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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 8, 1948.

Mr. Arthur Temple, Jr.
Temple Lumber Company
Lufkin, Texas.

Dear Arthur:

I was awfully sorry not to see you several days ago when you stopped off briefly at Texarkana. I had left the office when you called before noon to attend a meeting. Later when I called your office, Ben Anthony told me that you had had to leave shortly after twelve o' clock noon because the paper mill plane was needed for another trip.

I wonder if you received the two suits of pajamas which I sent to you just after we returned from our Christmas at Lufkin? Mary told your mother sometime ago that they had not been received.

We enjoyed having the children with us while you were in New Orleans. They were just as good as they could be, were not a bit of trouble and were a lot of company to me. I wonder if Buddy told you about earning 20¢ from me?

Affectionately,

Buddy

AT.n

SOUTHERN PINE SERVICE ASSOCIATION

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. DANIEL WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

January 27, 1948

Mr. Arthur Temple, Jr.
Lufkin, Texas

Dear Arthur:

I wonder if any further consideration has been given to the proposal that each of the companies participating in the industrial hospital at Lufkin contribute so much per man per year, which was, I believe, the main thing to which I objected. This would represent a considerable cost to us with which I doubt that the benefits would be commensurate, and I hope that this provision can be eliminated.

I wish that you would please let me know whether or not this matter has been discussed by the directors of Memorial Hospital, and if it has, what action was taken with respect to it.

We had a nice trip with Styles to the south Texas and valley yards last week. Temple and I left here last Monday afternoon and met Styles and Harry Walker in San Antonio Tuesday morning. We went up to Kerrville, then back to San Antonio for lunch and then continued on down to George West, Alice, McAllen, visited all of the valley yards, spent the next night in Corpus Christi at the Robert Driscoll Hotel, which is the nicest hotel I have seen in many a day, and wound up in Houston Thursday night. After visiting in Houston Friday, seeing the site for the new Lumber Market and looking over the plans for the new yard, Temple and I left Houston Friday midnight and arrived home Saturday morning in time for lunch. I was very much pleased with the improved appearance of all of the yards we visited and the personnel. I wish that you could have been on this trip with us, but I realize that it would have been hard for you to get away.

Affectionately,

AT:ld

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CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable symbol above or preceding the address.

WESTERN UNION

1201

JOSEPH L. EGAN
PRESIDENT

SYMBOLS

DL = Day Letter
NL = Night Letter
LC = Deferred Cable
NLT = Cable Night Letter
Ship Radiogram

The filing time shown in the date line on telegrams and day letters is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

1913 FEB 2 AM 10 13

DA29

D VF75 PD=TEXARKANA ARK 2 950A

ARTHUR TEMPLE=

CARE TEMPLE LUMZER CO LUFKIN TEX=

LATANE, JOSH AND I LEAVING TOMORROW AFTER LUNCH FOR LUFKIN=

DAD.

THE COMPANY WILL APPRECIATE SUGGESTIONS FROM ITS PATRONS CONCERNING ITS SERVICE

ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
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ROBERT L. WAITE, SEC'Y-TREAS.
WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 7, 1948

Mr. Arthur Temple, Jr.
C/o Temple Lumber Company
Lufkin, Texas

Dear Arthur:

I have just received copy of your letter of February 6th to Styles in which you indicate your intention to sever your connection with Temple Lumber Company in order to look after your personal affairs.

This, of course, is not a surprise to me in view of the fact that you wrote me recently that you felt such action would be to your interest and that such was your intention. However, it is quite a disappointment to me because I have always hoped that you would continue in one of our companies not only for sentimental reasons but also because I don't like to see anyone with your ability and your capacity for assuming greater and greater responsibility leave an institution founded by your grandfather and developed by him and others in the family until today it is an outstanding business institution in which we can take justifiable pride and which I would like to see carried on by one generation after another. In this connection I am reminded of what Gilbert said so often, when he was justifying his policy of expansion back in the 1920's, that he was building not for the generation then at the head of the business, not even for me and my generation, but, as he expressed it, "for little Arthur".

It is undoubtedly true that you have many irons in the fire, enough interest aside from Temple Lumber Company to justify your full time and thought. I think, too, that now when we are, perhaps, on the threshold of a depression that you may be fully justified in giving your entire time to getting your house in order so that you may not suffer any more than necessary when the break comes. Under the circumstances I would rather feel that you are on leave of absence from Temple Lumber Company rather than that you had definitely severed your connection with Temple Lumber Company and without imposing any obligation on you, this is the way that I am going to look at your separation. Temple Lumber Company

SOUTHERN PINE SERVICE ASSOCIATION

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needs you: it holds big possibilities for you, and I am confident that someday you will come back into the fold.

You have done an outstanding job as manager of the Lufkin yard. I am proud of you for what you have done with it and also for what you have accomplished with your housing projects and other business enterprises. I have no doubt that you will continue to be eminently successful in business. I only hope that you will not develop that side of your life to the exclusion of others, that you will not lose sight of cultural opportunities and, above all else, spiritual values.

Affectionately,

Dad

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
WILLIAM G. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 13, 1948

Mr. Arthur Temple, Jr.
Lufkin, Texas

Dear Arthur:

I had a talk with Gus Orr at Cargile's yesterday, told him that you had ordered a 1948 Cadillac for me and I think he was very much impressed. He was unable to tell me what he would be able to allow for my 1946, model 62 sedan, since he did not know what the market on used cars of this type would be when the 1948 will be available. He said the market on used cars is rather shaky at the present time and he was quite doubtful about the future market for used cars as a result of the recent break in the commodity and stock markets, which might or might not be the forerunner of a recession or serious depression.

What I would like to do is to leave the order which you have placed for me stand. If the car which you have ordered for me, along with the one which you have ordered for yourself, is delivered before Cargile gets one, maybe you can ascertain from Sallie Hunter what he would be willing to allow for my present car, and I could at least use this to get something definite out of Cargile. If my car is delivered by Cargile first, then I can see what kind of a deal I can make and decide whether I want to trade. If you prefer not to go ahead on such an indefinite basis, then it will be all right with me for you to let Henry Spencer have the second car you have ordered. Everything else being equal, I would, of course, rather deal with the local agency because I depend upon them for service and Cargile has been awfully nice to me.

One thing is certain, I would not want a black car. I would like to have a blue car like your 1947 Cadillac or a maroon because my maroon has stood up very well.

I saw pictures of the new Cadillac yesterday in the Automotive News. They do have quite a different appearance from the present and recent models. I hope that I will be able to make a deal which will justify my trading in or selling my present car because I would like to have the latest model, especially in view of the fact that the used car market is probably in a downward trend

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which will continue, particularly on higher priced cars. However, I would not want to go overboard and trade regardless of what I could get for my present car because it has only 27,000 miles, has been well taken care of, the finish is just like new and on the whole is very, very satisfactory. I do appreciate your having me in mind and I hope that the course suggested above is agreeable to you: if not, let me know.

Affectionately,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
EDWARD C. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 17, 1948

Mr. Arthur Temple, Jr.
C/o Temple Lumber Company
Lufkin, Texas

Dear Arthur:

Some time ago, last winter I believe, you indicated that you would like to have the General Electric blanket which I have never used to any great extent. I have tried it again recently and for some reason don't sleep very well under it. I think possibly it is because I am accustomed to more weight, but I have an idea, too, that the thermostat does not work just right.

I will be glad to send this blanket to you if you would like to have it or you might pick it up on your next trip to Texarkana. I understand that Ann and Carrol and their children are coming up within the next week or ten days to see Isabel Mullin and her new baby: maybe I can send it to you by them. I would like to know, however, whether or not you do want it.

I know that you are enjoying the good weather we have had for the last few days. It looks as if the worst of the winter may be over and goodness knows I hope that it is because we have had the worst spell of weather since the first week in January that I have ever seen in this part of the country.

With much love to you, Mary and the children,

Affectionately,

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

February 19, 1948

Mr. Arthur Temple, Jr.
C/o Temple Lumber Company
Lufkin, Texas

Dear Arthur:

Some of my crowd has propositioned me to have a party at Boggy Slough in April, over some week-end, preferably, but I question whether a party at this time of the year would be worthwhile. There wouldn't be much to do outside of the clubhouse, except possibly to fish, and I wish that you would please let me know whether there would be any desirable fishing. I understand that the pond on the prairie was drained not so long ago, and it may be that sufficient time has not elapsed for the fish to come back.

Affectionately,

Dad

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS
Texarkana, Texas

March 6, 1948

Mr. Arthur Temple, Jr.
C/o Southern Pine Lumber Company
Diboll, Texas

Dear Arthur:

I hoped to see you again before leaving Lufkin yesterday after we had lunch with Ann but because the weather was so bad and because Bob and I were both anxious to get back, thought that I would forego the pleasure of another visit with you and would write you today.

I don't know whether you fully realize the great satisfaction which I have in having you assume the responsible position of manager at Diboll. Some of these days you will probably know the pride of a father in a son who is qualified to fill a responsible position and to help in working out problems and helping to carry the burdens. I wanted to tell you about the further reaction which I found at Diboll yesterday morning. P. M. Anderson voluntarily told me that he was delighted with the choice of you as Henry's successor, and Jake Durham told me that he had talked with possibly 35 or 40 men around Diboll yesterday morning, and all were delighted that you were coming down to take over. I did not find a single discordant element and, consequently, I feel that when you do take over Monday morning that you will find an atmosphere of cooperation and helpfulness that will go a long way toward making your inauguration easier than it might otherwise be.

I have given a good deal of thought to Eddie Farley's suggestion that Clyde Thompson be made superintendent of logging, possibly at some increase in salary, and I think that it is a good one. The logging department has, I think, lacked a head. Richey Wells has been woods foreman, Lee Estes has been in charge of equipment, but there has been no overall head to co-ordinate the work, and Clyde, when he was doing a good deal of this sort of thing under Strauss years ago, and more recently in handling the Longstreet Louisiana logging, did a very creditable job. Furthermore, Clyde, I believe, has been in service perhaps longer than any of the key men at Diboll, having come to work there as an office boy in knee pants when he was about 15 years of age, and I think that because of this long period of service and other considerations, too, he is perhaps entitled to recognition. As you may know, Clyde receives

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some of his compensation from Pineland, $118.80, because of his work with compensation insurance, the balance of $476.56, making a total of $595.36, from Diboll. This uneven amount, by the way, is the result of various percentage increases which have been granted from time to time. It is always difficult for me to determine in my own mind what is fair compensation for Clyde. He wants more money, but I am not so sure that he is entitled to more even if he should take over the supervision of logging if he relinquishes some of his other duties, as I think he should. I think that he ought to turn over to Jake more and more of the compensation insurance and possibly get out of that work altogether.

For your information I am enclosing a memorandum of salaries paid to some of our key men. This is a list which George Smith got up for me at my request yesterday morning.

I can't impress upon you too strongly the character of these men represented on the attached memorandum and also including P. M. Anderson, who is in charge of our hardwood production and hardwood sales. They are all fine characters, loyal, and I think that we are very fortunate indeed to have such men to constitute the cabinet or the advisors or what might be termed an official staff to assist you in carrying out your responsibility.

As for your own salary, I think that we ought to make it at the rate of $10,000 per annum but, of course, payable monthly. At this figure there is, of course, room for further increase. We are paying Styles $15,000 per year and Eck the same amount, and I think eventually the three positions, head of our retail division, manager at Pineland and manager at Diboll, ought to be on the same basis. Incidentally, Eck asked me Sunday for an increase in his salary, but I can't quite see it especially in view of the fact that he will pay no rent on the new and expensive house which he is building for himself at Pineland. On the basis of $24,000 for the house I think it would be fair to consider that he is getting the equivalent of $200 per month there.

The best of luck to you, my boy. You know, I am sure, that I am behind you 100% and I stand ready to assist you in every way that I can whenever you need me. I do hope that you will call upon me for consultation and advice whenever you feel that I can be helpful.

Affectionately,

Arch

AT:ld

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Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

Salaries	Pineland	Diboll	Total
G. S. Smith	186.84	524.00	710.84
E. A. Farley		648.00	648.00
Clyde Thompson	118.80	476.56	595.36
Calvin Lawrence	40.00	425.00	465.00
D. C. Kenley	206.20	551.00	757.20

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT AND MANAGER
ROBERT L. WAITE, SEC'Y-TREAS.
W. CHARLES WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

Sat. aft.

Dear Arthur —

A propos of the write-up in Texas Pleasure News, clipping attached, you informed, of course, that I sent him previously but that they have to be cleared by the Board of Directors. My thought is that I should propose that you and I pen be made nine principals of Southern Pine and Steyr and Eck V. P. of Tenpen Lbr. Co.

Yours

Dad.

SOUTHERN PINE SERVICE ASSOCIATION

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HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

March 6, 1948

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I have just read the nice write-up in the Dallas News of your appointment as manager at Diboll.

I note that the expression general manager is used. Henry was general manager in the sense that he had supervision of Pineland and Diboll, but now that the two places have been separated and each is autonomous I think that it would be well for you to assume the title of manager. As a matter of fact, I think that the term general manager has been a misnomer even in the case of Henry, where his duties and responsibilities were more comprehensive. As a matter of fact, the position of general manager was held by Gilbert when we had local managers at Pineland and Diboll, and when he died I suggested that Henry assume the title although I think it was probably out of place.

Yours truly,

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. March 8, 1948

Dear Dad:

Thank you for your several letters received today and I appreciate very much the expression of your confidence.

As you know, titles are of little consequence to me. I have moved into my office at Diboll today, and if you need me you can reach me there. Everyone has been splendid in his attitude of cooperation and I feel sure that things will move along very smoothly.

Yours very truly,

AT:NAT

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Mr. Arthur Temple Arthur Temple, Jr. March 8, 1948

Dear Dad:

Please write the bank authorizing my signature.

Yours very truly,

AT:NAT

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr., Diboll **From** Arthur Temple **Date** March 8, 1948

George Smith discussed with me the other day when I was in Diboll the disposition of Henry's company car, a 1946 model Chevrolet club coupe, which has been driven 14,000 miles.

George did not think that anyone had any need of this car and under the circumstances I think that we might sell it now while there is such a good market for used cars.

If you would like to keep Henry's car for your own use, and for transportation back and forth from Lufkin particularly, that would be all right. However, I suppose you might prefer to use your own car.

If you don't want to take over the car for your own use and don't know of any other need for it, I think that Bill Hinkle might like to buy it for his son. He asked Temple to see if he could help him get a Chevrolet, a new one, and this car with only 14,000 miles would be just about as good as a new one, and Bill might like to have it.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. March 9, 1948

Dear Dad:

In regard to Henry's car, I think that I will keep it on hand for a few days until I decide whether I need it or not. I will talk to you about this later.

AT:NAT

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr., Diboll **From** Arthur Temple **Date** March 9, 1948

I have no objection to getting out a notice regarding Henry's death and your appointment as manager at Diboll, but if we do, I think that it should be very different from the one which I proposed in my letter to Eck with copy to you yesterday, which was intended for posting at the mills for the benefit of employees.

We have never gotten out such a notice to the trade or to the public in the past when Watson Walker, when Henry Temple died or even when Father died and when, of course, in each instance someone was named to take their places. I think that news items in the trade journals are probably sufficient for such purpose, and I have written the Gulf Coast Lumberman at Houston and Herb Berckes, secretary-manager, Southern Pine Association.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr **From** Arthur Temple **Date** March 12, 1948

If anything comes addressed to Mr. Arthur Temple, C/o Southern Pine Lumber Company, Diboll, Texas, you had better open it because it is probably for you.

I have just opened a letter from Herb Berckes of Southern Pine Association, New Orleans, so addressed, but the letter was forwarded to me from Diboll. I enclose the contents.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. E. G. Prud'homme
Mr. Arthur Temple, Jr. From Arthur Temple Date March 12, 1948

I do not think that we need to fear Communism at Diboll and Pineland, and I am inclined to think that Henry's policy of letting sleeping dogs lie is a good one in some instances. However, we recently donated $100.00 to National Republic Organization, 511 Eleventh Street, N. W., Washington, D. C., which amount is considerably less than we gave last year, and they have sent me a number of sheets like the enclosed, comparing conditions in this country with conditions in Russia, the number of hours of labor required to buy certain necessities of life as compared with the hours of labor in Russia. The information is quite impressive, but I doubt if we should use it on the theory that all of our employees are loyal Americans and are believers in the free enterprise system.

However, I am sending one of these sheets to Martin Dies with the thought that one or both of you may wish to get his advise. Incidentally, I suppose that we can procure as many of these as might be required if we want them.

AT:ld

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March 13, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

I agree with you one hundred per cent on your letter in regard to Communism at Diboll and Pineland. I do not think this is a very worthwhile cause you are donating to and it has all the earmarks of being a racket to me. Communism is being fought on every front nationally and locally and I do not think we need to fear it unless there is a major economic collapse at which time I don't think there is anything that Diboll and Pineland can do about the tide that will sweep the country. I think that we should make a difinite effort to eliminate contributions of this kind that have no relationship to our business. This money should be held back and contributed to bonafide worthwhile causes that help the communities and the nation generally.

Sincerely,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. O. Prud'homme
Temple Lumber Company

Pineland, Texas

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 12, 1948

Herb Berckes sent me a copy of his letter of March 10th to you in which he urged you to attend the annual meeting of Southern Pine Association to be held in New Orleans on April 7th, 8th and 9th.

Temple and I are planning to go down for this convention and have a double room with twin beds reserved at the Roosevelt Hotel. I would like very much to have you join us, and if you wish to do so, I am sure that we can have another bed or a cot put in our room or we may be able to get another room.

Temple and I will drive down to Shreveport the night of April 6th and take the T&P train to New Orleans, which leaves Shreveport I believe around 10:30 P. M.. You could meet us at Shreveport, or if you preferred, you could go by Houston with some of the Angelina County Lumber Company crowd, and you might be able to fly to New Orleans with them in the paper mill plane. If I am not mistaken, Ernest, Dave Thompson and Sonny Kurth flew over last year.

I believe that you would enjoy the convention. The program is usually quite interesting, and you would have an opportunity to meet a number of the leading southern pine manufacturers as well as members of the staff of the Southern Pine Association with whom you will no doubt have contacts from time to time.

AT:ld

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////////////
Arthur Temple, Jr.
Manager

March 13, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

It is my intention to go the the meeting at New Orleans and I have already made reservations for Mary and myself. At present they have me staying at the Monte Leon but I have requested that they try to get me in the St. Charles. We will probably drive down to enjoy the beautiful countryside at that time of the year. Although you enclosed Mr. Berckes' letter you did not enclose any agenda for the meeting. I would like very much to have an outline of the meeting scheduled in order that I can make selections of the discussions I would like to attend.

Eddie has been having a little trouble with his groin as you know and I have suggested that he go back down for another check up which I feel sure he will do.

I am sorry that I have not been better about writing but I have been just covered up with work and as soon as I get a chance I intend to keep you fully informed. I hope that you will plan a trip down to the mills next week in order that I can discuss with you some of the things that we have in mind. I would like to get together with you, Clyde, Eddie and Jake at your earliest convenience to discuss the set-up in

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general. Also there is the important matter of the wage increase which is obviously in need of attention. Please advise what your plans are.

Sincerely,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 15, 1948

I may not have sent you a program for the Southern Pine Association annual meeting to be held in New Orleans on April 7th, 8th and 9th when I sent you a copy of Herb Berckes' letter. However, I am quite sure that I did send you the full agenda a day or two ago when the letter which was intended for you but was addressed to me was forwarded to me from Diboll.

If, by any chance, I am mistaken and you do not find the complete program of the annual meeting, please advise and I will send you one that I have or get the Association to send you another.

I am glad that you are planning to attend the annual meeting of SPA. I hope, however, that you will be able to get a room at the Roosevelt instead of the Monteleon because it would be so much more convenient.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 13, 1948

I saw a letter from Eddie Farley to Temple recently regarding a complaint we had had on some decking, which letter stated we were having trouble with a leaky roof on our kilns. Eddie was afraid that we would have other complaints and he said that Anderson had quit selling kiln dried hardwood altogether on this account.

You will note a copy of a letter which I am writing Eck today in which I discuss the advisability of modernizing more of our kilns at Diboll. I feel that we should do whatever is necessary to bring our kiln drying up to par and, as Henry had already taken steps along this line by contacting Moore Dry Kiln Company, I suggest that you take up where he left off and follow this matter through to a conclusion.

You can probably find in the file Henry's correspondence with Moore Dry Kiln Company. Furthermore, Eddie is probably familiar with what has transpired.

AT:ld

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Arthur Temple, Jr.
Manager

March 17, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

Mr. George Smith has shown me the contract between John G. Curren and Southern Pine Lumber Company, et al. You will note from the attached copy that this contract is automatically renewed unless cancelled within thirty days prior to expiration of same.

Inasmuch as I believe you handled this matter by remote control, I would suggest that you give me your opinion as to whether it should be renewed or cancelled at this time. It is my opinion that we would probably want to continue this at this time but would suggest that you give me your advice in this connection.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 17, 1948

I will submit to Marguerite, Georgie and Gertrude your request for an option on their stock in Temple Cotton Oil Company at $30.00 per share, which, together with my own, would constitute considerably in excess of 51% of the 9,296 shares outstanding. I understand that you want an option to run until July 31st, the end of the Company's fiscal year.

I would hate to see you take on such an obligation as would be involved in the purchase of 51% or more of Temple Cotton Oil Company stock at $30.00 per share when you are so heavily loaded with various enterprises which require so much of your thought even though the financial obligation may not be so great. I don't know what your financial obligations are but I do know that with all of the things you are in that you have a far greater load to carry than most men are capable of carrying, and while I do admire your aggressiveness and your ambition, I fear that you will break under the strain. Consequently, I do hate to see you take on anything more, especially something that will undoubtedly require considerable thought and work as the controling interest in Temple Cotton Oil Company.

You have just taken on a big responsibility in assuming the managership of Southern Pine Lumber Company, Diboll. That is a big job in anyone's language. I do want to see you get your outside interests lined up so that they will not require more than casual supervision from you, which I understand is your intention. I would like to see you have some leisure to hunt and fish, to develop the cultural side of your life and to give your family such part of your time as it deserves. I do want you to get more out of life than financial reward, but above everything else I don't want you to suffer a mental or physical breakdown which might result from carrying too big a load.

I have no doubt but that you will handle the Diboll job in a satisfactory manner. I do think, however, to do so that it is going to be necessary for you to get your outside interests lined up so that they will require only casual supervision from you, and to that end I hope that you will carry out the intension which you expressed to me when we were on our way to Texarkana for Henry's funeral.

AT:ld

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Arthur Temple, Jr.
Manager

March 19, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

In reply to your letter of March 17 with reference to my offer on Temple Cotton Oil Company, it is my intention to turn this matter entirely over to Latane and I do not anticipate having any difficulty on this. I certainly could not undertake it if it represented anything more than an investment.

I have been working night and day recently trying to get my business lined up and feel that I am on the threshhold of doing so, although I am still under the gun. Within thirty days I think that my difficulties will be a thing of the past and all of the seemingly insurmountable difficulties will be taken care of. I assure you that my greatest desire at this moment is to get my desk cleared in such a way that I can devote my full time to Southern Pine Lumber Company. I think that I am going to enjoy it a great deal and it will be quite a relief to have regular duties with nothing extra-curricular.

I would like to call your attention to the fact, however, that when they get through with my check I only get six hundred eighty-eight dollars a month which just about takes care of Mary's expenses. Anytime you can see fit to raise that to the amount originally mentioned I would appreciate it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 18, 1948

Some time before Henry died we had some correspondence about continuing to retain John Curren, and we decided to discontinue his retainer but to employ him if and when we needed his services. I don't know whether John Curren was ever advised to this effect or not but am quite sure that George Smith will know because, if I am not mistaken, Henry was going to have George write him.

When Eck was here a week or so ago, we discussed the advisability of continuing to retain John Curren, and Eck agreed that it might be better for us to pay him when we used him. He said that he was going to see John Curren shortly and would tell him our decision. I don't suppose that it is necessary that he be specifically advised by each of the parties to the contract, which would include the TSE and Temple Manufacturing Company as well as Temple Lumber Company and Southern Pine Lumber Company, because I presume that he would understand that one, whether it be Henry or George or you, speaking for Diboll and Eck speaking for Pineland would, in fact, be speaking for all of our allied interests. However, a copy of this letter is going to Eck, and I would like for him to have a very clear and definite understanding with John Curren when he sees him.

My contention was, when Henry and I were discussing the advisability of retaining John Curren further, that $5,000 per year is too much to pay out for the kind of service we have had in the past. To be sure, we used him and used him to good advantage when the C.I.O. was trying to organize our plants at Diboll and Pineland, but we have not used him to any extent in the past year, and as far as I know everything is running smoothly at all of our plants at the present time with no indication of any union activity in the near future. Furthermore, under the Taft-Hartley Act we have considerably broader rights than we had under the old Wagner Act alone, and we do not need so much advice as to what we can and cannot say, what we can and cannot do, and as a result I do not think that our need of a labor expert is so apparent as it used to be. Nevertheless, I do think that we probably would want to employ John Curren if a need for his services should be apparent.

I suggest that you check with George Smith to see whether or not he has notified John Curren that we do not wish to renew our contract with him after June 14th. Eck, in the meantime, might advise you what he has done or intends to do so that there will not be any duplication of effort.

I don't want my ideas necessarily to prevail. If you and/or Eck feel that we should continue our present contract, let's discuss the matter further. We have plenty of time.

AT:ld

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March 19, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

I have before me your letter with reference to John Curren and his retainer. I have discussed this matter with Mr. George Smith and we both feel that in view of the fact that the Taft-Hartley Labor Law, Martin Dies, an extended personnel department, and the general atmosphere of good will are all available to us our problem is greatly decreased. We are of the opinion that his services are questionable at this time in view of the large general retainer and therefore, we agreed one hundred per cent with you and Eck and suggest that Eck advise him by letter, sending a copy to us for our files as well as other interested corporations. If this is agreeable let us hear from you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc:Mr. Eck Prud'homme
Temple Lumber Company
Pineland, Texas

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Arthur Temple, Jr.
Manager

March 19, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

I have before me the dopy of your letter to Eddie Farley in regard to C. W. Rice. I am referring this to Jake Durham inasmuch as it comes under personnel and he can make an investigation as to whether this fellow is legitimate or not.

Incidently, I believe I told you briefly that we had started a survey of our donations for the past year and Calvin Lawrence is going to give me a report in the near future in order that we may get a little business into this thing. I would appreciate it if you would confer with us before making donations for the Diboll mill. Of course, this does not extend to donations made strictly for the Texarkana office. It is our plan to investigate all activities that we regularly donate to and to establish some balance to see that the money goes where it will do the most good. Of course, this will not eliminate some small donations which will come out of a fund earmarked to take care of such contingency. Calvin is making and exhaustive study on this and will have a statement

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and proper information on each of the institutions or individuals to which we donate. I am sure that you will approve of this "little community chest" and I will be glad to give you any furthur information that you may desire.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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MEMORANDUM
From Office of
Arthur Temple, Jr.

Date March 19, 1948

From Arthur Temple, Jr. To Mr. Arthur Temple, Sr.

Subject

Dear Dad:

I note in the copy of your letter to Mr. E. G. Prud'homme that in paragraph three you state that the bonus would take the place of a general wage increase. It was not my intention that this would be the case but that this bonus would give us a little space in which time we could make a survey and job evaluation table in which we could justly study any raises and furthur adjustments of wages. If this was not your intention please advise.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 19, 1948

The other day when you told me that J. Boren had quit I intended to ask if you had been able to get him to reconsider and stay on. I certainly hope so because I think that he is a good peace officer and a valuable asset to Diboll.

Please let me know. Incidentally, I would like to see you assure J. Boren and anyone else who may be concerned that we are not going to countenance any excessive drinking or disorderly conduct of any sort on company property, and, as we own the town of Diboll, that means everything within the town limits. I think it will be a very healthy way for you to start off your management at Diboll by taking a firm stand in this respect.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 20, 1948

I didn't think that there was any question but that the 10% bonus to be paid on the first three months' earnings would take the place of any general wage increase at this time. Of course, that does not preclude the possibility of some adjustment or even a general increase at some later date if an increase in wages should be deemed advisable. As far as the present is concerned, however, I think that the 10% bonus should suffice.

This refers to your letter of March 19th.

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Arthur Temple, Jr.
Manager

March 20, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

Attached you will find a report on the first meeting of the donation committee for Southern Pine Lumber Company. The parties to whom we will donate and the amounts have been arrived at after considerable study and are not necessarily final but are intended as a guide. Every effort will be made to proportion the donations of Southern Pine Lumber Company in accordance with the firgures shown and in that proportion.

I believe that our cost this month is going to look pretty good and don't want to get your hopes up but just from the reports I am getting around the plant about the indreased activity, I believe that it will look pretty good at the end of this month. Of course, I may be a little hopeful expecting things to show up that quick but that is the way it looks to me right now.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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////////////
Arthur Temple, Jr.
Manager

March 20, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

In reply to your letter of March 19 with reference to J. Boren, I talked with him shortly after I came down here and he mas most cooperative and very happy. Everything has worked out okay and, as you know, I have already issued instructions that there will be no more rowdy parties. Everything is moving along fine.

In regard to the bonus announcement, I think that it will be well to get this announcement out as soon as possible and I am going to prepare a letter which I will send to you for an okay. I think the letter that Eck prepared and sent you is a little bit lengthy. Let me know what you think about it or prepare one yourself which you think is better and we will post it. Also, advise what date you would use but I would like to get mine posted as soon as possible on account of the wage adjustments that we are putting into effect immediately.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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////////////
Arthur Temple, Jr.
Manager

March 22, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

I have before me your letter of March 20 with reference to the general wage increase at Diboll. As you know, failure to make a wage increase some time within the next few months will leave our wages approximately fifteen per cent below Keltys, which I do not think we can reasonably expect to be satisfactory. There is nothing urgent on this right now but just thought I would remind you of this so that you can be giving some thought to it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. E. G. Prud'homme / From Arthur Temple Date March 22, 1948
Mr. Arthur Temple, Jr.✓

I don't think that we would want to use the same notice to employees regarding a bonus for the first three months of the current fiscal year that we used at the end of last year. Circumstances surrounding the payment of a bonus at this time are quite different from what they were at the end of last year: for one thing, I think that we would want to pay the bonus to each and every employee who is on the payroll when the bonus is paid and is in good standing, regardless of the length of time he has worked.

I would suggest a notice something like the following. This is just a rough draft and it can be revised as you see fit.

NOTICE TO EMPLOYEES

"We will pay a bonus of 10% of what each employee has earned during the first three months of the current fiscal year. Such bonus will be paid April 15th (?).

We feel that it is better to pay a bonus on a quarterly basis, when it is possible to do so, rather than wait until the end of the year. At the end of last year we paid our employees a bonus representing 10% of their earnings for the first 11 months. We expressed the hope that we might continue to do this.

We hope that conditions will make it possible for us to continue the practice of paying a similar bonus at the end of the second quarter. That, however, will depend upon our experience and the action of our Board of Directors. Please understand, furthermore, that the bonus being paid on the first quarter's earnings of employees takes the place of and is not in addition to an annual bonus paid at the year end."

(SOUTHERN PINE LUMBER COMPANY)
(TEMPLE LUMBER COMPANY)

BY:

One important thought that we want to put over is that this or any bonus that we might pay in the future is not a part of our employees' regular compensation on which overtime rates of pay might be based. It might also be well to state that the bonus is subject to the Federal Withholding Tax.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 22, 1948

I will be interested to see how your committee on donations works out. One advantage that I do see is that when a man is approached for a contribution to this or that cause he can say that he will have to take the matter up with the committee because it is very, very difficult to turn down some appeals, most of which I think are good, but the line does have to be drawn somewhere. On the other hand, I see a possible danger in that almost everyone has some pet benevolent organization or cause, someone wanting to help the Baptists, someone the Methodist, someone the Boy Scouts and someone the Salvation Army, and each one or many of these having a friend at court might mean a greater amount in the aggregate than if one man had the final say.

I note you do not have on your list, enclosed with your letter of March 20th, the National Association of Manufacturers, the Chamber of Commerce of the United States and the East Texas Chamber of Commerce; nor do you show Texas Forestry Association and there may be others which we are supporting and which, to be sure, may be included in the miscellaneous item. These are all good causes and I think that we should continue to contribute to them. The National Association of Manufacturers and the Chamber of Commerce of the United States represent business in Washington and but for them the cause of business would not be presented adequately to Congress and the administration. The East Texas Chamber of Commerce is doing much to promote the interest of our section of the state and has recently undertaken a program on forestry which may benefit us directly.

Have charged such to expense.
As I see it the above is strictly an expense and not a Donation.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 23, 1948

I am glad to learn from your letter of March 20th that you are anticipating a good showing on costs at Diboll for this month. I cannot help but think that there is room for improvement despite the fact that I know that Henry gave considerable thought to this problem. I will, of course, watch with interest the monthly statements to see what improvement is being made along this line.

The installation of the new turbine at mill #1 is apparently going to make a substantial reduction in our fuel cost. We have been paying in the neighborhood of $1,800 to $2,000 per month for gas, which is a big item, when I don't suppose any other mill in the south or at least in our section buys any fuel at all, I said any other mill; Pineland, of course, has been supplementing their mill waste with gas but outside of Diboll and Pineland I don't know of any other mill that does. However, there may be some. Of course, our lack of mill waste for fuel may be a good thing. If we could utilize our logs 100%, we might be ahead even if we had to buy all of our fuel for power.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 22, 1948

I am sending you a letter which I have received from Rube Morriss, who is Josh's brother, and also Technical Bulletin #1910 to which he refers. In reply to his letter I have told Rube that I think this little treating plant may answer our needs and at a cost which will be justified and that I will be glad to discuss his proposition with him further when he comes down.

I wish that you would please read this over, consider it and let me know what you think of it. Personally, I think that the capacity will be ample for our purpose and will give us treating not only for material for our own use but also for shipment in mixed cars to our customers.

There is some question in my mind as to whether we would want the additional equipment for treating with creosote. Pentachlorophenol was used extensively during the war when creosote was not available, was used to some extent by us I believe, and R. P. Jackson of the Koppers Company told Temple Webber that it was all right. It might be that this treatment would be all that we would need. I presume, however, that there might be some sales resistance, or more at any rate than on creosoted material, and certainly creosote is undoubtedly proven. Whether we would want to go to the expense of equipping ourselves for creosote treatment is something that would have to be gone into.

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March 23, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

I have read the Technical Bulletin #1910 concerning the Prefabricated Treating Plant WH-1. This looks like a pretty neat little set up and I would suggest that you arrange a meeting between Rube, you, and me in the near future.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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March 23, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

Tommy Nicar, who has been with the meat market for many years, today quit and upon questioning, indicated to me the reasons for leaving. It appears that there is some reason for believing that there is some stealing going on in the market department. Having made a preliminary check in a quiet way, I find some very suspicious things that I am having the auditors check. They will make a thorough report but just how much they will be able to discover I do not know. It's rather discouraging to run into this sort of thing, expecially concerning people that you think a great deal of.

There are also a number of other things similiar in other departments that I think needs some checking. I am checking into this very quietly and slowly and do not want to get anything started but I do not want to continue the matter without finding out if there is something wrong or not.

I ask Mr. Alexander, with Peat-Marwick-Mitchell,, to check thoroughly on the market and discussed the things that I thought might be going on and he got his last year's preliminary figures out and showed me several discrepancies that he had located in connection with the operation of the market. Apparently he thinks there is a good basis

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for suspicion there, but, of course, he has not come to any definite conclusions.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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March 24, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

The items that you mentioned in your letter regarding donations are generally charged to expense rather than to donations. These are organizations of which we are a member and, therefore, could hardly be construed as donations.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 24, 1948

I have just received quite a long letter from Clare Weakley, Vice President and Sales Manager of Texas Employers' Insurance Association, quoting statistics which have been gotten up by his organization and also a letter from J. J. Collins, all furnished to combat the argument that there is a considerable advantage in having our compensation insurance carried by an out of state company in order that our cases may be tried in Federal court.

I presume this letter and attachments from Clare Weakley will be turned over to Jake Durham as he is looking after personnel matters and handling our compensation insurance. I hope, however, that you will take a few minutes to read this file, particularly the letter from J. J. Collins. It may be, too, that because of his experience in handling our compensation insurance that Clyde can add something.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 24, 1948

Commenting on your letter to Temple as to the most desirable location for a treating plant:

If we should install a small plant such as that described in the bulletin sent me by Rube Morriss, I think by all means we would want to put it at Diboll. In the first place, we would want to use it for treating materials for our own use and we would want to use it for treating materials which could be shipped in mixed carswith untreated lumber. For a small plant I think that there would be every advantage to locating it at the mill, but if we should go into treating on a large scale, where we would have to depend on outside sources for at least a part of our supply of material to be treated, then a location like Lufkin probably would be preferable.

Temple and I have been talking this morning about a place for the treating plant if we should decide to put it in at Diboll. I am rather inclined to a location north of the TSE building, somewhere in the neighborhood of the handle factory. Maybe we could extend the tracks serving the handle factory to take care of the treating plant as well. I think we would want the plant fairly close to and accessible to the planing mill because we would want to cater to mixed shipments of treated and untreated material.

Rube Morriss stated in his letter, which I sent to you with the bulletin, that he would be down this way within the next week or two. I will discuss the installation of such a plant at Diboll with him, and if it seems worthwhile, I may get him to accompany me to Diboll where we can discuss the thing more definitely. If you should contemplate a trip to Texarkana at any time in the near future, you might let me know in advance and I might get Rube to come down to meet with you, Temple and me; though everything else being equal, I would prefer to have our meeting in Diboll where we could probably discuss all of the factors to better advantage.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 25, 1948

I am disappointed, though not surprised, to learn from your letter of March 23rd that you have cause to be suspicious of what is going on at the market at Diboll. I am glad that you have taken steps to have Peat, Marwick, Mitchell and Company's representative to check into the market thoroughly to ascertain the true facts and develop evidence.

Some time ago, possibly a year ago, Henry and I had several conversations and quite a lot of correspondence about the showing of the market at Diboll and the suspicion that he had that all was not what it should be. We were on the verge of letting Cruthirds go, and I think and, in fact, thought at the time, that we should have replaced him, but the market began immediately to show a substantial improvement, and I suppose Henry thought that the trouble had been eliminated. However, the fact that the market did show a good profit after barely breaking even was sufficient evidence that something had been radically wrong.

