that there is nothing we can do about. However, although we will probably show a net loss for the month, I feel sure that our operating cost will be down. I have taken steps to see that our production of Government timber is on a balanced basis in the future and to see that it is charged out as cut.

The only good news I know of is that our net cost on compensation insurance is going to be rather low comparatively. Dividend will be around $68,000.00. Clare Weakley will be here Thursday to discuss the thing with me.

I just got back from a trip down to Humble Oil Company's camp on Mustang Island and we all had a wonderful time. The fishing was not too good as a result of high winds, but we had a wonderful bunch of "fellas" and a good time was had by all. As you know, Buddy has gotten back from camp and he is looking fine. He really got a great deal of good out of the session down there and we want you to know that we really appreciate the interest that you took. I am anxious for you to see Buddy and see the improvement. Please give my love to Mother.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

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WESTERN UNION

1201

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

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WU2 PD=TEXARKANA TEX .UNE 28 144P1949=

ARTHUR TEMIIVE JR=DIBOLL TEX=M

SUGGEST YOU TELL ERNEST WE WILL COOPERATE NAD NOT BID ON CHRONISTER LANDS WRITING==

DAD=

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

June 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I suggest that you see Ernest Kurth right away and tell him that we are not interested in the Chronister lands if that is definitely our conclusion. Certainly, I see it that way, but I always hesitate to press my opinion because I am rather detached from our operations and may not have all of the information necessary to a wise decision. I think that it is probably better that you tell Ernest than that I write him because, in the first place, I would prefer to have as little as possible about this in writing and, in the second place, you might leave the door open for us to participate in the purchase with Southland if we should later see fit to do so. Furthermore, I think that you might impress upon Ernest that one reason we are not going to try to buy the Chronister lands is that we want to cooperate with Southland and, as Ernest said to me on his visit here Sunday a week ago and a few days later when I was in Lufkin, to have preference on any saw timber to be sold on the land which we deeded to the paper mill and that without any holding back by Southland in the sale of such timber; also, that we should receive fair and equal consideration on any other saw timber which Southland has to sell on lands which are not otherwise committed. In other words, I think that you can certainly go into these matters in a conversation with Ernest much better than I can by mail.

Another thing that you might discuss with Ernest is a fair and reasonable pulpwood contract which we might expect to work on without unnecessary interruption. Ernest indicated that he was going to try to work something like this out and would give me a letter on it. Such a letter, however, has not been forthcoming up to this time.

I can certainly understand your disappointment in having high price Government timber charged out in the month in which it is purchased. I wonder why we could not handle Government timber just as I understand Pineland handles timber purchased from Southwestern Settlement and Development Company; that is, to take it into our timber account to be charged out at an average cost overall. It may not be practical to handle timber alone purchased separate from land along with timber on fee land. However, I am quite sure that George

SOUTHERN PINE SERVICE ASSOCIATION

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Smith can work out something more equitable than the practice which you indicate has been followed in the past. I certainly think that any high price Government timber ought to be charged out as cut at least.

I am glad to know that we are showing such good experience on our compensation insurance. When you say that our dividend from Texas Employers will be approximately $68,000, I assume this is overall for all of our companies in the group because the preliminary figures given me earlier this year by Clare Weakley estimated the net savings at $58,416.92 with the earned discount of $18,144.50 making a total of $76,561.42. I know, of course, that the saving indicated in your letter of June 27th could not possibly be for Diboll alone because the premium, I believe, runs in the neighborhood of $70,000.

I am glad that Buddy got so much out of his stay at Camp Longhorn. Tommy is up here with us now, as you know, and we have been very much impressed by his general condition, manners, etc. Ann has told us a good deal of Buddy's prowess as a swimmer. It is fine that both boys had the opportunity to develop their swimming under such able tutelage.

You should have seen little Jane in the Jane Wood wedding last night. She was adorable and just as composed as she could be. She really made quite a hit.

You had better see Ernest Kurth right away about the Chronister timber land. He has probably already started negotiating with Will Marsh and will need to know our attitude to make the best possible deal for Southland.

Yours truly,

AT

AT:ld

Sometime may be of the essence in mind to review your this agt.

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ARTHUR TEMPLE
P. O. Box 40
TEXARKANA, TEXAS

6/29

Dear Mike.

Congratulations on making "Men of the Month" in East Texas, the magazine of E. Tex. Capt. It's a splendid write-up of your accomplishments and I am proud of you.

Affly
Lee.

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

July 6, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I presume that you have talked with Ernest Kurth about the Chronister Lumber Company lands. What was his reaction?

I do wish that you would write me more than you do. At this distance I feel very much out of touch with what is going on and about the only way I have to keep up is by letters from you, Eck, Styles, Tripp and Latane except, of course, for the monthly reports.

Have you forgotten about the picture of Chatsie and the Governor which you said you were having made for me? I have not received it yet but would like to have it.

I was somewhat tempted to go with Temple and Fay Burns to Pineland and Diboll when they left yesterday afternoon. However, having nothing specific to go for and as the heat has been so great, I was reluctant to leave the comfort afforded by my air conditioned office and home. I think, perhaps, I am getting spoiled.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. July 7, 1949

Dear Dad:

I had a very nice visit with Mr. Kurth the other afternoon and told him that I did not think that we would be interested in the Chronister lands. I told him that we would cooperate in every way possible to help him with this and his reaction was fine. He is very happy about the thing and we went on to discuss the pulpwood situation and we are at present working out a contract in writing. INcidentally, subsequent to our conversation he has given verbal instructions to his crew to discontinue the practice of shutting us off from time to time. The other day I wrote him confirming our conversation and also suggesting that Angelina and Southern Pine be given priority rights on the Chronister lands for any saw timber that might develop. He has written me that he would like to discuss the matter with me and I will probably see him some time today on it. Indidentally, I discussed quite thoroughly the entire over-all picture on saw timber from Southland's lands and he told me that he would dispose of all timber which was not pledged to any individual either on a bid basis or on a negotiated price and appoppotmenate basis. I told him that either plan would be satisfactory to us but that I felt that something definite should be worked so that we would know where we stand. Also he indicated that there would be no question about growing all the saw timber possible by Southland. However, he has told me so many things and forgotten them later that I don't pay too much attention to them

I am sorry not to write you more but it is hard for me to catalogue all the items that I think you might be interested in. I could give you a very full report on the barbecue last week at which time I made a short speech and introduced Martin Dies, but it is rather difficult to report on a thing of this kind. We had a wonderful session with a barbecue, speech making, baseball game, rodeo, and another baseball game that night. I think that we did a lot of good and Martin certainly made an excellent speech.

Incidentally, I feel just about like you do on the Nacogdoches lands and I am somewhat disappointed that we did not foresee its possibilities. This is one of the reasons that I wish your office were in Lufkin because it is absolutely impossible for us to think clearly when we don't see each other for two or three weeks. I think our present system stinks and God knows how much money it costs the Company each year. If we were where we could discuss these things over a period of days without any compulsion to arrive at an opinion immediately I think that we would do a much better job. However, I will try to have something on the Cullen lmatter for you in the near future.

ATJr:ft

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. July 5, 1949

Dear Dad:

It now becomes apparant that for at least the first few months of the operation of the new hospital there will be a deficit created. The operating budget at this time is approximately $15,000.00 per month and revenue for the first 1month,which was awfully low in occupancy, was about $9,000.00; therefore, the first month will show about a $6,000.00 operating deficit. I am rather optimistic about getting occupancy up, and therefore increasing income. During the first month occupancy at some times was as low as six and was never over twenty-five. However, things seem to be on the up-grade and a lot of thes opposition that originally developed has seemed to more or less dissolve. We are having a meeting of the board at 4 o'clock July 12 to discuss means of taking care of this deficit. I think it rather important that we h have a discussion prior to that time. I feel that lyou are going to be opposed to any assessments to take care of this deficit and I do not feel that I can disagree with you in this matter. At any rate it appears that we are going to have to take a rather definite stand in some direction or the other and I would like to be speaking authoritatively when that situation arises. I would really like for you to sit in on the board meeting at that time. Please drop me a line and give me your reaction.

Yours very truly,

Arthur Temple, Jr.

ATJr:ft

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

July 6, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning to Kenneth today the amendment to the Cullen lease including the lands purchased from Mrs. Mary R. Saner in Nacogdoches County.

I have not heard anything from you since the last time I was in Diboll when you indicated that you wanted to hold up this agreement pending some encouraging word from Mr. King or someone else on the overriding royalty which we retained in the Cullen deal. I wonder if anything has developed on this.

You may recall that I spoke of contacting Mr. J. K. Wadley about selling some of our royalty interest for a fixed term of years along the line discussed by Dave Kenley. I tried to reach Mr. Wadley by telephone immediately after returning home from Diboll but found that he was in the east attending the National Seniors Golf Tournament. I have just tried to reach him by telephone but his office does not answer. I cannot say, therefore, whether he has returned or not. I would like to talk with Mr. Wadley about this because he has been eminently successful in the oil game as an independent operator, I consider his judgment sound, and I know that he would give me honest and unprejudiced advice. I will make a note to try to contact him in the morning because if he is back he will probably not be in the office this afternoon.

In view of the divided ownership of the minerals on the land purchased in Nacogdoches County, I am just a little sorry that we did not make a separate deal on that acreage and draw down some money. As I see it, Cullen is not going to be able to do much, if anything, with it under our deal with him because we do not own all of the minerals, and Humble, as I understand it, has already purchased a lease on the other interest. About the only advantage, therefore, that I see to putting this acreage in the Cullen deal is that it might sweeten our override and make this more attractive to some interested purchaser.

If there are any interesting developments in connection with the Cullen prospecting, I wish that you would please advise me of them. Is there any prospect of his starting a well on any of our land any time soon?

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

July 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have your letter of July 5th advising that the Memorial Hospital at Lufkin is operating at a deficit, the deficit for June being about $6,000. I don't suppose the hospital could be expected to make a profit or, for that matter, break even for the first month. It should do better as time goes on, and unless the hospital is just too much hospital for the area which it serves, I think it should operate successfully from a financial standpoint because if any town ever needed more adequate facilities Lufkin certainly did.

If the hospital is operating at a loss, I don't see that there is anything the sponsors can do but to make up the deficit in some way or other. Certainly, it would be mighty hard for us to contribute our pro rata part of any loss in addition to the almost $1,000 which we are paying every month on our employees, and all of this in addition to our outright gift for the construction of the hospital. However, we are into this thing and we've got to see it through. At any rate, that's the way it looks to me.

I would be very glad to sit in at the Board meeting to be held on July 12th if I could do any good by doing so and if I would be welcome at the meeting. If you think I should be there, you might find out from Ernest, who I believe is chairman of the Board, whether or not he would be agreeable to my being present. I am sure that no one would have any objection. However, I don't see any other course than for the sponsors of the project to take care of the deficit on a pro rata basis. What else could be done?

If Memorial Hospital continues to operate at a loss, I wonder if it would be possible to get the Catholic Sisters to take it over on some sort of a lease arrangement. That is a thought that has just occurred to me. They could probably operate at a considerably lower cost and, in my opinion, no one operates a hospital any better.

After giving some further thought to the matter let me know if you think that I ought to attend the meeting of the Board of Directors on July 12th.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. July 8, 1949

Dear Dad:

I just talked to Corbin Robertson and he indicated that at present they have no further report on geophysical work on Southern Pine land. However, he indicated that they are due a report this week end on their detail shooting on the structures that were originally discovered in Trinity County. At that time they should be able to give us considerable information and he has agreed to do so at the earliest possible moment. I, of course, will keep you informed as anything significant turns up.

ATJr:ft

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Mr. Arthur Temple Arthur Temple, Jr. July 9, 1949

Dear Dad:

I have before me a copy of a letter from Mr. Price with Quintana asking for a pooling agreement under our lease. We refused this at the outset and I am sure Judge Minton will refuse to give his approval to such an arrangement now. I am in complete agreement with him.

ATJr:ft

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 12, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't have the ability to express my feelings very well, but I hope that you know how I feel for you in the loss of Judson Coward. I know that he was not only a valued business associate but also a good friend, one with whom you have gone through a lot,and I know that you will miss him greatly. I would have been only too glad to stay over in Lufkin longer if I had felt that I could be of any service or of any help to you, because I feel very close to you and would do anything in my power to relieve you of any burden of sorrow.

I am sure that you have not had time to think about any adjustments which may be required as a result of Judson's tragic death, but the thought has occurred to me that Carrol might be able to step into his shoes. It seems to me that Carrol is, perhaps, qualified by training and experience to take over, carry on and relieve you of some of the responsibility which you might otherwise have to assume. This, as I say, is a thought that occurred to me and has been very much on my mind as I made the trip back from Lufkin today. You, of course, will decide what is best, and I simply pass it on to you for whatever it may be worth.

I am enclosing the memorandum on rates at the Memorial Hospital passed out by Mr. Cardwell at the meeting yesterday. I also have your copy of the operating statement and balance sheet. If you don't mind, I will keep the latter until I have an opportunity to go over it carefully when I will send it on to you. I am not at all discouraged about the hospital, but, frankly, while Mr. Cardwell impressed me as a very pleasant fellow, I wonder if he has the executive ability to handle the job of Administrator. While he did not have much to say at the meeting, I gotthe impression that he might be somewhat weak. It is, of course, impossible to form an accurate opinion of anyone on such short observation, and I want to emphasize the fact that this was only my impression and may not be justified at all.

The letter from Mr. Price, Attorney for Quintana, simply asked that if we sold any of our royalty on lands covered by the Cullen lease that we retain as grantors the right to pool and/or unitize. It did not ask that Cullen

SOUTHERN PINE SERVICE ASSOCIATION

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or the lessee be given such right and, frankly, I don't see any objection to our acceding to his request. I tried to reach Mr. Minton by telephone this morning before leaving Lufkin but could not get him either at home or at his office. I wish that you would talk to him about Mr. Price's request and then let me hear from you, preferably by telephone, so that I can advise Mr. Price with as little delay as necessary.

This is, perhaps, a rather long letter and I have touched on a good many subjects. There are probably a number of things that might have been discussed if my visit had not been cut short. Please know that I am ready and willing to make the trip to Diboll any time that it may be necessary for us to discuss matters of importance to the company, but we would like very much for you, Mary and the children to come up for a visit with us, as was suggested at supper last night. The fishing is not very good at Grassy Lake at the present time; the moss is awfully heavy and high, which makes fishing difficult, the weather is awfully hot, and I have been told that the fish now being taken out of Grassy have worms. However, a little later on I wish that you would come up and bring Barney if you care to do so, and I will try to give you as much fishing at Grassy as you want. In the meantime, however, I hope that you and your family will come up, but you should bring a nurse for the children or someone to look after them; otherwise, Mary would be tied down probably more than she would like.