We cannot tolerate any crookedness, and if your investigation proves that there has been any stealing of food or money or if there has been any dishonest practice, you have authority to make whatever change in your judgment is necessary, and, of course, you will have my full backing. Incidentally, if you have not done so, I think it would be well for you to discuss the situation with Kirk Drew because I don't think there is any question as to his integrity and loyalty to the Company, and from the standpoint of policy I think you would want to deal through him.

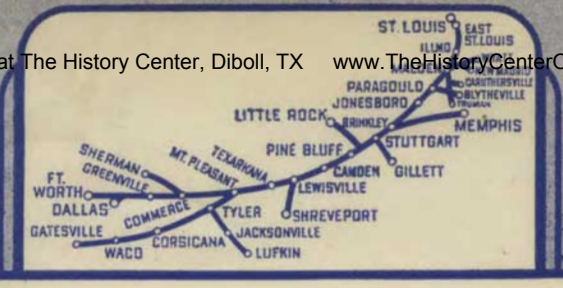
I wish that you would keep me advised as to any developments.

The market showed a profit for '47 of $6800 against $2100 for '46

AT:ld

AT

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COTTON BELT ROUTE

Dear Mary
Henry Mayer-
finished to keep
Candida on
because of his
connection with
Eddie Foy.

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March 25, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

As usual you did not include the enclosure mentioned in your letter of March 24 with reference to Claro Weakley's statistics. If you will send this to me I will be glad to examine it, pass it on to Jake Durham, and return to you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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March 25, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

Mr. Battenfield with the Moore Dry Kiln Company was in today to discuss our situation here. It looks as though we are in pretty bad shape. Apparently we have two alternatives. We can patch up the kilns which we have now (which Mr. Battenfield discribed as being entirely inadequate from almost every standpoint) or we can make a detail study and improve our kiln situation, as well as our material handling situation at the point of entrance and exit from the dry kilns. As you probably know, the handling of material into and out of the kilns has been a major problem here for some time and we are severely handicapped in correcting this situation as a result of the lack of space available for extention. The subject is entirely too lengthy for me to cover in a letter, but the results of our conversations were these.

We are going to make an engineer's plat showing the location of all sheds, buildings, chains, etc., from which we can do a little studying. These will be turned over to Mr. Battenfield and he will make a preliminary suggested layout. Some time in May you and I, Eddie and Mr. Hamner from Diboll will make a trip with Mr. Battenfield to the West Coast for about a week to go over some similiar plans out there, as well as to take our particular problems before their head office. I do not think it would be satisfactory to go out there without Mr. Battenfield, inasmuch as he is familiar with the

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differences in our operation and theirs.

Incidently, Mr. Battenfield implyed that we might have an expenditure between two and three hundred thousand dollars with which to cover the situation properly. This is somewhat higher than Eddie and I had anticipated but to do the job properly, I feel sure that something in this neighborhood will be required.

Mr. Battenfield informs me that the only consulting engineer who was qualified to recommend on a thing of this kind, from an independent standpoint has passed away. He strongly recommended that we look into the possibility of hiring a young engineer just out of A. & M., and putting this young man on the West Coast to study these problems. This needs a great deal of discussion and, therefore, I want try to elaborate. I have a great man things to discuss with you along these lines when you come down the thirtieth so please don't try to make too hurried a trip.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 25, 1948

I am planning to attend the annual meeting of stockholders of Southland Paper Mills, Inc. in Lufkin next Tuesday at 11:00 A.M. and also the directors' meeting at 2:00 P.M., following luncheon, provided I am re-elected to the Board.

Mother will probably make the trip with me, and in order not to take her away from the Red Cross any longer than necessary we will get an early start from here Tuesday morning. My intention is to spend the night in Lufkin or Diboll, be with you Wednesday morning and return home Wednesday afternoon, which I suppose will allow sufficient time, but if for any reason I should remain with you longer, we can possibly arrange for Mother to catch the afternoon train at Jacksonville Wednesday.

I wish that you would please reserve at the Angelina Hotel for Tuesday night, or occupancy upon our arrival about 10:00 A.M. Tuesday, the room which we usually have, which I believe is one of the 29's.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 26, 1948

My letter of March 24th, in regard to Clare Weakley's letter pertaining to the advantage of state courts versus federal courts in the trial of cases arising under our compensation insurance, may have implied that I was sending you his letter with the attachments. However, I understood that he had sent copies to Diboll and I did not intend to send you this file with my letter.

I received a letter from Clare Weakley this morning, calling my attention to the fact that his letter stated specifically that he was not sending copies to Diboll, and I had already arranged to send you the letter which I received from him together with the attachments when I received your letter of the 25th.

I don't think that there is anything particularly convincing about Clare Weakley's letter or his analysis of the cases which have arisen in the past. The main thing, I think, is copy of J. J. Collins' letter in which he said it was in his opinion just about a toss-up as to whether cases are tried in state courts or federal courts.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 26, 1948

I am glad that Mr. Battenfield with Moore Dry Kiln Company has been to Diboll and discussed with you our kiln situation.

I am not at all surprised at his conclusion about our kilns. They are, for the most part, very old, obsolete and inadequate, and, as I wrote you recently, I think one of the best things that we can do toward modernization is bringing our kilns up to date. I am, of course, disappointed at the estimated cost, but that is something that we cannot get away from. By the way, in referring to modernizing our kilns I have in mind, of course, the handling of lumber into and out of the kilns.

I would enjoy very much a trip to the West Coast, but because of his experience and interest in such things and because we may want to consider such changes as we make at Diboll for Pineland as well, I think that it would be advisable for Eck to make the trip with you and others from Diboll, whether I go along or not. I do think that it would be well worthwhile to make this trip unless we could see what we want to see in the South and then discuss our plans with Moore Dry Kiln Company's Jacksonville, Florida, office. I presume, however, that you went into this with Battenfield, and he advised the trip to the West Coast.

I have written you about my plans for a trip to Lufkin and Diboll primarily for the purpose of attending the paper mill meetings on Tuesday. I will have all day Monday free to discuss various matters with you, and if it is necessary or advisable for me to remain longer, we can send Mother to Jacksonville to take the train Tuesday afternoon, but I presume our present plans will allow plenty of time. There is nothing particularly urgent about my getting back, but I do have a meeting of Directors of The Texarkana National Bank Wednesday afternoon and an appointment with Dr. Good to look at two moles which I think possibly should be removed. Anyway, please know that I want to give you as much time as may be needed.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 26, 1948

We have changed our plan; instead of driving down early Tuesday morning and returning Wednesday afternoon Mother and I will drive down to Lufkin Sunday afternoon and return Tuesday afternoon after the Southland directors' meeting. This will give me all of Monday free.

I wish that you would please change our reservation at the Angelina Hotel if you have made it for Tuesday night so that we will have it for Sunday night and Monday night.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 27, 1948

In a letter which I received from you yesterday and in one of our conversations when I was in Diboll last you said that you wanted to have an engineer make a map of the Diboll plant.

We have such a map, which I am sure is quite accurate, and it may be sufficient in all respects for your purpose. It is one made up by the insurance companies' engineers. I am quite sure that George Smith has at least one of these maps, but if he does not have one that he can turn over to you, I am sure that I have one somewhere in my office and I will try to locate it for you.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** March 29, 1948
Dictated 3/28/48

I have a letter from Mr. Taylor of Peat, Marwick, Mitchell and Company, Dallas, asking that the reports on Temple Lumber Company, Houston, be returned to him in order that some worthwhile changes suggested by Styles may be made.

I wish, therefore, that you would please return the copy which you have, the one which you took back with you when you were here for the Temple Cotton Oil Company directors' meeting on March 15th. I will be glad to let you have a revised copy if you wish it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 1, 1948

In view of our conversation with Mr. Bosworth and Mr. Mandeville last Tuesday morning, I think the only thing for us to do at Diboll is to mark time and await the outcome of the hearing on the Mansfield Hardwood Lumber Company case in Shreveport later this month. I don't think that we should make any definite decision as to our future course until we know whether or not we will have available to us from 10,000,000 to 15,000,000 feet of Government timber allocated under the Federal law to promote sustained yield operations.

If we can be assured of an additional supply of Government timber under this Federal law, which we can obtain without competitive bidding, for a period of 25 years, then I think we will be safe in setting our production on the present level and making such investment in modernization and improvements as will be justified by such a program. Otherwise, I think we would want to give serious consideration to reducing our output to 1,250,000 feet per month to adjust our production to what Kenneth and Dave say we can afford to take off of our fee lands for the next 15 years, and if we should do this, I think it might be well to abandon our present facilities (Mill #1, etc.) and install new, modern, efficient facilities. It might not be necessary to abandon Mill #1 especially since we have just installed a new turbine at a cost of approximately $40,000.00 although this probably could be used to advantage to power the new mill. Anyway, that is something that can be considered when we know what we can depend upon from the Government.

I think that we had an awfully good meeting at Diboll Monday night, and it was gratifying to see decisions made and a definite course laid out both for the logging of the so-called Hull timber and our future operations. Everyone seems to be interested and working together, solving our problems.

At the meeting of stockholders of Southland I had the privilege of moving that the office of a third vice-president be created in order that Mr. McHale might be elected to that position, and Mr. McHale was at the meeting. Later, at the directors' meeting, he was elected Vice-President and Manager, along with other officers, and I could not make the motion on that because I was up for re-election.

The main thing discussed at the Southland directors' meeting was the installation of a third newsprint machine. I opposed any action at this time because of uncertain conditions. I argued that if we had war with Russia or even threat of war as we have now that this inflationary trend would be continued, and we would be building at peak prices, at a cost, in fact, estimated by Ernest of $10,000,000, while if we waited a few years, until another depression comes, we would be able to build maybe for half the present cost; further, that it would be mighty bad to be loaded with debt and have to pay off with dollars worth two or three times what they are worth today when the depression comes. It was decided to wait five or sixmonths to see what develops.

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In the discussion of wood I mentioned that the paper mill was not taking all of the wood that the lumber companies would like to sell, and Ernest said that he had told you only a few days before that they would take all of the pulpwood that we wanted to sell, and I told him that you had mentioned your conversation to me and that we were pleased at the prospect.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 1, 1948

In talking with you this morning about the gabardine topcoat which I think I left in room 429 at the Angelina Hotel when we checked out Tuesday afternoon, I failed to ask you to be sure to let me know whether or not it was found and will be forwarded to me. Of course, I would like to know whether the coat was found in order that I may try to figure out just what happened to it if it was not left in the room. Please, therefore, let me know what you learn from the Angelina.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date April 2, 1948

Dear Dad:

The situation looks somewhat more hopeful than at the time I talked to you last. The first of last week Eddie decided that beginning next Monday he would cut down to forty-five hours. At present we are running fifty-five hours. During this week Dave has gotten in high gear on buying timber and prospects look good enough to want rescinding this order. Therefore, we plan to continue at present on fifty-five hours probably for another thirty days before making any decision. Dave has about fifteen million feet in all that he is very hopeful of getting. We recently closed a deal on three hundred acres near Manning at a very good price.

I am sure glad that you had the opportunity to make the motion in regard to Mr. McHale. I agree with you one hundred per cent in your attitude about the new unit at Southland.

I have thoroughly digested the information Mr. Bosworth gave me the other day and feel that I am conversant with the regulations. I have forwarded these to J. J. Collins with the suggestion that he study them preparatory to attending the Mansfield Hardwood Lumber Company's hearing in Shreveport. I believe that we should do all possible to get ready for our hearing. If we play our cards right, I think we will get our share of the timber.

I may be a little bit optimistic, but I just returned from a meeting with Mr. Williams who has the contract on the new highway from Diboll to Lufkin, and it looks as though he is going to set up on our railroad and we will get a terrific volume of material as a result. I had a very nice visit with him and it turns out that we are both contractors and both in the ready-mix concrete business, so we had a good many things in common. I have been doing a good deal of work on this account and really feel good, now that it looks like it is in sight. Also, I had Mr. Jordan build an automobile unloading platform across from the ready-mix plant in Lufkin and it looks as though we are going to get most of the automobile traffic over our railroad. This is very lucrative business and should be well worth

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple From Arthur Temple, Jr. Date April 2, 1948

the money we have spent. Everything is looking top-notch and I feel very optimistic about our prospects.

Eddie thinks the cost is really going to look good this month and he says that it looks like everybody is really getting on the ball and taking up a lot of slack. I surely hope so, but I don't think we have gone quite far enough yet.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 2, 1948

I asked you by letter on March 29th to return the Peat, Marwick, Mitchell and Company report on the Temple Lumber Company retail division in order that I might send it into Dallas for certain revisions. I have not yet received this copy from you and now, to save time, I suggest that you send it directly to Peat, Marwick, Mitchell and Company, Mercantile Bank Building, Dallas 1, Texas, marked for the attention of Mr. Frank C. Taylor.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 2, 1948

In the event we are not successful in working out a deal with the U. S. Government for them to supply us with from 10,000,000 to 15,000,000 feet per year in order to maintain our present production and it becomes necessary to adjust our production to accord with what Dave and Kenneth think we can afford to take from our own fee lands, I figure that a 40-hour week for Mill #1 would just about do the job.

On the basis of 8,500 feet per hour at Mill #1 and a 40-hour week we would have a production of 340,000 feet per week; figuring 50 weeks to the year would give us 17,000,000 feet annually, which would be about in line with what Dave and Kenneth recommended, allowing 2,000,000 feet to be purchased on the outside, and, of course, this production at Diboll could possibly be supplemented with lumber purchased from little mills.

The only question under this set-up is whether we could operate at any profit. It would, of course, be necessary to make some cut in personnel and reduce our overhead in other ways, and I think we should be giving some thought to what we could do to determine whether or not a 40-hour week at Mill #1 would work out. We might have to make some adjustment in wages, no doubt we would have to in order to compensate the men for what they would lose in take-home pay by reduction in working time from the present 55 hours per week to 40 hours. I am, of course, hopeful that we will be able to make some satisfactory arrangement for Government timber, but a reduction in running time to adjust our production to what we can afford to take from our own lands would be the next alternative in my opinion. I am not too sanguine about the prospect of our being able to supplement the supply of logs from our own lands with purchased logs or timber except for small quantities which we may pick up from time to time from the Government on competitive bidding, and judging by the past this would not amount to a great deal.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

April 3, 1948

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

When I wrote you several days ago and suggested that some of us might take stock in a bank to be organized to operate at Diboll, I had in mind, of course, that some experienced banker would approve such an undertaking. As a matter of fact, however, I don't see how a bank at Diboll could be expected to operate at a profit since it would operate largely for the convenience of our people there, cashing checks and performing similar services: there would be little or no opportunity for the lending of money at moderate rates of interest, and I am sure that we would not favor anything else.

I have received a copy of H. J. Shands' letter to you indicating that he will give some thought to organizing a bank at Diboll. I think it is well that he should do so and I, for one, would be inclined to be guided largely by his judgment. I am sure that he would not advocate anything that is not thoroughly sound.

Yours truly,

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 3, 1948

I know you have told me not to send you the Report for The Business Executive. However, there is so much good "meat" in it that I cannot understand why you do not want to read it. I hope you will read the report attached.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 5, 1948

I am sorry that you will be unable to go to New Orleans for the Southern Pine Association and Southern Pine Industry Committee meetings because I would like for you to participate in the discussions, and I would particularly like for you to meet some of the leaders in the industry. However, there will be another time, and you might feel even more like going a year from now after you have become more thoroughly adjusted to your new line of work.

I will try to get a Pullman reservation for Lee Estes out of Shreveport either on the T&P with Temple and me or on the L&A, and I will let you know just as soon as I hear from the ticket office, not later than tomorrow, Tuesday, morning so that Lee will know what to depend upon.

I will also handle Eck's reservation at the Roosevelt Hotel. Mother said this morning that she would like very much to be going to New Orleans with me but, of course, realized that it would be impossible to get a room. Now that she will be confronted with the possibility of having a room I really doubt that she will go because she is always so reluctant to take much time off from the Red Cross. However, it will be entirely up to her. In any event, I will either hold the reservation for our use if she goes with me or will cancel it.

Agent said mayed
take care of Lee Estes
space in L-8 Lv 2:9
Have him pick up
at T&P station in
Shreveport.
Have given Eck's
reservation to Jno. Hood
of Chicago.

AT:ld

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ARTHUR TEMPLE, President
HENRY G. TEMPLE, Vice-President
ROBERT L. WAITE, Sec'y-Treas.
W. WEBBER, Sales Manager

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

Henry

4/5/48

Archie -

Joaquin has a
blue Caddilac 6 which
Richard wants. $1,150
difference which Stark
Guy can maz too much.
I said I would trade
for $500 difference -
If Jerry Stuart
gets out, Belden blue
(#171) or maroon or
some color I owned
like, and mill trade
for $500 or less tell
him to let me know.

My log has 29,375
feet in it today, in

SOUTHERN PINE SERVICE ASSOCIATION

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[illegible] [illegible] [illegible]
it can stay, the paint
is good as in the
upholstery which has
been caused by seat
cushions until recently.

My every reason for
furnishing a home
ah am is to make a
good deal.

If Sadie mentions
Kraus. Just tell her I
am now free to
deal with him.

Yrs.
Dad.

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Mr. Arthur Temple Arthur Temple, Jr. April 5, 1948

Dear Dad:

Judge Minton called me this morning and said that he had negotiated a sale of his club house at Boggy Slough to Eddie Farley's boy, Kenneth Nelson, and one of Dave Kenley's boys. He wants to sell it and wanted to know if it was all right. Of course, I hate to take a position in a thing like this, but I don't think that we should turn the club open generally. I wanted to get your idea of what we should do in this case.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Jake Durham April 5, 1948

Dear Arthur:

On Sunday, April 11, at two P. M. the colored people are having their annual meeting of all the members of the various churches of Diboll. I think you have attended this affair at least once in the past, and maybe several times. Anyway, the chairman of arrangements has requested me to write you and Temple Weber and ask you, your families, and friends to come down this year. They have several choirs which are very good and one particular male chorus which, I think, is one of the best I have ever heard. If you can be here on that date I am sure you will enjoy it and I know that the colored people of Diboll will be highly honored.

Yours very truly,

Jake Durham

JD:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 6, 1948

Dear Dad:

About all I can get out of Sally Hunter is that he can probably get the beldon blue or maroon car for you right away, but that the best thing he can do with you is to offer to sell your car for as much as possible and give you every penny that he gets for it. In other words, he will not require a trade in and will help you get top dollar for your car. Of course, he does not know what he can get and, therefore, hesitates to make an offer. Please let me know if you are interested in this kind of a proposition.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 6, 1948

My first reaction when I read your letter of April 5th in regard to the proposed sale of Judge Minton's camp to Bobby Farley, Kenneth Nelson and one of Dave Kenley's boys was that we ought not to approve it. On second thought, however, I wonder if we can afford to turn down Kenneth Nelson and Bobby Farley if they will confine their activities to the area immediately adjacent to the camp and not do any hunting beyond the slough.

It would be rather difficult, I think, to turn these men down in view of the fact that other individuals have their own private camps. I believe you have one, Dave has one, and there may be others with which I am not familiar. As a matter of fact, as far as Kenneth and Bobby are concerned I don't suppose there would be any strong objection but I don't know Dave's boy, don't know what sort of character he is or whether he would be a nuisance or not.

I certainly do think that we ought to draw the line somewhere, and I would not consider for a minute extending such a privilege to anyone on the outside or to anyone to whom we felt no obligation. The question immediately arises, however, as to what we would do if someone like Herb White wanted to build a camp. I don't see how we could afford to turn someone like Herb down if we were willing for Kenneth and Bobby Farley to have their private camp. We might say that we are opposed to private camps generally and do not want any more than we now have, but that argument could be countered with the statement that Judge Minton's camp is already there, and it would not mean another one for these boys to take it over.

Frankly, I don't see any real objection to Judge Minton's proposal. However, if you can think up any valid argument against the sale, I would be disposed to go along with you and back you up on any policy that might be adopted based on sound reason.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 6, 1948

Dear Dad:

We are not planning to overhaul Mill #1 anytime in the near future. This can be put off until fall or possibly this time next year. We have discussed this with Mr. Hamner and this is his opinion.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 6, 1948

I haven't heard anything from my sisters in regard to an option on their Temple Cotton Oil Company stock except indirectly from Gertrude, who wrote Temple that she did not see anything to be gained by selling her stock at the price suggested at the present time. None of them has said anything to me in response to the letter which I wrote each of them shortly after our meeting on March 15th.

Under the circumstances I think the best thing for you to do is to forget about buying a controlling interest in Temple Cotton Oil Company. As for me, I would be willing to let you have my stock at the price contemplated in your request for an option, but, of course, to buy mine would not accomplish your purpose, namely to acquire controlling interest.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 7, 1948

Dear Dad:

Subsequent to my letter in regard to Judge Minton's camp Kenneth and Eddie's boy, Bobbie, came to see me about the camp. I had to find a hole quick so I told them I had referred the matter to Texarkana, but that I did not see much prospects of getting it worked out at this time because of situations such as Herb's and others. This is a rather difficult thing and I would like to see these boys have a place to go, but I think with a little time we can work the thing out. I will talk to you about this later.

Sorry not to be with you in New Orleans. Hope you will be down this way soon or perhaps I will be in Texarkana.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 8, 1948

Dear Dad:

I have before me preliminary figures on the month of March which reveal the following information:

We netted $108,751.88 on pine before taking into consideration the bonus, which we have charged against the first three months' operation. Our manufacturing cost was $59.70 which is about $5.00 below last month if you exclude the insurance credit which was not a regular monthly credit. This is pretty good but not nearly as good as I hoped for. One thing that hurts this month was the fact that stumpage jumped up $2.03 a thousand average on account of some high price government timber which we had in the figures. Logging was down $2.12, but the mill was up 44¢. Yard labor took a nice drop of 89¢ and the planer dropped 23¢. Although the selling price was up $1.26, the selling expense went up $1.02, so we didn't make much profit on that. On the entire situation our profit per thousand was down 82¢, which means that in the operation we absorbed all but 82¢ of the increased cost of stumpage. In my opinion, this is a satisfactory situation, although it is not anything to get excited about.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 9, 1948

It is hard to know what to do about getting a new Cadillac. Certainly, I would hate to sell my present car before I have a new one and, as a result, be on foot. This would be inconvenient even for a short time, and from the experiences of others which I have observed it might be for quite a long period. However, I did call C. E. Sharpe, who deals in used cars, and told him that I would sell my car for $3,000. He said that he would call up some connection of his, I suppose in Dallas, and would let me know. Not knowing when I might get a new car I am just a little bit uneasy for fear he might call and tell me he has a sale for my car.

I don't think that I would want to take Sally Hunter up on his proposition. I am not so anxious for a 1948 model Cadillac that I would want to trade mine in or let Sally sell it when I would not know what I would get for it. As a matter of fact, I am not inclined to get a new car unless I can get within $500 of the cost of a new car for my 1946 model.

Under the circumstances, therefore, and in order to let Sally know something definite, I guess the best thing to tell him is that I would not want to obligate myself for a new car unless I know that it will not cost more than $500 difference.

Thanks for serving as an intermediary in this instance.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 9, 1948

I am sorry that you could not get to New Orleans for the annual meeting of the Southern Pine Association. However, since you were tied up and could not get there the first day, and as Temple, Eck and I were planning to leave at the end of the second day, I think it would have been hardly worth your while to come over yesterday morning, as we discussed, and return this morning with Ernest and his crowd in the paper mill plane. You would have had very little time in New Orleans, and while you might have met a good many of those in attendance, you would not have been able to participate in much of the program. However, one of the outstanding features, in my opinion, was an address by Colonel Greeley, former Chief Forester of the United States, who painted a very beautiful picture on timber growing in the South. I have asked Herb Berckes to send me two or three printed copies of this address, and I will send you one if they are available. On the whole, the convention was not of any great interest to Temple and me and, as a consequence, I was quite ready to leave last night.

I found on my desk when I returned to the office this morning your letter of April 8th giving me figures for the month's operation. The showing was certainly splendid, and if I am not mistaken, it was the best month in Diboll's history. At any rate, I don't recall any month where they have done any better. I am awfully glad that you are watching the various items entering into our overall cost so closely, and I am sure that this interest on your part is going to bear fruit. It is indeed gratifying to know that our cost is down by such an appreciable amount, and I will be interested to examine closely the monthly statement when it comes in to see just where and how this was accomplished.

Eck told me that he was arranging to let you have something like 3,000,000 feet, as I recall, from up around Timpson. I am sure that this will be a desirable acquisition for Diboll. Eck talked to me about the price to charge Diboll, and I told him that I thought $20.00 would be all right. However, this is something that might be negotiated in a liberal give and take spirit on both sides.

AT:ld

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Mr. Arthur Temple, Jr. Jake Durham April 9, 1948

I got with Clayte Binion this morning in Lufkin and arranged to have Sara Dell write a story about our forestry student party which she is going to send out today for the State Sunday papers. Beaumier agreed to use it on the front page of the Lufkin Daily News - that is, the story I'm going to send him today - and Cloud at Huntington is also going to front page it. Both the Lufkin News and the Angelina County News will have a write-up about it before the party and also, after the party. While we are at it we might as well spread the story not only in Angelina county, but throughout the state.

JWD:lw

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Mr. Arthur Temple, Jr. Jake Durham April 9, 1948

This morning Mr. Freeman in Woodville called me in reference to the ice deal. He says that he can get rid of all of his ice during the summer months without any trouble and did not seem anxious to make us the deal we offered his assistant in woodville the other day. However, he made me a counter proposition, to wit: If we will contract with him for our ice needs for the entire year, in other words, our total ice business for twelve months - he will supply it at thirty cents per hundred if we will come and get it. I told him I would let him know.later.

JDD:lw

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Mr. Arthur Temple, Sr. Jake Durham April 9, 1948

I am sending you today under seperate cover, two copies of United Gas Log, a monthly publication put out for the employees of the United Gas Company and the United Gas Pipe Line Company. According to the editor, Mr. O. C. Irvine who visited Diboll twice, the circulation of this magazine is about six thousand per month with each employee getting one free.

The lead article entitled "Natural Gas and the Lumber Industry" was written principally about Pineland for the reason that Irvine thought Pineland's diversification would give him more material to write about. Anyway, it is a pretty good article and real good free publicity for Temple Lumber Company and Southern Pine, as well as Temple-White.

JD:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 9, 1948

I am sending you a notice of state meetings which are to be held by Southern Pine Inspection Bureau although this will probably come to your attention directly.

I would like for you to attend the meeting to be held at Lufkin on May 5th, particularly to meet Albert Boisfontaine, Secretary-Manager of the Bureau, who, I think, is a very able fellow. He was connected with the Southern Pine Association and was, I believe, assistant secretary until the Bureau was formed, when it was necessary to divorce the grading, grademarking, etc. from the Association under the Government's insistence to avoid violation of the Federal Anti-Trust statutes.

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SOUTHERN PINE INSPECTION BUREAU

of the SOUTHERN PINE ASSOCIATION

SPIB

B. E. KENNEY, CHAIRMAN, PORT ST. JOE, FLA.
B. A. MAYHEW, VICE-CHAIRMAN, FORDYCE, ARK.
A. S. BOISFONTAINE, SEC.-MGR., NEW ORLEANS, LA.

CANAL BUILDING
NEW ORLEANS, LA.

April 6, 1948

STATE MEETINGS OF SUBSCRIBERS

TO SUBSCRIBERS AND OTHER MANUFACTURERS OF SOUTHERN PINE LUMBER:

As it was found last year that the sentiment of those who attended the state meetings of subscribers was unanimously in favor of having similar meetings each year, our Board of Governors at a meeting held in New Orleans today approved plans for the holding of ten meetings of Bureau subscribers as follows:

Richmond, Virginia (Hotel John Marshall)	April 20
Raleigh, North Carolina (Hotel Sir Walter)	" 21
Columbia, South Carolina (Hotel Columbia)	" 22
Jacksonville, Florida (Hotel Mayflower)	" 23
Macon, Georgia (Hotel Dempsey)	" 27
Montgomery, Alabama (Hotel Jefferson Davis)	" 28
Meridian, Mississippi (Lamar Hotel)	" 29
Alexandria, Louisiana (Bentley Hotel)	May 4
Lufkin, Texas (Hotel Angelina)	" 5
Little Rock, Arkansas (Hotel Marion)	" 7

In keeping with the schedule that has been followed in the past, the meetings will all convene at 10:00 A. M. and adjourn probably between 2:00 and 3:00 P. M. Arrangements will be made for luncheon to be served in an adjoining room so as to conserve time and facilitate the program. The member of the Board from the state in which the meeting is held will act as Chairman, and the writer as well as other members of the staff will be on hand. Manufacturers of Southern Pine who are not subscribers to the Bureau will be very welcome at these meetings.

The details of the program have not yet been worked out, but it is our feeling that ample time should be provided for a discussion of the revision of the grading rules. Within the next few days, you will receive a rough draft of the revised rules, reflecting the changes approved by committees of subscribers appointed some months ago by the Board of Governors. While final action on these rules will not be taken until the next meeting of the Board, which will probably be held the latter part of May, the state meetings will enable subscribers and others to secure additional information as to the reasons for the changes that are proposed. At the meetings, subscribers will also have an opportunity to discuss other aspects of the SPIB program and make nominations for members of the Board for the ensuing year.

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We hope that all subscribers will arrange to be represented at their state meeting. Those who are located in states in which meetings will not be held are urged to attend the one that is most convenient. In order that we may make the necessary luncheon reservation, we would appreciate it if you will promptly let us know how many representatives your company will have in attendance at your state meeting.

Yours very truly,

SOUTHERN PINE INSPECTION BUREAU

A. S. Boisfontaine

Secretary-Manager

ASB/lk

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Mr. Arthur Temple Arthur Temple, Jr. April 10, 1948

Dear Dad:

In reply to your letter of April 9 in regard to your discussion with Eck Prud'homme, we have tentatively agreed on a price of fifteen dollars which, in view of the fact that it is so far from Lufkin, I think fair. This is still open for discussion, however, but would rather not get it up around twenty if we can help it.

Sally Hunter expects a maroon Cadillac for you in in the next few days. I would say within a week at the outside. Please check with Charlie Sharpe and let me know what to do.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 10, 1948

Dear Dad:

I have already answered the letter requesting reservations for the meeting at Lufkin on May 5. Several of us have made arrangements to attend.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 10, 1948

Dear Dad:

In regard to the automobile for Mr. Emil Krone, we are heavily obligated on automobiles for our own people here in Diboll. Our records indicate that Mr. Krone got an automobile through us some time ago, at least we ordered it. We have about four thousand people we have to look after down here plus all the retail yards and I don't think that we can extend our activities to Ohio at this particular time.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 12, 1948

I have a copy of the Peat, Marwick, Mitchell and Company report on the examination of accounts for Temple Lumber Company, Pineland, for the year ended October 31, 1947, which I will be glad to send you if you would like to have it. On second thought, I am sure that you are interested and will send this copy to you under separate cover.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 12, 1948

I am enclosing a page advertisement by General Electric torn from the last issue of The Saturday Evening Post.

This GE refrigerator is the type which I would like to have except in a larger model, one of about 13 cubic-foot capacity. This capacity would ~~probably~~ be in addition to the capacity of the freezing unit.

I think that this GE refrigerator with a separate freezing unit, operated by an independent mechanism, is just exactly what I need. I don't think that we have enough need for anything like a four-foot freezer such as you have, but, on the other hand, the small freezing compartment in our present refrigerator is always jammed full, and it is very inconvenient to get food in and out, and, of course, when we use it for food, we are unable to freeze the ice cubes.

I will appreciate it very much if you will have your man at Rusk be on the lookout for one of these units big enough to take care of our needs, one with approximately 13 cubic-foot capacity, and I would like to know if he would have an opportunity to sell our Frigidaire 13-foot capacity, which was purchased I believe in 1941 or 1942. It was one of the last produced before production stopped due to the war. It is in first-class condition, and the only reason I would consider disposing of it for a new one, of course, is that I would like to have a combination freezer and refrigerator.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 12, 1948

I don't have anything definite from Charles Sharpe on my 1946 model 62 Cadillac, but I called him this morning and he said that he was expecting a man here today and he might be able to let me know something right away. Unless you do hear something definite from me in the next day or two, therefore, I wish that you would ask Sally Hunter to call me when he gets the new model, ear-marked for me, and if I don't have a sale to Charles Sharpe or someone else, I might try to find out from Sally what he thinks that he would be able to get for my car.

I received a letter from Emil Krone yesterday stating that he had gotten his new Cadillac, and he was very much pleased with it. He said that the performance is considerably inproved. I am still not enthusiastic about the new model and have been thinking somewhat of waiting to look at the new Lincoln, which the local dealer told me would be out or at least he would have one by April 20th. However, I have always been prejudiced in favor of General Motors products and against Ford products. I understand, though, that the new Lincoln will be entirely new throughout.

Some fellow told me yesterday that the new Cadillac had a"soft" top. I wonder if the new car is as safe as the old one, that is, whether there would be as much protection if the car turns over because the new one has so much more glass and apparently less support for the top.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 13, 1948

Dear Dad:

G. E. and the other major manufacturers of refrigerators are not putting out the type refrigerator you want. I have already told the G. E. man want you wanted and as soon as it is available I assure you you will get it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ **From** Arthur Temple **Date** April 12, 1948

Mr. E. G. Prud'homme

Although I am very much in favor of our adding to our timber growing lands in order to assure sustained yield operations, I realize that we are now probably at the top of an inflationary trend and any prices that we might pay are peak prices, that if and when a depression comes, and I think I am conservative in saying if a depression comes because I think it is really inevitable, we will probably be able to buy timber growing land at prices considerably under prices which prevail today.

It is difficult, if not impossible, to lay down any hard and fast rule to follow. I do think, however, that we ought to bear in mind that the dollar today is worth only 50% of its normal value and that we ought not to invest any large amounts where we cannot see that we are getting our money's worth over a long pull.

I don't think that we will ever see low prices on timber and timber growing land which have prevailed at times in the past. On the other hand, I do think that present prices cannot be expected to hold. My thought, therefore, is that every opportunity should be weighed very carefully with the value of the dollar now and in times of depression and also should be considered prices which we may be expected to obtain for our lumber when the present boom period subsides. Certainly, I don't want to throw any cold water on our efforts to add to our timber growing land, but I do think that it may be well to throw out this word of caution.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 13, 1948

Dear Dad:

Your new Cadillac should be in this week in a maroon color and I feel sure that we can get you somewhere between three thousand and thirty-two fifty for your old car. I sold mine last night for thirty-five hundred dollars and at that time he indicated that thirty-two fifty might be about the price he could give on yours. Please let me know what you want to do about this. I am anxious for you to come down anyway in the near future so should suggest that you wait until your new car is here and at that time you can drive down

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 13, 1948

Dear Dad:

In regard to the purchase of fee lands for the future, we are following this policy: to buy large tracts of young timber where the value of the present stand of saw timber is not over thirty dollars and can be logged immediately, leaving a stand of young timber for the future at no cost to ourselves. Also, we are figuring on purchasing two or three tracts at prices that within eight years will make good saw timber and will then stand us about ten dollars per thousand with no value to the land. I think that we can count on ten dollars being a fair price to look for at the bottom and we hope to increase our fee lands to approximately two hundred thirty thousand acres on these deals in the next year or two. At present we have approximately two hundred three thousand acres. It looks pretty good to me on the surface and we are proceding cautiously, although Dave is very anxious to make some pretty fast deals. I have kindly held him in check and I believe we are getting the best of the deals that come along.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 13, 1948

Dear Dad:

I am returning under seperate cover the signed copy of the Temple Lumber Company 1947 Audit. One of these was mailed direct to me from Peat, Marwick, Mitchell and Company. Thank you very much anyway.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 13, 1948

Dear Dad:

I talked to Martin Dies recently after he want over the Act governing the Federal Forest Service's sale of timber and he was very positive in his opinion that we did not want any part of this. I plan to discuss it furthur with him later, but he is very much opposed to the deal for several reasons. He feels that it is a government attempt to take over controll of private lands and I don't know whether he is correct or not, but at least it bears looking into.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 14, 1948

I am not surprised that Martin Dies does not look with favor upon a sustained yield operating contract with the Government. If I am not mistaken, he advised Henry some time ago just as he has advised you.

I don't know that his objection is well founded. Certainly, speaking generally, I would rather not make any cutting contract with the Government because we know that the Government is hard to deal with, but I have understood from Bosworth that any contract we may enter into is subject to cancellation on rather short notice and by either party. Furthermore, he has talked very fair and has indicated that it is the purpose of the Government to work out something for the benefit of the company and the community, and certainly they would not be accomplishing their purpose, as it is set out in the law, if they were hard-boiled and arbitrary and insisted upon regulation under which a private corporation could not operate.

No doubt Ernest Kurth has given consideration to this matter, and you might discuss it with him.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 14, 1948

Dear Dad:

I have before me a copy of your letter to Mr. E. L. Kurth on April 13 with reference to a road through to Bronson. About a week ago I had a very satisfactory visit with Mr. John Redditt, who is head of the Highway Department. Location has already been made on a road through from Lufkin to a point about one thousand yards above Bronson and construction will go through within the next twelve months. This is already a settled and established project and you can go ahead and forget about it. He also has put through a number of other projects that will affect us directly and I will be glad to give you furthur information at such time as you need it.

As I told you over the telephone, we are high bidders on three million feet of timber about Anderson Crossing in Houston County. We paid a pretty high price for it, but apparently we weren't much out of line, inasmuch as Zeagler Mill was just a few cents under us. We are all very happy about it, especially so since it is a very high grade of timber and it will give us a great deal of relief during the next winter months. It is an a fine location and can be logged easily to our railroad which runs through it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. G. Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 14, 1948

Confirming my 'phone conversation with you, what I would like to do is to drive my car down to Galveston for the convention and pick up my new Cadillac in Lufkin on the way back. Unless I should hear something from you to the contrary in the meanwhile, therefore, Temple and I will leave here after lunch on Sunday and will spend Sunday night in Diboll, and we would like very much to have you join us for the rest of the trip to Galveston. We will probably stay in Galveston until Wednesday and then drive to Diboll Wednesday afternoon and spend the night there, after doing a little visiting in Houston Wednesday morning.

If I can get from $3,000.00 to $3,250.00 for my present car, I will be delighted, and I will be satisfied with the maroon although I would prefer the belden blue. The maroon color on my 1946 car has held up awfully well, as you know, but this is probably due to the fact that I take awfully good care of my car and keep it under cover and out of the sun most of the time. I have thought that I would like to wait and see what the new Lincoln is like, but I don't feel that I can afford to lose any opportunity to get as much as $3,000.00 or more for my car, and I doubt if I could do as well on a trade-in for a Lincoln or on an outright sale here. As a matter of fact, I have offered my car to Charles Sharpe for $3,000.00 and have heard nothing further from him.

I do hope that you will be able to go down to Galveston with us. It would be a good opportunity for a visit, and, as for the length of our stay in Galveston, Temple and I are not committed for any definite time, and I know that both of us will really prefer to cut our stay short.

P.S. Since dictating the above I have checked on the time of the meeting of the Advisory Committee of Lumbermen's Underwriters, which committee I am on, and I find that it meets for breakfast at 7:45 Monday morning. That changes my plan considerably. Accordingly, Temple and I will leave here Sunday morning, will be in Lufkin for lunch, and we can go on down to Galveston Sunday afternoon. If, by any chance, Sally would like for me to leave my car with him while we go to Galveston, I suppose we could go down in your car, and yet that could not be because you have sold your Cadillac and I am sure you would have to leave your Chrysler with Mary. In any event, we will see you Sunday about noon unless I should hear from you that Sally is not reasonably sure that he will have the new car for me to drive back next Thursday.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 15, 1948

I have just received your telegram stating that there is nothing definite on my car or Temple's but that you feel sure mine will be available by next Wednesday.

We will carry out the plan outlined in my letter to you yesterday, that is, the second plan, to leave here Sunday after breakfast, be in Lufkin for lunch or dinner and then drive on down to Galveston. While it would be somewhat easier, perhaps, to go by train, we would have to leave here on the Sunshine Special very early Sunday morning in order for me to be in Galveston for the breakfast meeting of the Advisory Committee of Lumbermen's Underwriters Monday morning, and in order to pick you up and have a visit with you and on the chance that a new car will be available for me by the time we get back to Lufkin from the convention, I believe that it is best for us to make the trip by car.

I received a letter from Harry Walker indicating that he might join us at Lufkin or Diboll if we are going by car. I am writing him just what our plans are and I suggested that he contact you on arrival at Lufkin if he decides to make the trip.

A thought has just occurred to me: as long as we are going to be in Houston I wonder if there would be any opportunity for us to pick up a new Cadillac at the distributors, which might give me the opportunity to select some color other than maroon. I don't object particularly to the maroon but, generally speaking, I don't think that it holds up as well as some other colors, and while I know that I would prefer the belden blue, I might even take a dark green or something else in preference to the maroon. However, I doubt if the Houston distributor would have much, if anything, to select from, and, certainly, I would not want to suggest anything that might hold up the deal.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 16, 1948

Dear Dad:

Attached you will find a letter from the Lufkin Creosoting Company which, I believe, is self-explanatory. However, I would like to state that the $65,000.00 mentioned is the purchase price of their stock: that is, we would assume all assets and liabilities. This does not look bad on first glance, but I would like to have an appraisal from some one like Rube.

I will expect you for lunch Sunday and will go with you to Galveston.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl:

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Mr. Arthur Temple Arthur Temple, Jr. April 16, 1948

Dear Dad:

I have turned the note in regard to the Hallam Mill over to Dave Kenley's department and he is going to make a routine check on the matter. I don't like to turn these things down without looking them over.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 21, 1948

Dear Dad:

If you still have the statement from the Lufkin Creosoting Company in your files I would appreciate it if you would return it to us.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 22, 1948

As requested in your letter of April 21st, I am returning a letter from Lufkin Creosoting Company, Inc. together with their balance sheet and cost statement as of March 31st, 1948, also an itemized list of accounts receivable and accounts payable.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 22, 1948

Dear Dad:

At a recent meeting of the Board of Directors of the Memorial Hospital the following action was recommended.

Each member is to go back to his company and request approval of an additional $25.00 per member increase for the year 1948, which will bring our funds on hand up to half a million dollars. It was then decided to make a four per cent bond issue with each of the companies subscribing their pro rata part of the bonds. This is along the line that we had talked earlier and I am sure that you endorse this. This, of course, is all subject to clearnace from our tax accountants and Mr. John Redditt is investigating this thoroughly. At such time as full information is available I will contact you and we can call a Directors meeting if necessary to approve purchase of these bonds.

Total membership now looks like about four thousand and the above figures are based on that number. This will be about $83,000.00 worth of bonds for us.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 22, 1948

R. P. Jackson, Vice President of the Koppers Company, read me on the telephone some letters which he had received from their Houston and Pittsburg offices about the sale of poles and/or piling by the R.E.A. Treating Plant at Lufkin to Southern Pine Lumber Company. While he does not want to embarrass us or cause us any trouble, he does want to get together any information he can to prove that these people have been selling treated material beyond the authorization of their charter.

I told Jackson that if we had bought any poles and/or piling from them that we would not hesitate to admit it, because if we had, we had bought the material in the open market and probably at competitive bids; further, that we do not care anything about protecting an agency like R.E.A. which is subsidized by the Government at the taxpayers' expense and that as far as I am concerned I would be glad to cooperate with him in developing all of the information possible.

I wish that you would please find out whether or not we have purchased any material of this sort from the R.E.A. Treating Plant and, if possible, just what the circumstances were.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 22, 1948

Lloyd Neblett called me this morning after seeing me in my new Cadillac to find out if he might buy my old car. He has just been up to the office and said that he had contacted a connection of his in Ft. Worth and that he would be willing to pay $3,000.00 or $3,100.00 for my car, but if we could get for him a Chevrolet two door Aero Sedan, or preferably a convertible coupe, he would pay as high as $3,250.00 for my car. He wants this Chevrolet not for resale, although Lloyd is in the used car business, but, on the other hand, he wants it for his wife, who, incidentally, is a very sweet attractive girl.

I told Lloyd that I was not much concerned about the sale of my car, that I was quite confident Sally would be able to get $3,250.00 for it down there, but that I would write you to see if Sally would be at all interested in letting Lloyd have a Chevrolet. I doubt if there is much prospect of Sally's wanting to accommodate him and, certainly, I wouldn't want to get a car for Lloyd at the expense of any of our people. On the other hand, Lloyd is an awfully nice boy whom I would like to accommodate, and in so doing I would be assured of a price of $3,250.00 for my 1946 Cadillac.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 22, 1948

Temple handed me the literature about the Jordon refrigerator which I have looked over.

This isn't what I want. I think that the General Electric refrigerator with a freezing compartment at the top, operated by a separate unit, a compartment which does not have to be defrosted when the balance of the refrigerator is, is just exactly what I want. I will, therefore, appreciate it if you will have your manager at Rusk keep me in mind and let me know just as soon as one of these is available in about a 12 or 13 foot capacity refrigerator with the freezing compartment possibly in addition.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 23, 1948

I have your letter of April 22nd advising that the Board of Directors of the Memorial Hospital at Lufkin has requested approval by the participating companies of an additional $25.00 per employee for the year 1948.

I do not think that any action by our Board of Directors is necessary to authorize us to make this additional contribution. As I recall, the action taken at the last regular annual meeting in December, a committee was appointed to look into the hospital proposition with full power to act, and it was on the basis of this authority that we agreed to participate and obligate Southern Pine Lumber Company for $100.00 per man. If we could do that, then I think we can agree to an additional contribution of $25.00 per man.

I don't see that there is anything for us to do but to go along with the other companies who are in the project. Having gotten our feet wet, we cannot refuse to go all the way. However, I have never been satisfied with the financing of the hospital but, on the other hand, have felt, and feel now, that it was poorly conceived. I would much rather see the hospital built as a business investment with stock to be issued to the companies putting up the money and bonds issued for the balance or approximately 50% of the cost, such bonds to bear a reasonable rate of interest, and they might have been sold on the open market or purchased by the participating companies, or both. Then the hospital could have been operated for profit, and if it was a failure, it might have been sold to some private institution. Such a plan, I think, would have accomplished just as much as the plan which was adopted.

This is probably water over the dam. We were not consulted about the financing and, in fact, we were not in on the project until construction was actually under way. If we do participate on the same basis as others, I can't see that we can afford to do anything else, then the only question is how much we can donate during the current year. As you know, we are limited to 5% of our net earnings after taxes, and we have certain other obligations that have to be taken into consideration. For one thing, there is the negro gymnasium and community hall, to which we intended to contribute last year but to which we did not contribute because of the hospital assessment. It is necessary that we estimate closely what these other obligations are for this year, what our profit will be for the year and determine what we can contribute to the hospital without exceeding the 5% of the net.

The donation to the negro gym may be passed around again Dec. 31 I guess. The land part is OK.

AT:ld

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Arthur Temple Arthur Temple, Jr. April 23, 1948

Dear Dad:

I feel sure that we will exceed thirty-two fifty for your car, so please just sit steady in the boat until we work this deal out. In regard to getting a car for Lloyd, I don't think there is any possibility of doing this. I am sure you understand that we are straining the point taking care of some of our people and that the General Motors would frown on our getting automobiles for people who are not even connected with our organization. Of course, I would like to take care of Lloyd in any way possible, but I believe that this would get us in trouble.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 23, 1948

Dear Dad:

It is true that in the past we have bought a good many poles and fence post from the Cooperative Plant at Lufkin. They have been considerably cheaper than any other plant and, therefore, our action.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Arthur Temple, Sr. Arthur Temple, Jr. April 23, 1948

Deaf Dad:

According to preliminary estimates on April 20, it looks as though cost will go down about $2.00 for the month of April. Of course, this is a preliminary estimate and it is not accurate. At least, it looks pretty good. According to the figures I have at hand, hardwood cost should go down pretty sharply. I also think that hardwood sales price will go down considerably, too, so we will just have to wait and see how that works out!

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 23, 1948

We recently had some correspondence about our contributions, and, as a consequence, I thought that I might pass on to you the enclosed letter from Mr. Baker, President, National Gypsum Company, asking that we support the National Safety Council.

We supported this organization in the old days, back when Gilbert was our general manager and, as I recall, we contributed rather liberally. I suppose the cause is a worthy one, but we are now contributing what many consider so much and in so many different directions that I don't know whether we should give anything to this organization which is trying to promote safety or not.

What do you think of it?

AT:ld

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NATIONAL GYPSUM COMPANY

EXECUTIVE OFFICES • BUFFALO 2, NEW YORK

April 15, 1948

Mr. Arthur Temple, President
Southern Pine Lumber Co.
Texarkana, Texas

Dear Mr. Temple:

I have been interested for some years in the work the National Safety Council has been doing through its Public Service Program to promote safety in the everyday life of this country and I am writing you at this time to ask that you consider the matter of supporting this work for the coming year.

You are no doubt already somewhat familiar with the over-all accident situation but I think some of the following facts will surprise you. For instance, accidents kill more children and young people from two to twenty-eight years of age than any disease; they kill one-half again as many people as either tuberculosis or pneumonia and nearly one hundred times as many as infantile paralysis; they rank third among all causes of death in the total population; and are responsible for sixty per cent of all permanent disabilities in this country. Finally, in terms of money, their cost to the nation is estimated to be about $6,400,000,000 a year.

The Council's Public Service Program, now known as the National Green Cross movement, is coordinating both the national and the local phases of the country's public safety job. The work has now progressed far enough to show that a great deal can be accomplished by attacking accidents as a public problem. According to the best opinion available, there are many indications that the increased interest and activity in safety that have been stirred up by this work are already saving several thousands of lives and a great many millions of dollar each year.

Since this national program consists mainly of educational and organizational activities from which no revenue can be derived, the work, like many other health and welfare activities, has to be carried on as a public service and we are now beginning to raise the money with which to continue this program through the coming year. I am glad to report that the United States Steel Corporation and the American Telephone and Telegraph Company have already subscribed $25,000 each to start off this financing. Other outstanding subscriptions received are United Shoe Machinery $5,000, Union Carbide and Carbon Company $10,000, International Business Machines $3,000, New York Life Insurance Company $10,000, United States Rubber Company $2,500, Singer Manufacturing Company $2,500, Armstrong Cork Company $1,000, Blaw-Knox $1,000 and so on. My company also has renewed for this year and a number of others have given assurances of coming along.

I am wondering if we can count on your company to support this work on whatever you may consider a reasonable basis. Subscriptions are deductible for tax purposes and checks may be made payable to the National Safety Council's Public Service Fund and sent to me. I would appreciate your letting me hear from you.

Very truly yours,

Melvin H. Baker, President

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 24, 1948

I did not have in mind that we would try to get Lloyd Neblett a Chevrolet under our fleet contract but only that we would use our good offices in his behalf with Angelina Chevrolet Company. At the time of writing you I did not have much hope of our being able to do anything for Lloyd, as much as I would like to accommodate him, but told him that I would write to see what, if anything, could be done. Under the circumstances I will report to him that there is no hope of our getting a Chevrolet for him through the Lufkin dealer.

I am certainly glad to know that you feel so confident of getting $3,250.00 or even more for my 1946 Cadillac. I appreciate very much your interest, all that you have done and are doing to get me the 1948 model and to dispose of my 1946 model, and I will be very happy about my deal if I can get $3,250.00 or more for the old car. Incidentally, the new car rides very comfortably and runs beautifully and it attracts a good deal of attention, but I still think that the lines on the old model are better.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 24, 1948

Dear Dad:

With furthur reference to the preliminary cost estimate that I received day before yesterday, I would like to call your attention to the fact that these lowered cost which I indicated by this report have been achieved during a month in which we have had very poor logs to cut and this has resulted in a somewhat lower production than previously. Keeping this in mind, I think a lowered cost this month would represent quite an achievement.

Of course, these figures may not hold up, inasmuch as they are only estimates, so don't get too happy about this.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 24, 1948

Dear Dad:

In regard to your enclosure from Mr. Baker, President, National Gypsum Company, I would like to see us pass this up at this time. Perhaps we will go back into this later if it is agreeable with you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 26, 1948

I am very much pleased at the results being accomplished in lowering the cost at Diboll. I hope that the reduction, which you wrote was indicated by the preliminary estimate, will be borne out in the final figures. I note that the reduction which you estimate is in the face of a lower log average, which makes the showing all the better.

I have been very much impressed on my recent visits to Diboll by the fine spirit which seems to prevail throughout the organization and particularly among the department heads, and I am confident that such a spirit is going to result in a more efficient operation and I shall watch the results from month to month with considerable interest.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date April 27, 1948

I thought that my letter of several days ago about the hospital project in Lufkin was clear enough. I indicated that there was nothing for us to do but to go along with the others in putting up whatever money might be required as a donation, referring specifically to the $100.00 per man assessment at the outset and the recent $25.00 per man assessment, and ~~any~~ a postscript I wrote in longhand, something to the effect that we would be willing to purchase our pro rata part of the bond issue.

I wrote Ernest Kurth about the financing of the new hospital more to get my complaint off of my chest rather than with the hope that the plan which has been adopted might be changed to what I think would be a much sounder basis, namely, the issuing of stock for one-half the estimated cost and bonds for the balance, which would give the participating companies something tangible for the money they are putting up, something that would represent ownership of the hospital in proportion to the amount contributed, and since I think that the hospital can be operated at a profit, I think that the money contributed by the several interested companies would represent a good, sound investment. As I suggested in my letter to Ernest, the only advantage I see in the method which was adopted is that some companies which went into the project several years ago might have gotten the benefit of a deduction when they were subject to the excess profits tax, which meant that their contributions would cost them only about 15¢ on the dollar. That, of course, would not apply to us because Diboll was not in the excess profits tax bracket during the war years or until the excess profits tax was repealed and, for that matter, did not go into the thing until after the excess profits tax was done away with. As it is, the only advantage in the donation method to us is that the Government stands 38%, the amount of the corporation income tax. However, I would much rather forego that advantage in order to have stock, which I am confident would earn a return.

This is probably water over the dam. Since we have agreed to participate in the building of the new hospital, I cannot see that we can do anything but go along with the rest. I assume that all of the participating companies will contribute on the same basis, donating the same amount per employee and each purchasing their pro rata part of the bonds. Certainly it would not be equitable for some to come in on one basis and others on another, and I am sure that nothing like this is contemplated. Under the circumstances we cannot do other than go along and do our share under the plan which has been adopted.

There is one aspect of the plan that I think may be due some further consideration. As I recall, each participating company was supposed to contribute some amount, possibly $12.50 per employee per year, to assure or guarantee the interest and sinking fund on the bonds. If one-half of the cost of the hospital is contributed outright, then I don't see why any further contribution by the participating companies should be required. Certainly, the hospital will earn interest and provide a sinking fund to amortize the bonds over a period of years, and I would like for our company to be relieved of this further liability at least.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date April 27, 1948

I haven't heard anything definite from Rube Morriss, but Josh told me the latter part of last week that he thought Rube was planning to come here from Minneapolis, where he spent last week-end, and Josh was under the impression that he would be here about Thursday. I suppose that when Rube does come I should suggest that we drive down to Diboll and Lufkin to confer with you and others, and in order that Rube may see the treating plant in Lufkin and give us his idea of its value. That is what I will plan to do although I am not very keen about making such a trip again so soon.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. April 29, 1948

Dear Dad:

Attached you will find an analysis of grocery prices at our store in Diboll as compared with four stores in Lufkin. Three of the stores in Lufkin are large supermarkets and one is a smaller community type store. I believe the information will reveal that our prices are in line or perhaps a fraction high but nothing to be alarmed about. This could be termed satisfactory, but it is my opinion that if possible we should get our prices about five per cent below those of independent operators of this type. I would like to have your reaction to this suggestion and please, by all means, return the enclosure.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. April 29, 1948

Dear Dad:

I have just returned from two days at Haslam with Eck and several ~~o~~hers, where we went over the entire proposition. We have turned this down, although at first it looked like a very good proposition. The basis for our rejection was lack of timber, in our opinion.

I note in your letter of April 27 that you expect Ru e Morriss in in the next few days. I hope you will do everything possible to get him down here immediately so that we can make some decision on the creosote plant. I am very anxious to go ahead with this as soon as possi le.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. April 29, 1948

Dear Dad:

I have on my desk some twenty or thirty copies of letters in regard to easements granted to the T. P. & L. and the REA in our timber land.

I agree completely with Dave and Eck, who seem to have parallel thoughts. Our tax situation is such a touchy thing and involves so many people (some of whom you would not recognize at present) that I feel the fairest method to use in determining the value thereof would be as suggested by Eck. In other words, I think that they should cut the timber for us and give us all salvage from the land, including pulp and commercial timber.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Messrs. Eck Prud'homme
Dave Kenley

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 29, 1948

I am sending you under separate cover Peat, Marwick, Mitchell and Company's supplementary comments with respect to the examination of the accounts of the Pineland (mill) division of Temple Lumber Company for the year ended October 31, 1947.

There is entirely too much in this report to go into by letter. I will be glad to discuss the report with you the next time I am in Diboll. I do hope, however, in the meantime you will read it carefully.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** April 29, 1948

Yesterday afternoon when I was looking through the May 1st issue of The Saturday Evening Post, the one which had just come, I was impressed by the U. S. Royal advertisement on pages 56 and 57.

Apparently, U. S. Royal is putting out the low-pressure tire in the Master, which is supposed to be a better quality tire than the Air-ride with which my new car came equipped, and I am wondering if it would not be a good idea for me to trade in my Air-ride tires on the low-pressure Master. What do you think about it and will your agency at Lufkin have this new tire in the proper size in the near future? If I should make the exchange with you at Lufkin, I should do it on my next trip before I get too much wear on the tires which are now on the car.

I was talking with Walter Chance, the U. S. Royal dealer here, a day or two ago about puncture-proof tubes. He did not advise buying the self-sealing tube because he said that it caused excessive wear of the casing. He did recommend the tube which goes down very slowly if it is punctured and offered to make the exchange for my present tubes for $17.00 for all five. This appeals to me, but I would like to make the exchange of tubes if and when I switch tires.

AT:ld

New Cadillac

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date April 30, 1948

The comparison of prices charged at the store at Diboll with prices charged at three stores in Lufkin is very interesting. The surprising thing to me is that there is such a variation in prices on staple items at the several stores. I thought that prices on such staple items were fairly uniform and especially where stores are actually in competition one with the other.

It is difficult to determine from the several lists enclosed with your letter of April 29th whether we are on the whole high or low. You suggest in your letter that we may be a little bit high but nothing to be alarmed about. I would say as a general policy that we ought to try to keep our prices in line with good legitimate competition, and I would be inclined to keep our prices in line with chain stores if chain store prices are, in fact, any lower than stores of independents. I don't think that we ought to make our prices any lower or 5% lower, as you suggest, because I see no reason why we should not make a legitimate profit on the operation of stores, and I am quite sure that we would get little or no credit from our employees if we did subsidize them with lower prices than prevailing competition.

I would say, therefore, that we ought to try to keep our prices in line, and to be reasonably sure that we are doing so I think it would be well to have an occasional check, a check once a week or every two weeks or at some similar period, not only to be sure that we are in line but also as a guide to Drew.

AT:ld

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April 30, 1948

Mr. Arthur Temple
Southern Pine Lumber Company
Texarkana, Texas

Dear Dad:

Thanks a lot for your letter of April 29 with reference to the U. S. Royal Master low-pressure tire. This is the tire that I told you was coming out right away and we have a few of these on hand. I have advised Mr. Gene Gibbs to give you a quotation on a change-over and hope that you will decide to get these from us. Also, Mr. Gibbs can take care of you on the change on tubes if you desire.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Gene Gibbs
Lufkin Tire & Tractor Company
Lufkin, Texas

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Mr. Arthur Temple Arthur Temple, Jr. April 30, 1948

Dear Dad:

The information contained in your letter to E. G. Prud'homme in regard to the audit at Pineladd is very interesting. It just happens that these matters have already been discussed by us and we are taking steps to eliminate them. The Success with which our efforts will meet is indeterminate at this time. However, it looks like me might have some measure of success.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date May 1, 1948

When we were on our way down to the convention at Galveston, you or Harry one made the statement that the Fulton Lewis broadcasts were supported by National Association of Manufacturers. I thought that it was Harry, but he denied the statement and attributed it to you. Anyway, I wrote Fulton Lewis, Jr. and asked him the direct question, and this morning received his reply, as per the attached, which is indeed quite positive and emphatic.

AT:ld

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C
O
P
Y

April 27, 1948

Dear Mr. Temple:

Please tell your friend that I do not receive one red cent from the National Association of Manufacturers for my broadcasts or for anything else.

And if that is not sufficient, you may tell him that I have no connection or even association with that organization, either direct or indirect, in any way, shape, form or manner whatsoever.

I don't have to make it more emphatic that that, do I?

Cordially yours,

Fulton Lewis, Jr.

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Mr. Arthur Temple Arthur Temple, Jr. May 3, 1948

Dear Dad:

My statement was that the Texas Retail Lumbermen's Association was supporting Fulton Lewis to some extent in connection with his drive against cooperatives. I repeat that statement and feel that you will find the information is correct.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. Harry Walker
P. O. Box 1847
Dallas, Texas

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Mr. Arthur Temple Arthur Temple, Jr. May 3, 1948

Dear Dad:

Attached you will find a letter from Calvin Lawrence to me in regard to the cost of repairs to dollyways per year. This is regarded as typical. We have had this under study for some time and are comtemplating changing the type of construction to give more economical service. We were all astounded at the annual cost and thought that it was very interesting to have these figures and I am sure that you will be amazed to see what this is running. Please return this copy.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 3, 1948

I have a letter from your Lufkin agency, signed by Mr. Charles G. Coleman, quoting me a price of $93.35 for the exchange of five U. S. Royal Master low-pressure tires for the five U. S. Royal Air-Ride tires, with which my new car came equipped. This is $15.27 per tire difference, and I wonder if the new Master is worth that much more than the Air-Ride. Incidentally, your man estimated that my Air-Ride tires would have 1,000 miles on them by the time I could make the change-over. They have 475 miles on them today, and by the time I get down to Lufkin Wednesday they will have approximately 675 miles on them.

Mr. Coleman also quotes me a price of $17.00 for what he calls U. S. Royal Air Guards, an extra heavy tube with some safety features, but I wonder if he is not quoting on the tire which W. S. Chance Company, the local U. S. Royal dealer, did not recommend, as I wrote you recently. From what they said I would prefer the tube which I understand to be about the same weight as the ordinary tube but which goes down slowly when punctured.

I will make no decision about the change-over to the U. S. Royal Master and the safety tubes until I get to Lufkin next Wednesday. In the meantime I may have a proposition from W. S. Chance Company, and in the event they should quote me as favorable a proposition I would rather make the change-over here if I decide that it is worthwhile, rather than at Lufkin, because it would be more convenient to do so. However, I can decide about that later.

I wonder if any disposition has been made of my 1946 Cadillac. Almost two weeks have elapsed since I left it at Lufkin on April 21st. I am disappointed that I have not heard something from Sally Hunter. I don't know that the market on used cars is getting any weaker, but I would like to get the old car disposed of and off of my mind. I have been thinking a little bit about offering it to Ann in exchange for her Chevrolet if I cannot get $3,250.00 or close to this price, but, of course, I don't know that Ann would want such a large car.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 3, 1948

I wrote you a card yesterday afternoon stating that Rube Morriss, Josh and I would leave here early Wednesday morning and get to Lufkin for lunch. When I wrote, however, I had not discussed our trip very much with Josh, and so I called him this morning and this plan is entirely agreeable to him, and he is confident that it will be satisfactory to Rube.

Unless you should hear from me to the contrary in the meantime, therefore, I would suggest that you arrange to meet us at the Angelina Hotel about noon Wednesday, when we will have lunch and after which I presume we would want to go out to look at the creosoting plant which is available to us since we want Rube's opinion of it and, if possible, his appraisal of its value.

Other than this I don't know what our plans will be. Josh may want to stop by Pineland on the return trip, but I presume that it will be agreeable to both Rube and Josh to spend Wednesday night in Diboll. I would like to drop by Pineland for a little visit, too.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date May 4, 1948

I am returning Calvin Lawrence's letter regarding the cost of repairs to dollyways for 1947, as requested in your letter of May 3rd.

The figure of $46,540.36, or $1.63 per thousand feet, on our production for last year is astounding indeed. I wonder if 1947 was a typical year.

It has long been recognized that the expense of maintaining our dollyways was a big item, and, certainly, we would have been thousands of dollars ahead by doing away with the elevated tramways years ago, and we might be justified in doing so now although the outlay in re-arranging the sheds, etc. would be a big item. I wonder just what you have in mind. You imply in your letter that you are considering a change in construction rather than a radical departure from present methods.

AT:ld

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Dear Mother Sunday will be here early Wednesday. We, probably Joe, and I will be in Lufkin for lunch. Will write more tomorrow.

Love.

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Mr. Arthur Temple Arthur Temple, Jr. May 4, 1948

Dear Dad:

As you probably know by now, we sold your car for $3,250.00 and deducted small items for touching it up. I trust that this is satisfactory. I suggest that you see Mr. Charles Coleman and discuss the tire situation when you get here tomorrow.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 5, 1948

Dear Dad:

What would you advise me to do in connection with the conversion of my preferred stock in the Paper Mill to common?

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 6, 1948

After looking over the plant of Lufkin Creosoting Company and later, the plant of Texas Power Reserve, and talking with Mr. John Allardyce of the latter, I do not have very much enthusiasm or interest for either of these said plants. I will be interested to know what you think of the plant at Conroe.

John Allardyce told me that he would not consider buying or putting in a secondhand treating plant. That if he wanted a treating plant he would purchase entirely new equipment from Chicago Bridge and Iron Company and he would put in a plant which used standard gauge track, which would mean a cylinder 100" in diameter. I asked him what he thought such a plant would cost and he first said one hundred seventy-five to two hundred thousand dollars for the equipment alone and would not include any buildings, and Rube Morriss put the figure at two hundred fifty thousand dollars. I doubt very seriously if we would want to put in a treating plant at any such cost and especially if Rube Morriss is correct in his statement that treating has been very much overdone and, as a result, there is a considerable surplus of treating capacity at the present time.

If the small treating plant which Rube Morriss submitted to us in the bulletin which I forwarded to you and which, I understand, can be built at a cost of twenty to thirty thousand dollars is practical and will do a good job of treating at a competitive cost, it seems to me that that is more in line with what we would want. It will take care of anything that we can cut here at Diboll and, as a matter of fact, it will take care of any size of construction lumber and everything except poles and piling. With the business as competitive as it is, I think we might leave the treating of poles and piling to the many plants which are already in this business and depend on our own plant for the treating of material which we might want to use and for what we would ship in mixed cars to the retail trade. I think that there is going to be a considerable demand for treated building lumber and we would be able to take care of that at a little plant which Rube said would handle three charges per day, or about fifteen thousand feet.

As you know, I am conservative by nature and if we should go into the treating business, I would much prefer to start on a small scale which would give us an opportunity to learn the game and decide whether we wanted to continue in it, and on an expanded scale. We could do this with a small plant without tying up a lot of money which otherwise, might prove to be a bad investment. If the small plant which Rube offered is practical and will treat economically, I don't see why it would not be quite sufficient for our purpose.

Touching on the plant of Lufkin Creosoting Company specifically, Rube advised very strongly against putting in a one-half inch cylinder. He rec-

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 6, 1948

ommended nothing less than a three-quarter inch cylinder and this recommendation, incidently, was concurred in by John Allardyce. This, together with other things, and particularly the fact that Lufkin Creosoting Company is asking sixty-five thousand dollars for their stock, while its book value is, as I recall, only about forty-seven thousand dollars, caused me to look with disfavor on their proposition. As far as I am concerned, therefore, you may tell Mr. Irwin that we are not interested.

AT:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 7, 1948

Referring to your letter of May 5th in regard to converting your preferred stock in Southland Paper Mills, Inc. to common:

Inasmuch as the common stock now has a value far in excess of the preferred stock and inasmuch as the earning possibilities of the common are so great, I think that it would be advisable to take advantage of the conversion privilege at the proper time, or by the end of this year, when I believe the conversion privilege runs out.

There has been some talk about extending the period for conversion, and you will, of course, be advised if any such action is taken. In the meantime there would be no advantage in making the conversion even if it could be done because there is no possibility of any dividends being paid on the common stock until the dividends on the preferred, which are now in arrears, are paid, and that, of course, will take some time.

Since dictating the above I have referred to a memorandum which was handed the directors at the meeting held last March 31st. By examining this you will see that I was in error in stating that the common stock has a higher value now than the preferred, that is, as far as book value is concerned. I think it does probably have a higher potential value, but according to this statement, as of December 31, 1947, the preferred stock had a book value of 29.02 while the common stock had a book value of 12.18. The preferred stock is shown as an average because, you will recall, there were two issues of stock, and more dividends have accrued on the earlier issue than on the later issue. As to the actual book value of the two classes of stock, much will depend upon whether a dividend is paid on the preferred before the end of the current year. Permission has been sought from the R.F.C. to pay $1,776,211.90, which had accrued up to December 31, 1947, but such permission had not been granted at the time of the last meeting in March.

No doubt there will be considerable discussion about the conversion during the next few months, or before the end of the year, when the stated conversion period runs out. I will keep you fully advised.

Please return the attached memorandum after it has served your purpose.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date May 7, 1948

Be sure to read "Forty Years of Southern Forestry", which is the address made by Colonel Greeley at the last annual Southern Pine Association meeting. I presume that you either have received one of these from the Association or will receive one, but I am asking for eight or ten additional copies because I think it would be well to distribute these among some of the men in our land and timber departments at both Diboll and Pineland.

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Mr. Arthur Temple Arthur Temple, Jr. May 8, 1948

Increased cost of living and all the other usual stuff, has again brought the plight of the minimum wage earner to my attention. What would be your reaction to giving a slight increase to the minimum only? What I had in mind was perhaps raising the minimum to seventy or seventy-two and one-half cents and leaving the other wages alone. I haven't thought this thing through but just thought I might discuss it with you.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 8, 1948

Dictated 5/7/48

Mr. G. E. Williams, representing Firestone Tire and Rubber Company with headquarters at New Orleans, called on me this afternoon with Al Hoffman, the local Firestone representative.

Mr. Williams has recently been to Pineland and talked with Damrel, who, I think, may have suggested he see me. His proposition is to make us, and when I say us I mean Temple Lumber Company, Pineland, and/or Southern Pine Lumber Company, Diboll, a key dealer and subject to discounts of 11% plus 5% with an additional 2% for purchases of tires exceeding 10,000 pounds and then additional discounts of .5% for purchases of $25,000.00 a year to 2% for purchases of $60,000.00, and the discounts on tubes are 11% plus 5% with additional discounts for quantity lots. Mr. Williams left the enclosed memorandum with me, which will probably give you more detailed information.

I don't know what kind of a set-up we have for the purchase of tires and tubes at Diboll and Pineland, but from what Mr. Williams said we have not been getting anything like the advantage which he proposes for us. For instance, he said that he examined some invoices which showed that we were paying $59.35 for a casing on which their price would be $55.74, representing a saving of $3.61 per tire without taking into consideration the extra discount for 10,000 pounds and over and for purchases running into big money or $25,000.00 to $60,000.00 per year.

One thing that impressed me particularly in my conversation with Mr. Williams was that we would undoubtedly get a benefit of larger quantities purchased at the two places if our purchases were coordinated. While this applies to tires and tubes, I am quite sure that it would also apply to other things that we buy, and I wonder if we are not overlooking a bet in not having a joint purchasing department for the two mills.

Mr. Williams, who, by the way, went to Baylor with Kester Denam, Jr. and seems to know him well, said that he would try to drop down to Diboll to see you Monday or Tuesday. I told him about your connection with the U. S. Tire Agency in Lufkin, but I assured him that that would not prejudice your consideration of his proposition, and I know that whether we use Firestone, U. S., Goodyear, Goodrich or any other tire that we will want to make the best contract available, and the chances are that any contract that any one manufacturer would make, any of the other leading manufacturers would also make.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 10, 1948

Dear Dad:

I have before me your letter with reference to the tires and this information will be held for our new purchasing agent. I think that there may be some possibilities on large purchase items whereby our purchasing agent could better serve Pineland. This is something that will take a good bit of working out and I think it would be best to wait until we have a full time purchasing agent to determine the best procedure and the items to be purchased in this manner.

I was greatly disappointed, although not surprised, at the election held at the Frost Mill in Nacogdoches. I believe this is going to have some very, very serious pepercussions in this entire area. It gives them a base of operations or, you might say, a toe-hold in this area. This would seem to be an opportune time to revive discussions on the general increase of wages, inasmuch as I think it would be too late to get the full benefit of this, provided they start another campaign in Diboll. I hope that you will be in this area soon in order that we can discuss this more fully. There is no particular agitation at this time, other than the fact that I know most of the men are having a pretty tough time getting by.

I was very disappointed in this month's statements, although we have cut a much lower grade of timber, our production was off as a result of shorter hours, and our purchases were up somewhat. We are going to dig into this matter today and I will give you a better analysis of it a little further down the line.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I would discourage any talks with any specific tire manufacturers at this time except in a general way. I think it is best if we just treat them all the same and wait until we get ready to let a contract to lay the cards before them and ask them to shoot their best shot.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 10, 1948

In a bulletin dated May 7th from the Southern Pine Association , Labor News, I note that the election at Frost Lumber Industries, Nacogdoches, to determine whether or not the IWA-CIO would be the bargaining agency was set for May 8th, which was Saturday.

I would like very much to know the outcome of this election and wish that you would please advise.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 10, 1948

I hardly know what to say about increasing wages. Certainly, if we should decide that it is necessary to take care of men that are now on the minimum rate or, at the most, those in the lower brackets, I would advocate confining any increase in pay to them because I am sure that our scale for all of the skilled and semi-skilled men, to say nothing of the pay of the salaried employees, is above what our competitors are paying.

I had hoped that it would not be necessary to make any further increase in wages since it is apparent that the cost of living has leveled and is probably due for a drop. I had hoped that the 10% bonus which we have been paying would take care of the situation until there was a reduction in the cost of living which would justify our discontinuing the bonus.

Certainly, I have a very sympathetic attitude toward the working man, and if our minimum rate, or what we are paying the men in the lower brackets, is not in line with what others are paying for the same classifications, or if what we are paying the men in the lower brackets is not sufficient to provide a decent standard of living, then I would be in favor of making some adjustment. I do think that whatever we may do at either Diboll or Pineland should be done at the other, and with that in mind I am sending Eck a copy of this letter. I would like for you and Eck to give very careful consideration to this matter, try to determine how our wages compare with what our competitors are paying and also what the actual needs of our employees are. I cannot make any definite or positive recommendation but can only express an opinion as to what our policy should be. When you and Eck have surveyed the situation and are ready to make recommendations, we might meet at Diboll, Pineland or at some other convenient place and decide what to do. Incidentally, I think the trend is against further wage increases in anticipation of lower living costs, resulting to a considerable extent from anticipated bountiful crops.

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Mr. Arthur Temple Arthur Temple, Jr. May 10, 1948

Dear Dad:

I have looked into the matter of our increased cost of manufacture last month very carefully and believe that I have discovered the answer. As you know, our preliminary investigation indicated that cost of approximately what it had been the month before or, possibly lower.

However, when we received the final statement for April we found that, although stumpage had been reduced in excess of $5.00 per thousand our cost had gone up about $1.50. I have analyzed the thing carefully and believe that I know why this increase of approximately $6.50 in manufacture was occasioned. Our inventories (log and lumber) were taken for the month of May at a reduced figure. The inventory of logs in the woods and not skidded was reduced about a third of a cent per thousand. The log inventory on the track was reduced $2.54 per thousand. The logs at the mills were reduced $.79 per thousand. The rough lumber inventory was reduced $.85 per thousand and dressed lumber inventory was reduced $.76 per thousand. This accounts for about $5.00 additional cost. Actually this is a healthy sign becausedour inventory prices are taken at an average cost for the year to date and indicates that last month's cost were actually lower than previously. An increase of about $.75 per thousand was occasioned by our purchase of large quantities of lumber on the open market from little mills, but this is well worthwhile, inasmuch as it increased our production. As our lumber purchases on the outside increase our cost will necessarily increase, but I do not think there is any question that this is the thing to do.