Affectionately,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 14, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In thinking over the letter which I wrote to Mr. Price, Attorney for Quintana Petroleum Corporation, I regret that I did not simply state that we were agreeable to retaining the right to pool and/or unitize our lands involved in the Cullen deal if we should decide to sell any part of our royalty interest. I am sorry that I added the second paragraph but I was somewhat confused about what you said about Mr. Minton's preparing a letter of agreement to be delivered to Cullen's representative who is expected to be in Diboll today. I think it would have sufficed for me to say that we were agreeable to Mr. Price's suggestion without more ado.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 14, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Referring to the attached, you may be sufficiently interested to order a catalogue of the Gravely tractor with the possible view of getting one of these to cut weeds and high grass around the plant and around the town of Diboll.

I have seen these little tractors and they have appealed to me as something quite practical. They are substantially built and can be used for a number of purposes, not only with the sickle-bar attachment for cutting weeds.

Please understand that I am not urging you to buy one of these tractors. I only thought that you might like to get a catalogue and possibly some additional information on it for consideration.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 21, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I like very much the idea of our going in with someone who is experienced in the treating of lumber just as we did with the Whites in Temple-White; that is, where we would own at least 50% of the stock and the plant would be built at Diboll to give us treating facilities which I think we all agree would be a big asset to our operations. I like this sort of an arrangement very much better than one where we would own the treating plant outright, would have the full investment to carry and the full responsibility when we have not had any experience in this type of business.

The only things I would want to be sure of are the character of people with whom we would be affiliated and the quality and type of plant that we would get. We would, of course, want to be sure that the people we go in business with had a good reputation and were agreeable personalities with whom we could expect to get along. I think we would also want to be sure that the plant installed would be modern and in good serviceable condition and not a lot of junk that would have to be replaced in a short time. I think, too, that we would want a plant that would not only treat with creosote but also with Wolman Salts or some other clean treatment, which I understand would mean at least two treating cylinders, one for each type of treatment.

Immediately after talking with you on long distance telephone this morning I discussed the proposition with Temple, and he is all for it, subject of course to the conditions which I expressed.

I will be glad to hear further from you after your visit to Nacogdoches.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 22, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have been trying to get some dope on the treating plant at Nacogdoches since you talked with Temple before noon today but so far haven't been able to get much.

I have found out that Sam Middlebrook, who was connected with the Koppers Company here in the capacity of Sales Manager for some years, has recently left Southern Creosoting Company at Nacogdoches, and Cy Curtis out at the Koppers Company, as well as Jack Harkness, Tie and Timber Agent for the Cotton Belt, told me that Sam could tell me all about this plant and the people who are operating it.

I have been unable to get in touch with Sam this afternoon but will keep trying and should be able to reach him tonight if not before. Just as soon as I do contact him and find out what he has to say, I will communicate with you.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

July 25, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

When the idea of moving the Nacogdoches treating plant to Diboll was first presented to me, it appealed to me because it looked as though we might get a desirable facility with the added advantage of having someone with the know-how and the experience to operate the plant and relieve us of that responsibility. The more I think about the proposition, however, the less enthusiastic I am about it.

In the first place, as I believe I told you on the phone Saturday, we have been spending a lot of money at Diboll making necessary replacements and improvements, buying timber,etc., and I am inclined to think that it might be well for us to slow down and catch our breath before entering upon any additional heavy capital outlays. Business conditions are rather uncertain at the present time. While I don't think that we are going to have any prolonged depression, it is undoubtedly a fact that we are now in a period of deflation when it behooves us to conserve our resources.

Another thing, the opinion I got from Sam Middlebrook, who has been employed by Southern Creosoting Company at Nacogdoches but who left them on July 1st, was not too favorable either with respect to the management or the equipment. He said that Jack Campbell was an extravagant operator, spent entirely too much money to suit him and that was the main reason he quit because he had a salary and profit-sharing arrangement which was not working out very well for him. He said that the pumps, which I presume are the main item of machinery and along with the treating cylinders are the principal capital investment, were not in very good shape and probably would have to be replaced. I wonder just how we would arrive at a fair value for the treating equipment, how we would know what one-half interest in the business is worth unless we had someone experienced in the treating game who could give us the benefit of his experience in arriving at a fair value.

I am very much more inclined to favor a small plant, possibly one such as Rube Morriss has discussed with us. True, such a plant would not take care of poles and piling, in which you seem to be interested, but it would take

SOUTHERN PINE SERVICE ASSOCIATION

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care of the treating of material which we would need around the plant and the town of Diboll, and it would take care of the need for treating material to be shipped in mixed cars in which Temple and I are most interested. To get into the treating of poles and piling would put us in direct competition with plants which treat exclusively, and I understand from Sam Middlebrook and others that such business is highly competitive. For my part, I would be disposed to leave such business for others to handle. We could still sell our poles and piling untreated as we have in the past. In any event, I think that we would want to be very sure that any equipment in which we invested our money would be modern and in first class condition.

Yours truly,

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 26, 1949

Dear Dad:

I have your letter in regard to the treating plant. I am more or less in agreement with you. Particularly is this true in regard to waiting until we have cleared up some of the construction underway. I also like the idea of taking one step at a time and conserving our capital.

However, Temple indicated to me the other day when he was down here that he was in a pretty big hurry and I was merely trying to investigate the possibilities of going ahead.

I am still positive in my own mind that we do not want one of those little treating plants put out by Rube's outfit. I am convinced that we can put in a genuine full size plant for the same money, which will be considerably more versatile.

I will go along with this Nacogdoches outfit and see what they have to offer and, if any thing attractive turns up, I will let you know.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As you will surmise by copy of my letter to G. B. Campbell, I received a letter from him this morning suggestingthat he come down to discuss with me the moving of Southern Creosote Company's plant from Nacogdoches to Diboll. He did not say anything about our buying an interest in his company or forming a company in which we would own 50% or more of the stock, but I assume that he had such in mind.

We have also just received a special report from Dun and Bradstreet on Southern Creosote Company which shows very clearly why these people want us to take an interest with them. It is obvious from this report, which I enclose, that they are very much under capitalized. You will note that they owe $83,000 plus with a capital stock of only $100,000 and no surplus, in fact, an $850.00 deficit. Their statement also shows machinery and fixtures in the amount of only $55,000 which I presume would be all that we would be interested in,assuming that they would retire their indebtedness and dispose of their inventory of merchandise. The item of merchandise in the amount of $63,000 plus probably does include some of their treating materials.

I have no idea just what has developed in your conversations with Mr. W. J. Campbell. I don't know whether they would expect us to buy an interest in all of their assets and assume our pro rata part of their liabilities. Such a deal would not make much of an appeal to me in view of their statement of December 31, 1948 shown in the Dun and Bradstreet report. As implied above, all I would be interested in would be their plant itself and then only if the equipment was modern and in good shape, and as I wrote you a day or two ago, I would want to be very sure that the management of the business would be capable, and I have some question about that in view of what Sam Middlebrook told me.

I understand that you are taking off the first of the week for Point Clear, Alabama. I think that it would be well for us to have a conversation about this deal before you leave, and with that in mind you might call me at your convenience. If we are not going to pursue the matter further, I think that

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we ought to tell one or the other of the Campbells so that they will not be depending upon us and can make other arrangement for their needs, which undoubtedly include additional capital. Temple and I are not interested in the Nacogdoches plant under the circumstances, and if you concur, it will be perfectly all right for you to tell Mr. W. J. Campbell.

While I still lean to a small plant such as Rube Morriss described to us, I realize that there may be some objection to it. As a matter of fact, it is strange that Rube has not said anything more about this plant which he had for sale for about a year. I believe the last word I had from him was some time about this time last year when he said that he would have one of these little plants in operation at St. Louis where we could see it. Maybe it was not altogether practical or for some reason he got off of it. However, that type of plant would appeal to me because we could treat small quantities, say 5,000 feet, which could be shipped in mixed cars with untreated lumber, and as for poles and piling I would be inclined to leave that kind of business to the people who treat exclusively. It is my understanding that with a big plant, or one such as Southern Creosote Company at Nacogdoches, it is necessary to treat a full charge in a cylinder six feet in diameter by 94 or 96 feet long, which would mean considerably more lumber than we would want to treat to take care of our mixed car demand.

Yours truly,

P.S. While I don't know that I will have any particular need for it, you might return the Dun and Bradstreet report after you have digested it.

AT:ld

Received pine
of Alexis Crawford.
Thanks! Am glad
to have it.

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Mr. Arthur Temple Arthur Temple, Jr. July 28, 1949

Dear Dad:

It is okay with me to drop the Southern Creosoting deal and I would prefer to hold off a little longer anyway before going ahead with any creosoting plans. I trust that this meets with your approval.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 30, 1949

Dear Dad:

Clyde showed me your letter in regard to the hunting season dates and we have discussed the matter fully. I think that we can assure you good duck hunting, provided the ducks are in by limiting Carrol's hunt to the morning of the 12th and 13th and by giving strict instructions that no hunting whatsoever be done prior to your party other than on those two dates. Our experience has been that this will prove satisfactory the first of the season and I hope that this suits you. Otherwise, I think that we could arrange with Carrol to make some change if you feel that this is necessary. Our date setting was based on the fact that you usually want to open the duck season at Grassy Lake. Please let me hear from you if this is not satisfactory.

This year I am having a party for the entire Texas Senate and, also, Governor Shivers and Lt. Governor G. C. Morris. They have all expressed an interest in coming up and I think it would be an excellent thing for us to do, inasmuch as there is a very good chance of a severance tax being imposed upon us this year. I will have answers to my invitations very shortly and we will see what the situation is. In the event we have that party, we would like for you to be in attendance.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

August 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just received your letter of July 30th in regard to the date for my party at Boggy Slough.

I am sorry that I said anything in my letter to Clyde the other day about Carrol's duck hunting party which was scheduled to precede my party. I didn't intend for anything to be done to limit Carrol's party because it would have been very selfish to do so, and I realize full well that if my party occurred any time during the regular season it would be virtually impossible to prevent any duck shooting immediately ahead of my dates.

In view of the fact that the duck season opens in Texas, according to the present schedule, on November 4th and since Carrol's party is scheduled to take place before the opening of the deer season, maybe his dates can be arranged so as to give the ducks a few days rest immediately ahead of my dates as suggested in your letter. If this can be done without any hardship on Carrol or anyone else, I would appreciate it, because, as I wrote Clyde, so many of my crowd are interested primarily in ducks, and we always get a big kick out of the duck shooting when it is good.

You will note that I mentioned that the Texas season opens on November 4th according to the present schedule. I read in this morning's paper that the Texas Wildlife Association had protested the split season in Texas and, as I recall, requested the dates November 1st to about December 9th or 10th to give them the forty days.

I think it is a fine thing that you have invited the Governor and Lieutenant Governor and the Texas Senate to be your guests at Boggy Slough. I don't recall how many are in the Senate, but if they should all accept or if a big part of the Senate should accept, you would have considerably more than you could take care of, would you not? If this party comes off, you

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may be sure that I will be very happy to be on hand to meet some of our State officials and representatives and do what I can to help entertain them.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. FREDERICK WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

August 1, 1949

Mr. Arthur Temple, Jr
Diboll, Texas

Dear Arthur:

I have just received from Southern Pine Association a report on wages, this report being dated July 25, 1949. I assume that you have received one of these at Diboll. If by any chance you did not, let me know and I will be glad to send you mine.

Yours truly,

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 5, 1949

Dear Dad:

Attached you will find a lease to Mr. Hillegeist covering 140 acres down near E. C. Durham's ranch. Actually, E. C. Durham is owner of this lease and this extension will give them 30 more days to complete said well. It is about three-quarters of a mile from our land and, apparently, they are very optimistic. They are swabbing the well now and should have some information in a few days. I talked to Cullen about this and they suggested that I go ahead and extend it. If you will execute and return to me I will deliver it to E. C. Durham.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
WOODWARD WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

August 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In accordance with your letter of August 5th I have signed and enclose herewith the extension in favor of W. B. Hillegeist, Jr.

I am glad to know that there is some prospect of production in the well being drilled by Mr. Hillegeist not only for the good that it would do Southern Pine Lumber Company but also on Durham's account.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

August 5, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Dick Wortham wrote recently as follows: "With reference to your recent note to Ernest we investigated the Chronister situation last week and from all we can learn they executed a new contract with Payne Lumber Company to re-cut their lands down to eight inches. Needless to say, this is rather surprising."

If this is correct or even if what Dave Kenley wrote you recently with copy to me is correct, it looks very much as if Will Marsh, who handles the Chronister Lumber Company affairs, has been poorly advised and is doing the wrong thing. If I were in his place, I would certainly make a deal to sell the lands, or if I did retain them, to operate on something like a selective cutting basis, go to timber farming in other words.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
WILLARD E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

August 9, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

The showing of Diboll for July is satisfactory I would say, except for the loss on hardwood, and I suppose this may be due to the small production and possibly also light shipments. Anyway, if we could average $25,000 per month profit or better, we would have a fair result for the year, and I would be quite satisfied if we could be assured of that much month in and month out.

The charge for employees' hospital, which totals $10,066.59 for the seven months to date, is quite heavy, and I wonder if there are any offsetting credits to this item. I don't suppose there are or else they would be shown on the analysis of profit and I take it that the $10,000 plus figure is a net loss we are taking on the operation of the clinic. This item plus what we are contributing monthly to Memorial Hospital at Lufkin constitutes a pretty heavy drag for this class of service to our employees although I realize, of course, that our monthly contribution to the hospital is intended to cover interest and sinking fund on the bonds, a substantial portion of which we hold. Incidentally, I wonder if the hospital in Lufkin is showing any improvement.

Yours truly,

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 10, 1949

Dear Dad:

Attached you will find an analysis of the Employees Hospital Account which you mentioned in your letter. You will notice that $5,893.50 has been credited to this account, leaving a net debit of $10,066.59. Of course, the largest item is that of salaries, which covers the nurse, Dr. Dale and the young doctor which was with us most of the year and which will now be replaced with Dr. Montgomery. The second largest item was that of contributions to Memorial Hospital. The other two large items are supplies and equipment, and orders for medicine. Our medicine runs us about $100.00 per month or more and represents dressings and prescriptions for employees in connection with accidents and other things that we do not charge for. It also includes a good many prescriptions for people who are unable to pay for same.