The statement is a very good thing as now prepared but I find that to get to the meat of the coconut in studying cost that it is necessary to dig a good bit below the surface.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 10, 1948

In the past it has been customary at Diboll to figure our cost on the basis of production through the yard. Production past that point was not considered and other statistics were based on shipments. Under this arraggement General Expense, including taxes and other overhead, were based upon shipments rather than produttion. I have checked with others in the business and their cost on General Expense and overhead are based upon production. Inasmuch as production probably represents a more stable basis and is more directly connected to the item mentioned, we have decided to base these cost figures in the future on production. This seems to me to be a logical way to handle the matter and it will also conform to other cost statements in the industry. In my opinion, it will be especially desirable, inasmuch as we at the mill are primarily concerned with production and cost of production, rather than shipments at this particular time. If this is not entirely agreeable please advise.

ATJ:lw
cc: Messrs: George Smith
Eddie Farley
Clyde Thompson

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 12, 1948

As you state in your letter of May 10th, it is quite difficult to compare various items entering into our cost one month with another, and, in fact, it is almost impossible to read the cost statements with any great degree of understanding unless one is on the ground and has someone like George Smith to explain certain things. I am, however, glad that you are so cost conscious and that you are watching the various items closely. I believe this close attention on your part is bound to have a good effect.

I see no reason why we should not figure our cost on our production all the way through to the car and including general expense. While I don't know as much about accounting as I would like to know, it seems to me that to be consistent we would have to figure our cost on production or shipments and not a combination of the two.

If any such change as you indicated in your letter of May 10th is adopted at Diboll, I think it would be well to make the change at Pineland also. There is always more or less competition between the two mills. It is interesting to compare the items of cost at one with the items at the other, and such a comparison might possibly show up something radically wrong at one place or the other. I suggest, therefore, that you suggest to George that any change being put in at Diboll should also be made at Pineland, provided, of course, he approves.

While on the subject of statements, I note that Diboll's April statement shows Temple Associates as owing $3,577.28 and Arthur Temple, Jr. as owing $4,003.20. I presume that the former is for material purchased and will be cleared in due course, but I hope that you will also clear your personal account promptly because otherwise it would be a bad example and might tend to put us back into the custom which prevailed a good many years ago when so many stockholders and employees owed the Company.

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Mr. Arthur Temple Arthur Temple, Jr. May 13, 1948

Dear Dad:

Thanks a lot for your letter of May 12 with reference to the changes in figuring the cost statement. George and I have talked over this change indicated in my previous letter rather thoroughly and he is very much in favor of it. However, it would not be a good idea to base the planer, send-in and shipping or sales expense on production, inasmuch as the cost of these items is governed by the amount of shipments. I believe that with the changes indicated at this time it will put our cost figures on a more sound basis. I have passed word along to him to the effect that you would like to do this at Pineland also, provided it met with his approval.

The accounts you mentioned will be taken care of.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 10, 1948

Last time I was in Diboll I thought that the evaporative cooler on the roof over the porch at the store was very unsightly. I wonder if the benefits derived from this cooler are sufficient to justify its continued use, and if so, the thought has occurred to me that the cooler might be moved to the rear of the store.

I thought that the dust was awfully bad the last time I was in Diboll. I know that you are reluctant to oil the streets because you are anticipating a hard-surfaced pavement on the main drag, but inasmuch as this work probably will not be undertaken for some time I think that a light application of oil might be worthwhile. Furthermore, the pavement is going to be on the east side of the T&NO track and the road or street on the west side might be oiled as well as some of the other streets where the traffic is heavy. To me there is hardly anything more objectionable than dust.

ATT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ **From** Arthur Temple **Date** May 12, 1948
Mr. E. G. Prud'homme

I am sending each of you under separate cover five copies of "Forty Years of Southern Forestry", which is the address made by Colonel Greeley, Chairman of A.F.P.I. and formerly Chief Forester of the United States, at the annual meeting of the Southern Pine Association held in New Orleans last April. This address was so impressive that I asked for additional copies with the thought that they might be distributed to advantage among some of our key men, particularly those in our land and timber departments. If you think well of the idea, I shall be glad to have you distribute the copies I am mailing to you to those who you think will be most interested.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 14, 1948

I don't recall just how Henry justified the paying of $500.00 to Marvin Hamner, Jackson and Walker, but I do recall that when he took this up with me I could not see any reason for it and told him so. Furthermore, I thought at the time that it would be setting a very bad precedent. I believe he said that he was already committed to pay each of these men $500.00 for work done on the installation of the new turbine and the re-vamping of the store, and I agreed since he was committed. The only thing we could do was to carry out his promises.

I am not very much inclined to make the trip down to Nacogdoches to attend the annual meeting of Texas Lumber Manufacturers Association next Saturday afternoon. I have to make so many trips to Lufkin and Diboll that it has gotten to be quite monotonous and I would be most reluctant to make this trip next Saturday, coming as it does on a week-end and when I would have no one to accompany me. If Lufkin and Diboll were only on the T&P or one of the Missouri Pacific Lines, I would be much more inclined to go down more often than I do: if I could go by rail and on good trains, it would be a very easy trip.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date May 15, 1948

I haven't heard from you about a treating plant since I left a memorandum on your desk the last time I was in Diboll on the trip which I made to discuss treating plants. In that memorandum I set out that I was not in favor of our going into the treating business in a big way, that the smaller plant at Lufkin, that of Lufkin Creosoting Company, did not appeal to me because of the thickness of the treating cylinder, the general layout and the price asked, and that I thought the small plant offered by Rube and which was fully described in the bulletin which I sent to you was just what we need if it operates economically and does just as good a treating job as the larger plants.

I still feel as I did when I wrote that memorandum. The little plant should do everything that we would want it to do, that is, treat material for our own use and for shipment in mixed cars to the retail trade. It would not take care of long poles and piling, to be sure, but when we get into that business, we are in competition with the big plants, people like Koppers Company, International Creosoting and Construction Company, etc., and I don't think we would want to buck them. If we should put in a large plant, we would not be able to supply it with lumber from our own mill or with poles and piling from our own timber holdings without interferring seriously with our program, and I don't think that we want to branch out so far as to have to buy a large quantity of so-called white material to keep a treating plant busy.

The only question in my mind is whether the small plant which Rube has for sale would operate economically and efficiently. Rube assures me that it will, in fact, he said that he would guarantee that it would do the job satisfactorily and at a reasonable cost. Under the circumstances I think that is what we ought to consider, and, incidentally, Rube said that he would give us the first one of these plants which was delivered to him which would mean that he could put it in in June of this year.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 17, 1948

Dear Dad:

My thinking on the treating plant conforms at this time with yours one hundred per cent. I think it well, though, to let our thinking crystalize a little further before doing anything at this time. I am not procrastinating, but feel that there is no particular hurry on this, but that within a month or so we could make up our minds definitely which way to jump.

I don't know whether I told you or not, but we have received bids on the fifteen ton ice plant which looked very attractive and we plan to go ahead and place this with either York or Frick. We will have this for next summer. This will be a big load off our necks and will do a great deal toward improving employee relations. I don't know whether you know it or not, but the people here pay 90¢ per hundred weight for their ice delivered to their homes, whereas the price in Lufkin and other major points is not in excess of 50¢ per hundred weight. This is quite a thorn in the sides of the poor people and hurts the very class that needs help the most.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I hope that you will be able to get down to the meeting. I will be out of town most of this week but may get up to Texarkana some time toward the end of the week. At least it is my intention to do this.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 17, 1948

George Smith wrote Bob Waite and asked for an additional deposit at The Texarkana National Bank for the credit of Diboll in view of a $50,000 timber purchase. I would be interested to know more of the details of this purchase and wish that you would please advise where the timber is located, roughly the percentage of pine and hardwood and the estimated cost per thousand feet.

I am, of course, always glad to get additional timber to contribute to the rounding out of our program, but at the same time I am a bit concerned about the high prices which prevail on today's market.

I wonder if you have heard anything more from Mr. Bosworth, who told us when we interviewed him, on the last day of March I believe, that the sustained yield program for Mansfield Hardwood Lumber Company would probably be heard at Shreveport within a month from that time. A month and a half has elapsed since we talked with Mr. Bosworth, and I have heard nothing about the hearing. I don't think we are going to be able to buy enough timber on the outside to maintain our present production without sacrificing our sustained yield program, and as I think it is vital that we do adjust our production to what we can afford to cut from our own timber holdings, I think we should not lose sight of this objective for a minute and that we should not lose too much time in making whatever adjustments may be necessary.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 18, 1948

Dear Dad:

The timber you mentioned is a tract of land known as the Dickerson tract containing 2100 acres, more or less, in Jasper County. It is located approximately half way between Zavalla and Jasper at the confluence of the Angelina and Neches Rivers. Reggie Goodrich from Pineland cruised this for us very carefully and he estimates 4,600,000 feet of timber and adds that he believes it should cut twenty to twenty-five per cent over the figure shown. As you know, he is rather conservative and I feel sure that there will be something in excess of 5,000,000 feet on the tract. On the basis of 4,600,000 feet, however, he shows 2,635,000 feet of pine from 10 inches DBH and 1,965,000 hardwood DBH. We need this hardwood just about as badly as we need the pine and we are informed that this is excellent hardwood. I feel sure that it will at least be above average, in view of my observation that Reggie's figures on hardwood are super-conservative. On the basis of 5,000,000 roughly this would be $10.00 per thousand and we believe that we will be able to get most of it out by the rainy season next winter. This is, in my opinion, the best buy we have made and we are extremely grateful to Reggie for handling it for us. We are also working on another deal down in Hardin County that promises to be an excellent one. It is known as the Gilbert timber and is approximately 13,000 acres, from which we would harvest the timber on a cutting agreement similiar to that of the Government's at $16.00 per thousand. We are now looking this over and I will let you know something when information is more complete.

I hope to see Dave Kenley today about a tract of land he has been working on up in Anderson County, which would have about three or four million feet on it. This will be somewhat more expensive, but is beautiful timber and lies on our railroad.

All the above purchases refer to our timber contracts only.

I hope to see you in the next day or two.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 18, 1948

Dear Dad:

Attached is some correspondence from Whitcomb Locomotive Company which I believe is self-explanatory. We had not given much consideration to this matter, but thought that you might be interested in the information disclosed herein. Please return this for my files when you are through looking at it. I don't know how these figures would check out but on the face of it, it looks as though there might be a little something to it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple, Sr. **Date** May 19, 1948

I am indeed glad to have the information contained in your letter of May 18th in regard to the 2,100 acres more or less in Jasper County known as the Dickerson tract.

This appears to me to be a very good purchase, provided the logs can be transported to Diboll at a reasonable cost. Certainly, Reggie Goodrich is conservative in his timber estimates, and I have no doubt but that the timber will cut at least what he has estimated.

I am, of course, very much interested in any timber that may be purchased to supplement timber from our own fee lands and will appreciate it very much if you will keep me advised as to any deals which are contemplated.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 19, 1948

I am indeed glad to know that you are on a deal to purchase and install an ice plant for Diboll which you expect to have in operation for next summer. I have advocated this for years because it has seemed entirely uneconomic to haul ice from as far away as Beaumont by truck, but I was not in favor of placing an order not subject to cancellation at price in effect at time of delivery and with no defnite delivery date specified. Such a contract appeared entirely too one sided to me.

I feel that we have a definite responsibility to our employees to provide them a decent standard of living at a reasonable cost, and I wonder if we should not stand a part of what they are now paying for ice, 90¢ per cwt., while the market price in larger centers, which have ice-making facilities, ~~are charging~~ in the neighborhood of 50¢ per cwt. I think we might give some consideration to this and I just wonder what 20¢ per cwt. would amount to during the next three or four, or four or five months. Even if we did stand 20¢ of the cost, the people of Diboll would still be paying an exorbitant price for ice.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 22, 1948

Dear Dad:

I attach herewith the letter you forwarded to me from Mr. Neal, President of the T. R. Miller Mill Company. I think that this job evaluation is badly needed at Diboll and is probably one of our greatest basic problems.

I think that considerably more study should be made by all of us before taking any step to go into it on a contract basis with anyone.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 22, 1948

I went down to see J. K. Wadley this morning but he was tied up, and I will not be able to get his advice on the handling of our lands until the early part of next week.

After you left yesterday I thought about Albert Wooley of Clarksville, who has been doing a good deal of promoting of oil wells in Red River County and with whom we have had very satisfactory dealings for the past ten or twelve years. I called Paul Creager, Manager of the Temple Lumber Company yard at Clarksville, who has been closely associated with Albert Wooley, and he said that he thought Wooley would be willing to handle the leasing of our lands and he recommended him without any qualification. As to his integrity, Creager said that it was positively above reproach, and Creager is certainly a man whose judgment and character I respect most highly.

My thought is that if we decide that we should continue to handle the leasing of our lands in the future as in the past and if we want to take this work out of Dave Kenley's hands in order to give him more time to devote to our timber, we might make a deal with Albert Wooley similar to the one that we had with E. B. Hinkle. We paid E. B. 5% commission, but we might put Wooley on a moderate salary if that appeared to be the better plan.

I will let you hear from me further next week after I talk with Wadley.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 24, 1948

When you were up here recently and we were on our way to Prescott, I told you that I had in mind to have directors' meetings for the two companies in June, when I had in mind to suggest that you and Temple be elected vice presidents of Southern Pine Lumber Company and Styles and Eck be elected vice presidents of Temple Lumber Company.

I think that it would be well at the meeting of the Board of Directors of Southern Pine Lumber Company for you to present any program for the expenditure of substantial amounts of money, either for plant improvement or improvements of dwellings, streets and anything of that nature. Several times you have referred to the expenditure of considerable amounts of money, stating that we do not have anything to fear with respect to Section 102 of the Internal Revenue Code, the section which would penalize us for the accumulation of an unreasonable surplus. As a matter of fact, of course, I don't think that there is any danger of penalty under Section 102 any more so long as we pay out most of our current earnings.

We can, of course, have the directors' meetings at any time. Practically all of the directors live in Texarkana and Diboll and the vicinity. I only suggested June because that was the middle of the year, and for that reason it seemed most appropriate as far as Southern Pine is concerned. If you would prefer that the meetings be called for an early date, it can be arranged. Otherwise, I would suggest June 15th, which happens to be a Tuesday, which is a good day. We could have the Diboll meeting on the 15th and the Pineland meeting on the 16th, and unless you wish them to be held earlier, I will proceed on that basis.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arther Temple, Jr. **From** Arthur Temple **Date** May 24, 1948

Supplementing my letter of several days ago suggesting that Albert Wooley might be a good one to handle our leasing in the event we conclude to continue our past policy rather than to make a deal with someone like H. L. Hunt to develop our lands, I am enclosing a copy of a letter received this morning from Mr. Wooley in response to one which I wrote a few days ago about negotiating with a man by the name of Metzenbaum, who wrote me from Dallas expressing an interest in Red River County lands. This letter shows Mr. Wooley's general attitude, and I am sending it to you for that reason.

AT:ld

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Clarksville, Texas
May 23, 1948

Mr. Arthur Temple
Texarkana, Texas

Dear Mr. Temple:

This will acknowledge receipt of your letter of May 22nd, enclosing a copy of a letter you have received from Mr. Walter Metzenbaum of Dallas, Texas, and a copy of your reply to same.

Should Mr. Metzenbaum contact me about a lease, on some of your land, I shall be happy to negotiate with him on any trade that would seem beneficial and profitable to you, receiving your approval before agreeing to anything.

For the past several years I have devoted practically all of my time to oil leases, royalties and drilling and will be very glad to represent you or serve in any way possible in the leasing or exploration of any of your Red River County holding and as to a charge for such service I would leave that entirely to you to decide if and when I should make any trade that would be profitable to you. For the ordinary inquiries that you may get from time to time there will be no charge whatever and I shall be pleased to contact personally, by telephone or by mail, any prospect any time.

The workover job on the Mitchell well, which I talked with you about some time ago, is dormant, for the time, for the reason it was impossible to get the necessary leases. There was two deaths of residents of Louisiana, who were owners of the principal part of the leases wanted and could not reach agreement with the attorneys and obtaining the assignment through the courts would make the cost too much. We may be able to close this after rentals are due in August.

I am now working on the other block of leases, a part of which was obtained from Southern Pine and Kurth Lumber Co., and trying to make the contract for this to be drilled.

Please call on me any time I can be of service.

Yours very truly,

ALBERT WOOLEY

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 24, 1948

I saw Mr. Wadley at his office this morning.

He did not seem at all enthusiastic about our turning all of our acreage over to someone like H. L. Hunt for development, but he did suggest that we might make a deal with one of the major oil companies, mentioning specifically Humble and Magnolia, where they would take a lease on all of our holdings at say $1.00 per acre bonus and 50¢ per acre or more per year rental for a minimum period of five years. Such a deal would give us between $350,000 and $400,000 bonus and $175,000 to $200,000 per year rental, which would be a very nice pick-up, and the chances are that a company taking such a lease would do a good deal of drilling. In any event, under such an arrangement we certainly could not loose anything. Incidentally, Mr. Wadley also suggested that we might retain 1/4 of the acreage, checkerboarded for a gamble for bigger money in case of any development and/or actual production.

This sort of a deal appeals to me very much more than what I had in mind and what Buchanan did with H. L. Hunt some years ago. It is sort of a middle of the road course, one where we would be assured of substantial income for the period of a lease, at least for five years, and what we are interested in is the largest overall income from our lands rather, I think, than actual production now when we do not need it. Incidentally, there is a good deal of talk about another excess profits tax, which is, I think, conceded generally to be almost a sure thing if we have another war or even before if the threat of war becomes much greater than it is now. Under an excess profits tax, of course, it would be much better to have any big income from oil deferred.

This question of what we should do with our lands, what policy we should adopt, is something that might well be discussed, I think, when we have our directors' meeting, about which I wrote you earlier in the day. I am, however, very much in favor of such a plan as Mr. Wadley suggested in that it would give us considerably more income than we are getting under our present program. It is one which Mr. Wadley thinks one of the major oil companies would be very much interested in because they like to take on large blocks of acreage rather than to dabble with a little here and a little there.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 25,1948

Dear Dad:

I like very much Mr. Wadley's suggestion and hope that you will follow up on this thing. If you want to I think it would be all right to bring it up before the Director's Meeting, but I do not feel that this is necessary. Hope that you will go ahead with this.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 25, 1948

Dear Dad:

I have received a letter from the National Manufacturers Association revising the rate of dues and asking us to increase our contribution from $100.00 to $150.00 for the next year. I also notice that on the basis of their dues scheduled as outlined in the literature that on the basis of a net worth of $6,291,000.00 (which was our net worth of Januaryll) then we would have approximately $900.00 dues assessment for the Association this year. What do you think we should do about this?

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 25, 1948

Dear Dad:

The dates mentioned in regard to the meetings at Pineland and Diboll are okay with me. I will try to have some information worked up on the matters you suggest and will bring them before the Board of Directors at that time.

My remarks with respect to Section 102 were made assuming that you would want to continue to build up the surplus.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 25, 1948

You left your bedroom slippers or loafers here on your last visit. I am not sending them to you but will take them down the next time I go.

I don't suppose you took the coat to my grey suit, the one which I wore to Prescott when you packed your things to go home. I have missed this coat, don't know where I could have left it. I am sure that I had it on when we went to the cafeteria after returning from Prescott, and I didn't wear that suit the next day, although I did take the trousers down to the State National Bank building to have th holes rewoven. The only thing that I can figure out is that you may have gotten hold of this coat by mistake. If you did, please let me know.

Am leaving Melody
Chap and Buddy
"My Texarkana Baby".

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 25, 1948

I am enclosing letter which I have just received from Mr. Chester, Vice President - Operation, Texas and Pacific Railway Company, which is in reply to my recent letter asking his advice relative to a Diesel-electric locomotive for the TSE.

Apparently, Mr. Chester is having someone on his staff get up detailed information, which I am quite sure will be of value to us in deciding whether or not we want to adopt Diesel-electric power for the railroad. When I receive further information, will pass it on to you.

AT:ld

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THE TEXAS AND PACIFIC RAILWAY COMPANY
OPERATING DEPARTMENT

A. J. CHESTER,
VICE PRESIDENT

TEXAS AND PACIFIC BUILDING
DALLAS 2, TEXAS

May 24, 1948

Mr. Arthur Temple,
President,
Southern Pine Lumber Company,
Texarkana, Texas.

Dear Mr. Temple:

Receipt is acknowledged of yours 22nd in connection with suggestion that you purchase 65-ton Diesel-electric locomotive for price of approximately $48,000.

Before answering you am asking some of our people to make investigation, and I will write you as soon as investigation is completed.

Yours very truly,

A. J. Chester

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 25, 1948

When you were here I intended to say something to you about discussing our problems in the presence of outsiders. It is all right to recognize defects in our organization and take steps to correct them, but I don't think that it is appropriate to wash our linen in public, and I think that we should be very careful about what we say outside of our business family.

I have in mind, of course, the discussion out at our house last Wednesday evening when Latane, Ben and Wayne Barrett were present. Of course, I don't consider Latane an outsider and would be perfectly willing to discuss anything in his presence, but I do think that it is bad taste to discuss what we did discuss in front of Ben and Wayne Barrett. The same goes for other members of our families. Women generally do not understand the problems of business, and they are prone to talk, and, as a consequence, I think that we should be guarded in what we say at home. You may recall that I cautioned you against discussing the market situation at Diboll with Lucy Temple. That is a specific instance of what I have in mind.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 26, 1948

Dear Dad:

The clubs that I bought for Mary are not heavy enough and she has purchased some locally. Please advise Don and ask him if it will be all right if I return those the next time you are in Lufkin. I am sorry about this, but she says that they are entirely too light for her and she has gotten some light weight men's clubs that she likes better.

Yoursbvery truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 26, 1948

Although the National Association of Manufacturers is an organization that is representing business and fighting Communistic, Socialistic and radical trends in Congress and elsewhere, I am of the opinion that their effectiveness is not very great, or at least there seems to be the feeling in Washington that they are ultra-conservative and are looked upon with about as much prejudice as the C.I.O. or A.F. of L., representing labor.

They are always trying to get our contribution up. I don't think that $150.00 would be very much for us to pay into such an association, but we might continue to get by with $100.00 if they do not put too much pressure upon us for a 50% increase. I think I would be governed largely by how strong an appeal they make for the larger amount.

We have never contributed in accordance with their schedule of dues, and I don't think that we would want to do so now. We are contributing to Texas Manufacturers Association, which I think is affiliated with NAM, the East Texas Chamber of Commerce, the Chamber of Commerce of the United States, to say nothing of our own trade associations, and our overall contributions are a considerable item. I think all of the organizations we are supporting are worthy, but I sometimes think there is, perhaps, a good deal of overlapping and duplication of effort.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 26, 1948

Dear Dad:

I did not get your gray coat and I imagine you left it in the cafeteria after returning from Prescott.

Thanks a lot for the record for Buddy and I am sure he will get a big kick out of it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. May 26, 1948

Dear Dad:

We were discussing our average log size the other day with Mr. Bemis and I find that my figures were correct. Just to show what happens when you get into some good logs, though, I am attaching yesterday's log cut, which is one of the best we have had in ages. We are in some good timber right now and it should improve the looks of things toward the last of the month. Unfortunately, most of the month has been on very poor timber so that it want have much effect on the total month's operation.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 26, 1948

I think we should go slowly in making any change in our policy with respect to leasing our lands, and I certainly don't think that we should go out and make any such deal with one of the major oil companies, as Mr. Wadley suggested, without first telling Dave what we have in mind. We can discuss our policy with him the next time I am in Diboll, or if you wish, you might tell him what we have in mind in order that we may proceed along the new line when the opportunity offers.

We would need some cooperation out of Dave if we try to lease all of our unleased acreage to one major company because, otherwise, we would not know what is now under lease and what is open. Incidentally, my idea on this is that if we made such a deal as Wadley recommended we could do it with the understanding that any acreage now under lease would automatically be turned over to the company taking the blanket lease when present leases expire.

This might not be an appropriate time to make a lease on all of our acreage if the well being drilled near Weches does have good prospect of being a producer. Any acreage near a producing well, of course, would have a high value and probably should not be included in any blanket lease at as low a bonus as $1.00 per acre. I haven't heard anything about the Weches' well and wonder what its present status is.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ **From** Arthur Temple **Date** May 26, 1948
Mr. E. G. Prud'homme

I suppose each of you has received from the Southern Pine Association, New Orleans, the booklet "Southern Pine Costs for the Year 1947", published under date of May 24, 1948. I received a copy of this statement yesterday.

While each of you is probably advised your mill's position, I think that it might be of interest to Arthur to know what Pineland's position is and to Eck to know what Diboll's position is. Pineland's costs are shown under Group 1, page 6, the last one on the page, while Diboll's are shown in Group 1 on page 7, the last one in the second bracket, starting out with item 1, "Logs used excluding stumpage and purchased logs" 23.172.

In the event either of you failed to get this statement of costs from Southern Pine Association, please let me know and I will have one sent to you; also will be glad to get additional copies if you need them or you may get them by writing to the Association at New Orleans.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 26, 1948

Mr. McHenry called me today about some kind of a deal which he has been figuring on with Dave Kenley involving, as I understood, something like 2,000 acres of our land in Trinity County. It seems that Dave agreed to go along with him on some basis, and then, according to McHenry, after he had his deal worked up with other people Dave wanted an additional $1.00 per acre cash bonus. I believe he did say that he was willing to commit himself to take a lease on 2,000 acres of our land at $5.00 per acre.

I told McHenry that I couldn't pass on his proposition at this distance. In the first place it was too complicated and involved for me to get a clear idea of it, and in the second place I don't know just what conditions prevail in that area, whether or not there is any interest or activity on the part of others which would make a lease on our land, perhaps, worth more than $5.00 per acre. You really have to be on the ground and keep up with what is going on to pass on any of these propositions; at least that is the way it strikes me.

I suggested to Mr. McHenry that he lay his proposition before you, that is, tell you just what he is trying to do, and if it appealed to you as reasonable and something that we ought to cooperate in, that you might talk with Dave, get his side of the story and then try to work out something between the two. Personally, I don't think there is an awful lot to McHenry despite the fact that he has seemed to have the confidence of the Kurth crowd. I don't think that he has ever been a very successful operator and, consequently, I doubt if Dave is altogether at fault in this instance. I am sure that we have cooperated with him and accommodated him in the past when he has promoted drilling in our territory, and while Dave is undoubtedly a close trader, I am inclined to think that he is generally favorably disposed toward McHenry, and, as a consequence, he must have some good reason for holding out for more than McHenry proposes to give.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. May 27, 1948

Dear Dad:

I have before me your letter in regard to the McHenry telephone call and if it is your desire I will discuss this with Dave. I will report to you fully as soon as I have some information.

Yours very truly,

Mr. Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 27, 1948

Don Murphy is at Ft. Smith playing in the Arkansas State Tournament, the open championship which precedes the amateur championship, but I talked with his father at the club about the two woods which you purchased for Mary when you were here last Friday.

Mr. Murphy said that it would be perfectly all right for you to return these clubs, but instead of waiting until I go to Lufkin and Diboll on my next trip I suggest that you send them back by express or parcel post. I assume that you still have the box which you took them down to Lufkin in, but if not, you can no doubt get one from your pro at the Lufkin country club or from one of the stores in Lufkin which handles golf clubs. It would be much simpler for you to return the clubs by express or parcel post; simply consign them to Don Murphy, Texarkana Country Club, Texarkana, Arkansas.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 27, 1948

I found the grey coat about which I wrote you. I finally remembered that I went out to the club Friday night for a meeting of our poker club, called out there and, sure enough, my coat was there. I hope that I did not insult you by suggesting that you may have taken it back to Lufkin with you by mistake. You had so many suits and other stuff that I thought it might have gotten mixed up with your things.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. M May 28, 1948

Dear Dad:

I notice that you have answered Mr. Casey at Beaumont in regard to the NAM. Please advise if you want Diboll to make this payment or whether you want to make it from the Texarkana office.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 31, 1948

If National Association of Manufacturers sends a statement for dues for Southern Pine Lumber Company to this office, we will remit and charge Diboll. If they send it to Diboll, I suggest that payment be made from there.

I have received a letter from Mr. Casey of Beaumont, who solicited an increase in our contribution to NAM. He accepted our decision not to increase our contribution of $150.00 in very good grace.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 31, 1948

I learned this morning through a confidential source that General Motors intends to cancel its fleet contract allowing, I believe, 3% discount on June 5th. I am passing this information on to each of you with the thought that if you contemplate buying any General Motors equipment that you might do well to place your order before June 5th.

I think it probably would be unwise to let it be known that we have this information. I don't know that there is anything so confidential about it, but the man who gave it to me and who, I can assure you, is in a position to know, asked that I not divulge the source of my information.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 31, 1948

I want to remind you to let me have pictures of Chatsie and Buddy when it is convenient for you to do so. The pictures I have of Ann's three children are in very attractive frames in my office, frames that are 5 x 7 outside measurements. Maybe you are already familiar with the pictures which Ann had made recently. If possible, I would like for the pictures of your children to be about the same size.

I hope that you can get pictures of Chatsie and Buddy up to me soon because I would like to have all of my five grandchildren displayed in attractive silver frames in my office.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** May 31, 1948

I am enclosing a letter which I have received from Rube Morriss in response to one which I wrote him several days ago. Thought you might be interested in what he had to say about the little treating plant which we are considering for Diboll.

AT:ld

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C May 31, 1948

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Mr. Arthur Temple, President
Southern Pine Lumber Company
Texarkana, Texas

Dear Arthur:

Again, referring to your letter of May 26th, relative to the small plant.

We have just received advice from the steel fabricating company, with whom we have a contract to fabricate our cylinders for small plants, that the shipment scheduled for the middle of June will be delayed possibly thirty days. Account of the shortage of steel, the next cylinder will not be shipped until possibly November or December.

The cylinder that will be shipped in July will be a 7/8" shell, but the heads of same will be fabricated from 1 1/8" steel plate. It is coded to sustain 200 pounds working pressure and meets ASTM Specifications A-285. Do not want to rush you into the purchase of this small plant, but as advised, we could not recommend to you that the cylinder be less than 3/4" in thickness.

At present we have two industrial concerns who want a unit each of these small plants. The class of treating these people intend to do will require cylinders that will enable us to furnish 5/8" steel plate with 3/4" heads. This thickness of steel is obtainable at the present time for quick delivery.

We want to sell a number of these small treating platns to large sawmills in the South. We are very anxious that the first plant be placed in operation at Diboll so we may satisfy you in every respect that the equipment will do all we claim for it and we can use your plant as a model for others who might be interested in treating dry lumber to be shipped in straight or mixed cars to the consuming territory.

Since the cylinder we have available in July is an ideal one for your purpose, the investment being small and the capacity we are sure will take care of your own requirements around the plant and allow you to ship large quantities of mixed cars of treated and untreated lumber, we hope you will decide to do business with us on this equipment for shipment in July or about first of August.

Sincerely,

WOOD TREATING CHEMICALS COMPANY

R. M. MORRISS, PRESIDENT

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 1, 1948

After telling Bob Waite and George Smith to call a special meeting of directors of Southern Pine Lumber Company and Temple Lumber Company for June 16th and 15th respectively, it occurred to me that in order to elect two vice presidents for each company it would be necessary to have the by-laws amended, which can be done only by the stockholders. I don't think that it would be worthwhile to have special stockholders meetings, and unless there is some reason more urgent than is apparent today, we will defer action until the regular annual meetings in October at Pineland and December at Diboll.

We can still get together and decide any improvement that we wish to make, and I think that we can go ahead on the basis of anything that is decided upon since most of our directors are readily available for discussion. Temple is making a trip to Pineland and Diboll the week of June 13th, and as I will be due a visit about that time, I may accompany him.

See my letter to Mr. Minton

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 3, 1948

Dear Dad:

I just simply haven't made up my mind that we want this little treating plant yet, so please don't encourage Rube much on this at this time. I want to talk this thing over thoroughly and perhaps we can discuss it at the time of our Directors meeting.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 3, 1948

Dear Dad:

I have your several letters in regard to the meeting of the Board of Directors of Southern Pine Lumber Company in Diboll. It is not clear to me exactly what your intentions are at this time and, therefore, when you decide whether or not you are going to have this meeting and at what time please advise me.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 3, 1948

Dear Dad:

I am scared to death to see this month's operating statement at Diboll, inasmuch as a good bit of expense that has been accumulated over the last three months has been paid in this month. On top of that, we had $1,500 in gifts that were given to the men that Henry promised. There has been so much of this piled up on us this month, together with an awfully poor cut that I am really a little bit worried about what your reaction will be to it. There is only one consolation, that being that we have utilized an awful lot of rough logs that we might not have used otherwise.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 4, 1948

The plan is at present not to have any formal directors' meeting inasmuch as the directors cannot amend the by-laws so as to provide for two vice presidents instead of one, as at present, but Temple and I will probably be down week after next or the week beginning with Monday, June 14th. Temple has a date to meet Fay Burns in Shreveport on the 14th, and I think that I will take advantage of the opportunity to ride with them. It is Temple's custom when he meets Burns in Shreveport to go to Pineland, spend the night there and then on over to Diboll the next day. Therefore, I am sure that you may look for us on the morning of Wednesday, June 16th. However, we may be in Diboll to spend the night Tuesday, the 15th. As a matter of fact, this latter may be in accord with Temple's customary trip; I believe it is.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 7, 1948

I wonder if you have talked to Mr. Bosworth and found out anything about the hearing for a sustained yield agreement for Mansfield Hardwood Lumber Company.

When you and I talked with Mr. Bosworth and Mr. Mandeville the last day of March or the first day of April, he told us that he expected this hearing to be held within 30 days at Shreveport. More than a month has elapsed since the month of April ran out, and it would be interesting to know just what is the status of this hearing, whether it has been held or not, and if not, when it will be held. I think we should be interested enough in the Government program to consider it very carefully. I don't think we are going to be able to get enough additional timber on the outside to enable us to continue to operate at our present rate at Diboll and at the same time take no more off of our fee lands than Dave and Kenneth think we should take off to carry out our sustained yield program, and the Government timber is about the only source I see available to us.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 8, 1948

Dear Dad:

Mr. Bosworth is out of town for about another week and I will be unable to secure any information in regard to our negotiations until that time.

The timber we bid on yesterday in the David Crockett National Forest really went high. We tried to get it and bid $44.22, but it was sold to Zeagler Lumber Company at Lufkin for $48.15 per thousand. The timber situation really looks pretty rough.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 9, 1948

I am sending you a copy of letter addressed to Mr. Chester, Vice President - Operation, T&P Railroad, by Mr. Dix, Mechanical Superintendent. Mr. Chester gave me a file of correspondence pertaining to the conversion from steam to Diesel-electric and also talked with me at some length yesterday when I saw him at Shreveport, where the T&P directors had a meeting. Will tell you more about what he said when I see you next week. In the meantime you might find out from Ernest Kurth what their experience with Diesel-electric power has been.

We paid Ernest
may not present
with time pass
and keep.

AT:ld

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C
O
P
Y

Dallas, Texas
June 1, 1948
File 10-231

Mr. A. J. Chester:

Reference to your letter of May 24th, attaching copy of Mr. Arthur Temple's letter of May 22nd, relative to the question of Mr. Temple's purchasing a Diesel-electric locomotive for his use.

Mr. Temple has not given us sufficient details to make an adequate survey on the locomotive for his railroad, however, in our opinion, the price quoted him on a 65-ton Diesel-electric locomotive, which we presume to be second-hand, seems rather high. We would certainly recommend to him that he investigate the cost of a new diesel-electric locomotive and get the builder's recommendation on the size of unit required as he can purchase anew 44-ton Diesel-electric locomotive at a lesser price than he has quoted for a 65-ton unit.

The savings of Diesel locomotives over steam locomotives are primarily based on the assumption that it would be used in continuous service. There are, however, savings that Diesel locomotives will provide, even in limited service as indicated in Mr. Temple's letter. These savings are from fuel and the elimination of steam locomotive facilities. There is, also some savings to be affected in maintenance, particularly, would this be true with a new locomotive. In addition to the above savings, if engine watchman is required, this expenditure could be eliminated with the use of diesel locomotive. Likewise, if any steam locomotive facilities are used, such a s water and fuel stations, the maintenance of this equipment could be saved, as well as reduction in taxable property.

As to the question of availability of second-hand Diesel-electric locomotives, we would advise that we have noted in various publications that such equipment is available through second-hand dealer agencies and War Assets Administration. However, it has been our observation in making repairs to this equipment in our shops at different times, this equipment has not been properly maintained and if such locomotives are considered for purchase, they should be thoroughly inspected to be sure that equipment is not defective and requires excessive initial renewals that would result in high annual maintenance costs.

(signed) L. E. Dix
Mechanical Superintendent

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 9, 1948

I have a copy of the Spain estimate of Southern Pine Lumber Company's timber, which I have very little occasion to refer to, and if you need this, either for yourself or for someone else who has to do with our timber, I will be very glad to take it to you on my next trip to Diboll, which will probably be next week when I accompany Temple and Fay Burns. I am just going along on this trip, and I think that it is Temple's plan to spend Monday night in Pineland and drive over to Diboll some time Tuesday, spending Tuesday night at Diboll.

Styles wrote that he had communicated with you in regard to your joining us in Houston tomorrow. Temple and I are leaving at four o'clock by train this afternoon, arriving in Houston early tomorrow morning. We have a room reserved at the Texas State Hotel and will remain over in Houston until 11:45 A.M. Friday morning. Ordinarily, we would stay until Friday night, but we would both like to get back to clean up at the office Saturday morning, and, too, I have an engagement with the dentist at 8:30 Saturday morning. It would be awfully nice for you to be with us Thursday, and I hope that it will be convenient for you to run down.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 14, 1948

Dear Dad:

I would like very much to have the Spain estimate if you could spare it. It has been my intention to get this and read it thoroughly and study it, but I have not been able to do so up to this time.

Although we made a survey of the men in the plant and in the woods to determine whether or not they wanted a vacation this summer, it appears that they have changed their mind with the advent of hot weather and, therefore, it looks as though it would probably be a good idea to have a vacation this summer. We are checking up to see exactly what time would be best to shut down and I will advise you further as soon as we have more information.