I think that all of this is self-explanatory other than as set out above and if you have any further questions, please let me know.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 100,000,000 FEET

Texarkana, Texas

OFFICE OF
ARTHUR TEMPLE
PRESIDENT

August 10, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Immediately upon receipt of your telegram stating that you were planning to leave for Alabama Saturday morning and asking if we could not come to Diboll first, Temple got in touch with his new salesman at Corpus Christi who is to come up and meet him on this trip, and he said that it would be even more convenient for him to go to Diboll first.

Accordingly, Temple and I will leave here early Friday morning and go directly to Diboll. We will spend Friday night in Diboll, I suppose, and then go on over to Pineland early Saturday morning.

I hope that you and your family will enjoy your stay at Grand Hotel, Point Clear, Alabama, as much as you did last year. From all accounts it must be a wonderful place. The crowd from Texarkana, the Hoot Whytes, the Jug Smiths, the Gerald Teasleys, the Trevor Cavens and the Allen Colloms, all of whom spent some time down there this summer are very enthusiastic, and,as a result, your Mother and I are more interested than ever in going down there. I asked for a reservation for September 1st, 2nd and 3rd, and received a confirmation from the manager, Mr. Peters, but later canceled the reservation because we decided that it would be better to come directly to Texarkana from Quogue and go down from here if we felt like it. Because of the uncertainty we thought that we had better cancel the hotel reservations.

Will look forward to seeing you Friday around noon. Wish you would please put our name in the pot at Mrs. Hogue's and include this new Corpus Christi salesman as well as Temple and me.

Yours truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

September 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I had a very good-looking widow visiting with me at home yesterday afternoon when you called about the land on the Lufkin-Diboll highway for the American Legion. This, together with the fact that the proposition you put up to me was something entirely new, left me without very much to say and with not much opinion pro or con.

If, as you say, the land which the American Legion wants is not worth over, say, $50.00 per acre, then certainly we would not be giving much if we let them have five acres outright. On the other hand, I am reluctant to give up any land that is growing timber, and if you decide that we should give them five acres, I hope that you can find a tract without much desirable pine on it. I suggested that we might reserve any pine timber on the land but that might be considered chinchy, and if we are to get any credit for what we do, it might be better to deed the land to them without any reservation except I think we would want to stipulate that the land should revert to us if it should ever cease to be used by the American Legion for the purpose they now intend.

Dr. Good took the tube out of my wound yesterday afternoon and, as a consequence, I am very much more comfortable. The wound should heal up right away if the drainage has, in fact, come to an end, and I will be all right just as soon as I regain my strength. I didn't realize that I had gotten so weak but such a condition is the natural consequence of lying around for three weeks.

Yours truly,

Kead

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. September 9, 1949

Dear Dad:

I am certainly glad to hear that you are getting along okey and I hope that you will regain your strength right away. I have felt that probably you were babying yourself a little bit and realize that that would result in loss of strength. As I have said many times before, I think that you should get a little bit of vigorous exercise, along with your more or less easy way of life in order to retain your youth.

Following your conversation, I took the liberty of making necessary arrangements to donate 3 acres to the American Legion and I am granting them a year to year lease on the balance of property in the tract that is situated between the present Lufkin-Diboll highway and the old Diboll highway. I imagine this comprises about 60 or 70 acres, but will have the exact information as soon as Kenneth completes his survey. The deed is being made with a reversion clause, intthe event it is ever used for any purpose other than the one intended. I also have the stipulation in the lease on the remainder of the property that it is to be used for "park purposes" and to be maintained in a satisfactory and clean manner and that it shall reflect credit on both our organization and the American Legion. It is, of course, subject to cancellation at the end of any period and I think this will be a very desirable arrangement. I also told them that we might want to come in and get timber later off of any or all of it and this was agreeable. We have located their 3 acres in such a manner that very little merchantable timber will be affected.

They were very appreciative of this move and I think it was good public relations to grant their request.

I suppose I will go to St. Louis the first of the week with Dave and the rest of them on the Paper Mill plane to testify before the ICC. I have been out of the office a great deal lately and hope to correct this situation as soon as I can move in my new home. Building a home and getting it furnished and decorated really requires a good deal more time than I had counted on.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

September 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was glad to read Mrs. Kent's letter of August 14th to you. I hear from her quite often as she seems to be very devoted to all of us in the Temple family.

Miss Lena was Miss Rosenbaum in the early days, and Papa thought an awful lot of her. He never lost his interest in her, always went to see her when he was in Houston and continued to help her up to the time when he passed away, since which time I have tried to carry on and in a measure take his place. Only recently I loaned her $1,000 from the Temple Foundation because I am sure that there is no one whom Father would rather help.

I don't know whether you answered Mrs. Kent's letter or not. I hope that you did because I know that she would appreciate so much some acknowledgment from you.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Houston, Texas. August 14, 1949

My dear Mr. Temple:

Thinking maybe you overlocked the wonderful write-up you received in the Houston paper, aam sending it to you.
This newspaper (and other's) praise of you is probably such an everyday thing in your young life that you probably never even read such notices. However when I was young I kept a scrap book and no one will ever know how my children liked it. You may be too busy for this sort of thing,though I amsure few people as young as you have gone far enough for such praise.

Do you wonder who is writing? Might know it is an old lady, probably living more in the past than present.

When I read this in the paper I was in my room at home, on vacation, and your dear grandfather's picture was looking down upon me, or I was looking up at it, with love,as I do every day.

I felt happy that Arthur and you have followed in his footsteps so closely, and my heart is sad because T. L. Jr. never lived longer to go along with all the fine things you two are doing. My son also. He was with Temple here many years,you may remember Irvin Kent, and I'd have been very proud had he stayed and been a part of them now. God willed it otherwise in his and T.L.'s life. However I love every little thing I read about the Temple family and wish I could see Gertrude once more, as we were sonear the same age.

I went with Mr. Temple in 1891 when I was 13 and about all the education I have except the early grade school, was given me by him. The Southern Pine was composed og three of us when he bought the Diboll timber. Mr. McWilliams kept the books, Mr. Temple was at the mills and on the road most of the time buying and selling and I did the rest of the work. Once when Mr. McWilliams had typhoid fever I kept the books for about a month but did not try to get a trial balance, believe me, as by that time the mill was being or had been erected and there was alots to the books. How I ever did it no one knows, but the eight hour law was not thought of then, nor a two week's vacation every year.
My proudest moment was when Mr. Grim,President or Cashier of the Texarkana National Bank let me sign a check for the first payment on Diboll. Mr. Temple was away and I had been signing small checks and when this draft came "protest" I was scared.
I am VERY PROUD NOW even of having been connected with the Southern Pine.
This is no reason to inflict you like this but if I never see you, you are one of my boys.
Although asked to go to Diboll many times, I never found the time and never saw the lake where the visitors fished or anything, the work preventing. I regret it sometime.

I knowGod willbless the hospital. You have a fine man with you, Dr. Medford. I am sure you regard him highly. He is so sincere.
If you are ever near us come by and let me show you the new Hermann, although I am as proud of the old one as the new.
I know now there won't be very many come here with "charge to Southern Pine Lumber Co." on their cards as you will all take care of them.,as they have of me for many years, when needed.

May every happiness be yours and continued success -,don't weary of well-doing- it means so much to the world.

Father has promised to come by when next here, which will give me great happiness.

Sincerely

Lena Kent

Hermann U

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

September 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

The result at Diboll for the month of August was not at all bad considering the week's shut-down for vacation. As a matter of fact, the overall profit of approximately $15,000 was a little better than double Pineland's profit of $7,332.00.

I am very anxious to make another trip to the mills, particularly to Diboll to see the progress on the work there. Of course, I don't know just when I will feel like making such a trip, maybe not until I go to Pineland for the annual meeting there. I do hope to go over to Dallas for a meeting of the T&P Board on September 13th, and of course I am planning to go to Little Rock for the adjourned Temple Cotton Oil Company meeting on September 20th, which I presume you will attend. In this connection, I suggest that you drive to Texarkana on the 19th and spend the night and go up with me and probably Josh and Newman from here.

I am feeling a little stronger each day, and now that the tube has been removed from my side am sure that I will regain my strength rapidly.

Boyce Pagan died yesterday in Memphis, where he had been taken following a cerebral hemorrhage. It is quite sad because, as you may recall, they lost their second child several years ago, and now with Boyce being taken it looks as if Pauline is having more than her share of trouble.

Yours truly,

AT:d

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

September 16, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

You will be interested to know that Southland Paper Mills had the best month in its history in August, showing a net income before taxes of $519,146.86 or $317,146.86 after estimated Federal income taxes.

For the eight months ending August 31, 1949 these figures were: net income before taxes, $3,688,492.11; reserve for Federal income taxes, $1,438,000.00; leaving net income, $2,250,492.11.

Our investment in Southland is indeed proving to be a good one. During August we received, incidentally, a check for $44,000.00 plus, representing $2.20 per share dividend on the first preferred stock issued. This is one-third of the dividend declared some months ago. When the balance will be paid is up to Ernest Kurth, to whom the authority to determine the time was delegated by the Board.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006.016

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

September 19, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning copy of Bovay's letter of September 16th to you inasmuch as I am sure that you would like to retain this in your file possibly for future reference.

I have been wondering of late how the automatic drop sorter is going to work out. I have had the feeling that anything dependent upon electrical contacts, as this is, might have a tendency to get out of order at frequent intervals and for that reason might not be altogether practical. However, on the other hand I suppose it would be a fine thing if it did work satisfactorily and from what I saw of the experimental model in the shop it did look like a good thing, something that would be valuable not only to us in our operations but also in the patent rights which we would share with Bovay.

I would like so much to know how the work is progressing at Diboll. If you are coming up to attend the annual meeting of Temple Cotton Oil Company with me as I presume you are, I will have an opportunity to learn from you of the progress. Otherwise, I wish that you would write me to bring me up to date.

Am sorry to learn from copy of your letter of John Curren that the C.I.O. is getting active again and apparently in a serious and determined way. However, I feel that we have gone as far as anyone could reasonably be expected to go in liberal and fair treatment of our employees and, as you said to John Curren, we should be an invulnerable as it is possible for us to be.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRESIDENT
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

September 19, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a letter which I received this morning from Mr. Robert C. Black, Public Relations Director of Wonderwood Corporation, inviting me to a showing of a film and a presentation of the Wonderwood process either at Baton Rouge on September 20th or at Jackson, Miss. on September 23rd. I am unable to reply directly to Mr. Black because the letter, though written at Dallas, did not give any Dallas address.

I don't know whether we should be sufficiently interested in this to havesomeone go over to Baton Rouge or Jackson, Miss. It may be something in which we would be interested but, on the other hand, Wonderwood may be just another board of which there seem to be a good many on the market. My idea, of course, is that we might be interested from the standpoint of making this board at one of our mills.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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WONDERWOOD CORPORATION

RICHARD F. TAYLOR, PRES.
EUGENE X. HALL, VICE PRES.
WARREN C. SMITH, VICE PRES.

1415 COAST HIGHWAY
CORONA DEL MAR, CALIFORNIA
•
CABLE ADDRESS • WONDERWOOD
TELEPHONE • HARBOR 3051

Dallas, Texas
September 16, 1949

Mr. A. T. T. Temple
Texarkana, T e x a s

Dear Mr. Temple:

Acting upon the suggestion of Mr. George Greer, I am writing you to extend an invitation to witness the showing of a film and a presentation of the Wonderwood process.

The Wonderwood process develops a sheet panel four-feet by eight feet in varying thicknesses, from 1/4 to 1-5/8 inches. In addition to its non-warping characteristics, which make it very acceptable for veneer and for furniture, the "Wonderboard" is fire-resistant, fungi- and termite-resistant, and has acoustical properties which will absorb sound.

It was Mr. Greer's belief that you will be able to attend our showing either on September 20th at 2:00 p.m. in Baton Rouge, at the Hotel Heidelberg, or the September 23rd showing at Jackson, Mississippi at 2:00 p.m., at the Hotel Edwards.

I look forward with pleasure to the opportunity of meeting you.

Cordially yours,

R. C. Black

Robert C. Black
Public Relations Director

RCB:rh

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

September 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Josh Morriss, Wop Heath and I are leaving Thursday morning for Diboll, arriving in time for lunch. We will spend Thursday afternoon and night in Diboll and leave early Friday morning for Pineland.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wonder if you would talk to Anderson some time about retiring. You indicated, I believe, when we were on our way to lunch last Thursday that you could discuss this with him.

Now that we have discontinued, or practically discontinued, the manufacture of hardwood at Diboll, there is certainly no pressure to sell hardwood, and I think Temple could dispose of what stock we will have to sell at Diboll and Pineland. On the other hand, I would not be averse to keeping Anderson on for awhile longer, say to the end of the year, when he ought to be able to reduce our salable stocks considerably. Incidentally, Temple is figuring on bringing up here a young man by the name of Price who used to work for Lester Prud'homme but who has been at Pineland working in the hardwood department for the past few months. He is highly recommended both by Lester and Eck and seems to be very bright and ambitious. Temple needs someone here to fill in while he is away and also to relieve him of some of the detail work which keeps him tied down. This young man, Price, has not had any experience in pine, and it is our idea to have him spend a month or so in the various pine departments at Pineland to familiarize himself with that end of the business.

Just what we ought to do for Anderson I don't know. I don't know how he is fixed but I am inclined to think that he may have accumulated something over the years and might not need more than a little help from us. Certainly, he must realize that his value to us is small and that his usefulness to us is almost at an end.

This is probably something that I should handle. I would not suggest that you talk with Anderson except for the fact that you made the remark that you did on our way to lunch last Thursday and, too, I think that you are in a position where you could feel him out to see how he would look upon retirement, what assistance he might need and what, if anything, he would expect us to do. Knowing Anderson as I do, I really doubt that he would expect anything from us, but he is a good man, has been loyal, and I feel very kindly toward him.

Yours truly,

AT:ld

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

When we were sitting in your office Thursday afternoon, you started to say something about a meeting out at the Memorial Hospital when I believe you were interrupted. What was it you were going to tell me? I am, of course, very much interested in the hospital and hope that it is showing improvement in its operations.

We got away at about 7:30 Friday morning, had a nice visit in Pineland and left there at about 2:00 o'clock, arriving home in good time. It was a very pleasant trip, though more hurried than I like. We all enjoyed the evening at the Forest Festival, though we got pretty cold before the rodeo was over, and we were all mighty glad to get to the warmth of Josh's car for the trip to Diboll.

While in Pineland, I asked what Temple Lumber Company had been paying Dave Kenley. Found that it was $206.00 per month without the bonus, which makes a total compensation from both mills considerably in excess of what Dave estimated in his conversation with us Thursday. He is, of course, getting far and above what he should be getting, and I am going to follow up our conversation with him to reduce his pay drastically and leave him to handle only the rendering of our properties for taxes and to submit to us any desirable timber purchases which he may run across. I talked to Eck about Dave's work on taxes, and he felt as I do, namely that Dave has done and is doing a good job for Temple Lumber Company and Southern Pine Lumber Company in this line, and for my part I would like to see him continue in that capacity. Just what that service is worth to us or, rather, what we should pay him for that service, is a question.

Yours very truly,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
[illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 3, 1949

Mr. ArthurTemple, Jr.
Diboll, Texas

Dear Arthur:

Apropos of Eddie Farley's statement last Thursday afternoon that the existing transfer track wouldhave to be cut to make way for new construction the thought has occurred to me that this notbe done until we know definitely that there will be no delay in delivery of the material which will be needed for the new construction.

I have just read in the Dallas News that Phillip Murray, President of the Steel Workers Union, is getting ready to tie up all of the steel fabricating plants from coast to coast employing some 500,000 men. I don't know just how our work would be involved, but it will be well to consider this threatened strikebefore doing away with any of our present facilities, because we would not want to be in the position where we could not go along as at present and at the same time could not proceed with the new construction.

You have probably considered all of this, but I could not refrain from commenting on the situation because of its serious possibilities.

Yours truly,

AT:ld

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Mr. Arthur Temple · Arthur Temple, jr. October 6, 1949

Dear Dad:

I have not talked to Anderson as yet, but will do so in the near future.

Do not worry about us cutting the transfer track at this time. This is all being thought out very carefully. However, our steel is being fabricated by Mossher Steel in Houston, which is a non-union outfit and I don't think we need to worry about that.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 5, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

After talking with you on long distance telephone this morning and hearing you say that you do not have many logs ahead at Diboll I checked Clyde Thompson's inventory as of September 30th and noted that it shows only 16,694 pine logs on hand in the woods, on the track and at Diboll. This, I presume, is about one-half month's run, and I would say that you are skating on pretty thin ice.

Ordinarily we have open weather in the fall, and, as a consequence, it is a good time to accumulate logs in anticipation of bad weather, which we almost invariable have in January and February and frequently in March. While I sympathize with your desire to keep your woods crews occupied and without any long interruption of work, I think it can be said without fear of successful contradiction that there are certain seasons of the year, notably January and February, when the woods crews cannot work. It is in their own interest, therefore, if they are kept busy during the open weather, and I think it would be the part of wisdom to accumulate logs in considerably heavier quantity than you now have on hand.

I recall a good many years ago Watson Walker telling me that it cost Diboll $1,000 per day when the mill did not operate. I am sure that taxes, insurance and depreciation and other overhead would probably exceed this figure by a good deal today. In short, it would be very expensive indeed for us to have to shut down because of a lack of logs, and I urge you to err on the side of getting too many logs ahead rather than having too few, risking the necessity of a shut-down on this account.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

October 10, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Is there any news concerning Cullen's crews, any reports from their Houston headquarters which you think might be of interest to me?

Would also like to know how the Memorial Hospital at Lufkin has been doing the past several months. The last report I had on the operation of the hospital was the one given at the meeting which I attended, I believe on May 12th.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. October 12, 1949

Dear Dad:

I have just today received a letter from Corbin Robertson which makes casual reference to the progress of his crews. I believe it is self-explanatory and further information will follow. This information was received in reply to a letter along the lines of the one you wrote me.

The hospital has been coming closer to the "break even" point from a cash standpoint each month. Of course, this is without reference to depreciation. Last month we only lost $200.00, which is something of a victory at this point. However, at the last meeting of the Board of Directors it was decided to borrow the money from the Lufkin National or the First State Bank necessary to operate, rather than draw on the bond retirement fund, as previously authorized by the Directors. This suits me a lot better, inasmuch as it keeps this fund inviolate.

That is certainly a beautiful write-up on Mother and it is every bit deserved. You may be sure that I will drop her a note.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

P. S. Score first inning CIO-AF OF L vs. Diboll - 10 to 0 favor of Diboll. Nobody in any of the boxes even.

ATJ

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

October 11, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Payne needs a new boat and inasmuch as the boats made by Fox River Boat Company, the type mostly generally used in Grassy Lake, are now very expensive, selling in the neighborhood of $170.00 delivered Texarkana, I suggested that he might buy another one like he and I got through you several years ago. I believe you told me recently that these boats were still comparatively low in price.

If you have a recent price list, catalogue or anything of that sort, wish you would send it to me. I presume Payne could place an order directly just as well as through you, could he not?

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. October 17, 1949

Dear Dad:

I sent you a copy of a letter to the Thompson Boat Company in which I requested prices and descriptive literature on their boats. I also asked them to send a copy to you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRESIDENT
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W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 12, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I told Temple what you told me on the telephone about your conversation with Anderson, and under the circumstances we will have to let things develop. We might get together at Pineland next Wednesday, when we will all be there for the annual meeting, to decide what is the best thing to do under the circumstances.

I am very kindly disposed toward Anderson, but with Diboll close to the end of their hardwood and with Pineland using so much of their hardwood in the dimension mill and finishing plant, it is obvious that his usefulness to us is very small, and since Temple needs someone to relieve him of some of the detail work, someone who can speak with authority when he is away, the ideal situation would be to have someone with some hardwood experience here who could sell what little hardwood we will have to sell. Ed Price, now at Pineland, seems to have the necessary qualifications except actual selling experience, which, I think, could be developed.

At any rate, we will give this matter some further thought, and I hope that we can come to some conclusion next week at Pineland. In the meantime, of course, don't say anything more to Anderson unless he should bring the matter up with you.

Yours truly,

AT:ld

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HENRY G. TEMPLE. VICE-PRESIDENT
ROBERT L. WAITE. SEC'Y-TREAS.
W. H. WEBBER. SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

October 12, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As requested, I am enclosing checkfor $5,000 payable to your order and I am also enclosing a note for that amount payable on demand. I wish that you would please sign the note and return it to me for my file and to keep the record straight.

Affectionately,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. October 13, 1949

Dear Dad:

Attached you will find a proposal that I have requested from the Texas Forest Service Research Department to undertake a project for Southern Pine Lumber Company on a private basis to determine an inexpensive treatment which would eliminate warping and twisting, due to climate changes in our lumber. I am particularly interested in this as regards to demension and feel that some inexpensive treatment can be arrived at. Under the proposed set-up any developments would be the property of Southern Pine Lumber Company and could be advertised to considerable advantage. On the other hand, this thing could be entered into as a project for the benefit of the entire industry and in that case, it would be done at no cost to us. The only reason for doing it on a private basis would be to control the process and thereby put us in a rather enviable position on sales. I wish that you would discuss this matter fully with Temple and think it over and we will discuss it when you are here next. I have come to no conclusions on the matter and would like to go into it further when I see you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
A. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 14, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I don't know of anything that would be of greater benefit to us and to the industry generally than something which would prevent the warping and twisting of lumber, particularly 2x4's, but I question whether we would be justified in sponsoring and paying for research along this line by Texas Forest Service. If we should decide to sponsor any such research project, then it would be my idea to divide the cost between Pineland and Diboll.

If I am not mistaken, we are now contributing to a research program which is headed by a man by the name of Carl Rishell which has for one of its principal objects the stabilization of wood to prevent warping and twisting. This program is being supported by a number of manufacturers. I should think, therefore, that there would be some duplication if we should engage the research department of Texas Forest Service for the same work.

Temple is, perhaps, more familiar with the program being sponsored, I believe, by the National Lumber Manufacturers Association, and I will discuss the proposal of Texas Forest Service with him when he returns from Houston Saturday.

Yours very truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 13, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Eck asked me on the phone the other day to let him know how many to count upon at lunch at Pineland next Wednesday prior to the annual meeting. I can tell him what to count on from this end, I have asked Styles to let him know about how many will come up from Houston, and I wish that you would please tell him how many will go from Diboll. I am sure that you and George Smith will attend the meeting and will want to be there for lunch, but there may be others such as Carrol and Gresham.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE
P. O. Box 40
TEXARKANA, TEXAS

Sunday

Dear Dick, If you have any papers on Thompson Boats, I wish you would mail it to Payne as soon as you get through Tuesday or Wednesday.

Address him:

G. R. Payne
C/o U. S. Light House Eng. Office
Texarkana
Ark.

Yrs.
Art.

(Dam)

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Temple, Texas
Baby & I will be
in Abilene ~~for~~ ~~lunch~~ Sunday
lunch Sunday.
Will stop in Temple
for lunch.

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
FOREST L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 17, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In a letter which I wrote you yesterday primarily about Thompson boats for Payne I wrote that Temple, Latane, Bob Waite and I would leave here tomorrow, Tuesday morning, and arrive in Diboll after lunch. Possibly some explanation of this would be in order.

We decided that we might as well stop in Lufkin for lunch because there might be some delay in our taking off and, too, Mrs. Hogue always has quite a crowd at her place, and it might not be altogether convenient for her to have us.

Our plan is to remain in Diboll overnight and leave early Wednesday morning for Pineland. Eck has suggested that we get over there in time to go over the plant and discuss some matters which he has in mind before the meeting, and I have told him that we would get over there at about ten o'clock.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

October 20, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Rube Morriss was in to see me this morning and he suggested that after further consideration he did not want to sell us a 36' cylinder but recommended that we buy a 50' cylinder at $27,500 and 72' cylinder at $45,000, both subject to 5% discount, making a net cost of $68,875 for the two, FOB shipping point, which would be mostly St. Louis.

As I understand Rube, his quotation covers two complete outfits, cylinders, pumps, tracks, tram cars and everything.

Rube's idea in recommending the 72' cylinder is that if we use this for poles, as we undoubtedly would, this length would accommodate two loads of 35' poles, and it would, of course, be cheaper to treat sucha charge than one 35' load.

The idea occurred to me that if we have one cylinder for clean treatment and one cylinder for creosote and contemplated using the shorter cylinder for the clean treatment, then we might need more than a 36' cylinder. We might conceivably want to sell more than one charge in a 36' cylinder in mixed cars with untreated lumber. After all is said and done, the 36' cylinder would not accommodate very much, and I am inclined to think that we probably would need at least a 50' cylinder for the clean treatment.

I asked Rube to submit a written quotation on what he proposed to furnish in the 50' and 72' cylinders, and when he asked me if we wanted him to send his engineer down to consider a location and lay-out for the plant, I told him that I would write you and have you communicate with him when it would be convenient for you to have this man come down to Diboll. Please, therefore, keep that in mind.

I am ready to go ahead with the installation of a treating plant at Diboll. I am inclined to think that a 50' cylinder and a 72' cylinder would probably be more adequate for our needs and I really like the idea of buying this equipment new rather than take a chance on used equipment. I would, of course,

SOUTHERN PINE SERVICE ASSOCIATION

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rather make a deal at a cost of $47,500, which we contemplated after our conversation with Rube Tuesday afternoon, but I don't want to be penny-wise and pound foolish and find later that we have not gotten a plant that is adequate. Incidentally, in this connection Rube offered to bet me a suit of clothes that within a year we would want to add a third cylinder to our plant.

Rube also said that he had gotten some information about the plant which Colfax has for sale. It is not the new plant which he thought, which is not at Colfax but at some other town in Louisiana, but the plant which they want to sell is old equipment which has gone through a fire and was considerably damaged. I am sure that we would not be interested in anything like that.

Yours truly,

AT:ld

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MISSOURI PACIFIC LINES — "A Service Institution"

50 ft. cyl. for lb.
$27.00

7x ft. cyl. for poles
$45.000

72.00

less 5% 3.60

$68.87

Too skippy
pilot!

Bigger Pumps

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Mr. Arthur Temple Arthur Temple, Jr. October 22, 1949

Dear Dad:

Relative to the creosote plant, I am in agreement that we need a 72' cylinder. However, it was my understanding that the 36' cylinder could be extended if we wanted to do so. Why couldn't we put in a 72' cylinder and 36' cylinder? The 36' cylinder would be used for clean treatment, while the 72' was devoted to creosote work. In this case we could start out with a small plant for clean treatment and as the market developed we could extend it. That clean treatment is the big question as far as merchandising is concerned, in my mind. I would like to have your viewpoint on this before contacting Rube further.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 24, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

A 36-foot cylinder for clean treatment may be all that we will need in addition to the 72-foot cylinder for treatment with creosote, but harking back to your argument in favor of the longer cylinder for creosote we could treat so much more with a 50-foot cylinder for the clean treatment which Rube Morriss now recommends. I suppose the question of how big a cylinder we will need for the clean treatment depends entirely on how much we will have to treat with pentachlorophenol, Wolman salts or other such preservatives. For my part, I am inclined to think that pentachlorophenol is going to be well accepted with Monsanto and Dow both behind it. True, pentachlorophenol has not had the experience that creosote has, but I don't believe that Monsanto and Dow would be backing this material for treating if it was not good and no doubt they will spend lots and lots of money advertising it. Then, too, ~~any~~ clean treatment, of course, does have many advantages over creosote for some purposes.

It is true that we could add to a 36-foot cylinder. However, it is my understanding that if we got a 50-foot cylinder now we would get bigger pumps and heavier equipment throughout than would be required for a 36-foot cylinder, and since the 50-foot outfit would cost, I believe, only $5,000 more than the 36-foot, I think I would be inclined to go that route.

I don't know that he would be available when we put in a treating plant, but I believe Sam Middlebrook would be a good man to operate the plant and do whatever specialized selling might be required. He was with Koppers for a long time and more recently was with the treating plant at Nacogdoches which you were figuring on. He left the Nacogdoches people because he was not satisfied with their way of doing business, and the last I heard of him he was back here. He

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has had lots of experience, particularly in selling, and I think is an all-round good man. We might not need a man of his caliber.