I spent the last part of the week at a Seminar in Dallas and felt that my time was very well spent. The addresses were excellent and the entire meeting was very businesslike. It is my hope to send some of the other men here up to these meetings as they continue.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 14, 1948

Dear Dad:

Two of our greatest problems at Diboll at this time are the problem of pension or retirement funds and the problem of sickness and accident and hospitalization insurance. I'm writing you this so that you will understand the set-up as it is at present in both of these fields.

The only provision we now have for retirement pension for any employee is under the administration of the Temple Foundation. At present there are approximately 40 people in Diboll on the Foundation and payments to these individuals range as high as $50.00 per month. The average monthly payment to individuals on this plan is approximately $25.00 per month. In addition to these payments, they also receive Social Security from the Government in most cases. This usually amounts to approximately $20.00 per month. In almost no cases is any additional help available for these people. As you can see, this program is entirely inadequate and, in view of the fact that the Foundation will be discontinued in the fairly near future, I think that we should intensify our efforts to work out a feasible pension retirement plan, such as Mr. Hand outlined to us. Our present monthly expense in connection with pensions is approxiamtely $850.00, but it is obvious with the facts now at hand that immediate increases to around $1200.00 are going to be necessary. This will still not handle the situation properly. This is especially a great problem, in view of the fact that there is a terrific number of over-age workers who have been held on due to the war, and who should properly be retired at this time.

In regard to insurance, we now have the following set-up: Each employee pays approximately an average of $2.35 per month which is supplemented to the extent of 50¢ per person per month by the company. This entitles them to $3.00 per day room rent in a hospital up to 31 days; $18.00 for other extras and expenses, plus $7.00 per week for 26 weeks, provided the applicant is directly in the employ of the company. In the case of dependents, each receives $3.00 per day up to 31 days room rent plus $18.00 for other expenses. In addition to the above the individual receives 50 per cent of a schedule of surgeon's fees which were set up a good many years ago and the net result is that surgeon's fees benefits actually average about 25 per cent of the bill rendered by the surgeon performing the operation.

In addition to the above insurance plan, we have a company welfare fund which is administered by a committee of employees, which pays up to $40.00 toward hoppitalization expenses. This fund is slightly overdrawn at this time and is

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inadequate to take care of the demand. Incidentally, this fund also takes care of dependents on the same basis. This is not a full program, there are slight deviations, but in general, this will give you an outline of the protection offered to our employees.

I think that it would be wellfor your office to undertake astudy of the two problems outlined above and try to reach some decision, with our cooperation, that would more adequately cover our people.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 14, 1948

A Diboll statement came in last week just before Temple and I went to Houston and, as we returned only Friday and I went over to Grassy Lake Saturday afternoon with Hoot Whyte, I haven't had much opportunity to examine it closely. However, the overall result for the month of May was very satisfactory to me, and I was agreeably surprised in view of the fact that you had told me on the 'phone and in a letter that you were afraid that the result would be disappointing.

Temple and I are leaving at about 10:00 this morning to pick up Fay Burns in Shreveport. We will proceed to Pineland, spend the night there and will go over to Diboll tomorrow. I am Temple's guest on this trip and my plans will accord with his. He thinks that we will have lunch at Pineland and drive over to Diboll immediately after, arriving somewhere around the middle of the afternoon. We will leave Diboll for Texarkana Wednesday afternoon. I am looking forward to seeing you.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 16, 1948

Dear Dad:

Please see if you can possibly get Dickey Clay Manufacturing Company to accept an order for immediate shipment on the following quantities of sewer tile:

1200 feet 6" sewer tile
2000 feet 4" sewer tile
20 pieces 6 x 6 x 4 Ys
20 pieces 4 x 4 x 4 Ys

We can take this in either number one or number two pipe as available. This is badly needed by the plant here and, although I realize they are heavily obligated, I thought you might be able to do us some good. Incidentally, we would like to place an order for one car each of 6, 8 and 4 inch sewer tile to be shipped as soon as possible in the future. This is not quite as urgent as the above.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 17, 1948

I have your letter of June 16th in regard to sewer tile which is urgently needed at the plant at Diboll at this time, also about 4, 6 and 8" sewer pipe to be shipped as soon as possible in the future.

Because of the policy which has been adopted by the Texarkana branch of W. S. Dickey Clay Manufacturing Company, and which I assume is the same as sales policies at their other plants, I doubt if there is any possibility of getting immediate shipment of what is required at this time. However, I am sending a copy of your letter to Mr. Payne, who is away from his office today, with the request that he consider your needs and that he advise you or me what can be done on both what is needed now and what you would like to have booked for future delivery.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 17, 1948

I am sorry that I did not get your letter of June 14th before making my last trip to the mills. I could have taken the Spain estimate which I have and for which I have little use. I will take it the next time I go down or have Temple to take it if he makes a trip to Diboll before I do, or I could send this by express if you need it sooner.

I am awfully glad that you attended the seminar in Dallas last week. When Styles told me that you were going to attend this course, I was glad because the advanced information which I believe I forwarded to you indicated that it would be something of interest and value.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 17, 1948

Dear Dad:

Enclosed you will find a synopsis of a proposed scholarship in forestry at Stephen F. Austin State College at Nacogdoches to be granted by Southern Pine Lumber Company. I believe that it is self-explanatory, but wanted to get your approval before instituting anything of this kind. Eck and I have discussed it several times and he is very enthusiastic as I am in the program. It would be my idea for us to give one scholarship every four years, or whenever a man drops out and let Temple Lumber Company do the same thing on odd two years. In other words, we would give a scholarship in 1948 and they would give one in 1950. I think that this is very worthwhile thing, not only because of the publicity angle, but because it would train some of our local men to take their place in a very valuable phase of our business. It also insures the cooperation of the Forestry School up there and they are in a position to do us some favors at one time or another. I would appreciate your criticism and answer as soon as possible.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.
cc: Mr. Eck Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 17, 1948

I enjoyed very much my visit in Diboll. It is always gratifying to me to hear good reports from others about your work at Diboll and to see the things you are doing for the betterment of the company and the employees. While I am not very demonstrative and perhaps do not say as much as I should, I am proud of the way you have taken hold and the intelligence and judgment which you are displaying in the handling of a difficult job.

I will proceed at once to make a study of several pension plans which have already been submitted, that of Mr. Hand of Houston and also one submitted by Bankers Trust Company several years which I still have in my file. You will no doubt recall that I was very much interested in a pension plan for our employees last year, but I cooled off considerably when so little interest was manifested by others and, too, because the cost seemed to be beyond what we could afford, year in and year out in good times and bad. Certainly, I do appreciate the need of some program to take care of our old employees, those who should be retired because of age and those who have gotten to the point where they cannot work. I hope that some plan may be worked out to meet this problem and I will certainly give it some study.

I think that the plan we discussed for increasing our health and accident insurance and eliminating the contributions now being made by employees or reducing such contributions to the so-called emergency fund is all to the good, and I understand that you will proceed to incorporate the changes we discussed.

The only regret I have about my visit is that I did not see Mary and the children. I had set aside Tuesday night for that purpose and that was about the only convenient time I could work it in.

Payne called me the first thing this morning to see if I would not go to Grassy Lake with him this afternoon. He said that he and Newman went over Tuesday afternoon and caught a string of 15 nice bass, which would average probably 2-1/2 to 3 pounds. I couldn't go with him today because I have too much to do after being away three days, but I hope to go over tomorrow. If you and Barney want to come up and try your luck, I will be glad to have you any time, but I do have an engagement next Monday night. We would, of course, expect Barney to be our guest while he is here.

Jay Quick said he
had good luck at
Grassy day or two ago.
They must be biting!

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 17, 1948

When I was in Pineland Tuesday, Eck and I discussed the advisability of retaining John Curren in an advisory capacity and without the privilege of using his services in the negotiating of a contract, which is the plan which he suggested, at a fee of $3,600.00 per year, which I understand includes Southern Pine Lumber Company, Temple Lumber Company and Temple Manufacturing Company.

Eck and I agreed that in view of the Taft-Hartley Law, which is now in effect, which gives the employer considerably more latitude than before this act was passed, that we hardly need the services of a labor expert and particularly at a cost of $3,600.00 a year. My thought is that we can take a chance on getting John Curren or someone in his profession if and when we need him rather than to pay out so much as a retainer.

If you and Tripp, to whom I am sending a copy of this letter, are in agreement with Eck and me, we will let our contract with John Curren expire this month and not renew. If, however, either of you feels differently, please advise.

AT:ld

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. June 18, 1948

Dear Dad:

I agree one hundred per cent in your appraisal of the John Curren matter. I do not think that we are warranted in spending this money for services which may not be needed and which are doubtful in value when used.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 18, 1948

Dear Dad:

I know that the policy of the Dickey Clay Company is to put everything in line, but you must understand that this is an emergency and that we need this material badly. I feel sure that if you will extend yourself a little bit on this matter we can get the necessary tile from Mr. Payne.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

DIBOLL, TEXAS

To Mr. Arthur Temple **From** Arthur Temple, Jr. **Date** June 18, 1948

Dear Dad:

I know that the policy of the Dickey Clay Company is to put everything in line, but you must understand that this is an emergency and that we need this material badly. I feel sure that if you will extend yourself a little bit on this matter we can get the necessary tile from Mr. Payne.

Yours very truly,

Arthur

ATJ:lw

You don't know Payne!

AT

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 18, 1948

To Arthur's file

I have just read your letter of June 17th together with the proposed scholarship set-up at Stephen F. Austin State College.

I see no objection to establishing such a scholarship for Southern Pine Lumber Company and also one for Temple Lumber Company provided Stephen F. Austin State College does have a recognized or accredited course in forestry. As you say, there would be some advertising or goodwill value built up for the two companies, and we would be encouraging the study of forestry in the area in which we operate, which I think would be a good thing. The cost of such a scholarship, I understand, would average $250.00 per year or amount to $1,000.00 over the four-year course. It is understood, of course, that such a scholarship would be a continuing thing, and as soon as one man is graduated another one would start in.

It is perfectly all right with me for you and Eck to proceed with the executing of any agreement which may be required for the setting up of scholarships as described for Temple Lumber Company and Southern Pine Lumber Company in line with your letter.

I think we should have the privilege to discontinue at end of any 4 year course if we are not satisfied

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 18, 1948

Dear Dad:

Today the C. I. O. sent twenty registered letters to twenty individuals in Diboll asking them to attend a very important luncheon meeting at 2:30 tomorrow afternoon at Lufkin. We are on top of this thing and will report to you as soon as we find out more about it.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 19, 1948

You have received a copy of Latane's letter of June 18th in regard to the proposed sale of the Little Rock plant. Latane called me yesterday afternoon and told me that he had had a conversation with a representative of Buckeye, who had manifested interest and said that he would be glad to submit a proposition from us to his board of directors which meets on July 15th.

Latane has suggested a price of $275,000 for the physical assets at Little Rock, but he told me on the 'phone yesterday afternoon that he would like to exclude the Company's automobiles. Why he would want to exclude the automobiles I don't know except that he might want to let the individuals who are now using Company cars take them over since it is difficult to purchase automobiles today at reasonable prices.

I presume the price which Latane has suggested is fair and reasonable and is as much as we could hope to get. The Little Rock mill, as you know, is terribly old, and the hydraulic process may be obsolete in a few years if it is not obsolete now. On the other hand, the operation of the Little Rock mill has been eminently successful over the years, apparently has a good source of supply and, I suppose because of its past record, is perhaps the most salable asset we have.

I have not been for a good many years enthusiastic about the oil mill business. I am not now. I would like to get out of it entirely or at least reduce our investment in this business as much as is possible. For my part, I would be glad to sell Little Rock at $275,000, which would enable the Company to pay Southern Pine Lumber Company in full, which would be one objective very much to be desired.

I propose to submit this proposition to all of the directors, and if agreeable to a majority, I will authorize Latane to proceed with his negotiations. I wish that you would please give the matter somethought and let me know your reaction as soon as you can conveniently do so.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 21, 1948

Dear Dad:

I am in complete agreement with the remarks you made in regard to the sale of the Little Rock mill. I think that the price is okay and would put us in good shape. I agree with your thought that we should just make it a flat sale of $275,000 instead of allocating the sale price to goodwill and brand names and physical properties, as indicated by Latane.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 21, 1948

Dear Dad:

The Texas Power & Light Company has tentatively made me a proposition to purchase the electrical power distribution system for the residences in Diboll. These would be completely rebuilt in accordance with proper standards and would be operated by the T. P. & L. under a franchise agreement. Rates would be approximately 15% lower than they are now and all lines involved would be the property of T. P. & L. I haven't thought this thing through, but on the face of it it has some advantages. Wewould be relieved of the liability from accidents occuring from fallen wires or of structures hitting the wires and we would no longer be in the position of selling utilities to our employees. I am attaching a copy of their estimate, which indicates that they could pay us around $27,000 for same. You might think about this a little bit and we will talk about it sometime. Please return the copy of the estimatel

Yours very truly,

Arthur

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 22, 1948

I am returning, as you requested, the estimate of Texas Power & Light Company on the distribution system at Diboll.

I hardly know what to say about this proposition. In the first place, I don't understand just how they have figured the price they would pay us, approximately $27,000, and I don't understand just what you may have in mind with respect to any surplus power that we would develop at our own generating plant. I assume that you propose to sell this to Texas Power & Light Company.

This thing is too complicated for me to form much of an opinion, and we will have to wait until I am in Diboll and can get further information from you. As I wrote you the other day, I am planning to be down that way to attend a special meeting of the board of directors of the paper mill on July 6th, when further expansion or the installation of a third newsprint machine will be discussed and considered. I suggest you put this matter on an agenda to be discussed at that time unless there is need for an earlier decision.

Frankly, I don't see much to be gained by turning our distribution system over to T.P. & L. Company. As far as I know, the liability on the company has never been considered very serious, and if I am not mistaken, we have derived some nice revenue from the electricity we have furnished our employees. I am, however, surprised that T.P. & L. Company would furnish electricity at 15% less than our charge, and if this is true, then I see no reason why we should not reduce our price and be competitive. I think that has always been our intention.

AT:ld

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June 21, 1948

Gross revenue (annual)	$28649.00
Four times annual revenue	4
	$114596.00
T P & L cost to connect	$11500.00
T P & L cost to rebuild	23000.00
	$34500.00
T P & L investment in generating capacity and transformer lines to serve	52800.00
T P & L investment excluding purchase price	$87300.00

Four times annual revenue	$114596.00
T P & L investment excluding purchase price	87300.00
	$27296.00

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AGRICULTURAL AND MECHANICAL COLLEGE OF TEXAS

COLLEGE STATION, TEXAS

June 18, 1948

MANAGEMENT ENGINEERING DEPARTMENT

Mr. H. G. Temple
Vice President & General Manager
Southern Pine Company
Diball, Texas

Dear Mr. Temple:

During our conversation in your office in the latter part of April of this year, I believe you mentioned that you were interested in making a study of your hourly rates. This would require that proper job descriptions be written and the proper rates set, according to difficulty of the job.

I have tried several times to make arrangements to spend a few days with you but so far have failed. However, I have just learned that one of our professors in Management Engineering, is interested in doing some consulting work for a period of six weeks starting about July 19th. This man has had plenty of experience in Management Engineering. I would not hesitate to recommend him.

I do not know that you can use the services of the man. Just thought I might mention it to you. If you believe you might work something out with him I shall be happy to have him contact you.

Yours truly,

R. A. Downward

R. A. Downward,
Industrial Engineer

RAD:lh

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. TEMPLE WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — HARDWOODS

ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET

Texarkana, Texas

June 21, 1948

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

It was awfully thoughtful of you to call me yesterday on Father's Day. I also had a call from Ann, who was in Waco, and being remembered by both of my children, of whom I am very proud, really meant a great deal to me.

I was very glad to get the report about the other matter which you gave me on the 'phone. I certainly hope that this thing doesn't develop into anything serious, and in any event I do feel quite optimistic about the final outcome. I don't know that John Curren can be of any particular help to us at this stage, but if you do get to the point where you feel that his advice and counsel will be helpful, don't hesitate to communicate with him. Eck has had a good deal of experience, and if you should need his advice, I am sure that he will be glad to cooperate with you. I am sure that you are not going to take the thing too seriously or let it worry you as Henry did.

Affectionately,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

Copied from an original at The History Center, Diboll, TX www.TheHistoryCenterOnline.com 2006:016

Mr. Arthur Temple Arthur Temple, Jr. June 22, 1948

Dear Dad:

I am going to Houston today to have a conference with Eck and John Curren. Under the circumstances, I do feel that his advise might be helpful and I will know more after I discuss it with him today.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I still feel very optimistic - in fact I feel even more so than previously.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 22, 1948

I wonder if George Smith does not have the proposal of Bankers Life Company of Des Moines, Iowa, on a pension plan which they submitted in May 1944. I am quite sure that a copy of this proposal was sent to Henry at the same time that one was sent to me. I suggest that George Smith might have it since Henry did not seem to keep a complete file of his correspondence.

I reviewed this proposal yesterday, and it appeals to me more than the Hand proposal because it is so much simpler. Then, too, I believe that the pension allowance is greater as is the death benefit. Furthermore, it does not require the services of a trustee, which costs money.

A Mr. White, representing Connecticut Mutual Life Insurance Company, who installed a pension plan at The Texarkana National Bank several years ago, called me when we were meeting with Mr. Hand and considering his proposition and asked to be permitted to submit a proposal for Southwestern Life Insurance Company of Dallas. I told him that we had just about abandoned the idea of a pension plan for our employees but would communicate with him should we revive the issue. I think I will write him and tell him just about what we have in mind and let him submit a proposal. He said at the time he talked to me last that he could make us, he thought, a very much better proposition than Mr. Hand's.

When we were figuring with Bankers Life Company, there were 331 ineligible employees at Diboll out of a total of 601, eligibility requiring five or more years of service, and the first annual premium was $67,598.00, but the annual premium would be reduced through the retirement of the older men and by dividends so that by the 10th year the premium would be about $42,000, without taking into consideration new entrants, but this, of course, is not a true estimate of cost because new men would have to be put on to take the places of those who had retired. Anyway, the premium certainly would be reduced as time goes on because the older men would pass out or be retired, and their places would be taken by younger men on whom the rates would be lower.

What I have tried to say about the Bankers Life Company plan is not very clear I know, and, as a matter of fact, it is quite difficult for me to get a clear understanding of all of the provisions of the several plans we have had under consideration. However, I am sure that you would get a much better idea of the Bankers Life proposal if you have a copy of it there at Diboll, and I am quite sure that there is one somewhere if you can only find it. I am enclosing an extra copy of the benefits under the Bankers Life plan, which may be of interest to you.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 22, 1948

Referring to the enclosed letter to Henry from Mr. R. A. Downward, Industrial Engineer of A & M College of Texas:

In view of the fact that we have been thinking about having a job evaluation, I wonder if it would not be worthwhile to have Mr. Downward send one of his professors in Management Engineering to Diboll to talk with you. I don't know that he would be qualified to do just what we have had in mind, but it occurs to me that an interview, at least, might not be out of place. However, act as you think best.

AT:ld

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F. S. = Future Service

Age	Salary	Bankers Life Income @ 65	Minimum Estimated Social Security	Total Income @ 65	Minimum Death Benefit	5th Year Credit Value
25	100.00	25.00	35.00	60.00	2,500.00	263.55
(40yrs)	150.00	25.00	42.00	67.00	2,500.00	263.55
(F.S)	200.00	35.00	49.00	84.00	3,500.00	368.97
	250.00	50.00	56.00	106.00	5,000.00	527.10
	300.00	70.00	56.00	126.00	7,000.00	737.94
40	100.00	25.00	31.25	56.25	2,500.00	528.35
(25yrs)	150.00	25.00	37.50	62.50	2,500.00	528.35
(F.S)	200.00	35.00	43.75	78.75	3,500.00	739.69
	250.00	50.00	50.00	100.00	5,000.00	1056.70
	300.00	70.00	50.00	120.00	7,000.00	1479.38
55	100.00	25.00	27.50	52.50	2,500.00	1606.63
(10yrs)	150.00	25.00	33.00	58.00	2,500.00	1606.63
(F.S.)	200.00	35.00	38.50	73.50	3,500.00	2249.28
	250.00	50.00	44.00	94.00	5,000.00	3213.25
	300.00	70.00	44.00	114.00	7,000.00	4498.55

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Mr. Arthur Temple Arthur Temple, Jr. June 23, 1948

Dear Dad:

In my opinion, the Banker's Life Income at sixty-five plus the social security indicated on the chart mailed me, would be just a little bit low and I would like to see the benefits increased on a pension standpoint, even if the insurance death benefit had to be decreased.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** June 23, 1948

I presume that we will want to continue the practice adopted in the first quarter by paying a bonus of 10% of all employees' earnings for the second quarter of the year.

Since you have changed the paydays at Diboll and as I believe the first payday is on the fifth of the month, you may not be able to figure the bonus payments by this time. However, I don't suppose that it makes a great deal of difference whether the bonus is paid on the fifth or the eighteenth or twentieth, whichever is the second payday of the month, so long as it is paid, and the men know that they are going to get it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 23, 1948

Lillian Delk wants to buy a window fan and, of course, would like to buy it at wholesale if possible or at less than retail at any rate in order to save money. She doesn't have any particular fan in mind, and I wonder if you would be willing to let her have one at a discount from your Rusk store, and if so, if you would have your manager there send a descriptive folder or something from which she could make a selection.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 24, 1948

I understood perfectly that Texas Power and Light Company was taking over only our electric distribution system for the residential area and that the proposal did not have anything to do with our power generating plant. The only question in my mind when I wrote you recently was what you proposed to do with our surplus power or the electricity generated at our plants which is now going into the lines serving the residential area.

I heard you say that you had in mind to work out some kind of a deal with T.P.& L. to take our surplus power, and I presume that is contemplated.

I understood from your letter received several days ago that you do not contemplate any early action on this matter and that you will hold it in abeyance until we can get together and discuss it on my next visit to Diboll, which now appears will be on July 6th, when I will be in Lufkin to attend a special meeting of the board of directors of Southland Paper Mills.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 25, 1948

Dear Dad:

I do not believe that we have any window fans in stock at Rusk and, at any rate, I don't think we could make any money by selling stuff at wholesale.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. June 25, 1948

Dear Dad:

Attached you will find a copy of a letter from Clyde Thompson to me in regard to his timber schedule for the year. This is indicative of the type of thinking he has done and I feel that it is the first time that some real planning is being done in this connection.

Everything is okay on the other side.

Yours very truly,

Arthur

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 25, 1948

Mrs. Ralls and Mr. George V. Stennes in the Group Department of Minnesota Mutual Life Insurance Company, Minneapolis, spent the morning in my office this morning by appointment discussing a pension plan for our employees.

I am sending you under separate cover their proposal which I believe is pretty much the same as the Bankers Life Company proposal made May 15, 1944. Certainly, it follows the same general line. As between the two companies I would be inclined to favor Minnesota Mutual because we are now carrying our group life insurance with them, and although this present policy would be absorbed by the new program, I think our dealings with Minnesota Mutual have been very satisfactory. I know that there has been some objection to dealing with Mrs. Ralls, but while she may be something of nuisance, she is interested in our companies, knows them thoroughly, and I cannot help but have some admiration for the woman the way she has gone after the business.

I have not yet made up my mind as to whether I would prefer a plan like Minnesota Mutual or Bankers Life rather than the pension trust plan proposed by Mr. Hand. However, I am inclined to favor the former. Yet, I don't know that there is a great deal of difference between the two except under Mr. Hand's plan we would have some bank serving as trustee at a charge, and there might be more detail work in looking after it than there would be under one of the insurance companies plans.

I feel very keenly the need of some pension plan for our companies. On the other hand, the cost, as you will observe from the Minnesota Mutual proposal, is very heavy indeed. In this connection, I asked Mr. Stennes to let us know how much difference there would be in starting eligibility at age 35 instead of age 30 and making the minimum pension $25.00 instead of wide open as it is now. Because of the high cost of these programs, I wish that we could adopt some plan where the company could lay aside so much every year to supplement the Temple Foundation fund and out of the latter take care of our old employees who need help rather than apply it to everybody whether they have any need of a supplementary pension or not. However, on this point I realize the desirability of a definite plan which would give our employees a feeling of security.

I will continue my investigation and study of pension plans and some time within the next few months I think that we should get together, possibly in a directors' meeting, and decide what we want to do. I only hope that we will feel that we can afford to adopt one of the plans which we will have under consideration.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 25, 1948

I am enclosing a review of the biography of Herbert Hoover by Eugene Lyons, which I clipped from a recent issue of The Wall Street Journal.

I have always been an admirer of Herbert Hoover. I have never subscribed to the opinion that he was responsible for the depression which started in 1929 during his administration, and, on the other hand, I have felt that he was a man of splendid character, a good administrator and of sound principles. I am convinced that the world is coming to have a better opinion of him as time goes on.

I don't know that you have ever had any particular interest in Mr. Hoover one way or the other. However, I thought that you might enjoy reading this review of his biography.

AT:ld

The Executive's Bookshelf

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The True Herbert Hoover

The time is overdue for a vindication of the charter, personality and career of Herbert Hoover. America's only living ex-president has been subjected to a long process of vilification, ridicule and depreciation. The true Hoover, a man of deeply humane and idealistic impulses, has been obscured by an imaginary figure, the product of malevolent myths.

One of the silliest of these myths represented Hoover as a man indifferent to the United States, even a "British subject." Actually, Hoover is second to none in his sturdy American patriotism, in his appreciation of those qualities of the American way of life which have made this a land of unique opportunity.

There has been an attempt to represent Hoover as the embodiment of coldhearted capitalist greed. But, as Eugene Lyons shows in his spirited defense of Hoover against his detractors, the ex-president is a man of innumerable quiet benevolences, a man who turned quietly away from the prospect of vast wealth in order to devote himself to public service.

* * *

From the time when Hoover took over the leadership of the Belgian relief project until the present day he has not accepted a dollar for any of his public services. He is the only President of the United States who did not draw his salary for personal use, turning the proceeds into a special fund for charitable causes and for payments not authorized by the regular budget. Among offers he turned down was one of full partnership in the Guggenheim interests, with a guaranteed minimum income of $500,000 a year.

In one of the most felicitous lines in the book the author remarks that Hoover has "a multitude of enemies, but no ex-friends." The passionate loyalty of men who have worked under him in his early mining enterprises, in his relief projects, in his government posts has to be seen to be believed. Such loyalty could never have been evolved by a cold or self-seeking personality.

* * *

It was Hoover's misfortune to be president during years of crisis and depression. It is doubtful whether anyone could have held the highest American office at this time, when all the economic consequences of the first world war and of the mistakes of the peace and the post-war period were coming home to roost, without being naturally, yet unfairly, saddled with a load of unfavorable responsibility.

Furthermore, Hoover suffered the handicap of becoming president without serving an apprenticeship of practical politics. This is an almost necessary school for a successful president and Hoover missed it. Moreover, as Lyons points out, he was no showman. He had little capacity for the dramatic gesture, for the light touch.

Yet the author makes out a pretty good case for the proposition that Hoover's record as president has been unfairly misrepresented. It is completely inaccurate to say that he "did nothing" in the face of catastrophe. On the contrary, he incurred the criticism of orthodox *laissez-faire* economists for doing too much, rather than letting the crisis run its course.

The episode of the eviction of the so-called bonus marchers (many of whom were not ex-soldiers at all) has also been unfairly twisted. Whatever violence occurred in this affair took place before, not after, Hoover, at the urgent request of the Washington authorities, put the matter in the hands of General MacArthur, then chief of staff.

* * *

It will come as a surprise to many readers of this book that Hoover during the campaign of 1932 was violently attacked for not spending too little, but for spending too much. One of the most interesting of these accusations, considering its source, was as follows:

> "I accuse the present administration of being the greatest spending administration in peace times in all our history. It is an administration that has piled bureau on bureau, commission on commission, and has failed to anticipate the dire needs and the reduced earning power of the people."

Incredible as it may seem in the light of the subsequent record, the author of this indictment was Franklin D. Roosevelt, whose zeal for government economy in 1932 seems to belong in the same category with his zeal for "staying out of war" in 1940.

The book is filled with revealing sidelights on Hoover's boyhood, on his eminently happy marriage, on his adventures in China during the Boxer uprising. Sometimes the author's enthusiasm may carry him too far; it seems questionable whether the Smoot-Hawley tariff is adequately characterized as "minimal defensive tactics." The style in places is a little shriller, the adjectives a little gaudier, than might seem appropriate to the subject.

But by and large the book fulfills its purpose excellently. It makes the real Hoover better known and more accurately known. As Mr. Lyons notes, there is already a marked tendency in American public opinion to revise and set aside the hasty and unjust condemnations of Hoover which were formerly considered smart and fashionable. This book should speed up the process and insure the recognition of Hoover for what he is, one of the truly great and admirable Americans of all time.

Our Unknown Ex-President: A Portrait of Herbert Hoover, by Eugene Lyons. New York: Doubleday & Company. 2.95.

WILLIAM HENRY CHAMBERLIN

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 26, 1948

Thank you for sending me Clyde Thompson's schedule of timber cutting for the last six months of the year, as enclosed with your letter of June 25th.

This shows a very intelligent planning, and it goes without saying that it is something that we should have and ought to have had all along.

I feel mighty good about the organization work you have done since you took over at Diboll. There is a very apparent teamwork that is so necessary in a business the size of ours, and I am quite sure that this improvement in the organization is going to bear fruit under your leadership and direction.

I am returning herewith the letter from Willie Jones, which expresses appreciation for some of the things done for the colored people. I get a great deal of satisfaction out of such letters. Henry used to make a practice of sending me such letters as this, and I wish that you would do so with the understanding that I will always return them for your file if that is your wish. Incidentally, this old fellow is a typical example of the need for a pension plan, which I earnestly hope we will be able to work out.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 28, 1948

I received a copy of this report, therefore, am returning this one for your files. Thanks.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 29, 1948

I wish you would return to me the proposal for a pension plan submitted by Minnesota Mutual Life Insurance Company, or, if you prefer, you may tear out of the back the data pertaining to our employees, the data giving the ages, salaries or wages, amount of pension, amount of social security, etc..

The copy which I retained is not clear enough to be of any value, and I want to have this information copied, that is, list the employees with their ages, date of hiring, etc., in order that this information may be given to others who are interested in submitting proposals to us.

I could get this when I am in Diboll next week, but would prefer to have it earlier because now that I am giving some study to a pension plan I would like to have all the proposals submitted on the same basis and with the latest personnel information.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date June 29, 1948

Mr. Taylor told me that he had mailed directly to you Peat, Marwick, Mitchell and Company's supplementary comments with respect to the examination of the accounts of the Diboll division of Southern Pine Lumber Company for the year ended December 31, 1947.

I have gone over this report, and while it is on the whole favorable and does not contain any very serious criticism, I think that we will probably want to take steps to correct certain conditions, particularly the system of charge accounts at the store and our dealings with Lee Estes or Diboll Motor Company.

I think that we should have a system of controls to eliminate any chance of fraud as far as possible regardless of the honesty and integrity of individuals. While I have the utmost confidence in Lee Estes and Kirk Drew, I think they should be protected against accidental errors, as for instance the loss of ~~the~~ charge ticket in the store, and the system should be such that it will work regardless of who is at the head of the department.

I would like to discuss this Peat, Marwick, Mitchell report with you and George Smith when I am down your way next week.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. June 30, 1948

Dear Dad:

I am in agreement with you in regard to the confidential reports submitted by Peat, Marwick, Mitchell, with special reference to the setting up of internal controls on materials and other costs. This section of the report was made at my request so that we could set these controls up. We will be glad to go over these with you when you are in Lufkin next.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 2, 1948

Dear Dad:

I read with interest a copy of Mr. Hand's letter to you and feel that he has some excellent thought in it. In my opinion, the $25.00 retirement pension would be entirely too low, but do not see any harm in getting these figures.

I have heard some very favorable independent reports on Mr. Hand and his work. I feel sure that he would be an excellent man to handle our business for us.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** July 3, 1948

Like you, I think that Mr. Hand's recent letter to me, copy of which he sent to you, contains a lot of good information which will be valuable to us in considering a pension plan for our employees. I am inclined to go along with Mr. Hand if we decide that we can afford a pension plan.

As I understand it, Mr. Hand is simply a consultant. He would advise us and we could solicit bids from various insurance companies on the plan which we want to follow, and I presume Mr. Hand gets his compensation from the insurance company, more or less as a broker. I recall distinctly that he told us when we met with him in Diboll that we paid him nothing. Under the circumstances it does seem the logical thing to work with and through him.

I wonder if you are not overlooking the social security payments when you say that a pension of $25.00 per month is too little. Add, say, $35.00 for the retired employee and $17.50 for his wife, and you will have a monthly pension of $77.50. The main argument against raising the basic pension above $25.00 or even to $25.00 per month is that it will increase the cost, and the cost of a pension plan is the one thing that I am afraid of and the one thing that may make us decide that we cannot afford it, although I hope sincerely that we will be able to adopt a satisfactory pension plan because there is no doubt but that it is urgently needed, both for the benefit of our employees and for the benefit of the company as well. It was to lower the cost, of course, that I suggested a minimum age of 30 to qualify and also a service of five years, and another thing that would reduce the cost, which we might consider, is the payment of five years certain rather than ten years, which Mr. Hand figured in the computations which he submitted to me some time ago and which I have been studying recently.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** July 8, 1948

Just a note to remind you to send the Minnesota Mutual proposal of a pension plan. I need this in order to make up a list of employees at Diboll to submit to other insurance companies in order that they may submit their proposals.

I am not particularly interested in getting other companies to bid on this business. I think that we are agreed that we want to follow the pension trust plan proposed by Mr. Hand, and it is my understanding that he would get bids from various insurance companies covering the life insurance, but Mr. White, who put in a pension plan at The Texarkana National Bank several years ago, told me that he was quite sure that he could **beat** the cost of companies whose figures Mr. Hand was using. I assume, however, that he would quote under the combination plan, which I understand was originated by Mr. Hand. In short, I would like to give Mr. White an opportunity to present his figures, but I don't propose to go any further.

On the basis of my study up to this time I am prepared to recommend to our Boards of Directors that we adopt the combination trust plan of Mr. Hand's for Diboll, Pineland and the retail yards with five years of service and age 30 set up to qualify and possibly with a $25 minimum pension although I would want to discuss this feature some with Mr. Hand to get his advice. Of course, the only argument against a $25 minimum or any higher minimum is the increase in cost. On the other hand, I am inclined to agree with you that $25 should be as little as we could expect anyone to get by on with social security payments added.

I wish that I could have taken you out to Payne's lake to show you my wind boat which Payne brought over from Grassy Lake last Tuesday. I believe you expressed an interest in this contraption and said that you would like to see it in operation. I would have suggested that we run out to see it late yesterday afternoon, but I did not know that he had brought the boat in until he came by the house early this morning and when, incidentally, he suggested that we take it up on Little River early tomorrow morning for a float down the river, which will possibly consume four or five hours. I don't anticipate too much success because all reports indicate that the fish are not biting, but it will be a good outing anyway. Payne told me that John Turner, the warden at Grassy, caught a seven pounder over there a few days ago. However, he added that he and Stuart Wilson went over Tuesday and each caught only two, but they were very nice ones. I don't think the fishing is going to be very good at Grassy for the balance of the summer but I hope that you and Barney will come up in the fall and try your luck.

Please be sure to have the Minnesota Mutual proposal forwarded to me without delay.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 9, 1948

Dear Dad:

Attached is a copy of the Forestry Experience Training Program in the Lumber Industry mailed to me. I have already received this direct and have referred it to our Land and Timber Department. As you know, we have a man on this program and we are setting it up in accordance with the outline enclosed.

Yours very truly,

Arthur

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. July 9, 1948

Dear Dad:

The "blue baby" you mentioned is the son of Mr. Hall, our plant electrical engineer here in Diboll. His operation will be performed at John Hopkins on August 20. I will keep you informed as things develop.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 10, 1948

Attached is a contract with Mr. John Curren. Please check it over and if it is okay execute same and return to me.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 12, 1948

I am enclosing contract with John Curren, which I have signed as President of Southern Pine Lumber Company, Temple Lumber Company and Temple Manufacturing Company and which Temple has signed as President of Texas Southeastern Railroad Company.

Please note that I have not dated the contract. I presume that it should be dated prior to June 15, 1948, which was the date of renewal, but I have left the date blank because you and Eck may have had some other understanding with Mr. Curren.

I presume that you and Eck are agreed that we should continue our contract with Mr. Curren. I had thought that with the enactment of the Taft-Hartley Law that we would not need a labor consultant as much as we did previously and, further, that relations with our employees at Diboll and Pineland at least are on such a satisfactory basis that we stand little danger of union organization. However, with the renewed activity on the part of the C.I.O. it may be good insurance for us to retain the services of Mr. Curren on a retainer basis. I am perfectly willing to follow your judgment and Eck's as to whether this expense of $350.00 per month overall is justified or not.

AT:ld

cc- Eck.

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Mr. Arthur Temple Arthur Temple, Jr. July 12, 1948

Dear Dad:

I had George Smith prepare an itemized list of association dues paid during the month of June, 1948, which I am attaching. I am going to discontinue paying the $15.21 on Hardwood lumber, inasmuch as the other members of the Association do not pay that to the Texas Lumber Manufacturers Association. I wonder if we are justified in paying the $106.79 to the Southern Hardwood Producers. I don't know of any direct benefit that we get from this and wonder how you feel about this.

What good do we get from the American Forest Products Industries, to whom we pay approximately $75.00 per month? This would buy considerable amount of beans in the course of a year and would like to have your thought on the subject.

Yours very truly,

Arthur

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 13, 1948

Mr. Fox, representing Bankers Life Company, Houston, called me yesterday afternoon on his return from a short vacation and arranged to come up with Pete Adams to discuss a pension plan with me next Tuesday. He and Pete plan to leave Houston on the midnight train next Monday night, arriving in Texarkana at about 11:00 A.M. I mention this thinking that if you should care to do so I would be glad to have you come up and sit in on the discussion with me.

In writing Mr. Fox a few days ago I told him that we had just about concluded to recommend to our Boards of Directors the combination trust plan proposed by Mr. Hand. From what Mr. Fox said on the 'phone yesterday afternoon, Bankers Life Company has something very similar.

Mr. Fox would like to have a list of our employees upon which to base his estimate of cost, etc. The only adequate list is the one which accompanied the Minnesota Mutual proposal and, as I sent you the only legible copy, I would like very much to have it back in order that I might have a list of employees, their ages, length of service, etc. made up, not only for Mr. Fox, representing Bankers Life Company, but also for Mr. White, representing Connecticut Mutual, and I think Southwestern Life, who also wants to submit a proposal to us. I have been trying to get this Minnesota Mutual proposal from you for quite some time, but so far to no avail and I hope that it has not been lost.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 13, 1948

I have this morning received from Mr. A. J. Chester, Vice President - Operation, Texas and Pacific Railway Company, the following letter:

> "Acknowledging yours of the 7th and to advise, am asking our Mechanical Superintendent, Mr. Dix, to arrange to send a representative to Diboll and make report as requested. As soon as report is received will advise you".

As you will note by copy of a letter I am writing to Mr. Chester this morning, am suggesting that he have his representative contact you upon arrival at Diboll. If you should happen to be out of the office, you might arrange with Miss Jimmie to have him get in touch with Jordan at the TSE.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 13, 1948

I have just received your letter of July 12th in regard to our contributions to various bureaus and associations which totaled $1,068.32 allocated to pine and $122.00 allocated to hardwood at Diboll for the month of June.

I think it is well to review our contributions from time to time because we are very apt to let something go on indefinitely when we are not justified in continuing our support. However, I doubt if we would be justified in cutting off any that we are now supporting and as listed among the contributions at Diboll for June except possibly the $15.21 contributed for hardwood to Texas Lumber Manufacturers Association, and this is a comparatively small item.

While the amount we are contributing to the various associations is large in the aggregate, I am not convinced that it is excessive or more than we should contribute. The Southern Pine Association and Hardwood Producers are the leading associations representing pine and hardwood, and both are engaged in research and trade promotion and both, the Southern Pine Association especially, are waging continually a fight to keep our freight rates in line so that we may be in a competitive position. The Southern Pine Industry Committee, which is supported through our contributions to Southern Pine Association, is vigilant in attacking legislation unfavorable to our industry and advocating legislation that is considered sound and beneficial. Considering the broad aspect of the work of these several associations, I doubt if we are paying more than their services are worth.

I am somewhat dubious about the value of the trade promotion work of the Southern Pine Association but, on the other hand, I realize the necessity of someone's looking after the interests of Southern Pine to keep the industry in a competitive position, and when the dues for trade promotion were raised and participation was put on a voluntary basis, I felt that we should go along with the majority of the leaders in the industry and especially since Rosborough Bemis is chairman of that committee at the present time. Incidentally, I was chairman of the Trade Promotion Committee of SPA several years, but, frankly, I was never very enthusiastic about the job I had.

There is some question in my mind as to the value of American Forest Products Industries, Inc. I do know that this organization, which is supported by voluntary contributions, is bearing the brunt of advertising for the entire lumber industry, telling the story of the lumber industry to the public. I am somewhat inclined to think that this work might be carried on by the National Lumber Manufacturers Association and the several regional associations. I am not too familiar with the work of this bureau, and to get some up-to-date information I am going to write C. C. Sheppard, whose judgment I respect very

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Mr. Arthur Temple, Jr.

highly,and also Herb Berckes to find out what they think of it, just how enthusiastic they are, and I will send you their letters or copies in due time.

By the way, Hardwood Producers, Inc. gets out a past sales report which is very good market information, and I am sure that this service is of considerable value to Anderson in the sale of our hardwoods. He may be more familiar on the whole with the service rendered by Southern Hardwood Producers than I am, and if you care to do so, you might ask him whether he thinks we get value received for our contributions to that association.

Your letter indicates that you are continuing to be conscious of costs and to be looking into the various items which might be reduced or eliminated. That, I think, is altogether to the good. As for these associations, in conclusion, their benefits are more or less intangible, we do not see the benefits directly from day to day, but while there may be some questions at times about what some particular organization is doing and whether or not it is worth what it is costing us, I am convinced that we need associations and that by and large our overall contributions are not excessive when the size of our business is taken into consideration and when we compare the cost of such with the cost to businesses in other lines.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 14, 1948

I had a visit this morning with Mr. Arthur M. Emmerling of Southwestern Forest Associates, Consulting Foresters of Little Rock, Arkansas. I have known of Mr. Emmerling for a number of years because he was prominently associated with the War Production Board during the war, but this is the first time I have had an opportunity to meet him.

Mr. Emmerling tried to explain to me his method of timber estimating and other work by aerial photography. He showed me a number of pictures, but because he did not have his stereoscope the pictures did not show up so well, and, consequently, it was hard for me to see how they could determine how much timber was on the ground, its size, that is diameter and height, and other details which I have always thought were necessary in a timber cruise. However, he said that they are working very successfully for a number of concerns in Arkansas, mentioning specifically Gurdon Lumber Company, Horace Cabe's outfit, and International Paper Company.

Mr. Emmerling's story was rather interesting to me, and I suggested that if he ever gets down in the Lufkin area that he might drop by and talk with you. In view of our Spain estimate I don't suppose we would want to avail ourselves of his services, but I think that you might enjoy talking with Mr. Emmerling and possibly having Kenneth sit in and learn just what he has to offer.

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WE CAN SAVE YOU MONEY

In Preparation of . . .

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LAND MANAGEMENT

TIMBER INVENTORY

BOUNDARY MARKINGS

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ACQUISITION

BEST & QUICKEST

INFORMATION

FOR LESS

Use "AERIAL MOSAICS"

NOT HAND DRAWN MAPS

AERIAL PHOTOGRAPHS

Have Detailed Information For Inventory And Acquisition!

"AT 1/3 THE COST"

Southwestern Forest Associates
CONSULTING FORESTERS

314 RECTOR BLDG. • LITTLE ROCK, ARK.
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Southwestern Forest Associates
CONSULTING FORESTERS
314 RECTOR BLDG. PHONE 4-8931 LITTLE ROCK, ARK.

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ARE YOU DEPENDANT ON YOUR TIMBER MAN FOR YOUR KNOWLEDGE OF YOUR LAND HOLDINGS? (HE MIGHT DIE!)

Have a visual permanent record at your finger tips in your office . . . travel from township to township by turning the page. Aerial mosiacs approximately 4" to mile show timber types, density and areas; roads, stream, topographical features, land lines, ownership and more detail than maps, made to scale covering single township. We make a timber inventory based on aerial photos and ground correlation to suit your needs and specifications . . . gives details for logging and management plans.



Be Modern - Be Up-to Date



The old time ground cruise and inventory is fast passing into disuse to join geared locomotives, American loaders, logging railroads and ox teams already gone.

The pace has quickened, log transportation is faster, skidding and loading modernized. Timber harvesting methods must be mobile . . . Know more about larger areas thru the use of aerial photographic inventories, keep pace with changing conditions.



Land Management Acquisition

Southwestern Forest Associates have been using Aerial Photos for inventory and land acquisition for the past five years. Have perfected use to determine tree heights, crown width, tree density, forest types. Data is equivalent to ground cruise. Let us help you prepare inventory of your holdings. Save time and expense in timber costs in logging plans and road plans.

Southwestern Forest Associates

CONSULTING FORESTERS

314 RECTOR BLDG. PHONE 4-8931 LITTLE ROCK, ARK.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 14, 1948

I believe the last time I was in Diboll we had some discussion about the relative merits of the candidates for U. S. Senate, particularly having reference to George Peddy and Coke Stevenson. I believe you were somewhat inclined to vote for Peddy, and I certainly was because of the A.F.of L.'s endorsement of Stevenson and the fact that he gave such faint praise of the Taft-Hartley Law when he said that it had accomplished the purpose of tending to prevent monopolies. I have felt that I could not support anyone who had the endorsement of the A.F.of L or the C.I.O., and certainly I could not be for anyone who was not wholeheartedly in favor of the Taft-Hartley Law.

Yesterday afternoon Mr. A. C. Stuart called me in behalf of Coke Stevenson's candidacy. I expressed myself to him as I have in the paragraph above, and he told me that he had known Coke Stevenson for many years intimately, that he could assure me that he had not solicited the endorsement of the A.F.of L. and certainly would not be influenced by that endorsement; that he would give me the best suit of clothes I could find if Coke Stevenson ever voted for the repeal of the Taft-Hartley Law, which, incidentally, it is said, will be a part of the Democratic platform now being written in Philadelphia. In short, A. C. Stuart, who is very conservative, assured me that Coke Stevenson, who he said was anything but a New Dealer, was absolutely sound and would make a Senator of whom both he and I would be proud.

On the strength of Mr. Stuart's assurances and from my own recollection of public statements and acts of Stevenson when he was Governor, notably the signing of the labor bills which were passed by the State Legislature, and from my recollection of his attitude toward the Roosevelt administration, I have decided to cast my vote for Stevenson in the approaching Primary. I am writing this letter to you with a copy to Eck in the hope that you and he might be influenced to do likewise. Certainly, the man to beat is Lyndon Johnson, and from the unofficial polls Stevenson is by far the strongest man in the race. Consequently, I feel that we should concentrate our efforts upon him.

I was surprised to hear Ann state last night that Ottis Locke is having vigorous opposition in his race and that there is considerable question about his being elected. If this is true and if you are for him, as I think you are, I hope that you will give him your active support. I am not too well informed about his record, but I believe it is good.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 15, 1948

Dear Dad:

The pamphlet was mailed to you on Minnesota Mutual's insurance plan about two weeks ago. Apparently it has been lost in the mail and I suggest that you request a duplicate from the insurance company. I am sorry that this has happened, but I don't know what to do about it. I have checked it thoroughly and find these are the facts.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 19, 1948

Dear Dad:

Attached is copy of a letter from Dave Kenley in regard to the nine thousand acres owned by Whiteman and Decker Lumber Company which they have offered to us at $40.00. We countered with an offer of $30.00 and they have agreed to $35.00, however, we are still holding out for $30.00. I feel that this is a fine timber growing proposition although there is nothing merchantable on it. There are no minerals. It is easily worth $30.00 for pulp wood alone, as it is intermingled with our lands throughout this area and really should be bought by us. Give me your authorization on this as you see fit and we will press the trade a little bit harder.

Yours very truly,

AT:NAT

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 19, 1948

I was wrong in recommending a product called Kill-Ko for the roaches in your kitchen. It is Cook-Kill which I have used so successfully at home, not on roaches because we have never had any roaches at our house but on what I call water bugs, small bugs which have the form of roaches but are many times smaller. This Cook-Kill was very effective on these and was, in fact, the only thing I have ever used that did the job.

I believe that it would be worthwhile for you to try some of this Cook-Kill because roaches are so objectionable. They are filthy, and I presume they carry germs, and with children around it certainly behooves one to try anything and everything to get rid of such a pest.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 19, 1948

I have just talked with Finley Scruggs, who does leasing for Humble Oil and Refining Company and makes his headquarters at Tyler and who, incidentally, is the man who back in 1934 handed me a draft for $124,000 on Humble for a lease in Cherokee County, which just about meant the difference between life and death, because back at that time we were in the middle of the depression. I put up to him the proposition which was suggested to me by Wadley, namely, a blanket lease on all of the acreage of our two companies, approximately 400,000 acres less whatever may be now under lease but with the understanding that that, too, would be included at the expiration of present leases, at $1.00 per acre bonus and $1.00 per acre per year rental with the agreement that they would pay the rental for a minimum of five years. On the basis of 400,000 acres this would mean $2,400,000 to us, which would be a pretty nice jag of money, would probably assure us of considerable development and would relieve us of leasing our land in small dabs as we are doing at present. On the other hand, such a deal would mean that we would not have the opportunity to cash in at high prices should there be any favorable development in our area.

Mr. Scruggs said that he would feel his people at Houston out on this proposition, and if they are interested, then he would, of course, like to see a complete list of our acreage and ascertain just how much is now under lease. He is to let me know as soon as he gets the reaction of his people in Houston. In the meantime I am inclined to think that it might be a good idea for us to tell Dave what we have in mind because he may have some valid objection to such a deal. However, I don't see how there could be any valid objection unless he is sure of some production in our territory which would enable us to sell leases over a wide enough area and at a big enough price to offset what we would get under the $1.00 per acre bonus and $1.00 per acre rental plan. You might feel Dave out on this plan, and if you do, let me know what he says because I will probably hear something further from Finley Scruggs within the next few days.

Temple and I are planning to leave here Wednesday morning in time for me to be in Lufkin for a meeting of the Executive Board of Texas Lumber Manufacturers Association at the Angelina Hotel at noon. We will stay in Diboll Wednesday night, and I have an appointment with Mr. Fox of Bankers Life Company, Houston, to discuss a pension plan Thursday morning at ten o'clock. We will leave some time after lunch for Pineland, where we expect to spend Thursday night.

AT:ld

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Mr. Arthur Temple, Sr D. C. Kenley July 19th, 1948

Our interest in the development of oil around the South Half of Sabine County and, to some extent all over the County, has lagged considerably. I have got a chance to get $20,000.00 out of a Shoding Option for six months and a guarantee of them selecting 5,000 acres at $5.00 an acres, and, a guarantee of the drilling of an 8,500 foot well.

It has been a little bit difficult for me to get in and understand just what is going on. I can't understand how the folk, if they didn't have some dope and intend to drill, could go into a guarantee of the drilling of an 8,500 foot hole. In other words, if the shooting dope didn't show anything there, they would be obligated to spend not under $150,000.00. It seems to me that their minds must be made up to drill or they couldn't enter into any such guarantee. Of course, if we knew they were going to drill this hole I think it would be very foolish in us to enter into this option. It may be that I can get more out of them on the Option, which I am feeling them out.

I am just writing this to you - I didn't want to turn down a guarantee of $45,000.00 without all of us knowing it and understand what we were doing.

As suggested above, if they have got their mind made up to drill this 8,500 foot well anyway - we would be letting them tie all of our holdings up for an awfully small amount and, I think, that I will continue to lay off of it until I get more information on it - at least, before I recommend us going into it. You can see where we would be sitting if they should drill and find anything and practically everything we had over there tied up in an Option at $5.00 an acre - we would feel awfully bad.

DCK:BJS

cc - Mr. Arthur Temple, Jr

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ From Arthur Temple Date July 20, 1948

Mr. E. G. Prud'homme

I am enclosing a copy of a letter received this morning from C. C. Sheppard, President and General Manager of Louisiana Central Lumber Company and Chairman of the Southern Pine Industry Committee. Shep is what I would call one of the leaders of the industry, and while he is undoubtedly a strong association man, I do have considerable respect for his judgment.

AT:ld

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July 19, 1948

C
O
P
Y

Mr. Arthur Temple
C/o Southern Pine Lumber Company
Texarkana, Texas

Dear Arthur:

I was away from our office for a few days, which explains my not answering your letter of July 13th promptly.

I can well understand how you feel when you begin to check up on the various contributions being made to various associations. We have often had a similar feeling and it is very difficult to decide that the ones we think we should eliminate could be dispensed with, or have less support.

The question of carrying on the work of the A.F.P.I., Inc. or by the National Lumber Manufacturers Association was thoroughly considered on many occasions and it was finally decided on account of the nature of the work and the desirability of bringing into the picture the Pulp and Paper Industry throughout the nation that it was best to have this organization carry on that particular field of work. I think probably as you know now the A.F.P.I. is receiving very substantial and active support from the Pulp and Paper Industry, which could not have been obtained if the work had been handled by the N.L.M.A.

I think the organization has accomplished a great deal in many fields. Their work with the public schools of the country has produced some remarkable results.

In view of the threatened legislation and the attitude of the U.S.Forest Service, I do not believe there is any organization connected with the lumber or timber industry that can take over and accomplish the job which this organization is now doing.

As you know, Col. Greeley heads up this organization and is devoting a great deal of his time to it.

I really believe it deserves our support.

Yours sincerely,

CC. Sheppard

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 20, 1948

I received this morning from Mr. A. J. Chester, Vice President - Operation, The Texas and Pacific Railway Company, a report from his Mechanical Superintendent based on a survey of our locomotive needs at Diboll. I will not mail this report to you but will take it when I go down tomorrow. Suffice it to say here Mr. Ricks, the man who made the survey, considers the locomotive recommended by Whitcomb's representative as entirely inadequate and suggests if we go to Diesel power that we purchase two 600 horsepower locomotives, which he says will cost $70,000 to $75,000 each.

One thing about this report that I do not quite understand in view of your recent statement about the difficulty we are having pulling the loads with our present power, which I understood referred to the condition of the steam locomotive used for this purpose, is Mr. Ricks' report that all of our engines are in fair condition with the exception of a poor boiler on one. I will discuss this with you further tomorrow in the light of the T&P's man's report.

I wonder if it would not be a good idea to get some information from Ernest Kurth or someone who is familiar with the experience they have had in operating a Diesel locomotive. I should think that what they have on the A.& N.R. would be adequate for our needs. I don't suppose we pull any heavier trains than they do. We might be able to get some information from them to guide us. I really think, however, that the most economical thing for us to do would be to continue to use steam power, and if we have no engine suitable for the Diboll to Lufkin run, then I think we might purchase a good second-hand locomotive because a good many steam locomotives are being abandoned, but it is usually the larger locomotive that is being replaced by Diesel electric power although there are a good many steam switchers being replaced by Diesel electric, too.

When we are in Diboll Wednesday afternoon and Thursday morning, let's meet with Jordan and try to come to some decision as to what we ought to do.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 20, 1948

When Bill Peavy was up visiting Temple yesterday afternoon, the conversation in which I participated drifted around to the timber owned by Mrs. Jasper Peavy adjacent to the TSE Railroad at, I believe, Peavy Switch. Bill said that she owned something like 2,600 acres, which was left to her by Mr. Jasper Peavy with the request that it be held and distributed at her death to five heirs. Bill made the point, however, that this was not mandatory but was only a request.He indicated further that he would not like to sell the land and timber now because of the tax feature although I tried to show him that it would be a capital gain and, consequently, taxable at no more than 25% whether sold outright now or piecemeal over a period of years.

Bill heard when he was in Lufkin Sunday about some of the prices which had been paid in the Lufkin area for timber and, specifically, about some of the high prices paid by us. As a consequence, if we should buy this timber, I am sure that they would expect a pretty high price for it, and, consequently, I don't know whether we could buy it at anything like a reasonable figure or not.

Bill, while he did not seem to favor outright sale in fee at the present time, suggested that something might be worked out on a selective cutting basis. Dave Kenley is no doubt familiar with the tract, and the thought occurred to me that we might make an offer to cut this timber on a selective basis and, as an alternate, a price on the 2,600 acres to be bought outright. Because of its location and because of our need of timber to supplement our own, I am inclined to think that we might afford to pay more than most anyone else, and I would be glad to know what you and Dave think of it. I am not too optimistic about the possibilities, and I think this may be a tract that we might hope to get later on when we have a depression at considerably less than we would have to pay now. In any event, I am confident that we will have as good a shot at this timber as anyone else when they put it on the market.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 21, 1948

Dear Dad:

I note with interest Mr. Herb Berckes letter in regard to the A. F. P. I. It doesn't seem to be very conclusive and sort of beats around the bush about generalities and I can't see that it is doing a great deal of good. I would like for you to give me your decision on this after you have thought it over.

Yours very truly,

AT:NAT

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Mr. Arthur Temple Arthur Temple, Jr. June 23, 1948

Dear Dad:

With reference to the letter from T. P. & L., it was their idea to sell them only the distribution lines. These lines would only cover the residential area and would have nothing to do with any of our operations. Of course, the power plant would not be included.

I will be glad to discuss this further with you when you are down in Diboll next.

Yours very truly,

Arthur

ATJ:lw

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRES. & GEN. MGR.
ROBERT L. WAITE, SEC'Y-TREAS.
W. [illegible] WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

July 24, 1948

Mr. Arthur Temple, Jr.
Diboll, Texas

Dear Arthur:

I did not make much of a comment on the picture which you handed me in your office last Thursday morning when we were conferring with Mr. Fox and Pete Adams of Bankers Life Company. However, I want you to know that I think this is a splendid likeness and am glad to have it and will have it framed and hung in my office, along with other notables.

Yours very truly,

AT:mok

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr.
Diboll, Texas

From Arthur Temple

Date July 26, 1948

I have had the idea the last few days that I might suggest that you join me in a trip to Alexandria, Minnesota, some time after September first after we return from our trip East, for the purpose of looking around with a view to finding a place which I might purchase for a permanent summer home, one that we might use and that I might also turn over to you and your family and Ann and her family for your summer vacations. Personally, I would like very much to have a definite place to go every summer, a place where I would have a motorboat and other equipment for fishing and eliminate the uncertainty every year of trying to determine where we will go, always winding up with a trip to Vermont which holds little interest for me because there is nothing to do up there but sleep and eat and eating up there is not too good because Mrs. Sage is not very well equipped for housekeeping and we usually have to take most of our meals in town.

Would you be interested in making such a trip to Minnesota with me? I suppose the most satisfactory way todo it would be to drive, but that would take a good deal of time because I think the distance is about 1200 miles from Texarkana and we could fly directly to Minneapolis by Mid-Continent Air Lines, but it would be nice to have a car after we get up there. Maybe we could rent a car in Minneapolis.



AT:mok

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 26, 1948

Diboll, Texas

I am making some further investigation of American Forest Products Industries and will advise you further. In the meantime, I would be inclined to continue our contribution to this organization on the strength of the recommendations we have received from C. T. Sheppard and Herb Berckes, as well as Mark Fleishel who wrote very favorably some time before Henry's death and whose letter I think I sent down to Henry. I must confess, however, that I don't know very much about the work of AFPI, certainly don't see much of its activity and think that it is no doubt advisable to get a new appraisal of its value to determine whether or not we want to continue our support of it.

WTW:mok

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Mr. Arthur Temple Arthur Temple, Jr. July 27, 1948

Dear Dad:

Your idea about the place up in Minnesota sounds awfully good to me. Please advise when you are ready to make this trip and give me enough notice so that I can get a bag packed. I think the way that we should go is by automobile in order that we will have complete freedom of movement. That probably will be a good time to select a place, also, because it will be near the end of the season and any people wishing to dispose of their property might be in the humor.

In regard to the elections, we took a terrific beating. Byrd carried every box with the exception of Keltys and had about a three to one majority. I believe that all this talk will hurt us badly in any C. I. O. election, but we will wait and see what develops.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 27, 1948

Diboll, Texas

With this you will receive a notice of a meeting of directors of Southern Pine Lumber Company and Temple Lumber Company which I am calling for Diboll, August 3 at one p.m. to consider a pension program for employees of our two companies.

I wish that you would please arrange for luncheon for the directors, ten in number, and also for Mr. Adams, one of Mr. Thomas E. Hand's associates who will come up from Houston to discuss the program with us, and you might figure on a couple of additional places because I think that we probably should invite Herb White and Tripp to meet with us with the thought that any plans adopted by the two lumber companies might be extended to include Temple-White and Temple Manufacturing Company. As a matter of fact, I wish that you would please mention the meeting to Herb White and ask him to sit in with us if he is interested.

Temple, Bob Waite, and I will drive down next Tuesday morning and we will have room for Latane, of course, if he wishes to go with us. I am writing him of our plans.

I wish that you would also take it upon yourself to arrange for a place for us to meet.

AT:mk

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 28, 1948

Diboll, Texas

Since I was in Diboll last week I have talked with R. P. Jackson, Vice President, Koppers Company, about the 13,000 acres of Lynch-Davidson land in Polk County. The Koppers Company, as you may recall, has the right to remove all the timber on this land and as a consequence, they naturally have the inside track to buy the land because if they exercise their right to cut the timber, there certainly won't be much, if anything, left on the land for Lynch-Davidson to sell.

Under the circumstances, I think that we should not do anything to interfere with the Koppers Company's negotiations, but, on the other hand, wait until they go as far as they can with Lynch-Davidson and Jackson has assured me that whenever they do reach an impasse, he will let us know and put us in a position to resume negotiations. He said also that he had talked to his people about working out some kind of a deal with us if and when they get to a point where they cannot deal further with Lynch-Davidson. In other words, something like you had in mind, for us to pay Koppers Company for whatever timber there might be left on the ground and pay Lynch-Davidson for the land.

I do think that we will do better to work along on this thing with Jackson and the Koppers Company than to try to deal directly with Lynch-Davidson now. As a matter of fact, Lynch-Davidson doesn't have anything to sell except bare land and we wouldn't want that. By cooperating with Koppers Company, we stand a two-way chance; one to pay them for the timber and buy the land from Lynch-Davidson, or when they get to the point where they can go no further, we might deal directly with Lynch-Davidson. Another thing, Jackson has been rather confidential with me in discussing his negotiations with Lynch-Davidson and I would not want to be in the attitude of double-crossing him or violating his confidence.

AT:mok

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Mr. Arthur Temple Arthur Temple, Jr. July 29, 1948

Dear Dad:

In regard to the Lynch-Davidson land in Polk County, I think your suggestion is the best. I have turned your letter over to Dave Kenley and we will proceed accordingly. I suggest that you try to get some definite commitment out of the Koppers Company so that we will know that they will work with us instead of Keltys if the thing comes to that point. It is my understanding that Ernest Kurth has contacted them either in connection with Keltys or the Paper Mill. Incidentally, there are four thousand acres that Koppers Company has already released, which is available for purchase right now. What do you think about this tract?

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 29, 1948

Dear Dad:

I don't know where you got the $2100.00 price on Hall's operation, but I will have Dr. Clem send you a list of the charges and some of the figures are rather difficult to estimate. It is indeterminate how long he will be there and, therefore, several items are hard to calculate.

Incidentally, the men on the plant voluntarily donated $1,000.00 to the Halls for part of the expense and, in this case, I think you can be sure that he will keep his expense down to the absolute minimum. He is very conscientious and I certainly would not want to do anything that would make us seem chinchy about a thing of this kind. I am sure you are in agreement with me, but just wanted to give you the above information. I told Eddie not to bother with answering your letter, inasmuch as I had most of the information on it. I mailed all the data back to Dr. Clem and will get this from him and send it to you.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. July 29, 1948

Dear Dad:

Thousands of the enclosed leaflets were dropped over the plant at Diboll about six o'clock this morning by a low flying airplane. I will let you know what the reaction is as soon as I receive it.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. July 29, 1948

Dear Dad:

Attached you will find a memo to me from Calvin Lawrence, which is a copy of some correspondence between him and Henry. You will notice the item of association dues at that time was $38.52 per day. This is in line with my previous conversation and I think it deserves some very close attention. Please return this memo for my files.

Yours very truly,

Arthur

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. July 29, 1948

Dear Dad:

I suppose by now you know that we have an oil well up about 10 miles west of Alto, which the driller describes as a fifty barrell well. I do not believe that it is quite this good, but, at any rate, no salt water has developed yet and the well has cleaned itself out and looks like a pretty good deal. This may be the first production we have ever gotten of any quantity.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 30, 1948

I called Jackson upon receipt of your letter of July 29th, and he told me that they had released about 4,000 acres of the Lynch-Davidson land, but that was land which they had worked very closely and from which they had removed the pulpwood, and he told me confidentially that they worked this tract in this way in an effort to show Lynch-Davidson what the condition of the land would be if they exercised their right under their cutting contract and got everything of value off the land. You see, their contract provides for all merchantable timber, and a court decision some years ago held that pulpwood was timber of merchantable value, although I am sure that when the contract was made a good many years ago merchantable timber meant only logs of a size that could be manufactured profitably into lumber.

From what Jackson told me there isn't very much left on this 4,000 acre-tract, what he calls the Christman tract, but he said that it could be seen by driving west of Corrigan, past Edens' mill, and this timber lies on both sides of the road, but principally he said on the south side. Maybe it would be worthwhile for you, Dave or someone to drive out that way and take a look at it.

Jackson also said that he had received a number of communications from Ernest Kurth indicating an interest for Southland. He told me, however, that he wanted to work with us and would keep me advised and would certainly let me know just as soon as their negotiations with Lynch-Davidson had reached an impasse.

I don't know just what the Koppers Company is offering Lynch-Davidson for this cut over land, but I know that it is nothing like as much as you and Dave were figuring on paying Whiteman Decker, and I doubt if they are figuring on paying more than about $10.00 per acre. The Whiteman Decker land may be worth $30.00 per acre or even $35.00, but I hate to think of our purchasing 9,000 acres at such a price on the inflated market which we have today, and but for the danger of this land getting away from us, that is being sold to someone else, I would certainly like to wait and negotiate for it a year or two hence when we will be in another depression and when all values will be a fraction of what they are today.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date July 30, 1948

I wrote Tripp and invited him to be with us when we meet with Mr. Adams of Thomas E. Hand and Associates in Diboll next Tuesday, thinking that he might like to learn something of the combination trust plan which we are considering for our employees, and this morning I have a letter from him saying that he will be with us.

Please, therefore, arrange an extra place for Tripp at the luncheon preceding the meeting.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. July 31, 1948

Dear Dad:

We have gone over the plans pretty carefully on the store building and feel that we would be willing to go ahead on the job as indicated for a flat fee of $5,000.00. Do not hesitate to reject this if you think it unwise. We feel that we can save you something in excess of this figure and I believe I have gone over those various points.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
cc: Mr. E. C. Prud'homme

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 2, 1948

I have received your letter offering to build the store at Pineland for a fee of $5,000, which I understand covers any architectural work, drawing of plans, etc. which may be involved and also supervising the construction, using your organization for the purchase of materials where it may be advantageous to do so. I don't know whether your fee of $5,000 would include compensation and liability insurance for employees. I am inclined to think that you would expect Temple Lumber Company to take care of such expense since they would be responsible for the labor cost.

As Eck will be over to meet with us in Diboll tomorrow, Tuesday, and since we will, in fact, have most, if not all, of the directors of Temple Lumber Company there, I think that it might be well for us to discuss the building of a store at Pineland and decide just what we want to do. George Smith, as you may know, has raised some objection to such an outlay on the ground that it might be a red flag to an examining agent of the Internal Revenue Department since it would not appear reasonable to make such an expenditure for the amount of timber we have in our timber account. In other words, George thinks that it might bring about an adjustment of our timber account such as we had at Diboll a year or two ago after the Spain estimate. For my part, I can't see much objection to making such an adjustment in our timber account. True, it would increase our tax liability in the immediate future, but we would get back our investment in timber over a longer period of years, and our tax would be reduced later on.

Your bid of $5,000 for the building of the store at Pineland looks about in line to me. I don't know whether Eck has gotten other bids or on what basis his man Thomas was figuring on the job, but we will discuss all of this tomorrow when we are all in Diboll.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 5, 1948

I realize that I may be inclined to try to influence others' thinking, particularly when it comes to politics in a presidential election year. However, I have tried in recent years, and I think I have been quite successful, to avoid arguments about politics, which I have found from experience do little or no good and frequently engender so much heat as to cause serious breach of friendship.

Aside from editorials and such bearing on politics I would like to send you from time to time comments on general conditions which I think might effect our business. I will not send any such that I do not think are very worthwhile. I realize that everyone has a lot of reading matter pass over his desk and that a busy man does not have time to read it all with care. I promise you, therefore, that I will try not to burden you.

I have gotten a great deal of good information, information which I think has a bearing on our business, any business in fact, from the Report for The Business Executive, several copies of which I have sent to you. These reports, to be sure, are not too interesting perhaps because they contain a lot of figures, a lot of statistics, but I do think that they keep one well informed on general economic conditions as well as on what Congress is doing and what may be expected in the way of legislation, which information I think is of value to the businessman. It is information which everyone who makes any attempt to keep up with what is going on should have. It is well enough to be fully advised within our own little spheres, but, as the old saying goes, sometimes we cannot see the forest for the trees, and in this day and time especially I think it behooves everyone of us to have a broad view of conditions, nationally and internationally.

I am enclosing a circular I received this morning from the publishers of the Report for The Business Executive. I doubt if you will be interested in it. However, if you are, will be glad to subscribe for you at the reduced rate for a second subscription for the same company. If you are not interested, there is no need for you to reply to this letter; simply throw the enclosed in the wastebasket.

AT:ld

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Published by
BUSINESS EXECUTIVE PUBLICATIONS
DAVID LAWRENCE, PRESIDENT

Report for
THE BUSINESS EXECUTIVE

2346 N STREET, N. W.
WASHINGTON 7, D. C.

Dear Subscriber:

I am writing to bring to your attention one of your privileges -- as a subscriber to Report for The Business Executive -- of which you are not now taking advantage.

It's this: Since you already have a "first" subscription to the Report at $25 a year, you are entitled to order as many more subscriptions as you wish at a $10 saving on each one. That makes the rate on additional subscriptions only $15 a year.

There is one simple "condition" in this arrangement. To simplify billing for you and for ourselves, all subscriptions including your own must be handled on a single order, so that they come up for renewal on the same date.

This is an opportune time for you to consider the advantages of this "group" plan. Your own subscription is due for renewal in a few weeks and the additional subscriptions can, therefore, most easily be made to coincide.

More important, you and I know that the period ahead is a perilous one for businesses of all kinds, a time when good solid business counsel of the sort you get in the Report, is to be at a premium. You know how much value you have gotten from your own subscription -- now you can share that value with your associates, at a time when they can use it to best advantage.

In recent months, incidentally, more and more of our subscribers who are doing business abroad have asked us to send the Report to their friends in other countries -- feeling that they too would benefit from the intimate knowledge of U. S. conditions. Foreign postage rates are shown in the enclosed little folder.

We make this suggestion because we would like to have more of your associates as subscribers -- yes, but also because we are trying to be as helpful in our business relations as the Report itself is when it reaches your desk each week.

Sincerely yours,

Anthony R. Gould

ARG/muc
Enclosure

Anthony R. Gould,
Director

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OUR GROUP PLAN for . . .

Partners . . Officers . . Key Executives. . Branches . . Customers . . Suppliers

You are entitled to a special rate on subscriptions to Report for The Business Executive—if more than one copy is subscribed for by you or your firm.

According to this arrangement only one of the subscriptions is $25 a year but each *additional* concurrent subscription is at the low rate of $15 per annum.

The special rate applies to your main headquarters, to your branches and subsidiaries even if they are at separate addresses and to any other subscriptions you may wish to purchase.

To benefit from this plan the only requirement is that your subscriptions run concurrently and have a common expiration date so that they may be billed and paid for together.

The special rate does not apply when subscriptions are handled separately or have various expiration dates.

Advantage of this offer can be taken if your firm already has a $25 subscription in effect by prorating additional new subscriptions at the $15 price ($1.25 a month) so as to bring them to a common expiration date with your original order.

—*See Example A at right.*

— or —

Subscriptions already in effect may be renewed and prorated at $15 a year to bring them to a common expiration date with an existing $25 subscription.

—*See Example B.*

We should be pleased to check the expiration date of any subscription that you now have so that arrangements can be made for you to benefit from this special group plan. Just write: REPORT FOR THE BUSINESS EXECUTIVE, 2346 N Street Northwest, Washington 7, D. C.

EXAMPLE A

If you already have a $25 subscription in effect paid through December and wish to enter additional subscriptions starting April 1 of the same year—the additional subscriptions could be entered for nine months or through December for only $11.25 ($1.25 per month)—a saving of $7.50 from the regular price of $18.75 for nine months.

EXAMPLE B

If you already have a $25 subscription in effect paid through September and another subscription paid through February of the same year—the February subscription is eligible for the special rate if it is brought to the common expiration date of the $25 subscription. Therefore, the February subscription could be renewed for seven months at $8.75 (7 times $1.25)—a saving of $5.84 over the regular subscription price for seven months. To continue at this low rate, all subscriptions would be renewed on a single order thereafter.

AIR MAIL DELIVERY of the Report is $2.50 per year additional for each subscription in U. S. A., Canada, Mexico. For rates to other countries, see back page.

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Report for
The Business Executive

2346 N Street, N. W.
Washington 7, D. C.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 5, 1948

One of the things I intended to discuss with you when I was in Diboll a day or two ago was the 1,300 acres of timber owned by Mrs. Jasper Peavy adjacent to our railroad which Bill Peavy, Mrs. Peavy's nephew, seems to be handling.

Bill has suggested that we figure on cutting this timber selectively, marking it with our own crew, and I told him that I would submit a proposition to you to have someone look at it and make him an offer. I am sure that we would be interested in figuring on this but I am inclined to think that Bill Peavy would expect a pretty high price, though I don't know that there is any reason to think that he would demand more than prices at which Government timber has been selling in our area. As a matter of fact, I think that some of the high prices on recent sales have influenced him to consider selling this timber on a selective basis at the present time.

Bill said that the tract is probably still in the name of Mr. J. A. Peavy or Mr. Jasper Peavy. There are two separate tracts, each of approximately 1,300 acres, the other one being in the name of Sam Peavy. He says there are a number of heirs in this other tract and he has nothing to do with it, and it is not to be involved in any deal which he might make with us on the tract owned by Mrs. Jasper Peavy.

I wish that you would have Dave or someone look at this timber and either let me know what we would want to offer on it, or it might be more satisfactory to communicate directly with Bill. You may address him as Mr. W. A. Peavy, Peavy Lumber Company, Shreveport, Louisiana.

Bill said he would mark with our crew - have just as he do our own timber.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 6 1948

Dear Dad:

Usually a deal like Bill Peavy's is handled on a contract such as Jim Bemis uses, which allows the owner the opportunity to pull out at any certain time, but paying a little bit of fee for the supervision and which allows us to cut his timber under our forest management program at a price equal to the average of all purchased logs during that year. In other words, if we pay an average price of $32.00 on all logs bought, he gets that price. It is computed annually and is covered in a formal contract. I picked up a copy of this contract when we were up at Prescott recently. I am suggesting to Dave that he contact Bill along this line.

In regard to the Report to the Business Executive, I would like to be put on the mailing list and if you will attend to this I will appreciate it.

Yours very truly,

Arthur

ATJ:lw

CC: Mr. D. C. Kenley

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 6, 1948

In regard to the building of the Pineland store I am frank to say that I do not know just what would be fair compensation for your organization, but inasmuch as Eck is inclined to give this business to you and because you and I are more or less on the spot in that I am president of the company and you are a stockholder and a director, I think that you should be very sure that the fee to be charged is fair and reasonable and one that cannot be criticized.

In our conversation in your office last Wednesday morning you indicated that a fee of $5,000 for your organization was conservative. I hope that it is. In the final analysis, however, we will have to depend upon you to do what is right, and I have every confidence that you will not take advantage of the situation but will, on the other hand, give us value received.