Yours truly,

A. T.

I caught a 3 1/2 lb. and a 3 3/4 # bass at Groesbeck last.

AT:ld

aft.

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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

October 20, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As you may surmise Latane and I talked a good deal about Temple Cotton Oil Company's affairs on our trip to the mills, but mostly on the way back from Pineland and last night and this morning before he got away for Little Rock. He told me of the plan which he has in mind, namely to discontinue crushing seed at Little Rock but to continue to operate the cake mill and the fertilizer plant and to concentrate the seed crushing at Hope. I told him that I was in full accord with this plan because I am quite discouraged at the possibility of making any money out of seed crushing at Little Rock where conditions are so competitive. Personally, I would just as soon throw up the cake mill and the fertilizer plant, too, even though both of these have made money consistently in the past, because when we get rid of the seed crushing we might not fare so well on the cake mill and the fertilizer plant as we are at the present. One big objection, of course, for discontinuing at Little Rock entirely is that Latane has a new home at Little Rock which he would not want to give up and there are Cochran and McArthur and possibly one or two others whom we would like to take care of.

I was quite distressed at Latane's discouragement and dejection. I feel sorry for him having to carry such a load of responsibility and to help him with that I suggested that he come down to Texarkana occasionally or something like once a month to discuss Temple Cotton Oil Company's affairs with you, Newman and me, and that seemed to appeal to him strongly. I know that you have a great deal of traveling but you won't have so much after you are no longer on the State Board of Education, and I am sure that you, too, want to do anything you can not only to help Latane but also to benefit Temple Cotton Oil. Aside from everything else, I think we would all feel a little better perhaps if we did meet occasionally, because the company is borrowing and using a tremendous amount of money and the possibility of losing heavily is all too apparent as things are at present.

Let me know, if you will please, how you feel about this suggestion that we meet, say, once a month and whether or not you would be willing to come up here for that purpose.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

October 21, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Martin Dies and his wife were here last night. He gave a wonderful talk at the Arkansas Municipal Auditorium before a fair sized crowd, which was well received, and he was entertained at a small dinner at Hotel Grim preceding his address. I took Mrs. Dies to the auditorium and took Mrs. Dies and Martin back to their room at the hotel afterwards. We offered to take them out to our house, but Martin was apparently pretty tired after giving out so much of his physical and mental energy, and if I had been in his shoes, I would have wanted to go to my room and relax, too.

I am enclosing the front page of this morning's Texarkana Gazette which tells of the speech. I thought you might like to read it.

Yours truly,

AT

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 25, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Have just received your letter of October 24th in regard to a treating plant, which crossed my letter of yesterday in the mail.

It may not be necessary to repeat some of the things which I said in my letter yesterday, but I think it well to stress the point that with a 50-foot cylinder we would get larger pumps and, as I understand it, heavier equipment throughout while the equipment which we would get with a 36-foot cylinder might not be altogether adequate if we should find it necessary or desirable to add to the length of the cylinder later. For a difference of something like $5,000 I expressed the thought in my letter yesterday that we probably would do well to buy the 50-foot cylinder at the outset.

I also feel very strongly, as expressed in my letter yesterday, that pentachlorophenol probably has a bright future with such people as Monsanto Chemical Company and Dow Chemical Company, two of the largest concerns in the country, behind it. Then, too, we know that clean treatment does have definite advantages over creosote for some purposes, and while such treatment may not displace creosote on poles, piling and railroad material generally, I do think there is going to be a good demand for clean treatment from the retail yards, and I believe that we would use our clean treatment cylinder to treat lots and lots of material to be shipped in mixed cars with untreated material. I think, therefore, that a 36-foot cylinder for clean treatment might be less than we would want.

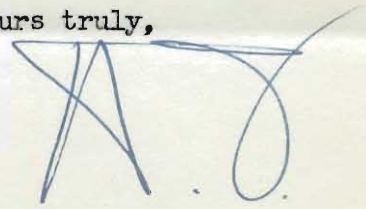
To summarize, therefore, I lean to a 72-foot cylinder for treating poles and piling and a 50-foot cylinder for clean treatment, principally material to be used in building. Not only did Rube recommend this combination of a 50-foot cylinder and a 72-foot cylinder, but he showed me a list of all of the treating plants in the United States which included very, very few cylinders as short as 36-foot out of hundreds listed. I will admit that the 36-foot cylinder did appeal to me at first because, I think, I liked the idea of starting out in a small way, but if we are going to a 72-foot cylinder for treatment with creosote, then I think I would want to spend a little more money and get a 50-foot cylinder for clean

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treatment. I really think after we get into treating that we will probably do more treating with pentachlorophenol or something of that sort than we will with creosote. While I appreciate the point you made of accumulating poles in our woods improvement program, I think this is going to be the smaller part of our treating business: most of it, I am convinced, is going to be treatment for the retail yards.

Yours truly,



P.S.
I would like to get the advice of R. P. Jackson, Vice President, Koppers Company, Sam Middlebrook or someone who has had experience and will try to contact one of them. After doing so, will communicate with you further.

AT:ld

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Mr. Arthur Temple · Arthur Temple, Jr. October 24, 1949

Dear Dad:

I think it would be entirely satisfactory to meet monthly to discuss Temple Cotton Oil Company's affairs. I will make every effort to be present.

Mr. Wood, with Rube Morriss' outfit was in today and made a request for certain engineering data which we will secure for him. In my opinion, Mr. Wood is a pretty good fellow and is undoubtedly qualified to do the work that we have in line. However, I rather think that he lacks a hell of a lot being an engineer. However, I think that his judgment will be sound.

I have about decided on the 36' cylinder for the clean treatment and the 72' cylinder for the creosote. The 36' cylinder could be increased in size at very little expense and, therefore, I don't see any point in going further on the clean treatment.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am writing a separate letter in regard to Joe White's application to be put on the Temple Foundation because of the confidential nature of what I have to say here.

If this individual is a bad actor, if he has not been loyal and true to the company over the years he has worked for Southern Pine, and if, in short, he is one whom you do not feel disposed to take care of, I think you would probably have a very good excuse in his drinking. My thought is that you may want to turn him down flatly, and if so, I think it would be all right to do so under the circumstances.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 29, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Apropos of recent correspondence in regard to our adopting a research program on our own, I am enclosing a report which I received this morning from National Lumber Manufacturers Association.

While this report does not have anything to say about the warping and twisting of lumber, particularly dimension, it shows the kind of research work that is being carried on by this cooperative effort of the lumber industry to find means of improving our product. As I wrote you, I don't think we could hope for any better results, if as good, if we undertake a research program of our own.

Yours truly,

AT: ld

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NSA4 - 11

October 26, 1949

Mr. H. F. Jefferson
Nettleton Timber Company
P. O. Box 3305
Seattle 14, Washington

Dear Mr. Jefferson:

Attached is the progress report on Dimensional Stabilization and the Improvement of the Service Life of Crossties for the month of September, 1949.

Sincerely yours,

C. A. Rishell
Director of Research

CAR/bn/n4
Attachment

Copy to: Committee on Improvement of Railroad Ties
Committee on Improving Dimensional Stabilization of Wood
Subscribers

2596

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MONTHLY PROGRESS REPORT
NLMA SPECIAL ACCOUNT #4

This report covers the progress of work during the month of September, 1949, on Dimensional Stabilization and Improvement of the Service Life of Crossties.

DIMENSIONAL STABILIZATION

Supersonic Treatment of Wood

Stabilization of wood by improving the treatability using supersonic vibrations is now being tested in a smaller tank. The new tank permits great flexibility and better concentration of power of the sonar equipment.

This tank is two feet in diameter and 2-1/2 feet in height. It is constructed with a special jig in the bottom to raise or lower the vibrator head through a distance of three inches. This will insure, after proper adjustment, the optimum coupling of energy to the sample to be tested.

In order to determine the path water follows in going through wood, it is planned to treat wood with solutions of a dye using the supersonic apparatus. One study of the past month has been to obtain suitable dye solutions. Small quantities of various solutions of dyes and resins were prepared. Treatment was accomplished in a normal treating cylinder. Sections for microscopic examination were made from the treated blocks. A combination of resorcinol glue and dye in solution gave the most satisfactory results. On the other hand, methyl violet solutions were too dark obscuring the wood elements. Methyl methacrylate did not provide enough contrast for photographs.

IMPROVEMENT OF THE SERVICE LIFE OF CROSSTIES

Causes of Tie Deterioration

Microscopic examinations of the wood under the tie plate areas of ties removed from track showed definite patterns of failure. These failures were duplicated in the laboratory in oak and Douglas fir using both static and impact loads. Angularly loaded blocks exhibited no more pronounced springwood shear or ray distortion than did similar axially loaded specimens. Loads in general had

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to exceed 1.5 times the proportional limit to produce any sign of springwood shear. Loads of twice the proportional limit induced appreciable lateral shifting between the rays. Photographs of these artificial failures are being made for a future report. These studies have been made to assist in developing a laboratory test procedure for testing tie developments.

Moisture content determinations have been made of the ties sent to the laboratory for examination. Although a few were found to vary widely, the majority fell within comparatively narrow limits. An average tie had a moisture content of approximately 26 per cent in the first inch, 42 per cent in the middle third and 46 to 50 per cent in the center. These results indicate that the strength requirements of wood for crossties should be based on the green strength values.

Reduction of Tie Splitting During Seasoning and Service Life

1. Seasoning Before Treatment. The majority of the experiments on end treatments to reduce checking and splitting during seasoning will be one year old in October. Measurements are now being taken which will permit an analysis of one year's exposure. The results will be reported in a subsequent report.

2. Combination of Drying with Wood Impregnating. At least in theory one of the best methods of reducing or eliminating seasoning defects before treatment of the crosstie is the chemical drying of the wood and at the same time replacing the water with the impregnate. As stated in last month's report, this may be possible by two methods: First, the displacement method in which the impregnate is applied to greenties under conditions to displace water while penetrating into the wood; and second, the evaporation method which is accomplished by using the impregnate mixed with a solvent, which is not miscible with water.

Since our main objective is the seasoning of the wood without checking and splitting, experiments have been conducted with various chemicals which more or less prevent these drying defects. The ordinary chemical drying agents such as ethylene glycol and a solution of sodium chloride (common table salt) are not miscible in creosote. However, a relatively new chemical, hexylene glycol, is miscible in both water and creosote.

The experiments are conducted by mixing a certain proportion of one of the chemicals with creosote. A piece of green wood of known dimensions is placed in the mixture which is then boiled. The vapors are condensed and the amount of water measured. When enough water has been removed to reduce the moisture content of the wood 20-30%, the wood is removed and examined for seasoning defects. Indications on small scale experiments are that the hexylene glycol will reduce the checking and

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splitting during drying at the higher temperatures. The amount of hexylene glycol retained in the wood under experimental conditions was between 2 and 3 per cent by weight, or less than 1 lb. per cubic foot.

A group of experiments are being conducted which combine creosote, coal-tar, solvents and hexylene glycol. Some of the solvents used to date are xylene, toluene, benzene and ethylene dichloride. Tests are first being conducted on small 1" x 1" x 5" pieces, then on larger blocks 3" x 3" x 7" and 4-1/2" x 4-1/2" x 18" with boxed heart. A comparison will be made of the results obtained from these experiments to show the effect of treatment on specimens of different sizes.

DESIGN OF TIES

Stresses in Ties

The technique in the use of electrical strain gages, as used for steel, must be modified for use on wood. Consultations were held with members of the Bureau of Standards, Washington, D.C., and Baldwin Locomotive Works, Philadelphia, Pa., manufacturers of electrical strain gages who have had considerable experience in the use of the gages on various materials.

The effects of moisture and the proper seating of the gage are both very important factors in the proper functioning of these gages. In the future a thin aluminum foil (.005 thick) will be used as a moisture barrier between the gage base and the wood. With a covering of beeswax or petrosene, the nitrocellulose applied over the gage after the adhesive had dried, should adequately moisture-proof the gage.

It is also believed that the use of AR-1 or AR-3 types of rosette gages will give more accurate results for the non-symmetrical stresses in wood than the block type SR-4 gage.

The details of the revised technique will be worked out in the laboratory until the errors inherent to the technique are within acceptable limits. Following the laboratory work additional measurements will be made on ties in service.

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Mr. Arthur Temple · Arthur Temple, Jr. October 28, 1949

Dear Dad:

Please advise what Mr. Sam Middlebrook tells you about the creosote plant. I would like to know if he would be available and if so, would like to make arrangements to put him on the payroll as soon as possible to help with the building of the plant.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. October 31, 1949

Dear Dad:

I do not think that I should enter into the negotiations with Brookshire Brothers about the store at Pineland. I have got all I can wiggle with and don't want to get mixed up in something like that. Anyway, it would require the negotiations eventually between Eck and Brookshire Brothers and suggest that he contact them direct.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

October 31, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing a letter from Herb Berckes of the Southern Pine Association together with a questionnaire which he has asked that we fill out in order that it may be used in the Industry's effort to retain the favorable provision of Section 117K of the Internal Revenue Code, the section which permits the difference between cost and fair market value of timber to be treated as a capital gain.

Obviously, I am not in a position to fill out this questionnaire. My thought is that you might have Kenneth Nelson and George Smith collaborate in filling it out. I presume information which we might furnish would be of value to the Committee on Timber Valuation and Taxation.

Yours truly,

AT:ld

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

October 31, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I talked with R. P. Jackson, Vice President, Koppers Company, Saturday afternoon about equipment which we should put in a treating plant at Diboll and also about Sam Middlebrook.

Taking these subjects up in inverse order, Jackson said that Sam was fine on the selling end but had not had much experience in building or operating a plant: Further, that he did not have a good temperment, was very moody; all in all, he did not speak very favorably of Sam except of his ability to sell treated material, and I don't think we will need a specialist for that.

Jackson thought a 36' cylinder would be too small. He said it was very important to get a cylinder long enough to take multiple lengths which we would expect to treat, and my thought is that we might well want to treat two lengths of, say, 20', which would require at least a 40' cylinder. Conceivably, we might even want to treat as high as 24', which, of course, we could double in a 50' cylinder. Another thing Jackson brought out was that most plants are getting away from heavy tram cars, and since most of the stuff that we would treat would be comparatively light material, I think that we probably would want to get light cars. However, I don't quite follow his reasoning on this. The only difference between the light cars and the heavy cars would be in the displacement, which I should not think would be worthy of much consideration, and it seems to me that the heavier cars would probably stand up better than the lighter cars.

If Rube is going to let us have a man to lay out and supervise the building of the plant, I don't know that we would need to get anyone else until we are ready to operate other than to talk to people in the treating business to get their ideas as to type of equipment to be used, etc. as a

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check on Rube and his staff. Of course, when we get the plant installed, we should have someone who has had experience in operating a plant to look after the treating for us. Rube might be able to suggest someone for that job.

Yours truly,

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 1, 1949

Dear Dad:

I am in complete agreement with your ideas about the hardwood mill at Pineland. Until an estimate is prepared, I am afraid we will be unable to make any kind of a decision. Eck is so set on this thing that I feel sure he will put it through, but I am completely in disagreement with him about his problem. I do not think that he has quite the problem that he has presented. In the first place, the hardwood on our fee lands can well stand there while he is catching up on his hardwood on the Southwest lands. His real thought is that it is much cheaper to log the hardwood on the fee lands as you go over it for pine. This is undoubtedly true, but I believe that it will be compensated for by the fact that future markets will undoubtedly be better for hardwood than the present ones. Hardwood is not a renewable crop and, therefore, as scarcity continues I can see no reason for it to maintain its low sales price. It is my thought that Eck should go ahead and cut his hardwood off the Southwest contracts and supplement this to supply the dimension plant from outside purchases. The real trouble is that the dimension plant is so big that it requires considerably more hardwood than he is able to produce at present. He admitted this when I talked to him in Lufkin the other day. Of course, he doesn't want to buy on the outside because it will cost him more money, but I can't see why we should put up a $100,000 mill to take care of this item. I may be wrong, but those are my sentiments.

On today's market I hardly doubt that it would be practical to ship hardwood logs from Pineland.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 1, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

It was not my idea that you should enter into negotiations with Brookshire Brothers or anyone else about leasing the store at Pineland. If I am not mistaken, I only suggested that you, being on the ground where you could contact Brookshire Brothers easily, might simply ask them if they would be interested in leasing the store at Pineland as well as the one at Diboll. My thought was, and is, that we could probably make a better deal on the two stores than on only one.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 1, 1949

Dear Dad:

Yesterday Mr. Johnnye Foster, of Lufkin, a very prominent young man now employed by the Texas Forest Service in charge of forest fire protection, applied for the job of running our creosote plant. He is a very attractive young man, a graduate of A&M, a former resident of Texarkana and a former employee of the Koppers Company. I was quite impressed with him and, although I do not know whether he would have quite as much experience as we might want, I think that he is definitely a good prospect. This for your information.

I talked to Rube on the telephone yesterday and he has apparently found out that I am checking his prices and he cut his price another $2,500.

I will go along on the 50 and 72' cylinders.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. November 1, 1949

Dear Dad:

We have already received the forms from Herb Berckes, but I have passed yourx along so that they can use them in working up the figures.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND GEN'L MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

November 2, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Upon receipt of your letter of November 1st in regard to Johnnye Foster I tried to get in touch with R. P. Jackson, Vice President, Koppers Company, but found that he is out of town. Also, his assistant, Cy Curtis, is away.

Just as soon as Jackson or Cy Curtis gets back to town, I will try to find out something from them about this young man. However, from what you write I judge that he might make a very good man to operate our treating plant. His background seems to be fine.

I am glad that Rube has made a further reduction in the price of treating equipment on which he has quoted us.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

November 3, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning Rube Morriss's letter of October 31st in which he reduces the prices quoted on treating equipment by $2,500.

I wish that we could check Rube's quotation, not only the overall price but the specifications of the equipment which he proposes to furnish. Having had absolutely no experience in treating, we are pretty much in the dark as to what we need or what we should have, and I would like very much to have someone advise us. Rube Morriss has been identified with the lumber treating game for a long time and should know what we ought to have, but he has switched from one thing to another so much that I am sorry to say I don't have full confidence in his recommendations.

R. P. Jackson, Vice President of Koppers Company, indicated, when I talked with him at the country club last Saturday afternoon, that he would be very glad to advise us or give us any information we might desire. However, I would hesitate to call on him for very much advice, because in a sense we propose to be a competitor of his; the same would be true of the people who operate plants at Lufkin and Nacogdoches. However, if you will send me the specifications of the plant which Rube Morriss proposes to furnish us, I can and will talk to Jackson to see what he has to say about them.

Yours ~~truly~~,

AT:ld

X Don't think that this is necessary.

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 3, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing the proposed new wage rate schedule which I had not had time to examine carefully when you called yesterday afternoon.

I have full confidence in you and Eck to work out a new schedule of wage rates, and if the enclosed is what you think it ought to be, then I am perfectly agreeable to having you put it into effect December 1st. However, I had hoped that it would not be necessary to raise the higher classifications as much as 10% or as much as it is going to be necessary to raise those now on the minimum and slightly above the minimum.

I realize that it would be difficult to eliminate the bonus and not make any compensating increase in salary to the higher salaried employees, but my thought is that some in this class are now getting with the bonus really more than they should be paid. I feel very strongly that anyone making, say, over $500.00 per month ought not to have any increase after the bonus is cut off, and while I don't know how many or just who would be involved, I don't think there would be any conflict or any real opposition if this policy is carried out. I don't know just what you and Eck have in mind about such: you only said on the phone yesterday that you propose to adjust salaries to the present salaries plus the 10% bonus. In the last analysis, however, you and Eck are closer to the problem than I am, and I am perfectly willing to go along with whatever you and he decide upon, but as far as the top men are concerned, you, Eck, Webber, myself and any other such there may be, should be adjusted to their present salaries without the bonus. If I am wrong in this, I am willing to be convinced.

Yours truly,

AT:ld

cc. Eck.

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 4, 1949

Dear Dad:

Attached you will find notes totaling $75,000, which are due on demand and are drawn in favor of R. E. Minton and D. C. Kenley. This represents the purchase price on the timber I recently concluded a deal with Dave on. I have never seen anybody as "chicken" about a deal in my life. He has really held our feet to the fire and this is especially bad since this land was bought at a time when he was supposed to be buying stuff for Southern Pine. At any rate, it is beautiful timber and we will come out okey on it. Dave wanted to draw these notes this way so that he could spread his income tax. You will notice that the interest is due after demand and not at the time of demand. Please return these notes to me as soon as they are executed.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

November 4, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

If I am not mistaken, in your letter to the Dallas Hoo-Hoo Man, copy of which you sent me recently, you indicated that you were going to have to be in Austin the week prior to November 21st when he wanted you to address the Dallas Hoo-Hoo Club. I am concerned about that because I am having my party at Boggy Slough from Tuesday evening, November 15th, to Friday morning, November 18th, and, of course, would like very much to have you on the party with us for as much of the time as you could spare.

I am writing Gene Shotwell extending him an invitation to be with us for as much of the time as he can. I am not mentioning his service as a guide or to put men on deer stands because I don't want him to think that he is being invited on this account. However, we do need someone to do this, and I have depended heretofore on you, Gene and Carrol. By the way, I am also writing Carrol asking him to be with us.

I would like to know just what your plans are for the week of November 13th, or particularly for the time my party will be at Boggy Slough.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 4, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Congratulations on your election as a director of Texas Manufacturers Association. I have not been advised officially of your election but I read that you had been nominated and I presume that you were elected as a matter of routine.

I feel that the Texas Manufacturers Association has done, is doing, and will continue to do a fine job. I served as director a good many years ago and have always been interested in following their activities, and as we have supported this Association for many years, I have had ample opportunity to observe its work.

Affectionately,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 7, 1949

Dear Dad:

You are correct in assuming that I will be out of town for your hunt. As you know, this last meeting of the State Board of Education will require about a week, more or less, and therefore, it will be impossible for me to skip the meeting. I really hate that I will not be able to help you, but hope that you will be able to secure the services of Carrol and others. I would like to suggest that in the event Jean Shotwell is unable to attend you call on Arch Hollingsworth to assist. He is thoroughly familiar and pretty good at setting people out. Also, Ab Grumbles will be available for this dhore. It is a big disappointment to me to miss this.

We hunted ducks the other morning, but didn't have too much luck. Although I understand a great many ducks are already on the Coast, they apparently are not coming inland very much at present. However, I am sure that the mallards will be here before too long. There are quite a few other types of ducks now at Boggy Slough, but nothing colossal.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

November 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am enclosing notes in favor of R. E. Minton and D. C. Kenley aggregating $75,000 which I have signed as requested in your letter of November 4th.

From what I know of it I don't like this timber deal at all. While you have not indicated how long Dave Kenley and Mr. Minton have owned the timber or whether or not it was bought by them after we turned it down, it just does not look right to me for us to be buying timber from one who has been employed by us on a salary to buy timber for the Company and one who has been retained by us to pass on titles. I don't blame Mr. Minton as much as I do Dave Kenley. His responsibility extends only so far as the approval of the title, and from what I know of him I feel that he would be conscientious enough not to sell us anything where the title was in question or at least without calling our attention to any defects there might be.

It is quite possible that Dave Kenley bought this land for himself and Mr. Minton after submitting it to Henry and Henry's turning it down. In that case I don't know that we would be justified in condemning Dave for buying it. I would, however, like to know more about this deal and wish that you would please write me fully.

I wish that you would write me about any such deals involving a considerable amount of money before they are consummated. Henry always did, and Eck and Styles always do. As an example, the purchase of the Tewell yard at Edinburg did not involve much more money than this timber deal, and Styles submitted it to me, we discussed it thoroughly and finally turned it down. I realize that particular deal involved a question of policy, whether to expand our retail yards further or not, and for that reason it may not be a good example. However, Styles does submit all sizable deals to me before definitely committing the Company. In the case of timber deals I usually told Henry to go ahead and act on his judgment but occasionally I did raise objections. Referring to this particular deal with Dave Kenley and Mr. Minton, I would like to know whether we are buying timber alone or timber and land, who looked at the timber and on whose recommendation you decided to make the deal. I presume we are buying timber alone because I have seen no reference to land.

Yours truly,

AT:ld

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I was able to get hold of R. P. Jackson, Vice President of Koppers Company, yesterday and I asked him about Johnnye Foster.

Jackson was very enthusiastic about this man. He said that he was not only very fine in appearance but had a splendid disposition, got along well with people and that he had some good training. Jackson really waxed enthusiastic, said that they were awfully sorry to lose him when he left to accept a very responsible job.

From your own impression, therefore, and from what Jackson had to say about Johnnye Foster, I would say that you have hit upon a good man to work with us in the treating plant which we propose to put in at Diboll.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
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W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

November 8, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I cannot help but think that you would be making a mistake not to continue to pay a bonus up to December 1st when you propose to make an upward adjustment in wages and salaries. Not to continue to pay the bonus up to the time you increase wage and salary rates I should think would cause considerable hard feeling, and if the bonus has been justified in the past and an increase in the basic rates is justified after December 1st, then in all fairness I don't see why the bonus would not be justified in the intervening period.

When you talked with me on the phone and told me what was in your mind, I doubt if you had reached any definite conclusion. However, I have been thinking about your suggestion off and on ever since, and I would advise you to continue to pay the bonus right up to the time you make the increase in basic rates regardless of the saving that would otherwise be effected.

Yours truly,

A. T.

Just started to Eat and have no figuring on an increase in wages of no bonus. Maybe you're right. I don't think so.

ATT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 8, 1949

Dear Dad:

Attached you will find another one of Herb Berckes' promotions. Please advise if you want to participate in this.

Inasmuch as I am always at odds with Herb Berckes and can't stand to be around him, I think it would be advisable if I got off this Industry Committee. Please advise if this is agreeable with you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

November 9, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wrote you yesterday in regard to discontinuing the bonus for the period of time before the increase in wages and salaries goes into effect. I argued that there was no reason to do this if the bonus had been justified in the past and if the increase in wages and salaries, which will be about the equivalent of the 10% bonus, were justified. On the bottom of the letter, however, I wrote a postscript in longhand which might have had the effect of confusing the issue.

The fact of the matter is I talked with Eck yesterday afternoon after writing the letter and learned from him that he contemplated doing the same thing at Pineland which you suggested for Diboll, namely, discontinuing the bonus in the intervening period, and he seemed to think that this action would not bring about any dissatisfaction. Certainly, you and he, being on the ground and in constant contact with employees who would be effected, are in a better position than I am to know how such action would be received. I am, of course, perfectly willing to leave the final decision to you and Eck. However, I cannot see any justification of it except to save money, and of course I am always glad to do that provided we can do it with fairness and justice and without any unfavorable reaction.

My suggestion is, therefore, that you and Eck discuss this and whatever you decide to do will be quite all right with me.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

November 9, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have no objection whatsoever to your resigning from the Southern Pine Industry Committee if that is what you want to do. However, I think it would be a good thing for the Committee and also for the Industry for you to continue to serve because you have some good ideas and it is a good thing to have some difference of opinion. By all means, though, do as you think best as to whether you resign or continue to serve.

I don't see that we can afford to do anything but go along with the majority on the 5¢ per thousand feet assessment for the Special Emergency Fund. I am always disposed to yield to the opinion of the majority, and if a majority of the Committee feels that the 5¢ assessment is justified, I would sign up to participate temporarily at least.

I wrote you on this yesterday and enclosed with my letter the two forms to be filled out and signed. I am also enclosing those which you sent with your letter of November 8th.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SPECIAL EMERGENCY FUND

Southern Pine Industry Committee
520 Canal Building
New Orleans 4, Louisiana

Date_____

Enclosed is our check for $_____, based on shipments of both PINE AND HARDWOOD for October, at the rate of 5¢ per M. feet, as our contribution toward the SPECIAL EMERGENCY FUND considered necessary by the Southern Pine Industry Committee.

NOTE: Because national legislation affects all lumber, the SPIC asks that your contribution apply to both Pine and Hardwood shipments.

COMPANY_____

ADDRESS_____

BY_____

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 11, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Last time I inquired about oil activity in our area, particularly with reference to the work of the geophysical crews of Mr. Cullen, you told me that Mr. Robertson had promised to let you hear from him shortly thereafter; in fact, you sent me his letter in which he said that he would give you some information about their activities, as I recall, a few days hence.

I have heard nothing further, and if there is anything to report, I wish that you would pass it on to me. If there is anything encouraging in the exploration work going on, I would like to know about it.