In a letter to Damrel I am suggesting that a written contract ~~and~~ or memorandum be made out so that there will not be any misunderstanding. Eck is in Houston with his wife who is undergoing a minor operation, but I presume that he will be back in Pineland by Monday, which will be as soon as you can have a man at Pineland to discuss the details. In my letter to Damrel I outlined my understanding of how the job is to be handled, but if you disagree in any particular, please handle with Eck.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 7, 1948

Dear Dad:

July shows a total profit of $104,538.60. This is after pretty heavy expenditures in dwelling labor and supplies, which includes all street work and utility work, which is pretty heavy at this time. This also is after deducting the bonus of $33,000.00, so you can see that we really had a whopping big month. I feel pretty good about it, considering the fact that I wasn't too optimistic about it with the low production that we had last month.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 7, 1948

Lloyd Neblett, who is in the used car business here, called me yesterday afternoon and said that someone traveling through had told him that you either were figuring on getting the Studebaker agency at Lufkin or that it had been offered to you and, further, that if you are not interested and this agency is available he would like to figure on it. I told Lloydthat I would write you and try to find out the facts.

Lloyd is a mighty fine young man and has a lovely wife, and I would like to assist him in any way I could to improve his situation. If you know anything about the Studebaker agency that you feel like passing along, wish you would please advise. If the Studebaker agency in Lufkin is available and if you are not interested in it, maybe you would be willing to recommend Lloyd.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 9, 1948

Dear Dad:

Thanks a lot for your letter with reference to the Studebaker agency in Lufkin and, in particular, Mr. Lloyd Neblett. I am well acquainted with Mr. Neblätt, his wife, his background, and every other fact pertaining to him. He was, if you remember correctly, a very close friend of mine and I would do anything possible to help him.

I believe the rumor Lloyd got hold of must have been with regard to the Studebaker dealership in Nacogdoches. It was my understanding that this was open and I was offered a half interest in it. However, it is my understanding that they have decided not to go ahead at this time, but it might be worthwhile for him to check with their Dallas office.

You might tell Lloyd that I believe the Packard agency and the Jeep agency are open in Lufkin. Either of these, I believe, would be worthwhile.

Yours very truly,

Arthur

ATJ:lw

P. S. I believe the Lincoln-Mercury is also still open in Nacogdoches.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 9, 1948
Dictated 8/8/48

Have just received your letter of August 7th, and while it is Sunday morning, I am dictating a letter to be written Monday, when I will be in Dallas, to congratulate you upon the splendid showing at Diboll for the month of July.

Your letter indicates that the bonus of $33,000 was deducted in July. I thought you were going to pro-rate this over a three-months' period, but if this charge did in fact come out of the July showing, the result was exceptionally good. I have the analysis of profit for July and note that $6,478.62 was charged for auditing, and, as you say, the charges for dwelling labor and supplies, which takes into account a lot of the improvements we are putting in, make the final result all the better.

Mother has been wanting to do a little shopping in Dallas before we leave on our vacation next Saturday night. I have nothing to do in Dallas, but she seemed reluctant to go over there without me. Am not sure whether we will drive over this afternoon and back tomorrow afternoon or go by train and take advantage of our railroad and Pullman passes. As the weather is so very pleasant, the thermometer registering in the low 70's, we will probably go by car.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. August 10, 1948

Dear Dad:

I have before your letter of August 9 with reference to the profit for last month. I was correct in saying that the bonus had been taken out of the monthly figures. Therefore, you can see that we had a whopping good month. You will notice that our production was 2,900,000, which doesn't look at all bad. Our cost without the bonus would have been roughly $51.00, and that would have really been something.

Yours very truly,

Arthur

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To ~~Mr. Arthur Temple, Jr.~~ From Arthur Temple Date August 10, 1948

The ticket office at the union station called me this morning and reported that a Mr. Clarke had assigned to you a bedroom on the Kansas City Southern out of here Saturday night, August 14th, at 8:50 P.M. and had secured five seats out of New Orleans for Mobile for you on August 15th. Russell Evans, the man who talked to me, said that they did not have any seats for you from Mobile back to New Orleans but did have a bedroom from New Orleans to Texarkana.

Russell Evans is the man who secured the accommodations for us from Texarkana to New York and return, and when he called me he couldn't understand how I was going to New Orleans and Mobile the same night that I had reservations out of here for New York. The confusion resulted from the fact that Mr. Clarke, whoever he is and I presume he is the KCS man at Shreveport, reported the reservations for Arthur Temple and not for Arthur Temple, Jr.

I told Russell Evans that I would pass this information on to you because I know that you will want to know about your reservations.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 10, 1948

I don't know that it will add anything but I am enclosing a letter received this morning from Bill Peavy about his aunt's timber in Angelina County. It may make the situation just a little bit clearer to you.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 10, 1948

A man from the telephone company was here today to see if I had a key or to tell him who here had a key to the office at Brookhaven so that he could disconnect the telephone. I didn't know of anyone to whom I could refer him other than Mr. Patterson of the Oaklawn Addition, and he said that he had seen him and Mr. Patterson had told him that he didn't have anything to do with the office and did not have a key to it.

If you wish this phone disconnected, please advise who here has a key, and if there is no one here with a key to the office, you had better bring one up when you come Saturday and attend to it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 12, 1948

I called the union station ticket office and found that they do have reserved in your name two bedrooms out of here on the Southern Belle, KCS, the night of Saturday, August 14th. They also have six seats out of New Orleans for Mobile on August 15th on the L&N, but Russell Evans told me the other day that he had five seats reserved, and you said this morning that five was what you needed. Anyway, you do have two bedrooms out of here and so that much is taken care of.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 12, 1948

As I told you on the 'phone this morning and as I told you and Dave when I was in Diboll some weeks ago, I am perfectly willing to rely on your judgment and Dave's in buying the Whiteman Decker land, 9,000 acres at $30.00 an acre.

I am not in a position to judge the value of this land and the timber on it since I have never seen it, and as far as that goes I doubt if I would be qualified anyway. Generally speaking, I think that now is a bad time to make any large purchases of this sort because we are in an inflationary period when the dollar has perhaps one-half of its buying power that it has in normal times, and, as I believe I wrote you about this particular deal, I think that it would be far better to wait until another depression comes if, and that is a big word, we could wait without the risk of having the land sold to someone else.

I am conservative by nature I guess. I never was much of a plunger, and I recall all too well the struggle which we had during the 1930's which was the result of over-expansion during the boom years of the 1920's. It is true that we are not in a position to get hurt now like we were when the crash came in 1929, because at that time we had borrowed heavily from the banks while now we have a substantial surplus in cash and Government bonds. However, I do want to maintain a strong cash position because I know that hard times will come again, just as they always have, and I do not see how we can afford a depression as a result of the mal-adjustment which we have today. In saying this I am not backing up on my approval of the purchase of the Whiteman Decker land. However, I do want to advise caution in any heavy outlays of money.

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Mr. Arthur Temple Arthur Temple, Jr. August 24, 1948

Dear Dad:

Enclosed you will find information on the American Forestry Association and I am referring it to you for your consideration.

Yours very truly,

Arthur

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. August 30, 1948

Dear Dad:

I want to thank both you and Mother for taking Chotsy on the trip. She obviously had a wonderful time and came back a perfect little lady. I really think it does them a great deal of good to get away like that, more or less on their own, where someone else can take charge of them for a little while. I hope that they behaved themselves and feel sure that you were pleased with their conduct.

I am anxious for you to come down and see the improvements that have been put in at Diboll recently. The paving is under way at this time, and should be completed within a week. I t will really change the look of the place.

I don't expect much of a month this month on account of the vacation, etc., but we will see what we will see. I will withhold all comments on my vacation and the children's vacation until I can see you. Please advise when you plan to resign.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date August 31, 1948

Have just received your letter of August 31th and in reply want to say that we enjoyed ever so much having Carolyn and Chatsie on our vacation with us. They were just as good as they could be. There was not a tear or even a cross word the entire time we were away. They both behaved like little ladies. We received many compliments on them and were, in fact, very proud of them. They really added a great deal to the pleasure of the trip as far as I was concerned, giving me an interest which I would not have had otherwise.

I think both of the little girls derived a great deal of benefit from the trip. In addition to enjoying the ocean twice every day while we were at Quogue, your mother took them on several sightseeing trips in New York, which was, I am sure, educational as well as enjoyable. I was at times fearful, however, that the little girls would be completed worn out, but they stood up under the strain well and, in fact, did not seem to tire at all. They were even as fresh as daisies when we got off the Texas Eagle at Texarkana at 3:00 A.M. last Friday.

I would like very much to see the improvements at Diboll referred to in your letter and am planning to go down some time in the near future. Mr. Scruggs, lease agent for Humble Oil and Refining Company at Tyler, wrote me that he wanted to have a conference with Dave Kenley and me some time after September 7th, when their Mr. Hankinson returns from his vacation, and I have written him that I will be glad to meet him at Diboll at any time after that date that suits his convenience. When I will make another trip to Diboll, therefore, depends entirely upon Mr. Scruggs's pleasure. Temple will probably go to Pineland and Diboll the latter part of this week, and I would take advantage of the opportunity to ride with him but for the fact that I will have to go so soon to meet with Mr. Scruggs and Mr. Hankinson.

Dave Kenley wrote that he thought Mr. Scruggs was going to propose some kind of a lease on something like 100,000 acres of our land rather than to take all of it, as I proposed. I don't know whether we would want to enter into such a deal or not. One way to figure is that a half loaf is better than none, but, on the other hand, they may want to pick, and probably would want to pick, the most likely acreage from which we might be able to derive considerably more by leasing in small lots, as has been our practice in the past. Incidentally, Dave also wrote that he had someone else who might be interested in a shooting contract on all of our lands at 50¢ per acre or more, which might be a better proposition than Humble is prepared to offer. I would like for Dave to explore this second proposition a little further and talk with him about it before we meet with the Humble men in order that we might compare the two propositions.

Am glad to know that the paving of the main street in Diboll is in progress. That will indeed be a tremendous improvement and one which I know will be greatly appreciated by the people of Diboll as well as by those who have occasion to visit Diboll from time to time.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** August 30, 1948

I have received from Styles general office letter #582 advising all managers of the retail division of the discounts to which our companies are entitled on purchases of U. S. tires and tubes.

I presume that this schedule of discounts applies to Texarkana as well as other points where we operate. I would like to know just what procedure to take in order to take advantage of this schedule of discounts and just what does the following quoted from Styles' letter mean: "Royal Master casings 25-20-15-11%."

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Mr. Arthur Temple Arthur Temple, Jr. August 31, 1948

Dear Dad:

Mr. J. C. Benedum and Mr. W. R. Cambbell, representing the Hiwatha Oil Company, were in my office today with reference to leasing approximately 80,000 acres that we have south of Highway 21 in the pineland area. They offered $20,000 for shooting option of 6 months and $5.00 an acre for a minimum selection of 5,000 acres. This would involve a 5 year lease. Of course, there would be a $1.00 rental on the selective acreage. They also agreed to put down at least one well to the Rodessa sand, which is approximately 8,000 feet, more or less in that area. This would come to something in excess of $45,000.00 and I told them that we were on a deal with some other people on our entire acreage and they indicated that they would be willing to wait to see how that came out. I think that this is the same deal that Dave has mentioned to you previously, but thought I would pass it on to you.

Yours very truly,

Arthure

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. August 31, 1948

Dear Dad:

These discounts mentioned in the tire contract will be available to anyone in Texarkana connected with the company by charging them to Southern Pine Lumber Company and with reference to the contract. I will have complete instructions sent to you. The numbers after Royal Master casings indicate the discounts from list.

We have made a very, very advantageous trade on this and receive the same discounts afforded to nation-wide concerns. This is a bracket below what we should ordinarily fall into and is approximately 25 to 30 per cent below what we have been buying at.

We closed out the Whiteman-Decker trade, but it is still in the hands of the attorneys and I will advise you when the deal is actually completed.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 1, 1948

I note from your letter of August 31st that Mr. Benedum and Mr. Campbell, representing Hiawatha Oil Company, have discussed a shooting contract in the Pineland area with you and also are contemplating the selection of 5,000 acres or more to be leased for a bonus of $5.00 per acre and the drilling of a well to the Rodessa sand, approximately 8,000 feet.

I suggest that you refer Mr. Benedum and Mr. Campbell to Dave, who wrote me that he was figuring with someone on a shooting option where they had offered 50¢ per acre for the privilege, which is twice as much as Benedum and Campbell have offered, but in this other proposition I don't know that there is any commitment to drill a well to 8,000 feet. Dave might be able to work one against the other, if the same acreage is involved or if there is any overlapping, without any obligation to drill. I don't think 25¢ an acre is enough for shooting. If I recall correctly, we got $1.00 per acre on 150,000 acres from Magnolia several years ago.

I don't know just what kind of a proposition Humble is going to make to us. I would be inclined to hold everything else in abeyance until we can meet with Mr. Scruggs and Mr. Hankinson, which meeting I presume will be in Diboll next week.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 1, 1948

George

I note from your letter of August 31st that you have closed the Whiteman Decker deal and I presume at $30.00 per acre for 9,000 acres, which means a consideration of $270,000.

This is a pretty large amount of money, and in order that we may be prepared to make the payment when it is due wish that you or Dave would please let us know at this office as soon as you can when the money will be required. It may be necessary for us to sell some of our Government bonds.

Please pass on to Dave Conley + return

AT:ld

Noted
JJ
9.2.48

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company
MANUFACTURERS
YELLOW PINE HARDWOODS
ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET
Texarkana, Texas

September 3, 1948

Mrs. Arthur Temple, Jr
913 Grove Street
Lufkin, Texas

Dear Mary:

Some time ago I asked Arthur to have some pictures made of Chatsie and Buddy to go with the pictures of Tommy, Jane and Carolyn which I have in my office. He said that he would have some pictures made by Shirley Daniels at Diboll, but, frankly, I question whether Shirley is sufficiently experienced or perhaps I should say artistic enough to make good photographs or photographs which would be suitable for my purpose.

I have pictures of Ann's three children in frames 5¼ inches wide by 7 inches high, and, if possible, would like pictures of Chatsie and Buddy of about the same size. I would like to have my gallery of grandchildren complete, and on the assumption that Arthur has forgotten my request I am now taking the matter up with headquarters.

We certainly did enjoy having Chatsie and Carolyn with us on our trip to Quogue. They made the trip ever so much more interesting, and I believe that it was educational as well as enjoyable to them. They were both just as good as they could be. Both Katherine and I were proud to have them considered as our children by most of the people with whom we came in contact.

Affectionately,

Big Pap

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 10, 1948

I am sending you today by parcel post the shoes which you loaned me when I got mine wet in Lufkin Tuesday afternoon. I had them shined when I came to the office this morning and I hope that they will reach you in good condition. They really saved my life. I am quite sure that I would have contracted a severe cold if I had not had a change.

As we were leaving Diboll yesterday afternoon, Temple said that you ought to slow down, that you had recently had your blood pressure taken at the clinic and it was 160. That seems to me entirely too high for one of your age. Certainly, it is considerably higher than mine. You do seem to be under considerable tension much of the time, and tension is one, if not the most important, cause of high blood pressure.

I think that you can do a lot to control this condition. I know that I have. Just make up your mind not to get in a stew regardless of circumstances. The main thing, however, I think, is to cut down on your activities; relax and rest at every opportunity. While I don't want to interfere in your home-life or your domestic affairs, I think that it would help considerably if you would get more relaxation at home and not go out socially so much and keep late hours, especially if this practice doesnot appeal much to you.

I am reminded of my advice to you several years ago when we were duck hunting and you waded out after ducks without rubber boots. I cautioned against this practice, and you replied that you felt no ill effect from it, and I said that you might not at the time but it was very apt to tell on you in later years. I don't mean to imply that your blood pressure is a result of wading in cold water without the protection of boots, but as I told you about that, the pace at which you are going now is very apt to show up later on, in fact, I think that it is showing up now in blood pressure far beyond what you ought to have.

You are naturally one of my chief concerns, and I hope that you will listen to my advice and heed it. In addition to easing the tension I would like very much to see you take more time to engage in cultural pursuits, reading and an active interest in the church. I hope that you will get your affairs lined up so that you will be able to have more relaxation, more time and thought for other things than making money.

Affectionately,

Arthur

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. September 13, 1948

Dear Dad:

Attached you will find a copy of a quit-claim deed which I would appreciate your executing. The reason it is necessary for you to sign this is that when I went to the Navy I gave you power of Attorney and this has not been revoked. I have contacted Mr. Collins and he is going to have this revoked, so you want be bothered with this in the future.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 15, 1948

I am enclosing quit-claim deed as requested in your letter of September 13th.

Haven't you sign in wrong place?

ATld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 15, 1948

Yesterday on the way back from Little Rock you asked me the amount you owed me for the Southland stock which I purchased from Mrs. Sage and resold to you, and, further, you indicated that you might want to retire this indebtedness soon.

On my arrival at the office this morning I referred to correspondence of last year and found that I paid Mrs. Sage $407.25, and if I am not mistaken, this is the price at which I agreed to sell the stock to you.

I am giving you this information in order that you may remit to me the consideration for the stock sold you when it is convenient for you to do so.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. September 15, 1948

Dear Dad:

Please apply the attached check on my indebtedness to you. Also, please let me know what my balance is with you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 15, 1948

I am enclosing Temple-White Company, Inc. certificate #8 for one share of stock issued in your name, which I wish that you would please endorse with a pencil in the space provided and return to me to be turned over to Bob for safe keeping.

This is a share of Southern Pine's stock which was issued to you to qualify you to serve as a director of Temple-White Company. It may not be necessary for you to endorse the certificate in view of the fact that it is shown in one place as issued to you for the stockholders of Southern Pine Lumber Company, but inasmuch as the face of the certificate shows that it is issued to you without qualification, I think the endorse is probably in order.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 17, 1948

I am enclosing my check for $264.49, the difference between your check enclosed with your letter of September 15th, $671.74, and what you owe me for the Southland Paper Mills stock I sold you about a year ago, $407.25. I am, of course, not including anything for interest because I see no reason why I should collect interest from you and turn around and pay the Government perhaps 75% of it.

I note that your check is marked"payment on account". I don't know of anything you owe me for except the Southland stock which I purchased from Mrs. Sage at $20.00 per unit plus interest for the time she had held it at 6% per annum. If you know of anything else, please advise.

Sallie —
Please deposit
AT

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 18, 1948

When we were on our way to Little Rock I told you that I thought it was going to be necessary for me to entertain some of my Texarkana friends on a hunt at Boggy Slough this year because there is a wide demand for such a party, and I don't see how I can get out of it. Temple told me on his return from Diboll this past week that consideration is being given to dates and, therefore, I want to write you to tell you what my preference is.

The duck season opens in Arkansas on November 26th. I would like to open the season at Grassy Lake and give other friends here who have the opportunity to hunt at Grassy Lake the privilege of opening the season here, and so I would suggest December 2nd, 3rd and 4th or December 6th, 7th and 8th for my party. I would not like to defer it much after December 8th because everyone is pretty busy getting ready for Christmas after that date. I would like very much to have one of these two periods assigned for my party and wish that you would please advise me after canvassing the situation whether or not one or the other is satisfactory.

AT:ld

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. September 20, 1948

Dear Dad:

I have the grease fittings mentioned in my car and will ship them to you immediately.

Yours very truly,

Arthur

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. September 20, 1948

Dear Dad:

I will let you know as soon as we allocate dates for the Boggy Slough parties. You will be assigned the approximate dates as requested.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 21, 1948

I can't decide whether I want to have a party at Boggy Slough this year or not. If I do, I would like to have November 18th, 19th and 20th if possible because this will be the first full period after the opening of the deer season on November 16th and the duck season will be open in Texas, according to my understanding, the duck season opening on November 12th.

I am very indifferent about having a party this year because in the first place it is quite expensive for the pleasure to be derived; very few of my crowd are seriously interested in hunting and those that are prefer duck hunting to deer hunting, and we have at Grassy Lake one of the best duck hunting preserves in this part of the country. In this connection I doubt if there will be enough water in the ponds at Boggy Slough to make the duck hunting very good, while, on the other hand, hunting is always best at Grassy Lake when there is not much water in the country, and, as a result, the ducks are concentrated in the few places where there is water.

If you can, give me a few days more to discuss a party at Boggy Slough with some of my friends here. I will try to let you know by the end of the week whether I would like to have a date reserved.

AT:ld

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Please disregard
my letter of yesterday
re hunt. Until I
advise further.
Not much point to
going to Baggy at big
expense to me when
we have money
Lake here

A. S.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 23, 1948

I have arranged with Mr. Hand to meet him, Mr. Adams and their attorney, Mr. Childress, in Diboll next Tuesday morning at ten o'clock to consider bids which have been received from several insurance companies and also the trust agreement which has been drawn up by Mr. Childress.

Temple and I will drive down either early Tuesday morning, arriving in Diboll by ten o'clock, or we will drive down late Monday afternoon and spend the night in Diboll. Following our conference with Mr. Hand and his associates, which will take possibly four hours, Temple, Asa Love, who is also making the trip, and I will drive down to Houston and I will have a visit with Styles Wednesday, returning either on the train leaving Houston at 4:00 P.M., the Eagle, or the late train, which I suppose leaves about 11:00 P.M. I don't want to make my visit to Houston too short but presume that I will have long enough to see the Westview Project, the new yard and have a satisfactory visit with Styles.

Unless something comes up in the meantime, therefore, am looking forward to seeing you in Diboll next Tuesday morning.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 24, 1948

Since arranging to meet with Mr. Hand and his associates in Diboll next Tuesday morning at 10:00 A.M., I have received a notice of a special meeting of the Board of Directors of Southland Paper Mills, Inc. to be held at 11:00 A.M. on that day. Accordingly, I have telephoned Mr. Hand and arranged to meet with him and his associates in Diboll at 1:00 P.M.

I will, therefore, attend the meeting of the Southland Board in Lufkin at 11:00, have lunch in Lufkin and proceed from there to Diboll. I don't know just how long it will require to discuss the matters Mr. Hand has for us, but he estimated that we ought to get through in 3½ to 4 hours.

I may pass up the trip to Houston with Temple because I don't want to try to crowd too much into a short time and, too, I would like to take in the Forest Festival at Lufkin, particularly to see our exhibit.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 24, 1948

I have just received notice that Jack Porter, candidate for U. S. Senator on the Republican ticket, will open his campaign by radio next Tuesday, September 28th, at 8:30 P.M.

I note that Mr. Porter's opening campaign address will be broadcast by KRBA, Lufkin, and I suggest that you hear it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September25, 1948

Last night at a meeting of our poker club there was almost unanimous sentiment in favor of having a party at Boggy Slough this fall, and since I did not see any way of getting out of entertaining the crowd gracefully, I announced that we would have the party probably November 18th, 19th and 20th.

These dates fall on Thursday, Friday and Saturday. I would like to go in on Thursday in time for supper and break up Saturday after lunch. This would give us two nights and the better part of two days, which I think will be sufficient. I know that some ~~of~~ have grown weary before the full time has expired in the past, and several have left early, which sort of throws a damper on the party. Incidentally, it would save some expense to cut down the time as I have suggested.

I am very much afraid that there is not going to be sufficient water in the ponds to provide good duck shooting. In spite of the prospects, however, the crowd last night was very enthusiastic and possibly the most enthusiastic ones were those who do not hunt but spend their entire time around the clubhouse, such as Trevor Caven and Bob Maxwell.

I wish that you would please let me know whether the dates I have suggested are satisfactory. I presume that I can depend upon Clyde or someonedown there to look after food and other arrangements.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** September 25, 1948

For some time I have considered the advisability of replacing the double sash windows on my sleeping porch with French windows or some type of windows which would let in more air. Do you think this would be practical and would the cost be within reason?

To refresh your memory, there are four large windows about four feet wide on the west side and six smaller windows about three feet wide on the north and south sides, three on each.

Because of the nature of the windows it is very difficult to get much circulation of air at present. I think the comfort of my porch in the summertime would be greatly enhanced by French windows or some similar type which would open the full length rather than have one-half of the opening closed, as at present. I would like to make the change before next summer if it seems practical to do so. To that end I will appreciate any advice or information you can give me.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. September 27, 1948

Dear Dad:

Your party will be set on the dates requested and Clyde or Ben Anthony will look after the arrangements. Please let me know how many you expect on your party.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. September 27, 1948

Dear Dad:

In regard to the windows, French windows would give about fifty per cent more ventilation, but I don't think that it would justify the cost. Also, considerable work would be involved in re-working the jambs to receive the new units and I don't regard the wooden French windows as particularly satisfactory. In my opinion, you would be making a bad step to replace your present set-up as indicated.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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Mr. Arthur Temple Arthur Temple, Jr. October 1, 1948

Dear Dad:

Please secure 100 copies of "Ten Lessons in Forestry" for distribution in the schools here. It would be good if we could get our name imprinted somewhere.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 1, 1948

I have just been advised that Jack Porter, candidate for U. S. Senator on the Republican ticket, will continue his campaign with an address next Monday, October 4th, at 8:30 P.M., which broadcast will be handled by WFAA, Dallas, and KPRC, Houston, and KFDM, Beaumont.

In addition to the above Senator Vandenburg will speak on the CBS network Monday, October 4th, from 7 to 7:30 P.M.

I thought that you might be interested in listening to these broadcasts.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 2, 1948

I intended to talk with you when you were up here last Thursday about a bonus for all employees for the third quarter. Failing to do so, however, I assumed that you would go ahead and take steps to pay such a bonus as we have paid heretofore, and I am glad that you have proceeded along that line.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 2, 1948

Referring to your enclosed letter suggesting that I order 100 copies of "Ten Lessons in Forest" for distribution in your schools at Diboll:

I left with you the letter from, I suppose, the Southern Pine Associationabout the re-issue of this booklet, and since I have nothing on it here, I think the simplest thing would be for you to order directly what you need. If, however, you have misplaced the letter which I left with the booklet on your desk, I think that you could just write the Southern Pine Association, Canal Building, New Orleans, Louisiana, and tell them what you want.

I don't suppose any provision is made for the printing of our name on the booklet. However, you could very easily use a rubber stamp.

Before ordering any of these booklets for distribution in the Diboll school, you might check with the school superintendent to be sure that they are not already supplied with these booklets from the original issue. I think Henry Temple may have ordered a sufficient quantity before he passed away. Otherwise, I think that it would be a good thing to distribute them in the school.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. October 4, 1948

Dear Dad:

Attached you will find a letter from Ernest Kurth in connection with the donating of a room for the Memorial Hospital. I thought that you might be interested in this and, therefore, hand it to you.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 4, 1948

I may have made a faux pas on my visit to Diboll last week. While we were conferring with Mr. Hand and his associates in your office, I went out front to get a drink of water and I think Hall was standing there with several other men. At the time I wasn't sure that it was he and for the moment questioned the advisability of saying anything about his boy in the present of the others anyway. I think, if it was Hall, he may have questioned by apparent lack of interest. I wish that you would try to explain the situation to him.

AT:ld

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. October 5, 1948

Dear Dad:

I like what you have said to Mr. Stephens and I feel that your first letter was the better of the two, but both of them seemed to cover the situation. I am inclined to think that we need to restrict our production if that is the only thing that will help us keep our purchase price of seed down.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 11, 1948

If I were getting a car for my own permanent use and to relieve my Cadillac of hunting and fishing trips to Grassy Lake, where a part of the road is gravel, I would unhesitatingly prefer a Ford. However, on the theory that any new car purchased should go to Mother, who prefers a Chevrolet, I think because she has always driven a Chevrolet, I would rather have a Chevrolet and then I could take her old car for my use. However, I realize that cars are very difficult to get and I would be very well pleased to have either a Ford or a Chevrolet, and I really think that if I got a Ford and offered it to Mother she would be tickled to death with it after she became accustomed to it. When I speak of a Ford, I have in mind a Ford V8. I would rather not have the Ford 6, although again I realize that beggars cannot be choosers.

Now as to color: there again I know that one cannot be too particular and again I would be influenced as to whether the car would be for my permanent use or for Mother's. Mother would not want to drive a car of a flashy color but would want something conservative. On the other hand, it would make little or no difference to me. As a matter of fact, I saw out at the country club yesterday an awfully pretty greyish-green or greenish-grey Ford, which I personally would like to have. As to color, do the best you can and I will be entirely satisfied. As a matter of fact, I feel very fortunate to be able to get either a Chevrolet or a Ford in any color on short notice.

I may be foolish to be thinking about a third car. However, I know that I would get a great deal more out of Grassy Lake if I had a car in which I did not have so much pride as my Cadillac. Every time I drive over there my car gets awfully dusty in dry weather and muddy in wet weather, and I don't like to crowd a lot of darkies in my car either, to say nothing of putting dead ducks and fish and all of the hunting and fishing paraphernalia that is required.

"Time is of the essence"

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. October 11, 1948

Dear Dad:

I quote from a study made by Mr. George Smith for me in regard to insurance: "On employees residences the company is carrying $403,965.00 insurance with an average premium of $217.42 each month. Insurance on dwellings covers the following: fire, lightening, windstorm, hurricane, hail, explosion, riot, civil commotion, smoke, aircraft, land vehicles, vandalism and malicious mischief."

Inasmuch as our losses are negligible on individual houses burned, I feel that it would be wise to cancel this policy and merely carry insurance on perhaps Henry Temple's house and a few of the better ones. We get practically nothing when one of them burns and, if it is alright with you, I will inform Mr. George Smith to discontinue paying this premium. I feel that we would do better to just stand the chance of the loss of one, or possibly two houses, than to continue to pay this amount. We can have one house burned a month and, unless we lose some of the better ones, we will come out ahead. Also, inview of our good fire protection that we have here, I do not think there is much chance of losing over one house at any time.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 12, 1948

Offhand I don't know just what to say in reply to your letter of October 11th suggesting that we cancel the insurance on our dwellings. I think that it might be well for us to have a full discussion of this, and since we are so close to the date of our annual meeting, I think that such discussion might be deferred until then.

From the figures quoted in your letter it occurs to me that we are getting a lot of coverage at a pretty low cost, approximately 65¢ per $100, and, frankly, I question whether it would be advisable for us to carry this risk ourselves. It is quite possible that we might have a severe windstorm at Diboll which would do considerable damage and, too, it is my impression that we frequently lose a house as a result of fire. Even though we may not get much when one burns I suppose we do get all that we are entitled to. If fire were the only risk, then I think that there would be merit to your suggestion, but I think that we stand to lose far more as a result of windstorm. You may recall that a year or so ago the town of McKinney, Texas suffered a severe loss as a result of a tornado, and it is quite conceivable that the whole town of Diboll or a considerable part of it might be entirely wiped out, just as has occurred at McKinney and many other towns in this section, which seems to be especially susceptible.

There is no need for immediate action on this. Let's give it some further thought and put it on the agenda for our December meeting. In the meantime we will have an opportunity to discuss the suggestion with Josh, who is planning to accompany us when Latane, Bob, Temple and I drive down for the annual meeting at Pineland on October 20th, after which we will drive over to Diboll for the night. I feel reasonably sure that I know what Josh will advise, but we can determine for ourselves whether there is weight to his argument.

AT:ld

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Mr. Arth ur Temple Arthur Temple, Jr. October 12, 1948

Dear Dad:

I have before me your letter with reference to Mr. P. M. Anderson's desire to move back to Texarkana. I am rather disappointed in this, inasmuch as Mr. Anderson is about the only one we have here that is able to properly look after the hardwood operation. Of course, no man is indispensable and we can get along very well if it is best for him to move.

I cannot help but feel that he is perhaps offended at something, what I could not say, or perhaps he just does not like working under me. It may be that neither of these things are true, but I will refrain from discussing it with him until you are in Diboll next time.

I cannot understand the man at all.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

P. S. I spent the night last night with Governor Jester and two or three others up near Rusk at the Fox Hunt. We had a very nice visit, both last evening and this morning and he asked me to especially convey his regards to you. He spoke of knowing you in the days when he was courting his wife. He was very friendly and we had a swell time.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 12, 1948

I was awfully sorry to learn that the derrick at Mill #2 had fallen, and particularly that there was a possibility of serious injury to some man. I am, of course, more concerned about the injury than the loss of the derrick. I wish that you would please advise further.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. October 13, 1948

Dear Dad:

The man that I thought was seriously injured by the fall of the derrick turned out to be okay. He was knocked unconscious for a short time and is suffering from some lacerations which are of no consequence.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 16, 1948

I am sending you a letter I received this morning from Joe Prestridge, together with a copy of my reply. Under the circumstances I don't know anything to do but tell him to send Bob Prestridge on down for a month's observation at Diboll. Frankly, I don't see how Bob could be in the way or any expense to the company since Joe wants him to observe rather than to be given a job.

AT:ld

401 NORTH MAIN
P. O. BOX 55
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PHONE 2-6947

PRESTRIDGE LUMBER COMPANY

WICHITA, KANSAS

WHITE PINE
FIR
AND
YELLOW PINE

October 14, 1948

OAK FLOORING
SHINGLES
AND
RED WOOD

Mr. Arthur Temple
c/o Southern Pine Lumber Company
Texarkana, Arkansas

Dear Arthur:

Bob is here visiting me, and I want him to go to Diboll and learn the grades of lumber, and it will not be a job, but my idea is for him to spend a month down there and to spend a week behind different machines, especially those making flooring and drop siding and finish, also dimension, that in case you want to open an office in Kansas City, he would know the grades, also learn how to figure lumber. There is no difference between the grades of fir and yellow pine, and fir would be what he could sell, and if this is satisfactory with you, I would be glad to have you write me by return mail, as I want him to get started as soon as possible.

Business is a little quiet and prices are pretty weak on the Coast. How long this will be, I can't say. I was hoping that I would get down this fall and have a visit with you, as the last time it was a little too short for me, as you had to go to New Orleans.

With kindest regards to you and your wife, I am

Sincerely yours,

JSP:g

CC Mr. Arthur Temple, Jr.

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October 16, 1948

Mr. J. S. Prestridge
C/o J. S. Prestridge Lumber Company
Wichita, Kansas

Dear Joe:

Bob has always impressed me as being a fine young man, and I am glad that you are thinking about having him associated with you.

Inasmuch as you do not ask that Bob be given a job at Diboll but rather that he go there simply as an observer for a month, I feel that I am reasonably safe in telling you to send him on down. If he were to be regularly employed, then I would want to communicate with Arthur, Jr., who is now Manager at Diboll in Henry's place.

We have had quite a number of young men spend sometime at Diboll, working in one department after another for the purpose of learning the business. Frankly, such employment is not at all satisfactory to the company because as soon as a man learns enough to be of some value, to earn his pay, in other words, he is transferred to some other department and has to start all over again. However, under the plan which you have in mind for Bob, he would be a free agent and could go from machine to machine and from department to department at will.

There may be some question as to a residence for Bob while he is at Diboll. He might find a place to room and board, but, otherwise, I suppose he could stay in Lufkin.

I was sorry not to see more of you on your last visit to Texarkana. However, I hope that you will get down for Southern Pine's annual meeting in December. If you will come to Texarkana, you can drive down and back with us. Offhand, I don't know just when the meeting will be, but you will be advised in due course.

With kindest regards to you and Lula, in which I know that Katherine would be happy to join,

Sincerely,

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 19, 1948

Diboll, Texas

If you get this in time, I wish you would phone the Cadillac agency in Lufkin before you leave for the Pineland meeting and find out if they could look my car over Thursday morning while we are in Diboll.

Sally Hunter told me the last time I was in Lufkin that they would like to have it for a general inspection and also to put the conduit into the cigar lighter in the rear seat which they didn't have time to do when I was passing through.

If they can take my car Thursday morning, I will drive up to Lufkin early and ride down to Diboll with you.

AT:mok

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Mr. Arthur Temple Arthur Temple, Jr. October 20, 1948

Dear Dad:

In reply to your letter of October 19th with reference to servicing your Cadillac, I am sure that the Angelina Chevrolet Company will get on this whenever you come in.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 20, 1948

Diboll, Texas

If you do come up for Marjorie Morriss' funeral, and I know that Josh certainly would appreciate it if you did, I wonder if you could not get someone to drive my Ford up and return with you. If you know anyone who would be dependable, whom you could get to do this, I wish that you would, but please caution him not to drive more than fifty miles per hour.

Marjorie's passing is sad, indeed. She was a fine little woman, a devout member of our church, a lovely hostess, a fine wife and mother. Josh is crushed. I talked to Marjorie during the noon hour when she phoned to invite Mother to a dinner at the Grim Hotel for two women who had come over from Dallas in connection with some church activity. Yesterday morning she attended church service and had a date with Evelyn Klumb to play golf yesterday afternoon. She was stricken while at the telephone shortly before one o'clock and the story I got was that Josh found her on the floor when he came home to late lunch. So far as I know, the time of the funeral has not been set. They have been waiting to hear from Josh, Jr., who is on a ship in the Pacific on the way to China, but I understand from Temple who spent part of the night at the Morriss home that a wire received from Josh, Jr., early this morning indicated that he could not come home until after October 29 when I suppose his ship reaches China. I am inclined to think, therefore, that the funeral will probably be Thursday, but I will let you know definitely just as soon as I find out.

I was awfully sorry, of course, topostpone the Temple Lumber Company meeting. However, under the circumstances, I didn't see anything else to do because neither Temple nor I wanted to leave town with Marjorie in such a critical condition as she was yesterday at 2:30 when Latane came in on the train from Little Rock and when we contemplated leaving. As it turned out, I am awfully glad that we did not go because Temple and I both want to be of whatever comfort and assistance to Josh that we can in his great bereavement. What I regretted most about postponing the meeting was inconveniencing Latane and Harry Walker who had planned to drive down to Diboll yesterday, spend the night there and drive with you and George over to Pineland today. As for Latane, I don't think that he minded very much because he has a very disagreeable situation with respect to Wayne Barrett at Arkadelphia. Briefly, Wayne has confessed to stealing a total of $2944.33 and I am sure you can appreciate Latane's feelings about this after he thought so much of Wayne and put so much confidence in him. Incidentally, Latane's idea is to let Ben Wright, the cashier at Arkadelphia, hold things together as well as he can and in the meantime make a determined effort to find someone who may be interested in buying the plant and, failing in that, to collect

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all of the outstanding receivables, dispose of the inventory, and liquidate the business.

I started this letter primarily with the purpose of asking you to get someone to drive my new Ford up if you come to Marjorie's funeral service. If you can do that,wish that you would; otherwise, I will pick up the Ford next week when we are in Diboll after attending the adjourned meeting in Pineland. We may decide to come directly back to Texarkana after the Pineland meeting since Temple is contemplating a trip East, leaving here Wednesday night and if we should do that, I suppose George or someone could drive the Ford over to Pineland and let us bring it back from there.

AT:mok

Since I drew a
meeting of Temple Co.
Hunting Club and also
directors of Tex. Natl Bk.
Wed. & since I per-
may want to leave
Wed. night, we will
possibly return to
Texarkana from
Pineland Tues. afn.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 21, 1948

I am delighted with my new Ford and again want to express my thanks to you and, through you, to Mr. Willis for getting it for me. I am so glad that it is what I believe they call the coupe sedan or sedan coupe rather than the straight coupe which doesn't have as much room between the front and back seats. I am inclined to think that Mother is going to want the Ford after she gets accustomed to it and that will suit me all right because all I want is a car which I won't feel badly about taking over to Grassy Lake on hunting and fishing trips and subjecting to dust, mud and gravel, dirty clothes and dead ducks.

I wish that you would please see that I get the papers on the car as soon as possible. I have had it bound for insurance until I can give the insurance company detailed information.

Nanna's operation was considerably more serious than Mother made out while you were at the house. After you left she came back, quite perturbed and was determined to leave tonight for New York until she talked with the special nurse on the case at St. Luke's Hospital. The nurse told her that Nanna's condition was satisfactory and promised to let her know if her presence is needed or can do any good. If Mother should be called to New York, and I certainly hope that she will not be, then I feel that I should go with her. I would hate to postpone the Pineland meeting again, but I would like to be at the meeting because of the further consideration of a pension program and the question of how much of a dividend should be paid. I would not mind so much missing a routine meeting.

Since the oil was changed at 433 miles - does that mean that the first inspection had been made, because I obtained inspection at 300 miles on the car. I want to have it if it has not

AT:la

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Mr. Arthur Temple, Sr. Arthur Temple, Jr. October 22, 1948

Dear Dad:

The car has not been inspected and you should have this done right away. We did change the oil and had it greased just prior to bringing it to Texarkana. I am instructing Mr. Willis to forward all papers to you.

I am sorry to hear that Nanna's operation was worse than indicated and hope that you will keep me posted as to her condition. I am writing her today.

I hope that it will not be necessary to postpone the Pineland meeting again, but realize that possibly you may have to make the trip mentioned. I think, by all means, that you should be on hand for the meeting andsmuch as two rather important matters are to be discussed. I refer, of course, to the matter of the dividend and the pension plan.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October22, 1948

There wasn't much point in my asking you in my letter yesterday to find out if the first inspection had been made on my new Ford. I was led to ask this question because Dreyer told me that the factory was advising the first inspection before 1,000 miles, and I saw a sticker on the left door frame indicating that the oil had been changed and the car greased at 433 miles, which let me to believe that the first inspection might have been made. However, on reading the booklet of instructions last night I found that they do advise changing the oil at 300 miles and I am sure that this was all that was done besides greasing.

On this assumption I left my car at Dreyer Motor Company's this morning for an inspection. I am sure that it needs an inspection because it runs pretty fast when idling and there is a loose valve tappet. Incidentally, Bill Clark's wash man broke the glass in the small ventilating window in the right rear yesterday when the car was being washed, and I am having that replaced, too.

I am writing this to save you the trouble of checking up on the inspection and writing me a letter about it. I am quite sure my letter of yesterday was unnecessary in this respect but I wish that you would please have the papers on the car sent up as soon as possible so that I can give the necessary information to the insurance company. I presume Diboll will send this office a debit memorandum covering the cost of the car, license, etc., which will be a more orderly way to handle than my first suggestion to Mr. Willis, namely that I be charged at Diboll.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. October 22, 1948

Dear Dad:

I haven't talked to Mr. Anderson about the matter you discussed with me and hope that we will get together and thrash this thing out, in order that I may contact him on it in the near future.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 25, 1948

When I suggested that you not discuss Anderson's letter to Temple and me about giving up the supervision of hardwood manufacture at Diboll and moving back to Texarkana to handle sales, I contemplated, of course, that I would be in Diboll last Thursday, when I planned to talk with P.M. Inasmuch as that visit had to be abandoned, I really see no objection to your talking with Anderson and would really like for you to do so since I am not planning to go to Diboll after the meeting in Pineland on Tuesday, October 26th. I feel that his letter probably should be acted upon without more delay in courtesy to him.

I am inclined to think that Anderson wrote his letter to Temple and me just after he returned from Houston and when he was perhaps a little bit discouraged about his physical condition. If he is able to continue to supervise the hardwood production as in the past and at the same time handle sales, I would like to see him do it. I think we should have someone acting in that capacity and I think Anderson is pretty sound and he does know the hardwood business more, I believe, than anyone in our organization. I think that he would be well worth his salary to us, provided, of course, that he is not incapacitated physically.

Frankly, I don't see how we could afford to pay Anderson anything like what we are paying him now if he moved to Texarkana and handled only the hardwood sales. That is not very much of a job because our hardwood production is so small, and, of course, Pineland uses so much of its hardwood in the dimension plant and the toilet seat manufacture. My preference would be, therefore, that he continue to live at Diboll, look after the hardwood manufacture and handle the hardwood sales.

I suggest that you do talk to Anderson. You might tell him that I asked you to in view of the fact that I did not get to Diboll last week as I anticipated.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** October 25, 1948

I wonder if $5.00 is enough to pay Chester Willis for bringing my new Ford up to Texarkana last Thursday. It hardly seems enough unless he is working on straight salary at the store, and this $5.00 is in addition to his regular compensation. I would have been glad to pay $10.00 for having the car driven up to Texarkana, as I indicated to you when we stopped at the Davis drugstore on our way to the office from lunch.

I want Chester to be satisfied. If you think that I should pay him more, I can give him another $5.00 the next time I am in Diboll. I would not suggest that any more be paid him to be charged to my account at Diboll because that would be unnecessary bookkeeping.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 28, 1948

I am enclosing a letter which I received yesterday from Peter Gaffney of the Southern Pine Association together with a mimeographed summary of replies which he got from manufacturers to whom he wrote about pension programs.

I don't think there is anything of particular moment either in Peter's letter or in the mimeographed summary. The most impressive thing to me is the fact that he does not know of any lumber manufacturer who has a formal pension program.

After you have read the enclosure you might send it to Eck for him to return to me after he is through with it.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 29, 1948

Apropos of your remarks at the meeting in Pineland last Tuesday afternoon and your announced desire to get rid of your debts, I wonder if you have invested in a paving contracting business which I heard you were considering.

I hope that you have not gone into this thing and will not because in the first place you have enough irons in the fire, more than enough, perhaps, and I would like to see you reduce your interests along with your blood pressure; in the second place, my impression has always been that these road contracting firms are mixed up in politics and that it is a pretty hard game unless you are on the inside, a position which I think is rather questionable.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 29, 1948
Mr. E. G. Prud'homme
Mr. S. F. Styles

I had the privilege of entertaining Jack Porter, candidate for the Senate, together with his entourage, including Eddie Dyer, Manager of the St. Louis Cardinals, at dinner at Hotel Grim last night. After this contact with Mr. Porter I am all the more in favor of his election over Lyndon Johnson, and although I take it for granted that you three are for him, I wish to urge you not only to vote for him next Tuesday but in the meantime to urge others to do so. Mr. Porter impressed me as being a very high-class man, one who would stand for what is fair and right and one who would reflect great credit upon Texas in the upper House of Congress.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date October 30, 1948

I am delighted to have the history of Texas, which you sent to me, not only because of the reference to Diboll on page 271, which you called to my attention, but I would like to know more about Texas history and I think that I can get it from this textbook.

I am sorry that the picture of Mill #2 at Diboll does not do more justice to our large plant there. The aerial photograph which we have would have been much more impressive I think. What they have shown is only a very small part of our sawmill operation.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 1, 1948

I was certainly sorry to read in the clipping which you sent me that the National Labor Relations Board had ruled against Southern Pine Lumber Company in Doc Smith case. How they could have done so in view of the evidence presented at the hearing I cannot understand. This decision simply bears out charges which I have heard that the NLRB is prejudice, but I had felt that they were taking a more liberal attitude and a fairer attitude more recently or since the Taft-Hartley Bill was enacted into law.

I wonder what the next step is. I would certainly hate to have this ruling against us stand in view of all of the evidence presented and yet I don't know whether it would be worthwhile to go to the expense and trouble of making an appeal if an appeal can be made.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 2, 1948

When I was out with Payne this morning soliciting funds for the Community Chest, he asked me if there would be any prospect of good fishing in the Neches River on November 18th, 19th and 20th, when we have my party at Boggy Slough. I wish that you would please write me what the prospects are, assuming that wewill not have a great deal of rain between now and then.

Payne is primarily interested in this because of Alfred Tennison, who is undecided whether he will make the party with us. I don't think he is much inclined to go unless he could occupy part of his time fishing. He doesn't hunt; he plays a good game of poker but would want something to do in the daytime.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 2, 1948

As you may know, Dave has been figuring with someone representing H. R. Cullen, Houston, on a lease covering all of the 250,000 acres of Temple Lumber Company and Southern Pine Lumber Company, which would give us $750,000.00; that is, they would pay $1.00 per acre for the first year and 50¢ per acre for four additional years, but he wrote me recently that his negotiations on such a deal had broken down.

Yesterday morning the man who has been dealing with Dave, a Mr. Henry, called me from Houston and said that Mr. Cullen would like to send a representative up to submit a proposition to me. I told him that I would be glad to see him and, accordingly, Mr. King was in my office for a couple of hours this afternoon and has just left to take the four o'clock train back to Houston. He submitted two propositions for Mr. Cullen; one to give us besides the regular 1/8 royalty 25% carried working interest, which means that he would pay all of the cost of development until oil is produced, when we would be charged 25% of the cost of getting production but not including, probably, any geophysical work or exploration and, of course, we would derive 25% in addition to the 1/8 royalty of any oil produced after deducting expenses. The second proposition would be for us to participate on a fifty-fifty partnership basis without the 1/8 royalty, we to stand 50% of the cost of producing the oil but only after oil is found. In this case, as in the first proposition, we would be charged back 50% of the drilling cost or cost of production but probably not for any geophysical or exploration work. As between the two propositions Mr. King said that on acreage as extensive as ours he would strongly recommend our accepting the first proposal.

I told Mr. King that I was very conservative by nature, did not have much inclination to gamble and would prefer to work out a deal such as Dave has been trying to consummate where we would get $750,000.00 and 1/8 of any oil produced. He said that while he was not authorized to turn down any such proposition he did not think that Mr. Cullen would agree to it, but he did say that he would like for us to submit it to Mr. Cullen in the event we do turn down the partnership arrangements outlined above, which leads me to believe that there might at least be a possibility of our being able to work out something along this line.

I tried to get Dave on the 'phone this afternoon after Mr. King left my office, and after finding that he had left for San Antonio I tried to talk with you, but you were reported as being in Houston. I thought, therefore, that I would write this letter outlining the two propositions made to me by Mr. King for Mr. Cullen in order that you may be giving some thought to them, and I wish that you would discuss them with Dave when he returns and that you would have him call me to let me know what you and he think of them. I suggest Dave's calling me because of his familiarity with other deals which are pending and because I have had several conversations with him about working out something with Mr. Cullen. I am inclined to think that one of these two propositions may appeal to you because you have

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expressed yourself as being in favor of development, and under one of these propositions we certainly would get that. I have not gone into all of the details but Mr. King said that Mr. Cullen had very thorough and exhaustive geophysical crews doing his work, that he would drill to the lowest horizon possible to produce in our area. I don't know of anyone with whom I had rather make such an arrangement than Mr. Cullen because he has been eminently successful and, goodness knows, he has plenty of money to spend to develop new fields. Mr. King, himself an experienced oil man, said that he was confident that we would have ten or fifteen structures at least on our land, he knew that Mr. Cullen would develop every one of them and he seemed confident Mr. Cullen would get production for us.

I don't know just what to think. I don't know whether it would be to our advantage to make such a deal as has been suggested or perhaps to wait and maybe work out a deal with H. L. Hunt, which Dave has discussed. He said that Hunt was interested but was not in a position to do anything this year because all of his drilling crews were tied up but that he might lease all of our land for $5.00 an acre after the first of the year. This would give us $1,250,000.00, which would be hard to turn down on a gamble for production.

I have thought something of going down to Lufkin to attend the meeting of the Executive Board of Texas Lumber Manufacturers Association Thursday afternoon. I am not much in the mood to make the trip unless Josh would go with me, and he said that his going would depend largely on whether Josh, Jr., who is expected in from China on a 30-day leave any time now, would want to go. He thought that Josh, Jr. might like to make the trip but, otherwise, he would not feel like leaving him, or inducing him to go if he did not want to. This oil deal is a pretty big and important one, and maybe I would be justified in going ahead without Josh. I understand that Dave will be back Thursday: that is the report given me by the long distance operator. In the meantime I will try to see Mr. Wadley, and without telling him who made the proposition but telling him that it was made by a big independent operator, find out what he thinks about it and what he would advise.

I know that Cullen's connection with this is confidential.

AT:ld

Call me if you think of anything after you have digested this.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 3, 1948

The proposition suggested by Mr. Wadley this morning in lieu of those offered to us by Mr. Cullen's representative yesterday is as follows:

That we go back to Mr. Cullen with an offer to turn over all of our presently unleased land, aggregating approximately 250,000 acres, without any bonus payment but with a 1/8 overriding royalty, which means, of course, that we will have 2/8 or 1/4 of any oil produced without any deductions for development or other expenses, and he suggested further that we propose to retain 1/4 of each section, or 160 acres, which would give us an opportunity to cash in at big prices for leases in the event oil is found nn any of our sections of land. He said that we could start out on this basis but, failing to get all that we demanded, we might reduce our acreage retention to 80 acres to the section and might come down to 1/16 overriding royalty, both of which he thought Cullen would readily agree to.

This, I think, wouldbe far better than either of the propositions proposedby Mr. King for Mr. Cullen yesterday. Under his first proposition where we would retain 1/8 royalty and a 25% carried working interest, which means we would have to stand 1/4 of any development cost, Mr. Wadley argued that that development cost might run into considerable money, and we would have to protect ourselves with various limitations on Mr. Cullen as to the amount of money he would spend and we would have to keep books on our participation, would have to hire someone qualified to pass on geophysical reports, and we would have to have periodic audits to see that we were getting what we were entitled to. The same objections, I believe, would apply to the fifty-fifty proposition. He said that it was quite conceivable that they might find oil on our land and develop a pretty nice little field and still we wouldn't get anything because we would be continually paying back our part of the production cost. Mr. Wadley seemed to favor some sort of a deal like we have been working on, where we would get $750,000 for a five year paid up lease rather than a straight partnership deal where we would be charged back with our part of the cost of development. He said that he did not think that we could afford to gamble as much money as would be involved on finding oil, that the odds are very much against finding oil in any unproven territory. I told him that my policy had always been to lease for as much as we can get and gamble on the royalty. He said that I was 100% right.

In the event we are unable to work out something like we have had in mind where we would get approximately $750,000, then I would be in favor of trying to work out something as suggested by Mr. Wadley, that is, a 1/8 overriding royalty retaining 160 acres if we could or if we could not then 80 acres in each section. That way we would be repaid handsomely out of oil, having 2/8 or 1/4 of all oil produced without any deductions for cost of development, and we would still have a good deal of land which we could lease at big prices if conditions were favorable. I would like to go back to Mr. King with this sort of a proposition and wish that you would consider it along with those propositions Mr. King submitted and about which I wrote you yesterday, talk them over with Dave and let me know how you both feel. In the

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meantime I may decide to run down to talk these matters over with you and Dave early Friday morning. I doubt if Josh will go with me then because he still has not heard anything from Josh, Jr. though he is expecting his arrival almost hourly.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 3, 1948

Dear Dad:

Attached you will find letters from Mr. Frank F. LeMieux of New Orleans who is consulting forester for Angelina County. He has nothing definite in mind, but has several clients who are very interested in putting in a paper mill over in the Pineland area, provided they could have some kind of a working agreement with some major timber owners over there. They would want something similiar to what we do with Southland and I thought perhaps we might be interested and, although I did not encourage him, I did not say that it would be out of the question. He apparently wants to discuss it a little further and I wond er if you were at all interested. He indicated that we could just about write our own ticket if we would be interested to work out a contract. I wish you would drop me a line and give me your general attitude.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple · Arthur Temple, Jr. November 3, 1948

Dear Dad:

Don't expect much of a showing this month from Diboll, inasmuch as our stumpage is quite high and we have had a very poor grade of logs from Hull, coupled with the fact that we are scrapping up burned timber and we are even logging one tract up in Panola County, which is 70 miles from Diboll. I felt that this would be a good time to do these things, inasmuch as we have already got a good year made.

The same thing will be true pretty well for the rest of the year, I am afraid. Stumpage will be very high, inasmuch as we are going to be cutting heavily on the high price Government timber that we bought recently. Of course, we don't want to lose sight of the fact that we are letting our timber grow and we are prolonging the life of the mill, and so forth. Just thought I would give you this warning.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 4, 1948

Referring to the attached letter from Frank LeMieux:

I don't see how we can tell Mr. LeMieux anything definite about some working agreement if his clients put in a mill somewhere in the area. I think we will want to continue to be free to sell our pulpwood wherever we can do so to the best advantage, and I think it is obvious that we can sell our pulpwood to the best advantage when there are competitive buyers. If a mill should be built in the Pineland area, however, I think that such a mill would have a considerable advantage over a more distant mill because of the lesser transportation cost and I should think this would be all the incentive anyone would want.

I daresay that what Mr. LeMieux or his clients have in mind is to tie up the pulpwood producers in some way to obviate the necessity of buying wood producing land as Southland has done. I don't think we would want to contribute any of our land for stock, as we did in the case of Southland, but I would not be averse to doing so if the capital structure of the paper mill company is sound and provided we can get a fair and reasonable price for our land and provided further that we have any land that we could put in without sacrifice; by that I mean land that is not in production of saw timber at the present time, possibly some long leaf cut-over land, but I think that we got rid of all such in our sale to the Government back in the early 30's.

I don't know anything further that I can say in reply to Mr. LeMieux's letter to you. If in further conversation with him there is anything to his proposition that you think might be of interest, I would not be averse to discussing his proposition with him.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 4, 1948

I don't know just how much the Reverend Moody of Galveston is worth to you at Diboll and, of course, I don't know anything about Texas College at Tyler for which he is soliciting contributions.

Under the circumstances I wish that you would make an exception in the policy which you are trying to carry out, namely to refer all requests for donations to me, and either subscribe what you think would be our portion or tell the Reverend Moody that we cannot contribute anything to Texas College at this time.

My only contact with Reverend Moody was one time last year when Josh and I were at Diboll and Henry took us around to the colored church to hear some mighty fine singing. Reverend Moody was there that night and made a good talk. I believe Henry thought very highly of him and considered him a good influence on our colored people. With this little experience, however, I don't feel that I am qualified to pass on his request and wish that you would do so.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 4, 1948

I am returning the notice which you have drawn up in regard to our deferment of any further consideration of a pension plan.

While I think that the notice which I draw up at Eck's suggestion is better than the one you have proposed, because in mine there was absolutely no implication that we would or we might adopt a pension program at some date in the future, I have no objection to going ahead and using yours especially since it has been approved by J. J. Collins.

In the second paragraph and in the last paragraph of your notice there is an implication at least that we do feel an obligation to adopt a pension plan for our employees, and the way I feel at this moment following the election of Tuesday I have quite definitely abandoned any idea of a pension program in my own mind because I feel that with the government we are going to have in Washington and withthe very definite trend which I see not only in the Democratic Party but also in Mr. Dewey's campaign as well, labor is not going to have to depend upon industry for any voluntary contributions and rather will industry have to protect itself from labor. In saying this I realize thatI may feel unduly hard at the present time and that my attitude may soften with time. At any rate, I am awfully glad that we did not go ahead with the pension program and now we will at least have time to consider very carefully just what the new administration and the new Congress, controlled by a majority of Democrats, will do to us and to business generally. We may well look for a more liberal social security program, higher old age benefits and an increase in the minimum wage to probably 75¢ per hour, socialized medicine, which I believe it has been estimated will cost the Government $1,000,000,000 a year: I think we may well expect some amendmentsto the Taft-Hartley Act if not its complete repeal, but I hope that a coalition of conservative southern Democrats and Republicans will prevent the latter.

Since you are going to Tex. Forestry Assn. meeting at Nacogdoches tomorrow, why postpone my trip to N.O. and just have me meet you there? I don't know how you all feel about changing program to Collins.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 5, 1948

I was just about to leave for Diboll this morning, after telephoning Dave at 6:30 that I would go down today, when I learned that Josh is in a very perturbed state of mind because Josh, Jr. is overdue and he hasn't heard anything at all from him since he was supposed to leave China on October 28th. Mother, who was going to make the trip with me, is active of course in trying to develop some information through the Red Cross but, aside from that, didn't feel that either she or I ought to leave Josh at this time, and since I can put off my trip until the early part of next week, I was willing to give it up and called Dave back and told him so and asked him to notify you. Incidentally, Josh has been trying to stay at his house alone at night, but for the last couple of nights has had someone stay with him; even so, he has been quite upset and Mother suggested that he come down and stay with us tonight.

I talked with Dave about Cullen's propositions, as given to me last Tuesday by Mr. King, and also told him of the counter-proposition which Mr. Wadley suggested. I asked him to get the letters which I had written to you, digest these three propositions and talk them over with you and for him or you to call me in the morning and that we might have a three-way conversation to determine what is the best thing for us to do.

Since talking with Dave, Mr. King has called me from Houston to tell me that Mr. Cullen was agreeable to standing all of the cost of geophysical work, anything in advance of putting down one or more wells. He thought when he was here last Tuesday that Mr. Cullen's propositions contemplated that but was not absolutely sure. I told Mr. King of the counter-proposition I had in mind but made it clear that I was not prepared to make any definite offer on that basis. I asked him to let me know what Mr. Cullen thought of giving us a 1/8 override and letting us retain 1/4 of every section. He said that he thought Mr. Cullen might be agreeable to that, provided we would give him the refusal of the retained acreage at the highest price we could get for it. I told him that I saw no objection to that because if oil should be found on our land we would not want to develop the acreage we retained but would want to sell it at the best price we could get.

If we want development on our land, and I think that we are in a position where we could afford to let someone take it over and develop it without our receiving any substantial cash payment, the proposition suggested by Mr. Wadley looks pretty good to me. Cullen has lots of money to spend on prospecting at a very low cost since he operates as an individual and is, of course, in an extremely high tax bracket. On the other hand, we don't have any definite assurance of what we could get on a blanket five-year paid up lease although Dave has intimated that H. L. Hunt might be interested at $5.00 per acre after the first of next year. If I knew that we could lease our 250,000 acres at $5.00 per acre for a five-year lease, which would mean $1,250,000 to us, I would be in favor of following that course. However, we have not had too much encouragement on anything of that sort. The best we have had was Humble's offer of $3.00 per acre on Temple Lumber Company's 100,000 acres.

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One of the things I had in mind in going down to Diboll today was to find out what the engineer from Houston recommends in connection with our kilns. Before taking any definite action I wish that you would please let me know what he proposes and what you all at Diboll think is the best thing for us to do.

Under separate cover I am sending you yesterday's Wall Street Journal. I have marked several articles on the first page which I think will be of interest to you, these articles discussing the effect of the Democratic victory last Tuesday. For fear that you might overlook it I call your attention to the editorial on page 4, which I think is pretty good.

Am sorry not to see you today but will try to get down the early part of next week or just as soon as Josh's mind is settled about Josh, Jr. He has indicated that he is very anxious to make a trip to the mills, and, of course, I want to do whatever I can for him in that connection as well as to be of any assistance or comfort to him otherwise.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 5, 1948

Dear Dad:

Attached you will find a report blank which has been made up here as a suggested report on new cases for the Temple Foundation and to be used also as a re-check on old cases. Please give me your opinion and add any information needed.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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Mr. Arthur Temple Arthur Temple, Jr. November 6, 1948

Dear Dad:

I have decided to send out the notice as written by you. I refer, of course, to the pension plan notice.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 8, 1948

I am returning the report blank for employees in need of help and I think it is very good. Certainly we should be more systematic than we have been in the past in developing a file of information on so-called pensioners and applicants for help, and I think this form will give us desirable information.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 8, 1948

Dear Dad:

Attached is a deed to the Methodist Church covering a little bit of vacant land directly behind their building in Diboll. We have no use for it and, inasmuch as they own the location on which the church is situated, I do not think that this would hurt anything. They have already been using it as though they owned it and probably have it by limitation anyway.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 8, 1948

I am enclosing another letter which I have received from Mr. Malone, Vice Chairman of the Board, The Second National Bank, Houston, in regard to the Friends of the Land program.

I don't know anything about this work, don't know that we are right in refusing to make any contribution to it in view of what we are contributing to other organizations which are promoting conservation. If you feel from your contacts with Mr. Spencer and from other knowledge of what Friends of the Land are doing that we should make some contribution, wish that you would please either advise me or communicate with Mr. Malone.

AT:ld

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CODES
BENTLEY'S, PETERSON'S

CABLE ADDRESS
SECONATBANK



THE SECOND NATIONAL BANK
OF HOUSTON

C. M. MALONE
VICE CHAIRMAN OF THE BOARD

HOUSTON, TEXAS

November 6, 1948

Mr. Arthur Temple, President
Southern Pine Lumber Co.
Texarkana, Texas

Dear Mr. Temple:

I am in receipt of your letter of November 4, and I can well understand your feeling, as we are called on for support of all kinds of work. The trouble is people like you and those who are doing things are carrying the load for many who are not doing their part.

Our bank has spent $75,000 per annum on a conservation program for the past four years which has extended to all parts of Texas. We believe it is money well invested. We probably, in addition, give more to different organizations carrying on conservation work than any bank in Texas, because we are called on due to our interest in conservation.

I want you to watch the work Friends of the Land does under its program. Pat Mayse of Paris has organized the Red River Valley Chapter covering Lamar, Red River, Delta, Fannin and Choctaw Counties. To date he has secured 157 members, and Mr. A. C. Spencer, the field representative for Friends of the Land, and Dooley Dawson from our bank, have held 18 meetings in and around Paris this week. I would be pleased to have you ask Pat Mayse how these meetings were received by the people of his section.

I am giving a luncheon for Mr. Randolph Pack, President of the Charles Lathrop Pack Forestry Foundation of New York City, on November 17 and have invited your son. I hope he will attend.

With kindest regards.

Sincerely,

C. M. Malone

CMM/md

VICE CHAIRMAN OF THE BOARD

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 9, 1948

I have just talked with Mr. King on long distance telephone, and he is to meet with us in Diboll Thursday morning at about 9:30 or 10:00.

I asked Mr. King if my understanding of the sale of the 1/8 override was correct, and he said that it was, that that would expire with the lease. We are not selling any royalty under this proposition but only the overriding interest on a lease which we propose to make with Mr. Cullen.

This deal looks awfully good to me. It is better than what we contemplated or what we were trying to negotiate where we would receive $750,000 on a blanket lease on 250,000 acres because we will retain, perhaps, 1/4 the acreage or maybe 1/8 for a gamble, which would bring us a lot of money in the event Mr. Cullen's development is successful. Then, too, we can retain the 1/8 overriding interest for six months and then sell it at a capital gain, which would reduce our tax 13% or $97,500.00, and this gain would come next year when we might need it a lot more than we will need it this year.

I discussed this deal over the phone with Mr. Wadley last night, and he thought it was an awfully good one. I asked him why Mr. Cullen would prefer to have us sell our 1/8 overriding interest than to keep it himself, paying us the $750,000 which we expect to get for it, and he said that his investment would be reduced by that much and that a good many oil men prefer to operate that way. I can see that there is less gamble to it for him.

I don't know yet whether Josh and Josh, Jr. are going down with me tomorrow or not. Josh promised to let me hear from him this morning. When I talked with him yesterday afternoon, he indicated that he probably would go with me. If he does, we will leave tomorrow morning. Otherwise, Mother and I will leave after lunch. If Josh and Josh, Jr. accompany me, we will stay at Diboll because I think I ought to remain with them. If Mother goes with me, we will accept your invitation to stay with you and Mary at your apartment.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. ✓ From Arthur Temple Date November 10, 1948
Mr. E. G. Prud'homme
Mr. S. F. Styles

Last Christmas we got out to all of our employees at Diboll, Pineland and the yards a Christmas greeting which we obtained at nominal cost, as I recall, from Byrne Industrial Services, Chicago. I have a letter from this company asking if we want to send these cards to our employees again next Christmas, and the cost is for 1,000 and up to 2,500 8½¢ each plus $5.00 for type setting and press change for company name and $1.00 per 100 for imprinting the company name. In other words, 1,000 of these cards would cost an even $100.00. figure it.

I wish that each of you would please advise whether or not you think that these Christmas greeting cards are worthwhile. I am sure that you recall what we got out last year. They are the same this year. If the consensus is in favor of repeating, I will be glad to place the order.

Inasmuch as Arthur, Jr. may not recall what we got out, I am enclosing with this letter to him the samples received from Byrne Industrial Services.

x The message has been changed.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 11, 1948

Dear Dad:

I think that the Christmas cards would be worth the cost.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 12, 1948

Have just received your letter stating that you think the Christmas cards for our employees would be worth the cost. I will be glad to order enough of these for Diboll, Pineland and the yards but will have to know how many you will need at Diboll. Eck indicated that it would take 900 for Pineland.

Am sending Styles a copy of this letter. I have not heard from him as to what he thinks of the Christmas cards but, assuming that he will concur with you and Eck, wish that he would please indicate how many will be needed for the yards.

Please return the samples I sent you.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 15, 1948

Dear Dad:

Please order 900 Christmas cards for Diboll also.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 16, 1948

My recent letter to Harry Siegel has been returned marked "addressee unknown, not in directory".

Assuming that you see Harry Siegel occasionally, I wish that you would please tell him that I wrote to him to thank him for the Scotch whiskey and rum which he gave you for me, but failing to reach him by mail that I asked you to express my grateful appreciation to him. Then if I ever run into him on one of my trips to Lufkin and Diboll, I will express my appreciation personally.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** November 22, 1948

I believe the party just concluded at Boggy Slough was the best one that I have ever given, and much of the credit for the success is due to you and to Ben Anthony. I do appreciate very much all that both of you did for the enjoyment of my guests.

In contrast to other parties which I have sponsored in the past there was not a single discordant note. It is was a completely congenial crowd, and although there were not as many ducks as some of us would have liked, most of those who were interested in deer did get shots. Incidentally, I was particularly glad that both Latane Montague and Allen Collom had chances to kill deer because they were both very anxious to do so.

And so again, many thanks.

Only one of the deer was cut up into roasts, steaks, etc. when the gang got to the locker plant Saturday afternoon. The man at the plant said that the other deer was to be ground up for chili. There was plenty of meat for those of the party who wanted some, and I mention this so that you will know that one deer is still on hand for such disposition as you care to make of it.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 23, 1948

Dear Dad:

I have before me your letter to Dave Kenley and you have found exactly the same objections that we found and I feel that these are being worked out properly. We will submit the revised draft to you upon receipt of it from Judge Minton.

In regard to your book "The Promise Land" in which you called my attention to the fact that only 8% of the railroads receive land grant aids from the Federal Government, I admit that this is probably true, although it will be acknowledged that statistics can be greatly misleading. For instance, 8% of the railroads may have received land grant aids, but it is possible that as much as 70% of the miles of railroad in the country are land grant miles. I do not hold that this is necessarily true, but I do believe that the 8% is misleading. Secondly and the most important point, a great many of the roads receive lands from the State and other forms of subsidy. I note with interest that the pamphlet points out that the lands have been repaid to the tune of one billion dollars, whereas their value was worth only one hundred twenty-three million. Does this include the Hawkins Oil Field? Does this include the many other highly valuable pieces of properties that railroads own within the city limits of many of our larger cities? This is a ridiculous figure and I do not believe that one billion dollars could touch the value, actual, of these lands. If I am not mistaken, the Weyerhauser fortune is based on the timber operations on the land grant for one of the large railroads in the Northwest.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 24, 1948

I do not want to get into a long drawn out argument with you, particularly one carried on by mail. I do, however, feel that the statement in your letter of November 23rd about the land grants to the railroads should be answered.

The point I would like to make is that the land grants were not without consideration, the consideration being the hauling of freight for the Government at one-half the regular rates. It may be true that land granted to the railroads by the Federal Government and/or the states has ~~enhanced~~ increased considerably in value since the grants were made. Undoubtedly it has, just like everything else has increasedin value. The point is, however, that the railroads have paid for the lands many, many times through reduced rates, figuring the value of the lands as of the time they were given to the railroads. If you go out and buy a piece of property on today's market and then oil is found under the land or the land increases in value because of industrial development or the growth of a city or for any other reason, you do not feel that you have defrauded the seller. If the lands were acquired by the railroads 75 years ago, I think that you ought to consider the value of the landswhen they were acquired and not 75 years later.

That is all I have to say on the subject of land grants.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. **From** Arthur Temple **Date** November 24, 1948

I am returning the proposed lease which Mr. Henry submitted for our consideration. This was enclosed with your letter of November 23rd, and inasmuch as I have a copy sent me directly by Mr. Henry I do not need the one that you sent and I presume that you may.

AT:ld

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Mr. Arthur Temple Arthur Temple, Jr. November 26, 1948

Dear Dad:

Attached you will find a final draft of the contract between us and Cullen as Judge Minton and I have revised it. Dave has checked this and we are all of the opinion that this covers the situation so far as we can ascertain. Wish you would read this carefully and let us know how you feel about it. There are a few things that may have to be changed at the request of Cullen, but we have gone a little bit in the other direction to try to get it just as we would like to have it and feel that he will object to anything that is too tough.

Yours very truly,

Arthur Temple, Jr.

ATJ:lw
Encl.

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 29, 1948

I have read carefully the proposed lease enclosed with your letter of November 26th. I think it is something we can stand on if the obligation of lessee "to prosecute continuous search for and production of oil and gas when found" is sufficient, and I presume that it is although it might be well to suggest the actual drilling of so many wells per year, as was suggested to me by Mr. Wadley. It just occurs to me that the lessee might comply with the obligation set out in the lease by doing very little, although I do have considerable faith in Mr. Curren based on his general reputation.

I do not understand why there should be a ten year option, as set out on page 8, but this provision in the proposed lease is better than that submitted by Mr. Henry.

Nothing has ever been said about our Red River County lands, the lands which we sold to Joe Kurth retaining the minerals. I have never contemplated that these lands would be included in a lease to Cullen. I don't care much whether they are included or not. An old well on the Mitchell land north of Clarksville, land which is entirely surrounded by our holdings, has recently been re-worked and is now producing six to eight barrels of sixteen gravity oil per day on a pump. I believe the depth is approximately 1,100 feet. There is some renewed interest in Red River County as a result of this producing well, but it is not a very good well and many a hole has been drilled in Red River County over the past ten to fifteen years, some with some showing of oil but none has ever been brought in as a real producer. Maybe if we did include our Red River minerals in our lease to Cullen, he would put down some real tests in that area and either prove or disprove the territory. In the meantime, however, I have told Albert Wooley, a very trustworthy individual who has been indefatigable in his promotion in Red River County, that we would entertain any leases which we might be able to sell at reasonable prices. If our Red River County lands are to be included in the Cullen lease, I would like to know about it right away so that I can tell Albert Wooley to lay off.

AT:ld

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SOUTHERN PINE LUMBER COMPANY

TEXARKANA, TEXAS

To Mr. Arthur Temple, Jr. From Arthur Temple Date November 29, 1948

Because of the interest you have manifested in railroads and also because of the discussions we have had within our own organizations from time to time relative to a dividend policy, I am enclosing a letter addressed to the directors of the T&P by Mr. Vollmer marked private and confidential.

You may not be interested in reading the "Review of Capital Structure, Trend of Earnings, Cash Position, etc. of The Texas and Pacific Railway Company" which accompanied Mr. Vollmer's letter, but I would commend to you the latter part of this on page 5 and particularly the last paragraph on page 5 which I have marked, also the comparison of earnings and dividends payed by twenty railroads on page 6, which reflects generally a conservative dividend policy.

Inasmuch as the enclosure contains information which I should have in my file, I wish that you would please return it to me after you have read whatever may be of interest to you in it.

The Board of Directors of The Texas and Pacific Railway Company are going to have a meeting here in Texarkana on Tuesday, December 7th, followed by a luncheon at Grim Hotel to which have been invited approximately 100 local business men. This is in accordance with a policy which was suggested by Mr. Vollmer a year or two ago to have occasional meetings of the Board in various cities on the line, and such meetings have been held in New Orleans, Shreveport, Fort Worth and El Paso. Most of the Board meetings are held at the railway headquarters in Dallas. If you should have occasion to be in Texarkana on Tuesday, December 7th, or would like to come up especially for the purpose, I would be very happy to have you invited to the luncheon to meet the directors and a number of the principal officers who always attend these affairs.

AT:ld

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ARTHUR TEMPLE, PRESIDENT
HENRY G. TEMPLE, VICE-PRESIDENT
ROBERT L. WAITE, SEC'Y-TREAS.
W. H. WEBBER, SALES MANAGER

Southern Pine Lumber Company

MANUFACTURERS

YELLOW PINE — ANNUAL CAPACITY OF OUR OWN MILLS 200,000,000 FEET — HARDWOODS

Texarkana, Texas

December 13, 1946

Mr. Arthur Temple, Jr.
C/o Temple Lumber Company
Lufkin, Texas

Dear Arthur:

I don't think that you ought to be burdened with any great responsibility in connection with the consideration of a treating plant at Diboll, and I am really sorry that I appointed you on the committee to make recommendations to the management. As a matter of fact, we have already started looking into treating plants, and I think that we can continue on the course we have set and develop all of the information required and bring the treating plant to fruition. I suggest, therefore, that you relieve your mind of any further consideration of this project. Goodness knows you have enough other irons in the fire.

Affectionately,

Dad

AT:ld

SOUTHERN PINE SERVICE ASSOCIATION