Yours truly,

A. T.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr, Arthur Temple Arthur Temple, Jr. November 12, 1949

Dear Dad:

Dave talked to Mr. Robertson yesterday and he advised that they have just about completed their plan for development. Therefore, he indicated in rather indefinite terms that within a few days he will have a regular plan of drilling to go ahead with. This is the impression that Dave got, although nothing concrete was mentioned over the 'phone. I don't suppose that we can rush them unduly, but apparently this thing is still going ahead at the usual rate and I will advise you as soonas I have something concrete.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
FOREST L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 22, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I did not go back down to Boggy Slough this week to be on hand when you entertained the members of the Texas State Senate because I am just beginning to get back to normal after last week's party, the duck season is on in Arkansas, and we have a pretty good supply of ducks at Grassy Lake, and I am sure that you and others whom you have invited from Diboll and Lufkin will be able to handle the Senators in good shape and get over to them the message you want to put over. Incidentally, let me say that I think it is a fine thing that you are entertaining these men: I don't know of any better way to get close to a group of men than on a party at Boggy Slough, and I am confident that much good will result to our companies and other industrial organizations in our area.

I think everyone enjoyed my party to the utmost. The food, entertainment, etc. were of the best, and I do appreciate all that you and others did to make the party a success.

I had my camera on the trip last week but did not take my flashlight equipment along and, consequently, could not get a picture of Buddy with his deer. I wish so much that I could have gotten such a picture. If the deer is still intact, why don't you have a picture of Buddy standing by the deer with Buddy rigged up in his hunting regalia just as he was thethe night he came in from his stand?

I don't suppose the deer which you thought you shot late Thursday was ever found. If it was, I wish that you would let me know.

Affectionately,

Arthur

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 23, 1949

Dear Dad:

I enjoyed very much your hunt and especially got a big kick out of Buddy's getting his deer. Unfortunately, the locker plant skinned out Buddy's deer before we could get a picture and, therefore, we have missed a wonderful opportunity.

However, I am going to have the little head mounted for Buddy's room.

Although we only had seven senators at the party, we had practically all of the influence in the Senate on hand and all of them had a wonderful time. We did a good job and I think that our efforts may pay off next session when there is a very real threat of a severance tax. We hit some awfully good licks with them and I know they all enjoyed it. By the way, Senator Carney from Atlanta is a delightful fellow and I wish you would get to know him a little better. He has been hunting at Boggy Slough before in the old days with Bud Rutland and others and he really had a wonderful time. Although he was on crutches, we put him out in a flat by the road in a chair with a blanket around him and he got a very large buck. He was really thrilled over it.

I am having a very tough time deciding what to do about the creosote plant. I have two or three propositions and will probably call you in the next few days about them. I would like to go over this thing with you and if you have a trip scheduled down this way within the next week or week and a half, perhaps we can hold it up for that visit.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 26, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Bill Temple has just been in to see me about getting a job in some capacity with us after he finishes his course at the University of Texas in January. He wants to go to work quite soon after getting his degree in Industrial Management, but his mother is giving him a trip to New York with some other men from the University, and so you might figure that he would be available about the middle of February.

Bill has always been a very attractive boy to me, and he has always made exceptionally good grades at school and at the University, particularly, I believe, in mathematics and allied subjects. While he says he will not be a qualified engineer, he can talk their language, use the slide rule, etc., etc. He is the type of young man whom I would like to have in our organization, and I am quite sure that he is the type of man whom you would like to have if there is any place for him, any place where his abilities could be used to advantage and where there would be some prospect of advancement.

I wish that you would give some thought to where Bill might be placed, and then let me know what you think of the possibilities. I am also sending a copy of this letter to Eck, thinking that he might have something that would be attractive at Pineland, and also a copy to Latane because I know that he would be interested in Bill because he has so often expressed the thought that we ought to take advantage of such opportunities to place young, keen, intelligent men with attractive personalities in our business. However, I don't see much prospect of anything for Bill in the cottonseed oil business. For my part, I would like very much to have Bill in our organization, and I hope that something desirable may be found for him.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple . Arthur Temple, Jr. November 28, 1949

Dear Dad:

Please have Bill Temple get in touch with me as soon as possible so that I can discuss his background and qualifications and be looking for something for him. I feel sure that I can place him and would like to have him. Wish that he would come by sometime soon.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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W. TEMPLE WEBBER. SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

November 29, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am awfully glad to see your reaction to my letter about Bill Temple. I wish that he could drop by to talk with you but he was here only for the Thanksgiving holiday and has returned to Austin to resume his studies at the University of Texas. He will not complete his course until about the middle of January and then, as I wrote you, he is going to have a trip to New York and consequently will not be ready to go to work until about the first of February or maybe the middle of February.

I suppose Bill may be able to give you something more of his background, that is, what he has studied at the University, than he told me the other day when he was here and which I passed on to you. I am writing him and suggesting that when he has a little leisure time that he write you stressing what his major work at the University has been, just what type of work for which he feels he will be best fitted, and such information generally as may help you in placing him.

I can't say too much in Bill's favor. He is studious, smart, has a fine personality; he has always been very much interested in the church serving as acolyte at Saint James, and he has been devoted for several years to one girl who is attending the University of Arkansas, and I think he would like to get married just as soon as he is able to support a wife. I mention this last to let you know that he is settled and is not the type that likes to run around. At the same time he is very popular among the boys, which was demonstrated when he headed one of the local high school fraternities when he was here. At the University he is a member of S.A.E. which was also his brother Charlie's fraternity.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRESIDENT
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

November 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Thinking that you may not have received it directly from Houston, I am enclosing a copy of the notice to all employees of Temple Lumber Company which I wrote out when I was in Houston Friday.

I didn't sign this but whoever did, and I presume it was Mrs. Thompson, Styles' secretary, made a pretty good job on my signature. However, in the next to last sentence in the first paragraph, I wrote "a man of extraordinarily sound judgment" while she wrote this "a man of extraordinary sound judgment."

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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TEMPLE LUMBER COMPANY

GENERAL OFFICES - RETAIL DIVISION

S. F. STYLES
GENL. MANAGER OF YARDS

HOUSTON, TEXAS

November 26, 1949

To All Employees of Temple Lumber Company:

It is with great regret and a keen sense of personal loss that I announce the sudden death of S. F. Styles, Vice President and General Manager of the Retail Division of Temple Lumber Company in San Antonio last Wednesday night, November 23rd. He was a lovable man, a true friend, a man of extraordinary sound judgment. His loss will be keenly felt.

When a comrade falls, we can only close the ranks and march on. Mr. D. G. McNair, long associated with Mr. Styles as his assistant, has been appointed General Manager of the Retail Division. He is well qualified by ability and experience. I bespeak for him your loyal cooperation which has been so generously extended to his predecessor. I am confident that he will have it.

Arthur Temple

AT/wwt

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ARTHUR TEMPLE. PRESIDENT
HENRY G. TEMPLE. VICE-PRES. & GEN. MGR.
ROBERT L. WAITE. SEC'Y-TREAS.
C. TEMPLE WEBBER. SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I wish you would let me know if anything has developed in connection with the proposed sale of our electrical distribution system at Diboll to T.P.& L. Company.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
A. EMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 28, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have received the three volumes of confidential information accumulated by Mr. Minton.

I wonder if there is any point in our continuingto retain Mr. Minton. I believe we are paying him something like $300.00 per month, which strikes me as a good deal for he is probably doing. Now that we have made the deal with Cullen, I don't suppose there is much for Mr. Minton to do except possibly to examine titles of any purchases of land that we might make, and certainly there are others qualified to do such work and probably at considerably less cost to us.

Of course, I would not want to sever our connection with Mr. Minton without first taking the matter up with you. I wish, however,that you would give some thought to this, discuss it perhaps with Dave and/or Kenneth and let me have your recommendation. My thought is if we should discontinue retaining Mr. Minton that we might make the break as of December 31st.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple Arthur Temple, Jr. November 29, 1949

Dear Dad:

I have tentatively accepted the T. P & L.'s offer and sometime in the near future we will begin actual contract negotiations. I refer to negotiations on minor collateral agreements.

Itwould be absolutely impossible to discontinue the service of Judge Mintnn. He is working very hard on our titles and we have a great deal of work that needs to be done. I can foresee no possibility of eliminating this expense. Even if it could be eliminated, I would not want to, because he is a very strong support which I lean on heavily. I have the utmost confidence in him. Our legal work is increasing rather than decreasing, inasmuch as it is necessary to go back and perfect titles that someone should have done years before. Of course, you understand this is not a reflection on Judge Minton, inasmuch as he has never had time to catch up on these things. The folume of work is terrific. I will be glad to discuss this with you further at any time.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

November 29, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am sending you under separate cover a letter from the National Association of Manufacturers and two booklets which they are offering to us in any quantities for distribution among our employees.

Henry was never very keen about distributing anything of this sort because he thought that our labor relations at the mills were satisfactory and he believed, as he said, in "letting sleeping dogs lie". I don't think much of the colored book which tells its story in pictures but I read every bit of the little booklet, and I think it is fine. I don't see anything that might stir up any dissatisfaction among our employees or put any queer ideas in their heads.

Whether you want to order a quantity of these to distribute to our employees or not I don't know. However, I do commend this little booklet to your consideration. If you think that it is worthwhile, you might send the booklet together with the NAM letter over to Eck for his consideration, too.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I presume Latane may have wired you as he did me, but on the chance that he did not, want to let you know that I have just received a telegram from him saying that Thompson Bond Temple had just arrived and that everything was fine.

Am sure that Ann will be interested in this news. Will you please pass it on to her?

Yours truly,

A. T.

AT:ld

Martin Miller
Ann as she did
you.

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

November 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am glad to learn from your letter of November 29th that there is enough work to keep Mr. Minton busy and to justify our continuing to retain his services. I am glad that you lean upon him because I have always held Mr. Minton in very high regard, and while he may not be the trial lawyer that some others are, I have always thought that he was a clear, sound thinker, conscientious and a thoroughly Christian gentleman: in short, he is the type of man in whom one can place full confidence.

In view of your letter of November 29th, therefore, I would not think of discontinuing the services of Mr. Minton. On the other hand, I am very glad that you are using him and that there is sufficient work for him to do to justify what we are paying him.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN'L MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

November 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have received a letter from Governor Shivers addressed to Mr. and Mrs. Arthur Temple, Sr. inviting us to the dinner to be given in honor of Ernest Kurth on December 14th at 7:30 P.M.

I expect to be in Angelina County on December 14th because that is the day we have Southern Pine Lumber Company's annual meeting, and I will remain over that night in order to attend the Kurth dinner. I am not making any application for tickets because I assume that you will have a ticket for me in the number which you will buy for Diboll or in those which the Lufkin yard will be required to take. However, it may be necessary to make a reservation, and if so, wish that you would make a reservation for me along with your own for I will do nothing about it.

I am not at all keen about all this folderol. As I have already told you, I really don't like testimonial dinners under any circumstances, and I think perhaps my feeling may have been inherited from my father, who was a very modest man who did not like personal acclaim for himself, and, as a consequence, never participated in any public demonstrations honoring others. I hope I am not prejudiced in this particular instance.

Yours truly,

ATLD

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

The showing of Diboll for the month of November, as indicated by the analysis of profit which I received yesterday, is very gratifying indeed. It is all the more remarkable that you can continue to make such a good showing as you are at Diboll with all of the work in progress, and I feel that you and all others in positions of responsibility are deserving of congratulations.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

December 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I am returning copy of letter addressed to Texas Forest Service by Durez Plastics and Chemicals, Inc., as you requested.

I don't know just what all of this means or just what interest it may be to us. I know, of course, that you have been giving a good deal of thought to making a wallboard, and maybe you will have something to say on that subject at our meeting.

Yours truly,

Personally I am not much interested in further expansion.

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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December 2, 1949

Texas Forest Service
P.O. Box 460
Lufkin, Texas

Attention: Mr. E. D. Marshall

Gentlemen:

We have now made up some samples and tested them from the wood flour and bark flour which you sent us in connection with the interest of Southern Pine Lumber Company in making a hard board by the dry process using resin.

We are sending five samples marked "Sample Boards A" and five marked "Sample Boards B." The ones marked "A" were made from the straight wood flour, and the ones marked "B" were made from a mixture of six parts wood flour and one part of bark flour. Following is the information on how these boards were made together with flexural strength tests and soaking tests in water:

	Boards "A"	Boards "B"
Resin content	8% 14184	8% 14184
Cure at 325°F	6 min.	6 min.
Pressure	375 psi	375 psi
Density	0.90 g/cc.	0.90 g/cc.
Flexural	2520 psi	2597 psi
Increase in thickness after 6 hour boil	35%	27%
Increase in thickness after 24 hour soak at room temperature	14%	13½%

COPY

It appears that the boards made containing the bark are just as good as those without the bark; in fact, a little better in regard to strength and water resistance.

We hope this information will prove of interest, and should you desire some of the 14184 Resin to work with there, we would be

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Texas Forest Service

glad to supply a sample.

Very truly yours,

DUREZ PLASTICS & CHEMICALS, INC.

R. E. Dodd
Resins Division

RED:I
cc Mr. A. Temple, Jr.
Southern Pine Lumber Co.
Diboll, Texas

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

George Smith

December 7, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I received copy of your letter to Mr. William H. Renkel, Field Examiner of the National Labor Relations Board at Fort Worth.

I would, of course, like to know more about the complaint which has been filed by the CIO, and in such instances wish that you would take the time and trouble to write fully. I would not ask you to do so now as far as this particular instance is concerned because I will be in Diboll next week for our annual meetings and will no doubt have ample opportunity then to learn more about the CIO complaint.

Inasmuch as we will have to have the Southern Pine meeting, the Temple-White meeting and the TSE meeting next Wednesday, I think I will plan to leave here not later than Tuesday after lunch, and as I will want to attend the Kurth dinner on Wednesday evening, will plan to remain over until Thursday morning. I am hoping that Latane will be able to attend the SPL meeting now that his baby has arrived earlier than anticipated, but he still may not feel like leaving home so soon after the new arrival.

I have been giving some thought to what sort of a dividend we ought to pay. With all of the cash and Government bonds we have on hand, I doubt if we can afford to take the risk of paying out any less than our full anticipated earnings for the year. I wish that you and George Smith would be giving some thought to this so that we may be prepared to act judiciously when we have our meeting next Wednesday.

Yours truly,

AT:ld

Suggest no increase of Cash and Bonds on hand over amount at end of year 1948. Enough Dividend so will not increase

SOUTHERN PINE SERVICE ASSOCIATION

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Mr. Arthur Temple · Arthur Temple, Jr. December 8, 1949

Dear Dad:

There is nothing to be alarmed about in the letter I sent you from National Labor Relations Board. This is merely a routine matter and we receive them quite frequently, but I thought you might be interested in seeing it. This particular case involves two men who are no longer working for the company that we have ejected from company houses. As you probably have suspected, the CIO, at various intervals, tries its best to stir up something to talk about. So far they haven't won one of these examinations. I certainly want to keep you informed, but did not think this was worth writing a letter about.

George Smith suggests that we have no increase of cash and bonds on hand over the amount at the end of the year 1948. Therefore, he suggests that a dividend equal to our earnings of this year (net) would be approximately correct. I am not in complete agreement with him, but will discuss the matter with you later. I certainly don't think that we are in much danger of being penalized under Section 102 with all the expansion that is going on.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 15, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

Apropos of your suggestion at the meeting yesterday that you could offer property for sale in Diboll for residential construction with restrictions, Bob Waite said on the way back this morning that he doubted if you could place any such restrictions on property sold in view of a recent Supreme Court decision. He did not refer to the recent Supreme Court decision forbidding segregation in houses covered by F.H.A. guaranteed loans: it was some earlier decision.

You might check this with Mr. Minton or one of your other lawyers in Lufkin.

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Thought he had a good meeting. Thought you report was fine when presented

XD

December 12, 1910

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Mr. Arthur Temple Arthur Temple, Jr. December 16, 1949

Dear Dad:

I feel sure that we could not restrict this property as to white and colored occupancy, but certainly you can restrict property as to use. I am thoroughly familiar with this thing, so don't worry about it too much.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. December 16, 1949

Dear Dad:

I read your letter to Mr. McNair with reference to the $10.00 assessment. This is a one-time assessment and presumably will not be recurring. At least, it will not be recurring monthly. I think, however, that undoubtedly the hospital will continue to lose money over a period of time. Perhaps after two or three years it will come out of the red, but I feel exactly as you do that the thing should be turned over to the Catholic Sisters and I intend to propose this today at the meeting. However, I feel sure that it will be hooted down. After we make thispayment to cover past deficits, our monthly assessments will be $1.67 per employee.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 19, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

As requested by Eck, I am enclosing a letter from Don Young of Texas Forest Service to Eck in regard to Pineland's forestry program in which is discussed principally the poisoning of low-grade hardwood.

Although Eck suggested that I send this to you and said nothing about having you return it to him inasmuch as he has apparently copied the letter, I think it would be well for you to send it back to Eck since it might be better for him to have the original.

Yours truly,

AT

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. E. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 19, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have received a very nice Robinson reminder from Provident Life and Accident Insurance Company or rather from Mr. Webb of that company, but it is a little larger than I like to carry and I already have a smaller one which I have been using and which I have found very convenient for making notes.

I presume that you also received one of these remembrances from Provident. If not, let me know and I will be very glad to send you mine. Incidentally, it bears the initials "A.T."

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 22, 1949
Dictated 12/21/49

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have been giving a good deal of thought since talking with you during the noon hour to the question of whether we should build a new steel and concrete mill to replace mills #1 and #2 at Diboll. I am still inclined to favor the building of a new mill in spite of the higher estimated cost as reported by you, and I have talked with Temple this afternoon and I believe that he feels the same way.

The main consideration to my mind is the fact that we may be cutting our timber faster than is justified by the growth, and I don't see how we can do away with that unless we cut down to mill #1 alone, and that would reduce our production too low on a single shift, and two shifts would be too much. The only alternative as I see it is to build a new mill with a production something over what we can now produce on either mill #1 or mill #2 and the two mills combined.

Another consideration is the tremendous cost of overhauling mill #1 and the question of what we would have when we got through with that job. I would hate like everything to put as much as $75,000 to $100,000 in the old mill, lose the production during the period of overhaul, and then have a mill that would not be as efficient as an entirely new mill and one that would have to be overhauled again in another ten years or so.

My feeling is, therefore, that we are still justified in going ahead with the preliminary investigation which was contemplated in the action taken at our recent Board meeting. I would like to hold everything in abeyance until I am down your way for Christmas when we can discuss the matter further. In the meantime, we can be giving some thought to the arguments pro and con. I would like for you to continue to discuss the matter with some of your key men, particularly Eddie Farley and Wilbur Fogg, and, too, I would like to know what Bovay's recommendation is.

SOUTHERN PINE SERVICE ASSOCIATION

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By the way, I had Wop Heath give me some figures on insurance we are now carrying on the two mills and what we would pay on a concrete and steel mill. I don't know whether he gave you these figures or not. He said that he had talked with you this afternoon. On a concrete and steel mill the rate on the building would be 17¢, on the machinery 26¢ and on the stock, lumber in other words, 24¢. As against these rates we are now paying 52¢ on mill #1, 97¢ on the machinery in mill #1, and on mill #2 we are paying 46¢ on the mill and 88¢ on machinery. I don't know how much insurance we are carrying on the mills now, but on the basis of original cost as shown on the statement we would save something over $1,000 per year, but on the basis of what you estimate the new mill would cost as against the investment in our present mills the saving would not be as much of course. I did not ask Wop if a concrete and steel mill would effect any saving in other units because of a reduced exposure. I don't suppose it would.

Yours truly,

AT:ld

ARTHUR TEMPLE, JR.
DIBOLL, TEXAS
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SOUTHERN PINE LUMBER COMPANY

MANUFACTURERS OF YELLOW PINE AND HARDWOODS

TEXARKANA, TEXAS

December 27, 1949

To Directors of Southern Pine Lumber Company

Gentlemen:

After a more detailed study of the needs Arthur, Jr. has now come up with an estimate for the proposed new mill at Diboll to take the place of mills #1 and #2 considerably in excess of the $250,000 to $300,000 which he mentioned as a possible cost at the annual meeting in Diboll on December 14th. His estimate now is that the cost at the outside will run from $400,000 to $450,000, but if I am not mistaken, that estimate is based on the purchase and installation of two new 9' band mills when we can probably use the two present band mills we now have in mill #1, and I am confident that other equipment now in use can be installed in the new mill at considerable saving.

Because of this considerable increase in estimated cost of the new mill we would like to have authority from members of the board of directors to proceed with preliminary engineering and the expense incident thereto. As a matter of fact, I see no reason why authority should not be given to proceed with the building of the new mill if that is the will of a majority.

On the basis of an estimated cost of $450,000 with the savings in man power, etc. to be effected it is estimated that this investment will be paid out in ten years without any credit for expense in periodic repairs to mills #1 and #2, and I believe, too, without any allowance for loss of production at mill #1 if we should go the other route and overhaul this mill, as will be necessary if we do not build a new mill and at a cost estimated to run from $75,000 to $100,000.

In view of the fact that we think that we are now cutting our timber faster than is justified by the growth and in view of the further fact that we cannot operate economically or efficiently with the production which we would get from either mill #1 or mill #2 and in view of the anticipated pay-out of the investment in a new mill, I am convinced that we ought to go ahead with the new mill which will be of concrete and steel construction, well designed and equipped with the most modern machinery and, as a consequence, as efficient as we can make it.

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Will you please be good enough to indicate either by writing me a letter or by indicating on the botton of this letter whether or not you approve of our going ahead with this project? If enough of you feel that a meeting of the Board would be justified, I would be glad to call such a meeting at Diboll to suit your convenience, but in that event we should do it without delay.

Yours very truly,

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

December 27, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I didn't have time to go over the tentative estimate of the cost of the proposed new mill at Diboll while I was in Lufkin for Christmas but this morning have gone over each item in detail.

I note that you have $42,500 for band mills and drives (2 nine-foot mills), but I understood you to say that you proposed now to use the two band mills we have in mill #1; also you have an item of $85,000 for log carriages and drives including air and $25,000 for a gang saw and drive. While I would not advocate using any equipment which was not modern, efficient and in good repair or which could not be put in good repair at reasonable cost, it occurs to me that considerable saving might be accomplished by using these items which we now have on hand and in use. I am quite sure that I understood you to say that you proposed to use our present band mills and that one item alone would knock $42,500 off of the estimated cost.

I am getting out a letter to all Directors as per copy which is being mailed to you. I presume I have covered the ground sufficiently. If, however, you think it necessary or advisable to add anything, let me know.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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inasmuch as we have included them in our discussions up to this time. I assure you that this matter will be treated confidentally by these men, for it would probably not help the deal for this word to get around.

I have retained Harry Bovay's engineering company out of Houston to make plans on our new mill and the preliminary estimate looks as though it will come out at about the figure I gave you. It will really be nice to have an up-to-date mill of the type mentioned and I figure it will eliminate upwards of 50 men in our present operation.

I bought a new dragline today to help with the erection of the steel in this and subsequent projects and I think that it will speed the completion of this Project #1 considerably.

Plans are progressing nicely on the creosote plant and I should have something definite for you on that in the next few days. Incidentally, from Dave's preliminary report on Jim Ben's timber, I think that we should be able to get a lot of material for the creosote plant off that acreage. In fact, this whole proposition mentioned in the first part of this letter fits in beautifully with our present plans as authorized.

I didn't mention it to you the other day, but this deal would include approximately 50 houses in Corrigan which we could very easily move to Diboll. As you know, we need these badly and it shouldn't take us over a month to six weeks to get the folks out of them and make the move. I suppose we would continue to operate the stores in Corrigan until we got some of this other business out of the way, but I don't imagine that we would want to keep them on a long time basis. Of course, Corrigan, without the Edens-Birch mill, wouldn't amount to much and I doubt if the stores would be able to operate on a reduced scale such as will undoubtedly result. This really doesn't make so much difference though, because Jim Ben has promised me that in the event we come to terms he will consumate a deal selling the stores to an outside chain prior to the time any announcement is made of this transaction. This would enable us to dispose of these stores before Corrigan feels the effect of such a move.

Please pardon this rambling letter, but I am trying to give you information rather than to create a little literature for future generations.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Raymond Willis
Mr. Eddie Farley
Mr. Dave Kenley

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Mr. Arthur Temple · Arthur Temple, Jr. December 28, 1949

Dear Dad:

Your letter to the Directors is very good, I believe. You are correct in your assumption that there will be considerable savings on all items that we plan to reuse in the new construction. However, I would like to point out that whereas two new band mills would probably cost $42,500 the saving would not be quite that much. It will be necessary to dismantle these and move them into storage and then reinstall them. The same thing is true of the gang and several other items. The original estimate that we have made, although as exact as can be made at this point, is not necessarily an accurate figure, inasmuch as we had to estimate very roughly the cost of foundations and other items, but I would like to have the authority to go up to $450,000 before undertaking the engineering.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple · Arthur Temple, Jr. December 28, 1949

Dear Dad:

You will recall that I discussed with you the stock exchange and merger that I had been working on for the past year with Jim Ben Edens. This exchange would be made on the basis of fair value for their assets and ours, and would contemplate paying them for their assets with our stock on that basis. By this arrangement we would, without further outlay of cash, take over their approximately 60,000 acres of timberland which would give us a comfortable surplus to operate on and would also give us their mill. Of course, as I discussed with you while you were here for the Christmas holidays we would have absolutely no use for the Corrigan or Cleveland mills, but it has just occurred to me that in junking them we would probably get some equipment and sawmill machinery, together with handling equipment, which could be used in our new mill and operation at Diboll. I have particularly in mind the edger and the re-saw and the flooring plant at Corrigan. These are all good machines and I plan to have Raymond Willis or someone who is familiar with machinery look at them in the next few days. Jim Ben has indicated to me confidentally that he would recommend such a move in the event his plant goes union. You probably know that they are having an election at Corrigan right after the first of the year and I know that they would not be interested in operating under a union contract, in view of Mr. Edens, Sr.'s health and Jim Ben's other interests, which require a great deal of his time. He has indicated to me a number of times that he would like to spend his time elsewhere rather than to have the responsibility of sawmilling and all the thousand problems that are connected with it at this time. Incidentally, I really believe that we can make a "red hot" deal with them if the thing goes union, because I know that they simply do not have the disposition to listen to such thugs as Paul White.

By using the machinery listed above, I believe that we could save in excess of $100,000 in the cost of our new mill, which the Directors authorized at their meeting this December. It looks like a natural to me and I take this means of bringing you up to date in the light of recent developments. Unless I hear from you to the contrary, I presume that your authorization to go ahead and deal with Jim Ben on this matter still stands, In other words, unless I hear from you to the contrary, I will go ahead and crowd Jim Ben as much as possible to try to work out an advantageous deal when the time seems right.

I am sending a copy of this letter to Dave Kenley, Raymond Willis and Eddie Farley so that they will be posted on the matter,

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
L. L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 29, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have heard from everyone in reply to the letter which I wrote all Directors several days ago with the exception of Durham, and they are unanimously in favor of going ahead. As my letter was worded, it asked for a reply as to whether we should proceed with the preliminaries, etc. but suggested that we might go as far as deciding upon a new mill to take the place of mill #1 and mill #2 without further action by the Board.

On the strength of replies received, therefore, you are authorized to proceed with at least the preliminary engineering. I suggest you be governed accordingly. Then when you are ready I would like to know your final conclusions and recommendations. In otherwords, I would like to get together with you to go over the final plan before steps are taken to put it into effect.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE. PRESIDENT
HENRY G. TEMPLE. VICE-PRES. & GEN. MGR.
ROBERT L. WAITE. SEC'Y-TREAS.
T. TEMPLE WEBBER. SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 30, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I think Eck might have some good ideas on the proposed new mill for Diboll and, therefore, suggest that you discuss it with him sometime at your convenience.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
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Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 31, 1949

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

In his reply to my letter of December 27th addressed to Directors of Southern Pine Lumber Company Durham agrees to the preliminary engineering as was authorized at our meeting in Diboll on December 14th but suggests, and wisely I think, that we call a special meeting of the Directors to consider the advisability of going ahead with the construction of a new mill. As he says, the size of the proposed outlay and the changes which will result from replacing mills #1 and #2 with a new mill are of such importance as to warrant thorough study by the Board.

I think we would all feel better if we did take the time to have a thorough discussion of the advisability of building a new mill, and, therefore, I suggest when you have all of the data assembled and are ready to discuss further action that you let me know, and we will call a meeting at Diboll at the earliest convenient time thereafter.

Yours very truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION